

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM S-1  
REGISTRATION STATEMENT  
UNDER  
THE SECURITIES ACT OF 1933

Celladon Corporation  
(Exact Name of Registrant as Specified in Its Charter)

Delaware  
(State or Other Jurisdiction of  
Incorporation or Organization)

2836  
(Primary Standard Industrial  
Classification Code Number)

33-0971591  
(I.R.S. Employer  
Identification Number)

11988 El Camino Real, Suite 650  
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(Address, Including Zip Code, and Telephone Number, Including Area Code, of Registrant’s Principal Executive Offices)

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**Approximate date of commencement of proposed sale to the public:** As soon as practicable after the effective date of this registration statement.

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, as amended (the “Securities Act”), check the following box. ☐

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. ☐

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. ☐

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company	<input checked="" type="checkbox"/>

CALCULATION OF REGISTRATION FEE

Title of each class of securities to be registered	Proposed maximum aggregate offering price(1)	Amount of registration fee
Common Stock, \$0.001 par value per share	\$63,250,000	\$8,147

(1) Estimated solely for the purpose of calculating the amount of the registration fee in accordance with Rule 457(o) under the Securities Act. Includes the offering price of additional shares that the underwriters have the option to purchase.

The Registrant hereby amends this registration statement on such date or dates as may be necessary to delay its effective date until the Registrant shall file a further amendment that specifically states that this registration statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933, as amended, or until the registration statement shall become effective on such date as the Securities and Exchange Commission, acting pursuant to said Section 8(a), may determine.

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The information in this prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and we are not soliciting offers to buy these securities in any jurisdiction where the offer or sale is not permitted.

Subject to Completion, dated July 30, 2014

PRELIMINARY PROSPECTUS

Shares



Common Stock

We are offering \_\_\_\_\_ shares of our common stock. Our common stock is listed on The NASDAQ Global Market under the symbol "CLDN." On \_\_\_\_\_, 2014, the last reported sale price of our common stock on The NASDAQ Global Market was \$ \_\_\_\_\_ per share.

We are an emerging growth company as that term is used in the Jumpstart Our Business Startups Act of 2012 and, as such, have elected to comply with certain reduced public company reporting requirements for this prospectus and future filings.

Investing in our common stock involves risks. See "[Risk Factors](#)" beginning on page 12 of this prospectus.

	Per Share	Total
Price to the public	\$	\$
Underwriting discounts and commissions <sup>(1)</sup>	\$	\$
Proceeds to us (before expenses)	\$	\$

(1) We have agreed to reimburse the underwriters for certain FINRA-related expenses. See "Underwriting."

We have granted the underwriters an option for a period of 30 days to purchase up to an additional \_\_\_\_\_ shares of common stock.

**Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed on the adequacy or accuracy of this prospectus. Any representation to the contrary is a criminal offense.**

The underwriters expect to deliver the shares on or about \_\_\_\_\_, 2014.

Joint Book-Running Managers

**Credit Suisse**

**Jefferies**

Co-Managers

**Stifel**

**Wedbush PacGrow Life Sciences**

Prospectus dated \_\_\_\_\_, 2014

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Neither we nor any of the underwriters has authorized anyone to provide you with information different from, or in addition to, that contained in or incorporated by reference into this prospectus or any free writing prospectus prepared by or on behalf of us or to which we may have referred you in connection with this offering. We take no responsibility for, and can provide no assurance as to the reliability of, any other information that others may give you. Neither we nor any of the underwriters is making an offer to sell or seeking offers to buy these securities in any jurisdiction where, or to any person to whom, the offer or sale is not permitted. The information contained in or incorporated by reference into this prospectus is accurate only as of its date, regardless of the time of delivery of this prospectus or of any sale of shares of our common stock, and the information in any free writing prospectus that we may provide you in connection with this offering is accurate only as of the date of that free writing prospectus. Our business, financial condition, results of operations and future growth prospects may have changed since those dates.

This prospectus includes statistical and other industry and market data that we obtained from industry publications and research, surveys and studies conducted by third parties. Industry publications and third-party research, surveys and studies generally indicate that their information has been obtained from sources believed to be reliable, although they do not guarantee the accuracy or completeness of such information. While we believe these industry publications and third-party research, surveys and studies are reliable, we have not independently verified such data.

For investors outside the United States: neither we nor any of the underwriters have done anything that would permit this offering or possession or distribution of this prospectus or any free writing prospectus we may provide to you in connection with this offering in any jurisdiction where action for that purpose is required, other than in the United States. You are required to inform yourselves about, and to observe any restrictions relating to, this offering and the distribution of this prospectus and any free writing prospectus outside of the United States.

## PROSPECTUS SUMMARY

*This summary highlights information contained in other parts of this prospectus. Because it is only a summary, it does not contain all of the information that you should consider before investing in shares of our common stock and it is qualified in its entirety by, and should be read in conjunction with, the more detailed information appearing elsewhere or incorporated by reference into this prospectus. You should read the entire prospectus and the information incorporated herein carefully, especially “Risk Factors” and our consolidated financial statements and the related notes incorporated by reference into this prospectus, before deciding to buy shares of our common stock. Unless the context requires otherwise, references in this prospectus to “Celladon,” “we,” “us” and “our” refer to Celladon Corporation.*

### Overview

We are a clinical-stage biotechnology company applying our leadership position in the field of gene therapy and calcium dysregulation to develop novel therapies for diseases with tremendous unmet medical needs. Our lead programs target sarco/endoplasmic reticulum  $\text{Ca}^{2+}$ -ATPase, or SERCA, enzymes, which are a family of enzymes that play an integral part in the regulation of intra-cellular calcium in all human cells. Calcium dysregulation is implicated in a number of important and complex medical conditions and diseases, such as heart failure, which is a clinical syndrome characterized by poor heart function resulting in inadequate blood flow to meet the body’s metabolic needs, as well as blood vessel health, diabetes and neurodegenerative diseases. SERCA2a was scientifically validated as a molecular target for heart failure in the 1990s and became a focus of internal discovery efforts for many large pharmaceutical companies. However, to date, no other company has been successful in targeting SERCA2a using traditional discovery methods.

Our therapeutic portfolio for diseases characterized by SERCA enzyme deficiency includes both gene therapies and small molecule compounds. MYDICAR, our most advanced product candidate, uses gene therapy to target SERCA2a, which is an enzyme that becomes deficient in patients with heart failure. We believe that our gene therapy approach to modulating SERCA2a overcomes the issues encountered by previous efforts and has the potential to provide transformative disease-modifying effects with long-term benefits in patients with heart failure. In addition, we have recently licensed worldwide rights to patents covering an additional gene therapy product opportunity, the membrane-bound form of Stem Cell Factor, or mSCF, for the treatment of cardiac ischemic damage. We have also identified a number of potential first-in-class compounds addressing novel targets in diabetes and neurodegenerative diseases with our small molecule platform of SERCA2b modulators.

We are the first company to enter clinical development with a product candidate, MYDICAR, that selectively targets SERCA2a. We refer to our Phase 1 trial and Phase 2a trial of MYDICAR together as our CUPID 1 trial. In Phase 2a of our CUPID 1 trial, 39 patients with systolic heart failure, which is caused by the inability of the heart to pump blood efficiently due to weakening and enlargement of the ventricles, were enrolled in a randomized, double-blind, placebo-controlled trial. MYDICAR was safe and well-tolerated, reduced heart failure-related hospitalizations, improved patients’ symptoms, quality of life and serum biomarkers, and improved key markers of cardiac function predictive of survival, such as end systolic volume. Based on these results, as well as our previous preclinical studies and clinical trials, we advanced MYDICAR to a 250-patient randomized, double-blind, placebo-controlled international Phase 2b trial in patients with systolic heart failure, which we refer to as CUPID 2. We completed enrollment of CUPID 2 in February 2014 and expect to announce results in April 2015. If successful, these results, along with other studies, will form the basis for regulatory submissions for approval with the United States Food and Drug Administration, or FDA, and European Medicines Agency, or EMA. In 2012, we obtained a Special Protocol Assessment, or SPA, whereby the FDA agreed to use time-to-multiple heart failure-related hospitalizations as the primary endpoint for a MYDICAR Phase 3 pivotal trial. Our ongoing CUPID 2 trial uses a similar clinical protocol with identical endpoints as agreed to in the SPA. In November 2013, the EMA indicated that if MYDICAR demonstrates a

substantial and highly significant treatment effect in the advanced heart failure population, and no untoward effects attributable to MYDICAR are observed, a safety database of approximately 205 to 230 MYDICAR-treated subjects may be sufficient for a safety assessment to allow for acceptance of a Marketing Authorization Application, or MAA, for MYDICAR for the treatment of systolic heart failure. We therefore believe that, if the above conditions are met, a Phase 3 trial may not be required for marketing approval in Europe.

In April 2014, the FDA's Center for Biologics Evaluation and Research, or CBER, granted Breakthrough Therapy designation to MYDICAR for reducing hospitalizations for heart failure in patients who test negative for adeno-associated viral vector 1, or AAV1, neutralizing antibodies, are class III or IV heart failure patients under the New York Heart Association, or NYHA, classification system, and are not in immediate need of a left-ventricular assist device, or LVAD, or heart transplant. The Breakthrough Therapy program is intended to expedite drug development and review of innovative new drugs that are intended to treat serious or life-threatening diseases and for which preliminary clinical evidence indicates that the drug may demonstrate substantial improvement over existing therapies on a clinically significant endpoint. MYDICAR was the third product candidate to receive this designation from CBER, and the designation indicates that the FDA has determined that the CUPID 1 trial provided preliminary clinical evidence that MYDICAR may demonstrate substantial improvement over available therapies in heart failure patients for which the designation was granted.

We are initially developing MYDICAR to treat patients with systolic heart failure. We are also developing MYDICAR for additional indications, including arteriovenous fistula, or AVF, maturation failure, and for the treatment of patients with advanced heart failure who are on an LVAD. In addition, we expect to initiate a clinical trial in 2015 for the treatment of diastolic heart failure, a condition caused by the inability of the heart to relax normally between contractions.

## Our Product Pipeline

The following chart depicts key information regarding our development programs, their indications, and their current stage of development:

PRODUCT CANDIDATES	Indication	Preclinical	Phase 1 / 2	Phase 2 / 3	Status / Anticipated Milestones	Worldwide Rights
MYDICAR SERCA2a	Systolic Heart Failure				<ul style="list-style-type: none"> <li>CUPID2 Phase 2b Trial Ongoing</li> <li>Completed Enrollment Feb 2014; Data Expected April 2015</li> <li>Breakthrough Therapy Designation</li> </ul>	Celladon
	Advanced Heart Failure with LVAD				<ul style="list-style-type: none"> <li>Phase 1 / 2 Trial ongoing</li> </ul>	Celladon
	AV-Fistula Maturation Failure				<ul style="list-style-type: none"> <li>Expect to initiate Phase 2a Trial</li> <li>Data expected 2015</li> </ul>	Celladon
	Diastolic Heart Failure				<ul style="list-style-type: none"> <li>Preclinical studies ongoing</li> <li>Expect to initiate clinical trial in 2015</li> </ul>	Celladon
SERCA Small Molecule	Diabetes Mellitus				<ul style="list-style-type: none"> <li>Preclinical studies ongoing</li> <li>Servier Option ex.U.S.</li> </ul>	Celladon SERVIER
	Neurodegenerative Disease				<ul style="list-style-type: none"> <li>Preclinical studies ongoing</li> </ul>	Celladon
Stem Cell Factor	Cardiovascular				<ul style="list-style-type: none"> <li>Preclinical studies ongoing</li> </ul>	Celladon

### MYDICAR: Genetic Enzyme Replacement Therapy of SERCA2a Deficiency

Our lead product candidate, MYDICAR, uses genetic enzyme replacement therapy to correct the SERCA2a enzyme deficiency in heart failure patients that results in inadequate pumping of the heart. MYDICAR is delivered directly to the heart in a routine outpatient procedure, similar to an angiogram, in a cardiac catheterization laboratory. MYDICAR has the potential to provide transformative disease-modifying effects with long-term benefits in heart failure patients with a single administration.

MYDICAR utilizes a recombinant adeno-associated viral vector 1, or AAV1 serotype, which is a group of adeno-associated viruses, or AAVs, sharing specific antigens, to deliver the gene for the SERCA2a enzyme. We believe AAV1 serotype vectors are particularly well suited for administration to the heart muscle because AAV vectors are safe and are less immunogenic than other viral vectors commonly used in gene therapy. Most people are exposed to wild type AAV (serotype 2) during childhood, without experiencing any symptoms, because AAV causes no disease. In addition, local delivery of AAV1 to the heart requires extremely small quantities to achieve therapeutic effect, which has contributed to the low incidence of side effects in clinical trials to date. We have developed a companion diagnostic to identify the patients who are AAV1 neutralizing antibody, or NAb, negative and therefore eligible for MYDICAR treatment. We believe approximately 40% of patients in the United States are AAV1 NAb negative and estimate that there are over 350,000 systolic heart failure patients in the United States alone who will be eligible for MYDICAR therapy upon launch. In an effort to expand the population of heart failure patients with systolic dysfunction that may be eligible for MYDICAR treatment, we are currently exploring whether plasma exchange can be used to remove AAV1 neutralizing antibodies from the

circulation in advance of MYDICAR administration. If we are able to successfully utilize plasma exchange on patients to reduce AAV1 neutralizing antibodies in advance of MYDICAR administration, we estimate that this number could be increased by approximately 175,000 patients. In late 2014, we plan to initiate a pilot, 24 patient, Phase 1/2 study of MYDICAR in advanced heart failure patients with systolic dysfunction and pre-existing levels of neutralizing antibodies against the AAV1 vector, who will undergo plasma exchange prior to administration of MYDICAR. Initial results from this study are expected in 2015.

We hold worldwide rights to MYDICAR in all indications and markets. We plan to commercialize MYDICAR for all approved heart failure indications using a targeted sales force in the United States focused on selected cardiologists and heart failure specialists who treat the majority of heart failure patients. We believe we can maximize the value of our company by retaining substantial commercialization rights to our product candidates and, where appropriate, entering into partnerships for specific therapeutic indications and/or geographic territories.

### **MYDICAR for Systolic Heart Failure**

Heart failure caused by systolic dysfunction is characterized by a decreased contraction of the heart muscle. In 2013, the American Heart Association estimated that there are nearly six million patients currently diagnosed with heart failure in the United States. Despite optimal guideline-directed therapies employing a wide range of pharmacologic, device, and surgical options, many heart failure patients deteriorate over time. The long-term prognosis associated with heart failure is worse than that associated with the majority of cancers, with a mortality rate of approximately 50% at five years following initial diagnosis. There are one million primary heart failure-related hospitalizations and over 280,000 heart failure-related deaths annually in the United States. The estimated direct cost of heart failure in the United States in 2012 was \$60.2 billion, half of which was related to repeated hospitalizations. The one- and six-month readmission rates after heart failure-related hospitalization are close to 25% and 50%, respectively, and there is growing pressure on hospitals to reduce readmissions for heart failure.

MYDICAR was initially evaluated in Phase 1 of our CUPID 1 trial, which was an open-label, dose-escalation trial in which patients with heart failure received a single intracoronary infusion of MYDICAR on top of maximal optimized heart failure therapy. Of the 12 patients who received MYDICAR, several demonstrated improvements from baseline to month six across a number of parameters important in heart failure. Based on these results, we advanced MYDICAR to Phase 2a of our CUPID 1 trial. In this 39-patient trial, MYDICAR was found to be safe and well-tolerated, reduced heart failure-related hospitalizations, improved patients' symptoms and quality of life, and improved key markers of cardiac function predictive of survival, such as elevated levels of natriuretic peptides and end systolic volume. This trial included a single intracoronary infusion of MYDICAR followed by an on-study observation period of 12 months, plus a two-year long-term follow-up period. High-dose MYDICAR ( $1 \times 10^{13}$  DNase resistant particles) met the primary endpoint versus placebo at six months, and all positive trends were confirmed at 12 months. The hazard ratio at 12 months for the high-dose MYDICAR group versus placebo for recurrent adjudicated clinical events was 0.12 ( $p=0.003$ , where  $p$ -value is the statistical probability of a result due to chance alone) representing a risk reduction of 88% with MYDICAR versus placebo. Benefit in preventing clinical events such as hospitalizations has been confirmed at three years as well as a trend in improved survival. The hazard ratio at 36 months for the high-dose MYDICAR group versus placebo for recurrent adjudicated clinical events was 0.18 ( $p=0.048$ ) representing a risk reduction of 82% with high-dose MYDICAR versus placebo.

Following the completion of our CUPID 1 trial, we received Fast Track designation from the FDA in December 2011 for MYDICAR for the treatment of systolic heart failure in New York Heart Association Class III/IV heart failure patients. Subsequently, we held an End-of-Phase 2 meeting with the FDA, as a result of which the FDA has indicated that: data supported proceeding to a Phase 3 clinical trial with high-dose MYDICAR; our proposed safety database, which will include approximately 610 patients (one-half treated), may be acceptable if

the safety profile is similar to CUPID 1; time-to-recurrent heart failure-related hospitalizations, in the presence of terminal events (all-cause death, LVAD implantation, and heart transplant), is acceptable as the primary endpoint, pending details of the statistical analysis plan and further discussion with agency statisticians; and a single clinical trial may be acceptable for a biologics license application, or BLA, submission assuming statistically significant primary outcome and strong concordance of primary and secondary endpoint analyses. We have also held a Type A meeting with the FDA, as a result of which the FDA approved a 572-patient Phase 3 trial protocol under the SPA guidance and agreed that the design and planned analyses of this trial would be sufficient to provide data that, depending on outcome, could support a BLA submission. Pursuant to the SPA, we also obtained an agreement from the FDA that the primary efficacy endpoint of time-to-recurrent heart failure-related hospitalizations in the presence of terminal events would be acceptable for a pivotal trial of MYDICAR. This endpoint counts multiple heart failure-related hospitalizations per patient, and “corrects” for the occurrence of terminal events. Based on published FDA guidance, we believe that the FDA may not require us to complete a Phase 3 trial if the results of our CUPID 2 trial meet the requirements necessary to support a BLA submission based on a single trial as outlined by the FDA.

Based on the CUPID 1 results and following discussions with the FDA, we advanced MYDICAR to our CUPID 2 Phase 2b trial. The primary objective of our ongoing CUPID 2 trial is to determine the efficacy of a single intracoronary infusion of high-dose MYDICAR compared to placebo, in conjunction with maximal optimized heart failure therapy, in reducing the frequency of and/or delaying heart failure-related hospitalizations in patients with systolic heart failure (having an ejection fraction less than 35%) who are at increased risk of terminal events based on elevated levels of natriuretic peptides or a recent heart failure-related hospitalization. Ejection fraction, or EF, is the measurement used to describe the contractility of the heart. The dose being used in this trial is equivalent to the high-dose used in CUPID 1. Patients were randomized in parallel to high-dose MYDICAR or placebo in a 1:1 ratio. We completed enrollment of this trial in February 2014. Approximately 250 patients were enrolled to obtain at least 186 adjudicated heart failure-related hospitalizations. The primary efficacy endpoint is time-to-recurrent heart failure-related hospitalizations in the presence of terminal events at the time of primary analysis data cutoff. We expect to announce results from this trial in April 2015.

Upon completion of our ongoing CUPID 2 trial, we plan to discuss results with the FDA and the EMA with the possibility that MYDICAR could qualify for expedited approval if the trial outcome demonstrates substantial reduction in recurrent heart failure-related hospitalizations and concordant trends in reduction in and/or delay of terminal events overall, and death in particular. However, if the FDA requires another trial, we have an SPA in place for a 572-patient Phase 3 pivotal trial using the same endpoint as in our CUPID 2 trial. We believe the results of one or both of these trials could support submission of a BLA for MYDICAR for the treatment of systolic heart failure. In November 2013, the EMA indicated that if MYDICAR demonstrates a substantial and highly significant treatment effect in the advanced heart failure population, and no untoward effects attributable to MYDICAR are observed, a safety database of approximately 205-230 subjects may be sufficient for a safety assessment to allow for acceptance of a MAA for MYDICAR for the treatment of systolic heart failure. We therefore believe that, if the above conditions are met, a Phase 3 trial may not be required for marketing approval in Europe.

In addition to the ongoing CUPID 2 trial, we are planning two other studies for MYDICAR to support our BLA filing, an AAV1 NAb positive trial called CELL-005, and a viral shedding trial called CELL-006. MYDICAR will also be evaluated in an investigator-initiated trial called AGENT-HF. The primary objective of the AAV1 NAb positive trial is to determine the safety of a single intracoronary infusion of high-dose MYDICAR in patients who test positive for NAb who would otherwise be ineligible for treatment with MYDICAR. The FDA has required this approximately 70 patient safety trial, as a condition to the submission of a BLA, to cover the possibility that MYDICAR may be used in NAb positive patients. The viral shedding trial is required as part of the environmental risk assessment that must be included in a marketing application to regulatory authorities, both in the United States and in Europe. In this open-label trial, ten patients with heart



failure will be treated with high-dose MYDICAR and will be followed until they have two consecutive bodily fluid samples that are negative for presence of the SERCA2a gene. The patients would continue to be followed for safety for up to two years to add to the overall MYDICAR safety database. We expect to initiate the AAV1 NAb positive and viral shedding trials in 2014. The primary objective of the AGENT-HF trial is to determine whether treatment with MYDICAR leads to a reversal in the decline of left-ventricular function of the heart. This trial will enroll approximately 44 heart failure patients in France with half receiving MYDICAR and the other half placebo. The primary endpoint at six months will be change, compared to baseline, in left ventricular end systolic volume as measured by cardiac computed tomography.

### **MYDICAR in Additional Indications**

Beyond our proposed lead indication of systolic heart failure, we are also developing MYDICAR for additional indications including enhancement of AVF maturation, diastolic heart failure and treatment of patients with advanced heart failure who are on an LVAD. Each of these conditions is characterized by a SERCA2a deficiency, and MYDICAR has demonstrated disease-modifying capability in preclinical models of these diseases. We are currently engaged in preclinical research regarding MYDICAR for the treatment of diastolic heart failure, and plan to initiate human clinical trials in this indication in 2015 if data warrants. The broad potential of MYDICAR in multiple indications presents opportunities to maximize the value of our development programs for indications that are poorly managed by existing treatment options.

### **Recent Developments**

#### **Regulatory and Clinical Trial Update**

- We completed enrollment of CUPID 2 in February 2014 and expect to announce results in April 2015.
- In April 2014, the FDA's Center for Biologics Evaluation and Research granted Breakthrough Therapy designation to MYDICAR for reducing hospitalizations for heart failure in patients who test negative for adeno-associated viral vector 1 neutralizing antibodies, are class III or IV heart failure patients under the NYHA classification system, and are not in immediate need of an LVAD or heart transplant.

#### **Business Development Update**

- In February 2014, we entered into a material transfer and exclusivity agreement with Les Laboratoires Servier, or Servier, for the purpose of enabling Servier to conduct an evaluation of our small molecule compounds that modulate the SERCA2b enzyme. As part of this agreement, we granted Servier an option to enter into a license and research collaboration agreement for the joint collaboration, research and development of these compounds for the treatment of type 2 diabetes and other metabolic diseases, pursuant to which Servier may obtain an exclusive, royalty-bearing license to commercialize one or more of these compounds and any related products in the field of type 2 diabetes and other metabolic diseases outside of the United States.
- In July 2014, we in-licensed world-wide rights to gene therapy applications for the membrane bound form of Stem Cell Factor, or mSCF, for treatment of cardiac ischemia from Enterprise Partners Management, LLC. Our approach with mSCF gene therapy is to recruit and expand resident stem cells, thereby harnessing advances in gene therapy technologies and also expanding the application to those in which cardiac stem cells have shown promise in clinical and preclinical testing. Our initial focus will be to generate clinically acceptable gene therapy vectors in support of potentially conducting a future clinical trial in patients who have suffered cardiac damage, as well as exploration of other potential applications. mSCF induces c-kit+ stem/progenitor cell expansion *in situ*, as well as cardiomyocyte proliferation,

which may represent a new therapeutic strategy to reverse adverse remodeling after cardiac injury. In a preclinical setting, mSCF has demonstrated potential improvements in cardiac function and survival following a myocardial infarction. Specifically, these data suggest mSCF gene therapy promoted a regenerative response characterized by an enhancement in cardiac hemodynamic function; an improvement in survival; a reduction in fibrosis, infarct size and apoptosis; an increase in cardiac c-kit+ progenitor cells recruitment to the injured area; an increase in cardiomyocyte cell-cycle activation; and Wnt/ $\beta$ -catenin pathway induction.

### **Strategy**

We are committed to applying our first-mover scientific leadership position in the field of SERCA2 enzymes to transform the lives of patients with debilitating, life-threatening diseases or conditions. Each of our ongoing and planned development projects addresses diseases or conditions with high unmet medical need that are characterized by an underlying SERCA2 enzyme deficiency. The core elements of our strategy include:

- successfully develop MYDICAR as a novel, first-in-class therapy for patients with heart failure due to systolic dysfunction;
- advance MYDICAR through an expedited development and approval process as a Breakthrough Therapy product candidate;
- maximize the value of our MYDICAR franchise by expanding into additional indications;
- commercialize MYDICAR using a highly-targeted cardiology-focused sales force in the United States;
- advance our additional preclinical assets including mSCF gene therapy and our small molecule platform targeting SERCA2 enzymes; and
- deploy capital strategically to develop our portfolio of product candidates and create shareholder value.

### **Risks Associated With Our Business**

Our business and our ability to implement our business strategy are subject to numerous risks, as more fully described in the section entitled “Risk Factors” immediately following this prospectus summary and in our Quarterly Report on Form 10-Q for the three months ended March 31, 2014. You should read these risks before you invest in our common stock. We may be unable, for many reasons, including those that are beyond our control, to implement our business strategy. In particular, risks associated with our business include:

- We have incurred significant losses since our inception, which we anticipate will continue for the foreseeable future. We have never generated revenue from product sales and may never be profitable.
- Failure to obtain additional funding when needed may force us to delay, limit or terminate our product development efforts or other operations.
- MYDICAR is based on a novel technology, which makes it difficult to predict the time and cost of product candidate development and, subsequently, for obtaining regulatory approval.
- We are highly dependent on the success of MYDICAR and we may not be able to successfully obtain regulatory or marketing approval for, or successfully commercialize, this product candidate.
- We may find it difficult to enroll patients in our clinical trials, which could delay or prevent clinical trials of our product candidates.
- Failure to successfully validate, commercialize and obtain regulatory approval for our companion diagnostic could delay or prevent commercialization of MYDICAR.

- If our product candidates fail to demonstrate safety and efficacy to the satisfaction of regulatory authorities, we may incur additional costs or experience delays in completing, or ultimately be unable to complete, the development and commercialization of our product candidates.
- We rely on third parties to conduct some or all aspects of our current vector production, product manufacturing, companion diagnostic testing, reagent manufacturing, protocol development, research, and preclinical and clinical testing. If they fail to meet deadlines or perform in an unsatisfactory manner, our business could be harmed.
- The commercial success of any current or future product candidate will depend upon the degree of market acceptance by physicians, patients, third-party payors and others in the medical community.
- Our future success depends on our ability to retain key executives and to attract, retain and motivate qualified personnel.
- If we are unable to obtain or protect intellectual property rights related to our product candidates, we may not be able to compete effectively in our markets.

### **Corporate Information**

We were originally incorporated in California in December 2000. In April 2012, we reincorporated in Delaware. Our principal executive offices are located at 11988 El Camino Real, Suite 650, San Diego, California 92130, and our telephone number is (858) 366-4288. Our corporate website address is [www.celladon.com](http://www.celladon.com). Information contained on or accessible through our website is not a part of this prospectus, and the inclusion of our website address in this prospectus is an inactive textual reference only.

We have obtained a registered trademark for MYDICAR® in the United States. This prospectus contains references to our trademarks and to trademarks belonging to other entities. Solely for convenience, trademarks and trade names referred to in this prospectus, including logos, artwork and other visual displays, may appear without the ® or TM symbols, but such references are not intended to indicate, in any way, that we will not assert, to the fullest extent under applicable law, our rights or the rights of the applicable licensor to these trademarks and trade names. We do not intend our use or display of other companies' trade names or trademarks to imply a relationship with, or endorsement or sponsorship of us by, any other company.

We are an "emerging growth company," as defined in the Jumpstart Our Business Startups Act of 2012. We will remain an emerging growth company until the earlier of (1) the last day of the fiscal year (a) following the fifth anniversary of the completion of our initial public offering, (b) in which we have total annual gross revenue of at least \$1.0 billion, or (c) in which we are deemed to be a large accelerated filer, which means the market value of our common stock that is held by non-affiliates exceeded \$700.0 million as of the prior June 30<sup>th</sup>, and (2) the date on which we have issued more than \$1.0 billion in non-convertible debt during the prior three-year period. We refer to the Jumpstart Our Business Startups Act of 2012 in this prospectus as the "JOBS Act," and references in this prospectus to "emerging growth company" have the meaning associated with it in the JOBS Act.

## THE OFFERING

Common stock offered by us	shares
Common stock to be outstanding after this offering	shares
Option to purchase additional shares	We have granted to the underwriters the option, exercisable for 30 days from the date of this prospectus, to purchase up to additional shares of common stock.
Use of proceeds	We estimate that we will receive net proceeds of approximately \$ million (or approximately \$ million if the underwriters' option to purchase additional shares is exercised in full) from the sale of the shares of common stock offered by us in this offering, based on an assumed public offering price of \$ per share (the last reported sale price of our common stock on The NASDAQ Global Market on , 2014), and after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us. We intend to use the net proceeds from this offering to fund (1) research and development activities related to seeking regulatory approval for MYDICAR and our companion diagnostic for the treatment of systolic heart failure and other indications, (2) development of manufacturing capabilities for the commercial production of MYDICAR and preparation activities for the potential commercial launch of MYDICAR for the treatment of systolic heart failure in the United States and Europe, (3) clinical development of a potential plasma exchange procedure designed to remove AAVI neutralizing antibodies in advanced heart failure patients to enable their treatment with MYDICAR, (4) research and, if supported by pre-clinical data, clinical development of MYDICAR for the treatment of diastolic heart failure, and (5) working capital and general corporate purposes. See "Use of Proceeds."
Risk factors	You should read the "Risk Factors" section of this prospectus for a discussion of certain of the factors to consider carefully before deciding to purchase any shares of our common stock.
NASDAQ Global Market symbol	CLDN

The number of shares of our common stock to be outstanding after this offering is based on 18,500,015 shares of common stock outstanding as of March 31, 2014, and excludes:

- 2,060,890 shares of common stock issuable upon the exercise of outstanding stock options as of March 31, 2014, at a weighted-average exercise price of \$4.51 per share;
- 231,821 shares of common stock issuable upon the exercise of outstanding warrants as of March 31, 2014, each at an exercise price of \$5.61 per share;
- 165,732 shares of common stock reserved for future issuance under our 2013 employee stock purchase plan, or the ESPP, as of March 31, 2014; and
- 982,809 shares of common stock reserved for future issuance under our 2013 equity incentive plan, or the 2013 plan, as of March 31, 2014.

Unless otherwise indicated, all information contained in this prospectus assumes no exercise by the underwriters of their option to purchase up to an additional shares of our common stock.

## SUMMARY FINANCIAL DATA

The following table summarizes certain of our financial data. We changed our fiscal year end from June 30 to December 31, effective for the fiscal period ended December 31, 2011. We derived the summary statement of operations data for the fiscal year ended June 30, 2011, the six months ended December 31, 2011, and the years ended December 31, 2012 and 2013 from our audited consolidated financial statements incorporated by reference into this prospectus from our Annual Report on Form 10-K for the year ended December 31, 2013. The summary statement of operations data for the three months ended March 31, 2013 and 2014 and the period from December 21, 2000 (inception) to March 31, 2014 and the summary balance sheet data as of March 31, 2014 were derived from our unaudited financial statements incorporated by reference into this prospectus from our Quarterly Report on Form 10-Q for the three months ended March 31, 2014. Our historical results are not necessarily indicative of the results that may be expected in the future and results of interim periods are not necessarily indicative of the results for the entire year. The summary financial data should be read together with our financial statements and related notes, “Selected Financial Data” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” appearing elsewhere or incorporated by reference in this prospectus.

	Year Ended June 30, 2011	Six Months Ended December 31, 2011	Year Ended December 31,		Three Months Ended March 31, 2014	Period From December 21, 2000 (inception) to March 31, 2014
			2012	2013		
						(unaudited)
	(in thousands, except share and per share data)					
Operating expenses:						
Research and development	\$ 4,193	\$ 1,252	\$ 13,314	\$ 16,927	\$ 5,218	\$ 97,262
General and administrative	1,832	920	2,631	3,037	1,706	21,228
Total operating expenses	6,025	2,172	15,945	19,964	6,924	118,490
Loss from operations	(6,025)	(2,172)	(15,945)	(19,964)	(6,924)	(118,490)
Other income (expense)	(965)	(689)	74	(127)	(238)	(1,508)
Consolidated net loss	(6,990)	(2,861)	(15,871)	(20,091)	(7,162)	(119,998)
Net loss attributable to noncontrolling interest	—	—	154	96	—	250
Net loss attributable to Celladon Corporation	(6,990)	(2,861)	(15,717)	(19,995)	(7,162)	(119,748)
Accretion to redemption value of redeemable convertible preferred stock	—	—	(343)	—	—	(343)
Change in fair value of noncontrolling interest	—	—	(154)	(3,105)	—	(3,259)
Deemed dividend	—	—	—	(856)	—	(856)
Net loss attributable to common stockholders	<u>\$ (6,990)</u>	<u>\$ (2,861)</u>	<u>\$ (16,214)</u>	<u>\$ (23,956)</u>	<u>\$ (7,162)</u>	<u>\$ (124,206)</u>
Other comprehensive loss:						
Unrealized gain (loss) on investments	—	—	9	(7)	(2)	—
Comprehensive loss	<u>\$ (6,990)</u>	<u>\$ (2,861)</u>	<u>\$ (15,862)</u>	<u>\$ (20,098)</u>	<u>\$ (7,164)</u>	<u>\$ (119,998)</u>
Net loss per share attributable to common stockholders, basic and diluted <sup>(1)</sup>	<u>\$(2,729.66)</u>	<u>\$ (1,022.52)</u>	<u>\$ (19.74)</u>	<u>\$ (27.09)</u>	<u>\$ (0.60)</u>	
Weighted-average shares outstanding, basic and diluted <sup>(1)</sup>	<u>2,561</u>	<u>2,798</u>	<u>821,568</u>	<u>884,179</u>	<u>11,939,866</u>	

(1) See Note 1 to our consolidated audited financial statements incorporated by reference in this prospectus from our Annual Report on Form 10-K for the year ended December 31, 2013 for an explanation of the method used to calculate historical and pro forma basic and diluted net loss per common share attributable to common stockholders and the number of shares used in the computation of the per share amounts.

The unaudited pro forma balance sheet data set forth below give effect to our issuance and sale of \_\_\_\_\_ shares of our common stock in this offering at an assumed public offering price of \$ \_\_\_\_\_ per share (the last reported sale price of our common stock on The NASDAQ Global Market on \_\_\_\_\_, 2014) after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us.

	As of March 31, 2014	
	Actual	Pro Forma(1)
	(unaudited, in thousands)	
<b>Consolidated Balance Sheet Data:</b>		
Cash, cash equivalents and investments	\$ 57,629	\$
Working capital	54,252	
Total assets	58,578	
Deficit accumulated during the development stage	(119,748)	
Total stockholders' equity	54,581	

- (1) A \$1.00 increase (decrease) in the assumed public offering price of \$ \_\_\_\_\_ per share (the last reported sale price of our common stock on The NASDAQ Global Market on \_\_\_\_\_, 2014) would increase (decrease) each of cash and cash equivalents, working capital, total assets and total stockholders' equity by approximately \$ \_\_\_\_\_ million, assuming the number of shares offered by us, as set forth on the cover of this prospectus, remains unchanged and after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us. Similarly, a one million share increase (decrease) in the number of shares offered by us, as set forth on the cover of this prospectus, would increase (decrease) each of cash and cash equivalents, working capital, total assets and total stockholders' equity by \$ \_\_\_\_\_ million, assuming the assumed public offering price of \$ \_\_\_\_\_ per share remains the same and after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us. The pro forma information discussed above is illustrative only and will be adjusted based on the actual public offering price and other terms of this offering determined at pricing.

## RISK FACTORS

*An investment in our common stock involves a high degree of risk. You should carefully consider the risks described below, together with all of the other information included or incorporated by reference in this prospectus, including the risks and uncertainties discussed under “Risk Factors” in our Quarterly Report on Form 10-Q for the three months ended March 31, 2014 which are incorporated by reference in this prospectus in their entirety, before deciding whether to invest in our common stock. The occurrence of any of the risks described below or incorporated by reference in this prospectus could have a material adverse effect on our business, financial condition, results of operations and future growth prospects. In these circumstances, the market price of our common stock could decline, and you may lose all or part of your investment.*

### Risks Related to this Offering

**Our principal stockholders and management own a significant percentage of our stock and will be able to exert significant control over matters subject to stockholder approval.**

Our executive officers, directors, 5% stockholders and their affiliates beneficially owned approximately 74.9% of our voting stock as of June 30, 2014. Based upon the assumed number of shares to be sold in this offering as set forth on the cover page of this prospectus, upon the closing of this offering, that same group will beneficially own approximately % of our outstanding voting stock. Therefore, even after this offering these stockholders will have the ability to influence us through this ownership position. These stockholders may be able to determine all matters requiring stockholder approval. For example, these stockholders, acting together, may be able to control elections of directors, amendments of our organizational documents, or approval of any merger, sale of assets, or other major corporate transaction. This may prevent or discourage unsolicited acquisition proposals or offers for our common stock that you may believe are in your best interest as one of our stockholders.

**If you purchase our common stock in this offering, you will incur immediate and substantial dilution in the book value of your shares.**

Investors purchasing common stock in this offering will pay a price per share that substantially exceeds the pro forma net tangible book value per share as of March 31, 2014. Net tangible book value is our tangible assets after subtracting our liabilities. As a result, investors purchasing common stock in this offering will incur immediate dilution of \$ per share, based on an assumed public offering price of \$ per share (the last reported sale price of our common stock on The NASDAQ Global Market on , 2014), and our pro forma net tangible book value as of March 31, 2014. For more information on the dilution you may suffer as a result of investing in this offering, see “Dilution.”

This dilution is due to the substantially lower price paid by our investors who purchased shares prior to this offering as compared to the price offered to the public in this offering, and the exercise of stock options granted to our employees and warrants issued to our existing investors. As of March 31, 2014, options to purchase 2,060,890 shares of our common stock at a weighted-average exercise price of \$4.51 per share, and warrants to purchase 231,821 shares of our common stock each at an exercise price of \$5.61 per share, were outstanding. The exercise of any of these options or warrants would result in additional dilution. As a result of the dilution to investors purchasing shares in this offering, investors may receive significantly less than the purchase price paid in this offering, if anything, in the event of our liquidation.

**Sales of a substantial number of shares of our common stock in the public market could cause our stock price to fall.**

Sales of a substantial number of shares of our common stock in the public market or the perception that these sales might occur could depress the market price of our common stock and could impair our ability to raise capital through the sale of additional equity securities. We are unable to predict the effect that sales may have on the prevailing market price of our common stock.

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We, along with our directors, executive management team and the entities affiliated with our directors, as well as certain of our existing stockholders, have agreed that for a period of 90 days after the date of this prospectus, subject to specified exceptions, not to offer, sell, contract to sell, pledge or otherwise dispose of, directly or indirectly, any of our common stock. Subject to certain limitations, including sales volume limitations with respect to shares held by our affiliates, approximately      shares of our common stock will become eligible for sale upon expiration of the lock-up period, as calculated and described in more detail in the section entitled “Shares Eligible for Future Sale.” In addition, shares issued or issuable upon exercise of options and warrants vested as of the expiration of the lock-up period will also be eligible for sale at that time. Sales of stock by these stockholders upon expiration of the lock-up period could have a material adverse effect on the trading price of our common stock.

Certain holders of our securities are entitled to rights with respect to the registration of their shares under the Securities Act of 1933, as amended, or the Securities Act, subject to the 90-day lock-up arrangement described above. Registration of these shares under the Securities Act would result in the shares becoming freely tradable without restriction under the Securities Act, except for shares held by our affiliates as defined in Rule 144 under the Securities Act. Any sales of securities by these stockholders could have a material adverse effect on the trading price of our common stock.

### **We have broad discretion in the use of the net proceeds from this offering and may not use them effectively.**

Our management will have broad discretion in the application of the net proceeds, including for any of the purposes described in “Use of Proceeds,” and you will not have the opportunity as part of your investment decision to assess whether the net proceeds are being used appropriately. Because of the number and variability of factors that will determine our use of the net proceeds from this offering, their ultimate use may vary substantially from their currently intended use. The failure by our management to apply these funds effectively could harm our business. If we do not invest or apply the net proceeds from this offering in ways that enhance stockholder value, we may fail to achieve expected financial results, which could cause our stock price to decline.



## **SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS**

This prospectus and the documents incorporated by reference contain forward-looking statements. The forward-looking statements are contained principally in the sections entitled “Prospectus Summary,” “Risk Factors,” “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and “Business” in this prospectus or the documents incorporated by reference. We may, in some cases, use words such as “anticipate,” “believe,” “could,” “estimate,” “expect,” “intend,” “may,” “plan,” “potential,” “predict,” “project,” “should,” “will,” “would” or the negative of those terms, and similar expressions that convey uncertainty of future events or outcomes to identify these forward-looking statements. Any statements contained herein that are not statements of historical facts may be deemed to be forward-looking statements. Forward-looking statements in this prospectus include, but are not limited to, statements about:

- the success, cost and timing of our product development activities and clinical trials;
- our ability to obtain and maintain regulatory approval for MYDICAR, our companion diagnostic, and any of our future product candidates, and any related restrictions, limitations, and/or warnings in the label of an approved product candidate;
- our ability to obtain funding for our operations, including funding necessary to complete all clinical trials that may potentially be required to file a biologics license application, or BLA, and a Marketing Authorization Application, or MAA, for MYDICAR for the treatment of systolic heart failure;
- the commercialization of our product candidates and companion diagnostic, if approved;
- our plans to research, develop and commercialize our product candidates and companion diagnostic;
- our ability to attract collaborators with development, regulatory and commercialization expertise;
- our plans and expectations with respect to future commercial scale-up activities, including our expectation regarding the building of a commercial manufacturing facility for the production of MYDICAR;
- future agreements with Lonza Houston, Inc., or Lonza, and other third parties in connection with the commercialization of MYDICAR, our companion diagnostic and any other approved product;
- the size and growth potential of the markets for our product candidates, and our ability to serve those markets;
- the rate and degree of market acceptance of our product candidates and companion diagnostic;
- regulatory developments in the United States and foreign countries;
- the performance of our third-party suppliers and manufacturers;
- the success of competing therapies that are or may become available;
- our ability to attract and retain key scientific or management personnel;
- the accuracy of our estimates regarding expenses, future revenues, capital requirements and needs for additional financing;
- our expectations regarding the period during which we qualify as an emerging growth company under the JOBS Act
- our use of the proceeds from this offering; and
- our expectations regarding our ability to obtain and maintain intellectual property protection for our product candidates.

These forward-looking statements reflect our management’s beliefs and views with respect to future events and are based on estimates and assumptions as of the date of this prospectus and are subject to risks and

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uncertainties. We discuss many of these risks in greater detail under “Risk Factors” and in the risk factors incorporated by reference in this prospectus. Moreover, we operate in a very competitive and rapidly changing environment. New risks emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. Given these uncertainties, you should not place undue reliance on these forward-looking statements.

You should read this prospectus and the documents that we reference in this prospectus and have filed as exhibits to the registration statement, of which this prospectus is a part, completely and with the understanding that our actual future results may be materially different from what we expect. We qualify all of the forward-looking statements by these cautionary statements. Except as required by law, we undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

## USE OF PROCEEDS

We estimate that we will receive net proceeds of approximately \$       million (or approximately \$       million if the underwriters' option to purchase additional shares is exercised in full) from the sale of the shares of common stock offered by us in this offering, based upon an assumed public offering price of \$       per share (the last reported sale price of our common stock on The NASDAQ Global Market on       , 2014) and after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us.

A \$1.00 increase (decrease) in the assumed public offering price of \$       per share would increase (decrease) the net proceeds to us from this offering by approximately \$       million, assuming that the number of shares offered by us, as set forth on the cover page of this prospectus, remains the same and after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us.

Similarly, a one million share increase (decrease) in the number of shares offered by us, as set forth on the cover of this prospectus, would increase (decrease) the net proceeds to us by \$       million, assuming the assumed public offering price of \$       per share remains the same, and after deducting estimated underwriting discounts and commissions and estimated offering expenses payable by us.

We currently intend to use the net proceeds from this offering to fund: research and development activities, including internal salaries and external costs, related to seeking regulatory approval for MYDICAR and our companion diagnostic for the treatment of systolic heart failure; development of manufacturing capabilities for the commercial production of MYDICAR; early preparation for the potential commercial launch of MYDICAR for the treatment of systolic heart failure in the United States and Europe; research and development activities related to seeking regulatory approval for MYDICAR for the treatment of patients with end-stage renal disease on hemodialysis undergoing surgery for arteriovenous fistula creation; clinical development of a potential plasma exchange procedure designed to remove AAVI neutralizing antibodies from advanced heart failure patients to enable their treatment with MYDICAR; research and, if supported by pre-clinical data, clinical development of MYDICAR for the treatment of diastolic heart failure; and general and administrative expenses, potential future development programs, early-stage research and development activities and general corporate purposes. We may also use a portion of the remaining net proceeds to in-license, acquire, or invest in complementary businesses, technologies, products or assets. However we have no current commitments or obligations to do so. Our expected use of the net proceeds from this offering represents our current intentions based on our present business plans and business condition. We cannot currently allocate specific percentages of the net proceeds that we may use for the purposes specified above, and we cannot predict with certainty all of the particular uses for the net proceeds to be received upon the completion of this offering, or the amounts that we will actually spend on the uses set forth above. The amounts and timing of our actual use of the net proceeds will vary depending on numerous factors, including our ability to obtain additional financing, the relative success and cost of our research, preclinical and clinical development programs and whether we are able to enter into future licensing arrangements. As a result, our management will have broad discretion in the application of the net proceeds, and investors will be relying on our judgment regarding the application of the net proceeds of this offering. In addition, we might decide to postpone or not pursue clinical trials or preclinical activities if the net proceeds from this offering and our other sources of cash are less than expected. Pending their use, we plan to invest the net proceeds from this offering in short- and intermediate-term, interest-bearing obligations, investment-grade instruments, certificates of deposit or direct or guaranteed obligations of the U.S. government. We anticipate that we will need to secure additional funding for the further development, regulatory approval and commercial launch of MYDICAR.

## PRICE RANGE OF OUR COMMON STOCK

Our common stock has been listed on The NASDAQ Global Market since January 30, 2014 under the symbol “CLDN.” Prior to that date, there was no public market for our common stock. Shares sold in our initial public offering on January 29, 2014 were priced at \$8.00 per share.

On \_\_\_\_\_, 2014, the closing price for our common stock as reported on The NASDAQ Global Market was \$ \_\_\_\_\_ per share. The following table sets forth the ranges of high and low sales prices per share of our common stock as reported on The NASDAQ Global Market for the periods indicated. Such quotations represent inter-dealer prices without retail markup, markdown or commission and may not necessarily represent actual transactions.

<b><u>Year Ending December 31, 2014</u></b>	<b><u>High</u></b>	<b><u>Low</u></b>
First Quarter (from January 30, 2014)	\$17.16	\$ 7.45
Second Quarter	\$16.47	\$ 7.82
Third Quarter (through _____, 2014)	\$	\$

As of June 30, 2014, there were 37 stockholders of record, which excludes stockholders whose shares were held in nominee or street name by brokers. The actual number of common stockholders is greater than the number of record holders, and includes stockholders who are beneficial owners, but whose shares are held in street name by brokers and other nominees. This number of holders of record also does not include stockholders whose shares may be held in trust by other entities.

## DIVIDEND POLICY

We have never declared or paid any cash dividends on our capital stock. We currently intend to retain all available funds and any future earnings to support our operations and finance the growth and development of our business. We do not intend to pay cash dividends on our common stock for the foreseeable future. Any future determination related to our dividend policy will be made at the discretion of our board of directors and will depend upon, among other factors, our results of operations, financial condition, capital requirements, contractual restrictions, business prospects and other factors our board of directors may deem relevant.

## CAPITALIZATION

The following table sets forth our cash, cash equivalents and investments, and our capitalization as of March 31, 2014:

- on an actual basis; and
- on a pro forma basis, giving effect to the sale by us of \_\_\_\_\_ shares of our common stock in this offering at an assumed public offering price of \$ \_\_\_\_\_ per share (the last reported sale price of our common stock on The NASDAQ Global Market on \_\_\_\_\_, 2014), after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us.

The pro forma information below is illustrative only and our capitalization following the closing of this offering will be adjusted based on the actual public offering price and other terms of this offering determined at pricing. You should read this table together with “Selected Financial Data” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and our financial statements and the related notes appearing elsewhere or incorporated by reference in this prospectus.

	As of March 31, 2014	
	Actual	Pro Forma(1)
	(unaudited)	
	(in thousands, except per share data)	
Cash, cash equivalents and investments	\$ 57,629	\$ _____
Capitalization:		
Stockholders’ equity:		
Preferred stock, \$0.001 par value; 10,000,000 shares authorized and no shares issued or outstanding, actual and pro forma	\$ —	\$ _____
Common stock, \$0.001 par value; 200,000,000 shares authorized and 18,500,015 shares issued and outstanding, actual; 200,000,000 shares authorized and _____ issued and outstanding, pro forma	18	
Additional paid-in capital	174,311	
Deficit accumulated during the development stage	(119,748)	
Total stockholders’ equity	54,581	_____
Total liabilities, preferred stock and stockholders’ deficit	\$ 54,581	\$ _____

- (1) A \$1.00 increase (decrease) in the assumed public offering price of \$ \_\_\_\_\_ per share (the last reported sale price of our common stock on The NASDAQ Global Market on \_\_\_\_\_, 2014) would increase (decrease) the amount of cash and cash equivalents, additional paid-in capital and total capitalization by approximately \$ \_\_\_\_\_ million, assuming the number of shares offered by us, as set forth on the cover page of this prospectus, remains the same and after deducting the estimated underwriting discounts and commissions and estimated offering costs payable by us. Similarly, a one million share increase (decrease) in the number of shares offered by us, as set forth on the cover page of this prospectus, would increase (decrease) each of cash and cash equivalents and total stockholders’ equity (deficit) and total capitalization by \$ \_\_\_\_\_ million, assuming the assumed public offering price of \$ \_\_\_\_\_ per share remains the same, and after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us.

The number of common shares shown in the table above is based on the number of shares of our common stock outstanding as of March 31, 2014, and excludes:

- 2,060,890 shares of common stock issuable upon the exercise of outstanding stock options as of March 31, 2014, at a weighted-average exercise price of \$4.51 per share;
- 231,821 shares of common stock issuable upon the exercise of outstanding warrants issued after March 31, 2014, each at an exercise price of \$5.61 per share;
- 165,732 shares of common stock reserved for future issuance under the ESPP as of March 31, 2014; and
- 982,809 shares of common stock reserved for future issuance under the 2013 plan as of March 31, 2014.

## DILUTION

If you invest in our common stock in this offering, your ownership interest will be immediately diluted to the extent of the difference between the public offering price per share of our common stock and the pro forma net tangible book value per share of our common stock after this offering.

Our historical net tangible book value per share is determined by dividing our total tangible assets less our total liabilities by the actual number of outstanding shares of our common stock. Our historical net tangible book value as of March 31, 2014 was approximately \$54.6 million, or \$2.95 per share of our common stock.

After giving pro forma effect to the sale of shares of our common stock in this offering at an assumed public offering price of \$ \_\_\_\_\_ per share (the last reported sale price of our common stock on The NASDAQ Global Market on \_\_\_\_\_, 2014), and after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us, our net tangible book value as of March 31, 2014 would have been approximately \$ \_\_\_\_\_ million, or \$ \_\_\_\_\_ per share of common stock. This represents an immediate increase in pro forma net tangible book value of \$ \_\_\_\_\_ per share to our existing stockholders, and an immediate dilution of \$ \_\_\_\_\_ per share to new investors purchasing shares of common stock in this offering at the assumed public offering price.

The following table illustrates this dilution on a per share basis:

Assumed public offering price per share	\$ _____
Historical net tangible book value per share as of March 31, 2014	<u>\$2.95</u>
Increase in net tangible book value per share attributable to investors participating in this offering	<u>\$ _____</u>
Pro forma net tangible book value per share after this offering	\$ _____
Pro forma dilution per share to investors participating in this offering	<u><u>\$ _____</u></u>

A \$1.00 increase (decrease) in the assumed public offering price of \$ \_\_\_\_\_ per share would increase (decrease) the pro forma net tangible book value per share after this offering by approximately \$ \_\_\_\_\_ per share and the dilution per share to investors participating in this offering by approximately \$ \_\_\_\_\_ per share, assuming that the number of shares offered by us, as set forth on the cover page of this prospectus, remains the same and after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us. We may also increase or decrease the number of shares we are offering. An increase of one million shares in the number of shares offered by us would increase the net tangible book value by approximately \$ \_\_\_\_\_ per share and decrease the dilution per share to investors in this offering by \$ \_\_\_\_\_ per share, assuming that the assumed public offering price of \$ \_\_\_\_\_ per share remains the same, and after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us.

Similarly, a decrease of one million shares in the number of shares offered by us, as set forth on the cover of this prospectus, would decrease the pro forma net tangible book value per share after this offering by approximately \$ \_\_\_\_\_ per share and increase the dilution per share to investors participating in this offering by approximately \$ \_\_\_\_\_ per share, assuming the assumed public offering price of \$ \_\_\_\_\_ per share remains the same, and after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us.

If the underwriters exercise in full their option to purchase \_\_\_\_\_ additional shares of our common stock in this offering, the pro forma net tangible book value will increase to \$ \_\_\_\_\_ per share, representing an immediate increase in pro forma net tangible book value to existing stockholders of \$ \_\_\_\_\_ per share and immediate dilution of \$ \_\_\_\_\_ per share to new investors participating in this offering.

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The following table summarizes, on a pro forma basis as of March 31, 2014, the number of shares purchased or to be purchased from us, the total consideration paid or to be paid to us, and the average price per share paid or to be paid to us by existing stockholders and investors participating in this offering at an assumed public offering price of \$        per share, before deducting estimated underwriting discounts and commissions and estimated offering expenses payable by us. As the table below shows, investors participating in this offering will pay an average price per share substantially higher than our existing stockholders paid.

	Shares Purchased		Total Consideration		Average Price Per Share
	Number	Percent	Amount	Percent	
Existing stockholders before this offering	18,500,015	%	\$175,377,000	%	\$ 9.48
Investors participating in this offering		%		%	
Total		100%	\$	100%	\$

A \$1.00 increase (decrease) in the assumed public offering price of \$        per share (the last reported sale price of our common stock on The NASDAQ Global Market on       , 2014) would increase (decrease) the total consideration paid by investors participating in this offering, total consideration paid by all stockholders and the average price per share paid by all stockholders by approximately \$        million, \$        million and \$       , respectively, assuming that the number of shares offered by us, as set forth on the cover page of this prospectus, remains the same and before deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us.

An increase of one million shares in the number of shares offered by us, as set forth on the cover of this prospectus, would increase the total consideration paid by investors participating in this offering, increase total consideration paid by all stockholders and decrease the average price per share paid by all stockholders by approximately \$        million, \$        million and \$        per share, respectively, assuming that the assumed public offering price of \$        per share remains the same, and after deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us. Similarly, a decrease of one million shares in the number of shares offered by us, as set forth on the cover of this prospectus, would decrease the total consideration paid by investors participating in this offering, decrease total consideration paid by all stockholders and increase the average price per share paid by all stockholders by approximately \$        million, \$        million and \$        per share, respectively, assuming the assumed public offering price of \$        per share remains the same, and before deducting the estimated underwriting discounts and commissions and estimated offering expenses payable by us.

If the underwriters exercise in full their option to purchase        additional shares of our common stock in this offering, the number of shares of common stock held by existing stockholders will be reduced to        % of the total number of shares of common stock to be outstanding after this offering, and the number of shares of common stock held by investors participating in this offering will be further increased to       , or        % of the total number of shares of common stock to be outstanding after this offering.

The foregoing discussion and tables are based on 18,500,015 shares of common stock outstanding as of March 31, 2014 and excludes:

- 2,060,890 shares of common stock issuable upon the exercise of outstanding stock options as of March 31, 2014, at a weighted-average exercise price of \$4.51 per share;
- 231,821 shares of common stock issuable upon the exercise of outstanding warrants issued after March 31, 2014, each at an exercise price of \$5.61 per share;
- 165,732 shares of common stock reserved for future issuance under the ESPP as of March 31, 2014; and
- 982,809 shares of common stock reserved for future issuance under the 2013 plan as of March 31, 2014.

Furthermore, we may choose to raise additional capital through the sale of equity or convertible debt securities due to market conditions or strategic considerations even if we believe we have sufficient funds for our current or future operating plans. To the extent we issue additional shares of common stock or other equity or convertible debt securities in the future, there will be further dilution to investors participating in this offering.



## SELECTED FINANCIAL DATA

The following selected financial data should be read together with our consolidated financial statements and related notes and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” incorporated by reference into this prospectus. The selected financial data in this section are not intended to replace our consolidated financial statements and the related notes. Our historical results are not necessarily indicative of the results that may be expected in the future and results of interim periods are not necessarily indicative of the results for the entire year.

We changed our fiscal year end from June 30 to December 31, effective for the fiscal period ended December 31, 2011. The selected statement of operations data for the fiscal year ended June 30, 2011, the six months ended December 31, 2011 and the years ended December 31, 2012 and 2013, and the selected balance sheet data as of December 31, 2012 and 2013 are derived from our audited consolidated financial statements incorporated by reference into this prospectus from our Annual Report on Form 10-K for the year ended December 31, 2013. The selected statement of operations data for the period from December 21, 2000 (inception) to March 31, 2014 and for the three months ended March 31, 2013 and 2014, and the selected balance sheet data as of March 31, 2014 are derived from our unaudited consolidated financial statements incorporated by reference into this prospectus from our Quarterly Report on Form 10-Q for the three months ended March 31, 2014.

	Year Ended June 30, 2011	Six Months Ended December 31, 2011	Year Ended December 31,		Three Months Ended March 31, 2014	Period From December 21, 2000 (inception) to March 31, 2014
			2012	2013		
						(unaudited)
	(in thousands, except share and per share data)					
Operating expenses:						
Research and development	\$ 4,193	\$ 1,252	\$ 13,314	\$ 16,927	\$ 5,218	\$ 97,262
General and administrative	1,832	920	2,631	3,037	1,706	21,228
Total operating expenses	6,025	2,172	15,945	19,964	6,924	118,490
Loss from operations	(6,025)	(2,172)	(15,945)	(19,964)	(6,924)	(118,490)
Other income (expense)	(965)	(689)	74	(127)	(238)	(1,508)
Consolidated net loss	(6,990)	(2,861)	(15,871)	(20,091)	(7,162)	(119,998)
Net loss attributable to noncontrolling interest	—	—	154	96	—	250
Net loss attributable to Celladon Corporation	(6,990)	(2,861)	(15,717)	(19,995)	(7,162)	(119,748)
Accretion to redemption value of redeemable convertible preferred stock	—	—	(343)	—	—	(343)
Change in fair value of noncontrolling interest	—	—	(154)	(3,105)	—	(3,259)
Deemed dividend	—	—	—	(856)	—	(856)
Net loss attributable to common stockholders	<u>\$ (6,990)</u>	<u>\$ (2,861)</u>	<u>\$ (16,214)</u>	<u>\$ (23,956)</u>	<u>\$ (7,162)</u>	<u>\$ (124,206)</u>
Other comprehensive loss:						
Unrealized gain (loss) on investments	—	—	9	(7)	(2)	—
Comprehensive loss	<u>\$ (6,990)</u>	<u>\$ (2,861)</u>	<u>\$ (15,862)</u>	<u>\$ (20,098)</u>	<u>\$ (7,164)</u>	<u>\$ (119,998)</u>
Net loss per share attributable to common stockholders, basic and diluted <sup>(1)</sup>	<u>\$ (2,729.66)</u>	<u>\$ (1,022.52)</u>	<u>\$ (19.74)</u>	<u>\$ (27.09)</u>	<u>\$ (0.60)</u>	
Weighted-average shares outstanding, basic and diluted <sup>(1)</sup>	<u>2,561</u>	<u>2,798</u>	<u>821,568</u>	<u>884,179</u>	<u>11,939,866</u>	

- (1) See Note 1 to our consolidated financial statements incorporated by reference into this prospectus from our Annual Report on Form 10-K for the year ended December 31, 2013 for an explanation of the methods used to calculate historical and pro forma basic and diluted net loss per common share attributable to common stockholders and the number of shares used in the computation of the per share amounts.

	<u>As of December 31,</u>		<u>As of March 31, 2014 (unaudited)</u>
	<u>2012</u>	<u>2013</u>	
	(in thousands)		
<b>Consolidated Balance Sheet Data:</b>			
Cash, cash equivalents and investments	\$ 35,511	\$ 18,370	\$ 57,629
Working capital	31,159	11,990	54,252
Total assets	35,929	21,154	58,578
Redeemable non-controlling interest	4,814	—	—
Redeemable convertible preferred stock	52,274	60,098	—
Junior preferred stock	5,450	5,450	—
Deficit accumulated during the development stage	(92,591)	(112,586)	(119,748)
Total stockholders' (deficit) equity	(28,416)	(50,991)	54,581

## BUSINESS

### Overview

We are a clinical-stage biotechnology company applying our leadership position in the field of gene therapy and calcium dysregulation to develop novel therapies for diseases with tremendous unmet medical needs. Our lead programs target sarco/endoplasmic reticulum  $\text{Ca}^{2+}$ -ATPase, or SERCA, enzymes, which are a family of enzymes that play an integral part in the regulation of intra-cellular calcium in all human cells. Calcium dysregulation is implicated in a number of important and complex medical conditions and diseases, such as heart failure, which is a clinical syndrome characterized by poor heart function resulting in inadequate blood flow to meet the body's metabolic needs, as well as blood vessel health, diabetes and neurodegenerative diseases. SERCA2a was scientifically validated as a molecular target for heart failure in the 1990s and became a focus of internal discovery efforts for many large pharmaceutical companies. However, to date, no other company has been successful in targeting SERCA2a using traditional discovery methods.

Our therapeutic portfolio for diseases characterized by SERCA enzyme deficiency includes both gene therapies and small molecule compounds. MYDICAR, our most advanced product candidate, uses gene therapy to target SERCA2a, which is an enzyme that becomes deficient in patients with heart failure. We believe that our gene therapy approach to modulating SERCA2a overcomes the issues encountered by previous efforts and has the potential to provide transformative disease-modifying effects with long-term benefits in patients with heart failure. In addition, we have recently in-licensed worldwide rights to patents covering an additional gene therapy product opportunity, the membrane-bound form of Stem Cell Factor, or mSCF, for the treatment of cardiac ischemic damage. We have also identified a number of potential first-in-class compounds addressing novel targets in diabetes and neurodegenerative diseases with our small molecule platform of SERCA2b modulators.

We are the first company to enter clinical development with a product candidate, MYDICAR, that selectively targets SERCA2a. We refer to our Phase 1 trial and Phase 2a trial of MYDICAR together as our CUPID 1 trial. In Phase 2a of our CUPID 1 trial, 39 patients with systolic heart failure, which is caused by the inability of the heart to pump blood efficiently due to weakening and enlargement of the ventricles, were enrolled in a randomized, double-blind, placebo-controlled trial. MYDICAR was safe and well-tolerated, reduced heart failure-related hospitalizations, improved patients' symptoms, quality of life and serum biomarkers, and improved key markers of cardiac function predictive of survival, such as end systolic volume. Based on these results, as well as our previous preclinical studies and clinical trials, we advanced MYDICAR to a 250-patient randomized, double-blind, placebo-controlled international Phase 2b trial in patients with systolic heart failure, which we refer to as CUPID 2. We completed enrollment of CUPID 2 in February 2014 and expect to announce results in April 2015. If successful, these results, along with other studies, will form the basis for regulatory submissions for approval with the United States Food and Drug Administration, or FDA, and European Medicines Agency, or EMA. In 2012, we obtained a Special Protocol Assessment, or SPA, whereby the FDA agreed to use time-to-multiple heart failure-related hospitalizations as the primary endpoint for a MYDICAR Phase 3 pivotal trial. Our ongoing CUPID 2 trial uses a similar clinical protocol with identical endpoints as agreed to in the SPA. In May 1998, the FDA published "*Guidance for Industry—Providing Clinical Evidence of Effectiveness for Human Drug and Biological Products*" outlining the conditions in which a single trial might be sufficient to support a BLA submission. We believe that the FDA may not require us to complete additional trials of MYDICAR for the treatment of systolic heart failure if the results of our CUPID 2 trial meet the requirements for a single trial set forth in this guidance. In November 2013, the EMA indicated that if MYDICAR demonstrates a substantial and highly significant treatment effect in the advanced heart failure population, and no untoward effects attributable to MYDICAR are observed, a safety database of approximately 205 to 230 MYDICAR-treated subjects may be sufficient for a safety assessment to allow for acceptance of a Marketing Authorization Application, or MAA, for MYDICAR for the treatment of systolic heart failure. We therefore believe that, if the above conditions are met, a Phase 3 trial may not be required for marketing approval in Europe.

In April 2014, the FDA's Center for Biologics Evaluation and Research, or CBER, granted Breakthrough Therapy designation to MYDICAR for reducing hospitalizations for heart failure in patients who test negative for

adeno-associated viral vector 1, or AAV1, neutralizing antibodies, are class III or IV heart failure patients under the New York Heart Association, or NYHA, classification system, and are not in immediate need of a left-ventricular assist device, or LVAD, or heart transplant. The Breakthrough Therapy program is intended to expedite drug development and review of innovative new drugs that are intended to treat serious or life-threatening diseases and for which preliminary clinical evidence indicates that the drug may demonstrate substantial improvement over existing therapies on a clinically significant endpoint. MYDICAR was the third product candidate to receive this designation from CBER, and the designation indicates that the FDA has determined that the CUPID 1 trial provided preliminary clinical evidence that MYDICAR may demonstrate substantial improvement over available therapies in heart failure patients for which the designation was granted.

MYDICAR utilizes a recombinant adeno-associated viral vector 1, or AAV1 serotype, which is a group of adeno-associated viruses, or AAVs, sharing specific antigens, to deliver the gene for the SERCA2a enzyme. We believe AAV1 serotype vectors are particularly well suited for administration to the heart muscle because AAV vectors are safe and are less immunogenic than other viral vectors commonly used in gene therapy. Most people are exposed to wild type AAV (serotype 2) during childhood, without experiencing any symptoms, because AAV causes no disease. In addition, local delivery of AAV1 to the heart requires extremely small quantities to achieve therapeutic effect, which has contributed to the low incidence of side effects in clinical trials to date. We have developed a companion diagnostic to identify the patients who are AAV1 neutralizing antibody, or NAb, negative and therefore eligible for MYDICAR treatment. We believe approximately 40% of patients in the United States are AAV1 NAb negative. In an effort to expand the population of heart failure patients with systolic dysfunction that may be eligible for MYDICAR treatment, we are currently exploring whether plasma exchange can be used to remove AAV1 neutralizing antibodies from the circulation in advance of MYDICAR administration. In late 2014, we plan to initiate a pilot, 24 patient, Phase 1/2 study of MYDICAR in advanced heart failure patients with systolic dysfunction and pre-existing levels of neutralizing antibodies against the AAV1 vector, who will undergo plasma exchange prior to administration of MYDICAR. Initial results from this study are expected in 2015.

In 2013, the American Heart Association estimated that there are nearly six million patients currently diagnosed with heart failure in the United States. Despite optimal guideline-directed therapies employing a wide range of pharmacologic, device, and surgical options, many heart failure patients deteriorate over time. The long-term prognosis associated with heart failure is worse than that associated with the majority of cancers, with a mortality rate of approximately 50% at five years following initial diagnosis. There are one million primary heart failure-related hospitalizations and over 280,000 heart failure-related deaths annually in the United States. The estimated direct cost of heart failure in the United States in 2012 was \$60.2 billion, half of which was related to repeated hospitalizations. The one- and six-month readmission rates after heart failure-related hospitalization are close to 25% and 50%, respectively, and there is growing pressure on hospitals to reduce readmissions for heart failure.

We are initially developing MYDICAR to treat patients with systolic heart failure. Heart failure caused by systolic dysfunction is characterized by a decreased contraction of the heart muscle. We are also developing MYDICAR for additional indications, including arteriovenous fistula, or AVF, maturation failure, and for the treatment of patients with advanced heart failure who are on a left-ventricular assist device, or LVAD. In addition, we expect to initiate a clinical trial in 2015 for the treatment of diastolic heart failure, a condition caused by the inability of the heart to relax normally between contractions. MYDICAR has demonstrated activity in preclinical models of this condition.

We hold worldwide rights to MYDICAR in all indications and markets. We plan to commercialize MYDICAR for any approved heart failure indications using a targeted sales force in the United States focused on selected cardiologists and heart failure specialists who treat the majority of heart failure patients. We believe we can maximize the value of our company by retaining substantial commercialization rights to our product candidates and, where appropriate, entering into partnerships for specific therapeutic indications and/or geographic territories.

We are also investigating MYDICAR for enhancing the rate of AVF maturation and have initiated discussions with the FDA to determine what additional preclinical work will be necessary to support an IND for this new indication. Pending completion of additional preclinical work and agreement by the FDA, we intend to conduct a 100-patient Phase 2a trial with MYDICAR in end-stage renal disease patients undergoing surgery for AVF creation, and expect to have initial clinical data from such study in 2015. Over 500,000 Americans have end-stage renal disease requiring dialysis and approximately 100,000 fistulae are placed yearly. An AVF, which is a surgically created connection between an artery and a vein, is placed in the arm to provide access for hemodialysis. The access that is created is routinely used for hemodialysis two to five times per week. The AVF has proven to be the most durable, least complicated, and therefore preferred mode of vascular access for hemodialysis. The clinical problem that has resulted from this practice is that following surgery to create the fistula, approximately 50% of fistulae fail to mature to a usable state for hemodialysis. Furthermore, as many as 25% of hospital admissions in the dialysis population have been attributed to vascular access problems, including fistula malfunction and thrombosis. The biology of SERCA2a in both vascular smooth muscle cells, or VSMC, and endothelial cells provides a unique opportunity to potentially positively impact the pathological processes driving fistula failure. The majority of AVF maturation failures have been attributed to rapid proliferation of VSMC, resulting in vascular blockage or occlusion. In preclinical studies, SERCA2a enzyme deficiency has been associated with VSMC proliferation, and increasing SERCA2a activity has been shown to prevent VSMC proliferation and stenosis of injured blood vessels. In addition to stenosis, maturation of AVF requires that the blood vessels dilate to support the increased blood flow during dialysis sessions. MYDICAR increases blood flow in treated vessels, and therefore these effects may aid AVF maturation.

In February 2014, we entered into a material transfer and exclusivity agreement with Les Laboratoires Servier, or Servier, for the purpose of enabling Servier to conduct an evaluation of our small molecule compounds that modulate the SERCA2b enzyme. As part of this agreement, we granted Servier an option to enter into a license and research collaboration agreement for the joint collaboration, research and development of these compounds for the treatment of type 2 diabetes and other metabolic diseases, pursuant to which Servier may obtain an exclusive, royalty-bearing license to commercialize one or more of these compounds and any related products in the field of type 2 diabetes and other metabolic diseases outside of the United States.

In July 2014, we in-licensed world-wide rights to gene therapy applications for mSCF for treatment of cardiac ischemia from Enterprise Partners Management, LLC. Our approach with mSCF gene therapy is to recruit and expand resident stem cells, thereby harnessing advances in gene therapy technologies and also expanding the application to those in which cardiac stem cells have shown promise in clinical and preclinical testing. Our initial focus will be to generate clinically acceptable gene therapy vectors in support of potentially conducting a future clinical trial in patients who have suffered cardiac damage, as well as exploration of potential other applications. We believe mSCF has applications in a number of disease areas, particularly cardiovascular conditions and diseases. mSCF induces c-kit<sup>+</sup> stem/progenitor cell expansion *in situ*, as well as cardiomyocyte proliferation, which may represent a new therapeutic strategy to reverse adverse remodeling after cardiac injury. In a preclinical setting, mSCF has demonstrated potential improvements in cardiac function and survival following a myocardial infarction. Specifically, these data suggest mSCF gene therapy promoted a regenerative response characterized by an enhancement in cardiac hemodynamic function; an improvement in survival; a reduction in fibrosis, infarct size and apoptosis; an increase in cardiac c-kit<sup>+</sup> progenitor cells recruitment to the injured area; an increase in cardiomyocyte cell-cycle activation; and Wnt/ $\beta$ -catenin pathway induction.

### Strategy

We are committed to apply our first-mover scientific leadership position in the field of gene therapy and SERCA2 enzymes to transform the lives of patients with debilitating, life-threatening diseases or conditions. Each of our ongoing and planned development projects addresses diseases or conditions with high unmet medical need that are characterized by an underlying SERCA2 enzyme deficiency. The core elements of our strategy include:

- **Successfully develop MYDICAR as a novel, first-in-class therapy for patients with heart failure due to systolic dysfunction.** Based on positive results from our CUPID 1 trial for MYDICAR, we are conducting

our CUPID 2 trial to evaluate the safety and efficacy of MYDICAR to reduce heart failure-related hospitalizations in patients with systolic heart failure. We completed enrollment of this trial in February 2014 and expect to announce results in April 2015. In the United States alone, several hundreds of thousands of patients with heart failure due to systolic dysfunction currently have a poor prognosis and limited treatment options. We believe MYDICAR, if approved, will become a valuable treatment option for these patients.

- **Advance MYDICAR through an expedited development and review process as a designated Breakthrough Therapy product candidate.** In 2012, we obtained an SPA in the context of a Phase 3 clinical trial protocol whereby the FDA agreed to the use of time-to-multiple heart failure-related hospitalizations as the primary endpoint for a potential pivotal trial of MYDICAR. Our ongoing CUPID 2 trial uses a similar clinical protocol with identical endpoints as agreed to in the SPA. Following the completion of our ongoing CUPID 2 trial, we anticipate that we will have meetings with the FDA and the EMA to discuss whether any remaining clinical trials will be required for approval of MYDICAR. If the FDA allows us to pursue an expedited approval process, we anticipate that we will seek registration for MYDICAR upon completion of our CUPID 2 trial and would not conduct the Phase 3 trial outlined in the SPA. In April 2014, the FDA granted Breakthrough Therapy designation to MYDICAR for reducing hospitalizations for heart failure in patients who test negative for adeno-associated viral vector 1 neutralizing antibodies, are NYHA class III or IV heart failure patients and are not in immediate need of an LVAD or heart transplant. Following the completion of our ongoing CUPID 2 trial, we anticipate that we will have meetings with the FDA and the EMA to discuss expeditious pathways towards potential approval of MYDICAR in each jurisdiction.
- **Maximize the value of our MYDICAR franchise by expanding into additional indications.** The broad therapeutic potential of MYDICAR in multiple indications presents opportunities to maximize the value of our MYDICAR franchise. Beyond our lead proposed indication of systolic heart failure, we are also developing MYDICAR for additional indications including as treatment of AVF maturation failure and for the treatment of patients with advanced heart failure who are on an LVAD. We plan to initiate a development program in diastolic heart failure. This condition is characterized by a SERCA2a deficiency. We may selectively form collaborative alliances to expand and accelerate our development capabilities and product offerings for indications that are poorly managed by existing treatment options.
- **Commercialize MYDICAR using a highly-targeted cardiology-focused sales force in the United States.** Heart failure patients are largely treated at leading hospitals and medical centers of excellence by a select group of high-prescribing cardiologists and heart failure specialists. We plan to commercialize MYDICAR for all potential heart failure indications using a targeted sales force focused on these treating physicians. We believe cardiologists, heart failure specialists and interventional cardiologists are typically early adopters of innovative products, devices and technologies, in part because the rate of innovation in this sector has been sustained, and in part because of the large unmet need that their patients exhibit. We believe that MYDICAR would be adopted first by certain cardiologists and heart failure specialists at high-volume, key-opinion-leading hospitals and medical centers, and progressively by a broader segment of the market.
- **Advance our additional preclinical assets including mSCF gene therapy and our small molecule platform targeting SERCA2 enzymes.** We intend to leverage our leading position and proprietary scientific expertise in gene therapy and SERCA2 high throughput screening assays to identify SERCA2 small molecule product candidates and advance mSCF gene therapy towards clinical testing. We have established early preclinical proof-of-concept results in the fields of heart failure, diabetes and neurodegenerative diseases. We plan to continue to advance these programs in certain diseases by ourselves or through a partnering strategy.
- **Deploy capital strategically to develop our portfolio of product candidates and create stockholder value.** We intend to deploy most of our capital resources to further support the manufacture and clinical development of our lead product candidate, MYDICAR. We strive to leverage new clinical design principles and regulatory approval paths to advance our product candidates towards key value inflection

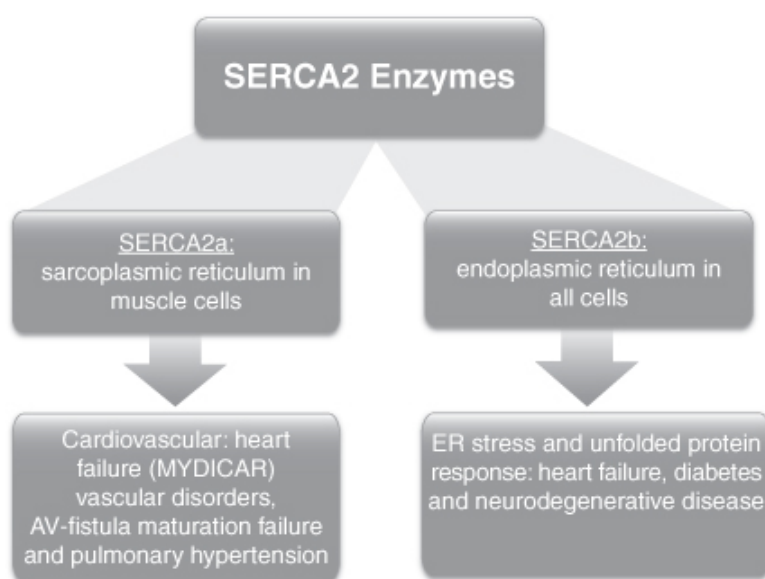
points in a capital efficient manner. We believe we can maximize the value of our company by retaining substantial commercial rights to our product candidates and, where appropriate, entering into partnerships for certain indications and/or geographic territories. We believe this combination of independent development and targeted commercialization, together with selective partnering activities, will allow us to capture substantial value of our product candidates while reducing our need for human and capital resources.

### Our Platform

We are applying our leading expertise in the field of gene therapies and SERCA2 biology towards the development of therapeutics for significant unmet diseases. For our SERCA2 program, we are targeting a specific class of proteins, or enzymes, that control calcium levels inside all cells. We believe that SERCA enzymes function as “master switches” that are critical to keeping cells of the body healthy through regulation of calcium levels. SERCA2 enzyme levels are deficient in many disease states, such as heart failure, AVF maturation failure, pulmonary arterial hypertension, or PAH, which is characterized by a SERCA2a deficiency in vascular smooth muscle cells, diabetes and neurodegenerative diseases. We believe that the involvement of SERCA2 deficiencies in multiple diseases and conditions creates “franchise” opportunities for our first-in-class gene therapy and small molecule product candidates.

We have acquired leading AAV gene vector technology and developed proprietary delivery methods which form the basis of our MYDICAR platform. In addition, using our proprietary, patented SERCA2 screening assay, we have developed a broad platform of novel, first-in-class, small molecule modulators of the SERCA2b enzyme, creating development opportunities for product candidates targeting diseases associated with endoplasmic reticulum, or ER, stress-related pathways, such as diabetes and neurodegenerative diseases.

The following figure illustrates the opportunities and approach we are taking to target SERCA2 deficiency states:



Our lead development program targets calcium dysregulation in the heart. Of the ions involved in the intricate workings of the heart, calcium is considered perhaps the most important. It enables the chambers of the heart to pump, or contract and relax, which causes blood to be propelled in and out of the heart. Calcium directly activates the myofilaments, which are threadlike structures in muscle fibers which cause contraction.

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Dysregulation of calcium is a central cause of heart failure due to both contractile (systolic) dysfunction, and relaxation (diastolic) dysfunction. One of the central causes of calcium dysregulation in heart failure is a deficiency in the level of SERCA2a enzymes in heart muscle cells. SERCA2a deficiencies are not limited to heart muscle cells, but are also present in blood vessel disorders such as AVF maturation failure and PAH.

Another focus of our research program relates to a different form of the SERCA2 enzyme, SERCA2b. Specifically, these enzymes control calcium movement in the ER in all human cells. SERCA2b enzyme levels become deficient when cells are stressed, and accumulate unfolded proteins in the ER, known as ER stress. There has been a proliferation of publications in scientific medical literature supporting the important role of ER stress in many diseases and conditions, including heart failure, diabetes and neurodegenerative diseases. We believe we are the industry leader in isolating small molecule modulators of the SERCA2b enzyme, which can correct underlying calcium dysregulation and ER stress. Our proprietary, novel, first-in-class, compounds have demonstrated activity in multiple preclinical models of diseases and conditions.

## Our Product Pipeline

The following chart depicts key information regarding our development programs, their indications, and their current stage of development:

PRODUCT CANDIDATES	Indication	Preclinical	Phase 1 / 2	Phase 2 / 3	Status / Anticipated Milestones	Worldwide Rights
M D C A S C A a	Systolic Heart Failure				<ul style="list-style-type: none"> <li>CUPID2 Phase 2b Trial Ongoing</li> <li>Completed Enrollment Feb 2014; Data Expected April 2015</li> <li>Breakthrough Therapy Designation</li> </ul>	Celladon
	Advanced Heart Failure with LVAD				<ul style="list-style-type: none"> <li>Phase 1 / 2 Trial ongoing</li> </ul>	Celladon
	AV-Fistula Maturation Failure				<ul style="list-style-type: none"> <li>Expect to initiate Phase 2a Trial</li> <li>Data expected 2015</li> </ul>	Celladon
	Diastolic Heart Failure				<ul style="list-style-type: none"> <li>Preclinical studies ongoing</li> <li>Expect to initiate clinical trial in 2015</li> </ul>	Celladon
S C A Small Molecule	Diabetes Mellitic Disease				<ul style="list-style-type: none"> <li>Preclinical studies ongoing</li> <li>Servier Option ex.U.S.</li> </ul>	Celladon SERVIER
	Neurodegenerative Disease				<ul style="list-style-type: none"> <li>Preclinical studies ongoing</li> </ul>	Celladon
Stem Cell Factor	Cardiovascular				<ul style="list-style-type: none"> <li>Preclinical studies ongoing</li> </ul>	Celladon



## MYDICAR for Heart Failure

### The Heart Failure Epidemic

Heart failure constitutes an important medical, social, and economic problem. Heart failure is a clinical condition in which the output of blood from the heart is insufficient to meet the metabolic demands of the body. In 2013, the American Heart Association estimated that there are nearly six million patients currently diagnosed with heart failure in the United States. The prevalence of heart failure is progressively increasing due to an aging population and increasing prevalence of major cardiovascular risk factors, including obesity and diabetes. Additional risk factors for heart failure include coronary heart disease, hypertension, alcoholism, drug abuse, exposure to toxins and infectious agents, pregnancy and congenital mutations. It is estimated that one in five adults at age 40 will develop heart failure during their remaining lifetime, and that approximately 250,000 to 500,000 patients in the United States are currently in the terminal phase of heart failure and have symptoms that cannot be effectively managed by existing optimized medical therapy. These patients suffer from disabling symptoms and often need hospitalization. The long-term prognosis associated with heart failure is worse than that associated with the majority of cancers, with approximate 50% mortality at five years following initial diagnosis. With over 280,000 heart failure-related deaths annually, we believe MYDICAR will provide a much needed therapeutic alternative for heart failure patients. We estimate that there are over 350,000 systolic heart failure patients in the United States alone who will be eligible for MYDICAR treatment upon launch. If we are able to successfully utilize plasma exchange on patients to reduce AAV1 neutralizing antibodies in advance of MYDICAR administration, we estimate that this number could be increased by approximately 175,000 patients.

Hospitalizations for heart failure are expensive and are particularly problematic, as the risk of death is increased with each recurrent heart failure-related hospitalization. There are one million primary heart failure-related hospitalizations annually in the United States alone. The estimated direct cost of heart failure in the United States in 2012 was \$60.2 billion, half of which was related to repeated hospitalizations. By 2030, the total cost of heart failure in the United States is projected to increase to \$70 billion. The one- and six-month readmission rates after heart failure-related hospitalization are close to 25% and 50%, respectively. The Affordable Care Act recently established the “Hospital Readmissions Reduction Program,” which requires Centers for Medicare & Medicaid Services to reduce payments to hospitals with excessive heart failure readmissions. As such, there is a growing pressure on hospitals to reduce readmissions for heart failure.

The pathologies resulting from heart failure are devastating. During heart failure progression, the heart steadily loses its ability to respond to increased metabolic demand, such as during intense physical activity. Patients suffer from increased shortness of breath in a progressive manner, and mild exercise soon exceeds the capacity of the heart to react to the increase in metabolic demand. Towards the end stage of the disease, the heart cannot pump enough blood to meet what the body needs even at rest. At this stage, fluids accumulate in the extremities or in the lungs, making the patient bedridden and unable to perform activities of daily living. In addition to constant shortness of breath, even minor deviation from a physical activity and diet restricted lifestyle can cause acute exacerbations, during which patients experience a drowning sensation and must be urgently hospitalized in intensive care or cardiac care units. Heart failure is classified in relation to the severity of the symptoms experienced by the patient. The most commonly used classification system, established by the New York Heart Association, or NYHA, is as follows:

- Class I (mild): patients experience no or very mild symptoms with ordinary physical activity
- Class II (mild): patients experience fatigue and shortness of breath during moderate physical activity
- Class III (moderate): patients experience shortness of breath during even light physical activity
- Class IV (severe): patients are exhausted even at rest

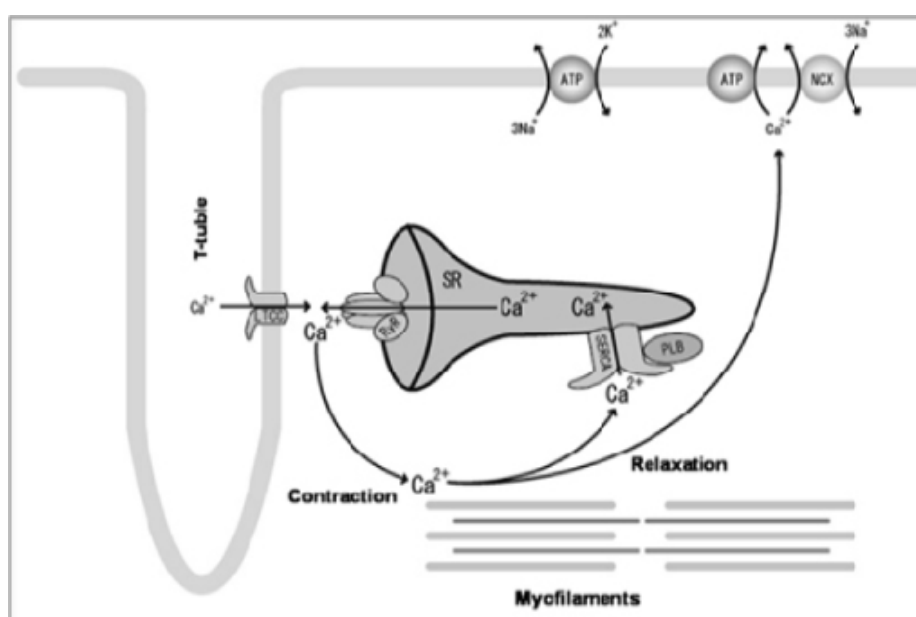
The survival rate in each of these classes of heart failure is a function of the severity of the disease with the more advanced patients having poorer survival prognosis. Guideline-directed medical therapy for heart failure emphasizes angiotensin-converting enzyme, or ACE, inhibitors, angiotensin-2 receptor blockers if the patient is ACE intolerant, and beta blockers. There is recommendation for cardiac resynchronization therapy in certain

patients. Implantable cardioverter-defibrillators, or ICDs, are used in patients at risk for sudden cardiac death. Despite these optimal guideline-directed therapies employing a wide range of pharmacologic, device, and surgical options, many patients deteriorate over time and develop advanced heart failure symptoms that cannot be effectively managed by existing optimized medical therapy. At the end stage of heart failure disease, current treatment options include heart transplant surgery or implantation of an LVAD. LVADs are battery operated mechanical circulatory devices used to partially or completely replace the function of the left ventricle of the heart for patients awaiting a heart transplant, or as a destination therapy for patients with NYHA Class IV heart failure who will never receive a heart transplant. Both of these end-stage treatment options require invasive open-chest surgery, include a host of complications such as lifetime immunosuppressive therapy in the case of transplant and risk of thrombosis and infection in the case of LVADs, and can cost in excess of \$150,000. An estimated 1,500 patients per year in the United States have an LVAD implanted and an estimated 2,300 patients per year in the United States undergo heart transplant surgery.

### Role of SERCA2a in Heart Failure

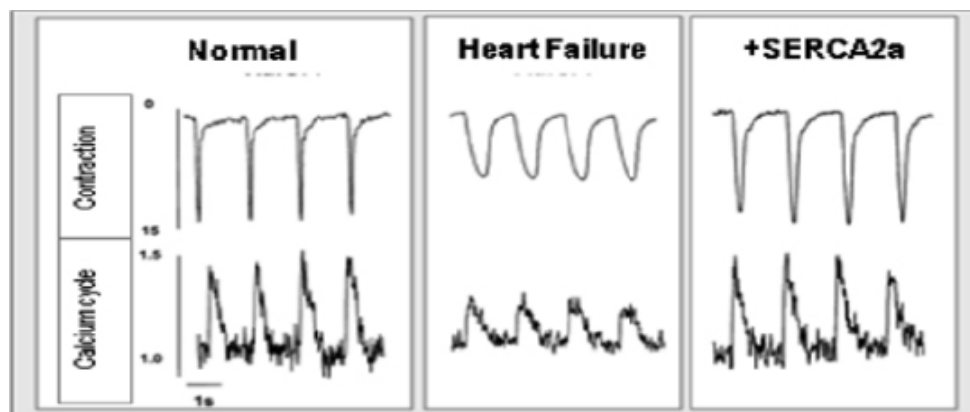
SERCA2a's role in heart failure was scientifically validated in the 1990s and immediately became a focus of pharmaceutical industry discovery efforts. However, due in part to ineffective screening technologies, SERCA2a proved to be an elusive target and to date no other company has been successful in targeting SERCA2a using traditional discovery methods.

Heart failure is characterized by abnormalities in the various steps of the heart muscle pumping process. Intracellular calcium movements in the heart are tightly regulated at various levels within the heart's cells. An organelle called the sarcoplasmic reticulum, or SR, plays an important role in orchestrating the movement of calcium during each contraction and relaxation. The cardiac cycle is illustrated in the figure below.



During contraction, calcium is released from the SR, activating the myofilaments leading to muscle contraction. During relaxation, the majority of calcium is sequestered back into the SR by the SERCA2a enzyme leading to muscle relaxation. It is modulated through normal physiology via a protein known as phospholamban (PLB in the figure above), increasing activity when we exercise and decreasing activity when we rest. In advanced heart failure, SERCA2a enzyme levels are abnormally low, so patients cannot effectively modulate SERCA2a activity and increase their cardiac output even upon mild physical activity, such as walking or climbing stairs.

The figure below depicts *in vitro* studies of the contraction and relaxation and calcium cycle in normal human heart cells, in cells from patients with heart failure, and after correction of the SERCA2a deficiency in heart failure cells.



Even in end-stage human heart failure cardiac cells, correction of the SERCA2a deficiency is able to restore normal contractility, relaxation, and calcium cycling. This demonstrates the central importance of SERCA2a deficiency in heart failure, and the ability to reverse the abnormality in contraction and relaxation driving the pathogenesis of this serious medical condition.

Heart failure can be caused by a problem with cardiac contraction, relaxation, or both. Ejection fraction, or EF, is the measurement used to describe the contractility of the heart. Approximately half of heart failure patients suffer from contractility abnormalities (systolic heart failure, EF less than 35%) and the other half suffer from relaxation abnormalities (diastolic heart failure, or heart failure with preserved EF). Both forms represent a significant unmet medical need and we are also developing MYDICAR to target the diastolic form of the disease. Diastolic heart failure is characterized by a “stiff” ventricle, which impairs relaxation of the heart between contractions. We believe MYDICAR can effectively treat diastolic heart failure by correcting the SERCA2a deficiency and improving the ability of the heart to relax between contractions. Based on the Framingham Heart Study conducted by the National Heart, Lung and Blood Institute and Boston University, the five-year mortality rate for patients with diastolic heart failure is 45–60%, which demonstrates the significant unmet need for effective treatments for this condition.

#### **MYDICAR: Genetic Enzyme Replacement Therapy of SERCA2a Deficiency**

Our lead product candidate, MYDICAR, uses genetic enzyme replacement therapy to correct the SERCA2a enzyme deficiency in heart failure patients that results in inadequate pumping of the heart. MYDICAR is delivered directly to the heart in a routine outpatient procedure, similar to an angiogram, in a cardiac catheterization laboratory. MYDICAR has the potential to provide transformative disease-modifying effects with long-term benefits in heart failure patients with a single administration. We filed an investigational new drug application, or IND, in December 2006 for MYDICAR for the treatment of heart failure.

Gene therapy alters a person’s deficient genetic material (encoded by deoxyribonucleic acid, or DNA). The altered genes, in turn, through a process called gene expression, can then produce the correct proteins and/or enzymes that were otherwise being produced improperly, or in the case of SERCA2 deficiency, at abnormally low levels. Gene therapy is accomplished through a process known as gene transfer, whereby a functional gene is delivered and incorporated into a patient’s cells through a delivery system called a vector, which are most commonly based on naturally-occurring viruses that have been modified to take advantage of the virus’ natural ability to introduce genes into cells. However, unlike naturally-occurring viruses, which replicate following infection of a target cell and have the capacity to infect new cells, viral vectors are modified to be non-replicating

by deleting that portion of the viral genome responsible for replication. We believe that the growing body of gene therapy-based clinical data and the establishment of regulatory guidelines to govern the development and approval of gene therapy products suggest that gene therapy is positioned to emerge as an important new therapeutic modality for patients with significant unmet medical need.

MYDICAR, or AAV1/SERCA2a, utilizes AAV1 to deliver the gene for the enzyme SERCA2a. AAV1/SERCA2a consists of an outer protein shell, called a capsid, and inner DNA genome that contains a gene for SERCA2a. In a treated patient, the capsid delivers the genome to the target cell, where the DNA will direct expression of the SERCA2a protein. Different strains of AAV, called serotypes, have slightly different capsids, which target the vector to different cell types. AAV vectors are particularly well suited for the treatment of heart failure because:

- AAV vectors are safe; most people are exposed to wild type AAV (serotype 2) during childhood, without developing any symptoms because AAV causes no disease. Regulatory authorities consider AAV vectors lower risk than other vectors commonly used in gene therapy, such as retroviruses or lentiviruses, because they present a low risk for inserting genetic material into the patient's chromosomes, which is known as insertional mutagenesis and may lead to cancer. This is because AAV DNA exists in the cell as a circle, or plasmid, outside the main chromosomal DNA.
- AAV vectors are less immunogenic than other viral vectors commonly used in gene therapy, which have caused inflammatory reactions in some patients.
- AAV1 results in a highly efficient delivery of genes into muscle cells so extremely small quantities can be administered directly to the heart to achieve a therapeutic effect; approximately 1/10,000 of a gram of AAV1 capsid protein is contained in a therapeutic dose. We have not observed any toxicities in our preclinical studies or clinical trials.
- AAV particles are small particles and pass freely through the blood vessel wall, bathing the heart muscle and providing broad distribution in the heart without the requirement for invasive or risky procedures. It is delivered directly to the heart over ten minutes in a simple outpatient procedure in a cardiac catheterization laboratory. Patients are awake under mild sedation, and outside of a small puncture in the groin or arm, feel no sensation as a catheter is advanced to the heart. Catheterization procedures like this are routine and are performed thousands of times a day around the globe for imaging the heart.
- Our AAV1 production and manufacturing technology has been developed with a focus on commercialization, and we believe we will be able to produce MYDICAR in large quantities to support our target markets.

After the AAV1/SERCA2a is infused in the arteries that feed the heart muscle, the AAV1 particle is taken up by the cells and results in expression of the normal SERCA2a human protein in the heart. This results in improved contractility, improved symptoms, and reductions in heart failure-related hospitalizations as demonstrated in our CUPID 1 trial.

Antibodies against AAV1 can block entry of MYDICAR into the target cells, and we have therefore developed a companion diagnostic to identify which patients do not have pre-existing NAb against the AAV1 capsid proteins, and hence which patients are eligible for MYDICAR treatment. Even though the majority of the population has been exposed to wild type AAV (serotype 2), we believe approximately 40% of heart failure patients in the United States are AAV1 NAb negative and hence are eligible for MYDICAR treatment. In an effort to expand the population of heart failure patients with systolic dysfunction who may be eligible for MYDICAR treatment, we are currently exploring whether plasma exchange can be used to reduce the levels of AAV1 neutralizing antibodies from the circulation prior to administration of MYDICAR. In late 2014, we plan to initiate a pilot, 24 patient, Phase 1/2 study of MYDICAR in advanced heart failure patients with systolic dysfunction and pre-existing levels of neutralizing antibodies against the AAV1 vector who will undergo plasma exchange prior to administration of MYDICAR. Initial results from this study are expected in 2015.

MYDICAR is initially being developed to treat patients with systolic heart failure. Heart failure caused by systolic dysfunction is characterized by a decreased contraction (EF less than 35%). We also plan to develop MYDICAR for additional indications, such as AVF maturation failure, and for the treatment of patients with advanced heart failure who are on an LVAD. We expect to initiate a clinical trial in 2015 for the treatment of diastolic heart failure, a condition caused by the inability of the heart to relax normally between contractions.

We estimate that there are over 350,000 systolic heart failure patients in the United States alone who will be eligible for MYDICAR therapy upon launch. If we are able to successfully utilize plasma exchange on patients to reduce the levels of AAV1 neutralizing antibodies in advance of MYDICAR administration, we estimate that this number could be increased by approximately 175,000 patients.

### **MYDICAR Previous Human Experience in Systolic Heart Failure**

We are the first company to enter clinical development with agents that selectively target this well-validated, key enzyme deficiency. In Phase 2a of the CUPID 1 trial, 39 patients with systolic heart failure were enrolled in a randomized-double-blind, placebo-controlled trial in which MYDICAR compared to placebo was found to be safe, reduced heart failure-related hospitalizations, improved patients' symptoms, quality of life and serum biomarkers, and improved key markers of cardiac function predictive of survival, such as end systolic volume, or ESV. The CUPID 1 trial included a single dose of MYDICAR with an on-study observation period of 12 months, plus a two-year long-term follow-up. Details are provided below, but an overall summary is as follows:

- MYDICAR was associated with benefit in clinical outcomes such as worsening heart failure, heart failure-related hospitalizations, need for LVAD implantation or heart transplant, or death.
- Benefit in clinical outcomes was supported by improvement in patients' heart failure symptoms, exercise tolerance, serum biomarkers, and cardiac function.
- High-dose MYDICAR ( $1 \times 10^{13}$  DNase resistant particles) met the primary endpoint versus placebo at six months, and all positive trends were confirmed at 12 months.
- Benefit in preventing clinical events such as hospitalizations was confirmed at three years as well as a trend in improved survival. We expect to present the full three-year follow-up data at an upcoming medical conference.
- MYDICAR demonstrated an excellent safety profile.

### **CUPID 1, Phase 1 (CELL-001)**

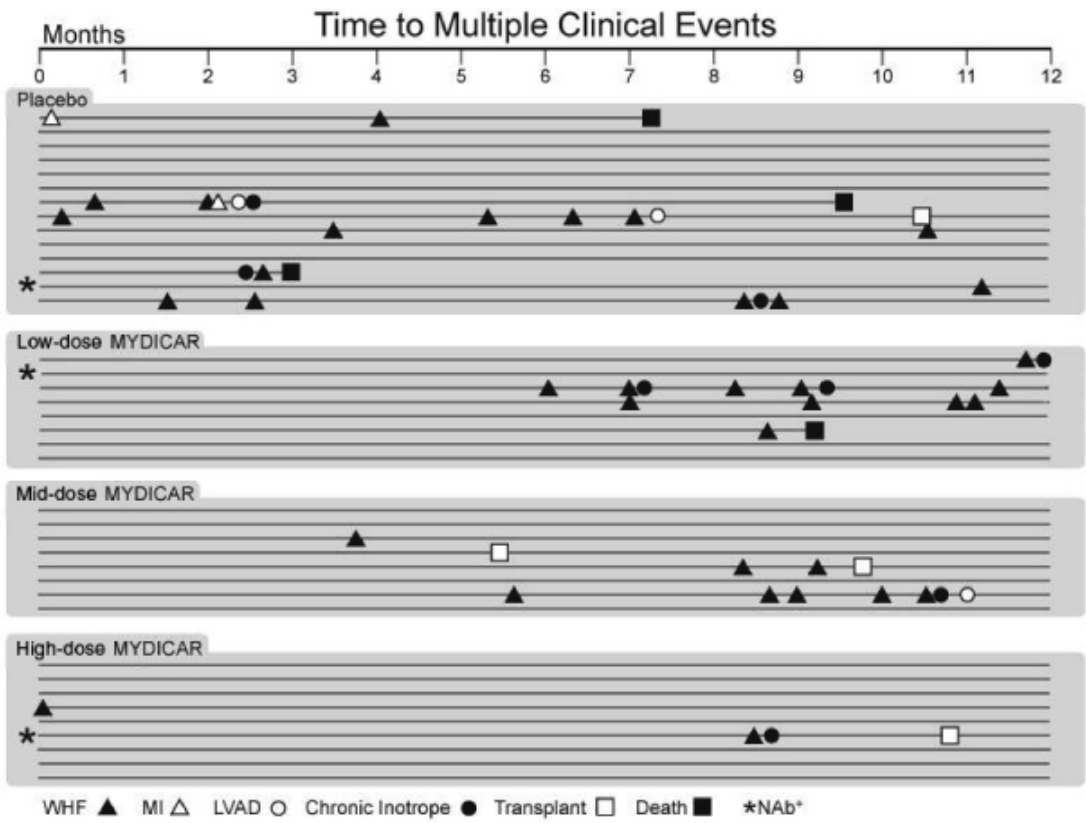
A total of 12 patients with heart failure (NYHA class III/IV) received a single intracoronary infusion of MYDICAR in an open-label dose-escalation trial in the United States. Administration of MYDICAR was on top of maximal optimized heart failure therapy. Doses administered ranged from  $1.4 \times 10^{11}$  to  $1 \times 10^{13}$  DNase resistant particles, or DRP, per patient. The mode of administration was a ten-minute infusion into the coronary artery. MYDICAR demonstrated an excellent safety profile in this heart failure population, with no treatment related toxicities observed. Of the 12 patients who received MYDICAR, several demonstrated improvements from baseline to month six across a number of parameters important in heart failure, including symptomatic (NYHA and Minnesota Living with Heart Failure Questionnaire, five patients), functional (six-minute walk test and peak maximum oxygen consumption, five patients), biomarker (N-terminal prohormone brain natriuretic peptide, or NT-ProBNP, two patients), and left-ventricular, or LV, function/remodeling (EF and ESV, six patients). Quantitative evidence of biological activity across a number of parameters important for assessing heart failure status could be detected in several patients without pre-existing NABs in this open-label trial.

**CUPID 1, Phase 2a (CELL-001)**

The Phase 2a design was a randomized, double-blind, placebo-controlled trial in 39 patients who received one of three different doses of MYDICAR or placebo. Twenty-five patients received MYDICAR and 14 received placebo. The mode of administration was a ten-minute infusion into the coronary arteries. All subjects had systolic heart failure (NYHA class III/IV). Treatment with either MYDICAR or placebo was on top of maximal optimized heart failure therapy. Seven efficacy parameters were assessed in four domains: symptoms (NYHA class and Minnesota Living With Heart Failure Questionnaire), functional status (six-minute walk test and peak maximum oxygen consumption), biomarker (NT-ProBNP), and LV function/remodeling (EF and ESV), plus clinical outcomes. The high-dose MYDICAR group versus placebo met the primary endpoint, which was demonstration of improvement across multiple domains without significant worsening in any domain. This combination of requirements resulted in a probability of success by chance alone (false-positive effect) of approximately 3%. The trial met the primary endpoint at six months (confirmed at 12 months) and demonstrated improvement or stabilization in the four efficacy domains.

The characteristics of recurrent clinical events and terminal events over the 12 months of the active observation period of the trial for Phase 2a portion of our CUPID 1 trial are illustrated in the figure below. Each line represents a single subject. Clinical events are depicted by symbols; a star at the beginning of a line represents subjects who were NAb positive at dosing. Patients who were AAV1 NAb positive at dosing had developed AAV1 NABs during the period between their initial selection for participation in the trial and dosing, which in some cases, was as long as six months. We expect to use our companion diagnostic to screen out AAV1 NAb positive subjects going forward, as they are not expected to respond to MYDICAR therapy.

As can be seen from the figure below, despite maximal optimized background therapy, the clinical events (worsening heart failure, or WHF, myocardial infarction, or MI, LVAD implantation, use of chronic intravenous inotrope, heart transplant, or all-cause death) in the placebo group were substantial, underscoring the significant unmet need in this population, while in the high-dose MYDICAR group clinical events were limited. WHF was defined as signs and symptoms of heart failure requiring either hospitalization or treatment with intravenous diuretics, vasodilators or positive inotropes; mechanical fluid removal; or intra-aortic balloon pump.



### Clinical Events in CELL-001 Phase 2a

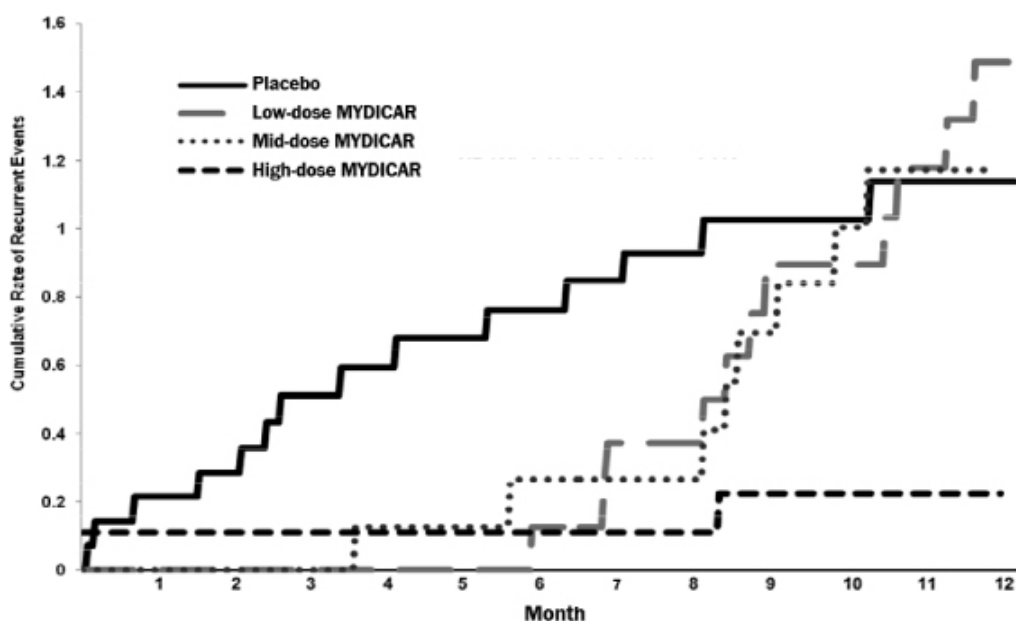
In the low-dose ( $6 \times 10^{11}$  DNase resistant particles) and mid-dose ( $3 \times 10^{12}$  DNase resistant particles) groups, there was a delay to the onset of clinical events, and in the high-dose group, a significant reduction: the relative risk reductions, or hazard ratios, at 12 months for the high-dose MYDICAR group versus placebo for recurrent adjudicated clinical events was 0.12,  $p=0.003$  (where the p-value is the statistical probability of a result due to chance alone), representing a risk reduction of 88% for these important events with high-dose MYDICAR. At 36 months, the high-dose MYDICAR group versus placebo for recurrent adjudicated clinical events was 0.18,  $p=0.048$ , representing a risk reduction of 82% for these important events with high-dose MYDICAR. The hazard ratios for recurrent clinical events at 12 months are summarized by treatment group in the table below.

MYDICAR Dose vs. Placebo	Time to Multiple Clinical Events Analysis at 12 Months	Risk Reduction
	Hazard Ratio (CI) for Recurrent Clinical Events(1)	
Low-dose	0.40 (0.13, 1.21), $p=0.11$	60%
Mid-dose	0.44 (0.16, 1.24), $p=0.12$	54%
High-dose	0.12 (0.03, 0.49), $p=0.003$	88%

(1) Recurrent clinical events include WHF and MI.

In the low- and mid-dose groups, there was a delay to the onset of clinical events, and in the high-dose group a significant reduction. In the low- and mid-dose groups, we believe the dose was not sufficient to insert the SERCA2a gene in enough cells of the myocardium to generate a long-lasting improvement in contractility. We have confirmed this in biopsy samples (see “CUPID 1 (CELL-001) Long-term Follow-up” below), since MYDICAR vector DNA was only detected at long time points in cardiac biopsies in the high-dose patients, but not in biopsies from any other group. MYDICAR increases the presence of an enzyme called nitric oxide synthase in endothelial cells and this enables blood vessels to relax, thereby resulting in short-term increased blood flow. Our hypothesis for why the low- and mid-dose groups demonstrate a delay of the onset of clinical events which is not durable relates to the short-term increase in blood flow to the heart after MYDICAR therapy; higher doses are required to insert the gene deep into the cardiac muscle cells.

The frequency of cardiovascular-related events (WHF and MI), are shown in the figure below.

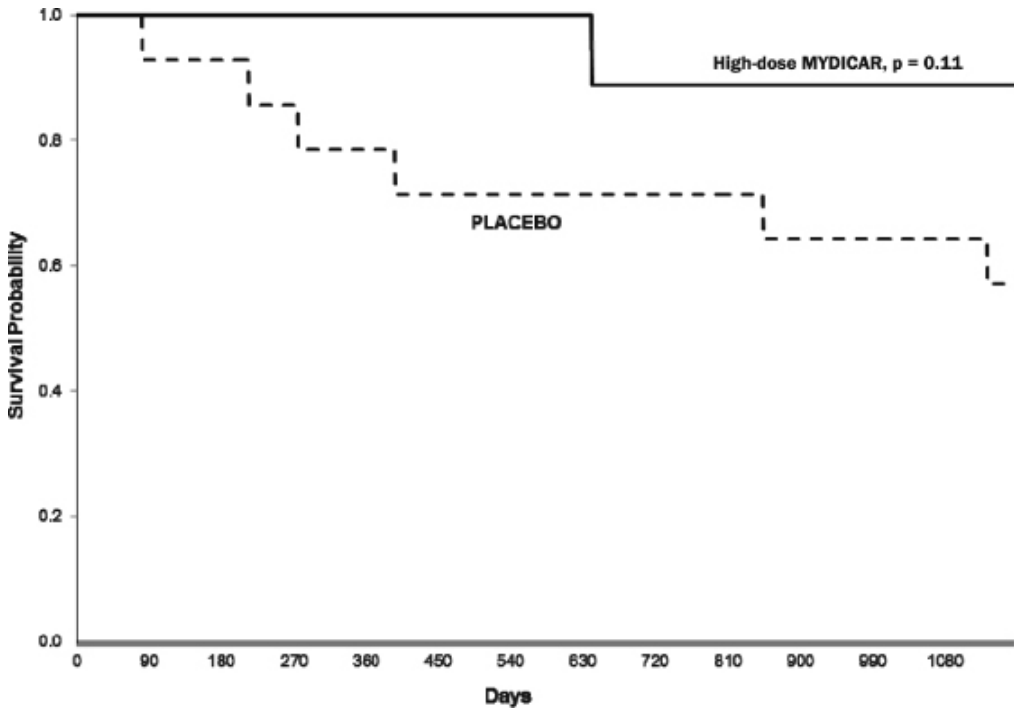




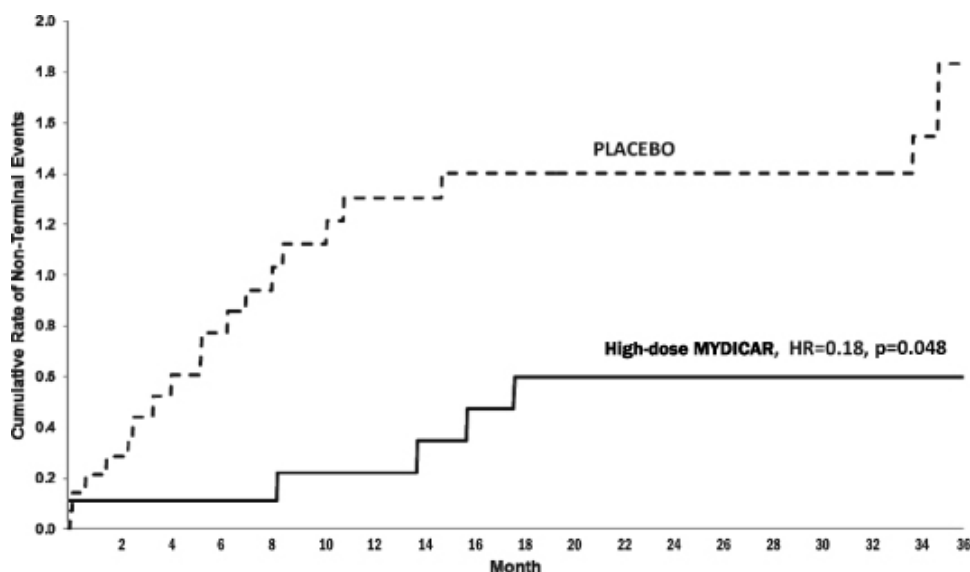
In addition to reducing the frequency of hospitalizations, the mean duration of heart failure-related hospitalizations over 12 months was substantially decreased (0.4 versus 4.5 days;  $p = 0.05$ ) on high-dose treatment versus placebo. Finally, there were no adverse safety findings.

**CUPID 1 (CELL-001) Long-term Follow-up**

The patients in the Phase 1 and Phase 2a portions of the CUPID 1 trial were followed for a total of three years. The following clinical events were tracked in all groups: WHF, LVAD implantation, heart transplantation, MI and all-cause death. At three years post-administration, there were 13 deaths: six in the placebo group, three in the low-dose group, three in the mid-dose group and one in the high-dose group (see the figure below for high-dose MYDICAR versus placebo). We expect that data from this trial for the full three year follow-up will be presented at an upcoming conference.



Throughout the three years of follow-up, the number of clinical events was high in the placebo group and high but delayed in the low- and mid-dose groups. Few events occurred in the high-dose group where we found evidence of gene expression (the risk of pre-specified recurrent clinical events over three years of follow-up was reduced by 82% in the high-dose group compared to the placebo group,  $p=0.048$ ). The figure below depicts cumulative clinical event rates over the three years of follow-up.



Finally, persistence of the AAV1/SERCA2a vector DNA in biopsy samples of the heart, in cases where heart tissue was made available, was demonstrated by a positive signal from quantitative polymerase chain reaction, or qPCR, testing in high-dose patients. We were only able to obtain heart tissue samples from patients who received an LVAD, cardiac transplant or who died in the hospital. The qPCR assay for AAV1/SERCA2a DNA has demonstrated persistence of the SERCA2a gene out to month 31 in the target tissue of one high-dose patient and to month 22 in another. A third high-dose patient demonstrated presence of vector DNA at month 23. All three patients with qPCR positive vector DNA results showing persistence of the AAV1/SERCA2a vector were in the high-dose group. The qPCR testing of available biopsy samples in patients from the placebo, low- and mid-dose groups did not demonstrate persistence of the AAV1/SERCA2a vector DNA.

Our CUPID 1 trial results demonstrated a favorable safety profile of MYDICAR. No increases in adverse events, disease-related events or laboratory abnormalities were observed in any of the MYDICAR-treated subjects compared to those receiving placebo over the three-year period. There was no indication of an increase in any new occurrences or exacerbation of pre-existing clinical conditions or prior disorders during long-term follow-up including malignancies, neurologic disorders, rheumatologic or other autoimmune disorders, hematologic disorders or other unexpected illnesses associated with MYDICAR administration.

### Current and Future Clinical Development of MYDICAR for Systolic Heart Failure

The impact of high-dose MYDICAR on reduction of heart failure-related hospitalizations was an important finding from our CUPID 1 trial and current and future studies are designed to confirm these results and serve as the basis for potential regulatory approvals in the United States. Following completion of our CUPID 1 trial, we held an End-of-Phase 2 meeting with the FDA, as a result of which the FDA indicated that:

- data supported proceeding to a Phase 3 clinical trial with high-dose MYDICAR;
- our proposed safety database, which will include approximately 610 patients (one-half treated), may be acceptable if the safety profile is similar to CUPID 1;

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- time-to-recurrent heart failure-related hospitalizations, in the presence of terminal events, is acceptable as the primary endpoint, pending details of the statistical analysis plan and further discussion with agency statisticians; and
- a single trial may be acceptable for a BLA submission assuming statistically significant primary outcome and strong concordance of primary and secondary endpoint analyses.

In November 2013, the EMA indicated that if MYDICAR demonstrates a substantial and highly significant treatment effect in the advanced heart failure population, and no untoward effects attributable to MYDICAR are observed, a safety database of approximately 205-230 MYDICAR-treated subjects may be sufficient for a safety assessment to allow for acceptance of an MAA for MYDICAR for the treatment of systolic heart failure. We therefore believe that, if the above conditions are met, a Phase 3 trial may not be required for marketing approval in Europe. We have also held a Type A SPA meeting with the FDA, as a result of which the FDA approved a 572-patient Phase 3 trial protocol under the SPA guidance and agreed that the design and planned analyses of this trial would be sufficient to provide data that, depending on outcome, could support a license application submission. Pursuant to the SPA, we also obtained an agreement from the FDA that the primary efficacy endpoint of time-to-recurrent heart failure-related hospitalizations in the presence of terminal events would be acceptable for a pivotal trial of MYDICAR. This endpoint counts multiple heart failure-related hospitalizations per patient, and “corrects” for the occurrence of terminal events. Other elements of the Phase 3 SPA protocol may be changed if agreed to in writing by both the FDA and us, including sample size. In April 2014, the FDA granted Breakthrough Therapy designation to MYDICAR for reducing hospitalizations for heart failure in patients who test negative for adeno-associated viral vector 1 neutralizing antibodies, are class III or IV heart failure patients under the New York Heart Association, or NYHA, classification system, and are not in immediate need of a left-ventricular assist device, or LVAD, or heart transplant. We are currently in discussions with the FDA regarding the use of the joint frailty statistical model as a method of analysis for the primary endpoint. Our extensive simulation studies have demonstrated that when recurrent heart failure-related hospitalizations and terminal events are correlated, the joint frailty model provides both high power to detect a treatment effect and strong control of false-positive rate. The FDA is currently performing additional simulations using our proprietary software to validate that the false-positive rate is acceptable for a pivotal trial using the joint frailty model.

The design of our CUPID 2 trial is substantially similar in design to the Phase 3 SPA protocol. Our CUPID 2 trial uses the identical primary efficacy endpoint, which is important as we have obtained an agreement on this endpoint with the FDA for use in a pivotal trial.

In May 2012, we participated in European Scientific Advice Meetings with local authorities at the Paul Ehrlich Institute in Germany and the College ter Beoordeling van Geneesmiddelen, Medicines Evaluation Board in the Netherlands. Advice from these meetings was incorporated into the Clinical Trial Application for the CUPID 2 clinical trial. In November 2013 we met with the Scientific Advice Working Part of the EMA to obtain scientific advice regarding the overall development program and most expeditious approval route for MYDICAR and advice from this meeting was incorporated into the development program.

### **MYDICAR for Systolic Heart Failure**

#### **CUPID 2 Trial (CELL-004)**

The primary objective of our ongoing CUPID 2 trial is to determine the efficacy of a single intracoronary infusion of high-dose MYDICAR compared to placebo, in conjunction with maximal optimized heart failure therapy, in reducing the frequency of and/or delaying heart failure-related hospitalizations in patients with systolic heart failure (EF less than 35%) who are at increased risk of terminal events based on elevated levels of NT ProBNP or a recent heart failure-related hospitalization.

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The population is adult patients, 18 to 80 years of age, with NYHA class III/IV symptoms of heart failure due to ischemic or non-ischemic cardiomyopathy, and who, despite maximal optimized heart failure therapy regimens, are at high risk of heart failure-related hospitalizations. A total of 250 patients (N= ~125 per treatment arm) were randomized for the purpose of obtaining at least 186 adjudicated heart failure-related hospitalizations.

Patients were randomized in parallel to high-dose MYDICAR or placebo in a 1:1 ratio. The trial is being conducted at approximately 53 sites in the United States, Denmark, Sweden, Germany, Poland, Belgium, the Netherlands, the United Kingdom, Israel and Hungary, with randomization stratified by country.

Potential trial participants were prescreened for the presence of NABs against AAV1 using our companion diagnostic. Those who tested negative for AAV1 NABs underwent further screening tests and procedures to determine eligibility prior to randomization and enrollment into the trial. Those who tested positive for AAV1 NABs were excluded from the trial. Data analyses will be performed when all patients have completed the full 12-month active observation period and at least 186 adjudicated heart failure-related hospitalizations have occurred.

In CUPID 2, we enrolled advanced heart failure patients, at high-risk for serious adverse events and death. An independent data monitoring committee, or DMC, responsible for monitoring safety of the trial, has met three times. In all three meetings the DMC recommended that CUPID 2 proceed with its trial protocol as planned. Because CUPID 2 is an event-driven trial, all clinical events are reviewed by both the unblinded DMC and by an independent blinded Clinical Endpoint Committee, or CEC. The primary endpoint will be assessed at one year and all patients will be followed for a total of five years.

In CUPID 2 the endpoints were chosen to capture disease burden fully and to gain efficiency by including all terminal events (e.g. all-cause death, heart transplants and LVAD implantation) in the analyses. There are many statistical methods for the analysis of recurrent events; however, the joint frailty model addresses the limitations of other approaches, as it accounts for the correlation between the recurrent event process and the terminal event process (informative censoring).

The primary efficacy endpoint is time-to-recurrent advanced heart failure-related hospitalizations in the presence of terminal events at the time of primary analysis data cutoff. In the primary endpoint analysis the treatment effect estimate (hazard ratio for recurrent heart failure-related hospitalizations for MYDICAR versus placebo adjusted for correlated terminal events), will be calculated using the joint frailty model. The secondary endpoint is time-to-first terminal event (all-cause death, heart transplant or LVAD implantation). Additional endpoints include Kansas City Cardiomyopathy Questionnaire (quality of life) and six-minute walk test (exercise capacity). NYHA class will be descriptively summarized by time point for each treatment group.

The sample size for our CUPID 2 trial is based on Monte Carlo simulations so that approximately 250 patients with an estimated total of 186 heart failure-related hospitalizations, should provide at least 83% power at the 0.05 two-sided significance level to detect at least a 45% risk reduction (hazard ratio of 0.55) based on time-to-recurrent heart failure-related hospitalizations in the presence of the terminal events. The assumed magnitude of treatment effect is based on the data from published studies in heart failure patients and a conservative estimate of the anticipated magnitude of effect of MYDICAR based on 12-month results from CUPID 1 that showed an 88% reduction in recurrent clinical events adjusted for correlated terminal events with high-dose MYDICAR compared to placebo. We completed enrollment of this trial in February 2014 and expect to announce results in April 2015.

Upon completion of our CUPID 2 trial, the results will be discussed with the FDA and the EMA with the possibility that MYDICAR could potentially qualify for approval if the trial outcome demonstrates substantial reduction in recurrent heart failure-related hospitalizations and concordant trends in reduction in and/or delay of terminal events overall, and death in particular. We believe the results of this trial and a subsequent Phase 3 trial, if required, could support submission of a BLA for MYDICAR for the treatment of systolic heart failure. In

November 2013, the EMA indicated that if MYDICAR demonstrates a substantial and highly significant treatment effect in the advanced heart failure population, and no untoward effects attributable to MYDICAR are observed, a safety database of approximately 205-230 MYDICAR- treated subjects may be sufficient for a safety assessment to allow for acceptance of an MAA for MYDICAR for the treatment of systolic heart failure. We therefore believe that, if the above conditions are met, a Phase 3 trial may not be required for marketing approval in Europe. However, there can be no assurance that regulatory agencies will not require one or more additional clinical trials prior to granting regulatory approval.

#### **AGENT-HF Trial (AAV1-CMV-SERCA2a Gene Therapy Trial in Heart Failure)**

This trial is an investigator initiated clinical trial which commenced screening in December 2013. The trial is partially funded by the French government and sponsored by Assistance Publique – Hôpitaux de Paris. We are providing investigational medicinal product and some financial support. This trial is not required by any regulatory authorities for systolic heart failure indications.

The primary objective of the AGENT-HF Trial is to determine whether treatment with MYDICAR leads to reverse remodeling of the heart. In patients with heart failure, the size, shape, structure and physiology of their heart changes over time, and these changes that lead to a progressive decline in left ventricular function are referred to as remodeling. In reverse remodeling, there would be changes back to the more normal, healthier state of the heart along with an improvement in the functioning of the heart. This trial is expected to enroll approximately 44 heart failure patients in France with half receiving MYDICAR and the other half placebo. The primary endpoint at six months will be change, compared to baseline, in left ventricular end systolic volume as measured by cardiac computed tomography.

#### **CELL-005 AAV1 NAb Positive Trial**

The primary objective of the AAV1 NAb positive trial is to determine the safety of a single intracoronary infusion of high-dose MYDICAR in patients who test positive for AAV1 NAb. The FDA has required this safety study as a condition to the submission of a BLA, to cover the possibility that MYDICAR may be used off-label in AAV1 NAb positive patients. In addition, the trial would explore the potential level of activity of MYDICAR in AAV1 NAb positive patients, although the trial would not be of sufficient size to detect statistical differences in the response in patients who test positive for AAV1 NAb versus those who test negative. The patient population would be similar to the target patient population in our CUPID 2 trial and would be approximately 60 patients. The study design would be a Phase 2, randomized, double-blinded, parallel study. Patients would be stratified by baseline AAV1 NAb titer – either negative/equivocal or positive (31:2) – and randomized in parallel, in a 2:1 ratio, to either MYDICAR or placebo. The primary endpoint after all subjects had been followed for at least six months would be safety as measured by the incidence and severity of adverse events, including all-cause mortality and heart failure-related hospitalizations. The percentage of subjects experiencing an event would be calculated for survivors and for all patients enrolled. Frequency, type and duration of cardiovascular hospitalizations would also be analyzed. The CEC would classify all deaths and hospitalizations, distinguishing between the primary cause and immediate underlying cause of death or hospitalization. The following activity/efficacy variables would be summarized descriptively by treatment group as the trial is not powered to detect a statistical significance in any of the variables: left ventricular end systolic volume, distance walked during the six-minute walk test, NT-proBNP levels, NYHA classification, and quality of life assessed by the Kansas City Cardiomyopathy Questionnaire. We currently plan to conduct this trial in 2015.

#### **CELL-006 Viral Shedding Trial**

The viral shedding trial is required as part of the environmental risk assessment that must be included in a marketing application to regulatory authorities, both in the United States and in Europe. In this open-label trial, approximately 10 to 20 patients with heart failure (the same target patient population as our CUPID 2 trial and

our AAV1 NAb positive trial) would be treated with high-dose MYDICAR and followed until they have two consecutive bodily fluid samples that are negative for presence of the SERCA2a gene, as assessed by qPCR. The patients would continue to be followed for safety for up to two years to add to the overall MYDICAR safety database. With the information from this trial, the marketing application would have information on how long treated patients would be excreting MYDICAR into the environment, thereby potentially spreading the virus to family members, health care workers and the public. We currently plan to conduct this trial in 2015.

#### **CELL-008 Plasma Exchange Pilot Study**

We are currently making arrangements to initiate a pilot, 24 patient, Phase 1/2 study of MYDICAR in advanced heart failure patients with systolic dysfunction who have been previously excluded from MYDICAR studies in this indication due to pre-existing levels of neutralizing antibodies against the AAV1 vector. We expect to initiate this trial in late 2014 and data are expected in 2015.

#### **Preclinical Studies of MYDICAR in Systolic Heart Failure**

Preclinical studies have shown that, after administration of an AAV vector, the plasmids containing the vector DNA are cleared from the blood and tissues via the mononuclear phagocyte system in liver, spleen and lymph nodes, and lungs. After intracoronary delivery, AAV particles which are not taken up in cardiac tissues are first passed through to the lung via the coronary sinus, making this the first pass organ. Stable, long-term presence of viral DNA, SERCA2a protein, and vector-derived SERCA2a mRNA have been demonstrated in cardiac tissue of normal rats for up to one year following a single administration of MYDICAR.

Gene transfer of SERCA2a is associated with improved cardiac function in various rodent models of heart failure. Improved heart function and enhanced expression of SERCA2 have also been demonstrated in an ovine (sheep) pacing-induced heart failure model with MYDICAR. SERCA2 gene transfer has also been associated with restoration of SERCA2a expression and improved heart function in both a dog-pacing heart failure model and in a chronic myocardial ischemia-induced heart failure model in mini-pigs. Beyond the effects on enhancing contractility, SERCA2a gene transfer has been shown in preclinical studies to restore the energetic state of the heart (both in terms of energy supply and utilization), to decrease arrhythmias, and enhance blood flow to the heart through expression in endothelial cells.

Several studies we have sponsored have established pharmacologic activity for MYDICAR gene transfer in animals with heart failure, with data demonstrating restored SERCA2a expression and stabilization/improvement in heart function. The pharmacology study was conducted in the porcine (pig) mitral regurgitation, or MR, heart failure model. MR induces reduced myocardial contractility, elevated B-type natriuretic peptide, or BNP, levels and other signs and markers which are virtually identical to those associated with the human disease, including a decrease in SERCA2a expression. MYDICAR-treated animals demonstrated significant improvements in the heart's ability to contract and relax and improved ventricular volumes. In these studies, there was an absolute increase of 16% in median EF in MYDICAR-treated animals as compared to control animals. ESV increased in the control group by a median of 16 milliliters, or a median relative increase of 35%, an indication of decreased contractility and cardiac enlargement, compared with the MYDICAR group, which showed a tendency to decrease LV ESV by a median of 9.9 milliliters (a median decrease of 14%). In humans, a reduction in ESV of 10% signifies clinically relevant reverse remodeling, which is a strong predictor of lower long-term mortality and heart failure clinical events. Treated animals also had lower BNP levels post-dosing.

We have also sponsored two safety toxicology and biodistribution studies, both in normal mini-pigs. Both were three-month studies simulating the clinical administration procedure for MYDICAR or placebo with 5, 30 and 90 day sacrifice time points. Doses of up to three times the human dose on a weight-adjusted basis were administered. No mortalities were observed in either study and treatment with MYDICAR was not associated with any signs of toxicity or effects on body weight, sperm motility, clinical pathology, gross pathology, clinical chemistry parameters, organ weights or histopathology. No significant effects were observed on cardiovascular

parameters, including electrocardiographic intervals. There were no test article-related observations during the necropsies. Mild increases in troponin I were observed in eight out of a total of 36 MYDICAR-treated animals in the first study, barely above upper limits of normal for humans. These increases were not considered to be related to MYDICAR or biologically significant and were not observed in the second study. No treatment related changes in troponin I values were observed across the other large animal pharmacology studies.

### **MYDICAR in Additional Indications**

Beyond our proposed lead indication of systolic heart failure, we are also developing MYDICAR for additional indications including enhancement of AVF maturation, diastolic heart failure and treatment of patients with advanced heart failure who are on an LVAD. Each of these conditions is characterized by a SERCA2a deficiency, and MYDICAR has demonstrated disease-modifying capability in preclinical models of these diseases. We are currently engaged in preclinical research regarding MYDICAR for the treatment of diastolic heart failure, and plan to initiate human clinical trials in this indication in 2015 if data warrants. The broad potential of MYDICAR in multiple indications presents opportunities to maximize the value of our development programs for indications that are poorly managed by existing treatment options.

### **MYDICAR in Arteriovenous Fistula Maturation Failure (SERCA2a-AVF)**

Currently, over 500,000 Americans have end-stage renal disease requiring dialysis. An arteriovenous fistula, or AVF, which is a surgically created connection between an artery and a vein in the arm of the patient, has proven to be the most durable, least complicated, and therefore preferred mode of vascular access for hemodialysis. The access that is created is routinely used for hemodialysis two to five times per week. Approximately 100,000 fistulae are placed yearly in the United States. However, a clinical problem that has resulted from this practice is that, following surgery to create the fistula, approximately 50% of the fistulae fail to mature to a usable state, and as many as 25% of hospital admissions in the dialysis population have been attributed to vascular access problems, including fistula malfunction and thrombosis.

### **Role of SERCA2a in Arteriovenous Fistula Maturation Failure**

We believe MYDICAR has the ability to provide patients with end-stage renal disease a reliable and durable vascular access site for hemodialysis. The role of SERCA2a in normal and diseased blood vessel biology has been extensively studied. Maturation failure of an AVF has been attributed to rapid proliferation of vascular smooth muscle cells, or VSMC, resulting in vascular occlusion. The histological lesion that appears to be associated with early AVF failure is referred to as neointimal hyperplasia, comprising VSMC, myofibroblasts and endothelial cells within microvessels. In the setting of early AVF failure, both aggressive neointimal hyperplasia and adverse vascular remodeling (vasoconstriction or an inability to dilate adequately) plays a role. In particular, the combination of early and aggressive neointimal hyperplasia together with adverse vascular remodeling results in aggressive early stenosis. The biology of SERCA2a in both VSMC and endothelial cells provides a unique opportunity to potentially positively impact these pathological processes:

- Proliferation of VSMC is associated in the rat, rabbit, and human with loss of SERCA2a expression and is thought to be the dominant cell type driving neointimal hyperplasia. SERCA2a gene transfer inhibits in vitro VSMC proliferation and prevents neointimal thickening in a rat carotid-injury model and prevented in-stent restenosis using an ex vivo model of human left internal mammary artery intimal thickening.
- In endothelial cells, SERCA2a modulates endothelial nitric oxide synthase, or eNOS, expression and activity. This enzyme produces nitric oxide, which dilates blood vessels. In a swine model of heart failure, coronary artery blood flow was decreased significantly, and MYDICAR rescued blood flow to levels observed in normal animals. In human artery endothelial cells, SERCA2a overexpression increased eNOS expression, phosphorylation, promoter activity and cellular  $\text{Ca}^{2+}$  storage capacity. Thus, SERCA2a gene transfer increases eNOS expression and activity by modulating calcium homeostasis, resulting in dilated blood vessels and improved blood flow.

- MYDICAR was tested in a pharmacology safety study in a swine model of vascular injury. MYDICAR-treated animals demonstrated reduced neointimal hyperplasia and less stenosis as compared to the control animals.

The purpose of the SERCA2a AVF trial is to determine if MYDICAR, when applied to a limited segment of blood vessel during surgery to create an AVF, is safe, dilates the blood vessel, helps keep vessels open and improves the long-term function of the AVF. Discussions are underway with the FDA to determine what additional preclinical work will be required to support an IND for this potential new indication.

#### **MYDICAR—LVAD Trial Investigation of the Safety and Feasibility of AAV1/SERCA2a Gene Transfer in Patients with Heart Failure and an LVAD**

This trial is partially funded by the British Heart Foundation, sponsored by Imperial College London, and was recently initiated. We are providing investigational medicinal product and some financial support. It is not a required trial by any regulatory authorities; however, it could potentially serve as a proof-of-concept trial to support the use of MYDICAR to wean patients off of an LVAD. The use of these devices present a host of risk factors for the patient, such as increased risk of thrombosis and infections, and these devices do not last for long periods of time. Given that the circulatory system of a patient with an LVAD is dependent on these devices, device failure usually translates to a catastrophic event for the patient. The primary objectives of the SERCA2a-LVAD trial are to determine (1) the safety and feasibility of using MYDICAR to treat heart failure patients who have an LVAD, (2) how well MYDICAR delivers the gene for SERCA2a to heart cells and (3) what impact circulating NAb to AAV1 have on the ability of MYDICAR to deliver the SERCA2a gene to heart muscle cells. This trial is expected to enroll approximately 24 patients in the United Kingdom with varying levels of circulating NAb to AAV1, 16 of whom will be treated with MYDICAR and eight with placebo. Six months post-treatment, all patients will undergo a heart biopsy for collection of tissue to determine the presence of the SERCA2a gene. In addition, safety data and changes in LV function will be collected and analyzed.

#### **MYDICAR—HF/pEF MYDICAR for Heart Failure with Preserved Ejection Fraction (Diastolic Heart Failure)**

As in systolic heart failure, a consistent finding in diastolic heart failure is a decrease in the expression of SERCA2a—a change that is seen in most animal models of heart failure and in human hearts with diastolic dysfunction. In preclinical studies, overexpressing SERCA2a using gene therapy in streptozotocin-treated transgenic mice demonstrated that increasing SERCA2a could improve diastolic function. In human cardiomyocytes isolated from the left ventricle of patients with end-stage heart failure, SERCA2a levels were correlated with improved diastolic function. We have also evaluated MYDICAR in another preclinical study in a rat model for spontaneous non-insulin-dependent type 2 diabetes mellitus, which is characterized by diastolic dysfunction and associated with abnormal calcium levels and decrease in SERCA2a expression. In this study, SERCA2a gene transfer restored diastolic function to normal. These data showed that SERCA2a overexpression may be used as a therapeutic strategy for the treatment of this disease.

SERCA2a gene transfer has also been demonstrated to improve diastolic cardiac function in aged animals. In preclinical studies, cardiac SERCA2a protein and ATPase activity were significantly decreased in elderly rat hearts compared with adult rats and were restored to adult levels after SERCA2a gene transfer. Diastolic function parameters, which were adversely affected in elderly rat hearts, were restored by overexpression of SERCA2a, supporting the hypothesis that decreased SERCA2a contributes to the functional abnormalities observed in elderly hearts and demonstrating that targeting SERCA2a in the elderly heart may lead to improved diastolic cardiac function.

The MYDICAR- HF/pEF trial would be our pilot clinical trial for the treatment of diastolic heart failure, which comprises approximately half of all heart failure cases. We anticipate that the existing data we have generated for our proposed systolic heart failure indication would allow us to launch directly into a Phase 1/2 trial. We expect to initiate further development for this proposed indication in 2014 and initiate clinical studies in 2015.



## Small Molecule Program

We have initiated several pre-clinical studies with our novel, first in class, small molecule modulators of SERCA enzymes including for the treatment of diabetes and neurodegenerative diseases. We plan to commence additional pre-clinical studies for heart failure and PAH in 2014. We believe these compounds may correct underlying calcium dysregulation and ER stress which are implicated in many disease states.

## Membrane-bound form of Stem Cell Factor (mSCF)

Following our recent acquisition in July 2014 of worldwide rights to gene therapy applications for the membrane-bound form of Stem Cell Factor for treatment of cardiac ischemia, we are pursuing an additional gene therapy product opportunity in mSCF for the treatment of cardiac ischemic damage. Stem cell research to date has demonstrated potential to treat heart failure, pulmonary disease, type 1 diabetes mellitus, Parkinson's disease, Huntington's disease, Celiac Disease, muscle damage, along with many others. mSCF is a powerful growth signal for c-kit<sup>+</sup> stem cells, and is the ligand for the tyrosine kinase receptor c-kit. mSCF induces c-kit<sup>+</sup> stem/progenitor cell expansion *in situ*, as well as cardiomyocyte proliferation, which may represent a new therapeutic strategy to reverse adverse remodeling after cardiac injury. In a preclinical setting, mSCF has demonstrated potential improvements in cardiac function and survival following a myocardial infarction. Specifically, these data suggest mSCF gene therapy promoted a regenerative response characterized by an enhancement in cardiac hemodynamic function; an improvement in survival; a reduction in fibrosis, infarct size and apoptosis; an increase in cardiac c-kit<sup>+</sup> progenitor cells recruitment to the injured area; an increase in cardiomyocyte cell-cycle activation; and Wnt/ $\beta$ -catenin pathway induction. To date, however, cell therapy for tissue repair has been hampered by the complexities of using cells as products from a delivery, manufacturing, and regulatory perspective.

Our approach with mSCF gene therapy is to recruit and expand *resident* stem cells, thereby harnessing advances in gene therapy technologies and also expanding the application to those in which cardiac stem cells have shown promise in clinical and preclinical testing. Our initial focus will be to generate clinically acceptable gene therapy vectors in support of potentially conducting a future clinical trial in patients who have suffered cardiac damage, as well as exploration of other potential applications.

## Sales and Marketing

We currently have full worldwide commercial rights to all of our development programs. We believe we can maximize the value of our company by retaining substantial commercialization rights to our product candidates and, where appropriate, entering into partnerships for specific therapeutic indications and/or geographic territories.

Our current strategy is to market MYDICAR for all potential heart failure indications using a dedicated direct sales model focused on selected cardiologists and heart failure specialists. These physicians are typically affiliated with leading hospitals and medical centers and we believe that they tend to have well-established referral networks with supporting interventional cardiologists and cardiac catheterization laboratories. We believe they represent a concentrated customer base suitable to a specialist care sales model. We believe that MYDICAR would be adopted first by high-volume key-opinion-leader hospitals and medical centers, and progressively by a broader segment of the market. We believe that therapy adoption generally occurs much faster in the United States compared to Europe or the rest of the world. Cardiologists, heart failure specialists, and interventional cardiologists, have a history of early adoption of innovative products and technologies, in part because the rate of innovation in this sector has been sustained, and in part because of the large unmet need that their patients exhibit.

We therefore believe that a commercial strategy involving a progressive build out of commercial infrastructure in the United States covering key prescribers and centers of excellence is one that we can realistically pursue. Our commercialization strategy for MYDICAR in different geographies and indications beyond heart failure will continue to be evaluated and may involve strategic partners.

## **Manufacturing of MYDICAR (AAV1/SERCA2a)**

AAV has many characteristics that facilitate large scale manufacturing and distribution, when exploited effectively. We believe that our significant investment in AAV1/SERCA2a process development and analytical characterization has paid off in an inherently scalable, proprietary manufacturing process that is capable of supplying a global market as large as heart failure with a gene therapy product.

The technology includes a coordinated design of the AAV1/SERCA2a vector genome (the vector DNA) and the production system. AAV vectors are made “gutless,” meaning that they do not contain viral genes. Only the two small non-coding elements from the parent virus are needed for replicating and packaging the vector DNA during production, which can be provided separately. The genome was also designed to be very close to the size of the parent AAV genome, to optimally fit within the AAV capsid.

Our state of the art manufacturing process for AAV1/SERCA2a was developed based on proven industrial cell culture methodologies. Like many of the manufacturers of recombinant monoclonal antibodies or proteins, we use cell-suspension based culturing techniques and intend to use stirred tank bioreactors for large scale cell culture and production. Our envisioned commercial production scale is 2,000 liters, which is one-tenth the volume of the largest industrial production vessels, so our anticipated production scale is far from the limits of the technology. We selected stirred tank production bioreactor technology as our production system because it has been the workhorse for recombinant protein production for more than 20 years. For purification of AAV1/SERCA2a, we use industrial chromatography columns and resins, and filtration technology common to the biopharmaceutical industry. We believe these materials and equipment are common for manufacturing of FDA approved biological products.

### **Our Approach for Producing AAV1/SERCA2a**

By specifically creating a cell line for the manufacture of AAV1/SERCA2a that has the necessary components stably integrated into the cell line, we have created a production process similar to other industrial processes used to treat large market disease indications.

We use standard cell culture techniques and standard equipment in production and purification found in industrial cell culture drug manufacturing. All media used for cell growth and production are free of animal serum and of high risk animal-derived components. To induce production of AAV1/SERCA2a, the cells are infected with a highly characterized batch of adenovirus. AAV viruses in nature and AAV vectors are not capable of replicating on their own and require a helper virus, such as adenovirus, to initiate replication. The purification process was designed to yield a high purity AAV1/SERCA2a product. Special attention was placed on the inactivation and removal of adenovirus and its free components, clearance of DNA and protein impurities, and even intact host cells.

MYDICAR drug product is produced by an FDA registered contract manufacturer. The manufacturing process is relatively simple: drug product is diluted to a specified concentration, filter-sterilized, and vials are aseptically filled into single-use standard pharmaceutical grade vials and stoppered using an automated filling machine. The final drug product is stored frozen or refrigerated until use.

### **Our Plans for Scale-Up and Our Approach to Commercial Manufacturing**

Our production process has already been successfully scaled up from lab scale to the 250-liter clinical scale. Of the limited number of batches produced at 250 liters, two batches were successfully produced at Targeted Genetics Corporation (now AmpliPhi Biosciences Corporation) in Seattle, Washington. We expect risk for scale-up to the 2,000-liter commercial scale to be minimal, based on our knowledge and experience, and the proven track record of the stirred tank bioreactor technology and industrial chromatography. We have selected Lonza, a worldwide leader of biological product manufacturing with extensive experience in viral manufacturing, as our

contract manufacturing organization for the production of AAV1/SERCA2a. We have worked with Lonza for nearly two years and have successfully transferred key analytical methods, manufacturing processes for critical reagents, and the AAV1/SERCA2a drug substance process to their laboratories. Our experienced technical staff continues to work closely with Lonza staff on all activities related to drug substance process development and manufacturing, and related ancillary activities. We are now preparing a demonstration batch for scale-up to commercial scale of production (2,000-liter production bioreactor), which we expect to begin later this year.

Our plan for commercial manufacturing is to establish commercial supply agreements with Lonza and/or other contract manufacturing organizations for product launch and commercial supply. We plan for the AAV1/SERCA2a manufacturing process to be designed and operated using standard off-the-shelf equipment, including a 2,000-liter disposable bioreactor platform, within a simple modular cleanroom. The concept is to have a production train that can be replicated in standardized fashion to ensure that from facility to facility the manufacturing process is operated exactly the same using identical equipment, material and supplies. We anticipate that one production train will meet our global product requirements for our expected first indication, systolic heart failure. However, if actual product demand is greater than anticipated or additional indications gain approval, we believe that the standardized approach will allow for an easy and quick start-up of additional production trains. Our approach is designed to minimize capital costs and provide nimbleness and expandability of the production process.

### **MYDICAR Clinical and Commercial Supply**

We have enough MYDICAR clinical supplies (drug product) to complete the CUPID 2, MYDICAR-LVAD and AGENT-HF trials. We recently manufactured another batch of drug product which will provide clinical supplies for all of our currently planned clinical trials, including our plasma exchange trial, AAV NAb positive trial, viral shedding trial, and MYDICAR-AVF maturation trial, if commenced. An additional batch of drug substance and drug product supply would be required to conduct a Phase 3 clinical trial of MYDICAR, if required, or a diastolic heart failure trial, if commenced.

We have engaged Lonza for the manufacture of AAV1/SERCA2a, drug substance for MYDICAR, for use in our clinical trials. We are currently evaluating commercial supply arrangements with contract manufacturing organizations, including Lonza. Under such an arrangement, we currently envision construction of a stand-alone commercial manufacturing facility dedicated to MYDICAR production with capability up to 2,000-liter bioreactor capacity. We anticipate that MYDICAR will be launched from such a purpose-built commercial facility and production levels from the facility will be sufficient to meet our initial projected global commercial demand for MYDICAR.

### **Companion Diagnostic**

The presence of pre-existing NABs against the proteins that encapsulate the AAV1 gene therapy agent can block entry of the gene therapy agents into their target cells. Preclinical and limited clinical results with AAV1 NAB positive animals or patients, as well as *in vitro* neutralization experiments, have demonstrated that the detection of AAV1 NABs is important prior to treatment with MYDICAR. Our experience in our CUPID 1 and CUPID 2 trials indicates that approximately 40% of the heart failure patients in the United States are AAV1 NAB negative and hence eligible for MYDICAR therapy. In other countries, such as Poland, the prevalence of pre-existing AAV1 NABs is significantly higher.

We have developed a companion diagnostic AAV1 NAB assay for use in combination with MYDICAR in order to qualify subjects for treatment in clinical trials and for commercial use. The AAV1 NAB assay is intended to measure the loss of infectivity of AAV1/GFP (green fluorescent protein), an AAV1 recombinant particle with a reporter gene, following treatment with subject's serum (i.e., neutralization). Diluted samples of a subject's serum are incubated with AAV1/GFP, and then the mixture is tested for vector activity/infectivity *in vitro* on a permissive cell line (testing the relative gene expression (fluorescence) as a measure of vector neutralization).

To date, our tests to measure a potential clinical trial participant's level of pre-existing NABs have been performed for us by Laboratory Corporation of America Holdings. We expect that the commercial assay, if approved, would be automated and similarly run by a strategic partner in several locations worldwide. It is not expected that the assay will be provided to the laboratories as a stand-alone kit but that approved laboratories would purchase the cells, controls and critical reagent, AAV1/GFP, from qualified suppliers. We intend that Quality System regulation set forth in 21 CFR Part 820 would be followed for the manufacture of AAV1/GFP and for the performance of the assay.

Companion diagnostics are subject to regulation by the FDA, the EMA and other foreign regulatory authorities as medical devices and require separate regulatory clearance or approval prior to commercial use. We anticipate that our companion diagnostic will require approval under a pre-market approval application, or PMA, submitted to the FDA's Center for Devices and Radiological Health, or CDRH, prior to commercialization. We further anticipate that regulatory approval of our companion diagnostic will be a prerequisite to our ability to market MYDICAR. Representatives of CDRH have participated in our meetings with the Center for Biologics Evaluation and Research, or CBER, regarding MYDICAR to discuss the potential use of our companion diagnostic, and we anticipate that future meetings will include representatives from both CBER and CDRH to ensure that the BLA submission (for MYDICAR) and PMA submission (for the companion diagnostic) are coordinated and subject to parallel review by these respective FDA centers. Accordingly, our objective is to align the development programs such that the companion diagnostic will be developed and approved contemporaneously with MYDICAR.

### **MYDICAR Administration Devices**

MYDICAR is administered in an outpatient cardiac catheterization laboratory by a qualified interventional cardiologist as a single dose intracoronary infusion using a legally marketed syringe pump and off-the-shelf components typically used for minimally invasive interventional procedures, including a 60 mL syringe, tubing, stopcocks and appropriate percutaneous catheter. MYDICAR and the syringe pump and catheters are regulated by the FDA as a biologic-device combination product. Cross-labeling may be required for MYDICAR and the administration devices at the time of a marketing approval of the combination product.

### **Competition**

The biotechnology and pharmaceutical industries in which we operate are subject to rapid change and are characterized by intense competition to develop new technologies and proprietary products. We face potential competition from many different sources, including larger and better-funded pharmaceutical companies. While we believe that MYDICAR's unique mechanism of action provides us with competitive advantages, particularly given that MYDICAR is designed to be administered in conjunction with other pharmacological agents and devices (except LVADs), we have identified several companies which are active in the advancement of gene therapy products in the heart failure arena as of the date of this prospectus. Not only must we compete with other companies that are focused on gene therapy treatments, any products that we may commercialize will have to compete with existing therapies and new therapies that may become available in the future.

Some of the pharmaceutical and biotechnology companies we expect to potentially compete with include Renova Therapeutics, NanoCor Therapeutics, Juventas Therapeutics, VentriNova and Beat BioTherapeutics. Renova, Beat BioTherapeutics and Juventas are in the clinical stages of development with their gene therapy products targeting moderate to advanced heart failure. Renova is using adenovirus serotype 5 encoding human adenylyl cyclase type 6 in a Phase 1/2 trial, while Juventas is enrolling a Phase 2 trial with its product candidate JVS100, which is a non-viral plasmid that encodes for stromal cell-derived factor-1 (SDF-1). NanoCor (BNP delivery of I1), VentriNova (cyclin A2), and Beat BioTherapeutics (AAV/R1R2) are in the preclinical testing of their gene therapy product candidates for the treatment of heart failure. These companies also compete with us in recruiting human capital and securing licenses to complementary technologies that may be critical to the success

of our business. They also compete with us for potential funding from the biotechnology and pharmaceutical industries. Our potential competitors also include academic institutions, government agencies and research institutions. In addition, as the presence of pre-existing NABs against the proteins that encapsulate the AAV1 gene therapy agent can block entry of the AAV1 gene therapy agents into their target cells, previous patient exposure to other AAV1-based gene therapies, irrespective of the condition or disease they aim to treat, would render a patient ineligible for MYDICAR therapy and could therefore be considered competitive to MYDICAR.

We believe that the key competitive factors that will affect the development and commercial success of MYDICAR and any other product candidates that we develop are efficacy, safety and tolerability profile, convenience in dosing, product labeling, value, price and the availability of reimbursement from the government and other third-parties. Our commercial opportunity could be reduced or eliminated if our competitors have products which are better in one or more of these categories.

### **Intellectual Property**

We strive to protect and enhance the proprietary technologies that we believe are important to our business, and seek to obtain and maintain patents for any patentable aspects of our products or product candidates, including our companion diagnostic, their methods of use and any other inventions that are important to the development of our business. Our success will depend significantly on our ability to obtain and maintain patent and other proprietary protection for commercially important technology, inventions and know-how related to our business, defend and enforce our patents, maintain our licenses to use intellectual property owned by third parties, preserve the confidentiality of our trade secrets and operate without infringing the valid and enforceable patents and other proprietary rights of third parties. We also rely on know-how, continuing technological innovation and in-licensing opportunities to develop, strengthen, and maintain our proprietary position in the fields targeted by our product candidates.

We are the owner or licensee of a portfolio of patents and patent applications and possess substantial know-how and trade secrets which protect various aspects of our business. The patent families comprising our patent portfolio are primarily focused on MYDICAR for the treatment of heart failure and are generally directed to certain genes, AAV vectors and methods of delivering such AAV vectors to cells, methods of delivery to myocardial cells and processes to manufacture our product candidates. We intend to leverage the intellectual property surrounding MYDICAR, together with the 12 years of available regulatory exclusivity that we expect to receive under the Biologics Price Competition and Innovation Act, as an important component of our business strategy.

### **Patent Protection for MYDICAR**

Our portfolio of patents and patent applications related to MYDICAR generally relates to three aspects of MYDICAR: use of the SERCA2a gene for the treatment of heart failure; use and delivery of AAV vectors as a therapy; and manufacture of AAV vectors. The patent families which we believe are important for the protection of MYDICAR after its expected approval are summarized below. See also “Business—License Agreements.”

- *Delivery of AAV Vectors to the Heart as a Therapy.* We are the sole owner of two patent families related to a method of treating cardiovascular disease by infusion of a therapeutic nucleic acid, such as MYDICAR, into the coronary circulation over a specified period of time, either alone or optionally with a vasodilating substance such as nitroglycerine. Two patents have issued from these families (U.S. Patent Nos. 8,221,738 and 8,636,998), which includes claims to the use of a vasodilator in conjunction with MYDICAR. These patents are expected to expire in July 2030 and October 2028, respectively. We are currently prosecuting another method of use applications, and we expect that an additional patent or patents will issue from this family. If issued, these patents would expire between 2027 and 2028, excluding any potential additional term that may be available as a result of patent term adjustments, or if we elect to seek patent term extensions, or PTEs, that may be available under the Hatch-Waxman Act. In addition to the United States, corresponding patents have

issued in Europe (EP 2044199), and Israel (IL 196541), and applications are pending in Australia, Europe, Hong Kong, India, and Japan. These patents and any patents issuing from the pending applications are expected to expire in July 2027 or October 2028.

- *Composition of MYDICAR.* MYDICAR utilizes a hybrid AAV vector, where the various components of the AAV vectors (capsid proteins and/or genetic material) are from different AAV serotypes. We in-licensed two patent families containing patent applications related to recombinant hybrid AAV vectors, the first via a sublicense from the University of Pennsylvania, or UPenn, under our exclusive license agreement with AmpliPhi (formerly Targeted Genetics), and the second under our non-exclusive license agreement with AskBio LLC, or AskBio. We expect that these patent families (U.S. Patent Nos. 6,759,237, 7,186,552 and 7,172,893) will expire in November 2019 and February 2021, and we expect to pay a royalty to UPenn and AskBio upon commercialization of MYDICAR. Foreign patents corresponding to U.S. Patent Nos. 6,759,237 and 7,186,522 have issued in Australia (AU 768729 and AU 2004201463), Canada (CA 2,349,838), Europe (EP 1127150) and Japan (JP 2000/58122700), all of which are expected to expire in November 2019. Foreign patents corresponding to U.S. Patent No. 7,172,893 include issued patents in Australia (AU 780231), Canada (CA 2348382) and Europe (EP 1135468), all of which are expected to expire in November 2019. In addition, U.S. Patent No. 8,637,255, a family member of the patents sublicensed from UPenn, recently issued. This patent is directed to methods of assaying for the presence of neutralizing antibodies specific against a recombinant AAV virion. This patent is expected to expire in December 2019.
- *Manufacture of AAV Vectors.* The manufacture and purification of the AAV vector used in MYDICAR is complicated and requires technical know-how. Our manufacturing process technology is protected by patents, trade secrets and proprietary know-how. We have obtained an exclusive license from AmpliPhi for certain aspects of the AAV manufacturing technology related to MYDICAR. This includes licenses to several patent families covering products and methods of manufacturing AAV vectors, including patent families related to stably transfected host cells for production of AAV vectors, and methods for commercial scale manufacturing and purification of recombinant AAV vectors. Taken in conjunction with our proprietary know-how, these patents are expected to offer additional protection by restricting competitors' access to AAV manufacturing methods used to make MYDICAR or competing AAV-based products. In the United States, these patents (U.S. Patent Nos. 6,566,118, 6,989,264, 6,995,006 and 6,475,769) are expected to expire in September 2018. Corresponding foreign patents have issued in Australia (AU 758708, AU 772921, AU 2003204921), Canada (CA 2302992, CA 2342849), Europe (EP 1009808, EP 1109892), and Japan (JP 4472182), all of which are expected to expire in September of 2018 or 2019. Our exclusive license with AmpliPhi includes a patent family related to improved methods for purification of recombinant AAV vectors (WO 2010/148143) is pending in Brazil, Canada, China, Europe, Hong Kong, Israel, India, Japan, South Korea, Mexico, Russia, Singapore and the United States, and any resulting patents are expected to expire in June of 2030.
- *Use of SERCA2a for the Treatment of Heart Failure.* We are developing MYDICAR for the treatment or prevention of heart failure through the use of AAV vectors to deliver the SERCA2a gene to improve cardiac function. We have licensed certain patent rights from The Regents of the University of California (including U.S. Patent No. 7,745,416) related to gene therapy for the purpose of increasing SERCA2a expression in the treatment of heart failure, which have been important in the development of MYDICAR, but these patent rights are expected to expire in the U.S. in 2015 prior to our anticipated approval of MYDICAR. Corresponding patents have issued in Australia (AU 2004204815) and Israel (IL169663), with expected expiration in January 2024, and Canada (CA 2217967) and Europe (EP 0820310, EP 1977767) which are expected to expire in April 2016. An application is pending in Canada.

#### **International Patent Protection for MYDICAR**

We are the owner or licensee of numerous patents and patent applications in jurisdictions outside the United States. As noted above, most of the patent families discussed above have issued or are pending in foreign

jurisdictions. Depending on the applicable national laws, these patents and patent applications (if applicable) covering MYDICAR may also benefit from extensions of patent term in individual countries.

### **Trade Secret Protection for MYDICAR**

We exclusively in-license certain trade secret technology and know-how for manufacturing the AAV vector used in MYDICAR under our 2012 agreement with AmpliPhi. We believe that the expertise and materials licensed to us provide us with a commercial advantage over competitors attempting to utilize an AAV vector in their products.

### **U.S. Regulatory Protection for MYDICAR**

In addition to patent and trade secret protection, we expect to receive a 12-year period of regulatory exclusivity from the FDA upon approval of MYDICAR pursuant to the Biologics Price Competition and Innovation Act. The exclusivity period, if granted, will run from the time of FDA approval. This exclusivity period, if granted, will supplement the intellectual property protection discussed above, providing an additional barrier to entry of any competitor seeking approval for a biosimilar version of MYDICAR.

In addition, it is possible to extend the patent term of one patent covering MYDICAR following FDA approval. This PTE is intended to compensate a patent owner for the loss of patent term during the FDA approval process. If eligible, we may use a PTE to extend the term of one of the patents discussed above beyond the expected expiration date, providing additional protection for MYDICAR.

### **Patent Protection of Pipeline Products**

While the majority of our patent portfolio is related to MYDICAR and its use for treating heart failure, we are the owner or licensee of several additional patent families which relate to other technology which we are developing, including our small molecule program and our stem cell factor program. This includes treatments for additional indications using SERCA enzymes and MYDICAR, and new drugs for treating other SERCA-related diseases.

- *Methods of Treating Stenosis.* We in-license a patent family from The General Hospital Corporation related to using SERCA2a genes, including delivery by AAV vectors, to reduce stenosis, which is the narrowing of a blood vessel, or restenosis, which is the repeated narrowing in blood vessels. We expect that these patents (U.S. Patent Nos. 7,291,604 and 8,133,878) will expire no earlier than September 2024.
- *Methods of Treating Pulmonary Arterial Hypertension.* We are the co-owner with the Mount Sinai School of Medicine of New York University, or Mount Sinai, of a patent family containing patent applications (U.S. Patent Pub. 2011/0256101) related to the use of genes, including SERCA, to treat pulmonary arterial hypertension, a type of high blood pressure that affects the arteries in the lungs and the right side of the heart. These applications are currently in prosecution, and we expect that any patents that may issue from this family of patent applications will expire no earlier than April 2031. We are the exclusive licensee of Mount Sinai's joint ownership interest in this patent family pursuant to a license agreement.
- *Methods of Treating Heart Arrhythmia.* We in-license a patent family from The General Hospital Corporation containing patent applications (U.S. Patent Pub. 2009/0239940) which disclose methods and materials for treating heart disease, including heart arrhythmia, using SERCA2a and AAV vectors. We expect that any patents which issue from this family of patent applications will expire no earlier than July 2018.
- *Activation of SERCA2a using Zinc Finger Technology.* We are the sole owner of a patent family containing a patent application (U.S. Patent Pub. 2011/0172144) related to the use of a class of proteins known as zinc finger proteins to augment the expression of SERCA2a in cardiac muscle. Filed in January of 2011, we expect that any patent which issues from this application will expire no earlier than January of 2031.



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- *High-throughput Screening for SERCA Modulators and Their Use.* We are the co-owner, with The Regents of the University of Minnesota, or UMin, of a patent family (U.S. Patent No. 8,431,356) that relates to high-throughput screening methods used to identify small molecule compounds that modulate SERCA activity, as well as their use in treating SERCA-related disease. We are the exclusive licensee of UMin's joint ownership interest in these patents pursuant to a license agreement and we are solely responsible for the prosecution of these patents. We plan to use this technology to help identify product candidates which can be used to increase SERCA activity in muscle tissue, including the heart, to build a pipeline of SERCA-related therapies. We expect patents that may issue from these patent families to expire no earlier than January 2030. The current issued patent will expire in January 2030.
- *Methods of Treating Ischemic Diseases Using Stem Cell Factor Coding Sequences.* We have received assignment of certain patent rights from Enterprise Partners Management, LLC, or Enterprise, related to certain gene therapy applications of mSCF for treatment of cardiac ischemia. Included within these rights is U.S. Patent No. 8,404,653, which has a projected expiration date of April 2029. Similar applications are pending in Europe (Publication No. EP1948246A2) and Hong Kong (Application No. 09100868.0).

## **Trademarks**

We have registered the trademark "MYDICAR" in the United States for use in connection with a biological product, namely, a gene transfer product composed of a recombinant AAV vector for medical use. We intend to pursue additional registrations in markets outside the United States where we plan to sell MYDICAR.

## **Patent Term**

The term of individual patents and patent applications listed in previous sections will depend upon the legal term of the patents in the countries in which they are obtained. In most countries, the patent term is 20 years from the date of filing of the patent application (or parent application, if applicable). For example, if an international Patent Cooperation Treaty, or PCT, application is filed, any patent issuing from the PCT application in a specific country expires 20 years from the filing date of the PCT application. In the United States, however, if a patent was in force on June 8, 1995, or issued on an application that was filed before June 8, 1995, that patent will have a term that is the greater of 20 years from the filing date, or 17 years from the date of issue.

Under the Hatch-Waxman Act, the term of a patent that covers an FDA-approved drug or biological product may also be eligible for PTE. PTE permits restoration of a portion of the patent term of a U.S. patent as compensation for the patent term lost during product development and the FDA regulatory review process if approval of the application for the product is the first permitted commercial marketing of a drug or biological product containing the active ingredient. The patent term restoration period is generally one-half the time between the effective date of an IND and the submission date of a BLA plus the time between the submission date of a BLA and the approval of that application. The Hatch-Waxman Act permits a PTE for only one patent applicable to an approved drug, and the maximum period of restoration is five years beyond the expiration of the patent. A PTE cannot extend the remaining term of a patent beyond a total of 14 years from the date of product approval, and a patent can only be extended once, and thus, even if a single patent is applicable to multiple products, it can only be extended based on one product. Similar provisions may be available in Europe and certain other foreign jurisdictions to extend the term of a patent that covers an approved drug. When possible, depending upon the length of clinical trials and other factors involved in the filing of a BLA, we expect to apply for PTEs for patents covering our product candidates and their methods of use.

For additional information on PTE, see "Business—Government Regulation."

## **Proprietary Rights and Processes**

We may rely, in some circumstances, on proprietary technology and processes (including trade secrets) to protect our technology. However, these can be difficult to protect. We seek to protect our proprietary technology



and processes, in part, by entering into confidentiality agreements with those who have access to our confidential information, including our employees, consultants, scientific advisors and contractors. We also seek to preserve the integrity and confidentiality of our proprietary technology and processes by maintaining physical security of our premises and physical and electronic security of our information technology systems. While we have confidence in these individuals, organizations and systems, agreements or security measures may be breached, and we may not have adequate remedies for any breach. In addition, our proprietary technology and processes may otherwise become known or be independently discovered by competitors. To the extent that our employees, consultants, scientific advisors, contractors, or any future collaborators use intellectual property owned by others in their work for us, disputes may arise as to the rights in related or resulting know-how and inventions. For this and more comprehensive risks related to our proprietary technology and processes, please see “Risk Factors—Risks related to our intellectual property,” incorporated by reference from our Quarterly Report on Form 10-Q for the three months ended March 31, 2014.

## **License Agreements**

### **License Agreement with The Regents of the University of California**

In February 2001, we entered into a license agreement with The Regents of the University of California, or UC, under which we obtained an exclusive, worldwide license to UC’s patent rights in certain inventions, or the UC Patent Rights, related to the use of gene therapy vectors to deliver the SERCA2a gene to improve cardiac function, including certain patents related to MYDICAR. The agreement was amended twice, once in March 2001 to modify certain financial terms and once in January 2005 to make further amendments to the financial terms, with the second amendment also adding additional patents. We paid to UC an amendment fee of \$114,455 and reimbursed UC for approximately \$86,000 of previously incurred patent costs relating to the UC Patent Rights in connection with the second amendment of the agreement in January 2005.

Under the agreement, we are permitted to research, develop, manufacture and commercialize products utilizing the UC Patent Rights for gene therapy for the treatment or prevention of heart failure by the delivery of a gene or a synthetic equivalent, including SERCA2a, and to sublicense such rights. UC retained the right, on behalf of itself and other non-profit institutions, to use the UC Patent Rights for educational and research purposes and to publish information about the inventions covered by the UC Patent Rights.

In consideration for the rights granted to us under the agreement, we issued an aggregate of 83 shares of our common stock to UC upon the achievement of certain developmental milestones. We are required to issue to UC an additional 55 shares of our common stock and pay to UC up to an aggregate of approximately \$1.6 million upon the achievement of certain developmental and regulatory milestones. In addition, upon commercialization of any product utilizing the UC Patent Rights, we will be required to pay to UC a low single-digit royalty on net sales of such product sold by us or our affiliates subject to minimum annual royalty payments and other adjustments in certain circumstances. However, we do not expect to commercialize MYDICAR prior to the expiration of the UC Patent Rights applicable to MYDICAR in the United States and Europe. Our obligation to pay milestones and royalties to UC terminates upon the expiration of the applicable UC Patent Rights.

In the event we sublicense a UC Patent Right, we are obligated to pay to UC a fee based on a percentage of sublicense fees received by us, which percentage ranges from the low-teens to mid-twenties depending on the country of origin of such UC Patent Right and is subject to adjustment in certain circumstances. In addition, we will also be required to pay to UC a low single-digit percentage sublicense royalty on net sales of products sold by our sublicensees that utilize the sublicensed UC Patent Right, but in no event will we be required to pay more than 50% of the royalties we receive from such sublicensees.

The agreement requires that we diligently develop, manufacture and commercialize products that are covered by the UC Patent Rights, and we have agreed to meet certain developmental and commercial milestones. UC may, at its option, either terminate the agreement or change the license granted from an exclusive license to a non-exclusive license if we fail to meet such milestones. We are currently in compliance with these milestone requirements.

We may unilaterally terminate the agreement for any reason upon 90 days' written notice to UC. UC may terminate the agreement in the event of our nonperformance or breach of the agreement if such nonperformance or breach remains uncured for 60 days following our receipt of written notice of such nonperformance or breach. Absent early termination, the agreement will continue until the expiration date of the longest-lived patent right included in the UC Patent Rights, which is expected to occur in 2024.

#### **Exclusive License Agreement with Dr. Martin J. Kaplitt**

In June 2006, we entered into an exclusive license agreement with Dr. Martin J. Kaplitt pursuant to which Dr. Kaplitt granted to us an exclusive, worldwide license under Dr. Kaplitt's interest in certain patents related to the use of AAV vectors to deliver genes to cardiac muscles and delivery methods of AAV vectors to heart cells for the development, manufacture, use and sale of MYDICAR. The license granted to us under the agreement automatically became non-exclusive on the fourth anniversary of the effective date of the agreement. We have the right to grant sublicenses to third parties under the agreement.

In consideration for the rights granted to us under the agreement, we paid an upfront fee to Dr. Kaplitt of \$25,000. We are also obligated to pay to Dr. Kaplitt an annual license maintenance fee of \$6,000 during the term of the agreement. In addition, we are required to pay to Dr. Kaplitt a very low single-digit percentage royalty on net sales of products sold by us, our affiliates and our sublicensees that are covered by the licensed patents. Our royalty obligations continue on a product-by-product and country-by-country basis until the expiration of the last-to-expire valid claim in the licensed patents covering a licensed product in such country. Finally, we are obligated to pay to Dr. Kaplitt up to an aggregate of \$200,000 upon the achievement of certain regulatory milestones.

We may unilaterally terminate the agreement upon 60 days' written notice to Dr. Kaplitt. Dr. Kaplitt may terminate the agreement in the event of our material breach of the agreement if such breach remains uncured for 60 days following our receipt of written notice of such breach. Absent early termination, the agreement will automatically terminate upon the expiration of the last-to-expire of the licensed patents containing a valid claim, which is expected to occur in 2015, prior to the projected launch of our product candidates.

#### **Sublicense Agreement and Amended and Restated License Agreement with AmpliPhi**

##### ***Sublicense Agreement***

In June 2012, we entered into a sublicense agreement with AmpliPhi, or the AmpliPhi Sublicense, pursuant to which AmpliPhi sublicensed to us certain rights under a separate agreement, the UPenn Agreement, which AmpliPhi entered into in 2009 with the Trustees of UPenn. Under the terms of the agreement, we obtained an exclusive, worldwide sublicense from AmpliPhi under certain UPenn patents related to AAV1 vectors for the development, manufacture, use and sale of companion diagnostics to MYDICAR. We have the right to grant sublicenses to our affiliates and third-party collaborators under the agreement solely for research, development or other non-commercial purposes, or as reasonably necessary, to our manufacturers or distributors, provided that we remain primarily liable and such downstream sublicenses are consistent with the terms of our agreement with AmpliPhi and prohibit further sublicensing. In addition, we are required to use commercially reasonable efforts to meet certain developmental, regulatory and commercial milestones with respect to companion diagnostics under the agreement. We are currently in compliance with these milestone requirements. While we have sole control over the development and commercialization of companion diagnostics under the agreement, AmpliPhi has the first right to prosecute and maintain the licensed patents, subject to our right to consult with AmpliPhi with regard to such prosecution and maintenance upon our reasonable request.

In consideration for the sublicense granted to us under the agreement, we paid to AmpliPhi a sublicense initiation fee of \$310,000, and we are obligated to pay to AmpliPhi an annual sublicense maintenance fee of \$310,000. We are also required to pay to AmpliPhi a low single-digit percentage royalty based on net sales of

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any companion diagnostic covered by a licensed patent sold by us, our affiliates or our sublicensees. Our royalty obligations continue on a companion diagnostic-by-companion diagnostic and country-by-country basis until the expiration of the last-to-expire valid claim in a licensed patent covering the applicable companion diagnostic in such country. Finally, we are obligated to pay to AmpliPhi all royalty and milestone payments that become due and payable by AmpliPhi to UPenn under the UPenn Agreement as a result of our exercise of the sublicense granted under our agreement with AmpliPhi, including a low single-digit tiered percentage royalty on net sales of any companion diagnostic sold by us, our affiliates or our sublicensees, which royalty is separate from and in addition to the royalty payable to AmpliPhi described above, and up to an aggregate of \$850,000 in potential milestone payments per product covered by the licensed patents.

We may unilaterally terminate the agreement upon 30 days' written notice to AmpliPhi. Absent early termination, the agreement will automatically terminate upon the expiration of the last-to-expire licensed patent, which is expected to occur in 2019.

### ***Amended and Restated License Agreement***

We entered into an amended and restated license agreement with AmpliPhi concurrently with the AmpliPhi Sublicense that both amended the terms of the license agreement which we entered into with AmpliPhi in 2009 and terminated our manufacturing agreement with AmpliPhi which we entered into in 2009. Under the agreement, we obtained an exclusive, worldwide license under certain patents and know-how related to AmpliPhi's AAV vector and manufacturing technology for the development, manufacture, use and sale of MYDICAR. We have the right to grant sublicenses to our affiliates and third-party collaborators under the agreement for research, development or other non-commercial purposes, or as reasonably necessary, to our manufacturers or distributors, provided that we remain primarily liable and such sublicenses comply with the terms of our agreement with AmpliPhi and prohibit further sublicensing. In addition, we have agreed to use commercially reasonable efforts to meet certain diligence milestones with respect to the development and commercialization of at least one product covered by the UPenn patent rights licensed to AmpliPhi by UPenn under the UPenn Agreement. We are currently in compliance with these milestone requirements. While we have sole control over development and commercialization of products covered by the licensed patents, AmpliPhi has the first right to prosecute and maintain the licensed patents, subject to our right to consult with AmpliPhi with regard to such prosecution and maintenance upon our reasonable request.

During the term of the agreement, we are obligated to pay to AmpliPhi all royalty and milestone payments that become due and payable by AmpliPhi to UPenn under the UPenn Agreement as a result of our exercise of the sublicense granted under our agreement with AmpliPhi. This includes a low single-digit tiered percentage royalty on net sales of MYDICAR and any other product covered by the licensed patents sold by us, our affiliates or our sublicensees, and up to \$850,000 in milestone payments upon the achievement of certain developmental and regulatory milestones related to MYDICAR and any other product covered by the licensed patents.

The agreement does not provide either party with termination rights and does not have a provision for expiration or automatic termination.

### **License Agreement with AdVec**

In February 2009, we entered into a license agreement with AdVec, Inc., or AdVec, under which we obtained a non-exclusive, worldwide license to use and acquire from AdVec's distributor certain human embryo kidney cells transformed by Adenovirus 5 DNA, or 293 Cells, and certain AdVec know-how related to 293 Cells for use in testing of MYDICAR for lot release. In consideration for the rights granted to us under the agreement, we are obligated to pay to AdVec an annual license maintenance fee of \$5,000.

Either party may terminate the agreement upon written notice of the other party's insolvency or bankruptcy or upon the other party's breach of the agreement if such breach remains uncured after 60 days of receipt of

written notice of such breach. Absent early termination, the agreement will remain in effect until the tenth anniversary of the effective date. Thereafter, the agreement will automatically renew for successive five-year terms unless either party notifies the other party in writing at least 90 days prior to the end of any such five-year term of its election not to renew the agreement.

#### **Non-Exclusive License Agreement with Virovek**

In November 2010, we entered into a non-exclusive license agreement with Virovek Incorporation, or Virovek, under which we obtained a non-exclusive, worldwide license under certain patent rights and trade secrets related to Virovek's AAV baculovirus technology to develop, manufacture, use and sell AAV1/GFP vector reagents as part of a companion diagnostic. Under the terms of the agreement, we have the right to grant sublicenses to third parties, and we are required to use commercially reasonable efforts to develop and commercialize a companion diagnostic to MYDICAR. We are currently in compliance with this requirement.

In consideration for the rights granted to us under the agreement, we paid to Virovek an up-front license fee of \$15,000, and we are obligated to pay to Virovek an annual maintenance fee of \$20,000, which fee is creditable against royalties due under the agreement. We are also required to pay to Virovek a percentage royalty in the mid-teen range based on upfront, annual, milestone, royalty and other payments received by us as a result of the performance of companion diagnostics by us, our affiliates and our sublicensees, subject to adjustment in certain circumstances. Our royalty obligations continue on a companion diagnostic-by-companion diagnostic and country-by-country basis until the expiration of the last-to-expire valid claim in a licensed patent covering the companion diagnostic in such country, which is expected to occur in 2027, or 10 years from the date of first commercial sale in such country if the companion diagnostic is covered only by licensed trade secrets.

We may unilaterally terminate the agreement upon 60 days' notice to Virovek. Either party may terminate the agreement for the other party's material breach of the agreement if such breach remains uncured after 90 days of receiving written notice of such breach. Absent early termination, the agreement will automatically terminate upon the expiration of our royalty payment obligations.

#### **Non-Exclusive License Agreement with AskBio**

In January 2008, we entered into a non-exclusive license agreement with AskBio, a wholly owned subsidiary of Asklepios Biopharmaceutical Inc., under which we obtained a non-exclusive, worldwide license under certain patents related to recombinant AAV vectors to develop, manufacture, use and sell MYDICAR. We have the right to grant sublicenses to third parties under the agreement provided that such sublicenses are entered into pursuant to a written sublicense agreement containing terms consistent with our agreement with AskBio.

Under the terms of the agreement, we granted to AskBio an option to obtain a non-exclusive, worldwide license under certain of our patent rights related to infusion of AAV in the arteries of the heart to develop, manufacture, use and sell products for the treatment of cardiac diseases. This option includes our currently pending patent application related to a method of treating cardiovascular disease by infusion of a therapeutic nucleic acid into the coronary circulation over a specified period of time. It does not include our issued patent in this family, which includes claims to the concurrent use of a vasodilating substance such as nitroglycerine. If AskBio timely exercises its option to obtain the license under the agreement on or before the earlier of January 15, 2015 and within 60 days following notice that a patent has issued from the patent applications included within the patent rights subject to the option, we will enter into a separate license agreement with AskBio with respect to such license with previously agreed upon payment terms. Although the scope of the license granted to AskBio upon exercise of the option would enable AskBio to develop and commercialize a competing product with respect to the patent rights to which the option applies, we believe that the exclusion of our issued patent from that license, and the scope of our anticipated regulatory approvals, will prevent AskBio from being able to launch any product that is able to compete directly with MYDICAR.

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In consideration for the rights granted to us under the agreement, we paid to AskBio license fee payments of \$150,000 in the aggregate. In addition, we are obligated to pay to AskBio an annual maintenance fee of \$100,000. Upon commercialization of any product utilizing the licensed patents, we will also be required to pay to AskBio a low single-digit percentage royalty on net sales of such products, including MYDICAR. Our royalty obligations continue on a product-by-product and country-by-country basis until the expiration of the last-to-expire valid claim in a licensed patent covering the applicable product in such country, which is expected to be in 2021. We are also obligated to reimburse AskBio for up to an aggregate of \$355,000 per licensed product upon the achievement of certain clinical, regulatory and sales milestones that may become due and payable by AskBio under a separate agreement between AskBio and the University of North Carolina at Chapel Hill from 2003.

We may unilaterally terminate the agreement upon 180 days' written notice to AskBio. Either party may terminate the agreement for the other party's material breach of the agreement if such breach is not cured after 30 days of receiving written notice of such breach. Absent early termination, the agreement will continue in effect until the expiration of our royalty payment obligations under the agreement.

### **Exclusive Patent License with the Regents of the University of Minnesota**

We are joint owners with UMinn of the rights in a certain patent related to screening technology for isolation of small molecule modulators of SERCA enzymes (fluorescence resonance energy transfer, or FRET, assays). In May 2009, we entered into an exclusive patent license agreement with UMinn under which we obtained an exclusive license to UMinn's joint ownership interest in the patent application that led to the current issued patent. We have the right to grant sublicenses to third parties under the agreement, and UMinn retained the right to use the licensed technology for non-commercial research and educational purposes.

We have agreed to meet certain performance milestones under the agreement, the deadline for which may be extended at our request provided that we have used commercially reasonable efforts to achieve such milestones by the applicable deadlines. We are currently in compliance with these milestone requirements. We have the first right to prosecute and maintain the applicable patent family.

In consideration for the rights granted to us under the agreement, we made an upfront payment to UMinn of \$120,000. In addition, we are obligated to pay to UMinn an annual license fee of \$120,000. The annual license fee will increase to \$325,000 if we (1) undergo a change of control, (2) assign the agreement, any of our rights or obligations under the agreement or our joint ownership interest in the licensed technology, (3) receive a certain amount in license and sublicense revenues under the agreement, (4) file an IND, new drug application, or NDA, BLA or orphan drug application (or a foreign equivalent of any such application) for a product covered by the licensed technology, or (5) enter into any agreement with a third party to market or use the licensed technology, subject to certain exceptions.

We may unilaterally terminate the agreement upon 90 days' written notice to UMinn. UMinn may terminate the agreement upon 10 days' written notice to us upon our insolvency or for our breach of the agreement if such breach remains uncured for 90 days after we receive notice of such breach, or 30 days in the case of a non-payment breach. Absent early termination, the agreement will automatically terminate upon the expiration of all active claims in any licensed patent or patent application, which is expected to occur no earlier than January 2030.

### **Material Transfer and Exclusivity Agreement with Les Laboratoires Servier**

In February 2014, we and Servier entered into a material transfer and exclusivity agreement, pursuant to which we agreed to transfer to Servier samples of certain proprietary compounds from our small molecule SERCA2b modulator program and granted to Servier a non-exclusive, non-sublicensable, royalty-free license to conduct certain studies of the samples for the purpose of evaluating Servier's interest in negotiating a potential license and research collaboration agreement with us relating to small molecule SERCA2b modulators, or Compounds, for the treatment of type 2 diabetes and other metabolic diseases.

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Subject to earlier termination of the agreement as described below, the term of Servier's license to conduct the evaluation, or the evaluation period, will expire six months after Servier's initial receipt from us of the samples, provided that Servier may extend the evaluation period for up to an additional two months.

Under the terms of the agreement, we also granted to Servier the exclusive right to negotiate for an exclusive, royalty-bearing license to develop and commercialize Compounds, and products containing Compounds, in the field of type 2 diabetes and other metabolic diseases, solely outside of the United States and its territories and possessions on the terms and conditions set forth in the agreement and other commercially reasonable terms to be negotiated in good faith by the parties and set forth in a definitive license and research collaboration agreement.

### **Exclusive Patent License with Enterprise Partners**

On July 18, 2014, we and Enterprise entered into an Assignment and License Agreement, pursuant to which Enterprise granted to us an exclusive, worldwide license and the assignment of patents held by Enterprise relating to certain gene therapy applications of mSCF for the treatment of cardiac ischemia. We have the right to grant sublicenses to third parties under the agreement.

In consideration for the rights granted to us under the agreement, we paid an upfront fee to Enterprise of \$160,000. We are also obligated to pay to Enterprise a milestone payment in the amount of \$1,000,000 upon the grant to us, or an affiliate or sublicensee of ours, of the first regulatory approval in the United States of a product that is covered by the licensed patents. In addition, we are required to pay to Enterprise a 2% royalty on net sales of products sold by us or by our affiliates or sublicensees that are covered by the licensed patents. Our royalty obligations continue on a product-by-product and country-by-country basis until the expiration of the last-to-expire valid claim in the licensed patents covering a licensed product in such country.

We may unilaterally terminate the agreement upon written notice to Enterprise. Enterprise may terminate the agreement in the event of our material breach of the agreement if such breach remains uncured for 90 days following receipt of written notice of such breach. Absent early termination, the agreement will automatically terminate upon the expiration of the last-to-expire of the licensed patents containing a valid claim.

## **Manufacturing**

### **Manufacturing Services Agreement with Lonza**

In August 2012, we entered into a manufacturing services agreement with Lonza, which we subsequently amended and restated in August 2013. Under the terms of the agreement, Lonza provides manufacturing services to produce MYDICAR at a scale sufficient for our clinical trials to date. We pay for manufacturing services performed by Lonza under the agreement pursuant to statements of work entered into from time to time.

We may unilaterally terminate the agreement upon six months' written notice to Lonza. Lonza may terminate the agreement upon written notice to us, provided that such termination by Lonza will not be effective until the earlier of one year after the date we receive such written notice or our qualification of an alternative supplier and completion of certain technology transfer assistance services to establish manufacturing capabilities at the alternative supplier's facilities. Either party may terminate the agreement in the event of the other party's insolvency or for the other party's material breach of the agreement if such breach remains uncured after 30 days of receiving written notice of such breach or after 180 days of receiving written notice of such breach if such breach is not a non-payment related breach, is not capable of being cured within 30 days and the breaching party is making diligent efforts to cure such breach. In addition, either party may terminate the agreement, by providing two months' written notice to the other party if it receives notice that the production of MYDICAR under the agreement or clinical trials for which MYDICAR is being produced has been or will be suspended or terminated by the FDA or EMA due to product failure. Absent early termination, the agreement will continue until the fifth anniversary of the effective date of the original agreement.

## **Government Regulation**

Biological products, including gene therapy products, are subject to regulation under the Federal Food, Drug, and Cosmetic Act, or FD&C Act, and the Public Health Service Act, or PHS Act, and other federal, state, local and foreign statutes and regulations. Both the FD&C Act and the PHS Act and their corresponding regulations govern, among other things, the testing, manufacturing, safety, purity, potency, efficacy, labeling, packaging, storage, record keeping, distribution, reporting, advertising and other promotional practices involving biological products. FDA approval must be obtained before clinical testing of a biological product begins, and each clinical trial protocol for a gene therapy product is reviewed by the FDA and, in some instances, the U.S. National Institutes of Health, or NIH, through its Recombinant DNA Advisory Committee, or RAC. FDA approval also must be obtained before marketing of biological products. The process of obtaining regulatory approvals and the subsequent compliance with appropriate federal, state, local and foreign statutes and regulations require the expenditure of substantial time and financial resources and we may not be able to obtain the required regulatory approvals. To date, the FDA has never approved a gene therapy product for commercial sale. Within the FDA, the Center for Biologics Evaluation and Research, or CBER, regulates gene therapy products, CDRH regulates companion diagnostics, and the Office of Combination Products, or OCP, issues classification and jurisdiction assignments for medical products. Specifically, OCP determines how combination products, such as biologic/medical device combination products, will be regulated and which FDA Center or Lead Center (e.g., CBER or CDRH) will regulate the product.

CBER works closely with the NIH and its RAC, which makes recommendations to the NIH on gene therapy issues and engages in a public discussion of scientific, safety, ethical and societal issues related to proposed and ongoing gene therapy protocols. The FDA and the NIH have published guidance documents with respect to the development and submission of gene therapy protocols. The FDA also has published guidance documents related to, among other things, gene therapy products in general, their preclinical assessment, observing subjects involved in gene therapy studies for delayed adverse events, potency testing and chemistry, manufacturing and control information in gene therapy INDs.

Ethical, social and legal concerns about gene therapy, genetic testing and genetic research could result in additional regulations restricting or prohibiting the processes we may use. Federal and state agencies, congressional committees and foreign governments have expressed interest in further regulating biotechnology. More restrictive regulations or claims that our products are unsafe or pose a hazard could prevent us from commercializing any products. New government requirements may be established that could delay or prevent regulatory approval of our product candidates under development. It is impossible to predict whether legislative changes will be enacted, regulations, policies or guidance changed, or interpretations by agencies or courts changed, or what the impact of such changes, if any, may be.

### ***U.S. Biological Products Development Process***

The process required by the FDA before a biological product may be marketed in the United States generally involves the following:

- completion of nonclinical laboratory tests and animal studies according to good laboratory practices, or GLPs, and applicable requirements for the humane use of laboratory animals or other applicable regulations;
- submission to the FDA of an IND application, which must become effective before human clinical trials may begin;
- performance of adequate and well-controlled human clinical trials according to the FDA's regulations, commonly referred to as good clinical practices, or GCPs, and any additional requirements for the protection of human research subjects and their health information, to establish the safety and efficacy of the proposed biological product for its intended use;

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- submission to the FDA of a BLA for marketing approval that includes substantive evidence of safety, efficacy, purity and potency from results of nonclinical testing and clinical trials;
- satisfactory completion of an FDA inspection of the manufacturing facility or facilities where the biological product is produced to assess compliance with GMP, to assure that the facilities, methods and controls are adequate to preserve the biological product's identity, strength, quality and purity;
- potential FDA audit of the nonclinical study and clinical trial sites that generated the data in support of the BLA; and
- FDA review and approval, or licensure, of the BLA.

Before testing any biological product candidate, including a gene therapy product, in humans, the product candidate enters the preclinical testing stage. Preclinical tests, also referred to as nonclinical studies, include laboratory evaluations of product chemistry, toxicity and formulation, as well as animal studies to assess the potential safety and activity of the product candidate. The conduct of the preclinical tests must comply with federal regulations and requirements including GLPs.

Where a gene therapy trial is conducted at, or sponsored by, institutions receiving NIH funding for recombinant DNA research, prior to the submission of an IND to the FDA, a protocol and related documentation is submitted to and the trial is registered with the NIH Office of Biotechnology Activities, or OBA, pursuant to the NIH Guidelines for Research Involving Recombinant DNA Molecules, or NIH Guidelines. Compliance with the NIH Guidelines is mandatory for investigators at institutions receiving NIH funds for research involving recombinant DNA, however many companies and other institutions not otherwise subject to the NIH Guidelines voluntarily follow them. The NIH is responsible for convening the RAC, a federal advisory committee, which discusses protocols that raise novel or particularly important scientific, safety or ethical considerations at one of its quarterly public meetings. The OBA will notify the FDA of the RAC's decision regarding the necessity for full public review of a gene therapy protocol. RAC proceedings and reports are posted to the OBA website and may be accessed by the public.

The clinical trial sponsor must submit the results of the preclinical tests, together with manufacturing information, analytical data, any available clinical data or literature and a proposed clinical protocol, to the FDA as part of the IND. Some preclinical testing may continue even after the IND is submitted. The IND automatically becomes effective 30 days after receipt by the FDA, unless the FDA places the trial on a clinical hold within that 30-day time period. In such a case, the IND sponsor and the FDA must resolve any outstanding concerns before the clinical trial can begin. With gene therapy protocols, if the FDA allows the IND to proceed, but the RAC decides that full public review of the protocol is warranted, the FDA will request at the completion of its IND review that sponsors delay initiation of the protocol until after completion of the RAC review process. The FDA may also impose clinical holds on a biological product candidate at any time before or during clinical trials due to safety concerns or non-compliance. If the FDA imposes a clinical hold, trials may not recommence without FDA authorization and then only under terms authorized by the FDA. Accordingly, we cannot be sure that submission of an IND will result in the FDA allowing clinical trials to begin, or that, once begun, issues will not arise that suspend or terminate such trials.

Clinical trials involve the administration of the biological product candidate to healthy volunteers or patients under the supervision of qualified investigators, generally physicians not employed by or under the trial sponsor's control. Clinical trials are conducted under protocols detailing, among other things, the objectives of the clinical trial, dosing procedures, subject selection and exclusion criteria, and the parameters to be used to monitor subject safety, including stopping rules that assure a clinical trial will be stopped if certain adverse events should occur. Each protocol and any amendments to the protocol must be submitted to the FDA as part of the IND. Clinical trials must be conducted and monitored in accordance with the FDA's regulations comprising the GCP requirements, including the requirement that all research subjects provide informed consent. Further, each clinical trial must be reviewed and approved by an independent institutional review board, or IRB, at or servicing each institution at which the clinical trial will be conducted. An IRB is charged with protecting the welfare and rights of trial participants and considers such items as whether the risks to individuals participating



in the clinical trials are minimized and are reasonable in relation to anticipated benefits. The IRB also approves the form and content of the informed consent that must be signed by each clinical trial subject or his or her legal representative and must monitor the clinical trial until completed. Clinical trials also must be reviewed by an institutional biosafety committee, or IBC, a local institutional committee that reviews and oversees basic and clinical research conducted at that institution. The IBC assesses the safety of the research and identifies any potential risk to public health or the environment.

Human clinical trials are typically conducted in three sequential phases that may overlap or be combined:

- *Phase 1.* The biological product is initially introduced into healthy human subjects and tested for safety. In the case of some products for severe or life-threatening diseases, especially when the product may be too inherently toxic to ethically administer to healthy volunteers, the initial human testing is often conducted in patients.
- *Phase 2.* The biological product is evaluated in a limited patient population to identify possible adverse effects and safety risks, to preliminarily evaluate the efficacy of the product for specific targeted diseases and to determine dosage tolerance, optimal dosage and dosing schedule.
- *Phase 3.* Clinical trials are undertaken to further evaluate dosage, clinical efficacy, potency, and safety in an expanded patient population at geographically dispersed clinical trial sites. These clinical trials are intended to establish the overall risk/benefit ratio of the product and provide an adequate basis for product labeling.

Post-approval clinical trials, sometimes referred to as Phase 4 clinical trials, may be conducted after initial marketing approval. These clinical trials are used to gain additional experience from the treatment of patients in the intended therapeutic indication, particularly for long-term safety follow-up. The FDA recommends that sponsors observe subjects for potential gene therapy-related delayed adverse events for a 15-year period, including a minimum of five years of annual examinations followed by ten years of annual queries, either in person or by questionnaire, of trial subjects.

During all phases of clinical development, regulatory agencies require extensive monitoring and auditing of all clinical activities, clinical data, and clinical trial investigators. Annual progress reports detailing the results of the clinical trials must be submitted to the FDA. Written IND safety reports must be promptly submitted to the FDA, the NIH and the investigators for serious and unexpected adverse events, any findings from other studies, tests in laboratory animals or *in vitro* testing that suggest a significant risk for human subjects, or any clinically important increase in the rate of a serious suspected adverse reaction over that listed in the protocol or investigator brochure. The sponsor must submit an IND safety report within 15 calendar days after the sponsor determines that the information qualifies for reporting. The sponsor also must notify the FDA of any unexpected fatal or life-threatening suspected adverse reaction within seven calendar days after the sponsor's initial receipt of the information. Phase 1, Phase 2 and Phase 3 clinical trials may not be completed successfully within any specified period, if at all. The FDA or the sponsor or its data safety monitoring board may suspend a clinical trial at any time on various grounds, including a finding that the research subjects or patients are being exposed to an unacceptable health risk, including risks inferred from other unrelated gene therapy trials. Similarly, an IRB can suspend or terminate approval of a clinical trial at its institution if the clinical trial is not being conducted in accordance with the IRB's requirements or if the biological product has been associated with unexpected serious harm to patients.

Human gene therapy products are a new category of therapeutics. Because this is a relatively new and expanding area of novel therapeutic interventions, there can be no assurance as to the length of the trial period, the number of patients the FDA will require to be enrolled in the trials in order to establish the safety, efficacy, purity and potency of human gene therapy products, or that the data generated in these trials will be acceptable to the FDA to support marketing approval. The NIH and the FDA have a publicly accessible database, the Genetic Modification Clinical Research Information System which includes information on gene transfer studies and serves as an electronic tool to facilitate the reporting and analysis of adverse events on these studies.

Concurrently with clinical trials, companies usually complete additional animal studies and must also develop additional information about the physical characteristics of the biological product as well as finalize a process for manufacturing the product in commercial quantities in accordance with GMP requirements. To help reduce the risk of the introduction of adventitious agents with use of biological products, the PHS Act emphasizes the importance of manufacturing control for products whose attributes cannot be precisely defined. The manufacturing process must be capable of consistently producing quality batches of the product candidate and, among other things, the sponsor must develop methods for testing the identity, strength, quality, potency and purity of the final biological product. Additionally, appropriate packaging must be selected and tested and stability studies must be conducted to demonstrate that the biological product candidate does not undergo unacceptable deterioration over its shelf life.

### ***U.S. Review and Approval Processes***

After the completion of clinical trials of a biological product, FDA approval of a BLA must be obtained before commercial marketing of the biological product. The BLA must include results of product development, laboratory and animal studies, human trials, information on the manufacture and composition of the product, proposed labeling and other relevant information. The FDA may grant deferrals for submission of data or full or partial waivers. The testing and approval processes require substantial time and effort and there can be no assurance that the FDA will accept the BLA for filing and, even if filed, that any approval will be granted on a timely basis, if at all.

Under the Prescription Drug User Fee Act, or PDUFA, as amended, each BLA must be accompanied by a significant user fee. The FDA adjusts the PDUFA user fees on an annual basis. PDUFA also imposes an annual product fee for biological products and an annual establishment fee on facilities used to manufacture prescription biological products. Fee waivers or reductions are available in certain circumstances, including a waiver of the application fee for the first application filed by a small business. Additionally, no user fees are assessed on BLAs for products designated as orphan drugs, unless the product also includes a non-orphan indication.

Within 60 days following submission of the application, the FDA reviews a BLA submitted to determine if it is substantially complete before the agency accepts it for filing. The FDA may refuse to file any BLA that it deems incomplete or not properly reviewable at the time of submission and may request additional information. In this event, the BLA must be resubmitted with the additional information. The resubmitted application also is subject to review before the FDA accepts it for filing. Once the submission is accepted for filing, the FDA begins an in-depth substantive review of the BLA. The FDA reviews the BLA to determine, among other things, whether the proposed product is safe and potent, or effective, for its intended use, and has an acceptable purity profile, and whether the product is being manufactured in accordance with GMP to assure and preserve the product's identity, safety, strength, quality, potency and purity. The FDA may refer applications for novel biological products or biological products that present difficult questions of safety or efficacy to an advisory committee, typically a panel that includes clinicians and other experts, for review, evaluation and a recommendation as to whether the application should be approved and under what conditions. The FDA is not bound by the recommendations of an advisory committee, but it considers such recommendations carefully when making decisions. During the biological product approval process, the FDA also will determine whether a Risk Evaluation and Mitigation Strategy, or REMS, is necessary to assure the safe use of the biological product. If the FDA concludes a REMS is needed, the sponsor of the BLA must submit a proposed REMS. The FDA will not approve a BLA without a REMS, if required.

Before approving a BLA, the FDA may inspect the facilities at which the product is manufactured. The FDA will not approve the product unless it determines that the manufacturing processes and facilities are in compliance with GMP requirements and adequate to assure consistent production of the product within required specifications. Additionally, before approving a BLA, the FDA will typically inspect one or more clinical sites to assure that the clinical trials were conducted in compliance with IND trial requirements and GCP requirements. To assure GMP and GCP compliance, an applicant must incur significant expenditure of time, money and effort in the areas of training, record keeping, production, and quality control.

Notwithstanding the submission of relevant data and information, the FDA may ultimately decide that the BLA does not satisfy its regulatory criteria for approval and deny approval. Data obtained from clinical trials are not always conclusive and the FDA may interpret data differently than we interpret the same data. If the agency decides not to approve the BLA in its present form, the FDA will issue a complete response letter that describes all of the specific deficiencies in the BLA identified by the FDA. The deficiencies identified may be minor, for example, requiring labeling changes, or major, for example, requiring additional clinical trials. Additionally, the complete response letter may include recommended actions that the applicant might take to place the application in a condition for approval. If a complete response letter is issued, the applicant may either resubmit the BLA, addressing all of the deficiencies identified in the letter, or withdraw the application.

If a product receives regulatory approval, the approval may be significantly limited to specific diseases and dosages or the indications for use may otherwise be limited, which could restrict the commercial value of the product. Further, the FDA may require that certain contraindications, warnings or precautions be included in the product labeling. The FDA may impose restrictions and conditions on product distribution, prescribing, or dispensing in the form of a risk management plan, or otherwise limit the scope of any approval. In addition, the FDA may require post marketing clinical trials, sometimes referred to as Phase 4 clinical trials, designed to further assess a biological product's safety and effectiveness, and testing and surveillance programs to monitor the safety of approved products that have been commercialized.

The FDA has agreed to certain review goals under PDUFA, and aims to complete its review of 90% of standard BLAs within ten months from filing and 90% of priority BLAs within six months from filing. The FDA does not always meet its PDUFA goal dates for standard and priority BLAs and its review goals are subject to change from time to time. The review process and the PDUFA goal date may be extended by three months if the FDA requests, or the BLA sponsor otherwise provides, additional information or clarification regarding information already provided in the submission within the last three months before the PDUFA goal date.

### ***Fast Track Designation, Accelerated Approval, Priority Review and Breakthrough Therapy Programs***

The FDA has a Fast Track program that is intended to expedite or facilitate the process for reviewing new drugs and biological products that meet certain criteria. Specifically, new drugs and biological products are eligible for Fast Track designation if they are intended to treat a serious or life-threatening disease or condition and demonstrate the potential to address unmet medical needs for the disease or condition. Fast Track designation applies to the combination of the product and the specific indication for which it is being studied. The sponsor of a new drug or biological product may request the FDA to designate the drug or biological product as a Fast Track product at any time during the clinical development of the product. Unique to a Fast Track product, the FDA may consider for review sections of the marketing application on a rolling basis before the complete application is submitted, if the sponsor provides a schedule for the submission of the sections of the application, the FDA agrees to accept sections of the application and determines that the schedule is acceptable, and the sponsor pays any required user fees upon submission of the first section of the application.

Other types of FDA programs intended to expedite development and review, such as priority review, accelerated approval and Breakthrough Therapy designation, also exist. A product is eligible for priority review if it has the potential to provide safe and effective therapy where no satisfactory alternative therapy exists or a significant improvement in the treatment, diagnosis or prevention of a disease compared to marketed products. The FDA will attempt to direct additional resources to the evaluation of an application for a new drug or biological product designated for priority review in an effort to facilitate the review. Additionally, a product may be eligible for accelerated approval. Drug or biological products studied for their safety and effectiveness in treating serious or life-threatening illnesses and that provide meaningful therapeutic benefit over existing treatments may receive accelerated approval, which means that they may be approved on the basis of adequate and well-controlled clinical trials establishing that the product has an effect on a surrogate endpoint that is reasonably likely to predict a clinical benefit, or on the basis of an effect on a clinical endpoint that can be measured earlier than irreversible morbidity or mortality, that is reasonably likely to predict an effect on irreversible morbidity or mortality or other clinical benefit, taking into account the severity, rarity, or prevalence

of the condition and the availability or lack of alternative treatments. As a condition of approval, the FDA may require that a sponsor of a drug or biological product receiving accelerated approval perform adequate and well-controlled post-marketing clinical trials to confirm the effect of the endpoint. In addition, the FDA currently requires as a condition for accelerated approval pre-approval of promotional materials, which could adversely impact the timing of the commercial launch of the product.

A product may also be eligible for receipt of a Breakthrough Therapy designation. The Breakthrough Therapy designation is intended to expedite the FDA's review of a potential new drug for serious or life-threatening diseases or conditions where "preliminary clinical evidence indicates that the drug may demonstrate substantial improvement over existing therapies on one or more clinically significant endpoints, such as substantial treatment effects observed early in clinical development." The designation of a drug as a Breakthrough Therapy provides the same benefits as are available under the Fast Track program, as well as intensive FDA guidance on the product's development program. Fast Track designation, priority review, accelerated approval and Breakthrough Therapy designation do not change the standards for approval, but may expedite the development or approval process.

### ***Combination Products***

Combination products include products where two or more separate products are packaged together (e.g., drug and device products); or a product packaged separately but intended for use only with an approved, individually specified product, where both are required to achieve the intended use, indication, or effect and where upon approval of the proposed product, the labeling of the individually specified product would need to be changed (e.g., to reflect a change in intended use). We believe MYDICAR and certain delivery device components will be regulated as a combination product.

### ***Regulation of Companion Diagnostics***

In the United States, the FD&C Act and its implementing regulations, and other federal and state statutes and regulations govern, among other things, medical device design and development, preclinical and clinical testing, premarket clearance or approval, registration and listing, manufacturing, labeling, storage, advertising and promotion, sales and distribution, export and import, and post-market surveillance. Companion diagnostic tests are classified as medical devices under the FD&C Act. Unless an exemption applies, diagnostic tests require marketing clearance or approval from the FDA prior to commercial distribution. The two primary types of FDA marketing authorization applicable to a medical device are premarket notification, also called 510(k) clearance, and PMA approval. We anticipate that the companion diagnostic tests we are developing will be subject to the PMA approval process.

PMA applications must be supported by valid scientific evidence, which typically requires extensive data, including technical, preclinical, clinical and manufacturing data, to demonstrate to the FDA's satisfaction the safety and effectiveness of the device. For diagnostic tests, a PMA application typically includes data regarding analytical and clinical validation studies. As part of its review of the PMA, the FDA will conduct a pre-approval inspection of the manufacturing facility or facilities to ensure compliance with the Quality System Regulation, or QSR, which requires manufacturers to follow design, testing, control, documentation and other quality assurance procedures. FDA review of an initial PMA application is required by statute to take between six to ten months, although the process typically takes longer, and may require several years to complete. If the FDA evaluations of both the PMA application and the manufacturing facilities are favorable, the FDA will either issue an approval letter or an approvable letter, which usually contains a number of conditions that must be met in order to secure the final approval of the PMA. If the FDA's evaluation of the PMA or manufacturing facilities is not favorable, the FDA will deny approval of the PMA or issue a not approvable letter. A not approvable letter will outline the deficiencies in the application and, where practical, will identify what is necessary to make the PMA approvable. The FDA may also determine that additional clinical trials are necessary, in which case the PMA approval may be delayed for several months or years while the trials are conducted and then the data submitted in an

amendment to the PMA. Once granted, PMA approval may be withdrawn by the FDA if compliance with post approval requirements, conditions of approval or other regulatory standards is not maintained or problems are identified following initial marketing.

We and our third-party collaborators who may develop our companion diagnostics will work cooperatively to generate the data required for submission with the PMA application, and will remain in close contact with the CDRH to ensure that any changes in requirements are incorporated into the development plans. We anticipate that, as was the case in our meetings to date, future meetings with the FDA with regard to MYDICAR and its companion diagnostic product candidate will include representatives from both CBER and CDRH to ensure that the BLA and PMA submissions are coordinated to enable the FDA to conduct a parallel review of both submissions. On July 14, 2011, the FDA issued for comment a draft guidance document addressing the development and approval process for “In Vitro Companion Diagnostic Devices.” According to the draft guidance, for novel products such as MYDICAR, the PMA for a companion diagnostic device should be developed and approved contemporaneously with the biological product. While this draft guidance is not yet finalized, we believe our programs for the development of our companion diagnostics are consistent with the draft guidance as proposed. On April 23, 2014, the FDA issued for comment a draft guidance document proposing a new, voluntary program for certain medical devices that demonstrate the potential to address unmet medical needs for life threatening or irreversibly debilitating diseases or conditions that are subject to PMA applications, referred to as the Expedited Access PMA or EAP program. The proposed program is designed to help patients have more timely access to these medical devices by expediting their development, assessment and review, while preserving the statutory standard of reasonable assurance of safety and effectiveness for premarket approval. For example, as part of the proposed EAP program, on a case-by-case basis, the FDA may, where appropriate, allow a sponsor to provide less manufacturing information in their PMA application. While this draft guidance is not yet finalized, we believe that the review and approval of our companion diagnostic may qualify for and benefit from elements of the EAP program if the program is ultimately implemented as proposed.

### ***Post-approval Requirements***

Maintaining substantial compliance with applicable federal, state and local statutes and regulations requires the expenditure of substantial time and financial resources. Rigorous and extensive FDA regulation of biological products continues after approval, particularly with respect to GMP. We will rely, and expect to continue to rely, on third parties for the production of clinical and commercial quantities of any products that we may commercialize. Manufacturers of our products are required to comply with applicable requirements in the GMP regulations, including quality control and quality assurance and maintenance of records and documentation. Other post-approval requirements applicable to biological products include reporting of GMP deviations that may affect the identity, potency, purity and overall safety of a distributed product, record-keeping requirements, reporting of adverse effects, reporting updated safety and efficacy information, and complying with electronic record and signature requirements. After a BLA is approved, the product also may be subject to official lot release. As part of the manufacturing process, the manufacturer is required to perform certain tests on each lot of the product before it is released for distribution. If the product is subject to official release by the FDA, the manufacturer submits samples of each lot of product to the FDA together with a release protocol showing a summary of the history of manufacture of the lot and the results of all of the manufacturer’s tests performed on the lot. In addition, the FDA conducts laboratory research related to the regulatory standards on the safety, purity, potency and effectiveness of biological products.

We also must comply with the FDA’s advertising and promotion requirements, such as those related to direct-to-consumer advertising, the prohibition on promoting products for uses or in patient populations that are not described in the product’s approved labeling (known as “off-label use”), industry-sponsored scientific and educational activities, and promotional activities involving the internet. Discovery of previously unknown problems or the failure to comply with the applicable regulatory requirements may result in restrictions on the marketing of a product or withdrawal of the product from the market as well as possible civil or criminal sanctions. Failure to comply with the applicable U.S. requirements at any time during the product development

process, approval process or after approval may subject an applicant or manufacturer to administrative or judicial civil or criminal sanctions and adverse publicity. FDA sanctions could include refusal to approve pending applications, withdrawal of an approval, clinical hold, warning or untitled letters, product recalls, product seizures, total or partial suspension of production or distribution, injunctions, fines, refusals of government contracts, mandated corrective advertising or communications with doctors, debarment, restitution, disgorgement of profits, or civil or criminal penalties. Any agency or judicial enforcement action could have a material adverse effect on us.

Biological product manufacturers and other entities involved in the manufacture and distribution of approved biological products are required to register their establishments with the FDA and certain state agencies, and are subject to periodic unannounced inspections by the FDA and certain state agencies for compliance with GMPs and other laws. Accordingly, manufacturers must continue to expend time, money and effort in the area of production and quality control to maintain GMP compliance. Discovery of problems with a product after approval may result in restrictions on a product, manufacturer or holder of an approved BLA, including withdrawal of the product from the market. In addition, changes to the manufacturing process or facility generally require prior FDA approval before being implemented and other types of changes to the approved product, such as adding new indications and additional labeling claims, are also subject to further FDA review and approval.

### ***Coverage and Reimbursement***

Sales of our products, when and if approved for marketing, will depend, in part, on the extent to which our products will be covered and reimbursed by third-party payors, such as federal, state and foreign government healthcare programs, commercial insurance and managed healthcare organizations. These third-party payors are increasingly reducing reimbursements for medical products and services. In addition, the U.S. government, state legislatures and foreign governments have continued implementing cost containment programs, including price controls, restrictions on reimbursement and requirements for substitution of generic products. Adoption of price controls and cost-containment measures, and adoption of more restrictive policies in jurisdictions with existing controls and measures, could further limit our net revenue and results. Decreases in third-party reimbursement for our product candidates or a decision by a third-party payor to not cover our product candidates could reduce physician usage of our products once approved and have a material adverse effect on our sales, results of operations and financial condition.

### ***Other Healthcare Laws***

Although we currently do not have any products on the market, we may be subject to additional healthcare regulation and enforcement by the federal government and by authorities in the states and foreign jurisdictions in which we conduct our business. Such laws include, without limitation, state and federal anti-kickback, false claims, privacy and security and physician sunshine laws and regulations. If our operations are found to be in violation of any of such laws or any other governmental regulations that apply to us, we may be subject to penalties, including, without limitation, administrative, civil and criminal penalties, damages, fines, disgorgement, the curtailment or restructuring of our operations, the exclusion from participation in federal and state healthcare programs and imprisonment, any of which could adversely affect our ability to operate our business and our financial results.

### ***Additional Regulation***

In addition to the foregoing, state and federal laws regarding environmental protection and hazardous substances, including the Occupational Safety and Health Act, the Resource Conservancy and Recovery Act and the Toxic Substances Control Act, affect our business. These and other laws govern our use, handling and disposal of various biological, chemical and radioactive substances used in, and wastes generated by, our operations. If our operations result in contamination of the environment or expose individuals to hazardous

substances, we could be liable for damages and governmental fines. We believe that we are in material compliance with applicable environmental laws and that continued compliance therewith will not have a material adverse effect on our business. We cannot predict, however, how changes in these laws may affect our future operations.

### ***U.S. Foreign Corrupt Practices Act***

The U.S. Foreign Corrupt Practices Act, to which we are subject, prohibits corporations and individuals from engaging in certain activities to obtain or retain business or to influence a person working in an official capacity. It is illegal to pay, offer to pay or authorize the payment of anything of value to any foreign government official, government staff member, political party or political candidate in an attempt to obtain or retain business or to otherwise influence a person working in an official capacity.

### ***Government Regulation Outside of the United States***

In addition to regulations in the United States, we will be subject to a variety of regulations in other jurisdictions governing, among other things, clinical trials and any commercial sales and distribution of our products. Because biologically sourced raw materials are subject to unique contamination risks, their use may be restricted in some countries.

Whether or not we obtain FDA approval for a product, we must obtain the requisite approvals from regulatory authorities in foreign countries prior to the commencement of clinical trials or marketing of the product in those countries. Certain countries outside of the United States have a similar process that requires the submission of a clinical trial application much like the IND prior to the commencement of human clinical trials. In the European Union, for example, a CTA must be submitted to each country's national health authority and an independent ethics committee, much like the FDA and the IRB, respectively. Once the CTA is approved in accordance with a country's requirements, clinical trial development may proceed.

The requirements and process governing the conduct of clinical trials, product licensing, pricing and reimbursement vary from country to country. In all cases, the clinical trials are conducted in accordance with GCP and the applicable regulatory requirements and the ethical principles that have their origin in the Declaration of Helsinki.

To obtain regulatory approval of an investigational biological product under European Union regulatory systems, we must submit a marketing authorization application. The application used to file the BLA in the United States is similar to that required in the European Union, with the exception of, among other things, country-specific document requirements. The European Union also provides opportunities for market exclusivity. For example, in the European Union, upon receiving marketing authorization, new chemical entities generally receive eight years of data exclusivity and an additional two years of market exclusivity. If granted, data exclusivity prevents regulatory authorities in the European Union from referencing the innovator's data to assess a generic application. During the additional two-year period of market exclusivity, a generic marketing authorization can be submitted, and the innovator's data may be referenced, but no generic product can be marketed until the expiration of the market exclusivity. However, there is no guarantee that a product will be considered by the European Union's regulatory authorities to be a new chemical entity, and products may not qualify for data exclusivity.

For other countries outside of the European Union, such as countries in Eastern Europe, Latin America or Asia, the requirements governing the conduct of clinical trials, product licensing, pricing and reimbursement vary from country to country. In all cases, again, the clinical trials are conducted in accordance with GCP and the applicable regulatory requirements and the ethical principles that have their origin in the Declaration of Helsinki.

If we fail to comply with applicable foreign regulatory requirements, we may be subject to, among other things, fines, suspension or withdrawal of regulatory approvals, product recalls, seizure of products, operating restrictions and criminal prosecution.

### **Employees**

As of July 30, 2014, we had 22 full-time employees, consisting of research, process development, manufacturing, finance, legal, administration and business development personnel. We also regularly use independent contractors across the organization to augment our regular staff. None of our employees are covered by collective bargaining agreements and we consider relations with our employees to be good. We believe that our future success will depend in part on our continued ability to attract, hire and retain qualified personnel.

### **Legal Proceedings**

From time to time, we are involved in various legal proceedings arising in the ordinary course of our business. We are not presently a party to any legal proceedings the outcome of which, if determined adversely to us, would individually or in the aggregate have a material adverse effect on our business, operating results or financial condition.

### **Incorporation/Facilities**

We were originally incorporated in California in December 2000. In April 2012, we reincorporated in Delaware. Our principal executive offices are located at 11988 El Camino Real, Suite 650, San Diego, California 92130 in a facility we lease encompassing approximately 10,900 square feet of office space. The lease for this facility expires in September 2021.



## MANAGEMENT

### Executive Officers and Directors

The following table sets forth certain information regarding our current executive officers and directors:

<u>Name</u>	<u>Age</u>	<u>Position(s)</u>
<b>Executive Officers</b>		
Krisztina M. Zsebo, Ph.D.	58	Chief Executive Officer and Director
Paul Cleveland.	57	President and Chief Financial Officer
Rebecque J. Laba	52	Vice President, Finance and Administration
Elizabeth Reed	43	Vice President, General Counsel and Secretary
Jeffrey J. Rudy	52	Vice President, Clinical Operations
Ryan K. Takeya	45	Vice President, Manufacturing
Fredrik Wiklund	43	Vice President, Corporate Development and Investor Relations
<b>Non-Employee Directors</b>		
Michael Narachi <sup>(1)(2)</sup>	54	Chairman of the Board of Directors
Gregg Alton <sup>(1)(3)</sup>	48	Director
Graham Cooper <sup>(2)(3)</sup>	44	Director
Joshua Funder, Ph.D. <sup>(2)</sup>	42	Director
Peter K. Honig, M.D., M.P.H. <sup>(3)</sup>	57	Director
Patrick Y. Yang, Ph.D. <sup>(1)</sup>	66	Director

(1) Member of the compensation committee

(2) Member of the audit committee

(3) Member of the nominating and corporate governance committee

### Executive Officers

*Krisztina M. Zsebo, Ph.D.* Dr. Zsebo has served as our Chief Executive Officer and a member of our Board of Directors since 2004 and served as our President from 2004 until June 2014. From March 2004 until October 2007, Dr. Zsebo was a venture partner at Enterprise Partners Venture Capital, a venture capital firm. Prior to joining Enterprise Partners, Dr. Zsebo held executive positions at Remedyne Corporation, a biotechnology company, Connetics Corporation, a specialty pharmaceutical company, ALZA Corporation, a pharmaceutical and medical systems company, Cell Genesys, Inc., a biotechnology company, and Amgen Inc., a biotechnology company. Dr. Zsebo received a B.S. in Biochemistry from the University of Maryland, an M.S. in Biochemistry and Biophysics from Oregon State University and a Ph.D. in Comparative Biochemistry from the University of California, Berkeley. Our Nominating and Corporate Governance Committee believes that Dr. Zsebo's 29 years of experience in the pharmaceutical industry, experience with drug development and service as our President and Chief Executive Officer qualify her to serve on our Board of Directors.

*Paul Cleveland.* Mr. Cleveland has served as our President and Chief Financial Officer since June 2014. From February 2013 to August 2013, Mr. Cleveland served as Executive Vice President, Corporate Strategy and Chief Financial Officer of Aragon Pharmaceuticals, Inc., a private biotechnology company focused on the development of small-molecule drugs for the treatment of hormone-dependent cancers. From April 2011 to February 2013, Mr. Cleveland served as General Partner and Chief Operating Officer of Mohr Davidow Ventures. From January 2006 to February 2011, Mr. Cleveland served as Executive Vice President, Corporate Development and Chief Financial Officer of Affymax, Inc., a biopharmaceutical company. From April 2004 to December 2005, he served as a managing director at Integrated Finance, Ltd., an investment bank. From September 1996 to April 2003, Mr. Cleveland served as a managing director at investment banks J.P. Morgan Chase and Co. and a predecessor firm, Hambrecht & Quist. From January 1993 to September 1996, Mr. Cleveland was a partner at Cooley LLP, from December 1988 to December 1992, he was a corporate

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attorney at Sidley Austin LLP and from September 1981 to November 1988, he was a corporate attorney at Davis Polk & Wardwell LLP. Mr. Cleveland received an A.B. from Washington University in St. Louis and a J.D. from Northwestern University School of Law.

*Rebecque J. Laba.* Ms. Laba has served as our Vice President, Finance and Administration since September 2007, and before that, served as a consultant to us on finance and administrative matters since October 2005. From 1999 to 2005, Ms. Laba served in various financial and operational roles at Idun Pharmaceuticals, Inc. until Idun was acquired by Pfizer Inc., a pharmaceutical company, in 2005. From 1997 to 1999, Ms. Laba worked at Asset Management Group, where she served in various financial and operational roles.

*Elizabeth Reed.* Ms. Reed has served as our Vice President, General Counsel and Secretary since June 2014. From 2013 to June 2014, Ms. Reed served as a legal consultant for several companies in the life sciences industry. From 2001 to 2012, Ms. Reed led the legal function at Anadys Pharmaceuticals, Inc., a publicly traded biopharmaceutical company, most recently serving as Senior Vice President, Legal Affairs, General Counsel and Corporate Secretary until Anadys' acquisition by Roche. Prior to Anadys, Ms. Reed was an attorney with the law firms Cooley LLP and Brobeck, Phleger & Harrison LLP. Ms. Reed is a member of the State Bar of California and received her B.S. in Business Administration from the Haas School of Business at the University of California, Berkeley and holds a J.D., cum laude, from Harvard Law School.

*Jeffrey J. Rudy.* Mr. Rudy has served as our Vice President, Clinical Operations since joining us in 2006. From 1997 to 2006, Mr. Rudy worked at Agouron Pharmaceuticals (prior to its acquisition by the Warner-Lambert Company, which was subsequently acquired by Pfizer) where he served in roles of increasing responsibility within its clinical research operations, including portfolio manager of the ophthalmology franchise and director of development operations. From 1995 to 1997, Mr. Rudy was at Gilead Sciences, Inc., a biopharmaceutical company, where he was clinical program manager in the clinical research department overseeing a number of antiviral compounds in early development. From 1991 to 1994, Mr. Rudy was at Amgen, where he worked in clinical affairs on a number of antiviral programs. Mr. Rudy received his B.S. in Microbiology from Ohio State University.

*Ryan K. Takeya.* Mr. Takeya has served as our Vice President, Manufacturing since April 2012. From August 1996 to December 2009, Mr. Takeya served in the Manufacturing Group at Targeted Genetics Corporation, a biotechnology company, where he oversaw in-house and contract manufacturing of clinical gene therapy products, including clinical supplies used in the MYDICAR clinical program. From 1993 to 1996, Mr. Takeya held various process development and process transfer roles at Immunex Corporation, a biotechnology company. In 2011, Mr. Takeya was at Dendreon Corporation, a biotechnology company, where he was involved with the transfer of the PROVENGE antigen manufacturing process to a secondary commercial manufacturing site. Mr. Takeya received his B.A. in Chemistry from the University of Washington.

*Fredrik Wiklund.* Mr. Wiklund has served as our Vice President, Corporate Development and Investor Relations since August 2013 and as our Vice President, Corporate Development from June 2013 to August 2013. Before that, he served as our Senior Director, Corporate Development from April 2012 to June 2013. From September 2009 to April 2012, Mr. Wiklund served as a consultant to us on business development matters. From November 2003 to November 2008, Mr. Wiklund was head of corporate development and investor relations at Tercica, Inc., a biopharmaceutical company, until its acquisition by the Ipsen Group, a biotechnology company, in 2008. From January 2001 to June 2003, Mr. Wiklund was at Lehman Brothers, Inc., a global financial services firm, where he served in the Investment Banking Health Care Group. From 1996 to 2000, Mr. Wiklund served as an antiviral specialist at Gilead Sciences. Mr. Wiklund received his M.B.A. from the University of Southern California and his B.A. in International Relations from the University of San Diego.

## Non-Employee Directors

*Michael A. Narachi.* Mr. Narachi has served as our Chairman of the Board of Directors since October 2013. Since March 2009, Mr. Narachi has served as the President and Chief Executive Officer and a member of the Board of Directors of Orexigen Therapeutics, Inc., a biopharmaceutical company focused on the treatment of obesity. Previously, Mr. Narachi served as Chairman, Chief Executive Officer and President of Ren Pharmaceuticals, Inc., a private biotechnology company, from November 2006 to March 2009. From August 2002 to January 2008, Mr. Narachi served as Chairman of the Board of Directors of Naryx Pharma, Inc., a private pharmaceutical company. In 2004, Mr. Narachi retired as an officer and Vice President of Amgen Inc., a leading therapeutics company, where he served as General Manager of Amgen's Anemia Business from 1999 to 2003. Mr. Narachi joined Amgen in 1984 and held various positions throughout the organization including: Product Development Team Leader for NEUPOGEN; Director of Clinical Operations in Thousand Oaks, CA and Cambridge, UK; Vice President of Development and Representative Director for Amgen Japan; Head of Corporate Strategic Planning; Chief Operations Officer of Amgen BioPharma; and Vice President, Licensing and Business Development. He currently serves as Chairman of the Board of Directors of AMAG Pharmaceuticals, Inc. and serves on the Board of Directors of the Pharmaceutical Research and Manufacturers of America and the Biotechnology Industry Organization. Mr. Narachi received a B.S. in Biology and an M.A. degree in Biology and Genetics from the University of California at Davis. He received an M.B.A. from the Anderson Graduate School of Management at University of California, Los Angeles. Our Nominating and Corporate Governance Committee believes that Mr. Narachi's business, leadership and management experience, as well as his experience in the biotechnology industry, qualifies him to serve on our Board of Directors.

*Gregg Alton.* Mr. Alton has served on our Board of Directors since August 2013. Since August 2009, Mr. Alton has served as executive vice president of corporate and medical affairs and chief compliance officer at Gilead Sciences. In this role, Mr. Alton oversees legal affairs, public affairs, government affairs, emerging markets and medical affairs. From January 2008 to March 2013, Mr. Alton served as a director of Oculus Innovative Sciences, Inc., a global healthcare company. From March 2000 to August 2009, Mr. Alton served as general counsel at Gilead and from October 1999 to March 2000, served as associate general counsel at the same company. Mr. Alton was a corporate attorney at the law firm of Cooley LLP from November 1993 to December 1996 and from July 1998 to October 1999, and at the law firm Mintz Levin Cohn Ferris Glovsky and Popeo, P.C. from January 1997 to July 1998. Mr. Alton received a B.A. from the University of California, Berkeley and a J.D. from Stanford Law School. Our Nominating and Corporate Governance Committee believes that Mr. Alton's expertise and experience in the biotechnology industry qualifies him to serve on our Board of Directors.

*Graham Cooper.* Mr. Cooper has served on our Board of Directors since September 2013. Since February 2013, Mr. Cooper has served as chief financial officer at Receptos, Inc., a publicly held biopharmaceutical company focused on therapeutics for immune disorders. From January 2012 to December 2012, Mr. Cooper served as chief financial officer at Geron Corporation, a biopharmaceutical company focused on cancer therapies. From May 2006 to March 2011, Mr. Cooper served as chief financial officer of Orexigen Therapeutics, Inc., a biotechnology company focused on obesity therapeutics. From 1999 to 2006, Mr. Cooper held positions of increasing responsibility, including director, health care investment banking, at Deutsche Bank Securities, a global investment bank, where he was responsible for executing and managing a wide variety of financing and merger and acquisition transactions in the life sciences field. From August 1992 to January 1995, Mr. Cooper worked as an accountant at Deloitte & Touche LLP, an independent registered public accounting firm, and was previously a C.P.A. Mr. Cooper holds a B.A. in economics from the University of California, Berkeley and an M.B.A. from the Stanford Graduate School of Business. Our Nominating and Corporate Governance Committee believes that Mr. Cooper's expertise and experience in the biotechnology industry and his financial expertise qualifies him to serve on our Board of Directors.

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*Joshua Funder, Ph.D.* Dr. Funder has served on our Board of Directors since January 2012. Dr. Funder has been a partner with GBS Venture Partners, a venture capital group since April 2004. From January 2003 to March 2004, Dr. Funder was senior manager, corporate strategy and development at Infinity Pharmaceuticals, Inc., a drug discovery company. From June 2004 to December 2004, Dr. Funder served as interim chief executive officer of Proacta Inc., a biopharmaceutical company. Dr. Funder also serves as a member of the Board of Directors of OPAL Inc., Spinifex Pty Ltd and Pathway Therapeutics Ltd. Dr. Funder received a B.S. and a Bachelor of Laws from Melbourne University, and a Master of Laws from the London School of Economics. He also holds a D.Phil. in intellectual property for biotechnology from Oxford University. Our Nominating and Corporate Governance Committee believes that Dr. Funder's expertise and experience in the biotechnology industry qualifies him to serve on our Board of Directors.

*Peter K. Honig, M.D., M.P.H.* Dr. Honig has served on our Board of Directors since March 2014. Dr. Honig currently serves as Senior Vice President of Worldwide Regulatory Affairs at Pfizer Inc. and before that was Head of Global Regulatory Affairs, Patient Safety and Quality Assurance at AstraZeneca, Inc., a global biopharmaceutical company specializing in the discovery, development, manufacturing and marketing of prescription medicines. Dr. Honig also serves as a director of Orexigen Therapeutics, Inc., a biopharmaceutical company focused on the treatment of obesity. From January 2003 through December 2009, Dr. Honig served as Senior Vice President, Worldwide Regulatory Affairs and Product Safety at Merck & Co., Inc., a global healthcare company. From March 2002 to January 2003, Dr. Honig was Merck's Vice President, Worldwide Product Safety and Quality Assurance. Prior to Merck, from 1993 to 2002, Dr. Honig held various positions at the FDA, including Director of the Office of Drug Safety in the FDA's Center for Drug Evaluation and Research. Dr. Honig received his B.A. in History from Columbia College of Columbia University, his M.D. from the Columbia College of Physicians & Surgeons and his M.P.H. from Columbia University School of Public Health. Our Nominating and Corporate Governance Committee believes that Dr. Honig's expertise and experience in the pharmaceutical industry qualifies him to serve on our Board of Directors.

*Patrick Y. Yang, Ph.D.* Dr. Yang has served on our Board of Directors since March 2014. Dr. Yang recently retired from F. Hoffman-La Roche AG, a global pharmaceutical and diagnostics company, where he served as Executive Vice President and Global Head of Pharmaceutical Technical Operations from January 2010 until March 2013. From December 2003 through December 2009, Dr. Yang worked for Genentech, Inc., a biotechnology company, where his most recent position was Executive Vice President of Product Operations. Prior to Genentech, Dr. Yang held several leadership roles at Merck, including Vice President of Asia/Pacific Operations and Vice President of Supply Chain Management. He also previously worked at General Electric Co. and Life Systems, Inc. in research, development, and manufacturing operations. Dr. Yang currently works as a biotech industry consultant. He serves on the board of directors of Tesoro Corporation, an independent refiner and marketer of petroleum products, the board of directors of Codexis, Inc., a company in the development and production of custom industrial enzymes for use in the pharmaceutical, chemical and biofuel production; and on the board of directors of PharmaEssentia Corporation (Taiwan), a biotechnology company. Dr. Yang holds a Ph.D. in engineering from Ohio State University. Our Nominating and Corporate Governance Committee believes that Dr. Yang's expertise and experience in the pharmaceutical and biotechnology industries qualifies him to serve on our Board of Directors.

### **Board Composition**

Our business and affairs are organized under the direction of our board of directors, which currently consists of seven members. The primary responsibilities of our board of directors are to provide oversight, strategic guidance, counseling and direction to our management. Our board of directors meets on a regular basis and additionally as required.

Our board of directors has determined that all of our directors, except Dr. Zsebo, are independent directors, as defined by Rule 5605(a)(2) of the NASDAQ Listing Rules.

In accordance with the terms of our amended and restated certificate of incorporation and bylaws, our board of directors is divided into three classes, class I, class II and class III, with members of each class serving staggered three-year terms.

The authorized number of directors may be changed only by resolution by a majority of the board of directors. This classification of the board of directors may have the effect of delaying or preventing changes in our control or management. Our directors may be removed for cause by the affirmative vote of the holders of at least 66 2/3% of our voting stock.

### **Board Leadership Structure**

Our board of directors is currently chaired by Mr. Narachi. As a general policy, our board of directors believes that separation of the positions of Chairman and Chief Executive Officer reinforces the independence of the board of directors from management, creates an environment that encourages objective oversight of management's performance and enhances the effectiveness of the board of directors as a whole. As such, Dr. Zsebo serves as our Chief Executive Officer while Mr. Narachi serves as our Chairman of the Board of Directors but is not an officer. We expect and intend the positions of Chairman of the Board of Directors and Chief Executive Officer to continue to be held by two individuals in the future.

### **Role of the Board in Risk Oversight**

One of the key functions of our board of directors is informed oversight of our risk management process. The board of directors does not have a standing risk management committee, but rather administers this oversight function directly through the board of directors as a whole, as well as through various standing committees of our board of directors that address risks inherent in their respective areas of oversight. In particular, our board of directors is responsible for monitoring and assessing strategic risk exposure and our audit committee has the responsibility to consider and discuss our major financial risk exposures and the steps our management has taken to monitor and control these exposures, including guidelines and policies to govern the process by which risk assessment and management is undertaken. The audit committee also monitors compliance with legal and regulatory requirements. Our nominating and corporate governance committee monitors the effectiveness of our corporate governance practices, including whether they are successful in preventing illegal or improper liability-creating conduct. Our compensation committee assesses and monitors whether any of our compensation policies and programs has the potential to encourage excessive risk-taking.

### **Board Committees**

Our board of directors has established an audit committee, a compensation committee and a nominating and corporate governance committee.

#### **Audit Committee**

Our audit committee consists of Mr. Cooper, Dr. Funder and Mr. Narachi. Our board of directors has determined that each of the members of our audit committee satisfies the NASDAQ Stock Market and SEC independence requirements.

Mr. Cooper serves as the chair of our audit committee. Our board of directors has determined that Mr. Cooper qualifies as an audit committee financial expert within the meaning of SEC regulations and meets the financial sophistication requirements of the NASDAQ Listing Rules. In making this determination, our board has considered Mr. Cooper's formal education and previous and current experience in financial roles. Both our independent registered public accounting firm and management periodically meet privately with our audit committee.

The functions of this committee include, among other things:

- evaluating the performance, independence and qualifications of our independent auditors and determining whether to retain our existing independent auditors or engage new independent auditors;
- reviewing and approving the engagement of our independent auditors to perform audit services and any permissible non-audit services;
- monitoring the rotation of partners of our independent auditors on our engagement team as required by law;
- prior to engagement of any independent auditor, and at least annually thereafter, reviewing relationships that may reasonably be thought to bear on their independence, and assessing and otherwise taking the appropriate action to oversee the independence of our independent auditor;
- reviewing our annual and quarterly financial statements and reports, including the disclosures contained under the caption “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” and discussing the statements and reports with our independent auditors and management;
- reviewing with our independent auditors and management significant issues that arise regarding accounting principles and financial statement presentation and matters concerning the scope, adequacy and effectiveness of our financial controls;
- reviewing with management and our auditors any earnings announcements and other public announcements regarding material developments;
- establishing procedures for the receipt, retention and treatment of complaints received by us regarding financial controls, accounting or auditing matters and other matters;
- preparing the report that the SEC requires in our annual proxy statement;
- reviewing and providing oversight of any related-person transactions in accordance with our related-person transaction policy and reviewing and monitoring compliance with legal and regulatory responsibilities, including our code of business conduct and ethics;
- reviewing our major financial risk exposures, including the guidelines and policies to govern the process by which risk assessment and risk management is implemented;
- reviewing on a periodic basis our investment policy; and
- reviewing and evaluating on an annual basis the performance of the audit committee, including compliance of the audit committee with its charter.

We believe that the composition and functioning of our audit committee complies with all applicable requirements of the Sarbanes-Oxley Act, and all applicable SEC and NASDAQ rules and regulations. We intend to comply with future requirements to the extent they become applicable to us.

#### **Compensation Committee**

Our compensation committee consists of Mr. Alton, Mr. Narachi and Dr. Yang. Mr. Narachi serves as the chair of our compensation committee. Our board of directors has determined that each of the members of our compensation committee is a non-employee director, as defined in Rule 16b-3 promulgated under the Securities Exchange Act of 1934, as amended, or the Exchange Act, is an outside director, as defined pursuant to Section 162(m) of the Code, and satisfies the NASDAQ Stock Market independence requirements. The functions of this committee include, among other things:

- reviewing, modifying and approving (or if it deems appropriate, making recommendations to the full board of directors regarding) our overall compensation strategy and policies;
- reviewing, modifying and approving (or if it deems appropriate, making recommendations to the full board of directors regarding) the compensation and other terms of employment of our executive officers;

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- reviewing, modifying and approving (or if it deems appropriate, making recommendations to the full board of directors regarding) performance goals and objectives relevant to the compensation of our executive officers and assessing their performance against these goals and objectives;
- reviewing and approving (or if it deems it appropriate, making recommendations to the full board of directors regarding) the equity incentive plans, compensation plans and similar programs advisable for us, as well as modifying, amending or terminating existing plans and programs;
- evaluating risks associated with our compensation policies and practices and assessing whether risks arising from our compensation policies and practices for our employees are reasonably likely to have a material adverse effect on us;
- reviewing and making recommendations to the full board of directors regarding the type and amount of compensation to be paid or awarded to our non-employee board members;
- establishing policies with respect to votes by our stockholders to approve executive compensation to the extent required by Section 14A of the Exchange Act and, if applicable, determining our recommendations regarding the frequency of advisory votes on executive compensation;
- reviewing and assessing the independence of compensation consultants, legal counsel and other advisors as required by Section 10C of the Exchange Act;
- administering our equity incentive plans;
- establishing policies with respect to equity compensation arrangements;
- reviewing the competitiveness of our executive compensation programs and evaluating the effectiveness of our compensation policy and strategy in achieving expected benefits to us;
- reviewing and making recommendations to the full board of directors regarding the terms of any employment agreements, severance arrangements, change of control protections and any other compensatory arrangements for our executive officers;
- reviewing the adequacy of its charter on a periodic basis;
- reviewing with management and approving our disclosures under the caption “Compensation Discussion and Analysis” in our periodic reports or proxy statements to be filed with the SEC, to the extent such caption is included in any such report or proxy statement;
- preparing the report that the SEC requires in our annual proxy statement; and
- reviewing and assessing on an annual basis the performance of the compensation committee.

We believe that the composition and functioning of our compensation committee complies with all applicable requirements of the Sarbanes-Oxley Act of 2002, and all applicable SEC and NASDAQ rules and regulations. We intend to comply with future requirements to the extent they become applicable to us.

### **Nominating and Corporate Governance Committee**

Our nominating and corporate governance committee consists of Mr. Alton, Mr. Cooper and Dr. Honig. Our board of directors has determined that each of the members of this committee satisfies the NASDAQ Stock Market independence requirements. Mr. Alton serves as the chair of our nominating and corporate governance committee. The functions of this committee include, among other things:

- identifying, reviewing and evaluating candidates to serve on our board of directors consistent with criteria approved by our board of directors;
- determining the minimum qualifications for service on our board of directors;
- evaluating director performance on the board and applicable committees of the board and determining whether continued service on our board is appropriate;

- evaluating, nominating and recommending individuals for membership on our board of directors;
- evaluating nominations by stockholders of candidates for election to our board of directors;
- considering and assessing the independence of members of our board of directors;
- developing a set of corporate governance policies and principles, including a code of business conduct and ethics, periodically reviewing and assessing these policies and principles and their application and recommending to our board of directors any changes to such policies and principles;
- considering questions of possible conflicts of interest of directors as such questions arise;
- reviewing the adequacy of its charter on an annual basis; and
- annually evaluating the performance of the nominating and corporate governance committee.

We believe that the composition and functioning of our nominating and corporate governance committee complies with all applicable requirements of the Sarbanes-Oxley Act of 2002, and all applicable SEC and NASDAQ rules and regulations. We intend to comply with future requirements to the extent they become applicable to us.

#### **Compensation Committee Interlocks and Insider Participation**

As stated above, the Compensation Committee currently consists of Mr. Narachi (Chair), Mr. Alton and Dr. Yang. No member of the Compensation Committee has ever been an officer or employee of Celladon. None of our executive officers currently serves, or has served during the last completed fiscal year, on the compensation committee or board of directors of any other entity that has one or more executive officers serving as a member of our Board of Directors or Compensation Committee.

#### **Limitation on Liability and Indemnification of Directors and Officers**

Our amended and restated certificate of incorporation and bylaws limit our directors' and officers' liability to the fullest extent permitted under Delaware corporate law. Delaware corporate law provides that directors of a corporation will not be personally liable for monetary damages for breach of their fiduciary duties as directors, except for liability:

- for any transaction from which the director derives an improper personal benefit;
- for any act or omission not in good faith or that involves intentional misconduct or a knowing violation of law;
- under Section 174 of the Delaware General Corporation Law (unlawful payment of dividends or redemption of shares); or
- for any breach of a director's duty of loyalty to the corporation or its stockholders.

If the Delaware General Corporation Law is amended to authorize corporate action further eliminating or limiting the personal liability of directors or officers, then the liability of our directors or officers shall be eliminated or limited to the fullest extent permitted by the Delaware General Corporation Law, as so amended.

Delaware law and our amended and restated bylaws provide that we will, in certain situations, indemnify any person made or threatened to be made a party to a proceeding by reason of that person's former or present official capacity with us against judgments, penalties, fines, settlements and reasonable expenses. Any person is also entitled, subject to certain limitations, to payment or reimbursement of reasonable expenses (including attorneys' fees and disbursements) in advance of the final disposition of the proceeding.



In addition, we have entered, and intend to continue to enter, into separate indemnification agreements with our directors and executive officers. These agreements, among other things, require us to indemnify our directors and executive officers for certain expenses, including attorneys' fees, judgments, fines and settlement amounts incurred by a director or executive officer in any action or proceeding arising out of their services as one of our directors or executive officers or as a director or executive officer of any other company or enterprise to which the person provides services at our request.

We believe that these provisions in our amended and restated certificate of incorporation and amended bylaws and these indemnification agreements are necessary to attract and retain qualified persons as directors and officers. We also maintain a directors' and officers' insurance policy pursuant to which our directors and officers are insured against liability for actions taken in their capacities as directors and officers.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers or control persons, in the opinion of the SEC, such indemnification is against public policy as expressed in the Securities Act and is therefore unenforceable.

## CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS

The following includes a summary of transactions since January 1, 2010 to which we have been a party, in which the amount involved in the transaction exceeded the lesser of \$120,000 or one percent of our average total assets at year end for the last two completed fiscal years, and in which any of our directors, executive officers or, to our knowledge, beneficial owners of more than 5% of our capital stock or any member of the immediate family of any of the foregoing persons had or will have a direct or indirect material interest, other than equity and other compensation, termination, change of control and other arrangements which are described in our filings with the SEC.

### Prior Loan Arrangements

In 2010 and 2011, we entered into various loan arrangements with beneficial owners of more than 5% of our capital stock, pursuant to which we issued secured convertible promissory notes and unsecured convertible promissory notes. The notes carried interest at 12.0% per annum. In January 2012, these notes were cancelled and the aggregate amount of outstanding principal and unpaid accrued interest thereon was exchanged for shares of our Series A-1 preferred stock, Junior preferred stock and common stock, with the balance paid in cash, as described below under the caption “Preferred Stock Financing and Convertible Note and Warrant Financing.” Below is a summary of certain information relating to such notes as of and for the years ended December 31, 2012, 2011 and 2010:

	Years Ended December 31,		
	2012	2011	2010
	(in thousands)		
Principal amount of promissory notes issued	\$ —	\$12,350	\$9,000
Largest aggregate principal amount outstanding	12,350	12,350	9,000
Aggregate interest expense accrued on notes payable	2,191	2,083	787
Principal and interest repaid	—	—	—
Principal and interest converted to equity	14,429	—	—

The participants in these loan arrangements included the following holders of more than 5% of our capital stock or entities affiliated with them. The following table presents the aggregate principal amount of secured convertible promissory notes and unsecured convertible promissory notes issued to these related parties in these loan arrangements:

<u>Participants</u>	Aggregate Principal Amount of Notes (in thousands)
Enterprise Partners and affiliated entities <sup>(1)</sup>	\$ 5,839
Johnson & Johnson Development Corporation	\$ 3,702
Venrock Partners and affiliated entities <sup>(2)</sup>	\$ 2,809

- (1) Consists of \$2.7 million aggregate principal amount of notes issued to Enterprise Partners V, L.P., \$3.0 million aggregate principal amount of notes issued to Enterprise Partners VI, L.P., and \$0.1 million aggregate principal amount of notes issued to Enterprise Management, LLC.
- (2) Consists of \$0.5 million aggregate principal amount of notes issued to Venrock Partners, L.P.; \$2.3 million aggregate principal amount of notes issued to Venrock Associates IV, L.P., and \$0.1 million aggregate principal amount of notes issued to Venrock Entrepreneurs Fund IV, L.P.

In January 2012, the noteholders waived their right to receive payment of unpaid accrued interest under these notes in exchange for an aggregate of 849,949 shares of our common stock. See “Preferred Stock Financing” below for further information relating to the outstanding principal amounts under these notes.

## Preferred Stock Financing and Convertible Note and Warrant Financing

In January 2012, we issued and sold to investors an aggregate of 27,616,923 shares of our Series A-1 preferred stock and 12,138,080 shares of our Junior preferred stock, at a purchase price of \$0.449 per share, for aggregate consideration of \$17.8 million. Of this amount, \$12.4 million was paid for by cancellation of principal indebtedness under the promissory notes described above under the caption “Loan Arrangements” and the balance was paid for in cash.

In March 2012, we issued and sold to investors an aggregate of 1,913,987 shares of Series A-1 preferred stock for aggregate cash consideration of \$0.9 million. In April 2012, we issued and sold to Coöperatief LSP IV UA, or LSP, share capital in our Netherlands-based subsidiary, Celladon Europe B.V., or Celladon Europe, for aggregate cash consideration of \$0.8 million, which share capital was immediately exchangeable for 1,683,327 shares of our Series A-1 preferred stock at the investor’s election. In June 2012, in exchange for aggregate cash consideration of \$43.1 million, we issued and sold to investors an additional 86,893,215 shares of our Series A-1 preferred stock, at a purchase price of \$0.449 per share, and to LSP share capital in Celladon Europe exchangeable for 9,033,078 shares of our Series A-1 preferred stock. In June 2013, LSP exercised its option to exchange its share capital of Celladon Europe and we issued 10,716,405 shares of our Series A-1 preferred stock to LSP for no additional consideration.

The participants in this preferred stock financing included the following holders of more than 5% of our capital stock or entities affiliated with them. The following table presents the number of shares issued to these related parties in this financing:

<u>Participants</u>	<u>Junior Preferred Stock</u>	<u>Series A-1 Preferred Stock</u>
Coöperatief LSP IV UA	—	10,716,405
Enterprise Partners and affiliated entities <sup>(1)</sup>	5,741,267	11,573,520
Johnson & Johnson Development Corporation	3,655,435	8,243,822
GBS Bioventures IV	—	11,788,047
H&Q Healthcare Investors and affiliated entities <sup>(2)</sup>	—	10,723,875
Lundbeckfond Invest A/S	—	19,289,531
MPM Capital and affiliated entities <sup>(3)</sup>	—	11,788,047
Novartis Bioventures Ltd.	—	17,146,250
Pfizer Inc.	—	19,289,531
Venrock Partners and affiliated entities <sup>(4)</sup>	2,741,378	6,182,653

- (1) Consists of 2,704,061 shares of Junior preferred stock and 5,070,613 shares of Series A-1 preferred stock issued to Enterprise Partners V, L.P.; 2,914,744 shares of Junior preferred stock and 6,370,333 shares of Series A-1 preferred stock issued to Enterprise Partners VI, L.P.; and 122,462 shares of Junior preferred stock and 132,574 shares of Series A-1 preferred stock issued to Enterprise Partners Management, LLC.
- (2) Consists of 7,399,474 shares of Series A-1 preferred stock issued to H&Q Healthcare Investors and 3,324,401 shares of Series A-1 preferred stock issued to H&Q Life Sciences Investors.
- (3) Consists of 11,048,241 shares of Series A-1 preferred stock issued to MPM BioVentures IV-QP, L.P.; 425,642 shares of Series A-1 preferred stock issued to MPM BioVentures IV GmbH & Co. Beteiligungs KG; and 314,164 shares of Series A-1 preferred stock issued to MPM Asset Management Investors BV4 LLC.
- (4) Consists of 455,069 shares of Junior preferred stock and 1,026,321 shares of Series A-1 preferred stock issued to Venrock Partners, L.P.; 2,231,483 shares of Junior preferred stock and 5,032,681 shares of Series A-1 preferred stock issued to Venrock Associates IV, L.P.; and 54,826 shares of Junior preferred stock and 123,651 shares of Series A-1 preferred stock issued to Venrock Entrepreneurs Fund IV, L.P.

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In October 2013, we entered into a convertible note and warrant purchase agreement with each of our greater than 5% stockholders, including entities affiliated with certain members of our board of directors, pursuant to which we issued \$1,097,017 aggregate principal amount of convertible notes, or the 2013 notes, and warrants exercisable for shares of our Series A-1 preferred stock, or the 2013 warrants. The 2013 notes accrued interest at a rate of 6% per annum, compounded annually, and had a maturity date of the earlier of (1) March 31, 2014 or (2) the occurrence of a deemed liquidation event as defined in our amended and restated certificate of incorporation, subject in each case to their earlier conversion in the event we complete a qualified initial public offering or private placement of our equity securities. In connection with the closing of our initial public offering in February 2014, the 2013 notes (including accrued interest thereon) automatically converted into 139,665 shares of common stock at a conversion price of \$8.00 per share. The 2013 warrants were initially exercisable for an aggregate of 2,895,570 shares of Series A-1 preferred stock at an exercise price of \$0.449 per share. In connection with the closing of our initial public offering, the 2013 warrants became exercisable for an aggregate of 231,821 shares of common stock, at an exercise price of \$5.61 per share. 25,481 shares of common stock have been issued pursuant to the exercise of 2013 warrants as of the date of this prospectus. The 2013 warrants will expire in October 2018.

The following table sets forth the aggregate amount of securities acquired by the listed holders of more than 5% of our capital stock, or their affiliates, in the convertible note and warrant financing.

<b><u>Participants</u></b>	<b><u>Aggregate Principal Amount of 2013 Notes (in thousands)</u></b>	<b><u>Shares of Series A-1 Preferred Stock Underlying 2013 Warrants</u></b>
Coöperatief LSP IV UA	81	198,916
Enterprise Partners and affiliated entities(1)	106	260,859
Johnson & Johnson Development Corporation	43	—
GBS Bioventures IV	182	672,060
H&Q Healthcare Investors and affiliated entities(2)	81	199,055
Lundbeckfond Invest A/S	146	358,049
MPM Capital and affiliated entities(3)	89	218,806
Novartis Bioventures Ltd. and affiliated entities(4)	130	318,266
Pfizer Inc.	182	532,818
Venrock Partners and affiliated entities(5)	56	136,741

- (1) Consists of \$43,752.19 principal amount of 2013 notes and 2013 warrants to purchase 107,187 shares of Series A-1 preferred stock issued to Enterprise Partners V, L.P.; \$43,752.19 principal amount of 2013 notes and 2013 warrants to purchase 107,187 shares of Series A-1 preferred stock issued to Enterprise Partners VI, L.P.; and \$18,974.54 principal amount of 2013 notes and 2013 warrants to purchase 46,485 shares of Series A-1 preferred stock issued to Enterprise Partners Management, LLC.
- (2) Consists of \$56,062.96 principal amount of 2013 notes and 2013 warrants to purchase 137,348 shares of Series A-1 preferred stock issued to H & Q Healthcare Investors and \$25,187.70 principal amount of 2013 notes and 2013 warrants to purchase 61,707 shares of Series A-1 preferred stock issued to H & Q Life Sciences Investors.
- (3) Consists of \$83,708.25 principal amount of 2013 notes and 2013 warrants to purchase 205,075 shares of Series A-1 preferred stock issued to MPM BioVentures IV-QP, L.P.; \$3,224.93 principal amount of 2013 notes and 2013 warrants to purchase 7,900 shares of Series A-1 preferred stock issued to MPM BioVentures IV GmbH & Co. Beteiligungs KG; and \$2,380.30 principal amount of 2013 notes and 2013 warrants to purchase 5,831 shares of Series A-1 preferred stock issued to MPM Asset Management Investors BV4 LLC.
- (4) Consists of \$129,910.51 principal amount of 2013 notes and 2013 warrants to purchase 318,266 shares of Series A-1 preferred stock issued to Novartis International Pharmaceutical Investment Ltd.
- (5) Consists of \$9,265.45 principal amount of 2013 notes and 2013 warrants to purchase 22,699 shares of Series A-1 preferred stock issued to Venrock Partners, L.P.; \$45,434.20 principal amount of 2013 notes and 2013

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warrants to purchase 111,308 shares of Series A-1 preferred stock issued to Venrock Associates IV, L.P.; and \$1,116.30 principal amount of 2013 notes and 2013 warrants to purchase 2,734 shares of Series A-1 preferred stock issued to Venrock Entrepreneurs Fund IV, L.P.

Immediately prior to the closing of our initial public offering in February 2014, all of our outstanding shares of preferred stock were converted into shares of our common stock at a conversion ratio of 12.49-to-1.

Below is a summary of certain information relating to such notes as of and for the year ended December 31, 2013:

	<b>Year Ended December 31, 2013 (in thousands)</b>
Principal amount of promissory notes issued	\$ 1,097
Largest aggregate principal amount outstanding	1,097
Aggregate interest expense accrued on notes payable	14
Principal and interest repaid	—
Principal and interest converted to equity	—

### **License Agreement with Enterprise Partners**

On July 18, 2014, we and Enterprise entered into an Assignment and License Agreement, pursuant to which Enterprise granted to us an exclusive, worldwide license and the assignment of patents held by Enterprise relating to certain gene therapy applications of mSCF for the treatment of cardiac ischemia. We have the right to grant sublicenses to third parties under the agreement.

In consideration for the rights granted to us under the agreement, we paid an upfront fee to Enterprise of \$160,000. We are also obligated to pay to Enterprise a milestone payment in the amount of \$1,000,000 upon the grant to us, or an affiliate or sublicensee of ours, of the first regulatory approval in the United States of a product that is covered by the licensed patents. In addition, we are required to pay to Enterprise a 2% royalty on net sales of products sold by us or by our affiliates or sublicensees that are covered by the licensed patents. Our royalty obligations continue on a product-by-product and country-by-country basis until the expiration of the last-to-expire valid claim in the licensed patents covering a licensed product in such country.

### **Participation in our Initial Public Offering**

Certain of our existing stockholders, officers and directors purchased an aggregate of 1,453,651 shares of our common stock in our initial public offering at a price of \$8.00 per share, or \$11.6 million in the aggregate.

<b>Purchaser</b>	<b>Initial Public Offering Shares</b>
Pfizer, Inc.	227,261
H&Q Healthcare Investors	70,072
H&Q Life Sciences Investors	31,485
GBS Bioventure IV	227,261
MPM BioVentures IV-QP, LP	104,603
MPM BioVentures IV BMBH & Co	4,030
MPM Asset Management Investors	2,975
Lundbeckfond Invest A/S	182,681
Cooperatief LSP IV UA	101,488
Novartis Bioventures Ltd.	162,386
Enterprise Liquidating Trust V	57,229

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<u>Purchaser</u>	<u>Initial Public Offering Shares</u>
Enterprise Liquidating Trust VI	57,229
Enterprise Partners Management	18,625
Venrock Partners, L.P.	11,574
Venrock Associates IV, L.P.	56,784
Venrock Entrepreneurs Fund IV, L.P.	1,385
Johnson & Johnson Development Corp	54,083
Michael Narachi	62,500
B. Fredrik Wiklund	20,000

Certain of our current and former directors have affiliations with the investors that participated in the loan arrangements, preferred stock financing, convertible note and warrant financing and initial public offering described above, as indicated in the table below:

<u>Director</u>	<u>Principal Stockholder</u>
Fouad Azzam, Ph.D.*	Coöperatief LSP IV UA
Barbara Dalton, Ph.D.*	Pfizer Inc.
Todd Foley*	MPM Capital and affiliated entities
Joshua Funder, Ph.D.	GBS Bioventures IV
Johan Kôrdel, Ph.D.*	Lundbeckfond Invest A/S
Daniel Omstead, Ph.D.*	H&Q Healthcare Investors and affiliated entities
Andrew E. Senyei, M.D.*	Enterprise Partners V, L.P. and affiliated entities
Lauren Silverman, Ph.D.*	Novartis Bioventures Ltd. and affiliated entities

\* Former director

### Investor Agreements

In connection with our preferred stock financings, we entered into amended and restated investor rights, voting and right of first refusal and co-sale agreements containing voting rights, information rights, rights of first refusal and registration rights, among other things, with certain holders of our preferred stock and certain holders of our common stock, including all of the holders of more than 5% of our capital stock or entities affiliated with them. These stockholder agreements terminated upon the closing of our initial public offering, except for the amended and restated investor rights agreement which terminates seven years after the closing of our initial public offering, and contains certain registration rights as more fully described below under the heading “Description of Capital Stock—Registration Rights.”

### Employment Arrangements

We currently have written employment agreements with our executive officers, as more fully described in our filings with the SEC.

### Stock Options Granted to Executive Officers and Directors

We have granted stock options to our executive officers and directors, as more fully described in our filings with the SEC.

### Indemnification Agreements

We have entered, and intend to continue to enter, into separate indemnification agreements with our directors and executive officers, in addition to the indemnification provided for in our amended and restated bylaws. These agreements, among other things, require us to indemnify our directors and executive officers for

certain expenses, including attorneys' fees, judgments, fines and settlement amounts incurred by a director or executive officer in any action or proceeding arising out of their services as one of our directors or executive officers or as a director or executive officer of any other company or enterprise to which the person provides services at our request. For more information regarding these indemnification arrangements, see "Management—Limitation on Liability and Indemnification of Directors and Officers." We believe that these bylaw provisions and indemnification agreements are necessary to attract and retain qualified persons as directors and officers.

The limitation of liability and indemnification provisions in our amended and restated certificate of incorporation and amended and restated bylaws may discourage stockholders from bringing a lawsuit against directors for breach of their fiduciary duties. They may also reduce the likelihood of derivative litigation against directors and officers, even though an action, if successful, might benefit us and our stockholders. A stockholder's investment may decline in value to the extent we pay the costs of settlement and damage awards against directors and officers pursuant to these indemnification provisions

### **Policies and Procedures for Transactions with Related Persons**

We have adopted a written related-person transactions policy that sets forth our policies and procedures regarding the identification, review, consideration and oversight of "related-person transactions." For purposes of our policy only, a "related-person transaction" is a transaction, arrangement or relationship (or any series of similar transactions, arrangements or relationships) in which we and any "related person" are participants involving an amount that exceeds \$120,000.

Transactions involving compensation for services provided to us as an employee, consultant or director are not considered related-person transactions under this policy. A related person is any executive officer, director or a holder of more than 5% of our common stock, including any of their immediate family members and any entity owned or controlled by such persons.

Under the policy, where a transaction has been identified as a related-person transaction, management must present information regarding the proposed related-person transaction to our audit committee (or, where review by our audit committee would be inappropriate, to another independent body of our board of directors) for review. The presentation must include a description of, among other things, the material facts, the direct and indirect interests of the related persons, the benefits of the transaction to us and whether any alternative transactions are available. To identify related-person transactions in advance, we rely on information supplied by our executive officers, directors and certain significant stockholders. In considering related-person transactions, our audit committee or another independent body of our board of directors takes into account the relevant available facts and circumstances including, but not limited to:

- the risks, costs and benefits to us;
- the impact on a director's independence in the event the related person is a director, immediate family member of a director or an entity with which a director is affiliated;
- the terms of the transaction;
- the availability of other sources for comparable services or products; and
- the terms available to or from, as the case may be, unrelated third parties or to or from our employees generally.

In the event a director has an interest in the proposed transaction, the director must recuse himself or herself from the deliberations and approval.

## PRINCIPAL STOCKHOLDERS

The following table sets forth information regarding beneficial ownership of our capital stock by:

- each person, or group of affiliated persons, known by us to beneficially own more than 5% of our common stock;
- each of our directors;
- each of our named executive officers; and
- all of our current executive officers and directors as a group.

The percentage ownership information before the offering is based on 18,534,480 shares of common stock outstanding as of June 30, 2014. The percentage ownership information after the offering assumes the sale of \_\_\_\_\_ shares in this offering.

The following table is based upon information supplied by officers, directors and principal stockholders and Schedules 13G filed with the SEC. We have determined beneficial ownership in accordance with the rules of the SEC. These rules generally attribute beneficial ownership of securities to persons who possess sole or shared voting power or investment power with respect to those securities. In addition, the rules include shares of our common stock issuable pursuant to the exercise of stock options or warrants that are either immediately exercisable or exercisable on or before August 29, 2014, which is 60 days after June 30, 2014. These shares are deemed to be outstanding and beneficially owned by the person holding those options or warrants for the purpose of computing the percentage ownership of that person, but they are not treated as outstanding for the purpose of computing the percentage ownership of any other person. Unless otherwise indicated, the persons or entities identified in this table have sole voting and investment power with respect to all shares shown as beneficially owned by them, subject to applicable community property laws.

Except as otherwise noted below, the address for each person or entity listed in the table is c/o Celladon Corporation, 11988 El Camino Real, Suite 650, San Diego, California 92130.

<u>Name and Address of Beneficial Owner</u>	<u>Number of shares beneficially owned</u>	<u>Percentage of shares beneficially owned</u>	
		<u>Before offering</u>	<u>After offering</u>
<b>Greater than 5% stockholders</b>			
Entities affiliated with Enterprise Partners(1). 2223 Avenida de la Playa, Suite 205 La Jolla, CA 92037	1,971,067	10.6%	%
Pfizer Inc.(2) c/o Pfizer Venture Investments 235 E. 42nd Street New York, NY 10017	1,837,462	9.9%	%
Lundbeckfond Invest A/S(3) Vestagervej 17 DK-2900 Hellerup Denmark	1,774,349	9.6%	%
Entities affiliated with Novartis Bioventures Ltd.(4) 131 Front Street Hamilton, HM 12 Bermuda	1,577,202	8.5%	%



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<u>Name and Address of Beneficial Owner</u>	<u>Number of shares beneficially owned</u>	<u>Percentage of shares beneficially owned</u>	
		<u>Before offering</u>	<u>After offering</u>
Johnson & Johnson Development Corporation 410 George Street New Brunswick, NJ 08901	1,276,724	6.9%	%
GBS Bioventures IV(5) Level 5, 71 Collins Street Melbourne, Vic 3000 Australia	1,248,011	6.7%	%
Entities affiliated with MPM Capital(6) The John Hancock Tower 200 Clarendon Street, 54 <sup>th</sup> Floor Boston, MA 02116	1,084,292	5.8%	%
Entities affiliated with Venrock Partners(7) 3340 Hillview Ave. Palo Alto, CA 94304	1,002,236	5.4%	%
H&Q Healthcare Investors and H&Q Life Sciences Investors(8) 2 Liberty Square, 9 <sup>th</sup> Floor Boston, MA 02109	986,431	5.3%	%
Coöperatief LSP IV UA(9) Johannes Vermeerplein 9 1071 DV Amsterdam The Netherlands	985,748	5.3%	%
<b>Directors and Named Executive Officers</b>			
Krisztina M. Zsebo, Ph.D.(10)	464,819	2.4%	%
Rebecque J. Laba(11)	110,570	*	*
Jeffrey J. Rudy(12)	109,252	*	*
Fredrik Wiklund(13)	104,404	*	*
Gregg Alton(14)	17,332	*	*
Graham Cooper(15).	17,332	*	*
Joshua Funder, Ph.D.(16)	1,254,399	6.7%	%
Michael Narachi(17)	87,554	*	*
Peter K. Honig, M.D., M.P.H.(18)	6,388	*	*
Patrick Y. Yang, Ph.D.(19)	6,388	*	*
All current executive officers and directors as a group (13 persons)(20)	2,254,628	11.6%	%
* Represents beneficial ownership of less than one percent			
(1) Consists of (a) 883,674 shares of common stock and 8,581 shares issuable upon the exercise of 2013 warrants held by Enterprise Partners Liquidating Trust V, (b) 1,016,477 shares of common stock and 8,581 shares issuable upon the exercise of 2013 warrants held by Enterprise Partners Liquidating Trust VI, and (c) 50,033 shares of common stock and 3,721 shares issuable upon the exercise of 2013 warrants held by Enterprise Partners Management, LLC.			
(2) Consists of 1,794,803 shares of common stock and 42,659 shares issuable upon the exercise of warrants.			
(3) Consists of 1,745,683 shares of common stock and 28,666 shares issuable upon the exercise of warrants.			
(4) Consists of 1,551,721 shares of common stock held by Novartis Bioventures Ltd. and 25,481 shares of common stock held by Novartis International Pharmaceutical Investment Ltd. Novartis Bioventures Ltd. and Novartis International Pharmaceutical Investment Ltd. are indirect wholly-owned subsidiaries of, and controlled by, Novartis AG.			

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- (5) Consists of 1,194,204 shares of common stock and 53,807 shares issuable upon the exercise of warrants. Joshua Funder, Ph.D., one of our directors, shares voting and investment power with respect to the shares held by GBS Bioventures IV. Dr. Funder disclaims beneficial ownership of such shares except to the extent of his pecuniary interest therein.
- (6) Consists of (a) 999,825 shares of common stock and 16,419 shares issuable upon the exercise of warrants held by MPM BioVentures IV-QP, L.P., (b) 38,518 shares of common stock and 632 shares issuable upon the exercise of warrants held by MPM BioVentures IV GmbH & Co. Beteiligungs KG, and (c) 28,431 shares of common stock and 466 shares issuable upon the exercise of 2013 warrants held by MPM Asset Management Investors BV4 LLC. MPM BioVentures IV LLC is the Managing Member of MPM BioVentures IV GP LLC, which is the General Partner of MPM BioVentures IV-QP, L.P. and the Managing Limited Partner of MPM BioVentures IV GmbH & Co. Beteiligungs KG. MPM BioVentures IV LLC is the Manager of MPM Asset Management Investors BV4 LLC. Todd Foley is a Member of MPM BioVentures IV LLC and shares the power to vote, hold and dispose of the shares held by MPM BioVentures IV-QP, L.P., MPM Bio BioVentures IV GmbH & Co. Beteiligungs KG and MPM Asset Management Investors BV4 LLC. Mr. Foley and each such other Member of MPM BioVentures IV LLC disclaims beneficial ownership of the securities reported herein except to the extent of his respective pecuniary interest therein.
- (7) Consists of (a) 806,926 shares of common stock and 8,911 shares issuable upon the exercise of warrants held by Venrock Associates IV, L.P., (b) 19,814 shares of common stock and 218 shares issuable upon the exercise of warrants held by Venrock Entrepreneurs Fund IV, L.P., and (c) 164,550 shares of common stock and 1,817 shares issuable upon the exercise of warrants held by Venrock Partners, L.P. The sole general partner of Venrock Associates IV, L.P. is Venrock Management IV, LLC. The sole general partner of Venrock Entrepreneurs Fund IV, L.P. is VEF Management IV, LLC. The sole general partner of Venrock Partners, L.P. is Venrock Partners Management, LLC. Venrock Management IV, LLC, VEF Management IV, LLC and Venrock Partners Management, LLC disclaim beneficial ownership over all shares held by Venrock Associates IV, L.P., Venrock Entrepreneurs Fund IV, L.P. and Venrock Partners, L.P., except to the extent of their pecuniary interests therein. Anthony B. Evnin, Ph.D. is a member of Venrock Management IV, LLC, VEF Management IV, LLC and Venrock Partners Management, LLC and as such, he may be deemed to have voting and investment power with respect to these shares. Dr. Evnin disclaims beneficial ownership of these shares except to the extent of his indirect pecuniary interest therein.
- (8) Consists of (a) 669,639 shares of common stock and 10,996 shares issuable upon the exercise of warrants held by H&Q Healthcare Investors and (b) 300,856 shares of common stock and 4,940 shares issuable upon the exercise of warrants held by H&Q Life Sciences Investors (together with H&Q Healthcare Investors, the “H&Q Funds”). Tekla Capital Management LLC (“TCM”), the investment adviser to the H&Q Funds, and Daniel Omstead, Ph.D., the controlling member of TCM, have investment power with respect to the foregoing shares and share voting power with respect to the foregoing shares with the H&Q Funds.
- (9) Consists of 969,822 shares of common stock and 15,926 shares issuable upon the exercise of warrants. As the sole director of LSP IV, LSP IV Management may be deemed to beneficially own these securities. As managing directors of LSP IV Management, each of Martijn Kleijwegt, Rene Kuijten and Joachim Rothe may also be deemed to beneficially own these securities.
- (10) Includes 463,288 shares that Dr. Zsebo has the right to acquire from us within 60 days of June 30, 2014 pursuant to the exercise of stock options.
- (11) Includes 109,879 shares that Ms. Laba has the right to acquire from us within 60 days of June 30, 2014 pursuant to the exercise of stock options.
- (12) Includes 108,838 shares that Mr. Rudy has the right to acquire from us within 60 days of June 30, 2014 pursuant to the exercise of stock options.
- (13) Includes 82,843 shares that Mr. Wiklund has the right to acquire from us within 60 days of June 30, 2014 pursuant to the exercise of stock options.
- (14) Consists of 17,332 shares that Mr. Alton has the right to acquire from us within 60 days of June 30, 2014 pursuant to the exercise of stock options.
- (15) Consists of 17,332 shares that Mr. Cooper has the right to acquire from us within 60 days of June 30, 2014 pursuant to the exercise of stock options.

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- (16) Includes the securities described in footnote (5) above and 6,388 shares that Dr. Funder has the right to acquire from us within 60 days of June 30, 2014 pursuant to the exercise of stock options.
- (17) Includes 25,054 shares that Mr. Narachi has the right to acquire from us within 60 days of June 30, 2014 pursuant to the exercise of stock options.
- (18) Consists of 6,388 shares that Dr. Honig has the right to acquire from us within 60 days of June 30, 2014 pursuant to the exercise of stock options.
- (19) Consists of 6,388 shares that Dr. Yang has the right to acquire from us within 60 days of June 30, 2014 pursuant to the exercise of stock options.
- (20) Consists of 1,281,478 shares of common stock, 53,807 shares issuable upon exercise of a warrant, and 973,150 shares that all executive officers and directors as a group have the right to acquire from us within 60 days of June 30, 2014 pursuant to the exercise of stock options.

## DESCRIPTION OF CAPITAL STOCK

Our amended and restated certificate of incorporation authorizes us to issue up to 200,000,000 shares of common stock, par value \$0.001 per share, and 10,000,000 shares of preferred stock, par value \$0.001 per share.

As of March 31, 2014, there were outstanding:

- 18,500,015 shares of common stock;
- zero shares of preferred stock;
- options exercisable for up to 2,060,890 shares of common stock; and
- warrants exercisable for up to 231,821 shares of common stock.

As of March 31, 2014, we had 36 holders of record of our common stock. The actual number of stockholders is greater than this number of record holders, and includes stockholders who are beneficial owners, but whose shares are held in street name by brokers and other nominees. This number of holders of record also does not include stockholders whose shares may be held in trust by other entities.

The following description of our capital stock is not complete and is subject to and qualified in its entirety by our amended and restated certificate of incorporation and amended and restated bylaw, each filed as an exhibit to our Current Report on Form 8-K filed with the SEC on February 10, 2014, and by the relevant provisions of the Delaware General Corporation Law.

### Common Stock

#### Voting

Our common stock is entitled to one vote for each share held of record on all matters submitted to a vote of the stockholders, including the election of directors, and does not have cumulative voting rights. Accordingly, the holders of a majority of the shares of our common stock entitled to vote in any election of directors can elect all of the directors standing for election.

#### Dividends

Subject to preferences that may be applicable to any then outstanding preferred stock, the holders of common stock are entitled to receive dividends, if any, as may be declared from time to time by our board of directors out of legally available funds.

#### Liquidation

In the event of our liquidation, dissolution or winding up, holders of our common stock will be entitled to share ratably in the net assets legally available for distribution to stockholders after the payment of all of our debts and other liabilities, subject to the satisfaction of any liquidation preference granted to the holders of any outstanding shares of preferred stock.

#### Rights and Preferences

Holders of our common stock have no preemptive, conversion or subscription rights, and there are no redemption or sinking fund provisions applicable to our common stock. The rights, preferences and privileges of the holders of our common stock are subject to, and may be adversely affected by, the rights of the holders of shares of any series of our preferred stock that we may designate and issue in the future.

### **Fully Paid and Nonassessable**

All of our outstanding shares of common stock are, and the shares of common stock to be issued in this offering will be, fully paid and nonassessable.

### **Preferred Stock**

Our Board of Directors has the authority, without further action by the stockholders, to issue up to 10,000,000 shares of preferred stock in one or more series, to establish from time to time the number of shares to be included in each such series, to fix the rights, preferences and privileges of the shares of each wholly unissued series and any qualifications, limitations or restrictions thereon and to increase or decrease the number of shares of any such series, but not below the number of shares of such series then outstanding.

Our board of directors may authorize the issuance of preferred stock with voting or conversion rights that could adversely affect the voting power or other rights of the holders of the common stock. The issuance of preferred stock, while providing flexibility in connection with possible acquisitions and other corporate purposes, could, among other things, have the effect of delaying, deferring or preventing a change in our control that may otherwise benefit holders of our common stock and may adversely affect the market price of the common stock and the voting and other rights of the holders of common stock. As of March 31, 2014, there were no shares of preferred stock outstanding and we have no current plans to issue any shares of preferred stock.

### **Stock Options**

As of March 31, 2014, there were 2,060,890 shares of common stock issuable upon the exercise of outstanding stock options, at a weighted-average exercise price of \$4.51 per share.

### **Warrants**

As of March 31, 2014, there were 231,821 shares of common stock issuable upon the exercise of outstanding warrants at an exercise price of \$5.61 per share.

These warrants provide for cashless exercise at the option of the holder, and also contain provisions for the adjustment of the number of shares issuable upon the exercise of the warrant in the event of stock splits, recapitalizations, reclassifications and consolidations. Upon closing of this offering, these warrants will be automatically cancelled if not previously exercised. The warrants will expire in October 2018.

### **Registration Rights**

Certain holders of our common stock, or their transferees, are entitled to the registration rights set forth below with respect to registration of the resale of such shares under the Securities Act pursuant to an amended and restated investors' rights agreement by and among us and certain of our stockholders.

#### **Demand Registration Rights**

Upon the written request from the holders of 25% of the registrable securities (excluding registrable securities derived from our Junior preferred stock) then outstanding that we file a registration statement under the Securities Act with an anticipated aggregate price to the public of at least \$5.0 million, we will be obligated to notify all holders of registrable securities of such request and to use our reasonable best efforts to register the sale of all registrable securities that holders may request to be registered. We are not required to effect more than two registration statements which are declared or ordered effective, subject to certain exceptions. We may postpone the filing of a registration statement for up to 90 days once in any 12-month period if in the good faith judgment of our board of directors such registration would be detrimental to us.

## **Form S-3 Registration Rights**

If we are eligible to file a registration statement on Form S-3, holders of registrable securities have the right to demand that we file a registration statement on Form S-3 so long as the aggregate amount of securities to be sold under the registration statement on Form S-3 is at least \$3.0 million, subject to specified exceptions, conditions and limitations.

## **“Piggyback” Registration Rights**

If we register any securities for public sale, holders of registration rights will have the right to include their shares in the registration statement. The underwriters of any underwritten offering will have the right to limit the number of shares having registration rights to be included in the registration statement, but not below 33% of the total number of shares included in the registration statement, except this offering in which the holders have waived any and all rights to have their shares included.

## **Expenses of Registration**

Generally, we are required to bear all registration and selling expenses incurred in connection with the demand, piggyback and Form S-3 registrations described above, other than underwriting discounts and commissions.

## **Expiration of Registration Rights**

The demand, piggyback and Form S-3 registration rights discussed above will terminate seven years following the closing of our initial public offering or, (i) as to a given holder of registrable securities, at such earlier time as the holder’s registrable securities, taken together with any registrable securities held by such holder’s affiliates, constitute less than 1% of our outstanding common stock and such holder is able to sell of such holder’s registrable securities in a single 90-day period under Rule 144 of the Securities Act, or (ii) as to any securities otherwise registrable pursuant to the exercise of the foregoing registration rights, at such time as the securities are sold (a) to the public, either through a registration statement or under Rule 144 of the Securities Act, or (b) in a private transaction in which the registration rights are not also transferred.

## **Anti-Takeover Effects of Provisions of Our Amended and Restated Certificate of Incorporation, Our Bylaws and Delaware Law**

### **Delaware Anti-Takeover Law**

We are subject to Section 203 of the Delaware General Corporation Law, or Section 203. Section 203 generally prohibits a public Delaware corporation from engaging in a “business combination” with an “interested stockholder” for a period of three years after the date of the transaction in which the person became an interested stockholder, unless:

- prior to the date of the transaction, the board of directors of the corporation approved either the business combination or the transaction which resulted in the stockholder becoming an interested stockholder;
- the interested stockholder owned at least 85% of the voting stock of the corporation outstanding upon consummation of the transaction, excluding for purposes of determining the number of shares outstanding (1) shares owned by persons who are directors and also officers and (2) shares owned by employee stock plans in which employee participants do not have the right to determine confidentially whether shares held subject to the plan will be tendered in a tender or exchange offer; or
- on or subsequent to the consummation of the transaction, the business combination is approved by the board and authorized at an annual or special meeting of stockholders, and not by written consent, by the affirmative vote of at least 66  $\frac{2}{3}$ % of the outstanding voting stock which is not owned by the interested stockholder.

Section 203 defines a business combination to include:

- any merger or consolidation involving the corporation and the interested stockholder;
- any sale, transfer, pledge or other disposition involving the interested stockholder of 10% or more of the assets of the corporation;
- subject to exceptions, any transaction involving the corporation that has the effect of increasing the proportionate share of the stock of any class or series of the corporation beneficially owned by the interested stockholder;
- subject to exceptions, any transaction that results in the issuance or transfer by the corporation of any stock of the corporation to the interested stockholder; and
- the receipt by the interested stockholder of the benefit of any loans, advances, guarantees, pledges or other financial benefits provided by or through the corporation.

In general, Section 203 defines an interested stockholder as any entity or person beneficially owning 15% or more of the outstanding voting stock of the corporation and any entity or person affiliated with or controlling or controlled by the entity or person.

#### **Amended and Restated Certificate of Incorporation and Amended and Restated Bylaws**

Provisions of our amended and restated certificate of incorporation and amended and restated bylaws may delay or discourage transactions involving an actual or potential change in our control or change in our management, including transactions in which stockholders might otherwise receive a premium for their shares or transactions that our stockholders might otherwise deem to be in their best interests. Therefore, these provisions could adversely affect the price of our common stock. Among other things, our amended and restated certificate of incorporation and amended and restated bylaws:

- permit our board of directors to issue up to 10,000,000 shares of preferred stock, with any rights, preferences and privileges as they may designate (including the right to approve an acquisition or other change in our control);
- provide that the authorized number of directors may be changed only by resolution adopted by a majority of the board of directors;
- provide that the board of directors or any individual director may only be removed with cause and the affirmative vote of the holders of at least 66 2/3% of the voting power of all of our then outstanding common stock;
- provide that all vacancies, including newly created directorships, may, except as otherwise required by law or subject to the rights of holders of preferred stock as designated from time to time, be filled by the affirmative vote of a majority of directors then in office, even if less than a quorum;
- divide our board of directors into three classes;
- require that any action to be taken by our stockholders must be effected at a duly called annual or special meeting of stockholders and not be taken by written consent;
- provide that stockholders seeking to present proposals before a meeting of stockholders or to nominate candidates for election as directors at a meeting of stockholders must provide notice in writing in a timely manner and also specify requirements as to the form and content of a stockholder's notice;
- do not provide for cumulative voting rights (therefore allowing the holders of a majority of the shares of common stock entitled to vote in any election of directors to elect all of the directors standing for election, if they should so choose);

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- provide that special meetings of our stockholders may be called only by the chairman of the board, our Chief Executive Officer or by the board of directors pursuant to a resolution adopted by a majority of the total number of authorized directors (whether or not there exists any vacancies); and
- provide that the Court of Chancery of the State of Delaware will be the sole and exclusive forum for (1) any derivative action or proceeding brought on our behalf, (2) any action asserting a claim of breach of a fiduciary duty owed by any of our directors or officers to us or our stockholders, (3) any action asserting a claim against the us arising pursuant to any provision of the DGCL or our certificate of incorporation or bylaws or (4) any action asserting a claim against us governed by the internal affairs doctrine.

The amendment of any of these provisions, with the exception of the ability of our board of directors to issue shares of preferred stock and designate any rights, preferences and privileges thereto, would require the affirmative vote of the holders of at least 66<sup>2</sup>/<sub>3</sub>% of the voting power of all of our then outstanding common stock.

### **NASDAQ Global Market Listing**

Our common stock is listed on The NASDAQ Global Market under the symbol “CLDN.”

### **Transfer Agent and Registrar**

The transfer agent and registrar for our common stock is American Stock Transfer & Trust Company, LLC. The transfer agent and registrar’s address is 6201 15<sup>th</sup> Avenue, Brooklyn, New York 11219.



## SHARES ELIGIBLE FOR FUTURE SALE

Prior to our initial public offering in January 2014, there was no public market for our common stock. Future sales of substantial amounts of common stock in the public market, including shares issued upon exercise of outstanding options and warrants, or the anticipation of these sales, could adversely affect prevailing market prices from time to time and could impair our ability to raise equity capital in the future.

Based on the number of shares of common stock outstanding as of March 31, 2014, upon the completion of this offering we will have \_\_\_\_\_ shares of common stock outstanding, assuming (1) no exercise of the underwriters' option to purchase additional shares of common stock and (2) no exercise of outstanding options or warrants. Of those shares, all of the shares sold in this offering and all 6,325,000 shares sold in our initial public offering will be freely tradable, except that any shares held by our "affiliates," as that term is defined in Rule 144 under the Securities Act, or Rule 144, may only be sold in compliance with the limitations described below.

### Rule 144

In general, under Rule 144 as currently in effect, any person who is not an affiliate of ours and has held their shares for at least six months, including the holding period of any prior owner other than one of our affiliates, may sell shares without restriction, provided current public information about us is available. In addition, under Rule 144, any person who is not an affiliate of ours and has held their shares for at least one year, including the holding period of any prior owner other than one of our affiliates, would be entitled to sell an unlimited number of shares without regard to whether current public information about us is available.

A person who is an affiliate of ours and who has beneficially owned restricted securities for at least six months, including the holding period of any prior owner other than one of our affiliates, is entitled to sell a number of restricted shares within any three-month period that does not exceed the greater of:

- 1% of the number of shares of our common stock then outstanding, which will equal approximately \_\_\_\_\_ shares immediately after this offering; or
- the average weekly trading volume of our common stock on The NASDAQ Global Market during the four calendar weeks preceding the filing of a notice on Form 144 with respect to the sale.

Sales of restricted shares under Rule 144 held by our affiliates are also subject to requirements regarding the manner of sale, notice and the availability of current public information about us. Rule 144 also provides that affiliates relying on Rule 144 to sell shares of our common stock that are not restricted shares must nonetheless comply with the same restrictions applicable to restricted shares, other than the holding period requirement.

### Rule 701

In general, under Rule 701 of the Securities Act, any of our stockholders who purchased shares from us in connection with a qualified compensatory stock plan or other written agreement before we became subject to the reporting requirements of Section 13 or 15(d) of the Exchange Act is eligible to resell those shares in reliance on Rule 144. An affiliate of the issuer can resell shares in reliance on Rule 144 without having to comply with the holding period requirements of Rule 144, and a non-affiliate of the issuer can resell shares in reliance on Rule 144 without having to comply with the holding period requirements of Rule 144 and without regard to the volume of such sales or the availability of public information about the issuer.

As of March 31, 2014, options to purchase a total of 2,060,890 shares of common stock were outstanding, of which 757,546 were vested. Of the total number of shares of our common stock issuable under these options, 1,213,633 are subject to contractual lock-up agreements with the underwriters described below under "Underwriting" and will become eligible for sale at the expiration of those agreements.

### **Lock-Up Agreements**

We, along with our directors, executive management team and the entities affiliated with our directors, as well as certain of our existing stockholders, have agreed with the underwriters that for a period of 90 days (the restricted period) after the date of this prospectus, except with the prior written consent of Credit Suisse Securities (USA) LLC and Jefferies LLC and subject to specified exceptions, not to offer, pledge, sell, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant any option, right or warrant to purchase, lend or otherwise transfer or dispose of, directly or indirectly, any shares of common stock or any securities convertible into or exercisable or exchangeable for shares of common stock, or enter into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of ownership of the common stock. Credit Suisse Securities (USA) LLC and Jefferies LLC have advised us that they have no current intent or arrangement to release any of the shares subject to the lock-up agreements prior to the expiration of the lock-up period. Upon expiration of the restricted period, certain of our stockholders and warrant holders will have the right to require us to register their shares under the Securities Act. See “—Registration Rights” below and “Description of Capital Stock—Registration Rights.”

Certain of our employees, including our executive officers and/or directors, have entered into, and may in the future enter into, written trading plans that are intended to comply with Rule 10b5-1 under the Exchange Act. Sales under existing trading plans are exempt from the restrictions of the lock-up agreements relating to the offering described above. Sales under any trading plan entered into in the future, if any, would not be permitted until the expiration of the lock-up agreements relating to the offering described above.

### **Registration Rights**

The holders of 11,119,262 shares of our common stock are entitled to rights with respect to the registration of their shares under the Securities Act, subject to the lock-up agreements described under “—Lock-Up Agreements” above. Registration of these shares under the Securities Act would result in the shares becoming freely tradable without restriction under the Securities Act, except for shares purchased by affiliates. Any sales of securities by these stockholders could have a material adverse effect on the trading price of our common stock. See “Description of Capital Stock—Registration Rights.”

### **Equity Incentive Plans**

Shares of our common stock issued under our 2001 Stock Option Plan, 2012 Equity Incentive Plan, 2013 plan and the ESPP are available for sale in the open market, subject to Rule 144 volume limitations and the lock-up agreements described above, if applicable.

## **MATERIAL U.S. FEDERAL INCOME TAX CONSEQUENCES TO NON-U.S. HOLDERS OF OUR COMMON STOCK**

The following discussion describes the material U.S. federal income tax consequences of the acquisition, ownership and disposition of our common stock acquired in this offering by Non-U.S. Holders (as defined below). This discussion does not address all aspects of U.S. federal income taxes that may be relevant to Non-U.S. Holders in light of their particular circumstances, nor does it address any U.S. federal estate or gift tax, any state, local or non-U.S. tax consequences. Rules different from those described below may apply to certain Non-U.S. Holders that are subject to special treatment under the Code such as financial institutions, insurance companies, tax-exempt organizations, tax-qualified retirement plans, broker-dealers and traders in securities, commodities or currencies, U.S. expatriates, “controlled foreign corporations,” “passive foreign investment companies,” corporations that accumulate earnings to avoid U.S. federal income tax, persons that hold our common stock as part of a “straddle,” “conversion transaction,” or other risk reduction strategy, holders deemed to sell our common stock under the constructive sale provisions of the Code, holders who hold or receive our common stock pursuant to the exercise of employee stock options or otherwise as compensation, holders who are subject to the alternative minimum tax or Medicare contribution tax, partnerships and other pass-through entities, and investors in such pass-through entities or entities that are treated as disregarded entities for U.S. federal income tax purposes (regardless of their places of organization or formation). Such Non-U.S. Holders are urged to consult their own tax advisors to determine the U.S. federal, state, local and other tax consequences that may be relevant to them. Furthermore, the discussion below is based upon the provisions of the Code and Treasury regulations, published administrative pronouncements, rulings and judicial decisions thereunder as of the date hereof. Such authorities may be repealed, revoked or modified, perhaps retroactively, so as to result in U.S. federal income tax consequences different from those discussed below. We have not requested a ruling from the U.S. Internal Revenue Service, or the IRS, with respect to the statements made and the conclusions reached in the following summary. This discussion assumes that the Non-U.S. Holder holds our common stock as a “capital asset” within the meaning of Section 1221 of the Code (generally, property held for investment).

The following discussion is for general information only and is not tax advice for any Non-U.S. Holder under its particular circumstances. Persons considering the purchase of our common stock pursuant to this offering should consult their own tax advisors concerning the U.S. federal income and estate tax consequences of acquiring, owning and disposing of our common stock in light of their particular situations as well as any consequences arising under the laws of any other taxing jurisdiction, including any state, local and non-U.S. tax consequences and any U.S. federal non-income tax consequences.

For the purposes of this discussion, a “Non-U.S. Holder” is, for U.S. federal income tax purposes, a beneficial owner of common stock that is not a U.S. Holder. A “U.S. Holder” means a beneficial owner of our common stock that is for U.S. federal income tax purposes (a) an individual who is a citizen or resident of the United States, (b) a corporation or other entity treated as a corporation created or organized in or under the laws of the United States, any state thereof or the District of Columbia, (c) an estate the income of which is subject to U.S. federal income taxation regardless of its source or (d) a trust if it (1) is subject to the primary supervision of a court within the United States and one or more U.S. persons have the authority to control all substantial decisions of the trust or (2) has a valid election in effect under applicable U.S. Treasury regulations to be treated as a U.S. person. Also, partnerships, or other entities that are treated as partnerships for U.S. federal income tax purposes (regardless of their place of organization or formation) and entities that are treated as disregarded entities for U.S. federal income tax purposes (regardless of their place of organization or formation) are not addressed by this discussion and are, therefore, not considered to be Non-U.S. Holders for the purposes of this discussion.

### **Distributions on Our Common Stock**

Subject to the discussion below regarding backup withholding and foreign accounts, distributions, if any, made on our common stock to a Non-U.S. Holder of our common stock generally will constitute dividends for U.S. tax purposes to the extent made out of our current or accumulated earnings and profits (as determined under U.S. federal income tax principles) and will be subject to withholding tax at a 30% rate or such lower rate as may

be specified by an applicable income tax treaty. To obtain a reduced rate of withholding under a treaty, a Non-U.S. Holder generally will be required to provide us with a properly executed IRS Form W-8BEN or W-8BEN-E, or other appropriate form, certifying the Non-U.S. Holder's entitlement to benefits under that treaty. In the case of a Non-U.S. Holder that is an entity, Treasury regulations and the relevant tax treaty provide rules to determine whether, for purposes of determining the applicability of a tax treaty, dividends will be treated as paid to the entity or to those holding an interest in that entity. If a Non-U.S. Holder holds stock through a financial institution or other agent acting on the holder's behalf, the holder will be required to provide appropriate documentation to such agent. The holder's agent will then be required to provide certification to the applicable withholding agent, either directly or through other intermediaries. If you are eligible for a reduced rate of U.S. federal withholding tax under an income tax treaty, you should consult with your own tax advisor to determine if you are able to obtain a refund or credit of any excess amounts withheld by timely filing an appropriate claim for a refund with the IRS.

We generally are not required to withhold tax on dividends paid to a Non-U.S. Holder that are effectively connected with the Non-U.S. Holder's conduct of a trade or business within the United States (and, if required by an applicable income tax treaty, are attributable to a permanent establishment that such holder maintains in the United States) if a properly executed IRS Form W-8ECI, stating that the dividends are so connected, is furnished to us (or, if stock is held through a financial institution or other agent, to such agent). In general, such effectively connected dividends will be subject to U.S. federal income tax, on a net income basis at the regular graduated rates, unless a specific treaty exemption applies. A corporate Non-U.S. Holder receiving effectively connected dividends may also be subject to an additional "branch profits tax," which is imposed, under certain circumstances, at a rate of 30% (or such lower rate as may be specified by an applicable treaty) on the corporate Non-U.S. Holder's effectively connected earnings and profits, subject to certain adjustments.

To the extent distributions on our common stock, if any, exceed our current and accumulated earnings and profits, they will first reduce your basis in our common stock as a non-taxable return of capital, but not below zero, and then any excess will be treated as gain and taxed in the same manner as gain realized from a sale or other disposition of common stock as described in the next section.

### **Gain on Disposition of Our Common Stock**

Subject to the discussion below regarding backup withholding and foreign accounts, a Non-U.S. Holder generally will not be subject to U.S. federal income tax with respect to gain realized on a sale or other disposition of our common stock unless (a) the gain is effectively connected with a trade or business of such holder in the United States (and, if required by an applicable income tax treaty, is attributable to a permanent establishment that such holder maintains in the United States), (b) the Non-U.S. Holder is a nonresident alien individual and is present in the United States for 183 or more days in the taxable year of the disposition and certain other conditions are met, or (c) we are or have been a "United States real property holding corporation," or a USRPHC, within the meaning of Code Section 897(c)(2) at any time within the shorter of the five-year period preceding such disposition or such holder's holding period.

If you are a Non-U.S. Holder described in (a) above, you will be required to pay tax on the net gain derived from the sale at regular graduated U.S. federal income tax rates, unless a specific treaty exemption applies, and corporate Non-U.S. Holders described in (a) above may be subject to the additional branch profits tax at a 30% rate or such lower rate as may be specified by an applicable income tax treaty. If you are an individual Non-U.S. Holder described in (b) above, you will be required to pay a flat 30% tax on the gain derived from the sale, which gain may be offset by U.S. source capital losses (even though you are not considered a resident of the United States). With respect to (c) above, in general, we would be a USRPHC if interests in U.S. real estate constituted (by fair market value) at least half of our assets. We believe that we are not, and do not anticipate becoming, a USRPHC, however, there can be no assurance that we will not become a USRPHC in the future. Even if we are treated as a USRPHC, gain realized by a Non-U.S. Holder on a disposition of our common stock will not be subject to U.S. federal income tax so long as (1) the Non-U.S. Holder owned, directly, indirectly and

constructively, no more than 5% of our common stock at all times within the shorter of (a) the five-year period preceding the disposition or (b) the holder's holding period and (2) our common stock is regularly traded on an established securities market. There can be no assurance that our common stock will continue to qualify as regularly traded on an established securities market.

### **Information Reporting Requirements and Backup Withholding**

Generally, we or certain financial middlemen must report information to the IRS with respect to any dividends we pay on our common stock including the amount of any such dividends, the name and address of the recipient, and the amount, if any, of tax withheld. A similar report is sent to the holder to whom any such dividends are paid. Pursuant to tax treaties or certain other agreements, the IRS may make its reports available to tax authorities in the recipient's country of residence.

Dividends paid by us (or our paying agents) to a Non-U.S. Holder may also be subject to U.S. backup withholding. U.S. backup withholding generally will not apply to a Non-U.S. Holder who provides a properly executed IRS Form W-8BEN or W-8BEN-E or otherwise establishes an exemption.

Under current U.S. federal income tax law, U.S. information reporting and backup withholding requirements generally will apply to the proceeds of a disposition of our common stock effected by or through a U.S. office of any broker, U.S. or non-U.S., unless the holder provides a properly executed IRS Form W-8BEN or W-8BEN-E or otherwise establishes an exemption. Generally, U.S. information reporting and backup withholding requirements will not apply to a payment of disposition proceeds to a Non-U.S. Holder where the transaction is effected outside the United States through a non-U.S. office of a non-U.S. broker. For information reporting purposes, certain brokers with substantial U.S. ownership or operations will generally be treated in a manner similar to U.S. brokers.

If backup withholding is applied to you, you should consult with your own tax advisor to determine if you are able to obtain a tax refund or credit with respect to the amount withheld.

### **Foreign Accounts**

A U.S. federal withholding tax of 30% may apply to dividends and the gross proceeds of a disposition of our common stock paid to a foreign financial institution (as specifically defined by applicable rules), including when the foreign financial institution holds our common stock on behalf of a Non-U.S. Holder, unless such institution enters into an agreement with the U.S. government to withhold on certain payments and to collect and provide to the U.S. tax authorities substantial information regarding U.S. account holders of such institution (which may include certain equity holders of such institution, as well as certain account holders that are foreign entities with U.S. owners). Foreign financial institutions located in jurisdictions that have an intergovernmental agreement with the United States governing these withholding and reporting requirements may be subject to different rules. This U.S. federal withholding tax of 30% may also apply to dividends and the gross proceeds of a disposition of our common stock paid to a non-financial foreign entity unless such entity provides the withholding agent with either a certification that it does not have any substantial direct or indirect U.S. owners or provides information regarding direct and indirect U.S. owners of the entity. The withholding tax described above will not apply if the foreign financial institution or non-financial foreign entity otherwise qualifies for an exemption from the rules. Under certain circumstances, a Non-U.S. Holder might be eligible for refunds or credits of such tax. Holders are encouraged to consult with their own tax advisors regarding the possible implications of this withholding on their investment in our common stock.

The withholding provisions described above generally apply to payments of dividends on our common stock and will apply to payments of gross proceeds from a sale or other disposition of common stock on or after January 1, 2017.

EACH PROSPECTIVE INVESTOR SHOULD CONSULT ITS OWN TAX ADVISOR REGARDING THE TAX CONSEQUENCES OF PURCHASING, HOLDING AND DISPOSING OF OUR COMMON STOCK, INCLUDING THE CONSEQUENCES OF ANY PROPOSED CHANGE IN APPLICABLE LAW, AS WELL AS TAX CONSEQUENCES ARISING UNDER ANY STATE, LOCAL, NON-U.S. OR U.S. FEDERAL NON-INCOME TAX LAWS.

**UNDERWRITING**

Under the terms and subject to the conditions contained in an underwriting agreement dated \_\_\_\_\_, 2014, we have agreed to sell to the underwriters named below, for whom Credit Suisse Securities (USA) LLC and Jefferies LLC are acting as representatives, the following respective numbers of shares of common stock:

<u>Name</u>	<u>Number of Shares</u>
Credit Suisse Securities (USA) LLC	
Jefferies LLC	
Stifel, Nicolaus & Company, Incorporated	
Wedbush Securities Inc	
Total	

The underwriting agreement provides that the underwriters are obligated to purchase all the shares of common stock in the offering if any are purchased, other than those shares covered by the option to purchase additional shares described below. The underwriting agreement also provides that if an underwriter defaults, the purchase commitments of the non-defaulting underwriters may be increased or the offering may be terminated.

We have granted to the underwriters a 30-day option to purchase on a pro rata basis up to an aggregate of \_\_\_\_\_ additional shares at the public offering price less the underwriting discounts and commissions.

The underwriters propose to offer the shares of common stock initially at the public offering price on the cover page of this prospectus and to selling group members at that price less a selling concession of up to \$ \_\_\_\_\_ per share. After the public offering the representatives may change the public offering price and selling concession.

The following table summarizes the underwriting discounts and commissions and estimated expenses we will pay. The information assumes either no exercise or full exercise by the underwriters of their option to purchase additional shares.

	<u>Per Share</u>		<u>Total</u>	
	<u>Without Option to Purchase Additional Shares</u>	<u>With Option to Purchase Additional Shares</u>	<u>Without Option to Purchase Additional Shares</u>	<u>With Option to Purchase Additional Shares</u>
Underwriting discounts and commissions paid by us	\$ _____	\$ _____	\$ _____	\$ _____
Expenses payable by us	\$ _____	\$ _____	\$ _____	\$ _____

The representatives have informed us that they do not expect sales to accounts over which the underwriters have discretionary authority to exceed 5% of the shares of common stock being offered.

We have agreed that we will not (i) offer, sell, issue, contract to sell, pledge or otherwise dispose of, (ii) offer, sell, issue, contract to sell, contract to purchase or grant any option, right or warrant to purchase, (iii) enter into any swap, hedge or any other agreement that transfers, in whole or in part, the economic consequences of ownership, (iv) establish or increase a put equivalent position or liquidate or decrease a call equivalent position or (v) file with the Securities and Exchange Commission a registration statement under the Securities Act relating to, any shares of our common stock or securities convertible into or exchangeable or exercisable for any shares of our common stock, or publicly disclose the intention to take any such action, without the prior written consent of Credit Suisse Securities (USA) LLC and Jefferies LLC, for 90 days after the date of this prospectus, subject to certain exceptions.

The restrictions in the foregoing paragraph do not apply to (i) the sale of shares of common stock to the underwriters pursuant to the underwriting agreement, (ii) the issuance by us of shares of common stock pursuant to the exercise of options outstanding on the date of this prospectus, (iii) the grant of stock options, restricted

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stock or other equity-based compensation awards (or the issuance of common stock upon exercise thereof) to eligible participants pursuant to our employee benefit or equity incentive plans described in this prospectus, (iv) the establishment by a director, officer or stockholder of a trading plan pursuant to Rule 10b5-1 under the Exchange Act for the transfer of shares of our common stock; *provided* that such plan does not provide for the transfer of shares of our common stock during the restricted period and no public announcement or filing under the Exchange Act regarding the establishment of such plan shall be required or shall be voluntarily made by or on behalf of such director, officer or stockholder or us during the restricted period, (v) transactions by an officer relating to shares of our common stock executed under a trading plan pursuant to Rule 10b5-1 under the Exchange Act in existence as of the date of this prospectus providing for the transfer of shares of our common stock; *provided* that any filing under Section 16(a) of the Exchange Act that is made in connection with any such transaction during the restricted period shall state that such transaction has been executed under a trading plan pursuant to Rule 10b5-1 under the Exchange Act, and shall also state the date such trading plan was adopted, and (vi) the filing of a registration statement on Form S-8 with respect to the registration of securities to be offered under our employee benefit or equity incentive plans described in this prospectus.

Our executive officers, our directors and certain of our principal stockholders have agreed that they will not offer, sell, contract to sell, pledge or otherwise dispose of, directly or indirectly, any shares of our common stock or securities convertible into or exchangeable or exercisable for any shares of our common stock, enter into a transaction that would have the same effect, or enter into any swap, hedge or other arrangement that transfers, in whole or in part, any of the economic consequences of ownership of our common stock, whether any of these transactions are to be settled by delivery of our common stock or other securities, in cash or otherwise, or publicly disclose the intention to make any offer, sale, pledge or disposition, or to enter into any transaction, swap, hedge or other arrangement, without, in each case, the prior written consent of Credit Suisse Securities (USA) LLC and Jefferies LLC for a period of 90 days after the date of this prospectus, subject to certain exceptions.

We have agreed to indemnify the underwriters against liabilities under the Securities Act, or contribute to payments that the underwriters may be required to make in that respect. We have also agreed to reimburse the underwriters for up to \$ of expenses related to the review of this offering by the Financial Industry Regulatory Authority, Inc.

Our common stock is listed on The NASDAQ Global Market under the symbol “CLDN.”

The underwriters and their respective affiliates are full-service financial institutions engaged in various activities, which may include securities trading, commercial and investment banking, financial advisory, investment management, investment research, principal investment, hedging, financing and brokerage activities. The underwriters and their respective affiliates may in the future provide financial advisory or investment banking services to us from time to time for which they expect to receive customary compensation and expense reimbursement.

In addition, in the ordinary course of their business activities, the underwriters and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of ours or our affiliates. The underwriters and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

In connection with the offering the underwriters may engage in stabilizing transactions, over-allotment transactions, syndicate covering transactions and penalty bids in accordance with Regulation M under the Exchange Act.

- Stabilizing transactions permit bids to purchase the underlying security so long as the stabilizing bids do not exceed a specified maximum.



- Over-allotment involves sales by the underwriters of shares in excess of the number of shares the underwriters are obligated to purchase, which creates a syndicate short position. The short position may be either a covered short position or a naked short position. In a covered short position, the number of shares over-allotted by the underwriters is not greater than the number of shares that they may purchase in the option to purchase additional shares. In a naked short position, the number of shares involved is greater than the number of shares in the option to purchase additional shares. The underwriters may close out any covered short position by either exercising their option to purchase additional shares and/or purchasing shares in the open market.
- Syndicate covering transactions involve purchases of our common stock in the open market after the distribution has been completed in order to cover syndicate short positions. In determining the source of shares to close out the short position, the underwriters will consider, among other things, the price of shares available for purchase in the open market as compared to the price at which they may purchase shares through the option to purchase additional shares. If the underwriters sell more shares than could be covered by the option to purchase additional shares, a naked short position, the position can only be closed out by buying shares in the open market. A naked short position is more likely to be created if the underwriters are concerned that there could be downward pressure on the price of the shares in the open market after pricing that could adversely affect investors who purchase in the offering.
- Penalty bids permit the representatives to reclaim a selling concession from a syndicate member when the common stock originally sold by the syndicate member is purchased in a stabilizing or syndicate covering transaction to cover syndicate short positions.

These stabilizing transactions, syndicate covering transactions and penalty bids may have the effect of raising or maintaining the market price of our common stock or preventing or retarding a decline in the market price of our common stock. As a result, the price of our common stock may be higher than the price that might otherwise exist in the open market. These transactions may be effected on The NASDAQ Global Market or otherwise and, if commenced, may be discontinued at any time.

A prospectus in electronic format may be made available on the web sites maintained by one or more of the underwriters, or selling group members, if any, participating in this offering and one or more of the underwriters participating in this offering may distribute prospectuses electronically. The representatives may agree to allocate a number of shares to underwriters and selling group members for sale to their online brokerage account holders. Internet distributions will be allocated by the underwriters and selling group members that will make internet distributions on the same basis as other allocations.

### **Selling Restrictions**

**European Economic Area.** In relation to each Member State of the European Economic Area which has implemented the Prospectus Directive, which we refer to as a Relevant Member State, an offer to the public of any shares of our common stock may not be made in that Relevant Member State, except that an offer to the public in that Relevant Member State of any shares of our common stock may be made at any time under the following exemptions under the Prospectus Directive, if they have been implemented in that Relevant Member State:

- (a) to any legal entity which is a qualified investor as defined in the Prospectus Directive;
- (b) to fewer than 100 or, if the Relevant Member State has implemented the relevant provision of the 2010 PD Amending Directive, 150, natural or legal persons (other than qualified investors as defined in the Prospectus Directive), as permitted under the Prospectus Directive, subject to obtaining the prior consent of the representatives for any such offer; or
- (c) in any other circumstances falling within Article 3(2) of the Prospectus Directive, provided that no such offer of shares of our common stock shall result in a requirement for the publication by us or any underwriter of a prospectus pursuant to Article 3 of the Prospectus Directive.

For the purposes of this provision, the expression an “offer to the public” in relation to any shares of our common stock in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and any shares of our common stock to be offered so as to enable an investor to decide to purchase any shares of our common stock, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State, the expression “Prospectus Directive” means Directive 2003/71/EC (and amendments thereto, including the 2010 PD Amending Directive, to the extent implemented in the Relevant Member State), and includes any relevant implementing measure in the Relevant Member State, and the expression “2010 PD Amending Directive” means Directive 2010/73/EU.

**United Kingdom.** Our common stock may not be offered or sold and will not be offered or sold to any persons in the United Kingdom other than persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or as agent) for the purposes of their businesses and in compliance with all applicable provisions of the Financial Services and Markets Act 2000 (“FSMA”) with respect to anything done in relation to our common stock in, from or otherwise involving the United Kingdom. Each underwriter has represented and agreed that:

- (a) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue or sale of the shares of our common stock in circumstances in which Section 21(1) of the FSMA does not apply to us; and
- (b) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to the shares of our common stock in, from or otherwise involving the United Kingdom.

**Canada.** The common shares may be sold only to purchasers purchasing as principal that are both “accredited investors” as defined in National Instrument 45-106 Prospectus and Registration Exemptions and “permitted clients” as defined in National Instrument 31-103 Registration Requirements, Exemptions and Ongoing Registrant Obligations. Any resale of the common shares must be made in accordance with an exemption from the prospectus requirements and in compliance with the registration requirements of applicable securities laws.

**Hong Kong.** The common shares may not be offered or sold in Hong Kong by means of any document other than (a) in circumstances which do not constitute an offer to the public within the meaning of the Companies Ordinance (Cap. 32, Laws of Hong Kong), or (b) to “professional investors” within the meaning of the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) and any rules made thereunder, or (c) in other circumstances which do not result in the document being a “prospectus” within the meaning of the Companies Ordinance (Cap. 32, Laws of Hong Kong) and no advertisement, invitation or document relating to the shares may be issued or may be in the possession of any person for the purpose of issue (in each case whether in Hong Kong or elsewhere), which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the laws of Hong Kong) other than with respect to common shares which are or are intended to be disposed of only to persons outside Hong Kong or only to “professional investors” within the meaning of the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) and any rules made thereunder.

**Singapore.** This prospectus has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, this prospectus and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the common shares may not be circulated or distributed, nor may the common shares be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than (a) to an institutional investor under Section 274 of the Securities and Futures Act, Chapter 289 of Singapore, or the SFA, (b) to a relevant person pursuant to Section 275(1), or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275 of the SFA or (c) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA, in each case subject to compliance with conditions set forth in the SFA.

Where the common shares are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor, shares, debentures and units of shares and debentures of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the common shares pursuant to an offer made under Section 275 of the SFA except:
  - i. to an institutional investor (for corporations, under Section 274 of the SFA) or to a relevant person defined in Section 275(2) of the SFA, or to any person pursuant to an offer that is made on terms that such shares, debentures and units of shares and debentures of that corporation or such rights and interest in that trust are acquired at a consideration of not less than S\$200,000 (or its equivalent in a foreign currency) for each transaction, whether such amount is to be paid for in cash or by exchange of securities or other assets, and further for corporations, in accordance with the conditions specified in Section 275 of the SFA;
  - ii. where no consideration is or will be given for the transfer; or
  - iii. where the transfer is by operation of law.

**Switzerland.** The common shares may not be publicly offered in Switzerland and will not be listed on the SIX Swiss Exchange, or the SIX, or on any other stock exchange or regulated trading facility in Switzerland. This document has been prepared without regard to the disclosure standards for issuance prospectuses under art. 652a or art. 1156 of the Swiss Code of Obligations or the disclosure standards for listing prospectuses under art. 27 ff. of the SIX Listing Rules or the listing rules of any other stock exchange or regulated trading facility in Switzerland. Neither this document nor any other offering or marketing material relating to the common shares or the offering may be publicly distributed or otherwise made publicly available in Switzerland.

Neither this document nor any other offering or marketing material relating to the offering, or the common shares have been or will be filed with or approved by any Swiss regulatory authority. In particular, this document will not be filed with, and the offer of common shares will not be supervised by, the Swiss Financial Market Supervisory Authority, or FINMA, and the offer of common shares has not been and will not be authorized under the Swiss Federal Act on Collective Investment Schemes, or CISA. Accordingly, no public distribution, offering or advertising, as defined in CISA, its implementing ordinances and notices, and no distribution to any non-qualified investor, as defined in CISA, its implementing ordinances and notices, shall be undertaken in or from Switzerland, and the investor protection afforded to acquirers of interests in collective investment schemes under CISA does not extend to acquirers of common shares.

**United Arab Emirates.** This offering has not been approved or licensed by the Central Bank of the United Arab Emirates, or the UAE, Securities and Commodities Authority of the UAE and/or any other relevant licensing authority in the UAE including any licensing authority incorporated under the laws and regulations of any of the free zones established and operating in the territory of the UAE, in particular the Dubai Financial Services Authority, or DFSA, a regulatory authority of the Dubai International Financial Centre, or DIFC. The offering does not constitute a public offer of securities in the UAE, DIFC and/or any other free zone in accordance with the Commercial Companies Law, Federal Law No 8 of 1984 (as amended), DFSA Offered Securities Rules and NASDAQ Dubai Listing Rules, accordingly, or otherwise. The common shares may not be offered to the public in the UAE and/or any of the free zones.

The common shares may be offered and issued only to a limited number of investors in the UAE or any of its free zones who qualify as sophisticated investors under the relevant laws and regulations of the UAE or the free zone concerned.

**France.** This prospectus (including any amendment, supplement or replacement thereto) is not being distributed in the context of a public offering in France within the meaning of Article L. 411-1 of the French Monetary and Financial Code (Code monétaire et financier).

This prospectus has not been and will not be submitted to the French Autorité des marchés financiers, or the AMF, for approval in France and accordingly may not and will not be distributed to the public in France.

Pursuant to Article 211-3 of the AMF General Regulation, French residents are hereby informed that:

- (a) the transaction does not require a prospectus to be submitted for approval to the AMF;
- (b) persons or entities referred to in Point 2°, Section II of Article L.411-2 of the Monetary and Financial Code may take part in the transaction solely for their own account, as provided in Articles D. 411-1, D. 734-1, D. 744-1, D. 754-1 and D. 764-1 of the Monetary and Financial Code; and
- (c) the financial instruments thus acquired cannot be distributed directly or indirectly to the public otherwise than in accordance with Articles L. 411-1, L. 411-2, L. 412-1 and L. 621-8 to L. 621-8-3 of the Monetary and Financial Code.

This prospectus is not to be further distributed or reproduced (in whole or in part) in France by the recipients of this prospectus. This prospectus has been distributed on the understanding that such recipients will only participate in the issue or sale of our common stock for their own account and undertake not to transfer, directly or indirectly, our common stock to the public in France, other than in compliance with all applicable laws and regulations and in particular with Articles L. 411-1 and L. 411-2 of the French Monetary and Financial Code.

## **LEGAL MATTERS**

The validity of the shares of common stock being offered by this prospectus will be passed upon for us by Cooley LLP, San Diego, California. As of the date of this prospectus, Cooley LLP beneficially owned less than one percent of the outstanding shares of our common stock. The underwriters are being represented by Latham & Watkins LLP, San Diego, California.

## **EXPERTS**

Ernst & Young LLP, an independent registered public accounting firm, has audited our consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2013, as set forth in their report, which is incorporated by reference into this prospectus. Our financial statements are incorporated by reference in reliance on Ernst & Young LLP's report, given on their authority as experts in accounting and auditing.

## **WHERE YOU CAN FIND ADDITIONAL INFORMATION**

We have filed with the SEC a registration statement on Form S-1, including exhibits and schedules, under the Securities Act, with respect to the shares of common stock being offered by this prospectus. This prospectus, which constitutes part of the registration statement, does not contain all of the information in the registration statement and its exhibits. For further information with respect to us and the common stock offered by this prospectus, we refer you to the registration statement and its exhibits. Statements contained in this prospectus as to the contents of any contract or any other document referred to are not necessarily complete, and in each instance, we refer you to the copy of the contract or other document filed as an exhibit to the registration statement. Each of these statements is qualified in all respects by this reference.

You can read our SEC filings, including the registration statement, over the Internet at the SEC's website at [www.sec.gov](http://www.sec.gov). You may also read and copy any document we file with the SEC at its public reference facilities at 100 F Street, NE, Washington, D.C. 20549. You may also obtain copies of these documents at prescribed rates by writing to the Public Reference Section of the SEC at 100 F Street, NE, Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information on the operation of the public reference facilities. You may also request a copy of these filings, at no cost, by writing us at 11988 El Camino Real, Suite 650, San Diego, California or telephoning us at (858) 366-4288.

We are subject to the information reporting requirements of the Exchange Act and file reports, proxy statements and other information with the SEC. These reports, proxy statements and other information are available for inspection and copying at the public reference room and web site of the SEC referred to above. We also maintain a website at [www.celladon.com](http://www.celladon.com), at which you may access these materials free of charge as soon as reasonably practicable after they are electronically filed with, or furnished to, the SEC. Information contained on or accessible through our website is not a part of this prospectus, and the inclusion of our website address in this prospectus is an inactive textual reference only.

## **INCORPORATION OF CERTAIN INFORMATION BY REFERENCE**

The SEC allows us to "incorporate by reference" information from other documents that we file with it, which means that we can disclose important information to you by referring you to those documents. The information incorporated by reference is considered to be part of this prospectus. Information in this prospectus supersedes information incorporated by reference that we filed with the SEC prior to the date of this prospectus.

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We incorporate by reference into this prospectus and the registrations statement of which this prospectus is a part the information or documents listed below that we have filed with the SEC (Commission File No. 001-36183):

- our Annual Report on Form 10-K for the year ended December 31, 2013, filed with the SEC on March 31, 2014;
- our Definitive Proxy Statement on Schedule 14A, filed with the SEC on April 21, 2014 (other than the portions thereof which are furnished and not filed);
- our Quarterly Report on Form 10-Q for the quarter ended March 31, 2014, filed with the SEC on May 13, 2014; and
- our Current Reports on Form 8-K filed with the SEC on February 10, 2014, February 24, 2014, March 3, 2014, March 25, 2014, April 10, 2014, May 21, 2014, June 2, 2014, June 3, 2014 and July 21, 2014.

We will furnish without charge to you, on written or oral request, a copy of any or all of the documents incorporated by reference, including exhibits to these documents. You should direct any requests for documents by writing us at 11988 El Camino Real, Suite 650, San Diego, California 92130 or telephoning us at (858) 366-4288.

Any statement contained in a document incorporated or deemed to be incorporated by reference in this prospectus will be deemed modified, superseded or replaced for purposes of this prospectus to the extent that a statement contained in this prospectus modifies, supersedes or replaces such statement.

**Shares**



**Common Stock**

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## **Prospectus**

**, 2014**

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**Credit Suisse**

**Jefferies**

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**Stifel**

**Wedbush PacGrow Life Sciences**

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**PART II**  
**INFORMATION NOT REQUIRED IN PROSPECTUS**

**Item 13. Other Expenses of Issuance and Distribution.**

The following table sets forth all costs and expenses, other than estimated underwriting discounts and commissions, payable by Celladon Corporation (the “Registrant”) in connection with the sale of the common stock being registered. All amounts shown are estimates except for the Securities and Exchange Commission (“SEC”) registration fee, the Financial Industry Regulatory Authority, Inc. (“FINRA”) filing fee and The NASDAQ Global Market listing fee.

	<u>Amount to be paid</u>
SEC registration fee	\$ 8,147
FINRA filing fee	9,988
Blue sky qualification fees and expenses	*
Printing and engraving expenses	*
Legal fees and expenses	*
Accounting fees and expenses	*
Transfer agent and registrar fees and expenses	*
Miscellaneous expenses	*
Total	<u>\$ *</u>

\* To be filed by amendment.

**Item 14. Indemnification of Directors and Officers.**

The Registrant is incorporated under the laws of the State of Delaware. Section 145 of the Delaware General Corporation Law provides that a Delaware corporation may indemnify any persons who were, are, or are threatened to be made, parties to any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative or investigative (other than an action by or in the right of such corporation), by reason of the fact that such person is or was an officer, director, employee or agent of such corporation, or is or was serving at the request of such corporation as an officer, director, employee or agent of another corporation or enterprise. The indemnity may include expenses (including attorneys’ fees), judgments, fines and amounts paid in settlement actually and reasonably incurred by such person in connection with such action, suit or proceeding, provided that such person acted in good faith and in a manner he or she reasonably believed to be in or not opposed to the corporation’s best interests and, with respect to any criminal action or proceeding, had no reasonable cause to believe that his or her conduct was illegal. A Delaware corporation may indemnify any persons who were, are, or are threatened to be made, a party to any threatened, pending or completed action or suit by or in the right of the corporation by reason of the fact that such person is or was a director, officer, employee or agent of such corporation, or is or was serving at the request of such corporation as a director, officer, employee or agent of another corporation or enterprise. The indemnity may include expenses (including attorneys’ fees) actually and reasonably incurred by such person in connection with the defense or settlement of such action or suit provided such person acted in good faith and in a manner he or she reasonably believed to be in or not opposed to the corporation’s best interests except that no indemnification is permitted without judicial approval if the officer or director is adjudged to be liable to the corporation. Where an officer or director is successful on the merits or otherwise in the defense of any action referred to above, the corporation must indemnify him or her against the expenses (including attorneys’ fees) actually and reasonably incurred.

The Registrant’s amended and restated certificate of incorporation and amended and restated bylaws provide for the indemnification of its directors and officers to the fullest extent permitted under the Delaware General Corporation Law.



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Section 102(b)(7) of the Delaware General Corporation Law permits a corporation to provide in its certificate of incorporation that a director of the corporation shall not be personally liable to the corporation or its stockholders for monetary damages for breach of fiduciary duties as a director, except for liability for any:

- transaction from which the director derives an improper personal benefit;
- act or omission not in good faith or that involves intentional misconduct or a knowing violation of law;
- unlawful payment of dividends or redemption of shares; or
- breach of a director's duty of loyalty to the corporation or its stockholders.

The Registrant's amended and restated certificate of incorporation includes such a provision. Expenses incurred by any officer or director in defending any such action, suit or proceeding in advance of its final disposition shall be paid by the Registrant upon delivery to it of an undertaking, by or on behalf of such director or officer, to repay all amounts so advanced if it shall ultimately be determined that such director or officer is not entitled to be indemnified by the Registrant.

Section 174 of the Delaware General Corporation Law provides, among other things, that a director who willfully or negligently approves of an unlawful payment of dividends or an unlawful stock purchase or redemption, may be held liable for such actions. A director who was either absent when the unlawful actions were approved or dissented at the time may avoid liability by causing his or her dissent to such actions to be entered in the books containing minutes of the meetings of the board of directors at the time such action occurred or immediately after such absent director receives notice of the unlawful acts.

As permitted by the Delaware General Corporation Law, the Registrant has entered into indemnity agreements with each of its directors and executive officers, that require the Registrant to indemnify such persons against any and all costs and expenses (including attorneys', witness or other professional fees) actually and reasonably incurred by such persons in connection with any action, suit or proceeding (including derivative actions), whether actual or threatened, to which any such person may be made a party by reason of the fact that such person is or was a director or officer or is or was acting or serving as an officer, director, employee or agent of the Registrant or any of its affiliated enterprises. Under these agreements, the Registrant is not required to provided indemnification for certain matters, including:

- indemnification beyond that permitted by the Delaware General Corporation Law;
- indemnification for any proceeding with respect to the unlawful payment of remuneration to the director or officer;
- indemnification for certain proceedings involving a final judgment that the director or officer is required to disgorge profits from the purchase or sale of the Registrant's stock;
- indemnification for proceedings involving a final judgment that the director's or officer's conduct was in bad faith, knowingly fraudulent or deliberately dishonest or constituted willful misconduct or a breach of his or her duty of loyalty, but only to the extent of such specific determination;
- indemnification for proceedings or claims brought by an officer or director against us or any of the Registrant's directors, officers, employees or agents, except for (1) claims to establish a right of indemnification or proceedings, (2) claims approved by the Registrant's board of directors, (3) claims required by law, (4) when there has been a change of control as defined in the indemnification agreement with each director or officer, or (5) by the Registrant in its sole discretion pursuant to the powers vested to the Registrant under Delaware law;
- indemnification for settlements the director or officer enters into without the Registrant's consent; or
- indemnification in violation of any undertaking required by the Securities Act or in any registration statement filed by the Registrant.

The indemnification agreements also set forth certain procedures that will apply in the event of a claim for indemnification thereunder.

Except as otherwise disclosed under the heading “Legal Proceedings” in the “Business” section of the prospectus included in this registration statement, there is at present no pending litigation or proceeding involving any of the Registrant’s directors or executive officers as to which indemnification is required or permitted, and the Registrant is not aware of any threatened litigation or proceeding that may result in a claim for indemnification.

The Registrant has an insurance policy in place that covers its officers and directors with respect to certain liabilities, including liabilities arising under the Securities Act of 1933, as amended (the “Securities Act”) or otherwise.

The Registrant plans to enter into an underwriting agreement which provides that the underwriters are obligated, under some circumstances, to indemnify the Registrant’s directors, officers and controlling persons against specified liabilities, including liabilities under the Securities Act.

#### **Item 15. Recent Sales of Unregistered Securities.**

The following sets forth information regarding all unregistered securities sold by the Registrant since January 1, 2010:

- (1) From May 2010 to December 2011, the Registrant issued and sold to investors convertible promissory notes in the aggregate principal amount of \$8.9 million, which notes bore interest at the rate of 12% per annum.
- (2) In January 2012, the Registrant issued and sold to investors an aggregate of 27,616,923 shares of its Series A-1 preferred stock and 12,138,080 shares of its Junior preferred stock, at a purchase price of \$0.449 per share, for aggregate consideration of \$17.8 million. Of this amount, \$12.4 million was paid for by cancellation of principal indebtedness under the promissory notes described in paragraph (1) above and the balance was paid for in cash.
- (3) In January 2012, the Registrant issued an aggregate of 849,949 shares of its common stock to the holders of the convertible promissory notes described in paragraph (1) above in exchange for the waiver of such holders’ rights to receive payment of unpaid accrued interest under such notes. The foregoing share numbers reflect the effect of the 1-for-12.49 reverse stock split of the Registrant’s common stock effected on October 25, 2013.
- (4) From March 2012 to June 2012, the Registrant issued and sold to investors an aggregate of 88,807,202 shares of its Series A-1 preferred stock, at a purchase price of \$0.449 per share, for aggregate cash consideration of \$39.9 million. In addition, from April 2012 to June 2012, the Registrant issued securities exchangeable for 10,716,405 shares of its Series A-1 preferred stock, at a purchase price of \$0.449 per share on an as-exchanged basis, for aggregate cash consideration of \$4.8 million.
- (5) In June 2013, the Registrant issued 10,716,405 shares of its Series A-1 preferred stock to Coöperatief LSP IV UA in consideration for the exchange by Coöperatief LSP IV UA of share capital it held in the Registrant’s Netherlands-based subsidiary, Celladon Europe B.V. No additional consideration was provided for this issuance.
- (6) From January 14, 2010 to June 10, 2010, the Registrant granted stock options under its 2001 Stock Option Plan to purchase an aggregate of 1,770 shares of common stock to its employees, directors and consultants, having exercise prices ranging from \$224.82 to \$349.72 per share. The foregoing share numbers and per share exercise prices reflect the effect of the 1-for-100 reverse split of the Registrant’s capital stock that occurred in January 2012 and the 1-for-12.49 reverse stock split of the Registrant’s common stock effected on October 25, 2013.

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- (7) From June 15, 2012 to October 16, 2013, the Registrant granted stock options under its 2012 Equity Incentive Plan to purchase up to an aggregate of 1,563,355 shares of its common stock to its employees, directors and consultants, at an exercise price of \$1.12 per share. The foregoing share numbers and per share exercise prices reflect the effect of the 1-for-12.49 reverse stock split of the Registrant's common stock effected on October 25, 2013.
- (8) In October 2013, the Registrant issued and sold to investors convertible promissory notes in the aggregate principal amount of \$1,097,017 and warrants exercisable for an aggregate of 2,895,570 shares of its Series A-1 preferred stock at an exercise price of \$0.449 per share. The aggregate consideration paid to the Registrant for these convertible notes and warrants was \$1,097,307. In connection with the completion of the Registrant's initial public offering, the principal amount of the convertible notes and accrued interest automatically converted into 139,665 shares of the Registrant's common stock at a conversion price of \$8.00 per share. Following the completion of the Registrant's initial public offering, the warrants were initially exercisable for an aggregate of 231,821 shares of the Registrant's common stock at an exercise price of \$5.61 per share. A total of 25,481 of these warrants were exercised for cash as of June 30, 2014. The foregoing share numbers and per share exercise prices reflect the effect of the 1-for-12.49 reverse stock split of the Registrant's common stock effected on October 25, 2013.

The offers, sales and issuances of the securities described in paragraphs (1) through (5) and (8) above were deemed to be exempt from registration under the Securities Act in reliance on Section 4(2) of the Securities Act and Rule 506 promulgated under Regulation D promulgated thereunder as transactions by an issuer not involving a public offering. The recipients of securities in each of these transactions acquired the securities for investment only and not with a view to or for sale in connection with any distribution thereof and appropriate legends were affixed to the securities issued in these transactions. Each of the recipients of securities in these transactions was an accredited investor within the meaning of Rule 501 of Regulation D under the Securities Act and had adequate access, through employment, business or other relationships, to information about us. No underwriters were involved in these transactions.

The offers, sales and issuances of the securities described in paragraphs (6) and (7) above were deemed to be exempt from registration under the Securities Act in reliance on Rule 701 in that the transactions were under compensatory benefit plans and contracts relating to compensation as provided under Rule 701. The recipients of such securities were our employees, directors or bona fide consultants and received the securities under the Registrant's 2001 Stock Option Plan and/or the Registrant's 2012 Equity Incentive Plan. Appropriate legends were affixed to the securities issued in these transactions. Each of the recipients of securities in these transactions had adequate access, through employment, business or other relationships, to information about us.

## **Item 16. Exhibits and Financial Statement Schedules.**

### ***(a) Exhibits.***

<b>Exhibit Number</b>	<b>Description</b>
1.1†	Form of Underwriting Agreement.
3.1	Amended and Restated Certificate of Incorporation of the Registrant (incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K, filed with the SEC on February 10, 2014).
3.2	Amended and Restated Bylaws of the Registrant (incorporated by reference to Exhibit 3.2 to the Registrant's Current Report on Form 8-K, filed with the SEC on February 10, 2014).
4.1	Reference is made to Exhibits 3.1 and 3.2.

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<b>Exhibit Number</b>	<b>Description</b>
4.2	Form of Common Stock Certificate of the Registrant (incorporated by reference to Exhibit 4.1 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
4.3	Amended and Restated Investor Rights Agreement by and among the Registrant and certain of its stockholders, dated February 4, 2014 (incorporated by reference to Exhibit 4.2 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
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5.1†	Opinion of Cooley LLP.
10.1+	Form of Indemnity Agreement by and between the Registrant and its directors and officer (incorporated by reference to Exhibit 10.1 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
10.2+	Celladon Corporation 2001 Stock Option Plan and Form of Notice of Grant of Stock Option, Stock Option Agreement and Stock Option Exercise Notice thereunder (incorporated by reference to Exhibit 10.2 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
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10.9+	Employment Agreement by and between the Registrant and Ryan K. Takeya, dated September 2, 2013, as amended (incorporated by reference to Exhibit 10.9 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).

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<b>Exhibit Number</b>	<b>Description</b>
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10.11+	Employment Agreement by and between the Registrant and Krisztina M. Zsebo, Ph.D., dated August 30, 2013, as amended (incorporated by reference to Exhibit 10.11 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
10.12+	Letter Agreement by and between the Registrant and Gregg Huber Alton, dated August 30, 2013 (incorporated by reference to Exhibit 10.12 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
10.13+	Letter Agreement by and between the Registrant and Graham Cooper, dated September 2, 2013 (incorporated by reference to Exhibit 10.13 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
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10.15*	License Agreement by and between the Registrant and the Regents of the University of California, dated February 10, 2001, as amended (incorporated by reference to Exhibit 10.15 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
10.16*	Exclusive License Agreement by and between the Registrant and Martin J. Kaplitt, M.D., dated June 7, 2006 (incorporated by reference to Exhibit 10.16 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
10.17*	Non-Exclusive License Agreement by and between the Registrant and AskBio, LLC, dated January 15, 2008 (incorporated by reference to Exhibit 10.17 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
10.18	License Agreement by and between the Registrant and AdVec Inc., dated February 24, 2009 (incorporated by reference to Exhibit 10.18 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
10.19*	Exclusive Patent License Agreement by and between the Registrant and the Regents of the University of Minnesota, dated May 11, 2009 (incorporated by reference to Exhibit 10.19 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
10.20*	Non-Exclusive License Agreement by and between the Registrant and Virovek Incorporation, dated November 4, 2010 (incorporated by reference to Exhibit 10.20 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
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10.22*	Sublicense Agreement by and between the Registrant and AmpliPhi Biosciences Corporation, dated June 27, 2012 (incorporated by reference to Exhibit 10.22 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).

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<u>Exhibit Number</u>	<u>Description</u>
10.23*	Amended and Restated Manufacturing Services Agreement by and between the Registrant and Lonza Houston, Inc., dated August 26, 2013 (incorporated by reference to Exhibit 10.23 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
10.24+	Letter Agreement by and between the Registrant and Michael Narachi, dated October 16, 2013 (incorporated by reference to Exhibit 10.24 to the Registrant's Registration Statement on Form S-1, as amended (File No. 333-191688), originally filed with the SEC on October 11, 2013).
10.25*	Material Transfer and Exclusivity Agreement by and between the Registrant and Les Laboratoires Servier, dated February 20, 2014 (incorporated by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q filed with the SEC on March 31, 2014).
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10.27	Assignment and License Agreement by and between the Registrant and Enterprise Management Partners, LLC dated July 18, 2014 (incorporated by reference to Exhibit 99.1 to the Registrant's Current Report on Form 8-K filed with the SEC on July 21, 2014).
10.28+	Employment Agreement by and between the Registrant and Paul Cleveland, dated May 28, 2014.
10.29+	Employment Agreement by and between the Registrant and Elizabeth Reed, dated May 30, 2014.
23.1	Consent of Independent Registered Public Accounting Firm.
23.2	Consent of Cooley LLP. See Exhibit 5.1.
24.1	Power of Attorney. Reference is made to the signature page hereto.

+ Indicates management contract or compensatory plan.

\* The Registrant has obtained confidential treatment with respect to certain portions of this exhibit.

† To be filed by amendment.

### ***(b) Financial Statement Schedules.***

Not applicable.

### **Item 17. Undertakings.**

The undersigned Registrant hereby undertakes to provide to the underwriters at the closing specified in the underwriting agreement certificates in such denominations and registered in such names as required by the underwriters to permit prompt delivery to each purchaser.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers and controlling persons of the Registrant pursuant to the foregoing provisions, or otherwise, the Registrant has been advised that in the opinion of the SEC such indemnification is against public policy as expressed in the Securities Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Registrant of expenses incurred or paid by a director, officer, or controlling person of the Registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the Registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question of whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of such issue.

The undersigned Registrant hereby undertakes that:

- (a) For purposes of determining any liability under the Securities Act, the information omitted from the form of prospectus filed as part of this registration statement in reliance upon Rule 430A and contained in a form of prospectus filed by the Registrant pursuant to Rule 424(b)(1) or (4) or 497(h) under the Securities Act shall be deemed to be part of this registration statement as of the time it was declared effective.
- (b) For the purpose of determining any liability under the Securities Act, each post-effective amendment that contains a form of prospectus shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

## SIGNATURES

Pursuant to the requirements of the Securities Act, the Registrant has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of San Diego, State of California, on the 30<sup>th</sup> day of July, 2014.

### CELLADON CORPORATION

/s/ Krisztina M. Zsebo, Ph.D.

Krisztina M. Zsebo, Ph.D.  
*Chief Executive Officer*

## POWER OF ATTORNEY

KNOW ALL BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Krisztina M. Zsebo, Ph.D., and Paul Cleveland, and each of them, as his or her true and lawful attorneys-in-fact and agents, each with the full power of substitution, for him or her and in his or her name, place or stead, in any and all capacities, to sign any and all amendments to this registration statement (including post-effective amendments), and to sign any registration statement for the same offering covered by this registration statement that is to be effective upon filing pursuant to Rule 462(b) promulgated under the Securities Act, and all post-effective amendments thereto, and to file the same, with exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or their or his or her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act, this registration statement has been signed by the following persons in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/ Krisztina M. Zsebo, Ph.D.</u> Krisztina M. Zsebo, Ph.D.	Chief Executive Officer and Member of the Board of Directors <i>(Principal Executive Officer)</i>	July 30, 2014
<u>/s/ Paul Cleveland</u> Paul Cleveland	President and Chief Financial Officer <i>(Principal Financial Officer)</i>	July 30, 2014
<u>/s/ Rebecque J. Laba</u> Rebecque J. Laba	Vice President, Finance and Administration <i>(Principal Accounting Officer)</i>	July 30, 2014
<u>/s/ Michael Narachi</u> Michael Narachi	Chairman of the Board of Directors	July 30, 2014
<u>Gregg Alton</u>	Member of the Board of Directors	July , 2014
<u>/s/ Graham Cooper</u> Graham Cooper	Member of the Board of Directors	July 30, 2014



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<u>Signature</u>	<u>Title</u>	<u>Date</u>
<div>/s/ Joshua Funder, Ph.D.</div> <div>Joshua Funder, Ph.D.</div>	Member of the Board of Directors	July 30, 2014
<div>/s/ Peter K. Honig, M.D., M.P.H</div> <div>Peter K. Honig, M.D., M.P.H</div>	Member of the Board of Directors	July 30, 2014
<div>/s/ Patrick Y. Yang, Ph.D.</div> <div>Patrick Y. Yang, Ph.D.</div>	Member of the Board of Directors	July 30, 2014

**EXHIBIT INDEX**

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24.1	Power of Attorney. Reference is made to the signature page hereto.

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+ Indicates management contract or compensatory plan.

\* The Registrant has obtained confidential treatment with respect to certain portions of this exhibit.

† To be filed by amendment.

SUBLEASE

This Sublease, dated as of May 28, 2014, is made by and between Brandes Investment Partners, L.P., a Delaware limited partnership ("Landlord"), and Celladon Corporation, a Delaware corporation ("Tenant").

## RECITALS

A. Landlord, as tenant, leases from Cognac Del Mar Owner I LLC, a Delaware limited liability company (the "Prime Landlord") space (the "Prime Lease Premises") in the building (as defined in the Prime Lease) known as Del Mar Gateway located at 11988 El Camino Real, San Diego, California 92130 by a certain Lease Agreement dated as of September 8, 1999, as amended by that certain (i) First Amendment to Lease dated April 4, 2002, (ii) Commencement Notice dated June 10, 2002, (iii) Third Amendment to Lease dated as of July 25, 2002, (iv) Fourth Amendment to Lease dated as of November 5, 2002, (v) Fifth Amendment to Lease dated as of June 5, 2003, (vi) Sixth Amendment to Lease dated as of November 17, 2004, and (vii) Seventh Amendment to Lease dated as of February 2, 2011 (collectively, the "Prime Lease").

B. Landlord has agreed to sublet to Tenant and Tenant has agreed to sublet from Landlord a portion of the Prime Lease Premises, which portion is approximately 10,908 rentable square feet located on the sixth floor of the Building (the "Premises"), as depicted on Exhibit A attached hereto.

NOW, THEREFORE, Landlord and Tenant, in consideration of the mutual covenants herein contained and each with intent to be legally bound, for themselves and respective successors and assigns, hereby agree as follows:

I. SUBLEASE

A. Landlord hereby subleases the Premises to Tenant and Tenant hereby subleases the Premises from Landlord, on the terms and conditions contained in this Sublease. If approved by the Prime Landlord, the Premises will be designated as Suite 650. Landlord shall deliver the Premises to Tenant on the Commencement Date (as herein defined) in "as is" condition (except as otherwise set forth in this Sublease) subject to the Prime Lease and free of all other tenants and occupants.

B. Subject to the terms and conditions of this Sublease, Landlord shall deliver the Premises to Tenant prior to the Commencement Date promptly upon obtaining the consent of the Prime Landlord to this Sublease and Tenant's delivery of all required insurance information (which date of Landlord's delivery to Tenant of the Premises may be referred to as the "Early Access Date") for the purpose of allowing Tenant to make certain improvements to the Premises and otherwise readying the Premises for the conduct of its business as described in Section II.C below. Subject to Section XXIX below, if the Prime Landlord does not grant its consent to this Sublease and the Tenant's improvements within thirty (30) days after the date of this Sublease, the Commencement Date will be extended on a day for day basis for every day after such thirtieth (30<sup>th</sup>) day until Prime Landlord's consent is granted. Tenant will not make any improvements or otherwise alter the Premises until the consent of Prime Landlord to such

alterations has been obtained. Except as expressly set forth in this Sublease, Landlord shall not be obligated to provide or pay for any improvement work or services related to improvement of the Premises. Tenant shall be responsible for and pay for all improvements to the Premises related to its occupancy thereof, including, without limitation, the installing of trade fixtures, data, and telecommunications wiring and equipment, and other business equipment and security systems. Tenant represents that it has inspected the Premises and the Building and has found the same in satisfactory condition as of the date hereof (insofar as the observable condition of the Premises and the Building is concerned). Tenant acknowledges that neither the Building nor the Premises has undergone inspection by a Certified Access Specialist (CAsp). Landlord makes no representations or warranties with respect to the condition of the Premises or the Building or the Project other than Landlord has not received written notice of any noncompliance with applicable laws and codes affecting the Premises or the Building, and Tenant is not relying on any representations or warranties of Landlord or Landlord's agents or employees with respect to the condition thereof or compliance with applicable laws and codes other than as expressly set forth herein. Neither Landlord nor Tenant shall have any right to re-measure the Premises; instead, each stipulates to the rentable square footage of the Premises as stated in Recital B above.

## II. TERM

A. The term of this Sublease shall commence on July 1, 2014 ("Commencement Date"), subject to extension as set forth in Section I.B. above.

B. The term of this Sublease shall expire at the close of business on September 30, 2021, unless sooner terminated pursuant to the provisions of this Sublease, applicable law or as a result of the termination of the Prime Lease (collectively, the "Expiration Date").

C. Tenant shall have access to the Premises as of the Early Access Date (as herein defined) for the purpose of installing tenant improvements, trade fixtures, data and telecommunications wiring and equipment and other business equipment and security systems pursuant to the Prime Lease. Tenant's right of access herein shall be subject to the terms and conditions of the Sublease, except that prior to the Commencement Date, Tenant shall have no obligation to pay Rent. If Tenant fails to comply with the terms of the Sublease, Tenant's right of access shall cease (unless Tenant cures any such noncompliance within the cure period provided herein) and Tenant shall vacate the Premises upon three (3) days written notice from Landlord after the expiration of such cure period; provided that Tenant will be permitted additional time to cure in the event the nature of the default is such that additional time is reasonably required to cure such default and provided Tenant has commenced such cure and thereafter diligently pursues the cure to completion.

D. Tenant shall have a continuous right to terminate this Sublease from and after December 1, 2018, provided Tenant satisfies each and every one of the following conditions: (i) Tenant delivers to Landlord written notice of Tenant's election to terminate this Sublease (the "Early Termination Notice") at least eight (8) months, but not more than twelve (12) months, before the effective date of any early termination (with the earliest possible effective date being December 1, 2018), and (ii) concurrently with Tenant's delivery to Landlord of the Early Termination Notice, Tenant pays to Landlord an early termination fee equal to the sum of (1)

three (3) months' rent at the monthly rent then in effect when the Early Termination Date Notice is delivered, (2) the unamortized (on a straight line basis) Abated Rent, (3) the unamortized cost of the Improvement Allowance (as defined in Section VIII below) and (4) the unamortized brokerage commissions paid by Landlord (with such sum of the amounts described in (1), (2), (3) and (4) hereinafter referred to as the "Termination Fee"). To illustrate the foregoing for the purpose of avoiding any possibility of a dispute or misunderstanding as to the amount of the Termination Fee, Landlord and Tenant hereby stipulate as to the accuracy of the example calculation of components (2), (3) and (4) of the Termination Fee as the same has been calculated as set forth in Exhibit B attached hereto. Notwithstanding anything to the contrary contained in this Sublease, this early termination right shall be personal to Tenant and, as such, may only be exercised by Tenant or an affiliate thereof that is a permissible transferee under this Sublease. This early termination right shall be immediately null and void if: (i) any Default of Tenant under this Sublease exists at the time of delivery of the Early Termination Notice, (ii) Tenant fails to pay the Termination Fee concurrently with its delivery of the Early Termination Notice, (iii) Tenant subleases the Premises in one or more sublease transactions (i.e., one or more sub-subleases) in which such sublease contracts contain a stated termination date that is subsequent to the effective date of any early termination [unless any such subtenant(s) execute and deliver either an estoppel or statement (which may be included in the sublease agreement) certifying that (1) its contractual right to occupy its premises terminates on or before the effective date of early termination of this Sublease and (2) such subtenant(s) commit in writing to vacate its premises on or before the effective date of any such early termination], or (iv) Tenant assigns this Sublease to anyone other than to an affiliate of Tenant that is a permissible transferee hereunder.

### III. RENT

A. Commencing on the Commencement Date, Tenant shall pay Landlord Rent as follows:

<u>Period of Term</u>	<u>Monthly Rate</u>	<u>Monthly Rent</u>
Commencement Date - July 31, 2014	\$2.85 SF	\$31,087.80
August 1, 2014 - September 30, 2014	\$2.85 SF	Abated Entirely
October 1, 2014 - June 30, 2015	\$2.85 SF	\$31,087.80
July 1, 2015 - June 30, 2016	\$2.94 SF	\$32,069.52
July 1, 2016 - June 30, 2017	\$3.02 SF	\$32,942.16
July 1, 2017 - June 30, 2018	\$3.11 SF	\$33,923.88
July 1, 2018 - June 30, 2019	\$3.21 SF	\$35,014.68
July 1, 2019 - June 30, 2020	\$3.30 SF	\$35,996.40
July 1, 2020 - June 30, 2021	\$3.40 SF	\$37,087.20
July 1, 2021 - September 30, 2021	\$3.51 SF	\$38,287.08

Such rent shall be payable on the first day of each month during the term. Base Rent for any partial month shall be prorated on a daily basis and if Base Rent commences on a day other than the first day of a calendar month, the first payment which Tenant shall make to Landlord shall be payable on the date Rent commences and shall be equal to a proportionate part of the monthly installment of Rent for the partial month in which Rent commences plus the installment of Rent for the succeeding calendar month. Notwithstanding the foregoing, Tenant shall pay to

Landlord the sum of \$31,087.80 upon the execution by Tenant of this Sublease, which sum shall be applied to the installment of Base Rent for the first month of the Term (i.e., July 2014, assuming a Commencement Date of July 1, 2014). Notwithstanding the above schedule of payments to the contrary, provided Tenant is not in default under this Sublease, Tenant shall be entitled to an abatement of Base Rent (the "Rent Abatement") equal to the Base Rent due in the second and third months of the term of this Sublease. Notwithstanding the Rent Abatement, Additional Sublease Rent (as hereinafter defined), utility charges and any other costs and charges specified herein shall be and remain due and payable by Tenant hereunder.

B. Tenant shall pay Base Rent and all other amounts due from Tenant to Landlord pursuant to this Sublease (all such other amounts, collectively, "Additional Sublease Rent"), at such place as Landlord may designate in writing, in lawful money of the United States of America, without demand and without any deduction, setoff or abatement. Landlord shall have the same rights and remedies with respect to the nonpayment of Additional Sublease Rent as with respect to the nonpayment of Base Rent.

C. Notwithstanding anything to the contrary in this Sublease, Landlord shall allow Tenant to use all of the existing furniture and fixtures currently in the Premises (including any white boards, conference room tables and kitchen appliances) during the term of this Sublease, at no additional cost to Tenant. A preliminary inventory of such furniture and fixtures is set forth on Exhibit C attached hereto; provided that the parties will update the attached inventory within thirty (30) days after the Commencement Date and both parties will approve such revised inventory by initialing the revised Exhibit C. This furniture and fixtures shall be in their "as is" condition. Tenant shall maintain the furniture and fixture in a condition and repair as good as on the Commencement Date (reasonable wear and tear excepted), and Tenant shall return to Landlord such furniture and fixtures at the end of the term of this Sublease (or sooner if this Sublease is terminated in accordance with its terms). Tenant shall have the right at any time during the Term to notify Landlord that it no longer has a need to use any items of furniture or fixtures, and upon any such notice, Landlord will remove the identified items from the Premises not later than thirty (30) days after Tenant's request.

#### IV. ADDITIONAL SUBLEASE RENT

In accordance with the provisions of the Prime Lease, Landlord, as tenant under the Prime Lease, is obligated to pay as Additional Rent (as defined in the Prime Lease) its Tenant's Share (which Tenant's Share under the Prime Lease is 64.70%) with respect to the Prime Lease Premises (as defined herein) of annual Operating Costs (as defined in the Prime Lease). The Prime Lease Premises means the premises comprised of 104,470 rentable square feet leased by Landlord as tenant under the Prime Lease.

Tenant shall promptly pay to Landlord as Additional Sublease Rent under this Sublease, Tenant's proportionate share (as herein defined) of all estimated Additional Rent and Additional Rent which Landlord is obligated to pay to Prime Landlord pursuant to the Prime Lease with respect to the Prime Lease Premises during the term of this Sublease (as adjusted to reflect a 2014 Base Year) including, without limitation, Tenant's proportionate share of any amount or expense which Landlord shall pay or incur with respect to Operating Costs during the term of this Sublease. Tenant's proportionate share is agreed to be 10.44% (based on 10,908/104,470) of



the amount Landlord, as tenant under the Prime Lease, is obligated to pay as Additional Rent with respect to the Prime Lease Premises; provided, however, that the Base Year for purposes of calculating Tenant's liability for Operating Costs hereunder shall be calendar year 2014 (as opposed to the 2011 base year applicable under the Prime Lease). Each year of the term of this Lease, Landlord shall promptly provide to Tenant full and complete copies of the Estimate and Actual Statement annually given by Prime Landlord to Landlord pursuant to Sections 5.1A and 5.2B, respectively, of the Prime Lease. If Landlord is entitled to any credit pursuant to Section 5.1B of the Prime Lease, Tenant shall be entitled to its proportionate share of such credit (as adjusted to reflect a Base Year of 2014). If Landlord must make a lump sum payment to Prime Landlord pursuant to Section 5.1B of the Prime Lease, Tenant shall pay to Landlord its proportionate share of the amount (as adjusted to reflect a Base Year of 2014). If Tenant reasonably requests that Landlord review Prime Landlord's records or dispute the amounts set forth in any Statement, Landlord shall cooperate in good faith with Tenant as to any dispute and keep Tenant reasonably informed of attempts to resolve any such dispute and any ultimate resolution thereof. The cost of electricity is included in the Base Rent, subject to a charge back to Tenant for excess electrical costs (which threshold for such excess is referred to herein and in the Prime Lease as "Maximum Permitted Electrical Consumption") in accordance with the Prime Lease. The Prime Lease limits the tenant's consumption of electricity in the Prime Lease Premises. Tenant acknowledges that Landlord, as the tenant under the Prime Lease, may be liable for excess electricity costs if Landlord's consumption exceeds the Maximum Permitted Electrical Consumption (as defined in Paragraph 7B of the Prime Lease). If Tenant's full-time employee count at the Premises does not exceed 70, Landlord shall not pass through to Tenant any excess electricity charges even if Prime Landlord is passing through to Landlord such charges. If Tenant's full-time employee count exceeds 70, Tenant shall be liable for any portion of the excess electricity charges imposed by Prime Landlord under the Prime Lease provided such electrical charges are documented (and such documentation will be delivered to Tenant concurrently with a payment request or, if omitted, promptly upon demand therefor). Tenant shall have the right to audit such expense pass-through and documentation. Tenant's liability for After-Hours HVAC, excess electrical costs or similar services supplied by the Prime Landlord will be equal to the actual cost charged for such services by Prime Landlord and Landlord will provide Tenant with copies of all invoices concurrently with request for payment of such items.

V. SECURITY DEPOSIT

Upon the execution hereof by Tenant, Tenant shall deposit with Landlord the sum of \$100,000 cash (the "Security Deposit"). The Security Deposit shall serve as security for the prompt, full and faithful performance by Tenant of the terms and provisions of this Sublease. In the event of any Default of Tenant hereunder that Tenant fails to cure within any applicable time permitted under this Sublease or in the event that Tenant owes any amounts to Landlord upon the expiration of this Sublease, Landlord may use or apply the Security Deposit for the payment of Tenant's obligations hereunder or otherwise remedy the Default of Tenant. The use or application of the Security Deposit or any portion thereof shall not prevent Landlord from exercising any other right or remedy provided hereunder or under any law and shall not be construed as liquidated damages. In the event the Security Deposit is reduced by such use or application, Tenant shall deposit with Landlord within 10 business days after written notice, an amount in cash sufficient to restore the Security Deposit to the amount required pursuant to this Sublease as of such time. Failure to so restore the Security Deposit shall be a material breach of

this Sublease. Landlord shall not be required to keep the Security Deposit separate from Landlord's general funds or pay interest on the Security Deposit. Any remaining Security Deposit shall be returned to Tenant within 30 days after Tenant has vacated the Premises.

If, as of December 1, 2015, no uncured Default of Tenant exists, Tenant may, by written notice to Landlord, direct Landlord to apply a portion of the Security Deposit in the amount of \$32,069.52 to the payment in full of monthly Base Rent for December 2015 whereupon the sum of the Security Deposit shall be reduced from \$100,000 to \$67,930.48 for the remaining term of this Sublease.

VI. REPAIRS AND MAINTENANCE OF THE PREMISES

Any repair and maintenance obligations with respect to the Premises which are the responsibility of the Landlord, as tenant under the Prime Lease, shall be performed by Tenant, at Tenant's sole cost and expense. Tenant shall promptly notify Landlord of the need for any such repair, even though Landlord shall not be responsible or liable therefor. Tenant waives its rights under California Civil Code Sections 1941 and 1942 or any similar law, statute or ordinance now or hereafter in effect.

VII. TENANT'S USE

A. Tenant shall use and occupy the Premises for general office and administrative purposes consistent with the character of a first class office building and otherwise in accordance with the Prime Lease. Tenant shall not use the Premises for any other purpose except that with the approval of Prime Landlord. Tenant acknowledges that Prime Landlord has no obligation to approve any such use and in the event Prime Landlord fails to grant any such approval, Tenant agrees that such failure shall not be a default of Landlord under this Sublease nor shall Landlord have any liability to Tenant as a result of such failure.

B. Tenant shall comply with all federal, state and local laws, ordinances, rules and regulations and the requirements of any Board of Fire Insurance Underwriters applicable to Tenant's use of the Premises and any improvements of Tenant related thereto.

C. Tenant shall keep the interior of the Premises in good order and condition and, on or before the Expiration Date, shall remove all personal property, fixtures, equipment, cabling, conduits, security systems and supplies which Tenant has placed in or about the Premises (other than the furniture and fixtures listed on Exhibit C) and any alterations, additions or improvements which Landlord shall request Tenant to remove at the time such improvements, additions or alterations are made (excepting the alterations, additions or improvements approved by Landlord and, if applicable, Prime Landlord, and made by Tenant in order to prepare the Premises for Tenant's initial occupancy; provided that Landlord will only require removal in the event Prime Landlord requires removal). Any damage caused to the Premises by such removal shall be repaired by Tenant, at Tenant's sole expense, and if Tenant fails to make such repairs, Landlord may do so and Tenant shall promptly reimburse Landlord for all of costs thereof.

D. Tenant shall not, by its acts or omissions, cause any increase in the premium for fire or other insurance covering the Building or the termination of any such insurance.

E. Tenant shall not introduce on or transfer to the Premises, any Hazardous Materials (as hereinafter defined); nor dump, flush or otherwise dispose of any Hazardous Materials into the drainage, sewage or waste disposal systems serving the Premises; nor generate, store, use, release, spill or dispose of any Hazardous Materials in or on the Premises, nor transfer any Hazardous Materials from the Premises to any other location; and shall not commit or suffer to be committed in or on the Premises any act which would require any reporting or filing of any notice with any governmental agency pursuant to any statutes, laws, codes, ordinances, rules or regulations, present or future, applicable to the Premises or to Hazardous Materials; provided that Tenant shall be permitted to use cleaning chemicals and typical office supplies to the same extent allowed under the Prime Lease.

Landlord represents warrants and covenants that to the actual present knowledge of Landlord, without inquiry, no condition exists at the Premises which is in violation of environmental Laws.

Tenant agrees that if it or anyone acting on behalf of Tenant or with Tenant's knowledge and permission shall generate, store, release, spill, dispose of or transfer to the Premises any Hazardous Materials, it shall forthwith remove the same, at its sole cost and expense, in the manner provided by all applicable Laws, regardless of when such Hazardous Materials shall be discovered. Furthermore, Tenant shall pay any fines, penalties or other assessments imposed by any governmental agency with respect to any such hazardous materials and shall forthwith repair and restore any portion of the Premises as required by the Prime Lease. Tenant agrees to deliver promptly to Landlord any notices, orders or similar documents received from any governmental agency or official concerning any violation of any Environmental Laws or with respect to any hazardous materials affecting the Premises or Property. The term "Hazardous Materials" shall have the same meaning as that defined in the Prime Lease. "Laws" shall have the same meaning as that defined in the Prime Lease. The obligations of Tenant contained in this Section shall survive the expiration or termination of this Sublease. Nothing in this Sublease is intended, or will be construed to, impose liability on Tenant for Hazardous Materials contamination or legal violations caused by Landlord or any third party not acting on behalf of Tenant or with Tenant's knowledge and permission. Landlord will defend, indemnify and hold Tenant harmless from and against any and all loss, cost, liability or damage suffered by Tenant as a result of any Hazardous Materials brought onto the Premises by Landlord or any party acting on behalf of Landlord.

#### VIII. ALTERATIONS

A. Tenant shall not make any alterations, improvements or installations (collectively, "Alterations") in or to the Premises without Landlord's prior written consent. All alterations and improvements shall be subject to the terms and conditions of the Prime Lease, and in those instances where applicable, shall be subject to the Prime Landlord's approval as provided in the Prime Lease. Any Alterations consented to by Landlord shall be performed at the sole cost and expense of Tenant, subject to Landlord's obligation to pay to Tenant the Improvement Allowance described below. Any such Alterations may be installed by contractors reasonably approved in advance by Landlord, but shall become the property of Landlord (subject to the terms of the Prime Lease and the remainder of this Sublease). Landlord may condition its approval to any Alterations on the removal of the same (other than with respect to Alterations made by Tenant before the Commencement Date to the extent such Alterations are approved by Landlord and Prime Landlord and Prime Landlord agrees in writing that it will not require such

Alterations to be removed), and restoration before the Expiration Date of any damage caused by the installation and removal of Alterations. In the event Landlord does not specify that any approved Alterations must be removed at the end of the Term at the time of its consent, Tenant will be permitted to leave such Alterations in the Premises upon the termination or earlier expiration of this Sublease.

B. Notwithstanding anything herein to the contrary, Tenant shall be solely responsible for the timely preparation and submission to Landlord and Prime Landlord of final plans, specifications, construction drawings, and such other documents relating thereto as may be required by the Prime Lease in connection with any Tenant proposed Alterations. Landlord shall respond to any submittal of plans, specifications, drawings and related documents within five (5) business days, and in order to facilitate a timely processing of plans, specifications, drawings and related documents, Tenant may submit to Prime Landlord copies of any submittals at the same time as Tenant submits them to Landlord. Landlord acknowledges that Tenant desires to alter the Premises by adding the following: a built-in reception desk, 24/7 air conditioning for a server room, HVAC and electrical improvements, double door glass entry and side lights for the conference room, new carpet, new paint (including up to three accent colors), AV electrical for flat screen and conference room floor core. Tenant (with assistance from Landlord as necessary) shall seek Prime Landlord's approval of the space plan attached hereto as Exhibit F in advance of Sublease execution, and Prime Landlord shall not require Tenant to remove the foregoing described initial improvements. Such plans, specifications, drawings and related documents shall be subject to (i) the reasonable approval of Landlord pursuant to this Sublease (provided that Landlord hereby approves the plans attached hereto as Exhibit E) and (ii) the approval of Prime Landlord pursuant to the terms of the Prime Lease. Tenant shall design and construct such Alterations in accordance with the terms and conditions of the Prime Lease. Tenant shall comply with and observe the provisions of the Prime Lease (including obtaining the approval of the Prime Landlord as required therein). Tenant shall pay for the construction and installation of such Alterations (subject to Landlord's obligation to pay to Tenant the Improvement Allowance) and all fees payable to Prime Landlord under the Prime Lease in connection with such improvements. Notwithstanding the foregoing, Landlord will perform the following work, at its sole cost and expense and not as a charge against the Improvement Allowance (as defined below), as more particularly outlined on Exhibit G attached hereto (which work has been approved by Prime Landlord): (i) install a common corridor on the floor, including all demising walls for such corridor, (ii) install a double door entry to the Premises, and (iii) install a demising wall on the south side of the floor, separating the Premises from the Landlord's retained premises. In addition, Landlord will reimburse Tenant (in addition to the Improvement Allowance) for the cost of installation of a demising wall on the north side of the floor, as depicted on Exhibit G within 30 days after Tenant submits an invoice from its contractor showing the cost of such demising wall.

C. Landlord shall provide to Tenant an improvement allowance in the sum of \$18.00 per rentable square foot of the Premises (i.e., the sum of \$196,344) to be used by Tenant to pay for the cost of improvements to the Premises (the "Improvement Allowance") in conformance with an improvement plan prepared by an interior space planner approved by Landlord. Tenant agrees to hire Maggetti Elam & Associates for the space planning project. Subject to Prime Landlord's and Landlord's approval of each contractor, Tenant shall have the right (i) to bid competitively the tenant improvement work among Backs Construction and other contractors

approved by Prime Landlord and Landlord, and (ii) to select the general contractor and supervise the construction. Landlord shall not charge any supervisory fee or project management fee relating to the tenant improvement work. Landlord will disburse the improvement allowance in monthly progress payments as the work progress, subject to the following procedures: (i) a request for payment from Tenant's contractor; (ii) contractor's certification of the percentage of completion of the work; (iii) supporting invoices from all subcontractors, laborers, materialmen and suppliers; (iv) executed conditional mechanic's lien releases from all of the contractors, subcontractors and materials suppliers submitting invoices to be paid and executed unconditional mechanic's lien releases from all of the subcontractors, materialmen and materials suppliers with respect to previously invoiced work for which Landlord previously disbursed a portion of the improvement allowance and (v) a retainage of ten percent (10%), which will be disbursed by Landlord upon Substantial Completion of the improvements.

D. Tenant may use the Improvement Allowance for the cost of space planning, plans and specifications, permits, moving expenses (not to exceed \$5.00 per square foot) and the tenant improvements described in Section VIII.B above. Any Improvement Allowance payable for soft costs, permits or moving costs will be paid to Tenant within ten (10) days after invoicing (which invoice will contain copies of invoices from the applicable vendor).

E. Subject to Prime Landlord's approval, Tenant may use contractors selected by Tenant for the build out of the Premises; provided, however, Back Construction is hereby pre-approved for the build out of the Premises. Tenant shall use commercially reasonable efforts to complete the tenant improvements within 120 days after the issuance of a building permit (if required) therefor (and if no permit is required, then within 120 days after the Commencement Date), and Tenant shall construct such tenant improvements in conformance with the final plans and specifications that have been approved by Prime Landlord and Landlord. Tenant shall cause the installation of the demising wall for the Premises to be afforded priority in the construction scheduling so that such demising wall is substantially completed early in the construction process. Landlord shall not charge Tenant or its contractors for any parking, utilities or other building services during the construction or move-in period. All future Alterations shall be subject to the terms and conditions of the Prime Lease and Prime Landlord's and Landlord's approval.

#### IX. ASSIGNMENT AND SUBLETTING

A. Tenant shall not (a) assign, mortgage, pledge, hypothecate, encumber or otherwise transfer this Sublease, (b) sublease (which term shall be deemed to include the granting of concessions and licenses and the like) all or any part of the Premises, or (c) suffer or permit this Sublease or the leasehold estate hereby created or any other rights arising under this Sublease to be assigned, transferred, mortgaged, pledged, hypothecated or encumbered, in whole or in part, whether voluntarily, involuntarily or by operation of law, or permit the use or occupancy of the Premises by anyone other than Tenant (sometimes collectively referred to herein as "Transfers"), or cause the Premises to be offered or advertised for assignment or subletting without complying with the Prime Lease and without the prior written consent of Landlord, which consent shall not be unreasonably withheld, conditioned or delayed.

B. If Tenant desires Landlord's consent to any Transfer, Tenant shall notify Landlord in writing, which notice (the "Transfer Notice") shall include (i) the proposed effective date of the Transfer, which shall not be less than 20 days nor more than 180 days after the date of delivery of the Transfer Notice, (ii) a description of the portion of the Premises to be transferred (the "Subject Space"), (iii) all of the terms of the proposed Transfer and the consideration therefore, in connection with such Transfer, the name and address of the proposed Transferee, and a copy of all existing executed and/or proposed documentation pertaining to the proposed Transfer, including all existing operative documents to be executed to evidence such Transfer, and (iv) reasonable information demonstrating the financial responsibility of the proposed Transferee, and the nature of such Transferee's business and proposed use of the Subject Space.

C. If this Sublease is assigned or if the Premises or any part thereof are sublet (or occupied by anybody other than Tenant and its employees), Landlord, after default by Tenant hereunder, may collect the rents from such assignee, subtenant or occupant, as the case may be, and apply the net amount collected to the rent herein reserved, but no such collection shall be deemed a waiver of the provisions set forth in the first paragraph of this Section IX, the acceptance by Landlord of such assignee, subtenant or occupant, as the case may be, as a tenant, or a release of Tenant from the future performance by Tenant of its covenants, agreements or obligations contained in this Sublease. Notwithstanding anything herein to the contrary, any assignment or subletting shall be subject to the terms and conditions of the Prime Lease, and in those instances where applicable, shall be subject to the Prime Landlord's approval and/or recapture as provided in the Prime Lease.

No subletting or assignment shall in any way impair the continuing primary liability of Tenant hereunder, and no consent to any subletting or assignment in a particular instance shall be deemed to be a waiver of the obligation to obtain the Landlord's written approval in the case of any other subletting or assignment. No assignment, subletting or occupancy shall affect uses permitted hereunder. Any subletting, assignment or other transfer of Tenant's interest in this Sublease in contravention of this Section shall be voidable at Landlord's option.

D. If the rent and other sums (including, without limitation, the reasonable value of any services performed by any assignee or subtenant in consideration of such assignment or sublease), either initially or over the term of any assignment or sublease, payable by such assignee or subtenant on account of an assignment or sublease of all or any portion of the Premises exceed the sum of Rent plus Additional Sublease Rent called for hereunder with respect to the space assigned or sublet, Tenant shall pay to Landlord as Additional Sublease Rent fifty percent (50%) of such excess, less the reasonable expenses incurred by Tenant in connection with such assignment or sublease (including, without limitation, legal fees, tenant improvement costs, and brokerage commissions), payable monthly at the time for payment of Rent. Nothing in this paragraph shall be deemed to abrogate the provisions of this Section and Landlord's acceptance of any sums pursuant to this paragraph shall not be deemed a granting of consent to any assignment or sublease of all or any portion of the Premises.

E. Notwithstanding anything in this Section IX to the contrary, Section 8.3 of the Prime Lease will apply to Tenant and Tenant will be permitted to Transfer this Sublease in accordance with, and subject to, the terms and conditions of Section 8.3 of the Prime Lease.

F. Notwithstanding anything to the contrary contained in this Section IX, Landlord shall have the option (except for Transfers in accordance with Section 8.3 of the Prime Lease), by giving written notice to Tenant within 15 days after receipt of the applicable Transfer Notice, to recapture the applicable Subject Space (in which case Tenant will pay for and perform any work required to demise the recaptured space from the Premises). Such recapture notice shall cancel and terminate this Sublease with respect to the Subject Space as of the date stated in the Transfer Notice as the effective date of the proposed Transfer until the last day of the term of the Transfer as set forth in the Transfer Notice (or at Landlord's option, shall cause the Transfer to be made to Landlord or its agent, in which case the parties shall execute the Transfer documentation promptly thereafter). In the event of a recapture by Landlord, if this Sublease shall be canceled with respect to less than the entire Premises, the Rent reserved herein shall be prorated on the basis of the number of rentable square feet retained by Tenant in proportion to the number of rentable square feet contained in the Premises, and this Sublease as so amended shall continue thereafter in full force and effect, and upon request of either party, the parties shall execute written confirmation of the same. If Landlord delivers a recapture notice to Tenant, Tenant will have a period of five (5) days during which it may elect to withdraw its request for Transfer in which case Landlord's recapture notice will be of no force or effect. If Landlord declines, or fails to elect in a timely manner to recapture the Subject Space, then, provided Landlord has consented to the proposed Transfer, Tenant shall be entitled to proceed to transfer the Subject Space to the proposed Transferee, subject to provisions of this Section IX.

X. INSURANCE

Tenant shall comply with all of the insurance requirements and obligations of Landlord, as tenant under the Prime Lease with respect to the Premises, Tenant shall, at its expense, take out and maintain, from the date upon which Tenant first enters the Premises for any reason, and throughout the term and thereafter so long as Tenant is in occupancy of any part of the Premises, the following insurance:

A. Commercial general liability insurance applicable to the Premises providing, on an occurrence basis, (1) a minimum combined single limit of \$2,000,000; (2) all risk property/business interruption insurance written at replacement cost and value and with replacement cost endorsement covering all of Tenant's trade fixtures, equipment, furniture and other personal property within the Premises; (3) workers' compensation insurance as required by California law and as may be required by applicable statute; and (4) employers liability coverage of at least \$500,000 per occurrence. All commercial general liability insurance policies shall name Tenant as named insured and Landlord (or any successor) and Prime Landlord (or any successor) as additional insureds.

B. All such policies shall contain a clause that such policy and the coverage evidenced thereby shall be primary with respect to any insurance policies carried by Landlord with respect to the Premises and shall be obtained from responsible companies qualified to do business and in good standing in California, which companies shall be subject to Landlord's reasonable approval. Tenant agrees to furnish Landlord with certificates evidencing all such insurance prior to exercising Tenant's right of early access pursuant to Section II.C above and in any event prior to the beginning of the term hereof. Tenant shall procure and pay for renewals of such insurance from time to time before the expiration thereof, and Tenant shall deliver to

Landlord and any additional insured such certificate of insurance prior to expiration of any existing policy. Each such policy shall be non-cancellable and not materially changed with respect to the interest of Landlord and Prime Landlord) without at least 10 days' prior written notice thereto. Any insurance required of Tenant under this Lease may be furnished by Tenant under a blanket policy carried by it provided that such blanket policy shall reference the Premises, and shall guarantee a minimum limit available for the Premises equal to the insurance amounts required in this Sublease.

C. Landlord and Tenant shall each secure an appropriate clause in, or an endorsement upon, each property damage insurance policy obtained by it and covering the Premises or the personal property, fixtures and equipment located therein or thereon, pursuant to which the respective insurance companies waive subrogation or permit the insured, prior to any loss, to agree with a third party to waive any claim it might have against said third party. The waiver of subrogation or permission for waiver of any claim hereinbefore referred to shall extend to the agents of each party and its employees and, in the case of Tenant, shall also extend to all other persons and entities occupying or using the Premises by, through or under Tenant. If and to the extent that such waiver or permission can be obtained only upon payment of an additional charge then the party benefiting from the waiver or permission shall pay such charge upon demand, or shall be deemed to have agreed that the party obtaining the insurance coverage in question shall be free of any further obligations under the provisions hereof relating to such waiver or permission from such insurance companies.

D. Subject to the foregoing provisions each party hereby releases the other with respect to any claim which it might otherwise have against the other party for loss, damage or destruction of or to its property to the extent such damage is or would be covered by policies of insurance carried or required by this Lease to be carried by the respective party hereunder.

## XI. INDEMNITIES

A. Except to the extent caused by the negligence or willful misconduct of Landlord, Tenant shall indemnify, defend and hold Landlord harmless against and from all liabilities, obligations, damages, penalties, claims, actions, costs, charges and expenses, including, without limitation, reasonable attorney's fees and other professional fees (if and to the extent permitted by law), which may be imposed upon, incurred by, or asserted against Landlord arising out of or in connection with the use and occupancy by Tenant of the Premises or any damage or injury occurring in the Premises during the term of this Sublease or any acts or omissions (including violations of law) of Tenant, the Tenant Related Parties (hereinafter defined) or any of Tenant's transferees, contractors or licensees.

B. Except to the extent caused by the negligence or willful misconduct of the Prime Landlord, Tenant shall indemnify, defend and hold Prime Landlord harmless against and from all liabilities, obligations, damages, penalties, claims, actions, costs, charges and expenses, including, without limitation, reasonable attorney's fees and other professional fees (if and to the extent permitted by law), which may be imposed upon, incurred by, or asserted against Prime Landlord arising out of or in connection with the use and occupancy by Tenant of the Premises or any damage or injury occurring in the Premises during the term of this Sublease or any acts or



omissions (including violations of law) of Tenant, the Tenant Related Parties or any of Tenant's transferees, contractors or licensees.

C. Landlord will not voluntarily do, or fail to do, anything which will constitute a default under the Prime Lease or permit the Prime Lease to be terminated for any reason. Except to the extent caused by the negligence or willful misconduct of Tenant or its members, principals, beneficiaries, partners, officers, directors, employees and agents ("Tenant Related Parties"), Landlord shall indemnify, defend and hold Tenant harmless against and from all liabilities, obligations, damages, penalties, claims, actions, costs, charges and expenses, including, without limitation, reasonable attorney's fees and other professional fees (if and to the extent permitted by law), which may be imposed upon, incurred by, or asserted against Tenant arising out of or in connection with acts or omissions (including violations of law) of Landlord, the Landlord Related Parties (meaning its members, partners, principals, beneficiaries, partners, officers, directors, employees and agents) or any of Landlord's transferees, contractors or licensees or arising from Landlord's breach of any provisions of this Sublease, including, without limitation, the provisions of this Section XI.B.

D. The provisions of this Section XI shall survive the expiration or earlier termination of this Sublease.

## **XII. TENANT'S OBLIGATIONS UPON TERMINATION OF THIS SUBLEASE**

Tenant shall keep the Premises in good order and condition and, at the expiration or sooner termination of this Sublease, shall surrender and deliver up the same, broom clean and in good order and condition, as otherwise required by this Sublease and by the Prime Lease, ordinary wear and tear and damage by fire and other casualty excepted. If and to the extent required by Prime Landlord, Tenant shall remove any tenant improvements or other Alterations or equipment installed by Tenant, or on Tenant's behalf, and repair any damage to the Premises or the Building caused by removal of any such Alterations or equipment by or on behalf of Tenant (provided that Tenant is not required to remove the initial improvements described in Section VIII.B). Landlord shall endeavor to obtain from Prime Landlord its identification of any required removables concurrently with Prime Landlord's approval of the tenant improvement plans. Any of Tenant's personal property, fixtures or equipment which shall remain in the Premises after the expiration or sooner termination of this Sublease shall be deemed conclusively to have been abandoned and either may be retained by Landlord as its property or may be disposed of in such manner as Landlord may see fit, at Tenant's sole cost and expense. Notwithstanding the foregoing, Tenant will be required to remove its cabling at the end of the Sublease term.

## **XIII. BROKERS**

Landlord and Tenant each represent that each has dealt only with Jones Lange LaSalle Brokerage, Inc. and Hughes Marino and with no other broker. Each party shall indemnify and hold harmless the other from and against any and all claims of any other broker claiming to have dealt with such party. Landlord is responsible for payment of any and all commissions due Jones Lange LaSalle pursuant to a separate agreement. Landlord shall pay a brokerage commission to Hughes Marino in the amount of \$96,568.52, of which one-half shall be due and payable on the

date (i) Tenant and Landlord execute and deliver this Sublease and (ii) Prime Landlord consents to this Sublease pursuant to Section XXIX hereof, and the other one-half of which shall be due and payable as of the Commencement Date provided Tenant is occupying the Premises.

#### XIV. DEFAULTS

A. Each of the following shall be a “Default of Tenant”:

(i) Tenant shall fail to make any payment of Rent, Additional Sublease Rent or any other payment Tenant is required to make when such payment is due and such failure shall continue for three (3) days after written notice from Landlord to Tenant.

(ii) Tenant shall fail to perform any other obligation of Tenant pursuant to this Sublease (either directly or derivatively pursuant to obligations arising under the Prime Lease) and such failure shall continue for 20 days after notice from Landlord; provided, if such failure cannot be cured solely by the payment of money and more than 20 days are reasonably required for its cure, a Default of Tenant shall not be deemed to have occurred if Tenant shall commence such cure within said 20-day period and thereafter diligently prosecute such cure to completion.

(iii) Tenant shall (u) file a voluntary petition in bankruptcy or insolvency, or (v) be adjudicated bankrupt or insolvent, or (w) take any action seeking or consenting to or acquiescing in a reorganization arrangement, composition, liquidation, dissolution, appointment of a trustee or receiver or liquidator or similar relief under any federal or state bankruptcy or other law or (x) make an assignment for the benefit of creditors, or (y) dissolve or liquidate or adopt any plan or commence any proceeding, the result of which is intended to include dissolution or liquidation, or (z) fail to discharge, within 60 days, any proceeding brought against Tenant seeking the relief described in clause (w) above.

(iv) Tenant’s subleasehold interest shall be taken on execution.

(v) A custodian or similar agent is authorized or appointed to take charge of all or substantially all of the assets of Tenant.

(vi) An order is entered in any proceeding by or against Tenant decreeing or permitting the dissolution of Tenant or the winding up of its affairs.

B. Landlord shall in no event be in default in the performance of any of Landlord’s obligations hereunder unless and until Landlord shall have failed to perform such obligations within 30 days, or such additional time as is reasonably required to correct any such default with diligent and good faith efforts, after notice by Tenant to Landlord specifying wherein Landlord has failed to perform any such obligations.

#### XV. REMEDIES

A. In the event of a Default of Tenant, Landlord (by and through its agents, if and as appropriate) shall have the power and right to enforce one or more of the following remedies:

(i) Terminate this Sublease and Tenant's right to possession of the Premises and recover from Tenant an award of damages equal to the sum of the following:

(1) The Worth at the Time of Award of the unpaid rent which has been earned at the time of termination;

(2) The Worth at the Time of the Award of the amount by which the unpaid Rent which would have been earned after termination until the time of award exceeds the amount of such Rent loss that Tenant proves could have been reasonably avoided;

(3) The Worth at the Time of the Award of the amount by which the unpaid Rent for the balance of the Term after the time of award exceeds the amount of such Rent loss that Tenant proves could be reasonably avoided;

(4) Any other amount necessary to compensate Landlord for all the detriment either proximately caused by Tenant's failure to perform Tenant's obligations under this Lease or which in the ordinary course of things would be likely to result therefrom; and

(5) All such other amounts in addition to or in lieu of the foregoing as may be permitted from time to time under applicable law.

The "Worth at the Time of Award" of the amounts referred to in parts (a) and (b) above, shall be computed by allowing interest at the lesser of a per annum rate equal to: (i) the greatest per annum rate of interest permitted from time to time under applicable law, or (ii) the Prime Rate plus five percent (5%). For purposes hereof, the "Prime Rate" shall be the per annum interest rate publicly announced as its prime or base rate by a federally insured bank selected by Landlord in the State of California. The "Worth at the Time of Award" of the amount referred to in part (c), above, shall be computed by discounting such amount at the discount rate of the Federal Reserve Bank of San Francisco at the time of award plus one percent (1%);

(ii) Employ the remedy described in California Civil Code § 1951.4 (Landlord may continue this Lease in effect after Tenant's breach and abandonment and recover Rent as it becomes due, if Tenant has the right to sublet or assign, subject only to reasonable limitations); or

(iii) Notwithstanding Landlord's exercise of the remedy described in California Civil Code § 1951.4 in respect of an event or events of default, at such time thereafter as Landlord may elect in writing, to terminate this Lease and Tenant's right to possession of the Premises and recover an award of damages as provided above in Section XV.A(i).

B. To the fullest extent permitted by law, Tenant hereby expressly waives any and all rights of redemption or of limitation or exemption from liability or stays or other rights that contravene the rights granted to Landlord hereunder or under any present or future laws in the event of Tenant being evicted or dispossessed, or in the event of Landlord obtaining possession of the Premises by reason of the violation by Tenant of any of the covenants and conditions of this Sublease. Any and all rights and remedies which Landlord may have under this Sublease, and at law and equity (including without limitation) actions at law for direct, indirect, special and consequential (foreseeable and unforeseeable) damages, for Tenant's failure to comply with its

obligations under the Sublease shall be cumulative and shall not be deemed inconsistent with each other, and any two or more of all such rights and remedies may be exercised at the same time insofar as permitted by law.

C. At any time with or without notice, Landlord shall have the right, but shall not be required, to pay such sums or do any act which requires the expenditure of monies which may be necessary or appropriate by reason of the failure or neglect of Tenant to comply with any of its obligations under this Sublease within the time periods required herein, and in the event of the exercise of such right by Landlord, Tenant agrees to pay to Landlord forthwith upon demand, as Additional Rent, all such sums including reasonable attorney's fees, together with interest thereon at a rate equal to the lesser of 5% over the Prime Rate or the maximum rate allowed by law.

D. The failure of Landlord to seek redress for violation of, or to insist upon the strict performance of, any covenant or condition of this Sublease shall not be deemed a waiver of such violation nor prevent a subsequent act, which would have originally constituted a violation, from having all the force and effect on an original violation. The receipt by Landlord of rent with knowledge of the breach of any covenant of this Sublease shall not be deemed to have been a waiver of such breach by Landlord unless such waiver be in writing signed by the party to be charged. No consent or waiver, express or implied, by Landlord to or of any breach of any agreement or duty shall be construed as a waiver or consent to or of any other breach of the same or any other agreement or duty.

E. No acceptance by Landlord of a lesser sum than the Rent, Additional Sublease Rent or any other charge then due shall be deemed to be other than on account of the earliest installment of such rent or charge due, nor shall any endorsement or statement on any check or any letter accompanying any check or payment as rent or other charge be deemed an accord and satisfaction, and Landlord may accept such check or payment without prejudice to Landlord's right to recover the balance of such installment or pursue any other remedy in this Sublease provided.

#### **XVI. SUBORDINATION TO THE PRIME LEASE**

A. This Sublease is subject and subordinate to the terms and provisions of the Prime Lease. In addition to Tenant's obligations under this Sublease, and except as otherwise expressly provided herein and to the extent not inconsistent with this Sublease, Tenant shall observe and perform all of the terms, covenants and conditions of the Prime Lease which Landlord, as tenant under the Prime Lease, is obligated to observe and perform with respect to, and insofar as they specifically relate to, the Premises, to the same extent as if such terms, covenant and conditions of the Prime Lease were set forth at length in this Sublease, except that the following provisions of the Prime Lease shall not apply to this Sublease: 1.1.A, 1.1.F, 1.1.G, 1.1.H., 1.1.I, 1.1.K., 1.1.M., 1.1.O. (insofar as the applicability of using calendar year 2000 as the Base Year), 1.1.P., 1.1.R., 1.1.S., 1.1.T., 1.1.U., 1.1.X., 1.1.Y., 3.1 – 3.6 inclusive, 3.8, 5.1D, 19 (insofar as the applicable holdover rate), 21, 22, 25.19, 25.25, 25.26, 26.28, 29, Exhibits C (other than to the extent applicable by the terms of the Prime Lease), E and G, the First Amendment, Second Amendment, Third Amendment, Fourth Amendment, Fifth Amendment, Sixth Amendment and Paragraphs 3, 5, 7, 8, 11, 12, 13 (insofar as the number and type of parking spaces allocated to

Tenant hereunder and to the extent it conflicts with the terms of Section XXXII of this Sublease) and 17(c) of the Seventh Amendment. As between Landlord and Tenant, Tenant shall have all rights of "Tenant" under the Prime Lease as it relates to the Premises. Further, incorporating such provisions of the Prime Lease herein shall not obligate Landlord or be construed as causing Landlord to assume or agree to perform any obligations assumed by the Prime Landlord under the Prime Lease. Tenant shall indemnify and hold Landlord harmless from and against any and all claims, suits, liabilities, costs and expenses (including reasonable attorneys' fees) asserted against or sustained by Landlord under the Prime Lease arising from (i) the use or occupancy of the Premises (including, without limitation, the use, operating and/or installation of Tenant's fixtures, furnishings and equipment), or (ii) any acts or omissions relating to the use of the Common Areas by Tenant, its agents, employees, representations, contractors, successors, assigns or licensees, except to the extent caused by Landlord's gross negligence or willful misconduct. Tenant shall not do, omit to do or permit to be done or omitted any act in or related to the Premises which constitute a breach or default under the terms of the Prime Lease or result in the termination of the Prime Lease by the Prime Landlord.

B. Landlord agrees to promptly forward to Tenant all notices, documents and other items it receives from Prime Landlord that relate to either the Premises or the performance by Landlord of its obligations under the Prime Lease whenever any such notices, documents and other items will have or might have a material adverse effect on the Premises or Tenant's rights under this Sublease.

#### XVII. CONSENT OR APPROVAL OF PRIME LANDLORD

If the consent or approval of the Prime Landlord is required under the Prime Lease with respect to any matter relating to the Premises, it shall also be required hereunder. Tenant shall be required first to obtain the consent or approval of Landlord with respect thereto and, if Landlord grants such consent or approval, such consent may be conditioned upon receipt of consent or approval from the Prime Landlord. Tenant shall reimburse Landlord, as Additional Rent, promptly on demand therefor, all reasonable legal, engineering and other professional services expenses incurred by Landlord in connection with any request by Tenant for consent or approval hereunder. Subject to the foregoing right of reimbursement, Landlord shall reasonably cooperate in obtaining Prime Landlord's consent; provided, however, that Landlord shall not be liable for failing to obtain such consent or approval from Prime Landlord and provided that Landlord shall have no obligation to incur any costs or expenses in the exercise of such cooperation.

#### XVIII. LIMITATIONS ON LANDLORD'S LIABILITY

A. Tenant acknowledges that Landlord has made no representations or warranties with respect to the Building or the Premises except as provided in this Sublease.

B. If Landlord assigns its leasehold estate in the Building and the assignee assumes all of the obligations of Landlord under this Sublease (including without limitation the obligation to return to Tenant the Security Deposit in accordance with Section V above), Landlord shall have no obligation to Tenant arising thereafter (provided Prime Landlord consents to such assignment, if required by the Prime Lease). Tenant shall then recognize Landlord's assignee as Landlord of this Sublease.

C. Landlord shall not be required to perform any of the covenants and obligations of the Prime Landlord under the Prime Lease and, insofar as any of the obligations of the Landlord hereunder are required to be performed under the Prime Lease by the Prime Landlord, Tenant shall rely on and look solely to the Prime Landlord for the performance thereof (unless such failure or delay on the part of Prime Landlord is attributable to any breach, default or failure to act of Landlord). If the Prime Landlord shall default in the performance of any of its obligations under the Prime Lease or breach any provision of the Prime Lease pertaining to the Premises, such default shall not constitute an actual or constructive eviction nor result in any offset, abatement or deduction against the Rent, Additional Sublease Rent or other charges due under this Sublease, but Tenant shall have the right, at Tenant's sole expense and upon prior notice to Landlord, in the name of Landlord, to make any demand or institute any action or proceeding, in accordance with and not contrary to any provision of the Prime Lease, against the Prime Landlord under the Prime Lease for the enforcement of the Prime Landlord's obligations thereunder. Landlord shall reasonably cooperate in obtaining Prime Landlord's consent, provided that Landlord shall have no obligation to incur any costs or expenses (other than nominal costs and expenses and Prime Landlord's customary fees for approval of the Sublease) in the exercise of such cooperation. In addition, Landlord will exercise all rights of Tenant under the Prime Lease for the benefit of Tenant, including any self-help and rental offset rights.

D. In no event shall Landlord or Tenant be liable to one another for any indirect or consequential damages; and the partners, officers, directors and employees of Landlord or Tenant shall have no individual liability for obligations under or arising out of this Sublease.

XIX. UTILITIES AND SERVICES

Tenant shall be entitled to all those services, utilities and benefits which the Prime Landlord is required to provide in the Prime Lease. If any interruption of such services occurs during the term of this Sublease, Tenant's rights shall be in accordance with the terms of the Prime Lease (meaning Tenant shall look solely to the Prime Landlord for the provision of such services, utilities and benefits, and Landlord shall not be responsible for the Prime Landlord's failure to provide the same provided Landlord uses commercially reasonable efforts to enforce Prime Landlord's responsibility to provide such utilities and services). To the extent that the Prime Landlord charges Landlord or to the extent Landlord is otherwise charged for any additional service provided to the Premises at Tenant's request beyond that required to be supplied by the Prime Lease without charge (i.e., additional cleaning, After Hours HVAC (as defined below), etc.), Tenant shall pay such charge, as Additional Sublease Rent, within 10 days after written demand therefor. Landlord will provide Tenant with copies of all invoices received from Prime Landlord. Landlord shall provide janitorial services to Tenant each night Monday night through Friday night, exclusive of Holidays (as defined in the Prime Lease), which janitorial services shall be similar in scope to janitorial services performed in similar buildings in the San Diego area. Telecommunications access shall be provided in accordance with the terms and procedures of the Prime Lease.

XX. FIRE, CASUALTY AND EMINENT DOMAIN

In the event of a fire, casualty or taking that affects the Premises but does not result in termination of the Prime Lease, the Rent hereunder shall be abated to the extent that the rent

payable by Landlord under the Prime Lease with respect to the Premises shall be abated. The provisions of this Section shall be considered an express agreement governing any cause of damage or destruction to the Premises by fire or other casualty, and no local or state statute, law, rule or regulation, now or hereafter in effect, providing for such a contingency shall have any application in such case, to the extent permitted by law.

Irrespective of the form in which recovery may be had by law, as between Landlord and Tenant, all rights to damages or compensation for any taking affecting the Premises shall belong to Landlord in all cases. Tenant hereby grants to Landlord all of Tenant's rights to such damages and covenants to deliver such further assignments thereof as Landlord may from time to time request. Nothing contained herein shall be construed to prevent Tenant from prosecuting in any condemnation proceedings a claim for relocation expenses and the value of its trade fixtures, if any.

Tenant agrees that Landlord may elect to terminate the Prime Lease if it shall be entitled to do so due to a fire or other casualty or a taking by eminent domain or condemnation; and that if the Prime Lease shall be terminated for such or any other reason prior to the scheduled Expiration Date (other than due to a default in the payment of rent under the Prime Lease or any other default by Landlord under the Prime Lease), this Sublease shall terminate as of the date of the termination of the Prime Lease and Landlord shall have no liability to Tenant due or arising directly or indirectly out of such early termination. Notwithstanding the foregoing, in the event of a fire or casualty affecting the Premises, Landlord will give written notice to Tenant within 30 days after such damage as to how long Landlord reasonably estimates it will take to restore the Premises, and if the estimated restoration period is more than 180 days after the timely giving of such notice, Tenant shall have the right to terminate this Sublease.

XXI. LANDLORD ACCESS

Landlord and Landlord's agents and employees shall have the right to enter onto the Premises at reasonable times from time to time upon reasonable notice to Tenant (which notice shall be in writing at least 24 hours in advance and shall not be required in the event of emergency) to ascertain whether Tenant is in compliance with the provisions of this Sublease and the Prime Lease, to perform covenants of Tenant that Tenant fails to perform or to make such repairs as Landlord deems necessary. Tenant's designated representative may accompany any Landlord entry (except in the event of emergency).

In entering the Premises for the aforesaid purposes, Landlord shall use commercially reasonable efforts not to unreasonably interfere with Tenant's use of the Premises.

XXII. GOVERNING LAW

This Sublease shall be construed and interpreted in accordance with the laws of the State of California.

XXIII. INTEREST ON UNPAID RENT

All installments of Rent, Additional Sublease Rent and all other charges which are not paid within five (5) days after the date when due shall bear interest from the date due until paid,

at an annual rate equal to the lesser of (a) the greatest per annum rate of interest permitted from time to time under applicable law, and (b) the Prime Rate (as defined in Section XV hereof) plus two percent (2%).

XXIV. HOLDOVER

If Tenant holds over after the expiration or earlier termination of this Sublease, with or without the express or implied consent of Landlord, such holding over shall not constitute a renewal hereof or an extension for any further term, and in such case Rent shall be payable at a monthly rate equal to one hundred fifty percent (150%) of the Rent applicable during the last rental period of the term under this Sublease. Such holdover tenancy shall be subject to every other applicable term, covenant and agreement contained herein. Nothing contained in this Section XXIV shall be construed a consent by Landlord to any holding over by Tenant, and Landlord expressly reserves the right to require Tenant to surrender possession of the Premises to Landlord as provided in this Lease upon the expiration or other termination of this Sublease. Tenant acknowledges that the term of the Prime Lease is scheduled to expire co-terminus with the term of this Sublease, and as such, Landlord is not in a position to grant or consent to any holding over by Tenant. The provisions of this Section XXIV shall not be deemed to limit or constitute a waiver of any other rights or remedies of Landlord provided herein or at law. In addition, Tenant shall be responsible for any and all damages suffered by Landlord, including, without limitation, damages or costs resulting from actions initiated by third parties (including the Prime Landlord) as a result of said holding over.

XXV. ESTOPPEL CERTIFICATES

Either party hereto (the “requested party.”) agrees that, from time to time, upon not less than 10 business days prior notice by the other party (the “requesting party.”), the requested party or its duly authorized representative having knowledge of the following facts shall deliver to the requesting party, or to such person or persons as the requesting party may designate, a statement in writing certifying (a) that this Sublease is unmodified and in full force and effect (or if there have been modifications, that the Sublease as modified is in full force and effect); (b) the date to which the Rent, Additional Sublease Rent and other charges have been paid; (c) that to the best of the requested party’s knowledge, the requesting party is not in default under any provision of this Sublease or if in default, the nature thereof in detail; (d) the commencement and expiration of this Sublease, and (e) any other information that may be reasonably required by the requesting party.

XXVI. NOTICES

Any notice, statement, certificate, consent, approval, disapproval, request or demand required or permitted to be given in this Sublease shall be in writing (except as otherwise expressly stated in the Sublease or the Prime Lease) and sent by United States mail, registered or certified, postage prepaid, or by nationally recognized overnight courier service, addressed, as the case may be:



To Landlord at the following address:

Suite 600  
11988 El Camino Real  
San Diego, CA 92130  
Attn: Finance Director

and to Tenant at the following address (prior to the Commencement Date):

Suite 240  
12760 High Bluff Road  
San Diego, CA 92130  
Attn: V.P. Finance & Administration

and (after the Commencement Date):

Suite 650  
11988 El Camino Real  
San Diego, CA 92130  
Attn: V.P. Finance & Administration

Either party by notice to the other may change or add persons and places where notices are to be sent or delivered. In no event shall notice have to be sent on behalf of either party to more than two (2) persons. Mailed notices will be deemed served three (3) business days after mailing certified or registered mail properly addressed with postage prepaid, provided the same are received in the ordinary course of business and notices delivered by overnight courier shall be deemed delivered at the time such courier's records indicate.

XXVII. LANDLORD'S AND TENANT'S POWER TO EXECUTE

Landlord and Tenant covenant, warrant and represent that they have full power and proper authority to execute this Sublease.

XXVIII. ENTIRE AGREEMENT

This Sublease contains the entire agreement between Landlord and Tenant and can be changed only by a signed agreement.

XXIX. CONSENT TO SUBLEASE BY PRIME LANDLORD

This Sublease shall be subject to the consent of the Prime Landlord. Landlord shall use commercially reasonable efforts to obtain the consent of the Prime Landlord including without limitation promptly submitting to Prime Landlord this Sublease upon its mutual execution, but Landlord shall not be responsible for the failure of Prime Landlord to consent to this Sublease. Tenant agrees to accept Prime Landlord's form of consent document, a copy of which is attached hereto as Exhibit D. If the Prime Landlord does not consent to this Sublease within 30 days after the date of this Sublease, either Landlord or Tenant shall have the right to terminate this Sublease by delivery of written notice to the other, in which case Landlord and Tenant shall be released

from all obligations with respect thereto and neither shall have any further rights in law or in equity with respect to this Sublease.

XXX. BINDING EFFECT

The submission of this Sublease for examination and negotiation does not constitute an offer to sublease or a reservation of, or option for, the Premises. Once fully executed, all the covenants, agreements and undertakings in this Sublease contained shall extend to and be binding upon the legal representatives, successors and assigns of the respective parties hereto, the same as if they were in every case named and expressed, but nothing herein shall be construed as a consent by Landlord to any assignment or subletting by Tenant of any interest of Tenant in this Sublease.

XXXI. TAXES

Tenant shall be responsible for and agrees to pay on or before the same become due all taxes and other charges assessed against personal property, furnishings and trade fixtures located at the Premises.

XXXII. PARKING

Subject to the terms and conditions of the Prime Lease, Landlord shall provide to Tenant (40) parking permits for unreserved parking spaces, but Tenant may convert up to eight (8) of them into permits for reserved parking spaces. The reserved parking spaces shall be labeled in accordance with Prime Landlord's method of marking reserved parking stalls. Unreserved parking permits shall be provided to Tenant, without charge, during the term of this Sublease. Reserved parking permits, if so elected by Tenant, shall be available at the same monthly cost the Prime Landlord charges (presently \$70.00 per reserved permit). Parking spaces in the surface parking lot designated for visitors shall be available for Tenant's visitors, on a "first come, first served" basis, at no additional cost to Tenant. Visitor parking charges in the parking structure shall be administered in accordance with the Prime Lease.

XXXIII. MISCELLANEOUS

If any provisions of this Sublease shall to any extent be invalid, the remainder of this Sublease shall not be affected thereby. There are no oral or written agreements between Landlord and Tenant affecting this Sublease. This Sublease may be amended, and the provisions hereof may be waived or modified, only by instruments in writing executed by Landlord and Tenant. The titles of the several Sections contained herein are for convenience only and shall not be considered in construing this Sublease. Except as herein otherwise provided, the terms hereof shall be binding upon and shall inure to the benefit of the successors and assigns, respectively, of Landlord and Tenant. Each term and each provision of this Sublease to be performed by Tenant shall be construed to be both an independent covenant and a condition. The reference contained to successors and assigns of Tenant is not intended to constitute a consent to assignment of Tenant. Except as otherwise set forth in this Sublease, any obligations of Landlord or Tenant which arise during the Term of this Sublease (including, without limitation, rental and other monetary obligations, repair obligations and obligations to indemnify one another), shall survive the expiration or sooner termination of this Sublease, and Tenant shall immediately reimburse

Landlord for any expense incurred by Landlord in curing Tenant's failure to satisfy any such obligation (notwithstanding the fact that such cure might be effected by Landlord following the expiration or earlier termination of this Sublease). Notwithstanding anything herein or in the Prime Lease to the contrary, Tenant shall have no right to extend or renew the term of this Sublease, and Tenant shall have no expansion rights or rights of first refusal with respect to other space in the Building (except as set forth in Addendum One attached hereto).

#### XXXIV. QUIET ENJOYMENT

Subject to the provisions of the Prime Lease and the Sublease, Landlord covenants that Tenant shall be entitled to the quiet enjoyment of the Premises for the term of the Sublease, provided no Event of Default exists), and subject, however, to Prime Landlord providing such quiet enjoyment to Tenant under the Prime Lease.

#### XXXV. OPERATING HOURS

Pursuant to the Prime Lease HVAC (as defined in the Prime Lease) will be provided when necessary for normal comfort for normal office use in the Premises during Building Hours (defined in the Prime Lease as from 8:00 a.m. to 6:00 p.m. Monday through Friday, and on Saturday from 9:00 a.m. to 1:00 p.m. by request), except for Holidays (as defined in the Prime Lease). If Tenant desires to use heat, ventilation or air-conditioning during the hours other than the Building Hours (the "After-Hours HVAC"), Tenant shall give Landlord such prior notice, if any, as Landlord shall from time to time establish as appropriate of Tenant's desired use of After-Hours HVAC, and Landlord shall arrange such After-Hours HVAC to Tenant at the cost charged to Landlord by Prime Landlord, which cost shall be treated as Additional Sublease Rent. Pursuant to the Prime Lease, the cost presently charged to Landlord by Prime Landlord is \$35.00 per floor per hour. In the event the cost of After-Hours HVAC is charged directly to Landlord by the vendor, Tenant shall pay Landlord promptly upon Landlord's request therefore as Additional Sublease Rent the cost properly allocated to Tenant by Landlord for such After-Hours HVAC.

#### XXXVI. SIGNAGE AND BUILDING DIRECTORY

Subject to the terms and provisions of Section 25.22 of the Prime Lease, Landlord shall install, at Tenant's expense, the following signage in connection with the Tenant's sublease of the Premises:

A. One (1) sign comprised of Tenant's name on the directory board for the Building situated in the lobby of the Building, which sign shall comply with Prime Landlord's Building standard signage program for directories.

B. One (1) sign comprised of Tenant's name at the main entrance to the Premises, which sign shall comply with Prime Landlord's Building standard signage program for suite entrance signage.

C. Landlord will request that Prime Landlord allow Tenant to have one strip on the project monument sign (in addition to any space on such project monument sign presently

enjoyed by Landlord), subject to all terms and conditions of the Prime Lease as it applies to Landlord's Monument Signage.

Tenant shall not install or maintain any other signs on the exterior or interior of the Building or in the parking area or in or on any other area or the Building.

XXXVII. PRIME LEASE

A. Landlord represents and warrants to Tenant that (i) the redacted copy of the Prime Lease attached hereto as Exhibit E is a true, accurate and complete copy of the Prime Lease as redacted, (ii) to the actual knowledge of Landlord the Prime Lease is, as of the date hereof, in full force and effect, and (iii) Landlord has neither given nor received a notice of default pursuant to the Prime Lease that remains uncured nor is Landlord aware, as of the date of this Sublease, of any event which with the giving of notice or the passage of time, or both, might constitute an event of default under the Prime Lease. Landlord covenants not to amend or modify the Prime Lease in any manner that adversely affects or diminishes the rights and benefits of Tenant under this Sublease.

B. Landlord covenants and agrees with Tenant as follows: (i) provided Tenant shall timely pay Tenant's Rent and Additional Sublease Rent as and when due under this Sublease and perform and comply with the terms and obligations of this Sublease, Landlord shall pay, as and when due, all Base Rent, Additional Rent, and other charges payable by Landlord to Prime Landlord under the Prime Lease, and Landlord shall not voluntarily terminate the Prime Lease with respect to the Premises (other than pursuant to any termination right arising as a result of a casualty or taking); and (ii) Landlord shall timely perform those of its covenants and obligations under the Prime Lease which do not require for their performance possession of the Premises and which are not otherwise to be performed hereunder by Tenant on behalf of Landlord, including, by way of example only and not in limitation hereof, maintaining in full force and effect all insurance required of Landlord under the Prime Lease.

C. Tenant will have the right to place one reasonably sized item of Communication Equipment on the roof of the Building in compliance with Section 25.20 of the Prime Lease, subject to Prime Landlord's consent.

D. Tenant will be permitted to use the health center in accordance with Section 25.23 of the Prime Lease.

IN WITNESS WHEREOF, Landlord and Tenant have each caused these presents to be executed, as a sealed instrument, as of the date first above written.

LANDLORD:  
Brandes Investment Partners, L.P.,  
a Delaware limited liability partnership

By: /s/ Gary Iwamura  
Gary Iwamura, Finance Director

TENANT:  
Celladon Corporation,  
a Delaware corporation

By: /s/ Krisztina Zsebo  
Its: Chief Executive Officer

By: \_\_\_\_\_  
Its: \_\_\_\_\_

## Exhibit A

### Description of Premises

The Premises consist of approximately 10,908 rentable square feet on a portion of the sixth floor in the Building known as Del Mar Gateway located at 11988 El Camino Real, San Diego, California 92130, which Premises are outlined on the floor plan attached hereto as part of this Exhibit A.

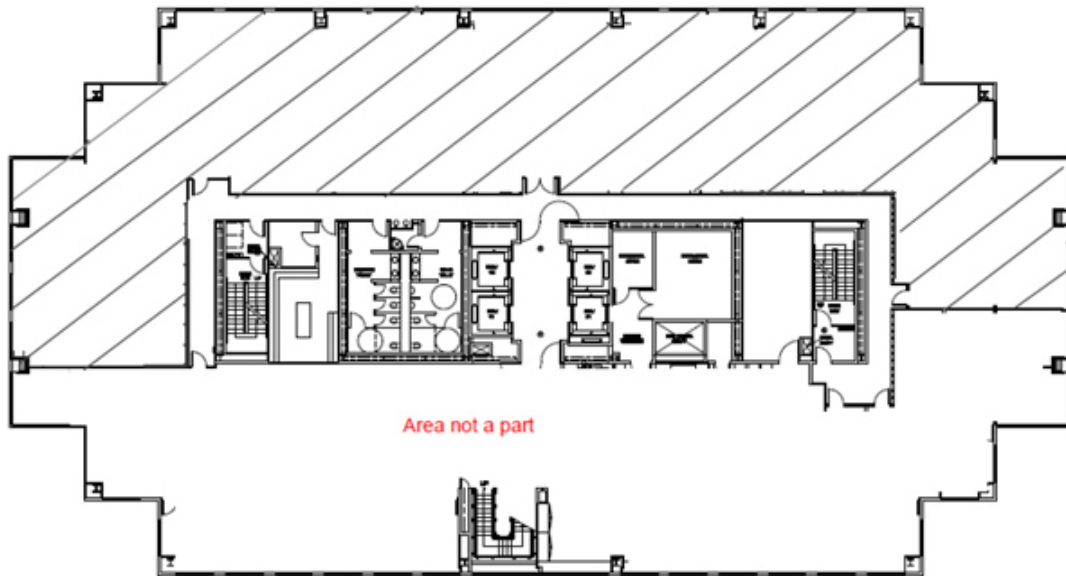
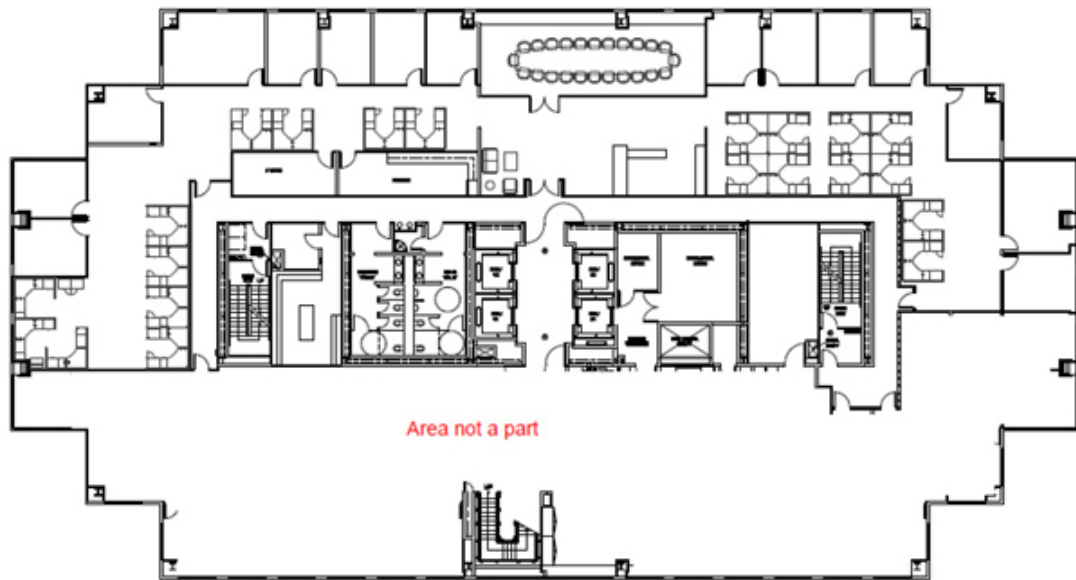


Exhibit A-1

Preliminary Floor Plan



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**Exhibit B**

**Calculation of Termination Fee**

[see attached]



Loan Amortization Table

Input*			Loan Summary		
Loan amount		\$427,514.52	Scheduled payment		\$4,913.98
Annual interest rate		0.00%	Scheduled number of payments		87
Loan period in years		7.25	Actual number of payments		87
Number of payments per year		12	Total early payments		\$ 0
Start date of loan		7/1/2014	Total interest		\$ 2
Extra payments (optional)		\$ 0			

\* Input assumptions in cells C5-C10 only, all other cells will calculate automatically

	Pmt. No.	Payment Date	Beginning Balance	Scheduled Payment	Extra Payment	Total Payment	Principal	Interest	Ending Balance	Cumulative Interest
1		8/1/2014	\$ 427,514.52	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.94	\$ 0.04	\$ 422,600.57	\$ 0.04
2		9/1/2014	\$ 422,600.57	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.94	\$ 0.04	\$ 417,686.63	\$ 0.07
3		10/1/2014	\$ 417,686.63	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.94	\$ 0.03	\$ 412,772.69	\$ 0.11
4		11/1/2014	\$ 412,772.69	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.94	\$ 0.03	\$ 407,858.75	\$ 0.14
5		12/1/2014	\$ 407,858.75	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.94	\$ 0.03	\$ 402,944.80	\$ 0.17
6		1/1/2015	\$ 402,944.80	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.94	\$ 0.03	\$ 398,030.86	\$ 0.21
7		2/1/2015	\$ 398,030.86	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.94	\$ 0.03	\$ 393,116.91	\$ 0.24
8		3/1/2015	\$ 393,116.91	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 388,202.97	\$ 0.27
9		4/1/2015	\$ 388,202.97	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 383,289.02	\$ 0.31
10		5/1/2015	\$ 383,289.02	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 378,375.08	\$ 0.34
11		6/1/2015	\$ 378,375.08	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 373,461.13	\$ 0.37
12		7/1/2015	\$ 373,461.13	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 368,547.18	\$ 0.40
13		8/1/2015	\$ 368,547.18	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 363,633.23	\$ 0.43
14		9/1/2015	\$ 363,633.23	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 358,719.29	\$ 0.46
15		10/1/2015	\$ 358,719.29	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 353,805.34	\$ 0.49
16		11/1/2015	\$ 353,805.34	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 348,891.39	\$ 0.52
17		12/1/2015	\$ 348,891.39	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 343,977.44	\$ 0.55
18		1/1/2016	\$ 343,977.44	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 339,063.49	\$ 0.58
19		2/1/2016	\$ 339,063.49	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 334,149.54	\$ 0.61
20		3/1/2016	\$ 334,149.54	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 329,235.59	\$ 0.63
21		4/1/2016	\$ 329,235.59	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 324,321.64	\$ 0.66
22		5/1/2016	\$ 324,321.64	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 319,407.69	\$ 0.69
23		6/1/2016	\$ 319,407.69	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 314,493.74	\$ 0.72
24		7/1/2016	\$ 314,493.74	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 309,579.79	\$ 0.74
25		8/1/2016	\$ 309,579.79	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 304,665.84	\$ 0.77
26		9/1/2016	\$ 304,665.84	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.03	\$ 299,751.88	\$ 0.79
27		10/1/2016	\$ 299,751.88	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.02	\$ 294,837.93	\$ 0.82
28		11/1/2016	\$ 294,837.93	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.02	\$ 289,923.98	\$ 0.84
29		12/1/2016	\$ 289,923.98	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.02	\$ 285,010.02	\$ 0.87
30		1/1/2017	\$ 285,010.02	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.02	\$ 280,096.07	\$ 0.89
31		2/1/2017	\$ 280,096.07	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.95	\$ 0.02	\$ 275,182.11	\$ 0.91
32		3/1/2017	\$ 275,182.11	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 270,268.16	\$ 0.94
33		4/1/2017	\$ 270,268.16	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 265,354.20	\$ 0.96
34		5/1/2017	\$ 265,354.20	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 260,440.25	\$ 0.98
35		6/1/2017	\$ 260,440.25	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 255,526.29	\$ 1.00
36		7/1/2017	\$ 255,526.29	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 250,612.33	\$ 1.02
37		8/1/2017	\$ 250,612.33	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 245,698.38	\$ 1.05
38		9/1/2017	\$ 245,698.38	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 240,784.42	\$ 1.07
39		10/1/2017	\$ 240,784.42	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 235,870.46	\$ 1.09
40		11/1/2017	\$ 235,870.46	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 230,956.50	\$ 1.11
41		12/1/2017	\$ 230,956.50	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 226,042.54	\$ 1.12
42		1/1/2018	\$ 226,042.54	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 221,128.59	\$ 1.14
43		2/1/2018	\$ 221,128.59	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 216,214.63	\$ 1.16
44		3/1/2018	\$ 216,214.63	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 211,300.67	\$ 1.18
45		4/1/2018	\$ 211,300.67	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 206,386.71	\$ 1.20
46		5/1/2018	\$ 206,386.71	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 201,472.74	\$ 1.21
47		6/1/2018	\$ 201,472.74	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 196,558.78	\$ 1.23
48		7/1/2018	\$ 196,558.78	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 191,644.82	\$ 1.25
49		8/1/2018	\$ 191,644.82	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 186,730.86	\$ 1.26
50		9/1/2018	\$ 186,730.86	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 181,816.90	\$ 1.28
51		10/1/2018	\$ 181,816.90	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.02	\$ 176,902.93	\$ 1.29
52		11/1/2018	\$ 176,902.93	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.01	\$ 171,988.97	\$ 1.31
53		12/1/2018	\$ 171,988.97	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.01	\$ 167,075.01	\$ 1.32
54		1/1/2019	\$ 167,075.01	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.01	\$ 162,161.04	\$ 1.34
55		2/1/2019	\$ 162,161.04	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.01	\$ 157,247.08	\$ 1.35
56		3/1/2019	\$ 157,247.08	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.96	\$ 0.01	\$ 152,333.11	\$ 1.36
57		4/1/2019	\$ 152,333.11	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.01	\$ 147,419.15	\$ 1.38
58		5/1/2019	\$ 147,419.15	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.01	\$ 142,505.18	\$ 1.39
59		6/1/2019	\$ 142,505.18	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.01	\$ 137,591.22	\$ 1.40
60		7/1/2019	\$ 137,591.22	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.01	\$ 132,677.25	\$ 1.41

61	8/1/2019	\$	132,677.25	\$4,913.98	\$	—	\$	4,913.98	\$4,913.97	\$	0.01	\$	127,763.28	\$	1.42
62	9/1/2019	\$	127,763.28	\$4,913.98	\$	—	\$	4,913.98	\$4,913.97	\$	0.01	\$	122,849.32	\$	1.43
63	10/1/2019	\$	122,849.32	\$4,913.98	\$	—	\$	4,913.98	\$4,913.97	\$	0.01	\$	117,935.35	\$	1.44
64	11/1/2019	\$	117,935.35	\$4,913.98	\$	—	\$	4,913.98	\$4,913.97	\$	0.01	\$	113,021.38	\$	1.45
65	12/1/2019	\$	113,021.38	\$4,913.98	\$	—	\$	4,913.98	\$4,913.97	\$	0.01	\$	108,107.41	\$	1.46
66	1/1/2020	\$	108,107.41	\$4,913.98	\$	—	\$	4,913.98	\$4,913.97	\$	0.01	\$	103,193.44	\$	1.47
67	2/1/2020	\$	103,193.44	\$4,913.98	\$	—	\$	4,913.98	\$4,913.97	\$	0.01	\$	98,279.47	\$	1.48
68	3/1/2020	\$	98,279.47	\$4,913.98	\$	—	\$	4,913.98	\$4,913.97	\$	0.01	\$	93,365.50	\$	1.49

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<u>Pmt. No.</u>	<u>Payment Date</u>	<u>Beginning Balance</u>	<u>Scheduled Payment</u>	<u>Extra Payment</u>	<u>Total Payment</u>	<u>Principal</u>	<u>Interest</u>	<u>Ending Balance</u>	<u>Cumulative Interest</u>
69	4/1/2020	\$ 93,365.50	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.01	\$ 88,451.53	\$ 1.50
70	5/1/2020	\$ 88,451.53	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.01	\$ 83,537.56	\$ 1.50
71	6/1/2020	\$ 83,537.56	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.01	\$ 78,623.59	\$ 1.51
72	7/1/2020	\$ 78,623.59	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.01	\$ 73,709.62	\$ 1.52
73	8/1/2020	\$ 73,709.62	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.01	\$ 68,795.65	\$ 1.52
74	9/1/2020	\$ 68,795.65	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.01	\$ 63,881.68	\$ 1.53
75	10/1/2020	\$ 63,881.68	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.01	\$ 58,967.70	\$ 1.54
76	11/1/2020	\$ 58,967.70	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.00	\$ 54,053.73	\$ 1.54
77	12/1/2020	\$ 54,053.73	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.00	\$ 49,139.76	\$ 1.55
78	1/1/2021	\$ 49,139.76	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.00	\$ 44,225.78	\$ 1.55
79	2/1/2021	\$ 44,225.78	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.00	\$ 39,311.81	\$ 1.55
80	3/1/2021	\$ 39,311.81	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.97	\$ 0.00	\$ 34,397.83	\$ 1.56
81	4/1/2021	\$ 34,397.83	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.98	\$ 0.00	\$ 29,483.86	\$ 1.56
82	5/1/2021	\$ 29,483.86	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.98	\$ 0.00	\$ 24,569.88	\$ 1.56
83	6/1/2021	\$ 24,569.88	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.98	\$ 0.00	\$ 19,655.91	\$ 1.56
84	7/1/2021	\$ 19,655.91	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.98	\$ 0.00	\$ 14,741.93	\$ 1.57
85	8/1/2021	\$ 14,741.93	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.98	\$ 0.00	\$ 9,827.95	\$ 1.57
86	9/1/2021	\$ 9,827.95	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.98	\$ 0.00	\$ 4,913.98	\$ 1.57
87	10/1/2021	\$ 4,913.98	\$4,913.98	\$ —	\$ 4,913.98	\$4,913.98	\$ 0.00	\$ —	\$ 1.57

**Exhibit C**

**Preliminary Schedule of Furniture and Fixtures**

<b>QTY</b>	<b>DESCRIPTION 1</b>	<b>SIZE</b>	<b>VENDOR</b>	<b>DESCRIPTION 2</b>	<b>LOCATION</b>
12	Offices	Standard	Knoll	Desk top, credenza, file cabinets, book shelves, wardrobe	
1	Office	2 Persons	Knoll	Desk top, file cabinets, book shelves, wardrobe	Office 617
12	Workstations	8'x8'	Knoll/Reff	Maple with Green Fabric	Open space
3	Workstations	8'x6'	Knoll/Reff	Maple with Green Fabric	Open space 6153—6155
30	Chairs	Task	SDOI	Grey Fabric	Offices & workstations
30	Chairs	Guest	Krug	Maple wood trim with fabric upholstery	Offices
2	Credenza	72" & 88"	Knoll	Maple Veneer	Conference Room 62
2	File Cabinets	4 dwr	Knoll	Maple Veneer	Open Space
4	File Cabinets	3 dwr	Knoll	Maple Veneer	Open Space
1	Credenza	88"		Walnut	Conference Room 63
8	Conference Room Chairs	Mid Back	Krug	Faux Leather—Black	Conference Room 63
12	Conference Room Chairs	Mid Back	Krug	Leather—Green	Conference room 62
1	Conference Room Table	10'	Knoll	Maple Veneer	Conference Room 62
1	Conference Room Table	12'		Walnut	Conference Room 63
1	Fridge		Maytag	Black	Kitchen
1	Microwave		Sharp	White	Kitchen
1	Toaster		H. Beach	White	Kitchen
1	Dry Erase Board	72"w x 48"h	Staples	White	Conference room 63

**Exhibit D**

**Form of Prime Landlord's Consent**

COGNAC DEL MAR OWNER I LLC, a Delaware limited liability company ("Landlord"), hereby consents to the subletting by BRANDES INVESTMENT PARTNERS, L.P., a Delaware limited partnership ("Tenant"), to CELLADON CORPORATION, a Delaware corporation ("Subtenant") of a portion (the "Sublease Premises") consisting of approximately 10,908 rentable square feet of the sixth floor of Tenant's premises in the building known as Del Mar Gateway located at 11988 El Camino Real, San Diego, California 92130, for a term expiring not later than September 30, 2021, which premises are now leased and demised by Landlord to Tenant by that certain Lease Agreement dated as of September 8, 1999, as amended (the "Lease"), such consent being subject to and upon the following terms and conditions, to each of which Tenant and Subtenant expressly agree:

1. Tenant shall be and remain liable and responsible for the due keeping, performance and observance, throughout the term of the Lease, of all of the covenants and agreements therein set forth on the part of Tenant to be kept, performed and observed and for the payment of the fixed rent, additional rent and all other sums and any other charges whatsoever now and/or hereafter becoming payable thereunder, expressly including as such additional rent, any and all charges for any property, material, labor, utility or other services furnished or rendered by Landlord in or in connection with the premises demised by the Lease, whether for, or at the request of, Tenant or Subtenant.

2. The sublease (the "Sublease") to cover the space to be sublet by Tenant to Subtenant (the "Sublet Premises") shall be subject and subordinate at all times to the Lease, and to all of the covenants and agreements of the Lease and of this Consent, and Subtenant shall not do, permit or suffer anything to be done in or in connection with Subtenant's use or occupancy of the Sublet Premises which would violate any of such covenants and agreements. Neither the Lease nor this Consent to Sublease shall be deemed to grant Subtenant any rights whatsoever against Landlord other than rights under this Consent to Sublease. The parties hereto acknowledge that Subtenant is a public company, and Landlord and Tenant hereby consent to the disclosure of information related to the Sublease required to comply with public reporting requirements and Subtenant will not be required to deliver financial statements to Landlord or Tenant so long as Subtenant remains a public company.

3. Neither the Sublease nor this Consent thereto shall:

3.1 Release or discharge Tenant from any liability whether past, present or future, under the Lease;

3.2 Operate as a consent to or approval by Landlord of any of the terms, covenants, conditions, provisions or agreements of the Sublease and Landlord shall not be bound thereby;

3.3 Be construed to modify, waive or affect any of the terms, covenants, conditions, provisions or agreements of the Lease or to waive any breach thereof, or any

of Landlord's rights thereunder, or enlarge or increase Landlord's obligations thereunder; or

3.4 Be construed as a consent by Landlord to any further subletting by Tenant or Subtenant or to any assignment by Tenant of the Lease or assignment by Subtenant of the Sublease, whether or not the Sublease purports to permit the same, the provisions of Article 8 of the Lease shall apply to any proposed assignment of the Sublease or subletting of all or any part of the Sublease Premises as if such request for Landlord's consent to such assignment or subletting were a proposed assignment or subletting being made by Tenant under the Lease. In such event, Landlord shall have the same rights with respect to Subtenant under Article 8, including without limitation, the right to receive the amounts described in Section 8.4B of the Lease, as Landlord would have with respect to Tenant if Tenant were requesting Landlord's consent to an assignment or subletting under the same circumstances and upon the same terms and conditions.

4. Notwithstanding anything to the contrary contained in the Sublease, neither the Sublease nor this Consent to Sublease shall (a) enlarge or increase Landlord's obligations or liability, or (b) reduce or decrease Landlord's rights, under the Lease or otherwise. Landlord is not a party to the Sublease and, therefore, is not bound by the Sublease or any of its terms. Landlord shall have no responsibility or obligation to Subtenant for the performance by Tenant of its obligations under the Sublease. Similarly, Landlord shall have no responsibility or obligation to Subtenant for the performance of any obligations Landlord may owe to Tenant under the Master Lease. Subtenant acknowledges and agrees that Subtenant shall not have the right to exercise any renewal, expansion, right of first refusal or other similar options or rights afforded to Tenant under the Lease.

5. This Consent is not assignable, nor shall this Consent be a consent to any amendment, modification, extension or renewal of the Sublease, without Landlord's prior written consent.

6. Each of Tenant and Subtenant covenants and agrees that under no circumstances shall Landlord be liable for any brokerage commission or other charge or expense in connection with the Sublease. Each of Tenant and Subtenant agrees to indemnify Landlord against the same and against any reasonable, out-of-pocket cost or expense (including but not limited to reasonable attorneys' fees and expenses) incurred by Landlord in resisting any claim for any such brokerage commission.

7. The Sublet Premises shall (subject to all of the covenants and agreements of the Lease) be used solely for the purposes permitted by the Lease.

8. Upon the expiration or any earlier termination of the term of the Lease with respect to the portion of the Sublet Premises or in case of the surrender of the Lease by Tenant to Landlord (whether pursuant to a default by Tenant under the Lease, a foreclosure proceeding, rejection of the Lease in bankruptcy or otherwise), at Landlord's option, (a) the Sublease and the term and estate thereby granted shall terminate as of the effective date of such expiration, termination or surrender, and Subtenant shall vacate the Sublet Premises on such date, or (b) Subtenant shall attorn to Landlord and recognize Landlord as Subtenant's landlord under the

Sublease, upon the terms and conditions and at the rental rate specified in the Sublease, and for the then remaining term of the Sublease, except that Landlord shall not be bound by any provision of the Sublease which in any way increases Landlord's duties, obligations or liabilities to Subtenant beyond those owed to Tenant under the Lease. If Landlord elects clause (b) above, Subtenant agrees to execute and deliver at any time and from time to time, upon request of Landlord, any instruments which may be necessary or appropriate to evidence such attornment, and Landlord shall not (i) be liable to Subtenant for any act, omission or breach of the Sublease by Tenant (but will be responsible to cure any continuing breach which continues after such attornment), (ii) be subject to any offsets or defenses which Subtenant might have against Tenant which accrued prior to such attornment, (iii) be bound by any amendment or modification of the sublease made without Landlord's prior written consent, (iv) be bound by any rent or additional rent which Subtenant might have paid more than one month in advance to Tenant, or (v) be bound to honor any rights of Subtenant in any security deposit made with Tenant except to the extent Tenant has turned over such security deposit to Landlord. If Landlord elects clause (a) above, any failure of the Subtenant to vacate the Sublet Premises by that date shall be deemed a failure of Tenant to vacate the Premises and a continuing occupancy of the Premises by Tenant.

9. A true and complete copy of the Sublease and a true and complete copy of each amendment thereto shall be delivered to Landlord within ten days after the execution and delivery thereof by the parties thereto; it being understood that Landlord shall not be deemed to be a party to the Sublease or any such amendment nor bound by any of the covenants or agreements thereof and that neither the execution and delivery of this Consent nor the receipt by Landlord of a copy of the Sublease or a copy of any such amendment shall be deemed to change any provision of this Consent or to be consent to, or an approval by Landlord of, any covenant or agreement contained in the Sublease or any such amendment.

10. All of the covenants and agreements contained herein shall be binding upon and shall inure to the benefit of the parties hereto and their respective legal representatives, successors and assigns, subject to all agreements and restrictions contained in the Lease, the Sublease and herein with respect to subleasing, assignment, or other transfer. The agreements contained herein constitute the entire understanding between the parties with respect to the subject matter hereof, and supersede all prior agreements, written or oral, inconsistent herewith. No amendment, modification or change therein will be effective unless Landlord shall have given its prior written consent thereto. This Consent to Sublease may be amended only in writing, signed by all parties hereto.

11. This Consent to Sublease shall not be effective and binding unless and until fully executed by all of the parties hereto.

12. In the event of Tenant's default beyond applicable notice and grace periods in the payment of rent or additional rent under the provisions of the Lease, the rent due from the Subtenant under the Sublease shall be deemed assigned to Landlord and Landlord shall have the right, under such default, at any time at Landlord's option, to give notice of such assignment to the Subtenant. Subtenant may rely on any notice received from Landlord and/or comply with any instruction from Landlord to pay rent directly to Landlord and Tenant agrees that Subtenant will have no liability to Tenant in connection with Subtenant's compliance with Landlord's notice or instructions and all amounts paid to Landlord will be deemed to have been paid in

accordance with the terms and conditions of this Sublease. Landlord shall credit Tenant with any rent received by Landlord under such assignment but the acceptance of any payment on account of rent from the Subtenant as the result of any such default shall in no manner whatsoever be deemed an attornment by the Subtenant to Landlord, or serve to release Tenant from any liability under the terms, covenants, conditions, provisions or agreements under the Lease. Notwithstanding the foregoing, any other payment of rent from the Subtenant directly to Landlord, regardless of the circumstances or reasons therefore, shall in no manner whatsoever be deemed an attornment by the Subtenant to Landlord in the absence of a specific written agreement signed by Landlord to such an effect. Neither the service of such notice nor the receipt of such direct payments shall cause Landlord to assume any of Tenant's duties, obligations and/or liabilities under the Sublease, nor shall such event impose upon Landlord the duty or obligation to honor the Sublease, nor subsequently to accept Subtenant's attornment.

13. Tenant and Subtenant understand and acknowledge that Landlord's consent to the Sublease is not a consent to any improvement or alteration work being performed in the Sublet Premises, that Landlord's consent must be separately sought and will not necessarily be given (but will the giving or withholding of such consent will be subject to the terms of the Lease).

14. Both Tenant and the Subtenant shall be and continue to be liable for the payment of (a) all bills rendered by Landlord for charges incurred by the Subtenant for services and materials supplied to the Sublet Premises, including without limitation, any services and materials supplied beyond that which is required by the terms of the Lease and (b) any additional costs incurred by Landlord for maintenance and repair of the Sublet Premises as the result of Subtenant (rather than Tenant) occupying the Sublet Premises (including but not limited to any excess cost to Landlord of services furnished to or for the Sublet Premises resulting from the extent to which Subtenant uses them for purposes other than as set forth in the Lease).

15. Tenant and Subtenant agree that (i) Landlord is not a party to the Sublease and is not bound by the provisions thereof, (ii) Landlord has not, and will not, review or pass upon any of the provisions of the Sublease, and (iii) the Sublease will not be modified or amended in any way without the prior written consent of Landlord. Nothing herein contained shall be construed as a consent to, or approval or satisfaction by Landlord of any of the provisions of the Sublease, but is merely a consent to the act of subletting by Tenant to Subtenant. In the event of any conflict between the provisions of (i) the Lease or this Consent to Sublease and (ii) the Sublease, the provisions of the Lease or this Consent to Sublease shall prevail unaffected by the provisions of the Sublease. In the event of any conflict between the provisions of this Consent to Sublease and the provisions of the Lease, the provisions of the Lease shall prevail.

16. As additional consideration for this Consent, Tenant hereby certifies that:

16.1 The Lease is in full force and effect.

16.2 To Tenant's knowledge, there are no uncured defaults on the part of Landlord or Tenant under the Lease except for the following (if any):  
None.



16.3 To Tenant's knowledge, there are no existing offsets or defenses which Tenant has against the enforcement of the Lease by Landlord except for the following (if any): None.

17. Tenant represents and warrants to Landlord that no compensation or consideration of any kind other than as set forth in the Sublease has been, or will be, paid by Subtenant to Tenant in connection with the Sublease.

18. Wherever Tenant, as tenant under the Lease, has agreed to indemnify the Landlord, so in the Sublease, Subtenant shall likewise indemnify Tenant and Landlord, with respect to matters related to Subtenant or the Sublease Premises. Such obligation shall survive the expiration or earlier termination of the Sublease. Subtenant agrees to maintain the same insurance required to be carried by the Tenant under the Lease, naming Landlord as an additional insured under Subtenant's policies of insurance, and Subtenant further agrees to waive subrogation in favor of Landlord to the same extent required of the Tenant under said Master Lease. Subtenant hereby releases Landlord to the extent of such insurance coverage required to be held under the terms of the Lease and the Sublease with respect to any claim which it might otherwise have against Tenant or Landlord with respect to the Sublease Premises or Subtenant's property contained therein. Subtenant further agrees to provide a certificate of insurance which complies with these requirements to Tenant no later than the earlier of (i) 15 days following the date hereof or (ii) the date on which Subtenant, or any party acting through Subtenant, occupies the Sublease Premises for any purpose, including, without limitation, the installation of Subtenant's furniture, fixtures or other personal property.

19. Any notices required or permitted hereunder shall be in writing and shall be delivered in accordance with the terms of Article 24 of the Lease, except that notices to Subtenant shall be addressed to Subtenant as follows: 11988 El Camino Real, Suite 650, San Diego, California 92130, Attn: V.P. Finance & Administration or to such other address as any party may designate to the other parties by notice given in accordance with Article 24 of the Lease.

20. This Consent Agreement may be executed and delivered in multiple counterparts, each of which shall be deemed to be an original copy of this Sublease and all of which, when taken together, shall be deemed to constitute one and the same document.

21. By executing this Consent, Subtenant acknowledges that it has received a copy of the Lease from Tenant.

“LANDLORD”

COGNAC DEL MAR OWNER I LLC,  
a Delaware limited liability company

By: The Prudential Insurance Company of  
America, a New Jersey corporation

By: \_\_\_\_\_  
Its: \_\_\_\_\_

“TENANT”

BRANDES INVESTMENT PARTNERS, L.P.,  
a Delaware limited partnership

By: \_\_\_\_\_  
Gary Iwamura, Finance Director

“SUBTENANT”

CELLADON CORPORATION,  
a Delaware corporation

By: \_\_\_\_\_  
Its: Chief Executive Officer

By: \_\_\_\_\_  
Its: \_\_\_\_\_

---

**Exhibit E**

**Copy of Redacted Prime Lease**

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EXHIBIT E

**LEASE AGREEMENT**

BETWEEN

**PRENTISS PROPERTIES ACQUISITION PARTNERS, L.P.,**

**a Delaware limited partnership**

**(“Landlord”)**

AND

**BRANDES INVESTMENT PARTNERS, L.P.,**

**a California limited partnership**

**(“Tenant”)**

**DEL MAR GATEWAY  
San Diego, California**

Dated: September 8, 1999

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## EXHIBITS AND RIDERS

The following Exhibits and Riders are attached hereto and by this reference made a part of this Lease:

EXHIBIT A	-	FLOOR PLANS OF THE PREMISES
EXHIBIT B	-	CONCEPTUAL DRAWINGS
EXHIBIT B-1	-	THE LAND

EXHIBIT C	-	WORK LETTER AGREEMENT
EXHIBIT D	-	FORM OF COMMENCEMENT NOTICE
EXHIBIT E	-	FORM OF TENANT'S LETTER OF CREDIT
EXHIBIT F	-	FORM OF SUBORDINATION, NON-DISTURBANCE AND ATTORNMENT AGREEMENT
EXHIBIT G	-	FORM OF LANDLORD'S LETTER OF CREDIT
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**DEL MAR GATEWAY**  
[Brandes Investment Partners, L.P.]

## LEASE AGREEMENT

THIS LEASE AGREEMENT (this “**Lease**”) is made and entered into by and between PRENTISS PROPERTIES ACQUISITION PARTNERS, L.P., a Delaware limited partnership (“**Landlord**”), and BRANDES INVESTMENT PARTNERS, L.P., a California limited partnership (“**Tenant**”), upon all the terms set forth in this Lease and in all Exhibits and Riders hereto, to each and all of which terms Landlord and Tenant hereby mutually agree.

### ARTICLE 1

#### **BASIC LEASE INFORMATION AND CERTAIN DEFINITIONS**

1.1 Each reference in this Lease to information and definitions contained in the Basic Lease Information and Certain Definitions and each use of the terms capitalized and defined in this Section 1.1 shall be deemed to refer to, and shall have the respective meaning set forth in, this Section 1.1.

- |                                       |  |
|---------------------------------------|--|
| A. Premises:                          | That certain space identified by diagonal lines or shaded area on the floor plans attached hereto as <u>Exhibit “A”</u> , consisting of the entire fourth (4th), fifth (5th), sixth (6th), seventh (7th) and eighth (8th) floors of the Building.  |
| B. Building:                          | The building to be constructed and to be located at 11988 El Camino Real, San Diego, California 92130.   |
| C. Land:                              | Those certain parcels of land underlying the Project legally described on <u>Exhibit “B-1”</u> attached hereto.  |
| D. Parking Facility:                  | The parking areas to be located on the Land.   |
| E. Project:                           | The Land and all improvements to be constructed thereon from time to time, including the Building, the Parking Facility, and all Common Areas, as conceptually shown on <u>Exhibit “B”</u> attached hereto.  |
| F. Commencement Date:                 | The date defined in Section 3.1 hereof.  |
| G. Usable Area of Premises:           | 94,865 square feet of Usable Area.   |
| H. Term:                              | Eleven (11) years, unless this Lease is sooner terminated as provided herein, beginning on the Commencement Date.  |
| I. Net Rentable Area of the Premises: | 106,181 square feet of Net Rentable Area consisting of (i) 21,431 square feet of Net Rentable Area on the entire fourth (4th) floor of the Building, (ii) 21,431 square feet of Net Rentable Area on the entire fifth (5th) floor of the Building, (iii) 21,431 square feet of Net Rentable Area on the, entire sixth (6th) floor of the Building, (iv) 21,431 square feet of Net Rentable Area on the entire seventh (7th) floor of the Building and (v) 20,457 square feet of Net Rentable Area on the entire eighth (8th) floor of the Building. Said square footage figures are subject to adjustment pursuant to Section 27(f) below. |

**DEL MAR GATEWAY**  
[Brandes Investment Partners, L.P.]

- J. Net Rentable Area of the Building: Approximately 163,635 square feet of Net Rentable Area. Said square footage figure is subject to adjustment pursuant to Section 27(f) below.
- K. Tenant’s share: 64.89%, representing a fraction, the numerator of which is the Net Rentable Area of the Premises and the denominator of which is the Net Rentable Area of the Building, subject to future adjustment pursuant to the provisions of Section 5.4 hereof.
- L. Rent: The Base Rent and the Additional Rent.
- M. Base Rent: The Base Rent shall be as shown in this Section 1.1M below, and shall be subject to adjustment pursuant to Section 27(1) below. Base Rent includes Base Year Operating Costs.
- | Month of<br>Lease <u>Term</u> | Month of Base<br><u>Rent</u> | Monthly<br>Rent per Square<br>Foot of <u>Net</u><br><u>Rentable Area</u> |
|-------------------------------|------------------------------|--|
| 1-12                          | [       ]                    | [       ]  |
| 13-24                         | [       ]                    | [       ]  |
| 25-36                         | [       ]                    | [       ]  |
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| 49-60                         | [       ]                    | [       ]  |
| 61-72                         | [       ]                    | [       ]  |
| 73-84                         | [       ]                    | [       ]  |
| 85-96                         | [       ]                    | [       ]  |
| 97-108                        | [       ]                    | [       ]  |
| 109-120                       | [       ]                    | [       ]  |
| 121-132                       | [       ]                    | [       ]  |
- N. Additional Rent: The Additional Rent shall be all other sums due and payable by Tenant under the Lease, including, but not limited to, Tenant’s Share of Operating Costs.
- O. Base Year Operating Costs: The grossed up (to 95% occupancy) Operating Costs for, subject to extension as provided in Section 5.1.D hereof, the calendar year 2000 (“**Base Year**”).
- P. Parking Permits: Subject to the terms hereof, Tenant shall be entitled to take, at no charge during the initial Term, up to four hundred seventy-four (474) Parking Permits consisting of (i) three hundred seventy-nine (379) unassigned parking spaces to be used in common with others in the Parking Facility and (ii) ninety-five (95) reserved parking spaces in the Parking Facility.
- Q. Tenant’s Permitted Uses: Tenant may use the Premises for general office use and for no other purpose whatsoever.
- R. Security Deposit: [       ] Letter of Credit (See Article 21).

- S. Broker(s): Business Real Estate Brokerage Company representing Landlord and Goldman Ferguson Partners Corporate Realty Advisors representing Tenant.
- T. Landlord's Address for Notice: Prentiss Properties Acquisition Partners, L.P.  
3890 West Northwest Highway, Suite 400  
Dallas, Texas 75220  
Attention: Mr. Thomas F. August
- With a copy to:
- Prentiss Properties Acquisition Partners, L.P.  
970 West 190th Street, Suite 550  
Torrance, California 90502  
Attention: Mr. Chris Hipps
- U. Landlord's Address for Payment: Prentiss Properties Acquisition Partners, L.P.  
P. O. Box 100435  
Pasadena, California 91189-0435
- V. Tenant's Address for Notice: Prior to Tenant's occupancy of the Premises:
- Brandes Investment Partners, L.P.  
12750 High Bluff Drive  
San Diego, California 92130-2083  
Attention: Mr. Greg Houck
- From and after commencement of Tenant's occupancy of the Premises:
- Brandes Investment Partners, L.P.  
**[Premises Address]**
- W. Guarantor(s): None.
- X. Extension Option(s): See Section 3.6 hereof.
- Y. Allowance for Leasehold Improvements: See Section 3.1 of Exhibit "C".

## ARTICLE 2

### **PREMISES AND QUIET ENJOYMENT**

2.1 Subject to the conditions set forth in this Lease, Landlord hereby leases the Premises to Tenant, and Tenant hereby rents and hires the Premises from Landlord, for the Term. During the Term, Tenant shall have the right to use, in common with others and in accordance with the Rules and Regulations, the Common Areas.

2.2 Provided that Tenant is not in default under this Lease beyond any applicable notice and cure periods, Tenant shall have, hold and enjoy the Premises during the Term without hindrance or disturbance from or by Landlord; subject, however, to all of the terms, conditions and provisions of any and all ground leases, deeds to secure debt, mortgages; restrictive covenants, easements, and other encumbrances affecting the Premises or the Project as of the date of this Lease and, subject to the terms of Article 18 hereof, any and all such leases, deeds, mortgages, covenants, easements and other encumbrances hereafter affecting the Premises or the Project.

## ARTICLE 3

### **TERM; COMMENCEMENT DATE DELIVERY AND ACCEPTANCE OF PREMISES**

3.1 The Commencement Date shall be the earlier of thirty (30) days after (a) the date the Premises are deemed Available for Occupancy pursuant to Section 3.2 hereof or (b) the date Tenant, or anyone claiming by, through or under Tenant (excluding Tenant's contractors, construction managers, designers, or other persons entering the Premises in connection with Tenant's anticipated occupancy thereof in accordance with the terms hereof), occupies all or any portion of the Premises for the purpose of the conduct of Tenant's (or such other person's) business therein; provided, however, that until the Premises are deemed Available for Occupancy (pursuant to Section 3.2 hereof) the Base Rent payable by Tenant for the Premises after the occurrence of the Commencement Date pursuant to Section 3.1(b) above shall be prorated based on the ratio of the total Net Rentable Area in the Premises and the Net Rentable Area in the Premises actually occupied by Tenant on a floor-by-floor basis (or anyone claiming by, through or under Tenant) for the purpose of the conduct of Tenant's (or such other person's) business therein such that partial occupancy by Tenant of any floor(s) comprising the Premises shall be deemed, for purposes of Base Rent proration under this Section 3.1, to be occupancy by Tenant of all of the Net Rentable Area of any such partially occupied floor(s); provided further, however, that (i) all of the terms and conditions of this Lease shall apply with full force and effect during such thirty (30) day period, except for Tenant's obligation to pay Base Rent, and (ii) in no event shall Tenant be obligated to occupy any portion of the Premises until the entire Premises are deemed Available for Occupancy.

3.2 A. The Premises shall be deemed "**Available for Occupancy**" as soon as the following conditions have been met: (a) the Leasehold Improvements (as defined in Exhibit "C" to the Lease) have been substantially completed in accordance with the Final Plans (as defined in Exhibit "C" to the Lease) as reasonably determined by Landlord's architect or space planner; (b) either a certificate of occupancy (temporary or final) or other certificate permitting the lawful occupancy of the Premises has been issued for the Premises, or such portion of the Premises, as the case may be, by the appropriate governmental authority; (c) all improvements to the Building Common Areas and the Parking Facility have been substantially completed such that Tenant is able to conduct its business from the Premises; and (d) at least five (5) Business Days' advance written notice of the occurrence of the conditions in clauses (a) (b), and (c) above has been given to Tenant in accordance with this Lease.

B. Notwithstanding anything to the contrary contained herein, if there is a delay in the date the Premises are Available for Occupancy due to Tenant Delay (as defined in Exhibit "C" to the Lease), then the Premises shall be deemed Available for Occupancy on the date on which the Premises would have been Available for Occupancy but for such Tenant Delay, even though a certificate of occupancy or other certificate permitting the lawful occupancy Of the Premises has not been issued or the Leasehold Improvements have not been commenced or completed.

3.3 The Net Rentable Area of the Premises and the Building are as stated in Sections 1.1.I and J, respectively. By written instrument substantially in the form of Exhibit "D" attached hereto, Landlord shall notify Tenant of the Commencement Date, the Net Rentable Area of the Premises and the Building, and all other matters stated therein. Subject to Article 27, subsection (f) hereof, the Commencement Notice shall be conclusive and binding on Tenant as to all matters set forth therein, unless within ten (10) Business Days following delivery of such Commencement Notice. Tenant contests any of the matters contained therein by notifying Landlord in writing of Tenant's objections. In the event that Tenant timely and reasonably objects to any provision of Landlord's Commencement Notice, Landlord and Tenant shall meet and confer in good faith to resolve such disagreement; provided, however, that if, within fifteen (15) days of Tenant's objection, Landlord and Tenant have not resolved the same, the determination of the Net Rentable Area of the Premises and the Building, and the determination of the Commencement Date, shall be made by mutual agreement of Landlord's and Tenant's architects and if, within thirty (30) days of Tenant's objection, they cannot agree, by an

independent architect mutually selected by Landlord's and Tenant's architects; provided however, that in no event shall any objection to Landlord's Commencement Notice relieve Tenant from complying with any term, covenant or provision of this Lease.

3.4 Except as otherwise provided in Paragraph 10 of Exhibit "C", Tenant may not enter or occupy the Premises prior to the date the Premises are Available for Occupancy (pursuant to Section 3.2.A above) and any entry (if any) by Tenant shall be subject to all of the terms of this Lease; provided however, that no such early entry shall, subject to the terms hereof, change the Commencement Date or the date on which the Term expires (the "**Expiration Date**").

3.5 Subject to the terms hereof, occupancy of the Premises or any portion thereof by Tenant or anyone claiming through or under Tenant for the conduct of Tenant's or such other person's business therein shall be conclusive evidence that Tenant and all parties claiming through or under Tenant (a) have accepted the Premises or such portion as suitable for the purposes for which the Premises are leased hereunder, (b) have accepted the Common Areas as being in a good and satisfactory condition to the extent the same have been substantially completed, and (c) have waived any defects in the Premises and the Project; provided however, that, if any Leasehold improvements have been constructed and installed to prepare the Premises for Tenant's occupancy, Tenant's acceptance of the Premises, and waiver of any defect therein, shall occur upon Landlord's substantial completion of the Leasehold improvements in accordance with the terms of Exhibit "C" hereof, subject only (but without limiting Landlord's repair obligations under Section 9.1 below) to Landlord's completion of items on Landlord's punchlist (in accordance with Section 9 of Exhibit "C") and latent defects of which Tenant has given Landlord written notice within one (1) year following the date on which the entire Premises has been first made Available for Occupancy.

3.6 A. Subject to the terms of this Section 3.6 and Section 3.7, Landlord hereby grants to Tenant two (2) options (each, an "**Extension Option**") to extend the Term of this Lease with respect to the entire Premises for one (1) additional period of five (5) years each (each, an "**Option Term**"), on the same terms, covenants and conditions as provided for in this Lease during the initial Lease Term, except that the rent payable by Tenant during each such Option Term (including all economic terms such as, without limitation, monthly Base Rent, a new Base Year for Operating Costs, parking charges, etc.), shall be equal to ninety-five percent (95%) of the "fair market rental rate" for the Premises for the applicable Option Term as defined and determined in accordance with the provisions of this Section 3.6 below.

B. Each Extension Option must be exercised, if at all, by written notice ("**Extension Notice**") delivered by Tenant to Landlord no earlier than the date which is twenty-four (24) months, and no later than the date which is twelve (12) months, prior to the expiration of the initial Lease Term or prior Option Term, as the case may be.

C. The terms "**fair market rental rate**" as used herein shall mean the annual amount per rentable square foot, projected during the relevant period, that a willing, comparable, non-equity tenant (excluding sublease and assignment transactions) would pay, and a willing, comparable landlord of a comparable quality building located in the Comparison Area would accept from a tenant of comparable creditworthiness, at arm's length (what Landlord is accepting in current transactions for the Building may be considered), for space unencumbered by any other tenant's expansion right and comparable in size, quality and floor height as the Premises taking into account the value of the existing improvements in the Premises to Tenant, as compared with the value of the existing improvements in such comparable space, with such value to be based on the age, quality and layout of the existing improvements in the Premises (and the extent to which the same could be utilized by Tenant with consideration given to the fact that the improvements existing in the Premises are specifically suitable to Tenant) and taking into account items that lessors customarily consider in renewal transactions, including, but not limited to, rental rates, office space availability, tenant size and creditworthiness, operating expenses and allowance, parking charges (if any), and any other amounts then being charged by Landlord or the lessors of such similar office buildings; however, because of Tenant's rights (subject to the terms hereof) to the Option Term Refurbishment Allowance(s) (as defined in Article 26 hereof), specifically disregarding the value of any refurbishment/improvement allowances (if any) then being granted by Landlord or the lessors of such similar office buildings.

Notwithstanding anything in this Section 3.6 to the contrary, Landlord acknowledges and agrees that the Base Year during any such Option Term (for purposes of calculating Tenant's Operating Costs Payment) shall be the calendar year of the commencement of the applicable Option Term.

D. Landlord's determination of fair market rental rate shall be delivered to Tenant in writing not later than the later to Occur of (i) that date which is eighteen (18) months prior to the expiration of the initial Lease Term (or prior Option Term, as the case may be) or (ii) thirty (30) days following Landlord's receipt of Tenant's Extension Notice. Tenant will have thirty (30) days ("**Tenant's Review Period**") after receipt of Landlord's written notice of the fair market rental rate within which to accept such fair market rental rate or to object thereto in writing. Tenant's failure to accept the fair market rental rate submitted by Landlord in writing within Tenant's Review Period will conclusively be deemed Tenant's disapproval thereof. If Tenant objects to (or is deemed to have disapproved) the fair market rental rate submitted by Landlord within Tenant's Review Period, then Landlord and Tenant will attempt in good faith to agree upon such fair market rental rate using their best good faith efforts. If Landlord and Tenant fail to reach agreement on such fair market rental rate within fifteen (15) days following the expiration of Tenant's Review Period (the "**Outside Agreement Date**"), then Tenant may, within ten (10) Business Days following the Outside Agreement Date, demand by written notice to Landlord that each party's determination be submitted to appraisal in accordance with the provisions below of this Section 3.6. Tenant's failure to timely demand appraisal will constitute Tenant's acceptance of Landlord's last written proposal (as of the Outside Agreement Date) of the fair market rental rate unless Tenant, within said ten (10) Business Day period for demanding appraisal, notifies Landlord in writing of Tenant's rescission of any such previously exercised Extension Option, in which event such Extension Option will be void and of no further force or effect.

E.(1) Landlord and Tenant shall each appoint one independent, unaffiliated appraiser who shall by profession be a real estate broker who has been active over the five (5) year period ending on the date of such appointment in the leasing of comparable office space in the Comparison Area. Each such appraiser will be appointed within thirty (30) days after the Outside Agreement Date.

(2) The two (2) appraisers so appointed will within fifteen (15) days of the date of the appointment of the last appointed appraiser agree upon and appoint a third appraiser who shall be qualified under the same criteria set forth herein above for qualification of the initial two (2) appraisers.

(3) The determination of the appraisers shall be limited solely to the issue of whether Landlord's or Tenant's last proposed (as of the Outside Agreement Date) new fair market rental rate for the Premises is the closest to the actual new fair market rental rate for the Premises as determined by the appraisers, taking into account the requirements of Paragraph C and this Paragraph E regarding same.

(4) The three (3) appraisers shall within thirty (30) days of the appointment, of the third appraiser reach a decision as to whether the parties shall use Landlord's or Tenant's submitted new fair market rental rate (i.e., the appraisers may only select Landlord's or Tenant's submission and may not select a compromise position), and shall notify Landlord and Tenant thereof.

(5) The decision of the majority of the three (3) appraisers shall be binding upon Landlord and Tenant. The cost of each party's appraiser shall be the responsibility of the party selecting such appraiser, and the cost of the third appraiser (or arbitration, if necessary) shall be shared equally by Landlord and Tenant.

(6) If either Landlord or Tenant fails to appoint an appraiser within the time period in Paragraph E(1) herein above, the appraiser appointed by one of them shall reach a decision, notify Landlord and Tenant thereof and such appraiser's decision shall be binding upon Landlord and Tenant.

(7) If the two (2) appraisers fail to agree upon and appoint a third appraiser, both appraisers shall be dismissed and the matter to be decided shall be forthwith submitted to arbitration under the provisions of the American Arbitration Association (but subject to the requirements of Paragraph C and this Paragraph E).

(8) In the event that the new monthly Base Rent is not established prior to end of the initial Term of the Lease (or prior to the end of the prior Option Term, as the case may be), the monthly Base Rent immediately payable at the commencement of such Option Term shall be the monthly Base Rent payable in the immediately preceding month. Notwithstanding the above, once the fair market rental is determined in accordance with this section, the parties shall settle any underpayment or overpayment on the next monthly Base Rent payment date falling not less than thirty (30) days after such determination.

3.7 A. As used in this Section, the word “**Option**” means the Extension Option(s) pursuant to Section 3.6 herein.

B. Each such Option is personal to the original Tenant executing this Lease (“**Original Tenant**”) or any Permitted Assignee (as defined in Section 8.3 hereof), and may be exercised only by the Original Tenant (or such Permitted Assignee) while occupying at least three (3) full floors in the Building, and may not be exercised or be assigned, voluntarily or involuntarily, by any person or entity other than the Original Tenant or such Permitted Assignee. No such Option is assignable separate and apart from this Lease, nor may any such Option be separated from this lease in any manner, either by reservation or otherwise. Tenant shall not be entitled to exercise the second (2nd) Extension Option unless Tenant has properly and timely exercised the first (1st) Extension Option. Nothing herein shall be deemed to entitle Tenant to extend the Lease Term beyond the second (2nd) Option Term.

C. Tenant shall have no right to exercise the Option, notwithstanding any provision of the grant of Option to the contrary, and Tenant’s exercise of any such Option may, at Landlord’s option, be nullified by Landlord and deemed of no further force or effect, if Tenant shall be in default under the terms of this Lease after the expiration of applicable notice and cure periods as of Tenant’s exercise of any such Option or at any time after the exercise of any such Option and prior to the commencement of the applicable Option Term.

D. In accordance with Article 26 hereof, after the commencement of the applicable Option Term, Landlord shall, subject to Article 26 hereof, provide to Tenant the applicable Option Term Refurbishment Allowance (as such term is defined in Article 26 hereof).

3.8 A. Landlord and Tenant acknowledge that, as of the date of this Lease, Landlord does not own the Land. In the event (i) Landlord does not, of record, own fee simple title to the Land on or before January 1, 2000 (“**Purchase Outside Date**”), (ii) the Pad Completion (as defined below) has not occurred by April 1, 2000 (“**Pad Completion Outside Date**”) or (iii) the Frame Completion (as defined below) has not occurred by June 1, 2000 (“**Frame Completion Outside Date**”), as such Purchase Outside Date, Pad Completion Outside Date, and Frame Completion Outside Date (collectively, the “**Initial Outside Dates**”) may be extended by the number of days of “Force Majeure Delays” (as defined below), then Tenant shall have right, so long as Tenant is not in default hereunder (beyond any applicable notice and cure period), to deliver a notice to Landlord (“**Tenant’s Termination Notice**”) electing to terminate this Lease effective upon receipt of Tenant’s Termination Notice by Landlord (the “**Effective Date**”). Tenant’s Termination Notice must be delivered by Tenant to Landlord, if at all, not earlier than the applicable Initial Outside Date and no later than thirty (30) days after the applicable Initial Outside Date. If Tenant delivers the Termination Notice to Landlord, then Landlord shall have the right to suspend the termination Effective Date for a period ending thirty (30) days after the original termination Effective Date. In order to suspend the termination Effective Date, Landlord must deliver to Tenant, within, five (5) business days after receipt of the Termination Notice, (i) a certificate of the general contractor certifying that it is such contractor’s best good faith judgment that Pad Completion or Frame Completion (as the case may be) will occur within thirty (30) days after the original termination Effective Date and/or, if applicable, (ii) a certificate from Landlord certifying that it is Landlord’s good faith judgment that Landlord



will own fee simple title to the Land within thirty (30) days after the original termination Effective Date. If Pad Completion or Frame Completion occurs within said thirty (30) day suspension period or (if applicable) Landlord owns fee simple title to the Land within said thirty (30) day suspension period, then the Termination Notice shall be of no further force and effect; if, however; Pad Completion or Frame Completion does not occur within said thirty (30) day suspension period or, if applicable, Landlord does not own the simple title to the Land (as the case may be), then this Lease shall terminate as of the date of expiration of such thirty (30) day period. If Tenant delivers the Termination Notice to Landlord and if this Lease is so terminated, then, in addition to Tenant's rights to draw upon the entire principal balance of Landlord's Letter of Credit as set forth in Section 3.8.G below, Landlord shall be obligated, within thirty (30) days of receipt of Tenant's Termination Notice, to refund to Tenant any and all security deposits and/or prepaid rent paid by Tenant to Landlord under this Lease, and the parties shall be relieved of all obligations hereunder. In the event Tenant fails to deliver such Termination Notice within thirty (30) days after the applicable Outside Date, then Tenant, except as otherwise expressly provided below, shall no longer have the right to terminate this Lease under this Section 3.8 with respect to the applicable Initial Outside Date.

B. In the event the Lease has not been terminated (pursuant to the terms of Section 3.8.A) and to the extent the Premises are not Available for Occupancy pursuant to Section 3.2 hereof by August 15, 2000 ("**Target Premises Completion Date**") as such Target Premises Completion Date may be extended by the number of days of Tenant Delays but not by the number of days of Force Majeure Delays, then, so long as Tenant is not in default under this Lease beyond any applicable notice and cure periods, and in addition to Tenant's right to draw upon the entire remaining principal balance of Landlord's Letter of Credit as set forth in Section 3.8.G below:

(1) Landlord shall pay to Tenant the following monthly payment amounts ("**Payment Amounts**") in accordance with the following schedule commencing on the Target Premises Completion Date and on each monthly anniversary thereof and continuing until the date ("**Payment Amount Termination Date**") which is the earlier of (i) that date which is the commencement of the thirty (30) day period described in Section 3.1 hereof (i.e., the occurrence of the Commencement Date without reference to the thirty (30) day period referenced in Section 3.1 hereof) or (ii) the sooner termination of this Lease;

<u>Payment Date(s)</u>	<u>Payment Amount</u>
Target Premises Completion Date:	[       ]
First (1st) month anniversary of the Target Premises Completion Date:	[       ]
Second (2nd) month anniversary of the Target Premises Completion Date and continuing upon each subsequent one (1) month anniversary thereof until the Payment Amount Termination Date:	[       ]

(2) In addition to the amount payable under Section 3.8.B(1) above: (i) Landlord shall provide Tenant with a one-time payment of [       ] [       ] [       ] in the event that, after the date hereof but prior to the Payment Amount Termination Date, Tenant vacates the space covered under the Existing Sublease and (a) Tenant relocates from the space covered under the Existing Sublease and enters into a new lease or sublease for other office space located in San Diego County or (b) Tenant relocates from the space covered under the Existing Sublease and Tenant's employees that were previously occupying the space covered under the Existing Sublease telecommute or otherwise make arrangements to work at a location other than such Existing Sublease premises; or (ii) Landlord shall, in the event Tenant (a) elects to remain in the space covered under the Existing Sublease, and (b) pays, prior to the Payment Amount Termination Date, to its landlord and/or sublandlord thereunder any monetary premium

over and above the base rent, operating expenses, taxes and holdover rent (if any) due under such Existing Sublease as sole consideration to such landlord and/or sublandlord to allow Tenant to remain in such space ("**Premium Rent**"), and upon Tenant providing Landlord with evidence reasonably acceptable to Landlord evidencing such Premium Rent paid by Tenant, reimburse to Tenant the actual and documented Premium Rent actually paid by Tenant to such landlord and/or sublandlord, up to but not exceeding [ ] [ ] [ ]. Tenant agrees to use commercially reasonable efforts to minimize the amount of Landlord's obligations pursuant to this Section 3.8.B(2)(ii) including using reasonable efforts to obtain from the landlord and/or sublandlord of the Existing Sublease permission to hold over at a reasonable rental until the Commencement Date. In no event shall Landlord's obligations under this Section 3.8.B(2) exceed [ ] [ ] [ ] provided, however, that Landlord agrees that in the event that (x) the Premium Rent reimbursed by Landlord to Tenant prior to the Payment Amount Termination Date is less than [ ] [ ] [ ] and (y) any of the conditions in Sections 3.8.B(2)(i)(a) or (b) above are satisfied, Landlord shall pay to Tenant the difference between [ ] [ ] [ ] and the Premium Rent reimbursed by Landlord to Tenant pursuant to Section 3.8.B(2)(ii).

(3) Notwithstanding anything above to the contrary, Tenant agrees that in no event shall the aggregate amounts payable by Landlord to Tenant pursuant to Sections 3.8.B(1) and 3.8.B(2) above exceed [ ] [ ] [ ]. Landlord acknowledges and agrees that in the event that Landlord fails to pay to Tenant the amounts owing under Sections 3.8.B(1) and 3.8.B.(2) within ten (10) days following Tenant's written notice to Landlord that any such payments are due and owing, then Tenant shall have the right to deduct the aggregate amounts owing to Tenant thereunder, together with interest accruing at the Interest Rate, from succeeding monthly Base Rent installments becoming due under the Lease until all such amounts owing to Tenant, including interest, have been fully recovered by Tenant; provided, however, in no event shall any single deduction against monthly Base Rent made by Tenant pursuant to this Section 3.8.B(3) exceed twenty percent (20%) of such monthly Base Rent installment otherwise payable under this Lease.

C. In the event that this Lease has not been terminated pursuant to Section 3.8.A above, and (i) the events described in Section 3.8.A(i), (ii), and (iii) above have not occurred by the subject Initial Outside Dates (as such Initial Outside Dates may have been extended by the number of days of Force Majeure Delays and Tenant Delays) are further delayed beyond the five month anniversary of any such Initial Outside Dates as previously so extended (each such date an "**Initial Outside Termination Date**"), or (ii) the Premises are not Available for Occupancy by June 15, 2001 ("**Outside Premises Availability Date**") (as such Outside Premises Availability Date may have been extended by the number of days of Force Majeure Delays and Tenant Delays), then, Landlord, and Tenant (so long as Tenant is not in default hereunder beyond any applicable notice and cure period) shall each have the right, to terminate this Lease by delivery of a written notice ("**Mutual Termination Notice**") to the other electing to terminate this Lease effective upon receipt of the Mutual Termination Notice by the other. In order for Landlord or Tenant to exercise their respective termination rights as provided in this Section 3.8.C, the Mutual Termination Notice must be delivered to the other (if at all) within ten (10) days after the applicable Initial Outside Termination Date (in the event of a termination pursuant to clause (i) of this Section 3.8.C above), or within ten (10) days after the Outside Premises Availability Date (in the event of a termination pursuant to clause (ii) of this Section 3.8.C above). In the event of a termination of this Lease pursuant to this Section 3.8.C, the Payment Amounts owing by Landlord to Tenant pursuant to Section 3.8.B(1) above shall stop accruing, and the parties shall, subject to the terms hereof, be relieved from all further obligations under this Lease, except to the extent that any obligations or liabilities expressly survive the expiration or other termination of this Lease; provided, however, that Landlord's payment obligations set forth in Sections 3.8 B(1) and 3.8(B)(2) above which have accrued as of the date of termination of this Lease pursuant to this Section 3.8.C shall survive the expiration or sooner termination of this Lease.

D. Notwithstanding the existence of Landlord's termination rights as provided in Section 3.8.C above, Landlord covenants to use commercially reasonable efforts to complete the tasks described in Section 3.8.A(i), (ii), and (iii) above by the applicable Initial Outside Dates, and to make the Premises Available for Occupancy by the Target Premises Completion Date, or as soon thereafter as reasonably feasible, and in all events by the Outside Premises Availability Date (as any such date may have been extended by Force Majeure Delays or Tenant Delays). In the event that Landlord terminates this Lease pursuant to Section 3.8.C above, Landlord shall be obligated to pay to Tenant, as a condition precedent to the effectiveness of any such Landlord termination, (i) the actual out-of-pocket costs and expenses incurred by Tenant in preparing the "**Construction Drawings**" (as such term is defined in Section 3.2 of Exhibit "C" hereto) up to but not exceeding an amount equal to the product of One and 50/100 Dollars (\$1.50) and the Useable Area of the Premises, and (ii) the amount paid by Tenant to Landlord pursuant to Section 3.2 of Exhibit "C" hereto for of the estimated or actual amount by which the "**Work Cost**" exceeds the amount of the "**Allowance**" (as such terms are defined in Section 3 of Exhibit "C" hereto).

E. Notwithstanding anything in this Section 3.8 to the contrary, the Initial Outside Dates, the Target Premises Completion Date and the Outside Premises Availability Date shall be extended one (1) day for each day past September 3, 1999 that the Lease is not executed by Tenant and delivered to Landlord.

F. For purposes of this Section 3.8, the terms set forth below shall have the following meanings.

(i) The term "Pad Completion" shall mean the date the pouring of the entire concrete Building pad and foundation is substantially completed (subject to punch-list items pertaining to such work).

(ii) The term "Frame Completion" shall mean the date that the steel girder work for the Building is substantially completed and "topped off" (subject to punch-list items pertaining to such work).

(iii) The term "Force Majeure Delays", as used in this Section 3.8 only, shall mean and refer to a period of delay or delays encountered by Landlord affecting (a) Landlord's acquisition of the Land, (b) Pad Completion, (c) Frame Completion, and/or (d) the date the Premises are Available for Occupancy, because of delays in obtaining governmental permits or approvals for a lot split/lot line adjustment of the Land and/or pertaining to the grading permit(s) and/or the building permit(s), in each case, beyond the time period normally required to obtain such permits or approvals for similar Work in the Carmel Valley area of San Diego, California (provided, however, that Landlord shall use commercially reasonable efforts to diligently pursue such permits and approvals); fire, earthquake or other acts of God; acts of the public enemy; riot; public unrest; insurrection; governmental regulations of the sales of materials or supplies or the transportation thereof; strikes or boycotts; shortages of material (provided, however, that Landlord shall use commercially reasonable efforts to pre-order materials that Landlord reasonably determines will require a long lead time) or labor or any other cause beyond the reasonable control of Landlord. Within seven (7) days after the expiration of each calendar month after the date of the full execution and delivery of this Lease by Landlord and Tenant, Landlord shall notify Tenant in writing of any such Force Majeure Delays (if any) encountered by Landlord for the prior month pertaining to this Section 3.8 and any Force Majeure Delays not included in any such written notification shall be deemed to not have occurred for purposes of this Section 3.8. Landlord and Tenant acknowledge and agree that Landlord has submitted (1) Landlord's proposed lot split/lot line adjustment to the applicable governmental authorities on July 16, 1999, (2) the grading permit(s) application to the applicable governmental authorities on June 14, 1999 and (3) the building permit(s) application to the applicable governmental authorities on June 29, 1999 (collectively, the "Submission Dates"). Notwithstanding anything above to the contrary, Landlord and Tenant acknowledge and agree that, based on the foregoing Submission Dates, (x) the time period normally required to obtain such lot split/lot line adjustment shall be deemed to be September 1, 1999, (y) the time period

normally required to obtain the grading permit shall be September 10, 1999 and (z) the time period normally required to obtain the building permit shall be deemed to be September 22, 1999 (collectively, the “**Prevailing Periods**”). Force Majeure Delay(s) shall be deemed to have occurred as a result of any excess time in obtaining any such permits and approvals beyond the Prevailing Periods, where such excess time periods are beyond the reasonable control of Landlord.

(iv) The term “Existing Sublease” shall mean that certain sublease dated January 6, 1998 by and between Tenant as subtenant and Premier, Inc. as sublandlord pertaining to certain subleased premises consisting of 14,924 rentable square feet on the third (3rd) floor located in Suite No 300 in that certain building located at 12730 High Bluff Drive, San Diego, CA 92130 and commonly known as Highland Corporate Center II.

G. Within fifteen (15) Business Days after the full execution and delivery of this Lease by Landlord and Tenant, Landlord shall deliver to Tenant an irrevocable letter of credit (“**Landlord’s Letter of Credit**”) in favor of Tenant substantially in the form attached hereto as Exhibit “G”, issued by a bank (capable of honoring a demand on Landlord’s Letter of Credit) located in Southern California, in the principal amount specified below, which Landlord’s Letter of Credit may be drawn upon by Tenant in accordance with, and subject to, the terms and conditions of this Section 3.8. The term of Landlord’s Letter of Credit shall end on December 31, 2000 or such sooner or later period as Landlord’s obligations hereunder with respect thereto have been satisfied as provided hereunder. Tenant shall have the right to draw upon the remaining principal balance of Landlord’s Letter of Credit on the earlier of (i) August 1, 2000 (which date shall not be extended by Force Majeure Delays) or (ii) a termination of the Lease under Section 3.8.A. Tenant may also draw upon Landlord’s Letter of Credit in order to reimburse Tenant for (1) the actual, documented and reasonable costs of broker’s commissions, attorneys’ fees and improvement allowances (if any) incurred by Tenant in effecting a sublease under, or an assignment of, the Existing Sublease and/or (2) the actual, documented and reasonable costs of effecting a “buyout” of Tenant’s interest under such Existing Sublease. If Tenant has not previously drawn upon the entire principal balance of the Landlord’s Letter of Credit, any remaining principal balance may, so long as Tenant is not in default hereunder (beyond any applicable notice and cure period), be drawn upon by Tenant on the Commencement Date of this Lease. The events and circumstances described herein where Tenant is entitled to draw upon Landlord’s Letter of Credit are sometimes referred to herein as “**Draws Events**”. Notwithstanding anything in this Lease to the contrary, Tenant acknowledges and agrees that in the event Landlord, before the expiration of fifteen (15) days following Landlord’s receipt of a Draw Notice (as defined in Exhibit “G”), pays to Tenant, via a cashier’s check or wire transfer, the amount(s) indicated in any such Draw Notice (for which Tenant is entitled to draw upon Landlord’s Letter of Credit pursuant to this Section 3.8), then (i) the then stated amount of Landlord’s Letter of Credit shall be deemed reduced by the amount(s) so paid by Landlord to Tenant, (ii) the Draw Notice with respect to any such draw request shall be null and void, and (iii) Tenant shall execute an acknowledgment letter indicating that Landlord has paid the amount(s) indicated in such Draw Notice immediately upon presentation by Landlord to Tenant of such acknowledgment letter, which acknowledgment letter Landlord shall provide to the lender of Landlord’s Letter of Credit. The stated amount of Landlord’s Letter of Credit shall be equal to [        ] [        ] [        ] per square foot of Net Rentable Area in the initial Premises but in no event to exceed [        ] [        ] [        ] [        ] [        ] [        ]. In the event of a default by Tenant under the terms of this Lease that results in early termination pursuant to the provisions of Article 13 of this Lease then, as a part of the recovery set forth in Section 13.2 of this Lease, Landlord shall, without limiting Landlord’s other rights and remedies hereunder, at law or in equity, be entitled to the recovery of the stated amount of Landlord’s Letter of Credit that was drawn upon by Tenant, together with any actual and documented brokers’ commissions, attorneys fees, consultant’s fees and such other costs actually incurred by Landlord on account of this Lease.

H. Landlord hereby represents and warrants to Tenant that (i) Landlord is currently under binding contract to purchase the Land (subject, however, to the terms and conditions contained in such contract), and the outside date for the close of escrow pursuant to such contract is, subject to the terms thereof, November 11, 1999; (ii) as of the date of this Lease,

the Land is, to Landlord's actual knowledge, entitled such that, upon Landlord's acquisition of the Land and Landlord's obtaining statutory grading and building permits for the construction of the Building, no further discretionary governmental approvals (e.g., no zoning changes, variances, conditional use permits, or other approvals) are anticipated to be necessary for the construction of the Building and/or its use thereof for general office purposes as contemplated by this Lease, except for those approvals and permits not contemplated by Landlord as of the date hereof or otherwise desirable for the development of the Project; and (iii) to Landlord's actual knowledge, as of the date of this Lease, there are no current or threatened legal or administrative challenges to the development of the Building or the Project as contemplated by this Lease.

#### ARTICLE 4

##### RENT

4.1 Except as otherwise expressly provided in this Lease, Tenant shall pay to Landlord, without notice, demand, offset or deduction, in lawful Money of the United States of America, at Landlord's Address for Payment specified in Section 1.1.U above, or at such other place as Landlord shall designate in writing time to time: (a) the Base Rent in equal monthly installments, in advance, on the first day of each calendar month during the Term, and (b) the Additional Rent, at the respective times required hereunder. The first monthly installment of Base Rent shall be paid in advance on the date of Frame Completion (as defined in Section 3.8.F(ii) above and applied to the first installment of Base Rent coming due under this Lease. Tenant's obligation to pay Rent shall begin on the Commencement Date; provided, however, that, if either the Commencement Date or the Expiration Date falls on a date other than the first day of a calendar month, the Rent due for such fractional month shall be prorated on a per diem basis between Landlord and Tenant so as to charge Tenant only for the portion of such fractional month falling within the Term.

4.2 All past due installments of Rent owing by Tenant to Landlord not paid within five (5) Business Days after notice that such amount is past due shall be subject to a late charge of four percent (4%) of the amount of the late payment and shall further bear interest until paid at a rate per annum (the "**Interest Rate**") equal to the greater of (i) twelve percent (12%) by (ii) three percent (3%) above the prime rate of interest from time to time publicly announced by Bank of America, a national banking association, or any successor thereof; provided, however, that, if at the time such interest is sought to be imposed the rate of interest exceeds the maximum rate permitted under federal law or under the laws of the State of California, the rate of interest on such past due installments of Rent shall be the maximum rate of interest then permitted by applicable law. All amounts owing by Landlord to Tenant and not paid within ten (10) Business Days after written notice that such amount is past due shall bear interest at the Interest Rate.

#### ARTICLE 5

##### OPERATING COSTS

5.1 Tenant shall pay to Landlord, as Additional Rent, for each year or fractional year during the Term, an amount ("**Tenant's Operating Costs Payment**") equal to Tenant's Share of Operating Costs, for such year in excess of Tenant's Share of Base Year Operating Costs, such amount to be calculated and paid as follows:

A. Beginning on January 1st of the calendar year following the Base Year and on the first day of January of each year during the Term thereafter, or as soon thereafter as is practicable, Landlord shall furnish Tenant with a statement ("**Landlord's Operating Costs Estimate**") setting forth Landlord's reasonable estimate of grossed up (to 95% occupancy) Operating Costs for the forthcoming year and Tenant's Operating Costs Payment for such year. Commencing as of the date which is twelve (12) months after the Commencement Date and thereafter on the first day of each calendar month during such calendar year, Tenant shall pay to Landlord-one-twelfth (1/12th) of Tenant's Operating Costs Payment as estimated on Landlord's Operating Costs Estimate. If for any reason Landlord has not provided Tenant with Landlord's Operating Costs Estimate on the first day of January of any year during the Term, then (a) until the first day of the calendar month following the month in which Tenant is given Landlord's

Operating Costs Estimate, Tenant shall continue to pay to Landlord on the first day of each Calendar month the sum, if any, payable by Tenant under this Section 5.1 for the month of December of the preceding year, and (b) promptly after Landlord's Operating Costs Estimate is furnished to Tenant, Landlord shall give notice to Tenant stating whether the installments of Tenant's Operating Costs Payments previously made for such year were greater or less than the installments of Tenant's Operating Costs Payments to be made for such year, and (i) if there shall be a deficiency, Tenant shall pay the amount thereof to Landlord within twenty (20) days after the delivery of Landlord's Operating Costs Estimate, or (ii) if there shall have been an overpayment, Landlord shall apply such overpayment as a credit against the next accruing monthly installment(s) of Tenant's Operating Costs Payment due from Tenant until fully credited to Tenant (or pay such amount to Tenant if this Lease has expired or terminated), and (iii) on the first day of the calendar month following the month in which Landlord's Operating Costs Estimate is given to Tenant and on the first day of each calendar month throughout the remainder of such year, Tenant shall pay to Landlord an amount equal to one-twelfth (1/12th) of Tenant's Operating Costs Payment.

B. On the first day of March of each year during the Term (beginning on the first day of March of the second year following the year in which the Commencement Date occurs), or as soon thereafter as is practicable, Landlord shall furnish Tenant with a statement of the grossed up Operating Costs for the preceding year. Within thirty (30) days after Landlord's giving of such statement, Tenant shall make a lump sum payment to Landlord in the amount, if any, by which Tenant's Operating Costs Payment for such preceding year as shown on such Landlord's statement, exceeds the aggregate of the monthly installments of Tenant's Operating Costs Payments paid during such preceding year. If Tenant's Operating Costs Payment, as shown on such Landlord's statement, is less than the aggregate of the monthly installments of Tenant's Operating Costs Payment actually paid by Tenant during such preceding year, then Landlord shall apply such amount to the next accruing monthly installment(s) of Tenant's Operating Costs Payment due from Tenant until fully credited to Tenant or, in the event the Term of this Lease has expired, then Landlord shall pay such amount to Tenant within thirty (30) days of such expiration.

C. If the Term ends on a date other than the last day of December, the actual Operating Costs for the year in which the Expiration Date occurs shall be prorated so that Tenant shall pay that portion of Tenant's Operating Costs Payment for such year represented by a fraction, the numerator of which shall be the number of days during such fractional year falling within the Term, and the denominator of which is 365 (or 366, in the case of a leap year). The provisions of this Section 5.1 shall survive the Expiration Date or any sooner termination provided for in this Lease.

D. Notwithstanding anything in this Article 5 to the contrary, in the event the Commencement Date of this Lease occurs after October 1, 2000 (as such date may be extended by the number of days of Tenant Delays, and the number of days of Force Majeure delays; provided that in no event shall Force Majeure delays be deemed to extend said October 1, 2000 date beyond October 31, 2000), then the Base Year (as originally defined in Section 1.1.O of this Lease) shall be deemed revised to mean the calendar year 2001.

5.2 A. For purposes of this Lease, the term "**Operating Costs**" shall mean any and all expenses, costs and disbursements of every kind which Landlord pays, incurs or becomes obligated to pay in connection with the operation, management, repair and maintenance of all portions of the Project and which are equitably allocated by Landlord to the Building (as opposed to the adjacent building(s)) on a reasonable and consistent basis consistent with industry custom and practice in the Comparison Area. All Operating Costs shall be determined according to consistently applied accounting principles. Operating Costs include, without limitation, the following: (a) Wages, salaries, benefits and fees of all personnel or entities to the extent engaged in the operation, repair, maintenance, management, or safekeeping of the Project, including taxes, insurance, and benefits relating thereto and the costs of all supplies and materials used in the operation, repair, maintenance and security of the Project; (b) Cost of performance by Landlord's personnel of, or of all service agreements for, maintenance, janitorial services, access control, alarm service, window cleaning, elevator maintenance and landscaping for the Project. Such cost shall include the rental of personal property used by Landlord's personnel in the

maintenance and repair of the Project; (c) Cost of utilities for the Project, including water, sewer, power, electricity for common areas, gas, fuel, lighting and all air-conditioning, heating and ventilating costs; (d) Cost of all insurance, including casualty and liability insurance applicable to the Project and to Landlord's equipment, fixtures and personal property used in connection therewith, business interruption or rent insurance against such perils as are commonly insured against by prudent landlords, such other insurance as may be required by any lessor or mortgagee of Landlord, and such other insurance which Landlord considers reasonably necessary in the operation of the Project, together with all appraisal and consultants' fees in connection with such insurance; (e) All Taxes. For purposes hereof, the term "Taxes" shall mean, all taxes, assessments, and other governmental charges, applicable to or assessed against the Project or any portion thereof, or applicable to or assessed against Landlord's personal property used in connection therewith, whether federal, state, county, or municipal and whether assessed by taxing districts or authorities presently taxing the Project or the operation thereof or by other taxing authorities subsequently created, or otherwise, and any other taxes and assessments attributable to or assessed against all or any part of the Project or its operation; including any reasonable expenses, including fees and disbursements of attorneys, tax consultants, arbitrators, appraisers, experts and other witnesses, incurred by Landlord in contesting any taxes or the assessed valuation of all or any part of the Project. If at any time during the Term there shall be levied, assessed, or imposed on Landlord or all or any part of the Project by any governmental entity any general or special ad valorem or other charge or tax directly upon rents received under leases, or if any fee, tax, assessment, or other charge is imposed which is measured by or based, in whole or in part, upon such rents, or if any charge or tax is made based directly or indirectly upon the transactions represented by leases or the occupancy or use of the Project or any portion thereof, such taxes, fees, assessments or other charges shall be deemed to be Taxes; provided, however, that any (i) franchise, corporation, income or net profits tax, unless substituted for real estate taxes or imposed as additional charges in connection with the ownership of the Project, which may be assessed against Landlord or the Project or both, (ii) transfer taxes assessed against Landlord or the Project or both, (iii) penalties or interest on any late payments of Landlord, (iv) personal property taxes of Tenant or other tenants in the Project, and (v) any increase in Taxes directly attributable to a reassessment of the Project based solely on existence of the hotel or other development that may, in Landlord's sole discretion, constitute a portion of the Project, shall be excluded from Taxes. If any or all of the Taxes paid hereunder are by law permitted to be paid in installments, notwithstanding how Landlord pays the same, then, for purposes of calculating Operating Costs, such Taxes shall be deemed to have been divided and paid in the maximum number of installments permitted by law, and there shall be included in Operating Costs for each year only such installments as are required by law to be paid within such year, together with interest thereon and on future such installments as provided by law; (f) Legal and accounting costs incurred by Landlord or paid by Landlord to third parties (exclusive of legal fees incurred with respect to disputes with individual tenants, negotiations of tenant leases, or which pertain to the ownership rather than the operation of the Project), appraisal fees, consulting fees, all other professional fees and disbursements (but excluding legal fees incurred due to the willful misconduct of Landlord or its employees, agents, or contractors) and all association dues on account of the San Diego Corporate Center Association or any related or successor association thereof; (g) Cost of non-capitalized repairs and general maintenance for the Project (excluding repairs and general maintenance paid by proceeds of insurance or by Tenant, other tenants of the Project or other third parties); (h) Amortization of the cost of improvements or equipment which are capital in nature and which (1) are for the purpose of reducing Operating Costs for the Project, up to the amount reasonably anticipated to be saved as a result of the installation thereof, as reasonably estimated by Landlord, or (2) are required by any governmental authority, or (3) replace any Building equipment needed to operate the Project at the same quality levels as prior to the replacement. All such costs, including interest thereon, shall be amortized on a straight-line basis over the useful life of the capital investment items, as reasonably determined by Landlord, but in no event beyond the reasonable useful life of the Project as a first class office project; (i) the Project management office rent or rental value; (j) a management fee comparable to that being charged by institutional landlords of comparable projects in the Comparison Area, but not to be more than three percent (3%) of gross revenues from the Building (excluding casualty and condemnation proceeds) (whether or not Landlord engages a manager for the Project or manages the Project with Landlord's personnel) and all items reimbursable to the Project manager, if any, pursuant to any management contract for the

Project; and (k) amounts payable to any other associations created under any instruments of record affecting the Building or the Land, as amended from time to time; provided, however, that if Landlord pays any such amounts for such associations after the Base Year then Operating Costs for the Base Year shall be increased by such amounts.

B. Notwithstanding anything to the contrary set forth in 5.2.A above, "Operating Costs" shall not include (a) any costs incurred in connection with the original construction of the Building or the Project, or any other costs for any capital repairs, replacements or improvements, except as otherwise provided in Section 5.2.A. above; (b) expenses for which Landlord is actually reimbursed or indemnified (either by an insurer, condemnor, tenant, or otherwise); (c) expenses incurred in leasing or procuring tenants or in selling or financing of the Building or the Project (including, without limitation, lease commissions, advertising expenses, promotional expenses, and expenses of renovating space for tenants), or in connection with any subleasing, assignment, or other transfer of any party's interest in the Building, the Project, or any space therein; (d) interest, amortization payments, or any other costs or expense relating to or required pursuant to or on account of any mortgage, deed of trust, ground lease, or any form of financing or monetary encumbrance affecting the Building or the Project; (e) net basic rents under ground leases; (f) costs representing an amount paid to an affiliate or Landlord which is in excess of the amount which would have been paid in the absence of such relationship; (g) damage and repairs to the extent actually reimbursed under any insurance policy carried by Landlord in connection with the Building, Common Areas or Parking Facility; (h) Landlord's general overhead expenses not specifically related to the Building, Common Areas or Parking Facility; (i) costs (including design, planning, permit, license, construction, and/or inspection fees) incurred in renovating or otherwise improving, decorating, painting or altering the Premises or any space for other tenants or other occupants of vacant space within the Building; (j) costs incurred due to a violation by Landlord or any other tenant in the Building of the terms and conditions of any lease, or pertaining to any disputes with any tenant or occupant under any lease; (k) rentals and other related expenses for leasing HVAC systems, elevators, or other items (except when needed in connection with normal repairs and maintenance of the Project) which if purchased, rather than rented, would constitute a capital improvement not included in Operating Costs pursuant to this Lease; (l) depreciation, amortization and interest payments, except as specifically included in Operating Costs pursuant to the terms of this Lease and except on materials, tools, supplies and vendor-type equipment purchased by Landlord to enable Landlord to supply services Landlord might otherwise contract for with a third party, where such depreciation, amortization and interest payments would otherwise have been included in the charge for such third party's services, all as determined in accordance with generally accepted accounting principles, consistently applied, and when depreciation or amortization is permitted or required, the item shall be amortized over its reasonably anticipated useful life; (m) interest and tax penalties incurred as a result of Landlord's negligence, inability or unwillingness to make payments or file returns when due; (n) any bad debt loss, rent loss, or any reserves for bad debts or rent loss; (o) any expense relating to services or other benefits provided to other tenants or occupants in the Building or the Project at no cost which are made available to Tenant at a charge or which are not available to Tenant; (p) any costs to repair, restore or rebuild any portion of the Project after casualty loss or any taking by eminent domain or condemnation; (q) any costs of acquisition of signs in or on the Building or Project (other than the Building directory) identifying the owner of the Building or Project or a specific tenant; (r) costs incurred to (i) comply with laws relating to the removal of any "Hazardous Material," as that term is defined in Article 30 of this Lease, which was in existence on the Project prior to the Commencement Date, and was of such a nature that a federal, state or municipal governmental authority, if it had then had knowledge of the presence of such Hazardous Material, in the state, and under the conditions that it then existed on the Project, would have then required the removal of such Hazardous Material or other remedial or containment action with respect thereto, and (ii) remove, remedy, contain, or treat any Hazardous Material, which Hazardous Material is brought onto the Project after the date hereof by Landlord or any other tenant of the Project and is of such a nature, at that time, that a federal, state or municipal governmental authority, if it had then had knowledge of the presence of such Hazardous Material, in the state, and under the conditions, that it then exists on the Project, would have then required the removal of such Hazardous Material or other remedial or containment action with respect thereto; (s) any costs arising from any charitable or political



contributions; (t) any costs caused by or relating to the repair or correction of defects in the base, shell and core of the Building or of any other improvement in the Project; (u) any entertainment or travel expenses of Landlord, any affiliate of Landlord, any management agent of Landlord and their respective employees, agents, partners and affiliates; (v) any costs or expenses incurred by Landlord in connection with satellite dishes or similar specialized communications equipment of Landlord or of other persons, tenants or occupants in or about the Project unless such communication equipment is generally made available to all tenants of the Building, (w) any costs which are specifically excluded from Operating Costs pursuant to Section 12.3 below; and (x) any costs solely attributable to the hotel or other development that may constitute a portion of the Project and not solely attributable to the Building and/or not allocated between such hotel (or other development) and the Building in accordance with the first (1st) sentence of Section 5.2.A above. There shall be no duplication of costs or reimbursements. Operating Costs attributable to the Common Areas or Parking Facility in general will be equitably prorated among all of the buildings in the Project and Tenant shall be responsible for Tenant's Share of those costs attributable to the Building. In the event of any dispute as to the amount of Tenant's Share of Operating Costs, Tenant or a nationally recognized accounting firm selected by Tenant and reasonably satisfactory to Landlord (billing hourly and not on a contingency fee basis) will have the right, by prior written notice ("**Audit Notice**") given within sixty (60) days ("**Audit Period**") following receipt of Landlord's annual reconciliation ("**Actual Statement**") and at reasonable times during normal business hours, to audit Landlord's accounting records with respect to Operating Costs relative to the year to which such Actual Statement relates at the offices of Landlord's property manager. In no event will Landlord or its property manager be required to (i) photocopy any accounting records or other items or contracts, (ii) create any ledgers or schedules not already in existence, (iii) incur any costs or costs relative to such inspection, or (iv) perform any other tasks other than making available such accounting records as aforesaid. Neither Tenant nor its auditor may leave the offices of Landlord's property manager with copies of any materials supplied by Landlord. Tenant must pay Tenant's Share of Operating Costs when due pursuant to the terms of this Lease and may not withhold payment of Operating Costs or any other rent pending results of the audit or during a dispute regarding Operating Costs. The audit must be completed within thirty (30) days of the date of Tenant's Audit Notice and the results of such audit shall be delivered to Landlord within forty-five (45) days of the date of Tenant's Audit Notice. If Tenant does not comply with any of the aforementioned time frames, then such Actual Statement will be conclusively binding on Tenant. If such audit or review correctly reveals that Landlord has overcharged Tenant, then within thirty (30) days after the results of such audit are made available to Landlord, Landlord agrees to reimburse Tenant the amount of such overcharge. If the audit reveals that Tenant was undercharged, then within thirty (30) days after the results of the audit are made available to Tenant, Tenant agrees to reimburse Landlord the amount of such undercharge. In all cases, Tenant agrees to pay the cost of such audit unless the audit reveals that Tenant was over charged for Operating Costs by more than five percent (5%) and/or Tenant was overcharged (vis-à-vis Tenant's Operating Costs Payment) by more than [     ] [     ] [     ] [     ] [     ] [     ] for any particular line item of Operating Costs (as set forth in such Actual Statement), in any such event Landlord shall be obligated to pay the actual, documented and reasonable cost of such audit. Tenant agrees to keep the results of the audit confidential and will cause its agents, employees and contractors to keep such results confidential. To that end, Landlord may require Tenant and its auditor to execute a confidentiality agreement provided by Landlord.

C. For purposes of this Section 5.2.C, the term "Controllable Operating Costs" shall mean all Operating Costs (as defined above) except those Operating Costs described in subsections 5.2(A)(c) and 5.2(A)(d) above. Notwithstanding anything to the contrary contained herein and solely for purposes of calculating Tenant's Operating Costs Payment, the aggregate Controllable Operating Costs payable by Tenant under this Lease for any year after the Base Year shall not increase, on an annual basis, more than an amount equal to seven percent (7%) of the Controllable Operating Costs for the Base Year (regardless of the actual Controllable Operating Costs incurred for such calendar year); provided, however, if the actual Controllable Operating Costs for any calendar year are greater than the maximum amount permitted to be charged to Tenant hereunder, the difference shall be added to Controllable Operating Costs for succeeding calendar years (but only up to the maximum amounts of Controllable Operating Costs payable by Tenant hereunder for each such succeeding calendar year) until such excess(es)

is/are exhausted or the Term of this Lease otherwise expires. The maximum permitted Controllable Operating Costs for the Base Year shall be the actual amounts of permitted Controllable Operating Costs for the Base Year. By way of example only and not as a limitation upon the foregoing, the following chart illustrates maximum Controllable Operating Costs:

Year	Actual Controllable Operating Costs (Per Square Foot of Net Rentable Area)	Maximum Controllable Operating Costs (Per Square Foot of Net Rentable Area)
2000	[ ]	[ ]
2001	[ ]	[ ]
2002	[ ]	[ ]
2003	[ ]	[ ]
2004	[ ]	[ ]

5.3 If the Building is not fully completed, occupied (meaning ninety-five percent (95%) of the Net Rentable Area of the Building) and/or assessed (for purposes of Taxes) during any full or fractional year of the Term (including, the Base Year), the actual Operating Costs (including Taxes) shall be adjusted for such year to an amount which Landlord reasonably estimates would have been incurred in Landlord’s reasonable judgment had the Building been ninety-five percent (95%) completed, occupied and fully assessed.

5.4 If during the Term any change occurs in either the number of square feet of the Net Rentable Area of the Premises or of the Net Rentable Area of the Building, Tenant’s Share of Operating Costs shall be adjusted, effective as of the date of any such change. Landlord shall promptly notify Tenant in writing of such change and the reason therefor. Any changes made pursuant to this Section 5.4 shall not alter the computation of Operating Costs as provided in this Article 5, but, on and after the date of any such change, Tenant’s Operating Costs Payment pursuant to Section 5.1.A shall be computed upon Tenant’s Share thereof, as adjusted. If such estimated payments of Tenant’s Share are so adjusted during a year, a reconciliation payment for Tenant’s Share of Operating Costs pursuant to this Article 5 for the calendar year in which such change occurs shall be computed pursuant to the method set forth in Section 5.1.B, such computation to take into account the daily weighted average of Tenant’s Share of Operating Costs during such year.

## ARTICLE 6

### PARKING

Subject to the terms hereof, Landlord hereby grants to Tenant a license to use in common with other tenants and with the public the Parking Facility and shall issue reserved and non-reserved Parking Permits (at no cost to Tenant during the initial Term) for such use. Each non-reserved Parking Permit shall entitle Tenant to one (1) unassigned parking space in the Parking Facility. Each reserved Parking Permit shall entitle Tenant to one (1) reserved, covered parking space in the Parking Facility in such location(s) to be designated by mutual agreement of Landlord and Tenant, which location(s) may be redesignated by Landlord from time to time in Landlord’s reasonable, good faith discretion; provided, however, that notwithstanding the foregoing, Landlord shall have the right, in its sole and absolute discretion, to provide a minimum of ten (10) of Tenant’s reserved Parking Permits but not more than fifteen (15) of such reserved Parking Permits in the uncovered lot depicted on Exhibit “B”. Tenant’s allocation of Parking Permits set forth in Section 1.1.P of the Lease for the initial Premises is based on a parking ratio of five (5) Parking Permits for every one thousand (1,000) square feet of Usable Area in the Premises, twenty percent (20%) of which shall be reserved Parking Permits and eighty percent (80%) of which shall be unreserved Parking Permits (the “**Parking Ratio**”). In no event shall the Parking Permits allocated to Tenant be transferred, assigned or utilized by any other person or entity other than Tenant, Tenant’s employees employed by Tenant at the Premises and, on a temporary basis, Tenant’s independent contractors and temporary employees. Tenant shall, within thirty (30) days following the Commencement Date, provide Landlord with a complete list of automobile license plate numbers of the automobiles utilized by Tenant’s

employees at the Premises, which list Tenant shall update and resubmit to Landlord on a quarterly basis throughout the Term of this Lease. Any costs incurred by Landlord to designate Tenant's reserved parking spaces as reserved for Tenant shall be paid by Tenant, as additional rent, within ten (10) days after Tenant's receipt of an invoice therefor. All such parking shall be free of charge throughout the initial Lease Term. Thereafter, the charge for all parking shall be at the prevailing rates as determined by Landlord. Landlord shall not be obligated to provide Tenant with any additional Parking Permits in excess of the Parking Ratio; provided, however, that, subject to the foregoing, the number of parking permits provided by Landlord to Tenant as set forth in Section 1.1.P shall, except as otherwise provided in Sections 28.6 and 29.5 hereof (pertaining to increases in square footage based on the addition of Expansion Space and/or First Negotiation Space to the Premises), be increased or decreased in proportion to any increases or decreases in the square footage of the Premises leased by Tenant under this Lease. Landlord shall provide at least ten (10) non-exclusive visitor parking spaces on the surface (uncovered) parking area located near the main entrance of the Building (with the exact location to be determined by Landlord), which visitor parking spaces may, subject to the Rules and Regulations hereof, be used by visitors of the tenants of the Building, but not the balance of the Project (including visitors of Tenant), at no charge. If Tenant's employees violate the Rules and Regulations with respect to the Parking Facility and Tenant fails to cause such employees to cease and desist from committing any such violation within a reasonable period of time following written notice from Landlord, then Landlord, at its option, shall have the right to treat such failure as a default under this Lease. If all or any portion of the Parking Facility shall be damaged or rendered unusable by fire or other casualty or any taking pursuant to eminent domain proceeding (or deed in lieu thereof), and as a result thereof Landlord or the garage operator is unable to make available to Tenant the parking provided for herein, Landlord shall be obligated, at its sole cost and expense (but as part of Operating Costs), to provide commercially reasonable substitute parking within the vicinity of the Project including, if reasonably necessary, providing regular shuttle service between the Project and such substitute parking area. Landlord further agrees that no development of any other portion of the Project shall reduce the parking ratio in the Parking Facility below that required by applicable code or, subject to the terms hereof, below the Parking Ratio.

## ARTICLE 7

### UTILITIES AND SERVICES

7.1 A. During the Term, Landlord shall furnish Tenant with the following services: (a) tempered water in "Building Standard" (as defined below) bathrooms and chilled water in Building Standard drinking fountains; (b) heating, ventilating or air-conditioning, as appropriate, during Business Hours (as defined in Article 27 hereof) at such temperatures and in such amounts as customarily and seasonally provided to tenants occupying comparable space in first-class office buildings in the San Diego Corporate Center/Del Mar Heights office submarket area ("**Comparison Area**"); (c) electrical power during all hours available at the bus riser for normal general office use to accommodate a maximum capacity of seven and one-half (7.5) watts of lights and receptacle connected electrical load per square foot of Usable Area in the Premises; (d) electric lighting for the Common Areas of the Project; (e) passenger elevator service, in common with others, for access to and from the Premises twenty-four (24) hours per day, seven (7) day per week; provided, however, that Landlord shall have the right to limit the number of (but not cease to operate all) elevators to be operated after Business Hours and on Saturdays, Sundays and Holidays; (f) janitorial cleaning services; (g) facilities for Tenant's loading, unloading, delivery and pick-up activities, including access thereto during Business Hours, subject to the Rules and Regulations, the type of facilities, and other limitations of such loading facilities; (h) replacement, as necessary, of all Building Standard, lamps and ballasts in Building Standard light fixtures within the Premises; and (i) personnel (including building manager, engineer and day porter) of the Building, the Project or any other project owned or managed by Landlord or its affiliates in the Comparison Area, during such times as are reasonably determined by Landlord. All services referred to in this Section 7.1.A shall be provided by Landlord and paid for by Tenant as part of Tenant's Operating Costs Payment. As used in this Lease, the term "**Building Standard(s)**" shall mean those standards described in Paragraph 2.2 of Exhibit "C".

B. If Tenant requires air-conditioning, heating or other services, including cleaning services, routinely supplied by Landlord for hours or days in addition to the hours and days specified in Section 7.1A, Landlord shall make commercially reasonable efforts to provide such additional service after reasonable prior written request therefor from Tenant, and Tenant shall reimburse Landlord for the amount of Landlord's total actual cost of providing such additional service as further described below. Landlord shall have no obligation to provide any additional service to Tenant at any time Tenant is in default under this Lease (beyond any applicable notice and cure period) unless Tenant pays to Landlord, in advance, the actual cost of such additional service. If Tenant uses heat, air-conditioning (including water required in connection therewith) or other services in the Premises during hours or days in addition to the hours or days specified in Section 7.1.A and/or if Tenant's consumption of electricity in the Premises shall exceed four (4) watts of lights and receptacle demand electrical load per square foot of Usable Area of the Premises ("**Maximum Permitted Electrical Consumption**"), Tenant shall, in any such cases, pay to Landlord, during each calendar year during the Term on a quarterly basis and in the manner and pursuant to the procedures set forth below, all actual out-of-pocket costs incurred by Landlord in connection with the provision of any such excess use and/or consumption and the actual cost of the maintenance of equipment which is installed in order to measure and determine such excess consumption (including, but not limited to, the maintenance of meters and/or submeters and other equipment to measure any such excess use and/or consumption), and the actual cost of the increased wear and tear on existing or future equipment in the Building caused by such excess consumption, and depreciation (calculated in accordance with generally accepted accounting principles) on any such equipment; provided, however, that with respect to the operation of non-Business Hours heating, ventilating or air-conditioning, Landlord's depreciation component of such cost shall be equitably allocated by Landlord over the number of individual floors in the Building being serviced in each such non-Business Hours period on any such equipment. Additionally, any non-Business Hours heating, ventilating or air-conditioning services utilized by Tenant shall be calculated by Landlord based upon Landlord's reasonable determination of the most cost effective use of the equipment used to provide such non-Business Hours heating, ventilating or air-conditioning at the time it is demanded by the Tenant, but in no event shall such cost exceed the cost which Landlord would incur in providing such services using the "Chiller" (as defined in Section 1 of Exhibit "C" hereto). Within it reasonable period of time following the end of each calendar quarter throughout the Term of this Lease, Landlord shall deliver to Tenant a statement showing the actual costs incurred by Landlord in connection with the provision of such excess use and/or consumption, together with documentation evidencing such costs and consumption amounts. Tenant shall pay to Landlord, within thirty (30) days of receipt of any such statement, the actual costs incurred by Landlord in connection with the provision of such excess use and/or consumption including (i) Landlord's calculated cost of excess heating, ventilating and air conditioning, and (ii) any excess amount of electricity consumed by Tenant beyond the Maximum Permitted Electrical Consumption. Within thirty (30) days following the end of each calendar year or as soon thereafter as reasonable practicable, Landlord shall be obligated to provide Tenant with a quarterly statement as described above for the final quarter of the immediately preceding calendar year, along with a summary statement for the entire preceding calendar year, showing the aggregate amount of excess heating, ventilating and air conditioning consumption by Tenant for the subject year, and the aggregate use of excess electrical use, if any, above the Maximum Permitted Electrical Consumption for such calendar year. If any machinery or equipment which generates abnormal heat or, in the aggregate with all other use of electricity on any floor, creates a demand in excess of four (4) watts per square foot of Usable Area on any floor or otherwise creates unusual demands on the air-conditioning or heating system serving the Premises is used in the Premises and if Tenant has not, within five (5) Business Days after demand from Landlord, taken such steps, at Tenant's expense, as shall be necessary to cease such adverse effect on the air-conditioning or heating system (or, in the event that more than five (5) Business Days is reasonably necessary for Tenant to take such steps, Tenant shall not have commenced to take the same during said five (5) Business Day period or thereafter fails to diligently proceed to complete the same), Landlord shall have the right to install supplemental air-conditioning or heating units in the Premises, and the actual, out-of-pocket cost of such Supplemental units (including the cost of acquisition, installation, operation, use and maintenance thereof) shall be paid by Tenant to Landlord within ten (10) days following written request from Landlord. At Tenant's election, Landlord shall, in connection with Landlord's Leasehold

Improvement work in the Premises and at Tenant's sole cost and expense, install in the Premises a dedicated or supplemental heating, ventilating and air-conditioning unit for Tenant's computer and trading room, the design, size and other specifications of which shall be subject to Landlord's reasonable approval; provided, however, that Tenant shall be solely responsible for maintenance and repair of such unit and such unit shall be considered a fixture within the Premises and shall remain upon the Premises upon the expiration or earlier termination of the Term of this Lease.

C. Attached hereto as Exhibit "H" is a description of the plans and specifications for the provision of electrical service to the Premises. At no time shall use of electricity in the Premises exceed the capacity of the Building Standard feeders and risers to or wiring in the Premises, provided such capacity is sufficient to permit electricity use in accordance with the specifications set forth in Section 7.1.A above and 7.1.B. Any risers or wiring to meet Tenant's excess electrical requirements shall, upon Tenant's written request, be installed by Landlord (at Tenant's sole cost) if, in Landlord's reasonable judgment, the same are necessary and shall not (i) cause permanent damage or injury to the Project, the Building or the Premises, (ii) cause or create a dangerous or hazardous condition, (iii) entail excessive or unreasonable alterations, repairs or expenses, or (iv) interfere with or disturb other tenants or occupants of the Building.

7.2 Landlord's obligation to furnish the utility services specified herein shall be subject to the rules and regulations of the supplier of such electricity or other utility services and the rules and regulations of any municipal or other governmental authority regulating the business of providing electricity and other utility services. Landlord shall have the right, at Landlord's option, upon not less than thirty (30) days' prior written notice to Tenant (provided such prior notice will be less if either the discontinuance of such service is required by applicable law or Landlord receives shorter notice from the utility company providing electricity or other utility service), to discontinue utility services to the Premises and arrange for a direct connection thereof through a public utility supplying such service. If Landlord gives such written notice of discontinuance, Landlord shall make all necessary arrangements with the public utility supplying such utility service directly to the Building to furnish such utility service to the Premises, and, unless prohibited by law or regulations of such public utility, Landlord shall not discontinue such utility service to the Premises until such public utility is ready to supply service to the Premises. No such change in utility service providers made by Landlord shall increase the cost to Tenant of obtaining such utility service, and Landlord shall be obligated, within ten (10) days following written notice from Tenant, to reimburse Tenant for any such increase unless such increase would have otherwise been payable by Tenant if any such utility service provider had not been changed. Landlord shall provide Tenant with at least five (5) Business Day's advance written notice of its intent to change utility providers pursuant hereto, which written notice shall specify the dates and hours on which Landlord anticipates that such change shall occur, and shall include a detailed description as to what effect, if any, such change shall, have on Tenant's operation of any computer or other equipment in the Premises (to the extent such information is available and provided to Landlord by the utility service provider) and any recommendations (if any) which such new utility provider may offer as to how Tenant may protect the operation of its computers and other electronic and HVAC equipment during any such change. In changing utility providers pursuant hereto, Landlord shall use commercially reasonable efforts to prevent any interruption in utility service to the Premises and, in all events, Landlord shall endeavor to perform any such change during non-Business Hours and before 5:00 a.m. on each Business Day. To the extent that Tenant pays for any utility service in the Premises directly, Tenant shall, however, be responsible for contracting promptly and directly with such public utility supplying such service and for paying all deposits for, and all costs relating to, such service. Notwithstanding anything in this Lease to the contrary, in no event shall Tenant be obligated to use any telephone or telecommunications provider designated by Landlord.

7.3 No failure to furnish, or any stoppage of, the services referred to in this Article 7 resulting from any cause shall make Landlord liable in any respect for damages to any person, property or business, or be construed as an eviction of Tenant, or entitle Tenant to any abatement of Rent or other relief from any of Tenant's obligations under this Lease. Should any malfunction of any systems or facilities occur within the Project or should maintenance or alterations of such systems or facilities become necessary. Landlord shall repair the same

promptly and with reasonable diligence, and Tenant, except as otherwise expressly provided below, shall have no claim for rebate, abatement of Rent, or damages because of malfunctions or any such interruptions in service. Tenant hereby waives the provisions of California Civil Code Section 1932(1) or any other applicable existing or future law, ordinance or governmental regulation permitting the termination of this Lease due to an interruption, failure, or inability to provide any services.

7.4 Notwithstanding anything above to the contrary, in the event that Tenant is prevented from using, and does not use the Premises or any portion thereof for the conduct of Tenant's business therein, as a result of any failure by Landlord to provide services to the Premises and such failure is not caused by the negligence or willful misconduct of Tenant, its agents, employees or contractors (an "**Abatement Event**"), then Tenant shall give Landlord notice ("**Abatement Notice**") of such Abatement Event, and if such Abatement Event continues beyond the "Eligibility Period" (as that term is defined below), then the Base Rent and Tenant's Share of Operating Costs and Tenant's obligation (if any) to pay for parking shall be abated entirely or reduced, as the case may be, after expiration of the Eligibility Period for such time that Tenant continues to be so prevented from using, and does not use the Premises or a portion thereof for the conduct of Tenant's business therein, in the proportion that the Net Rentable Area of the portion of the Premises that Tenant is prevented from using, and does not use bears to the total Net Rentable Area of the Premises; provided, however, that if Landlord provides substitute services reasonably suitable for Tenant's purposes as reasonably determined by Landlord, as for example, bringing in portable air-conditioning equipment, then there shall not be any abatement of rent; provided further, however, in the event that Tenant is prevented from using, and does not use, a portion of the Premises for the conduct of Tenant's business therein for a period of time in excess of the Eligibility Period and the remaining portion of the Premises is not sufficient to allow Tenant to effectively conduct its business therein, and if Tenant does not conduct its business from such remaining portion, then for such time after expiration of the Eligibility Period during which Tenant is so prevented from effectively conducting its business therein, the Base Rent and Tenant's Share of Operating Costs and Tenant's obligation (if any) to pay for parking for the entire Premises shall be abated entirely for such time as Tenant continues to be so prevented from using, and does not use, the Premises. If, however, Tenant reoccupies any portion of the Premises during such period, the Rent allocable to such reoccupied portion, based on the proportion that the Net Rentable Area of such reoccupied portion of the Premises bears to the total Net Rentable Area of the Premises, shall be payable by Tenant from the date Tenant reoccupies such portion of the Premises. The term "**Eligibility Period**" shall mean a period of three (3) consecutive Business Days or twelve (12) Business Days in any single twelve (12) month period after Landlord's receipt of any Abatement Notice(s). Such right to abate Base Rent and Tenant's Share of Operating Costs and Tenant's obligation (if any) to pay for parking shall be Tenant's sole and exclusive remedy at law or in equity for an Abatement Event. This Section 7.4 shall not apply in case of damage to, or destruction of, the Premises or the Building, or any eminent domain proceedings which shall be governed by separate provisions of this Lease.

7.5 Tenant may, at its sole cost and expense, install its own "key-pad" security and Surveillance system (collectively, "Tenant's Security System") in the Premises (and not any other portion of the Building); provided, however, that Landlord shall, at Tenant's sole cost and expense (not to exceed Landlord's actual cost), coordinate the installation and operation of Tenant's Security System with Landlord to assure that Tenant's Security System is in Landlord's reasonable discretion, compatible with Landlord's security system and the Building systems and equipment and to the extent that Tenant's Security System is not compatible with Landlord's security System and the Building systems and equipment, Tenant shall not be entitled to install or operate it. Landlord shall, at Tenant's sole cost and expense, coordinate the operation of the Building's elevator service with Tenant's key pad security system to restrict, to the extent reasonably possible unauthorized access to any floors of Tenant's Premises. Landlord shall, at Tenant's sole cost and expense, issue to Tenant such key cards or other means of access to the Building and the elevators serving, the Premises in numbers reasonably requested by Tenant sufficient to permit Tenant's employees and other designees to access the Premises. Landlord agrees that its janitors or other personnel entering the Premises shall do so using key cards or other means of access as permitted by Tenant's Security System, and shall not except as otherwise provided herein, be entitled to have access to the Premises using any pass key or other

means of access, it being understood that the sole means of access to Tenant's Premises shall be via Tenant's Security System. Subject to Tenant's compliance with all applicable laws and this Section 7.5, Landlord acknowledges and agrees that Tenant may, at Tenant's sole cost and expense, secure the stairwells of the Building serving the Premises utilizing such means as are reasonably acceptable to Landlord. Tenant shall be solely responsible, at Tenant's sole cost and expense, for the monitoring, operation and removal (upon the expiration or earlier termination of this Lease) of Tenant's Security System or such controlled stairwell access system. Tenant acknowledges and agrees that Tenant's obligations to indemnify, defend and hold Landlord harmless as provided Article 17 of this Lease shall apply to Tenant's use and operation of Tenant's Security System or such controlled stairwell access system and that the installation of Tenant's Security System or such controlled stairwell access system shall be subject to the terms and conditions of Article 10 of this Lease. Landlord and Tenant acknowledge and agree that nothing contained in this Section 7.5 shall be construed to limit the rights of Landlord under Article 20 of this Lease. In connection with Tenant's installation of Tenant's Security System or such controlled stairwell access system, Tenant shall provide to Landlord, commencing with the installation of Tenant's Security System in the Premises or such controlled stairwell access system, the telephone number(s) of an authorized representative of Tenant to whom Landlord shall give reasonable prior notice (as determined by Landlord under the circumstances, but in no event less than forty-eight (48) hours prior written notice, unless in an emergency in which Landlord believes that life, property, safety, or security is in jeopardy) in the event Landlord must enter the Premises pursuant to Article 20 hereof, but in no event shall Landlord, following Landlord's provision of such reasonable notice to Tenant's authorized representative, be obligated to delay Landlord's entry into the Premises or to monitor or otherwise operate Tenant's Security System or such contained stairwell access system while inside the Premises.

## **ARTICLE 8**

### **ASSIGNMENT AND SUBLETTING**

8.1 Except as expressly permitted under this Article 8, neither Tenant nor its legal representatives or successors in interest shall, by operation of law or otherwise, assign, mortgage, pledge, encumber or otherwise transfer this Lease or any part hereof, or the interest of Tenant under this Lease, or in any sublease or the rent thereunder. The Premises or any part thereof shall not be sublet, occupied or used for any purpose by anyone other than Tenant, without Tenant's obtaining in each instance the prior written consent of Landlord in the manner hereinafter provided. As indicated in, and subject to, Section 8.4 below, Landlord's consent shall not be unreasonably withheld. Tenant shall not modify, extend, or amend a sublease which requires Landlord's consent hereunder and to which Landlord has previously consented without obtaining Landlord's prior written consent to such modification, extension, or amendment.

8.2 An assignment of this Lease shall be deemed to have occurred (a) if, in a single transaction or in a series of transactions, more than 50% interest in Tenant or any guarantor of this Lease (whether stock, partnership, interest or otherwise) is transferred, diluted, reduced, or otherwise affected with the result that the present holder or owners of Tenant or such guarantor have less than a 50% interest in Tenant or such guarantor or (b) if Tenant's obligations under this Lease are taken over or assumed in consideration of Tenant leasing space in another office building. The transfer of the outstanding capital stock of any corporate Tenant or guarantor through the "over-the-counter" market or any recognized national securities exchange (other than by persons owning 5% or more of the voting calculation of such 50% interest of clause 8.2(a) above) shall not be included in the calculation of such 50% interest in clause (a) above.

8.3 Notwithstanding anything to the contrary in Sections 8.1 and 8.2 above, Tenant shall have the right, upon prior written notice to Landlord, to (a) assign this Lease or sublet all or part of the Premises to any related corporation or other entity which controls Tenant, is controlled by Tenant or is under common control with Tenant; or (b) assign this Lease to a successor corporation or entity into which or with which Tenant is merged or consolidated or which acquired substantially all of Tenant's assets and property provided that (i) such successor corporation assumes all of the obligations and liabilities of Tenant and shall have assets, capitalization and, net worth at least sufficient to perform the obligations of Tenant under this

Lease, accounting for the obligations assumed by such successor in such transaction, (ii) Tenant shall provide in its notice to Landlord the information required in Section 8.4, and (iii) such assignment or sublease is not a subterfuge by Tenant to avoid its obligations under this Lease. An assignee of Tenant's entire interest in this Lease which is permitted under the terms of this Article 8 may be referred to herein as a **"Permitted Assignee"**). No such transaction shall operate to release Tenant from any liability under this Lease. For the purpose hereof **"control"** shall mean ownership of not less than 50% of all the voting stock or legal and equitable interest in such corporation or entity.

8.4 If Tenant should desire to assign this Lease or sublet the Premises (or any part thereof), Tenant shall give Landlord written notice (**"Transfer Notice"**) no later than the time required for notice under Section 8.3 in the case of an assignment or subletting for which Landlord's consent is not required hereunder, or thirty (30) days in advance of the proposed effective date of any other proposed assignment or sublease, specifying (a) the name, current address, and business of the proposed assignee or sublessee, (b) the amount and location of the space within the Premises proposed to be so subleased, (c) the proposed effective date and duration of the assignment or subletting, and (d) the proposed rent or consideration to be paid to Tenant by such assignee or sublessee. Tenant shall promptly supply Landlord with financial statements and other information as Landlord may request to evaluate the proposed assignment or sublease; provided, however, that in no event shall Tenant's successors by merger, consolidation, or acquisition be obligated to deliver their financial statements or other similar information to Landlord in connection with a transfer described in Section 8.3 above. For assignments and sublettings other than those permitted by Section 8.3, Landlord shall have ten (10) days following receipt of such Transfer Notice and other information requested by Landlord within which to notify Tenant in writing that Landlord elects:

A. to terminate this Lease as to the space so affected as of the proposed effective date set forth in Tenant's Transfer Notice, in which event Tenant shall be relieved of all further obligations hereunder as to such space, except for obligations under Articles 17, 19 and 22 and all other provisions of this Lease which expressly survive the termination hereof; provided, however, that Landlord shall not have this right to the extent (1) that the space so affected (i) comprises less than one (1) full floor of the Premises, and/or (ii) is for a term less than thirty-six (36) months (so long as Tenant, with respect to a sublease with a term less than thirty-six (36) months, has agreed in a written notice to Landlord (at the time Tenant provides its Transfer Notice to Landlord as provided above) to continue to lease and occupy such space after such thirty-six (36) month period) and/or (2) Tenant, within fifteen (15) days of receipt of Landlord's notice to terminate this Lease as to the space so affected by the proposed assignment or subletting, rescinds such proposed assignment or subletting, in which event Landlord's termination notice shall be null and void; or

B. to permit Tenant to assign or sublet such space; provided, however, that, if the rent rate agreed upon between Tenant and its proposed subtenant is greater than the rent rate that Tenant must pay Landlord hereunder, for that portion of the Premises, or if any consideration shall be promised to or received by Tenant in connection with such proposed assignment or sublease (in addition to rent), then fifty percent (50%) of such excess rent and other consideration shall be considered Additional Rent owed by Tenant to Landlord (less brokerage commissions, attorneys' fees, improvement costs or allowances and other costs, and disbursements reasonably incurred by Tenant in connection with such assignment or subletting if reasonably acceptable evidence of such disbursements is delivered to Landlord), and shall be paid by Tenant to Landlord as follows: (a) in the case of excess rent, in the same manner that Tenant pays Base Rent; and (b) in the case of any other consideration, within ten (10) Business Days after receipt thereof by Tenant; or

C. to refuse, in Landlord's reasonable discretion, to consent to Tenant's assignment or subleasing of such space and to continue this Lease in full force and effect as to the entire Premises; provided, however, that any such refusal shall be in writing stating in reasonable detail Landlord's reason for such refusal.

Landlord cannot unreasonably withhold or delay its consent, but the parties agree that Landlord shall be deemed reasonable in its refusal to consent to an assignment or subletting



which requires Landlord's consent hereunder for the following reasons (without limiting any other reasons): the proposed assignee or subtenant is not financially creditworthy, is a governmental authority or agency, an organization or person enjoying sovereign or diplomatic immunity, a medical or dental practice or a user that will attract a volume, frequency or type of visitor or employee to the Building which is not consistent with the standards of a high quality office building or that will impose an excessive demand on or use of the facilities or services of the Building. It shall also be reasonable for Landlord to refuse to consent to any assignment or subletting under this Section 8.4 if Tenant is then in default under this Lease (beyond any applicable notice and cure period). If Landlord should fail to notify Tenant in writing of such election within the aforesaid ten (10) day period, Landlord shall be deemed to have elected option 8.4.B above so long as Tenant, in its Transfer Notice, includes the language set forth in the immediately following sentence in bold, 12 point type: **LANDLORD'S FAILURE TO NOTIFY" TENANT IN WRITING OF LANDLORD'S ELECTION WITHIN TEN (10) DAYS FOLLOWING LANDLORD'S RECEIPT OF THIS TRANSFER NOTICE SHALL BE AUTOMATICALLY DEEMED LANDLORD'S CONSENT TO THE TRANSFER CONTEMPLATED BY THIS TRANSFER NOTICE (SUBJECT TO THE TERMS AND CONDITIONS OF THE LEASE)**; provided, however, that notwithstanding anything above to the contrary, upon the expiration of such ten (10) day period, Landlord shall only be deemed to have elected option 8.4.B above (with respect to such Transfer Notice) to the extent Tenant, within five (5) days after such ten (10) day period, provides Landlord with the following notice which includes (i) the subject Transfer Notice and (ii) the language set forth in the immediately following sentence in hold, 12 point type: **SECOND NOTICE: LANDLORD'S FAILURE TO NOTIFY TENANT IN WRITING OF LANDLORD'S ELECTION WITHIN FIVE (5) DAYS FOLLOWING LANDLORD'S RECEIPT OF THIS NOTICE SHALL BE AUTOMATICALLY DEEA1ED LANDLORD'S CONSENT TO THE TRANSFER CONTEMPLATED BY THE TRANSFER NOTICE ATTACHED HERETO (SUBJECT TO THE TERMS AND CONDITIONS OF THE LEASE)**. Tenant agrees to reimburse Landlord lot reasonable legal fees and any other reasonable out-of-pocket costs actually incurred by Landlord in connection with any proposed assignment or subletting, not to exceed, collectively, [ ] [ ] [ ] [ ] for each proposed assignment or sublease and such payment shall not be deducted from the Additional Rent owed to Landlord pursuant to subsection (ii) above. Tenant shall deliver to Landlord copies of all documents executed in connection with any permitted assignment or subletting for which Landlord's consent is required, which documents shall be in form and substance reasonably satisfactory to Landlord. No acceptance by Landlord of any Rent or any other sum of money from any assignee, sublessee or other category of transferee shall be deemed to constitute Landlord's consent to any assignment, sublease, or transfer.

8.5 Any attempted assignment or sublease by Tenant in violation of the terms, and provisions of this Article 8 shall be void and shall constitute a material breach of this Lease. In no event; shall any assignment, subletting or transfer, whether or not with Landlord's consent, relieve Tenant of its primary liability under this Lease for the entire Term, and Tenant shall in no way be released from the full and complete performance of all the terms hereof. If Landlord, in exercising its rights and remedies under this Lease, takes possession of the Premises before the expiration of the Term of this Lease, Landlord shall have the right, at its option, to terminate all subleases, or to take over any sublease of the Premises or any portion thereof and such, subtenant shall attorn to Landlord, as its landlord, under all the terms and obligations of such sublease occurring from and after such date, but excluding previous acts, omissions, negligence, or defaults of Tenant.

8.6 The term "Landlord," as used in this Lease, so far as covenants or obligations on the part of Landlord are concerned, shall be limited to mean and include only the owner or owners, at the time in question, of the fee title to, or a lessee's interest in a ground lease of, the Land or the Building. In the event of any transfer, assignment or other conveyance or transfers of any such title or interest, Landlord herein named (and in case of any subsequent transfers or conveyances, the then grantor) shall be automatically freed and relieved from and after the date of such transfer, assignment or conveyance of all liability as respects the performance of any covenants or obligations on the part of Landlord contained in this Lease accruing or to be performed from and after the date of such transfer and, without further agreement, the transferee

of such title or interest shall be deemed to have assumed and agreed to observe and perform any and all obligations of Landlord from and after the date of such transfer, during its ownership of the Project. Landlord may transfer its interest in the Project without the consent of Tenant, but shall use commercially reasonable good faith efforts to provide written notice to Tenant prior to or concurrently with any such transfer:

## **ARTICLE 9**

### **REPAIRS**

9.1 Landlord agrees to repair and maintain the structural portions of the Building and the plumbing, heating, ventilating, air conditioning and electrical systems installed or furnished by Landlord therein (including the Chiller), unless such maintenance and repairs are (i) attributable to items installed in the Premises by Tenant or which are above Building Standard interior improvements (such as, for example, custom lighting, special HVAC systems kitchen or non-Building-standard restroom facilities not indicated on the Base Building Plans and appliances constructed or installed within the Premises) or (ii) caused by the willful misconduct or gross negligence of Tenant or its agents, contractors, invitees and licensees, in any which case Tenant will pay to landlord, as additional rent, the actual cost of such maintenance and repair plus, in the case of maintenance and repairs described in subsection (ii) above, a fee equal to ten percent (10%) of the actual costs to cover overhead and a fee for Landlord's agent or manager. Amounts payable by Tenant pursuant to this Section 9.1 shall be payable on demand after receipt of an invoice therefor from Landlord. Landlord has no obligation and has made no promise to maintain, alter, remodel, improve, repair, decorate, or paint the Premises, the Building or the Project or any part thereof, except as specifically set forth in this Lease. In no event shall Landlord have any obligation to maintain, repair or replace any furniture, furnishings, fixture's or personal property of Tenant unless resulting from the gross negligence or willful misconduct of Landlord or its employees, agents, or contractors and not covered by insurance maintained or required to be maintained by Tenant under this Lease. Tenant hereby waives the provisions of California Civil Code Sections 1932(1); 1941 and 1942 and of any similar law, statute or ordinance now or hereafter in effect.

9.2 Except to the extent that the same is Landlord's responsibility under Section 9.1, and except to the extent that the need for any maintenance and repair is the result of Landlord's or its employee's, contractor's, or agent's gross negligence or willful misconduct and is not covered by insurance maintained, or required to be maintained, by Tenant under this Lease, Tenant shall keep the Premises (including, the Leasehold Improvements) in good order and in a safe, neat and clean condition, normal wear and tear excepted, and at Tenant's sole cost and expense, shall make all repairs to the Premises and every part thereof, when and if needed. In the event Tenant fails to promptly commence and diligently pursue the performance of such maintenance or the making of such repairs or replacements, and such failure materially and adversely impacts upon (i) Landlord's operation of the Building and/or the Project, (ii) the structure of the Building, (iii) the Central Systems or (iv) the exterior appearance of the Building or the Premises, then Landlord, at its option and upon at least five (5) days, prior written notice to Tenant (except in case of emergency, in which case no notice shall be necessary), may perform such maintenance or make such repairs and Tenant shall reimburse Landlord, within ten (10) days after Tenant receives an invoice, for the actual costs of such maintenance and repair.

9.3 All repairs made by tenant pursuant to Section 9.2 shall be performed in a good and workmanlike manner by reputable contractors or other repair personnel selected by Tenant and reasonably approved by Landlord; provided, however, that neither Tenant nor its contractors or repair personnel shall be permitted to do any work affecting the Central Systems (as such term is defined in Exhibit "C" hereof). In no event shall such work be done for Landlord's account or in a manner which allows any liens to be filed in violation of Article 11. To the extent any repairs involve the making of alterations to the Premises. Tenant shall comply with the provisions of Article 10.

9.4 Subject to the other provisions of this Lease imposing obligations regarding repair upon Tenant, Landlord shall repair all machinery and equipment necessary to provide the services of Landlord described in Article 7 (provided that Tenant shall pay the costs of any repair

to such systems or any part thereof damaged by Tenant and Tenant’s employees, customers, clients, agents, licensees and invitees) and for repair of all portions of the Project which do not comprise a part of the Premises and are not leased to others.

9.5 Notwithstanding anything in this Article 9 to the contrary, if Landlord fails to perform any Landlord repair obligation under Sections 9.1 and 9.4 hereof within the time periods set forth in Section 13.6 following receipt of written notice from Tenant to Landlord or, in the case of emergency, within a reasonable period of time following receipt of such notice from Tenant, then Tenant shall be permitted to perform such obligation on Landlord’s behalf, provided Tenant first delivers to Landlord an estimate of the cost to repair and an additional, three (3) Business Days’ prior written notice that Tenant will be performing such obligation, and provided Landlord fails to commence to perform such obligation within such additional three (3) Business Day period or to thereafter diligently pursue such repair to completion. If the obligations to be performed by Tenant will affect the Central Systems or the structure or exterior appearance of the Building, then Tenant shall use only those contractors used by Landlord in the Building for work on the same. All other contractors shall be licensed and bonded and all requisite permits must have been obtained for the required work. Any work performed by or on behalf of Tenant shall be performed in accordance with the provisions of Articles 9 and 10. Promptly following completion of any such work, Tenant shall deliver to Landlord a paid invoice containing a particularized breakdown of the nature of the work performed by Tenant and the costs incurred by Tenant in connection therewith (the “**Invoice**”). If within thirty (30) days following Landlord’s receipt of the Invoice, Landlord does not either reimburse to Tenant the sums set forth in the Invoice or deliver written notice to Tenant objecting to the amounts set forth in the Invoice and/or the nature of the work performed by Tenant, then Tenant may deduct the amounts set forth in the Invoice, together with interest thereon at the Interest Rate, against Rent. If Landlord gives Tenant written notice of Landlord’s objection to the amounts set forth in the Invoice within such thirty (30) day period, then Tenant shall not have any right to offset the cost of performing any such obligation against Rent, but Tenant shall have the right to pursue any other remedies against Landlord available to it under applicable law, including the right to have the dispute resolved by binding arbitration pursuant to the rules and procedures of the American Arbitration Association. If the dispute is resolved by arbitration and it is held that Tenant is entitled to reimbursement of all or a portion of sums previously objected to by Landlord, and if Landlord fails to reimburse Tenant such sums, together with interest thereon at the Interest Rate, within thirty (30) days following such arbitration decision, then Tenant may deduct such sums against Base Rent next coming due under the Lease. Notwithstanding anything above to the contrary, in no event shall Tenant be entitled to deduct more than twenty percent (20%) of any installment of Monthly Base Rent during any month of the Term pursuant to this Section 9.5.

## ARTICLE 10

### ALTERATIONS

10.1 Except as otherwise expressly provided herein, Tenant shall not at any time during the Term make any alterations to the Premises without first obtaining Landlord’s written consent thereto, which consent Landlord shall not unreasonably withhold or delay; provided, however; that Landlord shall not be deemed unreasonable by refusing to consent to any alterations which are visible from the exterior of the Building or the Project, which will or are likely to cause any weakening of any part of the structure of the Premises, the Building or the Project or which will or are likely to cause damage or disruption to the Central Systems or which are prohibited by any underlying ground lease or mortgage. Notwithstanding the foregoing, Landlord’s prior approval will not be required for any alterations to the interior of the Premises which are not visible from the exterior of the Premises which are (i) cosmetic in nature (such as floor or wall coverings) or (ii) are nonstructural in nature and do not adversely affect any Central Systems and cost less than [        ] [        ] [        ] [        ] in a single instance or [        ] [        ] [        ] [        ] in the aggregate, provided Landlord receives prior written notice thereof and the other conditions set forth in this Article 10 are satisfied. Should Tenant desire to make any alterations to the Premises, Tenant shall submit all plans and specifications for such proposed alterations to Landlord for Landlord’s review before Tenant allows any such work to commence, and Landlord shall promptly approve or disapprove such plans and specifications for any of the reasons set forth in this Section 10.1 or (for any other reason

reasonably deemed sufficient by Landlord) within ten (10) days following Landlord's receipt of said plans and specifications. In the event that Landlord fails to notify Tenant in writing of its disapproval of any plans and specifications submitted by Tenant to Landlord for approval pursuant hereto within the aforesaid ten (10) day period, Landlord shall be deemed to have approved said plans and specifications. Tenant shall select and use only licensed, reputable contractors, reasonably approved by Landlord, to perform any alterations to the Premises. Upon Tenant's receipt of written approval from Landlord, Tenant shall have the right to proceed with the construction of all approved alterations, but only so long as such alterations are in strict compliance with the plans and specifications so approved by Landlord and with the provisions of this Article 10. All alterations shall be made at Tenant's sole cost and expense, by contractors retained by Tenant pursuant to this Section 10.1 above; however, if Tenant requests, and Landlord agrees, that Landlord shall retain the contractors, Tenant shall pay to Landlord a fee of fifteen percent (15%) of the actual costs of such work to cover Landlord's overhead and a fee for Landlord's agent or manager in supervising and coordinating such work. In no event, however, shall anyone other than Landlord or Landlord's employees, representatives or other agents perform work to be done which affects the Central Systems or the structure of the Building.

10.2 All construction, alterations and repair work done by or under the direction of Tenant shall (a) not adversely affect the operation and safety of the Project, the Building or the Premises or the systems thereof and not affect the Central Systems; (b) comply with all building, safety, fire, plumbing, electrical, and other codes and governmental and insurance requirements; (c) not result in any usage in excess of Building Standard of water, electricity, gas, or other utilities or of heating, ventilating or air-conditioning (either during or after such work) unless prior written arrangements satisfactory to Landlord are made with respect thereto; and (d) be completed promptly and in a good and workmanlike manner and in compliance with all rules and regulations promulgated by Landlord. Tenant shall use commercially reasonable efforts to not disturb Landlord or other tenants in the Building in connection with any such construction, alterations and repair work. Upon written request of Landlord, after completion of any alterations to the Premises, Tenant will deliver to Landlord a copy of "as built" plans and specifications depicting and describing such alterations performed to the Premises.

10.3 All Leasehold Improvements, alterations and other physical additions made to or installed by or for Tenant in the Premises shall be and remain Landlord's property (except for Tenant's furniture, personal property, movable trade fixtures and other items which are not permanently affixed to the Premises, as well as any hardware installed in connection with Tenant's Security System, and any computer room flooring installed by or at the direction of Tenant in the Premises) and shall not be removed without Landlord's written consent; provided, however, Landlord may, by notice to Tenant given concurrently with Landlord's approval of any alterations or physical additions made to the Premises after the Commencement Date (or within ten (10) days of Landlord's receipt of Tenant's plans and specifications with respect to alterations not requiring Landlord's consent), elect to require Tenant to remove same upon the expiration or earlier termination of the Term of this Lease. Tenant agrees to remove, at its sole cost and expense, all of Tenant's furniture, personal property and movable trade fixtures on or before the Expiration Date or any earlier date of termination of this Lease. Tenant shall repair, or promptly reimburse Landlord for the cost of repairing, all damage done to the Premises or the Building by such removal, not including repairing of nail holes and similar minor cosmetic damage. Any alterations or physical additions made by Tenant which Landlord does not direct or permit Tenant to remove at any time during or at the end of the Term shall become the property of Landlord at the end of the Term without any payment to Tenant. Except for alterations which do not require Landlord's consent pursuant to Section 10.1 above (unless Landlord requires their removal within ten (10) days after Landlord's receipt of Tenant's plans and specifications with respect thereto), Landlord reserves the right to require Tenant to remove any alterations or physical additions made by Tenant to which Landlord did not expressly consent. If Tenant fails to remove any of Tenant's furniture, personal property or movable trade fixtures by the date Tenant is required hereunder to vacate the Premises or, if Tenant fails to remove any alterations and other physical additions made by Tenant to the Premises which Landlord has in writing directed Tenant to remove, Landlord shall have the right, on the fifth (5th) Business Day after Landlord's delivery of written notice to Tenant to deem such property abandoned by Tenant and to remove, store, sell, discard or otherwise deal with or dispose of such abandoned property in a

commercially reasonable manner. Tenant shall be liable for all costs of such disposition of Tenant's abandoned property, and Landlord shall have no liability to Tenant in any respect regarding such property of Tenant. The provisions of this Section 10.3 shall survive the expiration or any earlier termination of this Lease.

## **ARTICLE 11**

### **LIENS**

Tenant shall keep the Project, the Building and the Premises and Landlord's interest therein free from any liens arising from any work performed, materials furnished, or obligations incurred by, or on behalf of Tenant (other than by Landlord; its contractors, or agents). Notice is hereby given that neither Landlord nor any mortgagee or lessor of Landlord shall be liable for any labor or materials furnished to Tenant except as furnished to Tenant by Landlord, its contractors, or agents. If any lien is filed for such work, or materials, such lien shall encumber only Tenant's interest in leasehold improvements on the Premises. Within twenty (20) days after Tenant learns of the filing of any such lien, Tenant shall notify Landlord of such lien and shall either discharge and cancel such lien of record or post a bond sufficient under the laws of the State of California to cover the amount of the lien claim plus any penalties, interest, attorneys' fees, court costs, and other legal expenses in connection with such lien. If Tenant fails to so discharge or bond such lien within twenty (20) calendar days after written demand from Landlord, Landlord shall have the right, at Landlord's option, to pay the full amount of such lien without inquiry into the validity thereof, and Landlord shall be reimbursed by Tenant within ten (10) days of written request therefor, as Additional Rent, for all amounts so paid by Landlord, including expenses, interest, and attorneys' fees.

## **ARTICLE 12**

### **USE AND COMPLIANCE WITH LAWS**

12.1 The Premises shall be used only for the uses specifically set forth in Section 1.1Q and for no other purposes whatsoever. Tenant shall use and maintain the Premises in a clean, careful, safe, lawful and proper manner and shall not allow within the Premises, any offensive noise, odor, conduct or private or public nuisance or permit Tenant's employees, agents, licensees or invitees to create a public or private nuisance or act in a disorderly manner within the Building or in the Project. Any statement as to the particular nature of the business to be conducted by Tenant in the Premises and uses to be made thereof by Tenant as set forth in Section 1.1Q hereof shall not constitute a representation or warranty by Landlord that such business or uses are lawful or permissible under any certificate of occupancy for the Premises or the Building or are otherwise permitted by law. Landlord does, however, represent that any certificate of occupancy issued with respect to the Premises shall allow use for executive and administrative offices.

12.2 Tenant shall, at Tenant's sole expense, (a) comply with all laws, orders, ordinances, and regulations of federal, state, county, and municipal authorities having jurisdiction over the Premises, (b) comply with any directive, order or citation made pursuant to law by any public officer requiring abatement of any nuisance or which imposes upon Landlord or Tenant any duty or obligation arising from Tenant's occupancy or use of the Premises or from conditions which have been created by or at the request or insistence of Tenant, or required by reason of a breach of any of Tenant's obligations hereunder or by or through other fault of Tenant, (c) comply with all reasonable and customary insurance requirements applicable to the Premises and (d) indemnify and hold Landlord harmless from any loss, cost, claim or expense which Landlord incurs or suffers by reason of Tenant's failure to comply with its obligations under clauses (a), (b) or (c) above. Except for Tenant's repair obligations in Article 9 hereof, nothing contained herein shall be interpreted to require Tenant to perform structural or capital work unless required due to Tenant's specific use of the Premises as opposed to office use in general. Landlord shall be responsible for compliance pursuant to paragraphs (a) and (c) above to the extent such compliance relates to the Building or the Project (exclusive of the Premises). If Tenant receives notice of any such directive, order citation or of any violation of any law, order, ordinance, regulation or any insurance requirement, Tenant shall promptly notify Landlord in writing of such alleged violation and furnish Landlord with a copy of such notice.

12.3 After completion of the Leasehold Improvements in the Premises, Tenant shall be responsible for causing, at Tenant's sole cost and expense, the Premises to comply with the Americans With Disabilities Act of 1990, as subsequently amended (the "ADA"), and all similar federal, state and local laws, rules and regulations and subsequent amendments thereof. Notwithstanding anything above to the contrary, Landlord shall be responsible for causing the Building and the initial Leasehold Improvements constructed by Landlord to comply, subject to the terms of this Lease, with all other requirements of the ADA in effect on the Commencement Date and other applicable laws then in effect including, without limitation, any such laws, regulations, ordinances and amendments thereto pertaining to the presence of Hazardous Materials and seismic requirements. Further, Operating Costs shall not include the cost (if any) incurred by Landlord in connection with upgrading the Building or the Premises to comply with the requirements of the ADA and other applicable laws that are in effect as of the Commencement Date of this Lease, including penalties or damages incurred due to such noncompliance; provided, however that to the extent such costs are incurred as a result of Tenant's specific use of the Premises (as opposed to being generally applicable to office buildings), or as a result of any alterations to the Premises made by or on behalf of Tenant (excluding the Leasehold Improvements), then, in such case, such costs will be the sole responsibility of Tenant. Notwithstanding the foregoing, in the event that Tenant is obligated hereunder to comply with the ADA or any other applicable laws affecting the Premises, or Landlord is obligated to comply with the same at Tenant's expense, then Tenant shall have the right, upon prior written notice to Landlord and at Tenant's sole cost and expense, to seek an exemption to such obligation as may be available from the governmental authority with jurisdiction over such matters; provided, however, that unless Tenant's obligation to comply with the ADA or any other applicable law occurs during the last three (3) years of the Lease Term (as extended by any Extension Option exercised by Tenant), Tenant's right to seek any such exemption shall be subject to Landlord's determination, in Landlord's reasonable, good faith opinion, that any such exemption will not subject Landlord to any present or future liability or costs. Landlord shall use commercially reasonable efforts to remedy any problems which may arise with systems and equipment serving the Building as a result of the transition from calendar year 1999 to calendar year 2000 and the expense of such efforts shall be excluded from Operating Costs. Upon written request from Tenant, Landlord shall provide Tenant with documentation reasonably evidencing Landlord's compliance with the requirements of this Section 12.3.

## ARTICLE 13

### DEFAULT AND REMEDIES

13.1 The occurrence of any one or more of the following events shall constitute an **"Event of Default"** of Tenant under this Lease: (a) if Tenant fails to pay any Rent hereunder as and when such Rent becomes due and such failure shall continue for more than five (5) Business Days after Landlord gives Tenant written notice of past due Rent; (b) if the Premises are abandoned or if Tenant fails to take possession of the Premises on the Commencement Date or within a reasonable time thereafter; (c) if Tenant permits to be done anything which creates a lien upon the Premises and fails to discharge or bond such lien or post such security with Landlord as is required by Article 11; (d) if Tenant violates the provisions of Article 8 by making an unpermitted assignment or sublease; (e) if Tenant fails to maintain in force all policies of insurance required by this Lease and such failure shall continue for more than ten (10) days after Landlord gives Tenant written notice of such failure; (f) if any, material representation or warranty made by Tenant in this Lease or any other document (including estoppel certificate) delivered in connection with the execution and delivery of this Lease or pursuant to this Lease proves to be incorrect in any material respect; or (g) if Tenant fails to perform or observe any other terms of this Lease and such failure shall continue for more than thirty (30) days after Landlord gives Tenant written notice of such failure, or if such failure cannot be corrected within such thirty (30) day period, if Tenant does not commence to correct such default within said thirty (30) day period and thereafter diligently prosecute the correction of same to completion within a reasonable time and in any event prior to the time a failure to complete such correction could cause Landlord to be subject to prosecution for violation of any law, rule, ordinance or regulation or causes, or could cause, a default under any mortgage, underlying

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lease, tenant leases or other agreements applicable to the Project. The provisions of any notice given pursuant to the foregoing will be in lieu of, and not in addition to, any notice required under applicable law (including, without limitation, California Code of Civil Procedure Section 1161 regarding unlawful detainer actions and any successor statute or similar law)

13.2 If an Event of Default occurs, Landlord shall have the right at any time to give a written termination notice to Tenant and, on the date specified in such notice, Tenant's right to possession shall terminate and this Lease shall terminate. Upon such termination, Landlord shall have the right to recover from Tenant:

A. The worth at the time of award of all unpaid Base Rent and Additional Rent which had been earned at the time of termination;

B. The worth at the time of award of the amount by which all unpaid Base Rent and Additional Rent which would have been earned after termination until the time of award exceeds the amount of such rental loss that Tenant proves could have been reasonably avoided;

C. The worth at the time of award of the amount by which all unpaid Base Rent and Additional Rent for the balance of the term of this Lease after the time of award exceeds the amount of such rental loss that Tenant proves could be reasonably avoided; and

D. All other amounts necessary to compensate Landlord for all the detriment proximately caused by Tenant's failure to perform all of Tenant's obligations under this Lease or which in the ordinary course of things would be likely to result therefrom. The "worth at the time of award" of the amounts referred to in clauses (a) and (b) above shall be computed by allowing interest at the Interest Rate. The "worth at the time of award" of the amount referred to in clause (c) above shall be computed by discounting such amount at the discount rate of the Federal Reserve Bank of San Francisco at the time of award plus one percent (1%).

Notwithstanding the occurrence of an Event of Default, pursuant to California Civil Code § 1951.4, or any successor statute thereof, Landlord may continue this Lease in effect after Tenant's breach and abandonment and recover all rent as it becomes due, if Tenant has the right to sublet or assign, subject only to reasonable restrictions. Acts of maintenance or preservation or efforts to relet the Premise's or the appointment of a receiver upon initiative of Landlord to protect Landlord's interest under this Lease shall not constitute a termination of Tenant's right to possession unless written notice of termination is given by Landlord to Tenant. The remedies provided for in this Lease are in addition to all other remedies available to Landlord at law or in equity by statute or otherwise.

13.3 No agreement to accept a surrender of the Premise's and no act or omission by Landlord or Landlord's agents during the Term shall constitute an acceptance or surrender of the Premises unless made in writing and signed by Landlord. No re-entry or taking possession of the Premises by Landlord shall constitute an election by Landlord to terminate this Lease unless a Written notice of such intention is given to Tenant

13.4 No provision of this Lease shall be deemed to have been waived by Landlord unless such waiver is in writing and signed by Landlord. Landlord's acceptance of Rent following an Event of Default hereunder shall not be construed as a waiver of such Event of Default. No custom or practice which may arise between the parties in connection with the terms of this Lease shall be construed to waive or lessen Landlord's fight to insist upon strict performance of the terms of this Lease, without a written notice thereof to Tenant from Landlord.

13.5 The Tights granted to Landlord in this Article 13 shall be cumulative of every other right or remedy provided in this Lease or which Landlord may otherwise have at law or in equity or by statute, and the exercise of one or more rights or remedies shall not prejudice or impair the concurrent or subsequent exercise of other rights or remedies or constitute a forfeiture or waiver of Rent or damages accruing to Landlord by reason of any Event of Default under this Lease. Tenant agrees to pay to Landlord all costs and expenses incurred by Landlord in the enforcement of this Lease, including all attorneys' fees incurred in connection with the collection any sums due hereunder or the enforcement of any right or remedy of Landlord.

13.6 Landlord will not be in default in the performance of any obligation required to be performed by Landlord under this Lease unless Landlord fails to perform such obligation within thirty (30) days after the receipt of written notice from Tenant specifying in detail Landlord's failure to perform; provided however; that if the nature of Landlord's obligation is such that more than thirty (30) days are required for performance, then Landlord will not be deemed in default if it commences such performance within such thirty (30) day period and thereafter diligently pursues the same to completion. Upon any default by Landlord, Tenant may exercise any of its rights provided at law or in equity, subject to the limitations on liability set forth in Section 25.5 of this Lease; provided, however: (a) Tenant shall have no right to offset or abate Rent in the event of any default by Landlord under this Lease, except to the extent offset rights are specifically provided to Tenant in this Lease; (b) Tenant's rights and remedies hereunder shall be limited to the extent (i) Tenant has expressly waived in this Lease any of such rights or remedies and/or (ii) this Lease otherwise expressly limits Tenant's rights or remedies and (c) in no event shall Landlord be liable for consequential damages or loss of business profits.

13.7 Notwithstanding anything to the contrary contained in this Lease, except for any damages which Landlord may suffer as the result of a holdover in the Premises beyond sixty (60) days by Tenant after the expiration of the Term of this Lease (including, any Option Term), Tenant shall not be liable to Landlord for any consequential damages or loss of business profits of Landlord.

## ARTICLE 14

### INSURANCE

14.1 A. Tenant, at its sole expense, shall obtain and keep in force during the Term the following insurance: (a) "**All Risk**" insurance insuring all property located in the Premises, including furniture, equipment, fittings, installations, fixtures, supplies and any other personal property, leasehold improvements and alterations, including the Leasehold Improvements ("**Tenant's Property**"), in an amount equal to the full replacement value, it being understood that no lack or inadequacy of insurance by Tenant shall in any event make Landlord subject to any claim by virtue of any theft of or loss or damage to any uninsured or inadequately insured property; (b) Business Interruption insurance in an amount that will reimburse Tenant for direct or indirect loss of earnings attributable to all perils insured against under Section 14.1(a) or attributable to the prevention of access to the Premises by civil authority; (c) Commercial general public liability insurance including personal injury, bodily injury, broad form property damage, operations hazard, owner's protective coverage, contractual liability, with a cross liability clause and a severability of interests clause to cover Tenant's indemnities set forth herein, and products and completed operations liability, in limits not less than Two Million Dollars (\$2,000,000.00) inclusive per occurrence, or such higher limits as Landlord may reasonably require from time to time during the Term but only to the extent other landlords of comparable buildings in the Comparison Area generally require such higher limits; (d) Worker's Compensation and Employer's Liability insurance, with a waiver of subrogation endorsement, in form and amount as required by applicable law for Worker's Compensation, and Five Hundred Thousand Dollars (\$500,000.00) per occurrence for Employer's Liability; and (e) any other form or forms of insurance or any changes or endorsements to the insurance required herein as Landlord, or any mortgagee or lessor of Landlord may reasonably require, but only to the extent other landlords, mortgagees or ground lessors of comparable buildings in the Comparison Area generally require such coverage.

B. Tenant shall have the right to include the insurance required by Section 14.1A under Tenant's policies of "**blanket insurance,**" provided that no other loss which may also be insured by such blanket insurance shall affect the insurance coverages required hereby and further provided that Tenant delivers to Landlord a certificate specifically stating that such coverages apply to Landlord, the Premises and the Project. All policies of insurance required by Section 14.1A(c) shall name Landlord as additional insured and shall also name all Mortgagees and lessors of Landlord, of which Tenant has been notified, additional insureds, all as their respective interest may appear. All such policies or certificates shall be issued by insurers reasonably acceptable to Landlord and in form satisfactory to Landlord. Tenant shall deliver to Landlord certificates with copies of policies, together with satisfactory evidence of



payment of premiums for such policies, by the Commencement Date and, with respect to renewals of such policies, not later than thirty (30) days prior to the end of the expiring term of coverage. All policies of insurance shall be endorsed to be primary and noncontributory to any insurance which may be carried by Landlord. All such policies shall contain an agreement by the insurers that the insurers shall notify Landlord and any mortgagee or lessor of Landlord in writing, by certified mail, return receipt requested, not less than thirty (30) days before any material change, reduction in coverage, cancellation, including cancellation for nonpayment of premium, or other termination thereof or change therein and shall (with respect to the insurance required by clauses (a) and (b) of Section 14.1A) include a clause or endorsement denying the insurer any rights of subrogation against Landlord. All such policies shall be endorsed to agree that Tenant's policy is primary and that any insurance carried by Landlord is excess and not contributing with any Tenant insurance requirement hereunder.

14.2 Landlord shall insure the Project and the Building (but excluding the Leasehold Improvements) against damage with property insurance (including at Landlord's option, earthquake), to the full replacement value thereof, and shall carry Commercial general public liability insurance over the same including personal injury, bodily injury, broad form property damage, operations hazard, owner's protective coverage, contractual liability, with a cross liability clause and a severability of interests clause to cover Landlord's indemnities set forth herein, and products and completed operations liability, in limits not less than Three Million Dollars (\$3,000,000.00) inclusive per occurrence; and Worker's Compensation and Employer's Liability insurance, with a waiver of subrogation endorsement, in form and amount as required by applicable law for Worker's Compensation, and Five Hundred Thousand Dollars (\$500,000.00) per occurrence for Employer's Liability. Landlord shall not be required to carry insurance of any kind on Tenant's Property. Landlord shall deliver to Tenant certificates of such insurance by the Commencement Date. Except as otherwise expressly provided in this Lease, Tenant hereby agrees that Tenant shall have no right to receive any proceeds from any insurance policies carried by Landlord. All such policies shall contain an agreement by the insurers that the insurers shall notify Tenant in writing, by certified mail, return receipt requested, not less than thirty (30) days before any cancellation, including cancellation for nonpayment of premium, or other termination thereof and shall (with respect to the property insurance described above) include a clause or endorsement denying the insurer any rights of subrogation against Tenant.

14.3 Neither Landlord nor Tenant shall knowingly conduct or permit to be conducted in the Premises, the Building, or the Project any activity, or place any equipment in or about the Premises, the Building, or the Project which will invalidate the insurance coverage in effect or increase the rate of insurance on the Premises, the Building or the Project. If any invalidation of coverage or increase in the rate of fire insurance or other insurance occurs due to any act or omission by Tenant, or its agents, employees, representatives, or contractors in violation of the terms of this Lease and if Tenant fails to so cure or commence to cure it within twenty (20) days following Tenant's receipt of notice thereof from Landlord, Tenant shall be liable for such increase and such increase shall be considered Additional Rent payable with the next monthly installment of Base Rent due under this Lease. In no event shall Tenant introduce or permit to be kept on the Premises or brought into the Building any dangerous, noxious, radioactive or explosive substance.

14.4 Landlord and Tenant each hereby waive any right of subrogation and right of recovery or cause of action for injury or loss to the extent that such injury or loss is covered by fire, extended coverage, "All Risk" or similar policies covering real property or personal property (or which would have been covered if Tenant or Landlord, as the case may be, was carrying the insurance required by this Lease). Said waivers shall be in addition to, and not in limitation or derogation of, any other waiver or release contained in this Lease. Insurance policies shall be properly endorsed, if necessary, to prevent the invalidation of said policies by reason of such waivers.

## ARTICLE 15

### **DAMAGE BY FIRE OR OTHER CAUSE**

15.1 If the Building or the Project, or any portion of the Building or the Project (including, without limitation, the Parking Facility), is damaged or destroyed by any casualty, and Landlord's Repair Notice given in accordance with Section 15.7 below states that (a) the damage or destruction to the Building cannot be repaired within three hundred thirty (330) days after the date of Tenant's receipt of Landlord's Repair Notice, or (b) the aggregate proceeds, exclusive of any deductibles, received by Landlord from insurance carried by Landlord (with respect to the Building and the Project), and delivered or assigned to Landlord by Tenant (with respect to the Leasehold Improvements), or which would have been received by Landlord had Landlord carried the insurance required thereof pursuant to Section 14.2 of this Lease, and which remain after any required payment therefrom to any mortgagee of Landlord holding a security interest in the Building or the Project, are insufficient to cover the cost of repairing such damage or destruction, Landlord shall have the right, at Landlord's option, to terminate this Lease (provided that as a condition precedent to any such termination, Landlord shall have terminated the leases of all other tenants of the Building). Landlord shall exercise such termination right by giving Tenant written notice of such termination within forty-five (4) days after the date Landlord learns of the necessity for repairs as a result of such damage or destruction. Notwithstanding any termination by Landlord of this Lease pursuant to Section 15.1(b) above, Tenant shall have the right to nullify any such termination by written notice to Landlord delivered within thirty (30) days of Tenant's receipt of Landlord's termination notice, in which event Tenant shall be obligated to pay to Landlord, on or before the expiration of such thirty (30) day period, the positive difference, if any, between (A) the total costs required to repair such damage or destruction (or Landlord's reasonably anticipated total cost of such repair work), less any applicable deductible amounts in the insurance policies carried by Landlord with respect to such damage or destruction, and (B) the amount of insurance proceeds actually received by Landlord (or reasonably anticipated to be received by Landlord), including, without limitation, any insurance proceeds pertaining to the Leasehold Improvements which are delivered or assigned to Landlord by Tenant, and the amount of insurance proceeds actually received by Landlord (or reasonably anticipated to be received by Landlord), including, without limitation, any insurance proceeds pertaining to the Leasehold Improvements which are delivered or assigned to Landlord by Tenant, and, subject to Tenant's paying the aforesaid amount(s) to Landlord, Landlord shall promptly and diligently rebuild and restore the Building and the Premises to the condition existing immediately prior to said casualty. Tenant shall, within thirty (30) days of Landlord's presentation to Tenant of a reasonably particularized invoice, pay to Landlord the positive difference, if any, between the total actual cost to repair such damage and destruction (less any applicable deductible amounts in the insurance policies carried by Landlord with respect to such damage or destruction), and the sum of (i) the insurance proceeds actually received by Landlord (including insurance proceeds assigned to Landlord by Tenant pursuant to Section 15.8 below) and (ii) the funds previously provided by Tenant to Landlord for such repair work. Any amounts paid by Tenant to Landlord pursuant to this Section 15.1 shall, at Tenant's sole cost and expense, be held by Landlord in an appropriate escrow account, with any interest earned thereon accruing for the benefit of Tenant, and shall be used exclusively by Landlord for the repair or restoration of the Leasehold Improvements. Landlord shall be obligated to promptly refund to Tenant any amounts paid by Tenant pursuant thereto in excess of the difference between (i) the actual cost incurred by Landlord in repairing or restoring the Leasehold Improvements (less any applicable deductible amounts in the insurance policies carried by Landlord with respect to such damage or destruction), and (ii) the amount of insurance proceeds actually received by Landlord (including insurance proceeds assigned to Landlord pursuant to Section 15.8 below) on account of the subject damage or destruction.

15.2 If the Premises (or any portion thereof), or any portion of the Building or Project (including, without limitation, the Parking Facility) necessary for the conduct of Tenant's business, is damaged or destroyed by any casualty, and if Landlord's Repair Notice delivered in accordance with Section 15.7 below states that the Premises (or any portion thereof) and any such portion of the Building or Project cannot be rebuilt or made fit for Tenant's purposes within three hundred thirty (330) days after the date of Tenant's receipt of Landlord's Repair Notice, or

if the proceeds from the insurance Tenant is required to maintain pursuant to Section 14.1(a) above (or the amount of proceeds which would have been available if Tenant was carrying such insurance), excluding any deductible, are insufficient to repair such damage or destruction, then Tenant shall have the right to terminate this Lease by giving Landlord written notice of such termination within sixty (60) days after Tenant's receipt of Landlord's Repair Notice.

15.3 In the event of partial destruction or damage to the Building or the Premises which is not subject to Section 15.1 or 15.2, but which renders the Premises partially but not wholly untenantable or renders the Premises wholly untenantable for a short enough period of time that this Lease is not otherwise terminated in accordance with the terms of this Article 15, this Lease shall not terminate and Rent shall be abated in proportion to the area of the Premises which cannot be accessed, used or occupied by Tenant as a result of such casualty until such time as either this Lease is terminated pursuant to Section 15.1 or 15.2 above, or the Premises, the Building, and/or the Parking Facility are restored such that Tenant may access, use, and occupy the same as contemplated under this Lease. Landlord shall in such event, within a reasonable time after the date of such destruction or damage, subject to force majeure (as defined in Section 25.6) or to Tenant Delay and to the extent and availability of insurance proceeds, restore the Premises to substantially the same condition as existed prior to such partial damage or destruction. If Landlord fails to proceed with reasonable diligence to rebuild the Premises, or if the Premises are not repaired or rebuilt within two hundred ten (210) days after the date of Tenant's receipt of Landlord's Repair Notice, for a reason other than force majeure or Tenant Delays, then Tenant may, at Tenant's sole option, elect to terminate this Lease upon thirty (30) days written notice to Landlord, unless Landlord cures the failure within such thirty (30) day period of time, in which case Tenant's termination notice shall be of no effect. In no event shall Rent abate (except to the extent Landlord recovers insurance therefor) nor shall any termination by Tenant occur if damage to or destruction of the Premises is the result of the negligence or willful act of Tenant, or Tenant's agents, employees, representatives, contractors, successors, assigns, licensees or invitees.

15.4 If any material portion of the Premises is destroyed by fire or other causes at any time during the last twelve (12) months of the Term, such that the Premises or a material portion thereof cannot be occupied for in excess of thirty (30) days as a result thereof, then either Landlord or Tenant shall have the right, at the option of either party, to terminate this Lease by giving written notice to the other within fifteen (15) days after the date of such destruction; provided, however that Tenant shall have the right to nullify Landlord's termination notice by exercising, within live (5) days of Landlord's termination notice, any Extension Option (if any is available) pursuant to and subject to, Section 3.6 hereof.

15.5 Landlord shall have no liability to Tenant for inconvenience, loss of business, or annoyance arising from any repair of any portion of the Premises or the Building. Tenant hereby waives California Civil Code Sections 1932(2) and 1933(4), providing for termination of hiring upon destruction of the thing hired and Sections 1941 and 1942, providing for repairs to and of the Premises.

15.6 In the event of termination of this Lease pursuant to Sections 15.1, 15.2, 15.3 or 15.4, all Rent shall be apportioned and paid to the date on which possession is relinquished or the date of such damage, whichever last occurs, and Tenant shall immediately vacate the Premises according to such notice of termination; provided, however, that those provisions of this Lease which are designated to cover matters of termination and the period thereafter shall survive the termination hereof.

15.7 Within thirty (30) days following the date Landlord learns of the necessity for repairs as a result of any damage or destruction, Landlord shall provide written notice ("**Landlord's Repair Notice**") to Tenant notifying Tenant of Landlord's reasonable, good faith estimate of the time required to repair such damage or rebuild the Premises, Building, or Project, as applicable, and the cost to repair and restore the same (or Landlord's good-faith estimate of such cost) in the manner described in this Article 15. In the event that Landlord fails to provide Landlord's Repair Notice to Tenant within said thirty (30) day period, Tenant shall be deemed to have received the same on the last day of said thirty (30) day period for purposes of calculating the time periods set forth in Sections 15.1, 15.2, and 15.3 above. In the event that Tenant

disagrees with the estimated time period for restoration of the Premises, the Building, or the Project as set forth in Landlord's Repair Notice, Tenant shall notify Landlord of said objection within ten (10) Business Days of Tenant's receipt of Landlord's Repair Notice, and in such event said estimated time periods shall be provided by a licensed architect experienced in the design of projects similar to the Building and the Project in San Diego County ("**Qualified Architect**") mutually agreeable to Landlord and Tenant (provided, however, that Landlord and Tenant hereby agree that HKS Architects, or any successor thereto, shall be deemed approved). In the event that Landlord and Tenant elect not to use HKS Architects (or its successors), and if Landlord and Tenant are unable to agree on an architect for purposes hereof within ten (10) Business Days of Landlord's receipt of Tenant's objection notice given hereunder, the aforesaid estimated time periods shall be provided by a Qualified Architect chosen by mutual agreement of Qualified Architects appointed by Landlord and Tenant on or before the expiration of said ten (10) Business Day agreement period. Failure of Tenant to notify Landlord of Tenant's objection to the estimated time periods for restoration described in Landlord's Repair Notice shall be deemed Tenant's acceptance or such estimates.

15.8 In the event of any damage or destruction of all or any part of the Premises, Tenant shall: (a) immediately notify Landlord thereof; and (b) within thirty (30) days of such damage or destruction, deliver to Landlord all insurance proceeds received by Tenant with respect to the Leasehold Improvements and Tenant's alterations and improvements to the Premises (excluding proceeds for Tenant's furniture and other personal property), whether or not this Lease is terminated as permitted in this Article 15, and Tenant hereby assigns to Landlord all rights to receive such insurance proceeds. If Tenant fails to obtain insurance for the full replacement cost of any Leasehold Improvements and Tenant's alterations and improvements which Tenant is required to insure pursuant to Section 14.1.A(a) hereof, Tenant shall be deemed to have self-insured the replacement cost of such Leasehold Improvements and Tenant's alterations and improvements, and upon any damage or destruction thereto, Tenant shall, within thirty (30) days of the date of such damage or destruction, pay to Landlord the full replacement cost of such items, less any insurance proceeds actually received by Landlord from Landlord's or Tenant's insurance with respect to such items. If Landlord fails to obtain insurance for the full replacement cost of any the Building and the Project as required pursuant to Section 14.2 above, Landlord shall be deemed to have self-insured the full replacement cost of the Building and the Project, and upon any damage or destruction thereto, Landlord shall be deemed for purposes of this Lease to have received sufficient proceeds to repair and restore the same. Landlord and Tenant shall each be deemed to have self-insured any deductibles under the insurance required to be carried by each pursuant to Article 14 above.

## ARTICLE 16

### CONDEMNATION

16.1 In the event the whole or substantially the whole of the Building or the Premises are taken or condemned by eminent domain or by any conveyance in lieu thereof (such taking, condemnation or conveyance in lieu thereof being hereinafter referred to as "**condemnation**"), this Lease shall terminate on the earlier of the date the condemning authority takes possession or the date title vests in the condemning authority.

16.2 In the event any portion of the Building shall be taken by condemnation (whether or not such taking includes any portion of the Premises), which taking, in Landlord's reasonable, good faith judgment, is such that the Building cannot be restored in an economically feasible manner for use substantially as originally designed, then Landlord shall have the right, at Landlord's option, to terminate this Lease (provided Landlord also terminates the leases of the other tenants of the Building similarly situated), effective as of the date, specified by Landlord (at least sixty (60) days; in the future) in a written notice of termination from Landlord to Tenant.

16.3 In the event any portion of the Parking Facility shall be taken by condemnation, which taking in Landlord's judgment is such that the Parking Facility cannot be restored in an economically feasible manner for use substantially as originally designed, including in such consideration the possible use of a commercially reasonable substitute and/or additional parking facility within a reasonable proximity to the Building (which additional and/or substitute parking

facility Landlord agrees to use commercially reasonable efforts to obtain), then Landlord shall have the right, at Landlord's option, to terminate this Lease (provided Landlord also terminates the leases, where Landlord has the right to do so, of the other tenants of the Building similarly affected), effective as of the date specified by Landlord (at least sixty (60) days in the future) in a written notice of termination from Landlord to Tenant.

16.4 In the event that a portion, but less than substantially the whole, of the Premises shall be taken by condemnation, then this Lease shall be terminated as of the date of such condemnation as to the portion of the Premises so taken, and unless Landlord exercises its option to terminate this Lease pursuant to Section 16.2 or Tenant exercises its option to terminate this Lease pursuant to this Section 16.4 below, this Lease shall remain in full force and effect as to the remainder of the Premises. If any part of the Premises shall be taken by condemnation and such partial condemnation renders the Premises unusable for the business of Tenant, as reasonably determined by Tenant, or in the event a substantial portion of the Building or the Parking Facility is taken by condemnation rendering the Premises unusable for the business of Tenant, as reasonably determined by Tenant, then in either such event Tenant may elect to terminate this Lease as of the date specified by Tenant in a written notice of termination from Tenant to Landlord, which date shall not be later than sixty (60) days following the date of the taking. If such condemnation is not sufficiently extensive to render the Premises unusable for the business of Tenant as reasonably determined by Tenant, and Landlord has not elected to terminate this Lease in accordance with the provisions of Section 16.2, 16.3 or this Section 16.4, then Landlord shall promptly restore the Premises to a condition comparable to its condition immediately prior to such condemnation (excluding Tenant's alterations, furniture, fixtures and equipment), less the portion thereof lost in such condemnation, and this Lease shall continue in full force and effect, except that after the date of any such taking of the Premises, the Rent shall be equitably abated from and after such date.

16.5 In the event of termination of this Lease pursuant to the provisions of Section 16.1, 16.2, or 16.3, the Rent shall be apportioned as of such date of termination; provided however, that those provisions of this Lease which are designated to cover matters of termination and the period thereafter shall survive the termination hereof.

16.6 All compensation awarded or paid upon a condemnation of any portion of the Project shall belong to and be the property of Landlord without participation by Tenant. Nothing herein shall be construed, however, to preclude Tenant from prosecuting any claim directly against the condemning authority for loss of business, loss of good will moving expenses, damage to and cost of removal of, trade fixtures, furniture and other personal property belonging to Tenant.

16.7 If any portion of the Project other than the Building or the Parking Facility, or the means of access thereto from the public streets is taken by condemnation, or if the temporary use or occupancy of all or any part of the Premises shall be taken by condemnation during the Term, this Lease shall be and remain unaffected by such condemnation, and Tenant shall continue to pay in full the Rent payable hereunder. In the event of any such temporary taking for use or occupancy of all or any part of the Premises, Tenant shall be entitled to appear, claim, prove and receive the portion of the award for such taking that represents compensation for use or occupancy of the Premises during the Term and Landlord shall be entitled to appear, claim, prove and receive the portion of the award that represents the cost of restoration of the Premises and the use or occupancy of the Premises after the end of the Term hereof. In the event of any such condemnation of any portion of the Project other than the Building, Landlord shall be entitled to appear, claim, prove and receive all of that award. In the event of any permanent taking of the Premises, Tenant will have the right to recover from the condemning authority (but not from Landlord) any compensation as may be separately awarded or recoverable by Tenant for the taking of Tenant's furniture, fixtures, equipment and other personal property within the Premises, for Tenant relocation expenses, and for any loss of good will or other damage to Tenant's business by reason of such taking, but Tenant will not be entitled to any so-called bonus of excess value of this Lease, which will be the sole property of Landlord. For purposes hereof, a "temporary" taking of the Premises or the Parking Facility, shall be a taking which continues for less than one hundred twenty (120) days.

16.8 Landlord and Tenant each hereby waive the provisions of California Code of Civil Procedure Section 1265.130 and any other applicable existing or future law, ordinance or governmental regulation providing for, or allowing either party to petition the courts of the state in which the Project is located for, a termination of this Lease upon a partial taking of the Premises and/or the Building.

## ARTICLE 17

### INDEMNIFICATION

17.1 Tenant shall, and hereby agrees to, indemnify, defend and hold Landlord harmless from any damage to any property or injury to, or death of, any person arising from (a) the use or occupancy of the Premises (including, without limitation, the use, operation and/or installation of Tenant's Security System and Communication Equipment), or (b) the negligent or intentionally wrongful use or occupancy of the Common Areas by Tenant, its agents, employees, representatives, contractors, successors, assigns or licensees, except to the extent such damage or injury is caused by the negligence or willful misconduct of Landlord, its agents, employees, representatives, or contractors (in which case Landlord shall be responsible to the extent such damage or injury is not covered by insurance required to be carried by Tenant under this Lease or actually carried by Tenant). Landlord shall not be liable for any damage or injury caused by other tenants or persons in the Building or by occupants of adjacent property thereto, or by the public, or caused by construction (except to the extent caused by the gross negligence or willful misconduct of Landlord) or by any private, public or quasi-public work. Tenant's foregoing indemnity shall include reasonable attorneys' fees, investigation costs, and all other reasonable costs and expenses incurred by Landlord in any connection therewith. The provisions of this Section 17.1 shall survive the expiration or termination of this Lease with respect to any damage, injury, or death occurring before such expiration or termination. If Landlord is made a party to any litigation commenced by or against Tenant or relating to this Lease or to the Premises, and provided that in any such litigation Landlord is not finally adjudicated to be partially or solely at fault, then Tenant shall pay all costs and expenses, including attorneys' fees and court costs, incurred by or imposed upon Landlord because of any such litigation, and the amount of all such costs and expenses, including attorneys' fees and court costs, shall be paid by Tenant to Landlord within thirty (30) days following Landlord's written request therefor. In the event that Tenant fails to pay said amounts owing hereunder within said thirty (30) day period, interest shall accrue on the outstanding balance owing hereunder at the Interest Rate, until Tenant has paid said balance in full.

17.2 Landlord shall, and hereby agrees to, indemnify, defend, and hold Tenant harmless from any damage to any property or injury to, or death of, any person arising from (a) the use or occupancy of the Common Areas by Landlord or its agents, employees, representatives, contractors, successors, assigns, or licensees, except to the extent such damage or injury is caused by the negligence or willful misconduct of Tenant, its agents, employees, representatives, or contractors, or (b) the performance of Landlord's obligations under this Lease with respect to the Premises, the Building, or the Parking Facility. Landlord's foregoing indemnity shall include reasonable attorneys' fees, investigation costs, and all other reasonable costs and expenses incurred by Tenant in any connection therewith. The provisions of this Section 17.2 shall survive the expiration or termination of this Lease with respect to any damage, injury, or death occurring before such expiration or termination. If Tenant is made a party to any litigation commenced by or against Landlord or relating to this Lease or to the Premises or the Project, and provided that in any such litigation Tenant is not finally adjudicated to be partially or solely at fault, then Landlord shall pay all costs and expenses, including reasonable attorneys' fees and court costs, incurred by or imposed upon Tenant because of any such litigation, and the amount of all such costs and expenses, including reasonable attorneys' fees and court costs, shall be paid by Landlord to Tenant within thirty (30) days following written request by Tenant. In the event that Landlord fails to pay said amounts owing hereunder within said thirty (30) day period, interest shall accrue on the outstanding balance owing hereunder at the Interest Rate, until Landlord has paid said balance in full.

## ARTICLE 18

### SUBORDINATION AND ESTOPPEL CERTIFICATES

18.1 Subject to the provisions of this Section 18.1, this Lease and all rights of Tenant hereunder are subject and subordinate to all underlying leases now or hereafter in existence, and to any supplements, amendments, modifications, and extensions of such leases heretofore or hereafter made and to any deeds to secure debt, mortgages, or other security instruments which now or hereafter cover all or any portion of the Project or any interest of Landlord therein, and to any advances made on the security thereof, and to any increases, renewals, modifications, consolidations, replacements, and extensions of any of such mortgages. Upon written demand, Tenant shall execute, acknowledge, and deliver to Landlord any further instruments and certificates evidencing such subordination as Landlord, and any mortgagee or lessor of Landlord shall reasonably require, and if Tenant fails to so execute, acknowledge and deliver such instruments within ten (10) Business Days after Landlord's request or, within such in (10) Business Day period, to respond in writing to Landlord with any comments or objections to any such instrument, Tenant shall be in default of this Lease. Tenant shall not unreasonably withhold, delay, or defer its written consent to reasonable modifications in this Lease which are a condition of any construction, interim or permanent financing for the Project or any reciprocal easement agreement with facilities in the vicinity of the Building, provided that such modifications do not increase the obligations of Tenant hereunder or materially and adversely affect Tenant's use and enjoyment of the Premises. This Lease is further subject and subordinate to: (a) all applicable ordinances of any government having over the Project, relating to easements, franchises, and other interests or rights upon, across, or appurtenant to the Project; and (b) all utility easements and agreements, now or hereafter created for the benefit of the Project. Notwithstanding anything above to the contrary, Landlord agrees to provide Tenant with commercially reasonable non-disturbance agreement ("**Non-Disturbance Agreement**") in favor of Tenant from any ground lessors, mortgage holders and deed of trust beneficiaries of Landlord acquiring an interest in the Building or the underlying land after the date of this Lease until the expiration of the Term of this Lease in consideration of, and as an express condition precedent to, any subordination of this Lease provided for hereunder. Any such Non-Disturbance Agreement shall be duly executed by the lien holder under any of the existing aforesaid instruments, which Non-Disturbance Agreement shall be in a recordable and commercially reasonable form standard in the lending industry and shall be reasonably acceptable to Tenant and, upon execution by Tenant shall, at Landlord's sole cost and expense, be recorded by Landlord against the Project in the official records of the County of San Diego within twenty (20) days of Landlord's receipt thereof, fully executed by the parties thereto. Within ten (10) days of Landlord's receipt of a conformed copy of any such Non-Disturbance Agreement, Landlord shall deliver to Tenant a conformed copy thereof showing the pertinent recording information.

18.2 Notwithstanding the generality of the foregoing provisions of Section 18.1, any mortgagee or lessor of Landlord shall have the right at any time to subordinate any such mortgage or underlying lease to this Lease, or to any of the provisions hereof, on such terms and subject to such conditions as such mortgagee or lessor of Landlord may consider appropriate in its discretion. At any time, before or after the institution of any proceedings for the foreclosure of any such mortgage, or the sale of the Building under any such mortgage, or the termination of any underlying lease, Tenant shall, upon request of such mortgagee or any person or entities succeeding to the interest of such mortgagee or the purchaser at any foreclosure sale ("**Successor Landlord**"), automatically become the Tenant (or if the Premises has been validly subleased, the subtenant) of the Successor Landlord, without change in the terms or other provisions of this Lease (or, in the case of a permitted sublease, without change in this Lease or in the instrument setting forth the terms of such sublease); provided, however, that the Successor Landlord shall not be (i) bound by any payment made by Tenant of Rent or Additional Rent for more than one (1) month in advance, except for a Security Deposit previously paid to Landlord (and then only if such Security Deposit has been deposited with and is under the control of the Successor Landlord), (ii) liable for any damages or subject to any offset or defense by Tenant to the payment of Rent by reason of any act or omission of any prior landlord (including Landlord), (iii) personally or corporately liable, in any event, beyond the limitations on liability set forth in

Section 25.5 of this Lease or (iv) bound by any amendment, modification or cancellation of the Lease or surrender of the Premises made without Successor Landlord's prior written consent. This agreement of Tenant to attorn to a Successor Landlord shall survive any such foreclosure sale, trustee's sale conveyance in lieu thereof or termination of any underlying lease. Tenant shall upon demand at any time, before or after any such foreclosure or termination execute, acknowledge, and deliver to the Successor Landlord any written instruments and certificates evidencing such attornment as such Successor Landlord may reasonably require; provided, however, that upon such attornment, as long as this Lease has not been terminated due to Tenant's default, Tenant's possession of the Premises under this Lease shall not be disturbed.

18.3 Tenant shall, from time to time, within fifteen (15) Business Days after request from Landlord, or from any mortgagee or ground lessor of the Building and/or Project; execute, acknowledge and deliver in recordable form a commercially reasonable certificate certifying, to the extent true, that this Lease is in full force and effect and unmodified (or, if there have been Modifications, that the same is in full force and effect as modified and stating the modifications); that the Term has commenced and the full amount of the Rent then accruing hereunder; the dates to which the Rent has been paid; that Tenant is in possession of the Premises; the amount, if any, that Tenant has paid to Landlord as a Security Deposit; that no Rent under this Lease has been paid more than thirty (30) days in advance of its due date; that the address for notices to be sent to Tenant is as set forth in this Lease (or has been changed by notice duly given and is as set forth in the certificate); that Tenant, as of the date of such certificate and to Tenant's actual knowledge, has no charge, lien, or claim of offset under this Lease or otherwise against Rent or other charges due or to become due hereunder (except as otherwise specified by Tenant in such certificate); that, to the actual knowledge of Tenant, Landlord is not then in default under this Lease (or, if Tenant believes such a default exists, the nature of such default); and such other matters as may be reasonably requested by Landlord or any mortgagee or lessor of Landlord. Any such certificate may be relied upon by Landlord, any Successor Landlord, or any mortgagee or lessor of Landlord.

18.4 Landlord and Tenant agree that a Non-Disturbance Agreement substantially in the form of Exhibit "F" attached hereto and made a part hereof shall be acceptable for purposes of compliance with the provisions of this Article 18.

## **ARTICLE 19**

### **SURRENDER OF THE PREMISES**

Upon the Expiration Date or earlier termination of this Lease, Tenant, at Tenant's sole cost and expense, shall peacefully vacate and surrender the Premises to Landlord in, good order, broom clean and in the same condition as at the beginning of the Term or as the Premises may thereafter have been improved by Landlord or Tenant (subject to Section 10.3 hereof), reasonable use and wear thereof and repairs which are Landlord's obligations under Articles 9, 15 and 16 only excepted, and Tenant shall remove all of Tenant's Property and turn over all keys for the Premises to Landlord. No provision of this Lease shall impose upon Landlord any obligation to care for or preserve any of Tenant's Property left upon the Premises, and Tenant hereby waives and releases Landlord from any claim or liability in connection with the removal of such property from the Premises and the storage thereof and specifically waives the provisions of California Civil Code Section 1542 with respect to such release. Should Tenant continue to hold the Premises after the expiration or earlier termination of this Lease, such holding over, unless otherwise agreed to by Landlord in writing, shall constitute and be construed as a tenancy at sufferance at monthly installments of Rent equal to, for the first one hundred twenty (120) days of such holdover, one hundred twenty-five percent (125%) of the monthly portion of Rent in effect as of the date of expiration or earlier termination and, for the balance of such holdover period, one hundred fifty percent (150%) of the monthly portion of Rent in effect as of the date of expiration or earlier termination, in each case subject to all of the other terms; charges and expenses set forth herein except any right to renew this Lease or to expand the Premises or any right to additional services. Subject to the limitations set forth in Section 13.7 hereof, Tenant shall also be liable to Landlord for all damage which Landlord suffers because of any holding over by Tenant without Landlord's express written consent, and Tenant shall indemnify Landlord against all claims made by any other tenant or prospective tenant' against Landlord directly



resulting from delay by Landlord in delivering possession of the Premises to such other tenant or prospective tenant caused by Tenant’s failure to vacate the Premises on or before that date which is sixty (60) days after the expiration of the Term of this Lease (including my Option Term). The provisions of this Article 19 shall survive the expiration or earlier termination of this Lease.

ARTICLE 20

LANDLORD’S RIGHT TO INSPECT

Landlord, shall retain duplicate keys to all doors of the Premises; provided, however, that Landlord shall not distribute or make accessible any, such keys to Landlord’s staff or employees, except those individuals primarily responsible for managing the Building, and such keys shall only be used by Landlord to access the Premises in case of emergency in which damage to property or injury to person is threatened. Tenant shall provide Landlord with new keys should Tenant change the locks providing access to the Premises. Landlord shall have the right to enter the Premises to provide janitorial service as required under this Lease (using Tenant’s security access system, rather than keys), and other times at reasonable hours following at least forty-eight (48) hours prior written notice (or, in the event of an emergency, such notice (if any) as is reasonable under the circumstances) (a) to exhibit the same to present to prospective mortgagees, lessors or purchasers of the Building and/or the Project during the Term and to prospective tenants during the last year of the Term, (b) to inspect the Premises, (c) to confirm that Tenant is complying with all, of Tenant’s covenants and obligations under this Lease, (d) to make repairs required of Landlord under the terms of this Lease, (e) to make repairs to areas adjoining the Premises, and (f) to repair and service utility lines or other components of the Building; provided, however; Landlord shall use reasonable efforts to minimize interference with Tenant’s business resulting from any such entry.

ARTICLE 21

LETTER OF CREDIT

21.1 Within fifteen (15) days of the full execution and delivery of this Lease by Landlord and Tenant, Tenant shall deliver to Landlord an unconditional, irrevocable and renewable letter of credit (“**Tenants Letter of Credit**”) in favor of Landlord in the form attached hereto as Exhibit “E”, issued by a bank reasonably acceptable to Landlord with an office (capable of honoring a demand on the Tenant’s Letter of Credit) located in Southern California, in the principal amount (“**Stated Tenant LC Amount**”) specified below, as security for the faithful performance and observance by Tenant of the terms, provisions and conditions of this Lease. Tenant shall pay all expenses, points and/or fees incurred by Tenant in obtaining the Tenant’s Letter of Credit; provided, however, that so long as Tenant is not then in default under this Lease beyond any applicable notice and cure periods, Landlord shall reimburse such expenses, points and/or fees incurred by Tenant in obtaining Tenant’s Letter of Credit, up, to a maximum amount equal to three-quarter percent (0.75%) of the then Stated Tenant LC Amount per year (“**LC Reimbursement Cap**”) within thirty (30) days of Tenant’s presentation to Landlord of evidence reasonably satisfactory to Landlord evidencing such expenses, points and/or fees paid by Tenant. The Stated Tenant LC Amount of the Tenant’s Letter of Credit shall initially be [        ] [        ] [        ] [        ] provided, however that subject to the terms hereof, the Stated Tenant LC Amount shall be reduced by an amount equal to [        ] [        ] [        ] [        ] [        ] on each annual anniversary of the Commencement Date but in no event shall the Stated Tenant LC Amount ever be reduced to an amount less than [        ] [        ] [        ] [        ] [        ] (the “**Minimum Stated Tenant LC Amount**”). Accordingly, upon the dates specified below (“**Adjustment Dates**”), the Tenant LC Stated Amount may, subject to the terms hereof, be reduced to the following amounts:

<u>Adjustment Dates</u>	<u>Tenant LC Stated Amount</u>
Commencement Date:	[      ]
Last day of the month in which the twelve (12) month anniversary of the Commencement Date occurs:	[      ]
Last day of the month in which the twenty-four (24) month anniversary of the Commencement Date occurs:	[      ]
Last day of the month in which the thirty-six (36) month anniversary of the Commencement Date occurs:	[      ]
Last day of the month in which the forty-eight (48) month anniversary of the Commencement Date occurs:	[      ]
Last day of the month in which the Sixty (60) month anniversary of the Commencement Date occurs:	[      ]
Last day of the month in which the seventy-two (72) month anniversary of the Commencement Date occurs:	[      ]
Last day of the month in which the eighty-four (84) month anniversary of the Commencement Date occurs and continuing, subject to Section 25.26 hereof, for the balance of the Term (including any Option Term (if any)):	[      ]

Notwithstanding anything above to the contrary, if Tenant is in default under this Lease and Tenant has received notice but failed to cure such default within the time period permitted under this Lease or such lesser time as may remain before the relevant date for any scheduled reduction of the Stated Amount as provided above, the Stated Amount shall not thereafter be reduced, unless and until such default shall have been fully cured pursuant to the terms of this Lease, at which time the Stated Amount may be reduced as hereinabove described.

21.2 The Tenant's Letter of Credit shall be held by Landlord, as security for the faithful performance by Tenant of all of the terms, covenants and conditions of this Lease. If Tenant commits a default with respect to any provision of this Lease or if the term of the Tenant's Letter of Credit held by Landlord is scheduled to expire prior to the last day of the Lease Term (including any renewal or extension thereof), and the term of the Tenant's Letter of Credit is not extended at least thirty (30) days prior to the scheduled date of expiration of the Tenant's Letter of Credit, Landlord may (but shall not be required to) draw upon all or a portion of the principal amount of the Tenant's Letter of Credit, and Landlord may then use, apply or retain all or any part of the proceeds from such drawn principal amount as Landlord determines may be reasonably necessary for the payment of any sum which is in default, or for the payment of any other amount which Landlord may spend or become obligated to spend by reason of Tenant's default or to compensate Landlord for any loss or damage which Landlord may suffer by reason of Tenant's default; provided, however; that Landlord shall provide Tenant with fifteen (15) days prior written notice before Landlord draws upon Tenant's Letter of Credit on account of Tenant's failure to extend Tenant's Letter of Credit at least thirty (30) days prior to the scheduled date of expiration thereof. If any portion of the Tenant's Letter of Credit proceeds is so used or applied as provided above; Tenant shall, within ten (10) days after demand therefor, post an additional Tenant's Letter of Credit in an amount to cause the aggregate amount of the unused proceeds and such new Tenant's Letter of Credit to equal the Stated Tenant LC Amount required in Section 21.1. Landlord acknowledges and agrees that any Unused proceeds from Tenant's Letter of Credit shall be deemed to constitute a security deposit and shall be retained by Landlord as a

security for Tenant's faithful performance of Tenant's obligations under this Lease but shall, upon Tenant posting an additional Tenant's Letter of Credit (in the amount of the then applicable Stated Tenant LC Amount), return such unused proceeds to Tenant within ten (10) days thereafter. Landlord shall not be required to keep any proceeds from the Tenants Letter of Credit separate from its general funds. Should Landlord sell its interest in the Premises during the Lease Term and if Landlord deposits with the purchaser thereof the Tenant's Letter of Credit and any proceeds of the Tenant's Letter of Credit, thereupon Landlord shall be discharged from any further liability with respect to the Tenant's Letter of Credit and said proceeds.

## ARTICLE 22

### **BROKERAGE**

Tenant and Landlord each represent and warrant to the other that it has not entered into any agreement with, or otherwise had any dealings with, any broker or agent in connection with the negotiation or execution of this Lease which could form the basis of any claim by any such broker or agent for a brokerage fee or Commission, finder's fee, or any other compensation of any kind or nature in connection herewith, other than with Brokers listed in Section 1.1.S pursuant to that certain agreement between Landlord and one or both of the Brokers dated February 5, 1999, as amended by that certain letter agreement dated February 25, 1999 from Tenant's Broker to Landlord (as amended, the "**Brokerage Agreement**"). The Brokers shall be paid by Landlord in accordance with the Brokerage Agreement. Each party shall, and hereby agrees to, indemnify and hold the other harmless from all costs (including court costs, investigation costs, and attorneys' fees), expenses, or liability for commissions or other compensation claimed by any broker or agent with respect to this Lease which arise out of any agreement or dealings, or alleged agreement or dealings, between the indemnifying party and any such agent or broker, other than with Brokers. This provision shall survive the expiration or earlier termination of this Lease.

## ARTICLE 23

### **OBSERVANCE OF RULES AND REGULATIONS**

Tenant and Tenant's servants, employees; agents, visitors, and licensees shall observe faithfully and comply strictly with all Rules and Regulations (herein so called) attached to this Lease as Rider No. 1, as such Rules and Regulations may be changed from time to time, Landlord shall at all times have the right to make reasonable changes in and additions to such Rules and Regulations; provided Landlord gives Tenant prior notice of such changes and provided that such new rules and regulations or changes in existing rules and regulations do not conflict with this Lease, do not materially interfere with the lawful conduct of Tenant's business in the Premises and do not materially increase any costs or obligations of Tenant under this Lease. Any failure by Landlord to enforce any of the Rules and Regulations now or hereafter in effect either against Tenant or any other tenant in the Building, shall not constitute a waiver of any such Rules and Regulations. Landlord shall not be liable to Tenant for the failure or refusal by any other tenant, guest, invitee, visitor, or occupant of the Building to comply with any of the Rules and Regulations. Landlord shall enforce the Rules and Regulations in a non-discriminatory manner.

## ARTICLE 24

### **NOTICES**

Unless expressly stated to the contrary in this Lease, all notices, consents, demands, requests, documents, or other communications (other than payment of Rent) required or permitted hereunder (collectively, "**notices**") shall be in writing and shall be deemed given, whether actually received or not, when dispatched for hand delivery or delivery by express courier (with signed receipts) to the other party, or on the second Business Day after deposit in the United States mail, postage prepaid, certified, return receipt requested, except for notice of change of address which shall be deemed given only upon actual receipt. The addresses of the parties for notices are set forth in Article 1, or any such other addresses subsequently specified by each party in notices given pursuant to this Article 24.

## ARTICLE 25

### MISCELLANEOUS

25.1 Professional Fees. In any action or proceeding brought by either party against the other under this Lease, the prevailing party shall be entitled to recover from the other party its reasonable professional fees for attorneys, appraisers and accountants, its investigation costs, and any other legal expenses and court costs incurred by the prevailing party in such action or proceeding.

25.2 Reimbursements. Unless otherwise expressly provided in this Lease, wherever the Lease requires Tenant to reimburse Landlord for the cost of any item, such costs will be the actual cost to Landlord of such item. All such charges shall be payable upon demand as Additional Rent.

25.3 Severability. Every agreement contained in this Lease, is and shall be construed is a separate and independent agreement. If any term of this Lease or the application thereof to any person or circumstances shall be invalid or unenforceable, the remaining agreements contained in this Lease shall not be affected.

25.4 Non-Merger. There shall be no merger of this Lease with any ground leasehold interest or the fee estate in the Project or any part thereof by reason of the fact that the same person may acquire or hold, directly or indirectly, this Lease or any interest in this Lease as well as any ground leasehold interest or fee estate in the Project or any interest in such fee estate.

25.5 Landlord's Liability. Anything contained in this Lease to the contrary notwithstanding and except with respect to Tenant's rights to draw upon Landlord's Letter of Credit, Tenant agrees that Tenant shall look solely to the estate and property of Landlord in the Project, or the proceeds of any sale, financing, ground leasing, or other transfer or disposition of the Project or any part thereof by Landlord, for the collection of any judgment or other judicial process requiring the payment of money by Landlord for any default or breach, by Landlord under this Lease, subject, however, to the prior rights of any mortgagee or lessor of the Project. No other assets of Landlord or any members, partners, shareholders, or other principals of Landlord shall be subject to levy, execution or other judicial process for the satisfaction of Tenant's claim.

25.6 Force Majeure. Whenever the period of time is herein prescribed for action to be taken by Landlord or Tenant, Landlord or Tenant shall not be liable or responsible for, and there shall be excluded from the computation for any such period of time, any delays due to force majeure, which term shall include strikes, riots, acts of God, shortages of labor or materials, war, governmental approvals, laws, regulations, or restrictions, or any other cause of any kind whatsoever which is beyond the reasonable control of Landlord or Tenant (excluding financial inability). Notwithstanding the foregoing, force majeure shall not excuse or delay Tenant's obligation to pay Rent or any other amount due under this Lease. This Section 25.6 shall not apply to Section 3.8 of the Lease, it being acknowledged and agreed by Landlord and Tenant that for purposes of Section 3.8 of the Lease, force majeure shall only mean those Force Majeure Delays described in Section 3.8.F(iii).

25.7 Headings. The article headings contained in this Lease are for convenience, only and shall not enlarge or limit the scope or meaning of the various and several articles hereof. Words in the singular number shall be held to include the plural, unless the context otherwise requires. All agreements and covenants herein contained shall be binding upon the respective heirs, personal representatives, and successors and assigns of the parties thereto.

25.8 Successors and Assigns. All agreements and, covenants herein contained shall be binding upon the respective heirs, personal representatives, successors and assigns or the parties hereto. If there be more than one Tenant, the obligations hereunder imposed upon Tenant shall be joint and several. If there, is a guarantor of Tenant's obligations hereunder, Tenant's obligations shall be joint and several obligations of Tenant and such guarantor, and Landlord need not first proceed against Tenant hereunder before proceeding against such guarantor, and

any such guarantor shall not be released from its guarantee for any reason, including any amendment of this Lease, any forbearance by Landlord or waiver of any of Landlord's rights, the failure to give Tenant or such guarantor any notices, or the release of any party liable for the payment or performance of Tenant's obligations hereunder. Notwithstanding the foregoing, nothing contained in this Section 25.8 shall be deemed to override Article 8.

25.9 Landlord's Representations. Neither Landlord nor Landlord's agents or brokers have made any representations or promises with respect to the Premises, the Building, the Parking Facility, the Land, or any other portions of the Project except as herein expressly set forth and all reliance with respect to any representations or promises is based solely on those contained herein. No rights, easements, or licenses are acquired by Tenant under this Lease by implication or otherwise except as, and unless, expressly set forth in this Lease.

25.10 Entire Agreements; Amendments; Confidentiality. This Lease and the Exhibits and Riders attached hereto set forth the entire agreement between the parties and cancel all prior, negotiations, arrangements, brochures, agreements, and understandings, if any, between Landlord and Tenant regarding the subject matter of this Lease. No amendment or modification of this Lease shall be binding or valid unless expressed in writing executed by both parties hereto. Tenant and Landlord acknowledge that the contents of this Lease and any related documents are confidential information. Tenant and Landlord shall use commercially reasonable efforts to keep such confidential information confidential and shall not disclose such confidential information to any person or entity other than Tenant's and Landlord's respective financial, legal and other consultants on a "need to know" basis. Except for publication in connection with, regulatory filings and other governmentally required disclosures, Landlord and Tenant (including their respective agents) agree that neither shall make any public, announcement, press release, or other publication of the fact that Landlord and Tenant have entered into this Lease, or of Tenant's expected occupancy of space in the Building.

25.11 Authority. If Landlord or Tenant signs as a corporation, execution hereof shall constitute a representation and warranty by Landlord or Tenant, respectively, that Landlord or Tenant is a duly organized and existing corporation, that Tenant has been and is qualified to do business in the State of California and in good standing with the State of California, that the corporation has full right and authority to enter into this Lease, and that all persons signing on behalf of the corporation were authorized to do so by appropriate corporate action. If Landlord or Tenant signs as a limited liability company, partnership, trust, or other legal entity, execution hereof shall constitute a representation and warranty by Landlord or Tenant, respectively, that Landlord or Tenant has complied with all applicable laws, rules, and governmental regulations relative to Landlord's or Tenant's respective right to do business in the State of California, that such entity has the full right and authority to enter into this Lease, and that all persons signing on behalf of Landlord or Tenant were authorized to do so by any and all necessary or appropriate company, partnership, trust, or other actions.

25.12 Governing Law. This Lease shall be governed by and construed under the laws of the State of California. Should any provision of this Lease require judicial interpretation, Landlord and Tenant hereby agree and stipulate that the court interpreting or considering same shall not apply the presumption that the terms hereof shall be more strictly construed against a party by reason of any rule or conclusion that a document should be construed more strictly against the party who itself or through its agents prepared the same, it being agreed that all parties hereto have participated in the preparation of this Lease and that each party had full opportunity to consult legal counsel of its choice before the execution of this Lease.

25.13 Tenant's Use of Name of the Building. Tenant shall not without the prior written consent of Landlord, use the name of the Building for any purpose other than as the address of the business to be conducted by Tenant in the Premises, and Tenant shall not do or permit the doing of anything in connection with Tenant's business or advertising (including brokers' flyers promoting sublease space) which in the reasonable judgment of Landlord may reflect unfavorably on Landlord or the Building or confuse or mislead the public as to any apparent connection or relationship between Tenant and Landlord, the Building, or the Land.

25.14 View and Lights. Any elimination or shutting off of light, air, or view by any structure which may be erected on lands adjacent to the Building shall in no way affect this Lease and Landlord shall have no liability to Tenant with respect thereto.

25.15 Changes to Project by Landlord. Landlord shall have the unrestricted right to make changes to all portions of the Project in Landlord's reasonable discretion for the purpose of improving access or security to the Project or the flow of pedestrian and vehicular traffic therein provided that, except for changes required by law, such changes shall not materially and adversely affect Tenant's use of or access to the Premises or the Parking Facility. Landlord shall have the right at any time, without the same constituting an actual or constructive eviction and without incurring any liability to Tenant therefor, to change the arrangement or location of entrances or passageways, doors and doorways, corridors, elevators, stairs, bathrooms, or any other Common Areas so long as reasonable access to the Premises and the Parking Facility remains available. Landlord shall also have the right to (a) rearrange, change, expand or contract portions of the Project constituting Common Areas, (b) to use Common Areas while engaged in making improvements, repairs or alterations to the Project, or any portion thereof, and (c) to do and perform such other acts and make such other changes in to or with respect to the Project, or any portion thereof, as Landlord may, in the exercise of sound business judgment, deem to be appropriate, provided that (i) in the case of (a) and (c) above, except as may be required by law, no such actions shall materially and adversely affect Tenant's use of, or access to, the Premises or the Parking Facility, and (ii) in the case of (b) above, Landlord shall use commercially reasonable efforts to minimize any interference to Tenant's business operations or Tenant's use of the Premises or Common Areas. Without liability to Tenant, Landlord shall be entitled to change the name or address of the Building or the Project. A name change shall not require any prior notice to Tenant; provided, however, if Landlord voluntarily changes the address of the Building (i) Landlord will use commercially reasonable efforts to provide Tenant with sixty (60) days advance notice and (ii) Landlord will reimburse Tenant's actual, documented and reasonable costs of replacing Tenant's then current stock of stationery and business cards, if any, Landlord shall have the right to close, from time to time, the Common Areas and other portions of the Project for such temporary periods as Landlord deems legally sufficient to evidence Landlord's ownership and control thereof and to prevent any claim of adverse possession by, or any implied or actual dedication to, the public or any party other than Landlord. Nothing in this Lease shall provide Landlord with the right to relocate Tenant from the Premises or any portion thereof during any portion of the Term of this Lease, as the same may be extended.

25.16 Time of Essence. Time is of the essence of this Lease.

25.17 Landlord's Acceptance of Lease. The submission of this Lease to Tenant shall not be construed as an offer and Tenant shall not have any rights with respect thereto unless said Lease is consented to by mortgagee, and any lessor of Landlord, to the extent such consent is required, and Landlord executes a copy of this Lease and delivers the same to Tenant.

25.18 Performance by Tenant. All covenants and agreements to be performed by Tenant under any of the terms of this Lease shall be performed by Tenant, at Tenant's sole cost and expense, and without any abatement of Rent except as otherwise permitted pursuant to the terms of this Lease. If Tenant shall fail to pay any Rent, other than Base Rent, required to be paid by it hereunder or shall fail to perform any other act on its part to be performed hereunder, and such failure shall continue for longer than the period of cure, if any, permitted in Section 13.1, Landlord may, at its option, without waiving or releasing Tenant from obligations of Tenant, make any such payment or perform any such other act on behalf of Tenant. All sums so paid by Landlord and all necessary incidental costs, together with interest thereon at the Interest Rate, from the date of such payment by Landlord, shall be payable to Landlord within thirty (30) days following Landlord's demand. Tenant covenants to pay any such sums, and Landlord shall have (in addition to any other right or remedy of Landlord) the same rights and remedies in the event of the non-payment thereof by Tenant as in the case of default by Tenant in the payment of Rent.

25.19 Financial Statements. If, at any time during the Term of this Lease, in the event (i) Tenant is in Monetary default under the Lease (beyond any applicable notice and cure period), (ii) of a proposed sale of the Building and/or Project by Landlord where Landlord has entered into a purchase and sale contract with a buyer in such proposed sale transaction and Landlord is

required to produce financial statements regarding Tenant thereunder (“**Proposed Sale Transaction**”), (iii) of a proposed financing, refinancing of any loan encumbering the Building and/or Project by Landlord and Landlord is required to produce financial statements regarding Tenant thereunder (“**Proposed Financing Transaction**”) or (iv) of a request from a lender now or hereafter holding a security interest in Landlord’s interest in the Building and/or Project, to the extent required in connection with a governmentally-required audit of such lender, Tenant shall, upon ten (10) days prior written notice from Landlord (which notice shall include, in the case of an audit required under clause (iv) above, a copy of any notice or other written demand by such governmental entity that such audit shall be performed and that a review of Tenant’s financial statements is required in connection therewith), allow any such buyer of a Proposed Sale Transaction or lender of a Proposed Financing Transaction (or such other lender described above) to review, at Tenant’s offices during business hours, Tenant’s financial statements for the most recent two (2) years which have been prepared as of the time of such request. In addition, Tenant agrees, within such ten (10) day period, to provide such buyer or lender(s) with abbreviated financial statements containing the following items (i) auditor’s opinion, (ii) balance sheet, (iii) statement of income, (iv) cash flow statement, and (v) list of contingent liabilities (collectively, the “**Specific Items**”). Such statements (abbreviated or otherwise) and such Specific Items shall be prepared in accordance with generally accepted accounting principles and shall be audited by an independent, nationally recognized certified public accounting firm that is a member of the “Big 5”. Landlord agrees that any such financial statement(s) and Specific Items shall, except for disclosure to Landlord’s in-house attorney and chief financial officer, accounting firm, and lenders, be kept strictly confidential. Landlord shall cause any proposed purchaser in such Proposed Sale Transaction and/or any such lender in connection with any such Proposed Financing Transaction or otherwise, to sign a commercially reasonable confidentiality agreement as a condition precedent to Tenant’s obligation to provide Landlord with such financial statements. Notwithstanding anything above to the contrary, Landlord and Tenant acknowledge and agree that: (x) in the event Tenant has provided Landlord with financial statements pertaining to an aggregate of four (4) Proposed Sale and/or Financing Transactions during the Term of this Lease then, commencing with the fifth (5th) Proposed Sale and/or Financing Transaction, Landlord shall, so long as Tenant is not in monetary default under the Lease and has never been in monetary default under the Lease (beyond any applicable notice and cure period in each instance), reimburse Tenant up to [        ] of the actual, documented and reasonable costs incurred by Tenant in causing such financial statements to be audited by such independent, nationally recognized certified public accounting firm and/or preparation of Specific Items: (y) in no event will Tenant be required to submit any such financial statements more than one (1) time during any twelve (12) month period in connection with any Proposed Financing Transaction and/or Proposed Sale Transaction; and (z) any such lender of a Proposed Financing Transaction (or such other lender) or buyer of a Proposed Sale Transaction shall have the right to review any such financial statements only at the Premises during Business Hours on Business Days.

25.20 Communication Equipment. If Tenant desires to use the roof of the Building to install communication equipment to be used from the Premises, Tenant may so notify Landlord in writing (“**Communication Equipment Notice**”), which Communication Equipment Notice shall generally describe the specifications for the equipment desired by Tenant. After Landlord’s receipt of the Communication Equipment Notice and subject to all governmental laws, rules and regulations, and covenants, conditions and restrictions affecting the Project, Tenant and Tenant’s contractors’ (which shall first be reasonably approved by Landlord) shall have the right and access to install, repair, replace, remove, operate and maintain up to seven (7) so-called “satellite dishes” or other similar device, such as antennae, with up to four (4) of such satellite dishes (or other similar device such as antennae) to be no greater than two (2) meters in diameter and the remaining satellite dishes (or other similar devices) to be no greater than one (1) meter in diameter (collectively, “**Communication Equipment**”), together with all cable, wiring, conduits and related equipment, for the purpose of receiving and sending radio, television, computer and/or other communication signals, at a location on the roof of the Building designated by Tenant and reasonably approved by Landlord. In the event that applicable law or ordinance does not permit the installation of such Communication Equipment on the roof of the Building, Landlord shall use its good faith efforts to designate an alternate location (if any) in the Project for Tenant’s installation of the same. Landlord shall have the right to require Tenant to relocate

the Communication Equipment at any time to another location on the roof of the Building or the Project reasonably approved by Tenant; provided that any such relocation shall be at Landlord's cost and shall not materially or adversely impair the utility or operation of such Communication Equipment by Tenant. Tenant shall retain Landlord's designated roofing contractor to make any necessary penetrations and associated repairs to the roof in order to preserve Landlord's roof warranty; provided, however, that if the price charged by Landlord's designated roofing contractor exceeds that quoted to Tenant from two (2) other reputable, licensed roofing contractors approved by Landlord for the subject work, which quotes shall be provided by Tenant to Landlord concurrently with Tenant's Communication Equipment Notice, Landlord shall be obligated to pay the difference between the lower of the quotes obtained by Tenant and the price charged by Landlord's designated roofing contractor. Tenant's installation and operation of the Communication Equipment shall be governed by the following terms and conditions:

A. Tenant's right to install, replace, repair, remove, operate and maintain the Communication Equipment shall be subject to all governmental laws, rules and regulations and Landlord makes no representation that such laws, rules and regulations permit such installation and operation.

B. All plans and specifications pertaining to the installation and hook-up of the Communication Equipment shall be subject to Landlord's reasonable approval.

C. All costs of installation, operation and maintenance of the Communication Equipment and any necessary related equipment (including, without limitation, costs of obtaining any necessary permits and connections to the Building's electrical system) shall, except as otherwise expressly provided above, be borne by Tenant at Tenant's sole cost and expense.

D. It is expressly understood that Landlord retains the right to use the roof of the Building for any purpose whatsoever provided that Landlord shall not unduly interfere with Tenant's use of the Communication Equipment.

E. Tenant shall use the Communication Equipment so as not to cause any interference to other tenants in the Project or with any other tenants' communication equipment located in the Project, and not to damage the Building and Project or interfere with the normal operation of the Building and Project. Tenant shall, at Tenant's sole cost and expense, install screens reasonably approved by Landlord so that any such Communication Equipment is not visible from the ground within the Project.

F. Landlord shall not have any obligations with respect to the Communication Equipment. Landlord makes no representation that the Communication Equipment will be able to receive or transmit communication signals without interference or disturbance (whether or not by reason of the installation or use of similar equipment by others on the roof the Building and/or the Project) and Tenant agrees that Landlord shall not be liable to Tenant therefor; provided, however, that Landlord shall not install or operate, and shall use commercially reasonable good faith efforts to not permit any other occupant of the Building to install or operate, any roof top communication equipment in a manner that unreasonably interferes with the operation of Tenant's Communication Equipment. In the event of such interference, Landlord shall use commercially reasonable efforts to have such other occupant discontinue such interference; provided, however, that Tenant agrees to use commercially reasonable efforts to install and operate its Communication Equipment in a manner that will accommodate any other occupants' use of roof top communication equipment in the Project.

G. Tenant shall (i) be solely responsible for any damage to the Building and/or the Project caused as a result of the Communication Equipment, (ii) promptly pay any tax, license or permit fees charged pursuant to any laws or regulations in connection with the installation, maintenance or use of the Communication Equipment and comply with all precautions and safeguards recommended by all governmental authorities, and (iii) pay for all necessary repairs, replacements to or maintenance of the Communication Equipment.



H. The Communication Equipment shall remain the sole property of Tenant. Tenant shall remove the Communication Equipment and related equipment at Tenant's sole cost and expense upon the expiration or sooner termination of this Lease or upon the imposition of any governmental law or regulation which may require removal, and shall repair the Building and/or the Project upon such removal to the extent required by such work of removal. If Tenant fails to remove the Communication Equipment and repair the Building and/or the Project within fifteen (15) days after the expiration or earlier termination of this Lease, Landlord may do so at Tenant's expense. The provisions of this Section 25.20 shall survive the expiration or earlier termination of this Lease.

I. The Communication Equipment shall be deemed to constitute a portion of the Premises for purposes of Articles 7, 14 and 17 of this Lease.

J. Tenant's rights under this Section 25.20 are personal to the Original Tenant and any Permitted Assignee.

25.21 Quiet Enjoyment. Landlord covenants and agrees with Tenant that, subject to Landlord's rights resulting from an Event of Default by Tenant, Tenant shall have the right to peaceably and quietly have, hold and enjoy the Premises in accordance with this Lease without hindrance or molestation by Landlord or its employees or agents.

#### 25.22 Signs.

A. Full Floors. Subject to Landlord's prior written approval, in its sole discretion, and provided all signs are in keeping with the quality, design and style of the Building and Project, Tenant, for any portion of the Premises which comprises an entire floor of the Building, at its sole cost and expense, may install identification signage anywhere in such full floor portion of the Premises including in the elevator lobby of such full floor portion of the Premises, provided that such signs must not be visible from the exterior of the Building. Tenant shall be responsible, at Tenant's sole cost and expense, for maintenance and repair of any such signs. In addition, Tenant shall cause such signs to be removed from the Premises and shall repair all damage to the Premises and the Building resulting from such removal, at Tenant's sole cost and expense, prior to the expiration or earlier termination of this Lease.

B. Multi-Tenant Floors. If other tenants occupy space on the floor on which the Premises is located, Tenant's identifying signage shall be provided by Landlord, at Tenant's cost, and such signage shall be comparable to that used by Landlord for other similar floors in the Building and shall comply with Landlord's Building standard signage program.

C. Monument Signage. Tenant shall be entitled to have Landlord install, at Tenant's sole cost and expense, a sign ("**Monument Signage**") on the monument located or to be located outside the Building near the Building's main driveway on El Camino Real, the exact location of which monument (and location of Tenant's Monument Signage thereon) shall be subject to Landlord's discretion. Such Monument Signage shall be non-exclusive with other signage which may be erected by Landlord on such monument; provided, however, that Tenant shall have the second choice as to the location of its lettering on any such Monument Signage, with the first choice being granted by Landlord to the hotel that may be built on the Project. The graphics, materials, color, design, lettering, lighting, size, specifications and other indicia of the Monument Signage (collectively, the "**Specifications**") shall be subject to Landlord's prior written approval, be consistent with the existing signs on such monument (if any), and shall otherwise be consistent with the Building's and/or the Project's standard signage program. In addition, the Monument Signage shall be subject to receipt of all required governmental permits and approvals, shall be subject to all applicable governmental laws and ordinances, and shall be subject to any covenants, conditions and restrictions affecting the Building and/or the Project. In the event the necessary governmental approvals and permits for the monument or Monument Signage are not received, Landlord's and Tenant's rights and obligations under the remaining provisions of this Lease shall be unaffected. The rights to the Monument Signage may not be transferred by the Original Tenant or changed once such signage is initially installed except that Tenant shall be entitled to transfer the rights to the Monument Signage to a Permitted Assignee (and, as a result, change the name on the Monument Signage to reflect such Permitted

Transferee's name), but only if such Permitted Assignee's name is not an "Objectionable Name." The term "**Objectionable Name**" shall mean any name which relates to an entity which is of a character or reputation, or is associated with a political orientation or faction, which is materially inconsistent with the quality of the Project, or which would otherwise reasonably offend a landlord of a first-class, institutional quality, high-rise office building in the Comparison Area; notwithstanding the foregoing, any name that would conflict with any covenants in leases of space in the Project (but not including this Lease) as of the date of any such name change shall also be deemed to be an Objectionable Name. Upon the expiration or earlier termination of the Lease Term (or at any other time that Tenant determines that it no longer desires to have Monument Signage), Tenant shall, at Tenant's sole cost and expense, cause the Monument Signage to be removed from the monument and shall cause the monument to be restored to the condition existing prior to the placement of such signage, reasonable wear and tear excepted. If Tenant fails to remove such signage from the monument and to restore the monument as provided in the immediately preceding sentence within five (5) days following the expiration or earlier termination of the Lease, then Landlord may perform such work, and all costs and expenses incurred by Landlord in so performing shall be reimbursed by Tenant to Landlord within ten (10) days after Tenant's receipt of Landlord's invoice therefor. The immediately preceding sentence shall survive the expiration or earlier termination of the Lease.

D. Directory. Tenant, at Tenant's sole cost and expense, shall be entitled to have Tenant's name, as well as the names of Tenant's employees, listed on a directory sign in the main lobby of the Building, up to a maximum of thirty (30) directory name strips.

E. Prohibited Signage and Other Items. Any signs, notices, logos, pictures, names or advertisements which are visible from the exterior of the Premises and that have not been separately approved by Landlord may be removed without notice by Landlord at the sole expense of Tenant. Except as expressly set forth herein, Tenant may not install any signs on the exterior of the Project. Any signs, window coverings, or blinds (even if the same are located behind the Landlord-approved window coverings for the Building), or other items visible from the exterior of the Premises or Building, shall be subject to the prior written approval of Landlord, in its sole discretion. So long as the Original Tenant is (1) not in material default under this Lease beyond any applicable notice or cure periods and (2) occupying at least fifty thousand (50,000) square feet of Net Rentable Area of the Premises for purposes of a professional money management company, Landlord agrees that no "top of the Building" signage shall be granted by Landlord to another tenant of the Building (i) whose principal use from such tenant's premises in the Building is that of a discount stock brokerage company and/or (ii) whose name is an Objectionable Name. If, at any time after the Commencement Date, the circumstances described in items (1) or (2) do not apply, the signage restriction in the immediately preceding sentence shall thereafter be null and void. For purposes of this Section 25.22.E, the term "**material default**" shall mean any monetary default and any material non-monetary default as would reasonably be determined to be "material" by landlords of similar office building projects in the Comparison Area.

25.23 Health Facility. A self-service health facility containing approximately one thousand (1,000) square feet of Usable Area (inclusive of separate men's and women's locker rooms, which shall be included and shall contain at least two (2) showers, one (1) sink and one (1) mirror each), together with equipment and amenities (as Landlord shall reasonably determine to provide in its reasonable discretion but which are appropriate for a first-class health facility located in an office building in the Comparison Area) ("**Landlord's Health Facility**") shall be provided by Landlord within the Project for use of the principals, officers, and employees of tenants of the Project at no cost to Tenant or Tenant's principals, officers or employees; provided, however, that all other costs of operating such Health Facility shall be part of the Operating Costs. From time to time throughout the Term of this Lease but without limiting the requirements for the Health Facility set forth in this Section 25.23, Landlord reserves the right to relocate Landlord's Health Facility and/or to make reasonable modifications to Landlord's Health Facility and/or to remove, replace or add to the equipment contained therein and to close Landlord's Health Facility in the event Landlord or a third party in the Project makes another health facility available to Tenant, so long as such other health facility is reasonably comparable to Landlord's Health Facility and is reasonably available to all principals, officers, and employees of Tenant. Tenant, for Tenant and its employees, hereby agrees that Landlord and its officers,

agents, employees and independent contractors shall not be liable for, and are hereby released from any responsibility for any loss, cost, damage, expense or liability to person or property arising from the use of Landlord's Health Facility by Tenant or Tenant's employees. Tenant hereby covenants that Tenant shall inform all of Tenant's employees of the provisions of this Section 25.23 prior to such employees' use of Landlord's Health Facility. In addition, Landlord may condition any employee's use of Landlord's Health Facility upon such employee's execution and delivery to Landlord of a reasonable release agreement in a form specified by Landlord, releasing Landlord from any liability arising out of or in connection with such employee's use of Landlord's Health Facility and upon such employee's compliance with rules and regulations which Landlord may specify for the use of Landlord's Health Facility.

25.24 Waiver of Jury Trial. Each party hereby waives any right to a trial by jury in any action seeking specific performance of any provision of this Lease, for damages for any breach under this Lease, or otherwise for enforcement of any right or remedy hereunder.

25.25 Leasing Restrictions. So long as the Original Tenant or any Permitted Assignee (i) is not in default under this Lease beyond any applicable notice and cure periods, and (ii) is occupying at least fifty thousand (50,000) square feet of Net Rentable Area in the Premises as a professional money management and investment advisory company, Landlord will not, without Tenant's prior written consent (which consent shall not be unreasonably withheld, conditional or delayed), lease any space in the Building to any Tenant occupying more than five thousand (5,000) square feet of Net Rentable Area whose primary stated use in its lease is a telemarketing firm using the premises primarily for telemarketing purposes; provided, however, that such restriction is only for the benefit of the Original Tenant and not any other person or entity. If the circumstances described in items (i) or (ii) do not apply, the leasing restriction in the immediately preceding sentence shall thereafter be null and void.

25.26 Memorandum of Lease. Upon written request of Tenant, Landlord shall execute a memorandum of Lease and, after Landlord's acquisition of the Land (but not before), Tenant shall have the right to record or cause to be recorded such memorandum of Lease against the Project in the Official Records of San Diego County. Immediately upon the expiration or sooner termination of this Lease, Tenant shall execute and deliver to Landlord, in recordable form, a properly acknowledged quitclaim deed or other instrument extinguishing all of the Tenant's rights and interest in and to the Project, Building and Premises, and designating Landlord as the transferee. Notwithstanding anything to the contrary contained in this Lease, Tenant acknowledges and agrees that Tenant's Letter of Credit shall remain in full force and effect until Tenant provides such quitclaim deed (or other instrument) to Landlord. If such memorandum is recorded in accordance with the foregoing, the Tenant shall pay for all costs of or related to such recording, including, but not limited to, recording charges and documentary transfer taxes.

## ARTICLE 26

### REFURBISHMENT ALLOWANCES

26.1 Tenant shall be entitled to the following one-time tenant refurbishment allowances (collectively, the "**Refurbishment Allowances**") for the costs relating to the design and construction of certain renovations to the then-existing tenant improvements in, except as otherwise provided herein, the then existing Premises that are to be permanently affixed to the existing Premises (the "**Refurbished Improvements**"): (i) a one-time amount, up to [ ] [ ] of the Usable Area of the Premises then being leased by Tenant hereunder, to be provided (subject to the terms hereof) after the commencement of the applicable Option Term (the "**Option Term Refurbishment Allowance(s)**") and (ii) a one-time amount, up to [ ] [ ] of the Usable Area of the Premises leased by Tenant as of the date hereof, to be provided (subject to the terms hereof) during the period from the seventh (7th) annual anniversary of the Commencement Date until the day before the eighth (8th) anniversary of the Commencement Date (the "**Seventh Year Refurbishment Allowance**"); provided, however, that such Seventh Year Refurbishment Allowance may be utilized by Tenant (subject to the terms and conditions hereof) for (i) the costs otherwise approved by Landlord that were not reimbursed to Tenant by the Moving Allowance, the UPS System Allowance (as described in Exhibit "C") or any other allowances granted by Landlord to Tenant hereunder

solely because the aggregate of such costs exceeded the applicable allowances or (ii) the cost of any Refurbished Improvements performed by Tenant after the Commencement Date until the day before the eighth (8th) anniversary of the Commencement Date. In no event will Landlord be obligated to disburse the Seventh Year Refurbishment Allowance to the extent Tenant has failed to satisfy all of the terms and conditions in Section 26.3 below on or before the day before the eighth (8th) anniversary of the Commencement Date. In no event shall Landlord be obligated to make disbursements under this Article 26 in a total amount which exceeds the applicable Refurbishment Allowance.

26.2 The applicable Refurbishment Allowance shall be disbursed by Landlord following completion of the Refurbished Improvements for the following items and costs only (collectively the “**Refurbishment Allowance Items**”):

A. Payment of the fees of the architect and engineer(s) retained by Tenant (if any), and payment of the fees incurred by, and the cost of documents and materials supplied by, Landlord and Landlord’s consultants in connection with the review of the plans and specifications prepared for the Refurbished Improvements (“**Refurbishment Drawings**”);

B. The payment of plan check, permit and license fees relating to construction of the Refurbished Improvements;

C. The cost of construction of the Refurbished Improvements, including, without limitation, testing and inspection costs, trash removal costs, and contractors’ fees and general conditions;

D. The cost of any changes in the existing Project when such changes are required by the Refurbishment Drawings, such cost to include all direct architectural and/or engineering fees and expenses incurred in connection therewith;

E. The cost of any changes to the Refurbishment Drawings or Refurbished improvements required by applicable building codes; and

F. Sales and use taxes and Title 24 fees.

26.3 Provided that Tenant is not in default (beyond any applicable notice and cure periods) on any of its obligations under the Lease upon completion of the applicable Refurbished Improvements, Landlord shall make a disbursement of the applicable Refurbishment Allowance for Refurbishment Allowance Items for the benefit of Tenant and shall authorize the release of monies for the benefit of Tenant as follows:

A. Tenant shall deliver to Landlord: (i) a request for payment of Tenant’s general contractor (“**Tenant’s Contractor**”), which Tenant’s Contractor shall be retained by Tenant and shall be subject to Landlord’s reasonable prior written approval, and which request shall be approved by Tenant in a form to be provided by Landlord; (ii) invoices from all subcontractors, laborers, materialmen and suppliers used by Tenant in connection with the Refurbished Improvements (such subcontractors, laborers, materialmen and suppliers, and Tenant’s Contractor may be known collectively as “**Tenant’s Agents**”), for labor rendered and materials delivered to the Premises for the Refurbished Improvements; (iii) executed unconditional mechanics’ lien releases from all of Tenant’s Agents which shall comply with the appropriate provisions, as reasonably determined by Landlord, of California Civil Code Section 3262(d) and either Section 3262(d)(3) or Section 3262(d)(4); (iv) if applicable and subject to the terms hereof, the amount of costs incurred by Tenant for refurbishing, renovating, or otherwise improving the Premises for which Tenant is requesting reimbursement and which were not previously reimbursed to Tenant by the Moving Allowance or the UPS System Allowance; and (v) all other information reasonably requested by Landlord. Tenant’s request for payment shall be deemed Tenant’s acceptance and approval of the work furnished and/or the materials supplied as set forth in Tenant’s payment request. Promptly thereafter, assuming Landlord receives all of the applicable information described in items (i) through (v), above, Landlord shall deliver a check made payable to Tenant in payment of the amounts so requested by Tenant (but in no event to exceed the amount of the applicable Refurbishment Allowance), provided that Landlord does not dispute any request for payment based on non-compliance of

any work with the Refurbishment Drawings, or due to any substandard work. Landlord's payment of such amounts shall not be deemed Landlord's approval or acceptance of the work furnished or materials supplied as set forth in Tenant's payment request.

B. Landlord shall only be obligated to make disbursements front the applicable Refurbishment Allowance to the extent costs are incurred by Tenant for Refurbishment Allowance Items, and as otherwise provided in Section 26.1 above. All Refurbishment Allowance Items for which the applicable Refurbishment Allowance has been made available shall be deemed Landlord's property. Tenant's rights to perform any Refurbished Improvements shall be subject to Article 10 of this Lease. In no event shall Tenant be entitled to any credit for any unused portion of the Refurbishment Allowances. All drafts of the Refurbishment Drawings shall be subject to Landlord's prior written approval, which approval shall not be unreasonably withheld or delayed. In addition, all of Tenant's Agents shall be subject to Landlord's prior written approval (which approval shall not be unreasonably withheld and shall be deemed given if Landlord does not notify Tenant of its disapproval within ten (10) days of Tenant's notifying Landlord (in writing) of the names and qualifications of Tenant's Agents), except that subcontractors of Landlord's selection shall be retained by Tenant's Contractor to perform all life safety, mechanical, electrical, plumbing, structural and heating, ventilation and air-conditioning work.

26.4 Tenant acknowledges that the work to be performed by Tenant pursuant to this Article 26 above shall be performed during the Lease Term and/or the applicable Option Term, that Tenant shall be entitled to (but shall not be obligated to) conduct business throughout the course of construction of such renovations and that Tenant shall not be entitled to any abatement of rent, nor shall Tenant be deemed to be constructively evicted from the Premises, as a result of the construction of such renovations.

26.5 Tenant acknowledges and agrees that the disbursement procedures in Section 26.3 above shall apply with respect to Landlord's disbursement of the UPS System Allowance (as defined in Paragraph 12 of Exhibit "C").

## ARTICLE 27

### OTHER DEFINITIONS

When used in this Lease, the terms set forth below shall have the following meanings:

(a) "**Business Days**" shall mean Monday through Friday (except for Holidays); "**Business Hours**" shall mean 8:00 a.m. to 6:00 p.m. on Monday through Friday and 9:00 a.m. to 1:00 p.m. on Saturdays (except for Holidays); and "**Holidays**" shall mean those holidays designated by Landlord, which holidays shall be consistent with those holidays designated by landlords of other first-class office buildings in the Comparison Area.

(b) "**Common Areas**" shall mean those certain areas and facilities of the Building and the Parking Facility and those certain improvements to the Land which are from time to time provided by Landlord for the use of tenants of the Building and their employees, clients, customers, licensees and invitees or for use by the public, which facilities and improvements include Landlord's Health Facility or other health facility (described in Section 25.23 above; provided, however, that any such health facility shall not, except as otherwise provided in Section 25.23, be open to the general public), and any and all corridors, elevator foyers, vending areas, bathrooms, electrical and telephone rooms, mechanical rooms, janitorial areas and other similar facilities of the Building and of the Parking Facility and any and all grounds, parks, landscaped areas, outside sitting areas, sidewalks, walkways, tunnels, pedestrianways, skybridges, and generally all other improvements located on the Land, or which connect the Land to other buildings.

(c) The words "**day**" or "**days**" shall refer to calendar days, except where "Business Days" are specified.

(d) The words “**herein**”, “**hereof**”, “**hereby**”, “**hereunder**” and words of similar import shall be construed to refer to this Lease as a whole and not to any particular Article or Section thereof unless expressly so stated.

(e) The words “**include**” and “**including**” shall be construed as if followed by the phrase “without being limited to.”

(f) “**Net Rentable Area**” and “**Usable Area**” shall mean “Rentable Area” and “Usable Area” (as applicable) calculated and defined in accordance with the Standard Method For Measuring Floor Area in Office Buildings ANSI/BOMA Z65.1-1996 (“**BOMA Standard**”); provided, however, that for all purposes under this Lease, (i) the calculation of the Usable Area shall in no event include the “Floor Common Areas” as defined by the BOMA Standard (including, within such definition of Floor Common Areas, the elevator lobbies, stairwells, telephone rooms, electrical rooms, mechanical rooms, freight vestibule areas, stair vestibules and restrooms) and (ii) the second (2nd) level portion of the ground floor lobby shall be deemed to be a vertical shaft in accordance with the BOMA Standard (and such portion shall not be included as part of the Net Rentable Area of the Building). Tenant shall have the right, at its sole cost and expense (except as otherwise provided below), within sixty (60) days after the Commencement Date, to have a qualified architect or space planner reasonably approved by Landlord verify the Net Rentable Area and/or Usable Area of the Premises and the Building in accordance with the BOMA Standard (as modified pursuant to the immediately preceding sentence); provided, however, that such determination shall be subject to the reasonable review and approval of Landlord and its designated consultants, surveyors, or engineers. If, as a result of such verification (and approval by Landlord), it is determined that the Net Rentable Area and/or Usable Area of the Premises are different than the amounts set forth in Section 1.1 above, all corresponding amounts set forth this Lease (including, without limitation, Tenant’s Share, the amount of monthly Base Rent, the amount of the Security Deposit and the Allowance) shall be retroactively adjusted and appropriate payments, if applicable, shall be made by Landlord to Tenant or Tenant to Landlord (as applicable) within ten (10) days after such determination and approval by Landlord. Both parties agree to execute a commercially reasonable instrument in order to document such revised amounts. In the event that, as a result of such verification, it is determined that the Net Rentable Area and/or Usable Area set forth in Section 1.1 above was in error by more than two percent (2%) from such verified amounts, then Landlord shall pay to Tenant the actual, documented and reasonable costs of such verification within thirty (30) days of Landlord’s approval of such verification. From time to time throughout the Term of this Lease, Landlord shall have the right, at its sole cost and expense, to verify the Net Rentable Area and/or Usable Area of the Premises, the Building and the Project in accordance with the BOMA Standard and this subparagraph (f) (pertaining to adjustment of certain Lease provisions and appropriate payments (if applicable)).

(g) Reference to Landlord as having “**no liability to Tenant**” or being “**without liability to Tenant**” or words of like import shall mean that Tenant is not entitled to terminate this Lease, or to claim actual or constructive eviction, partial or total, or to receive any abatement or diminution of rent, or to be relieved in any manner of any of Tenant’s other obligations hereunder, or to be compensated for loss or injury suffered or to enforce any other right or kind of liability whatsoever against Landlord under or with respect to this Lease or with respect to Tenant’s use or occupancy of the Premises.

(h) A “**repair**” shall be deemed to include such rebuilding, replacement and restoration as may be necessary to achieve and maintain good working order and condition.

(i) The “**termination of this Lease**” and words of like import includes the expiration of the Term or the cancellation of this Lease pursuant to any of the provisions of this Lease or to law. Upon the termination of this Lease, the Term shall end at 11:59 p.m. (local time for the Building) on the date of termination as if such date were the Expiration Date, and neither party shall have any further obligation or liability to the other after such termination except (i) as shall be expressly provided for in this Lease and (ii) for such obligations as by their nature or under the circumstances can only be, or by the provisions of this Lease, may be, performed after such termination and, in any event, unless expressly otherwise provided in this Lease, any liability for a payment (which shall be apportioned as of the date of such termination) which

shall have accrued to or with respect to any period ending at the time of termination shall survive the termination of this Lease.

(j) The “**terms of this Lease**” shall be deemed to include all terms, covenants, conditions, provisions, obligations, limitations, restrictions, reservations and agreements contained in this Lease.

(k) “**Tenant**” shall be deemed to include Tenant’s successors and assigns (to the extent permitted by Landlord) and any and all occupants of the Premises permitted by Landlord and claiming by, through or under Tenant.

## ARTICLE 28

### EXPANSION OPTION

28.1 In General. Landlord hereby grants the Original Tenant a one-time option (“**Expansion Option**”) to lease the entire third (3rd) floor of the Building (the “**Expansion Space**”) on the terms set forth in this Article 28; provided, however, that if Tenant notifies Landlord in writing (the “**Accelerated Expansion Notice**”) within one hundred eighty (180) days after the Commencement Date that Tenant desires to lease the Expansion Space, and if Landlord has not previously leased all of the Expansion Space to a third party (in which case the Accelerated Expansion Notice shall only apply to that portion of the Expansion Space that is available for lease to Tenant) and if a lease amendment for such Expansion Space (which lease amendment and terms and conditions thereof (including but not limited to Expansion Rent) shall be consistent with the terms hereof), is executed by Landlord and Tenant in accordance with Section 28.6 below, then (i) Tenant’s right to lease the balance of the Expansion Space (to the extent only a portion of the Expansion Space was available for lease to Tenant) shall be in accordance with Section 28.2 below as to such remaining portion of such Expansion Space. In the event that Tenant leases any portion of the Expansion Space pursuant to an Accelerated Expansion Notice, then, notwithstanding anything in Section 28.2 to the contrary, Tenant shall be deemed to have exercised its Expansion Option for the balance of the Expansion Space not so leased, and Landlord shall be entitled to provide Tenant with the Expansion Notice to Tenant at any time prior to the first day of the forty-ninth (49th) month of the initial Lease Term as to such remaining portion of the Expansion Space not previously leased by Tenant in connection with the Accelerated Expansion Notice, and (ii) Tenant shall also have an expansion option to lease all or a portion of the second (2nd) floor of the Building (which second (2nd) floor space shall also be deemed to be the Expansion Space (the exercise of which shall be subject to Section 28.2 hereof) and such second (2nd) floor expansion option shall be subject to all of the terms hereof; provided further, however, that Tenant’s second (2nd) floor expansion option shall be subject to the Superior Rights (as defined in Section 29.1). The general location and square footage of the second (2nd) floor expansion space shall be designated by Tenant in Tenant’s Expansion Notice (as defined below); provided, however, that notwithstanding anything above to the contrary, the exact square footage, location and configuration of the second (2nd) floor expansion space shall be subject to Landlord’s reasonable approval and in no event shall such second (2nd) floor expansion space be configured such that the remaining space is not, in Landlord’s reasonable opinion, in a feasible configuration. Tenant’s option rights as provided in this Section 28.1 shall in no way limit Tenant’s right of first negotiation (pursuant to Article 29) with respect to any space on the second or third floors of the Building. Notwithstanding anything in this Article 28 or Article 29 to the contrary, if Tenant has previously exercised a right of first negotiation (pursuant to Article 29 hereof) for any space that is Expansion Space hereunder, then Tenant’s right (if any) to lease such Expansion Space shall be null and void.

28.2 Method of Exercise. The expansion option contained in this Article 28 shall be exercised (if at all) by only the Original Tenant and any Permitted Assignee of Tenant’s entire interest in the Lease only in the following manner: (1) Tenant shall deliver notice to Landlord more than fourteen (14) months nor less than twelve (12) months prior to the first day of the forty-ninth (49th) full month of the initial Lease Term (“**Expansion Date**”), stating that Tenant is exercising its option; (2) Landlord, after receipt of Tenant’s notice, shall deliver notice (the “**Expansion Notice**”) to Tenant not less than seven (7) months prior to the Expansion

Date, setting forth the exact square footage of the Expansion Space and the “Expansion Rent” as that term is defined in Section 28.3 below.

28.3 Expansion Rent. The initial rent payable by Tenant for the Expansion Space (the “**Expansion Rent**”) shall be the current rent then payable for the Premises per square foot of Net Rentable Area (including the then Base Rent (per square foot of Net Rentable Area) and Additional Rent (including the same Base Year as the initial Premises for purposes of Tenant’s Operating Costs Payment), which initial Expansion Rent shall be subject to increase in accordance with the Base Rent increases in Section 1.1M of the Lease.

28.4 Delivery of the Expansion Space. Landlord shall use commercially reasonable efforts to deliver the Expansion Space to Tenant within one hundred twenty (120) days after the Expansion Date (or, if Tenant delivers the Accelerated Expansion Notice, as soon as reasonably possible after the lease amendment is fully executed and delivered by Landlord and Tenant).

28.5 Construction of Expansion Space. The Expansion Space shall be improved by Landlord pursuant to the provisions of Exhibit “C” hereto; provided, however, that (i) in the event such Expansion Space is in “shell condition” (i.e., if not more than twenty percent (20%) of such space is comprised of enclosed areas such as, for example, office(s), kitchen room, copy room or conference room areas, and if the entire Expansion Space is not improved with at least a drop ceiling, lighting, electrical service and HVAC distributed throughout, demising walls and carpet and/or other floor coverings), then Landlord shall provide Tenant with an improvement allowance equal to [ ] [ ] [ ] per square foot of Usable Area of the Expansion Space, and (ii) in the event such Expansion Space is not in “shell condition”, then Landlord shall provide Tenant with an improvement allowance equal to [ ] [ ] [ ] per square foot of Usable Area of the Expansion Space.

28.6 Amendment to Lease. If Tenant timely exercises its option to lease the second or the third floor Expansion Space as provided herein, Landlord shall prepare an amendment to this Lease reflecting the addition of such Expansion Space to the Premises on all terms and conditions contained in this Lease otherwise applicable to the Premises including, without limitation, the Base Rent rates set forth in Section 1.1.M of this Lease; provided, however, that the parking ratio for any such Expansion Space located on the third (3rd) floor (as well as the parking ratio for any First Negotiation Space located on the third (3rd) floor) shall be based on four and one-quarter (4.25) Parking Permits for every one thousand (1,000) square feet of Usable Area in any such third (3rd) floor Expansion Space (and any such third (3rd) floor First Negotiation Space), twenty percent (20%) of which shall be reserved Parking Permits and eighty percent (80%) of which shall be unreserved Parking Permits (the “**Third Floor Expansion/First Negotiation Space Parking Ratio**”); provided further, however, that the parking ratio for any such Expansion Space located on any floor of the Building other than the third (3rd) floor (as well as the parking ratio for any First Negotiation Space located on any floor of the Building other than the third (3rd) floor) shall be based on four (4) Parking Permits for every one thousand (1,000) square feet of Usable Area in such other Expansion Space (and any such other First Negotiation Space), twenty percent (20%) of which shall be reserved Parking Permits and eighty percent (80%) of which shall be unreserved Parking Permits. Notwithstanding anything above to the contrary and upon Tenant’s prior written request, Landlord shall, in connection with Tenant’s lease of any such Expansion Space and First Negotiation Space, subject to availability (as such availability is determined by Landlord based on occupancy of the Parking Facility), provide Tenant with additional unreserved Parking Permits in the Parking Facility at the same rental rate (if any) as Tenant’s Parking Permits for unreserved parking specified in Section 1.1.P above; provided, however, that any such additional unreserved Parking Permits shall only be provided to Tenant, if at all, on a month-to-month basis and Landlord shall have the right, upon thirty (30) days prior written notice to Tenant, to recapture all or a portion of such additional Parking Permits heretofore provided to tenant. Landlord shall deliver two signed, counterpart originals of such amendment to Tenant within fifteen (15) days following Tenant’s delivery of the applicable Expansion Notice to Landlord for Tenant’s review and, provided that the amendment complies with the provisions of this Article 28, Tenant shall execute such amendment and deliver one counterpart of the same to Landlord within five (5) Business Days following Tenant’s receipt thereof. If Tenant timely exercises Tenant’s right to lease Expansion Space as set forth herein,



Tenant shall commence payment of rent for the Expansion Space and the term of the Expansion Space shall commence thirty (30) days after the Expansion Space is deemed Available for Occupancy (and, for this purpose, Sections 3.2A and 3.2B of the Lease shall apply to determine the commencement date of Tenant's lease of such space). The Lease Term of the Expansion Space shall expire co-terminously with Tenant's lease of the initial Premises.

28.7 No Defaults. The rights contained in this Article 28 shall be personal to the Original Tenant and any Permitted Assignee of the Original Tenant's entire interest in this Lease and may only be exercised by the Original Tenant (and any such Permitted Assignee) if the Original Tenant occupies at least four (4) full floors of the Building as of the date of the Expansion Notice (or Accelerated Expansion Notice, as applicable). Tenant shall not have the right to lease Expansion Space as provided in this Article 28, if, as of the date of the Expansion Notice (or Accelerated Expansion Notice, as applicable) or, at Landlord's option, as of the scheduled date of delivery of such Expansion Space to Tenant, Tenant is in default under this Lease beyond any applicable notice or cure periods.

## ARTICLE 29

### RIGHT OF FIRST NEGOTIATION

29.1 In General. Subject to the terms hereof, Landlord hereby grants to Tenant an ongoing right of first negotiation with respect to space on the ground floor, second floor (2nd) and third (3rd) floor of the Building (collectively, the "**First Negotiation Space**"). Notwithstanding the foregoing (i) such first negotiation right of Tenant shall commence only following the expiration or earlier termination of (A) any existing lease pertaining to the First Negotiation Space, (B) as to any First Negotiation Space located on the ground floor, the first lease pertaining to any portion of such First Negotiation Space located on the ground floor entered into by Landlord after the date of this Lease and (C) as to any First Negotiation Space located on the second (2nd) floor, any leases fully executed after the date hereof where Tenant previously did not exercise any contractual right of first negotiation or waived such right of first negotiation, such as any lease on the second (2nd) floor with Scripps Bank (where Tenant waived such right to lease such space by executing that certain letter dated June 14, 1999 from Louay Alsadek (on behalf of Landlord) to Greg Houck (on behalf of Tenant)) (collectively, the "**Superior Leases**"), including any renewal or extension of such existing or future lease to the extent such renewal or extension is for the same times provided in an express written provision in such lease, and (ii) such first negotiation right shall be subordinate and secondary to all rights of expansion, first refusal, first offer or similar rights granted to (A) the tenants of the Superior Leases and (B) any other tenant of the Project (the rights described in items (i) and (ii), above to be known collectively as "**Superior Rights**"). Tenant's right of first negotiation shall be on the terms and conditions set forth in this Article 29.

29.2 Procedure for Negotiation. Landlord shall notify Tenant (the "**First Negotiation Notice**") from time to time when Landlord receives a proposal for all or any portion of the First Negotiation Space which Landlord would seriously consider (and where no holder of a Superior Right desires to lease such space). The First Negotiation Notice shall describe the location of the space so offered to Tenant and shall set forth Landlord's proposed economic terms and conditions applicable to Tenant's lease of such space including, without limitation, base rent, operating expenses, rent abatement or free rent, tenant improvement allowances and other concessions, if any are applicable (collectively, the "**Economic Terms**").

29.3 Procedure for Acceptance. If Tenant wishes to exercise Tenant's right of first negotiation with respect to the space described in the First Negotiation Notice, then within five (5) Business Days after delivery of the First Negotiation Notice to Tenant ("**Election Date**"), Tenant shall deliver notice to Landlord of Tenant's exercise of its right of first negotiation with respect to the entire space described in the First Negotiation Notice based on the Economic Terms contained therein. If Tenant does not exercise its right of first negotiation within such five (5) Business Day period or if Tenant timely exercises its right of first negotiation but objects to any of the Economic Terms and if Landlord and Tenant do not mutually agree in writing on the Economic Terms within such five (5) Business day period, then, in any such event, Landlord shall be free to lease the space described in the First Negotiation Notice to any person or entity

within six (6) months after the Election Date upon any terms Landlord desires and Tenant's right of first negotiation shall terminate as to the First Negotiation Space described in the First Negotiation Notice; provided, however, that if Landlord intends to enter into a lease upon Economic Terms which are more favorable to a third party tenant than those Economic Terms proposed by Landlord in the First Negotiation Notice (i.e., the net effective Rent (taking into account Base Rent, tenant improvement allowance(s) and leasing commissions) is more than five percent (5%) below that set forth in the First Negotiation Notice over the same period of time using a ten percent (10%) discount rate), Landlord shall first deliver written notice to Tenant ("**Second Chance Notice**") providing Tenant with the opportunity to lease the First Negotiation Space on such more favorable Economic Terms. Tenant's failure to elect to lease the First Negotiation Space upon such more favorable Economic Terms by written notice to Landlord within five (5) Business Days after Tenant's receipt of such Second Chance Notice from Landlord shall be deemed to constitute Tenant's election not to lease such space upon such more favorable Economic Terms, in which case Landlord shall be entitled to lease such space to any third party on terms no more favorable to the third party than those set forth in the Second Chance Notice. If Landlord does lease such First Negotiation Space to a third party tenant pursuant to the terms and conditions of this Section 29.3 above, Tenant shall have no further right to lease such First Negotiation Space until the expiration or earlier termination of such third party lease including any renewal or extension of such third party lease. If Landlord does not lease such First Negotiation Space to a third-party tenant within six (6) months after the Election Date, then Tenant's right of first negotiation shall apply thereafter to such First Negotiation Space. Notwithstanding anything to the contrary contained herein, Tenant must elect to exercise its right of first negotiation, if at all, with respect to all of the space offered by Landlord to Tenant at any particular time, and Tenant may not elect to lease only a portion thereof.

29.4 Construction of First Negotiation Space. The First Negotiation Space shall be improved by Landlord pursuant to the provisions of Exhibit "C" hereto; provided, however, that (i) in the event such First Negotiation Space is in "shell condition" (i.e., if not more than twenty percent (20%) of such space is comprised of enclosed areas such as, for example, office(s), kitchen room, copy room or conference room areas, and the entire First Negotiation Space is not improved with at least a drop ceiling, lighting, electrical service and HVAC distributed throughout, demising walls and carpet and/or other floor coverings), then Landlord shall provide Tenant with an improvement allowance equal to Thirty-Five Dollars (\$35.00) per square foot of Usable Area of the First Negotiation Space and (ii) in the event such First Negotiation Space is not in "shell condition", then Landlord shall provide Tenant with an improvement allowance equal to [ ] per square foot of Usable Area of the First Negotiation Space.

29.5 Lease of First Negotiation Space. If Tenant timely exercises Tenant's right to lease the First Negotiation Space as set forth herein, Landlord shall prepare an amendment to the Lease reflecting the addition of such First Negotiation Space to the Premises on all terms and conditions contained in this Lease otherwise applicable to the Premises, except that (i) the parking ratio shall be based on the Expansion/First Negotiation Space Parking Ratio and (ii) the Economic Terms with respect to such First Negotiation Space shall be those set forth in the First Negotiation Notice or, if applicable, the Second Chance Notice. Landlord shall deliver four (4) signed, counterpart originals of such amendment to Tenant within ten (10) Business Days following Landlord's and Tenant's agreement upon the Economic Terms for the First Negotiation Space, for Tenant's review and, provided that the amendment complies with the provisions of this Article 29, Tenant shall execute such amendment and deliver one counterpart of the same to Landlord within ten (10) Business Days following Tenant's receipt thereof. Tenant shall commence payment of rent for the First Negotiation Space and the Lease Term of the First Negotiation Space shall commence thirty (30) days after the date such space is deemed Available for Occupancy (and, for this purpose, Sections 3.2A and 3.2B of the Lease shall apply to determine the commencement date of Tenant's lease of such space). The Lease Term for the First Negotiation Space shall expire co-terminously with Tenant's lease of the initial Premises; provided, however, that if less than forty-eight (48) months remain in the initial Lease Term (and Tenant has not delivered an Extension Notice to Landlord pursuant to Section 3.6 hereof), in the first (1st) Option Term (and Tenant has not delivered an Extension Notice to Landlord pursuant to Section 3.6 hereof) or in the second (2nd) Option Term then, notwithstanding anything above

to the contrary, Tenant acknowledges and agrees that in no event shall the term of Tenant's lease of any such First Negotiation Space be less than forty-eight (48) months unless otherwise agreed to by Landlord in its sole and absolute discretion and such extended term for the First Negotiation Space (but not the remainder of the Premises) shall constitute part of the Economic Terms for Tenant's lease of such space.

29.6 No Defaults. The rights contained in this Article 29 shall be personal to the Original Tenant and any Permitted Assignee and may only be exercised by the Original Tenant (and such Permitted Assignee) if the Original Tenant occupies, as of the date of the First Negotiation Notice, at least sixty percent (60%) of the Premises then being leased by Tenant hereunder or three (3) full floors in the Building, whichever is greater. Tenant shall not have the right to lease First Negotiation Space as provided in this Article 29 if, as of the date of the First Negotiation Notice, or, at Landlord's option, as of the scheduled date of delivery of such First Negotiation Space to Tenant, Tenant is in default under this Lease (beyond any applicable notice and cure period).

## **ARTICLE 30**

### **HAZARDOUS MATERIALS**

30.1 Tenant shall not cause or permit any Hazardous Material (as defined in Section 30.3 below) to be brought, kept or used in or about the Project by Tenant, its agents, employees or contractors other than minimal amounts of office supplies, cleaners, and other materials normally used in connection with general office use of space. Tenant indemnifies Landlord from and against any breach by Tenant of the obligations stated in the preceding sentence, and agrees to defend and hold Landlord harmless from and against any and all claims, judgments, damages, penalties, fines, costs, liabilities, or losses (including, without limitation, diminution in value of the Project, damages for the loss or restriction or use of rentable or usable space or of any amenity of the Project, damages arising from any adverse impact or marketing of space in the Project, and sums paid in settlement of claims, attorneys' fees, consultant fees, and expert fees) which arise during or after the Term of this Lease as a result of such breach, except to the extent any such damage or injury is caused by the negligence or willful misconduct of Landlord (in which case Landlord shall be responsible (and Landlord shall indemnify Tenant in the manner provided in Section 17.1 hereof) to the extent such damage or injury is not covered by insurance required to be carried by Tenant under this Lease or actually carried by Tenant). This indemnification of Landlord by Tenant includes, without limitation, costs incurred in connection with any investigation of site conditions or any cleanup, remediation, removal, or restoration work required by any federal, state, or local governmental agency or political subdivision because of Hazardous Material present in the soil or ground water on or under the Project. Without limiting the foregoing, if the presence of any Hazardous Material on the Project caused or permitted by Tenant results in any contamination of the Project and subject to the provisions of this Lease, Tenant shall promptly take all actions at its sole expense as are necessary to return the Project to the condition existing prior to the introduction of any such Hazardous Material and the contractors to be used by Tenant for such work must be approved by Landlord, which approval shall not be unreasonably withheld so long as such actions would not potentially have any material adverse long-term or short-term effect on the Project and so long as such actions do not materially interfere with the use and enjoyment of the Project by the other tenants thereof. Landlord shall not cause or permit any Hazardous Material to be brought, kept or used in or about the Project by Landlord, its agents, employees or contractors other than in compliance with applicable law. Landlord indemnifies Tenant from and against any breach by Landlord of its obligations stated in the preceding sentence, and agrees to defend and hold Tenant harmless from and against any and all claims, judgments, damages, penalties, fines, costs, liabilities, or losses (including, without limitation, sums paid in settlement of claims, attorneys' fees, consultant fees, and expert fees) which arise during or after the Term of this Lease as a result of such breach, except to the extent any such damage or injury is caused by the negligence or willful misconduct of Tenant (in which case Tenant shall be responsible (and Tenant shall indemnify Landlord in the manner provided in Section 17.1 hereof) to the extent such damage or injury is not covered by insurance required to be carried by Landlord under this Lease or actually carried by Landlord). This indemnification of Tenant by Landlord includes, without limitation, costs incurred in connection with any investigation of site conditions or any cleanup,

remediation, removal, or restoration work required by any federal, state, or local governmental agency or political subdivision because of Hazardous Material present in the soil or ground water on or under the Project in violation of applicable law.

30.2 It shall not be unreasonable for Landlord to withhold its consent to any proposed assignment or subletting or other transfer if the proposed transferee’s anticipated use of the Premises involves the generation, storage, use, treatment, or disposal of Hazardous Material other than as permitted for Tenant under Section 30.1 above.

30.3 As used herein, the term “**Hazardous Material**” means any hazardous or toxic substance, material, or waste which is or becomes regulated by any local governmental authority, the State of California or the United States Government. The term “Hazardous Material” includes, without limitation, any material or substance which is (i) defined as “Hazardous Waste,” “Extremely Hazardous Waste,” or “Restricted Hazardous Waste” under Sections 25115, 25117 or 25122.7, or listed pursuant to Section 25140, of the California Health and Safety Code, Division 20, Chapter 6.5 (Hazardous Waste Control Law), (ii) defined as a “Hazardous Substance” under Section 25316 of the California Health and Safety Code, Division 20, Chapter 6.8 (Carpenter-Presley-Tanner Hazardous Substance Account Act), (iii) defined as a “Hazardous Material,” “Hazardous Substance,” or “Hazardous Waste” under Section 25501 of the California Health and Safety Code, Division 20, Chapter 6.95 (Hazardous Materials Release Responsible Plans and Inventory), (iv) defined as a “Hazardous Substance” under Section 25281 of the California Health and Safety Code, Division 20, Chapter 6.7 (Underground Storage of Hazardous Substances), (v) petroleum, (vi) asbestos, (vii) listed under Article 9 or defined as Hazardous or extremely hazardous pursuant to Article 11 of Title 22 of the California Administrative Code, Division 4, Chapter 20, (viii) designated as a “Hazardous Substance” pursuant to Section 311 of the Federal Water Pollution Control Act (33 U.S.C. § 1317), (ix) defined as a “Hazardous Waste” pursuant to Section 1004 of the Federal Resource Conservation and Recovery Act, 42 U.S.C. § 6901 et seq. (42 U.S.C. § 6903), or (x) defined as a “Hazardous Substance” pursuant to Section 101 at the Comprehensive Environmental Response, Compensation and Liability Act, 42 U.S.C. § 9601 et seq. (42 U.S.C. § 9601).

30.4 As used herein; the term “**Laws**” mean any applicable federal, state or local laws, ordinances, or regulations relating to any Hazardous Material affecting the Project, including, without limitation, the laws, ordinances, and regulations referred to in Article 30.3 above.

IN WITNESS WHEREOF, Landlord and Tenant have executed this Lease as of the date set forth on the cover page hereof.

TENANT:  
  
BRANDES INVESTMENT PARTNERS,  
L.P.,  
a California limited partnership

By: /s/ Glenn R. Carlson  
Name: Glenn R. Carlson  
Title: Managing Partner

By: /s/ Greg S. Houck  
Name: Greg S. Houck  
Title: Operations Officer

LANDLORD:  
  
PRENTISS PROPERTIES ACQUISITION  
PARTNERS, L.P., a Delaware limited  
partnership

By: Prentiss Properties I, Inc.,  
a Delaware corporation  
Its: General Partner

By: /s/ Christopher M. Hipps  
Name: Christopher M. Hipps  
Title: Senior Vice President

By: /s/ J. Kevan Dilbeck  
Name: J. Kevan Dilbeck  
Title: Senior Vice President

**EXHIBIT "A"**

**FLOOR PLANS OF THE PREMISES**

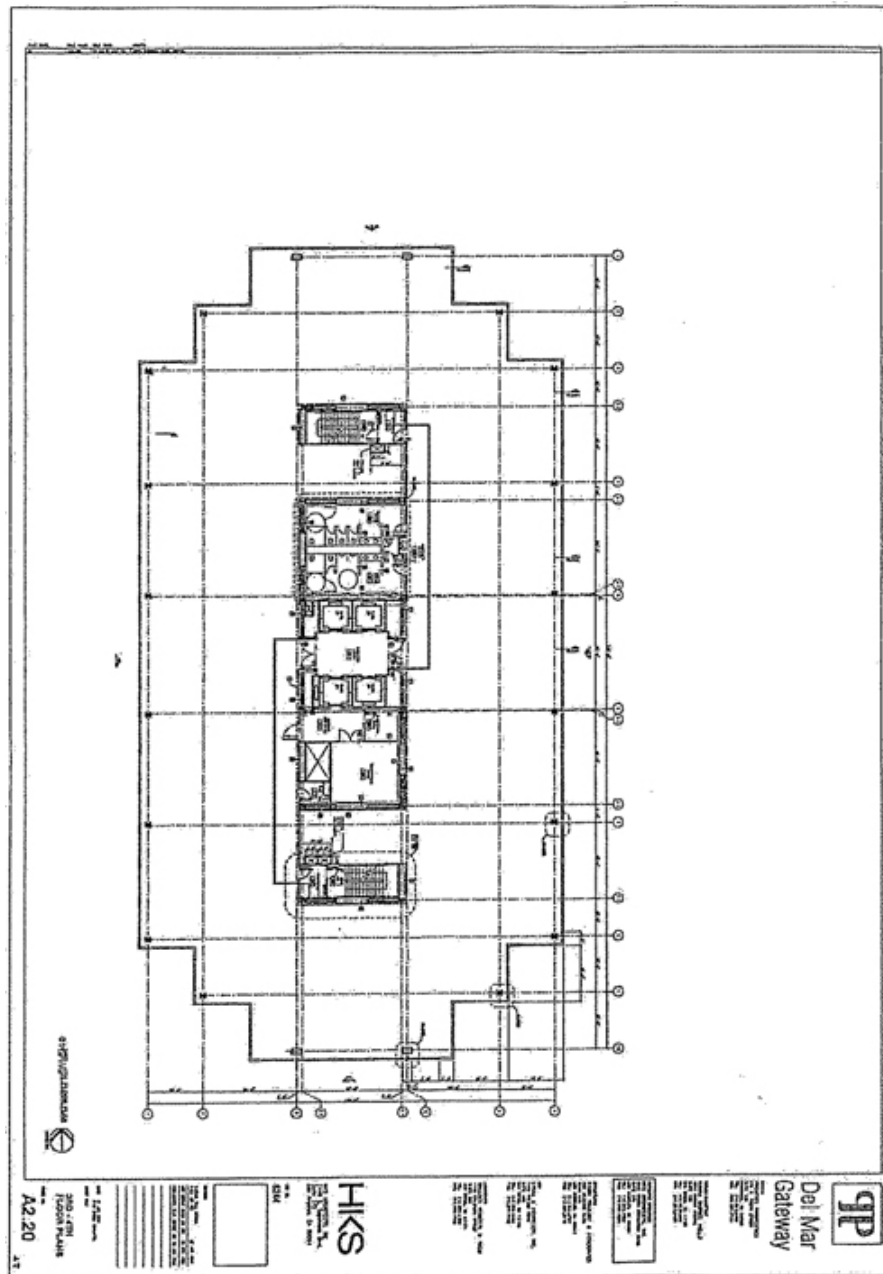
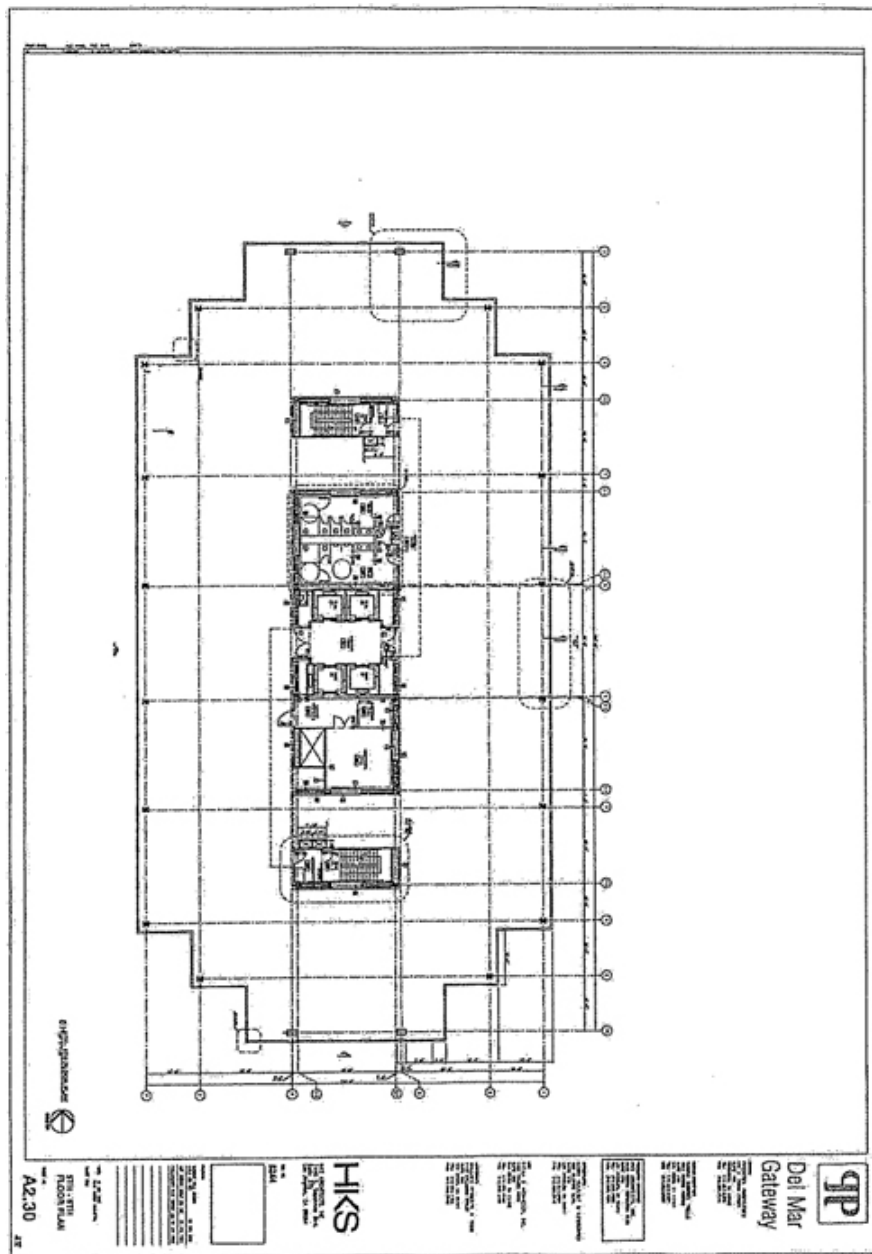


EXHIBIT "A" – Page 1

**DEL MAR GATEWAY**  
[Brandes Investment Partners, L.P.]

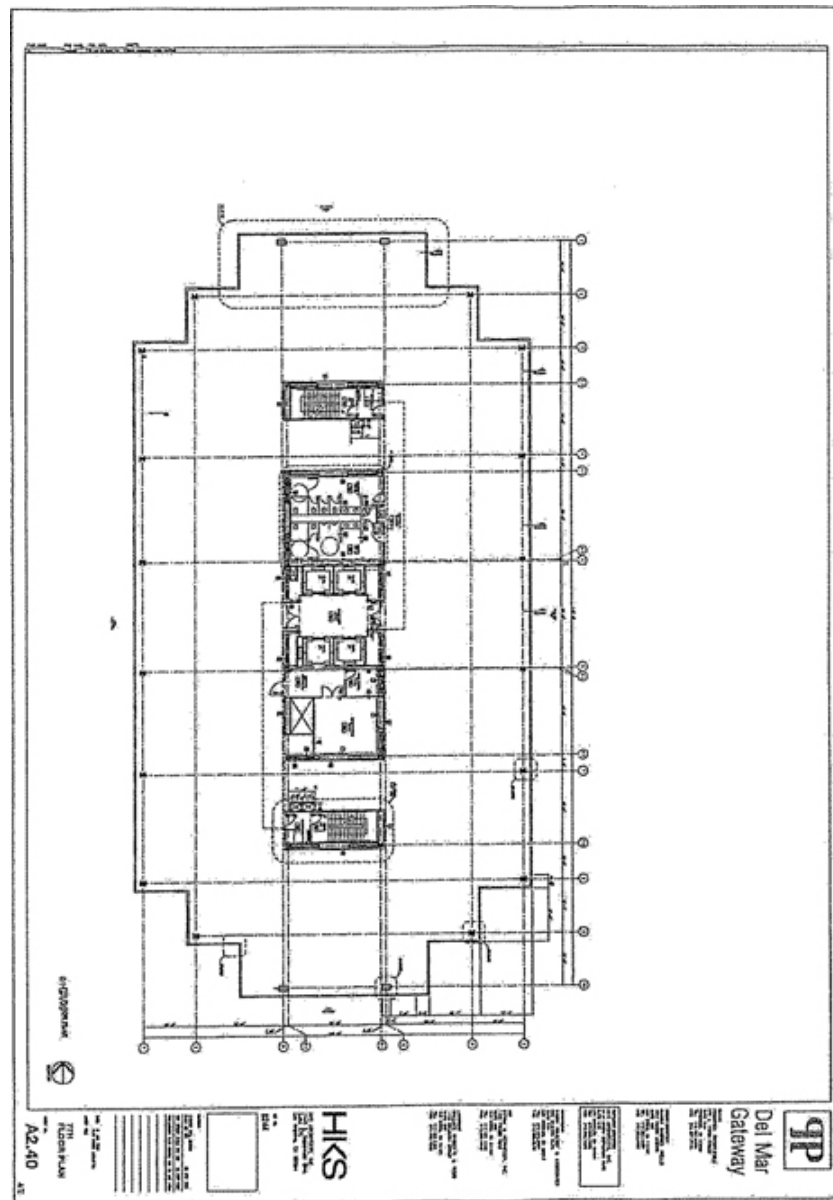
**EXHIBIT "A"**

**FLOOR PLANS OF THE PREMISES**



**EXHIBIT "A"**

**FLOOR PLANS OF THE PREMISES**

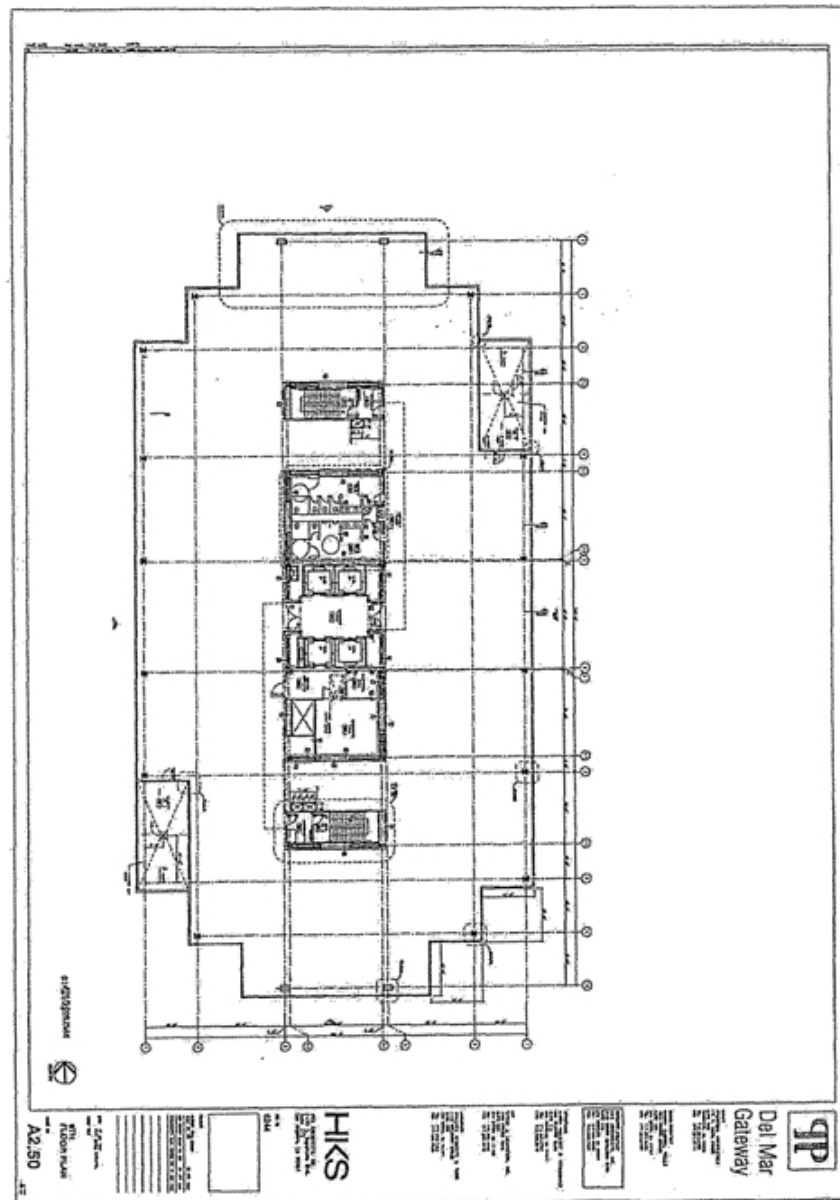


**EXHIBIT "A"** – Page 3

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[Brandes Investment Partners, L.P.]

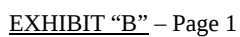
**EXHIBIT "A"**

**FLOOR PLANS OF THE PREMISES**





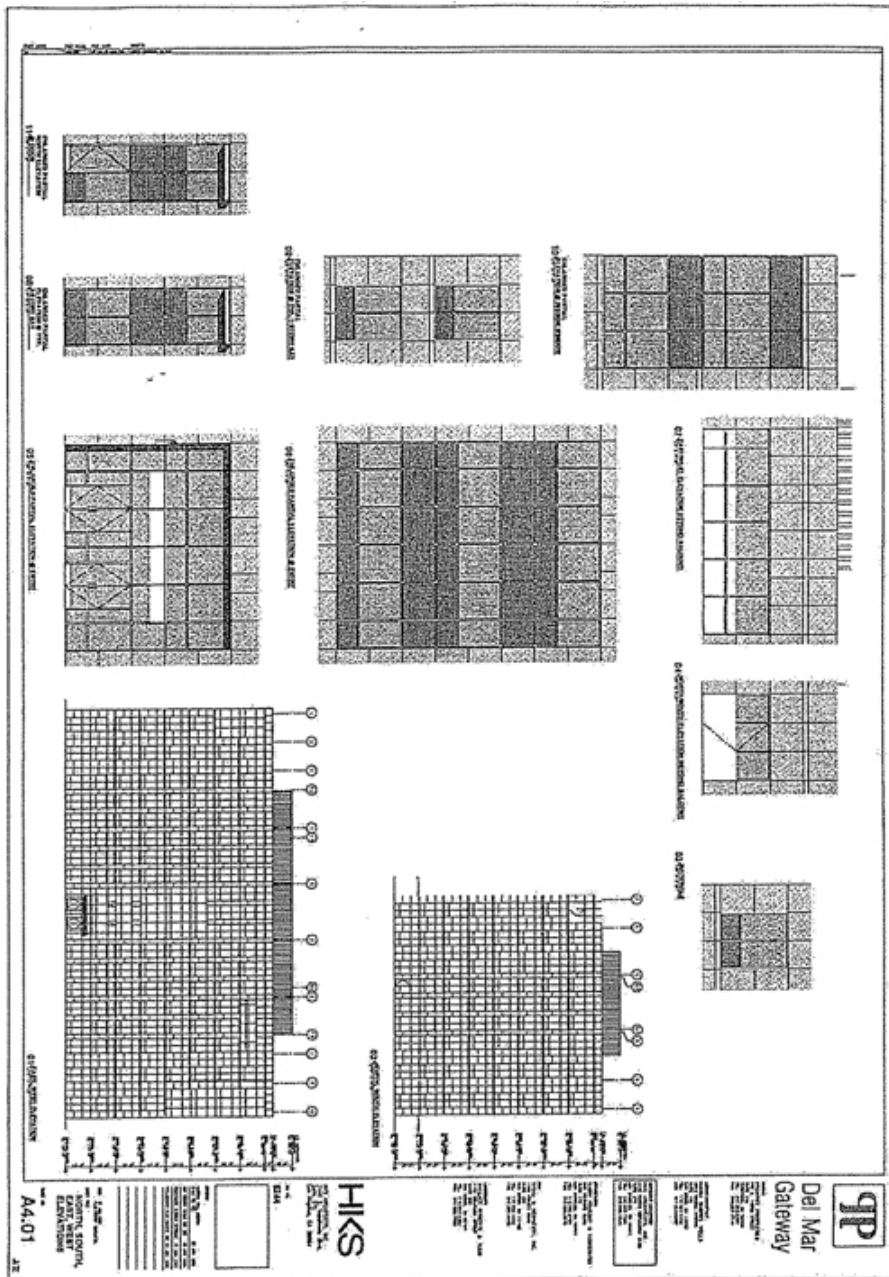
## CONCEPTUAL PLANS FOR THE PROJECT



**DEL MAR GATEWAY**  
[Brandes Investment Partners, L.P.]

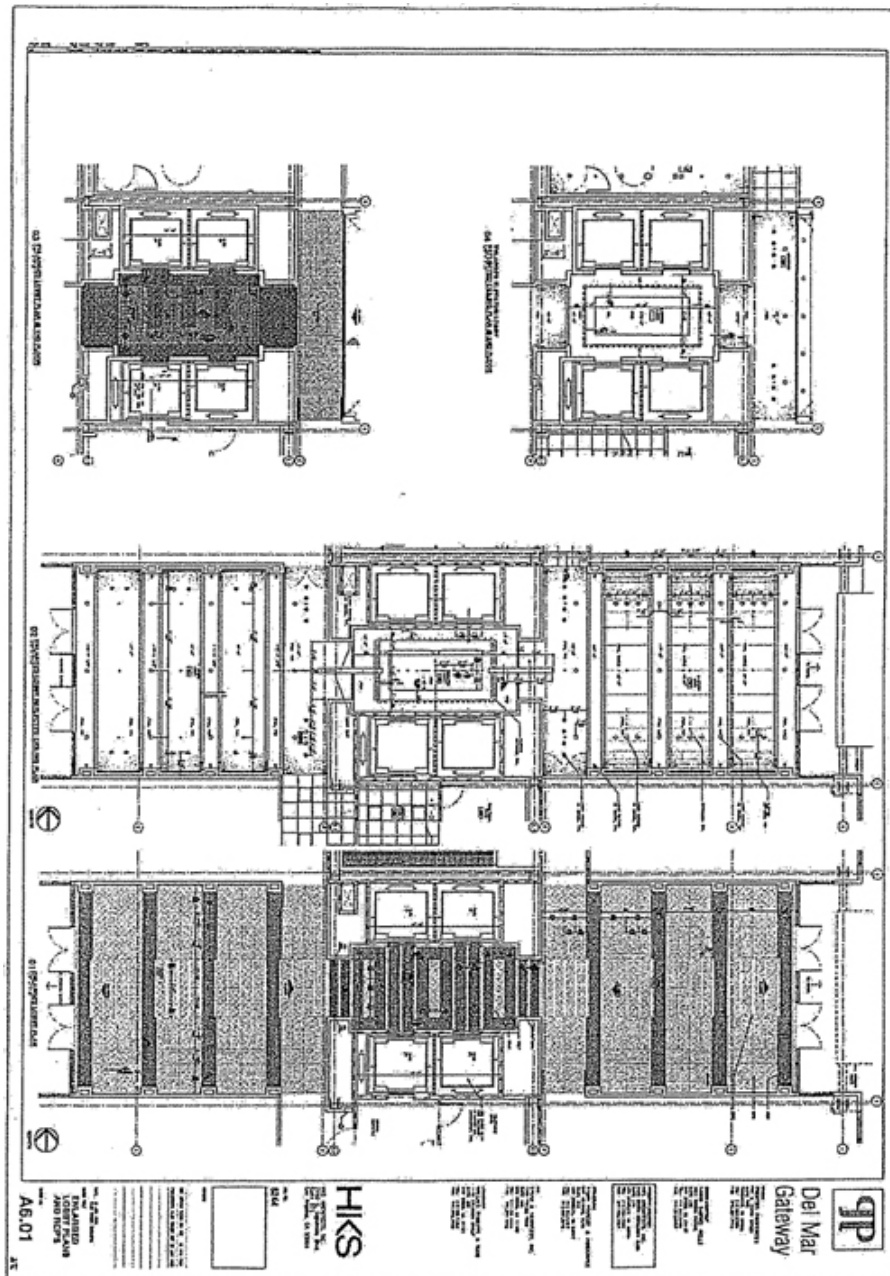
**EXHIBIT "B"**

**CONCEPTUAL PLANS FOR THE PROJECT**



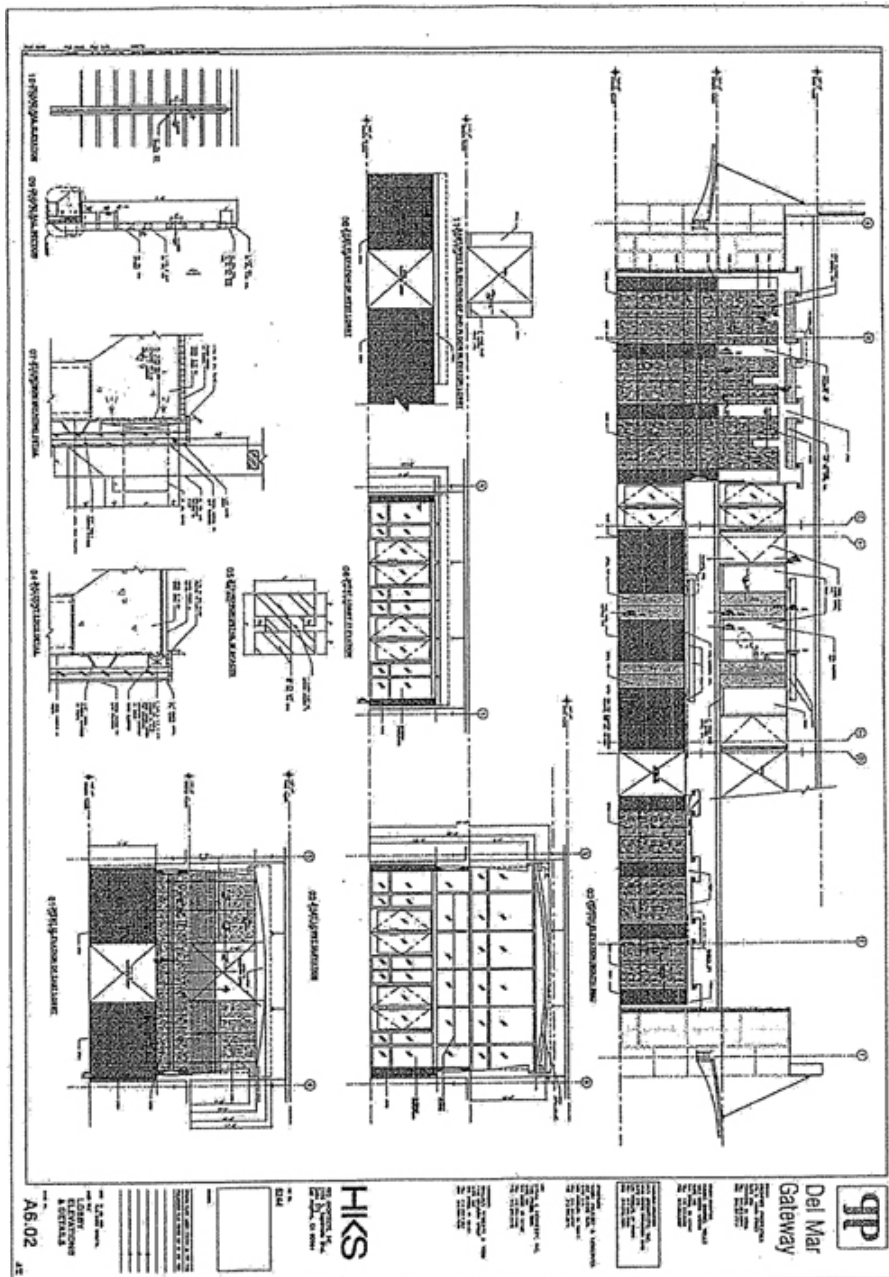
**EXHIBIT "B"**

**CONCEPTUAL PLANS FOR THE PROJECT**



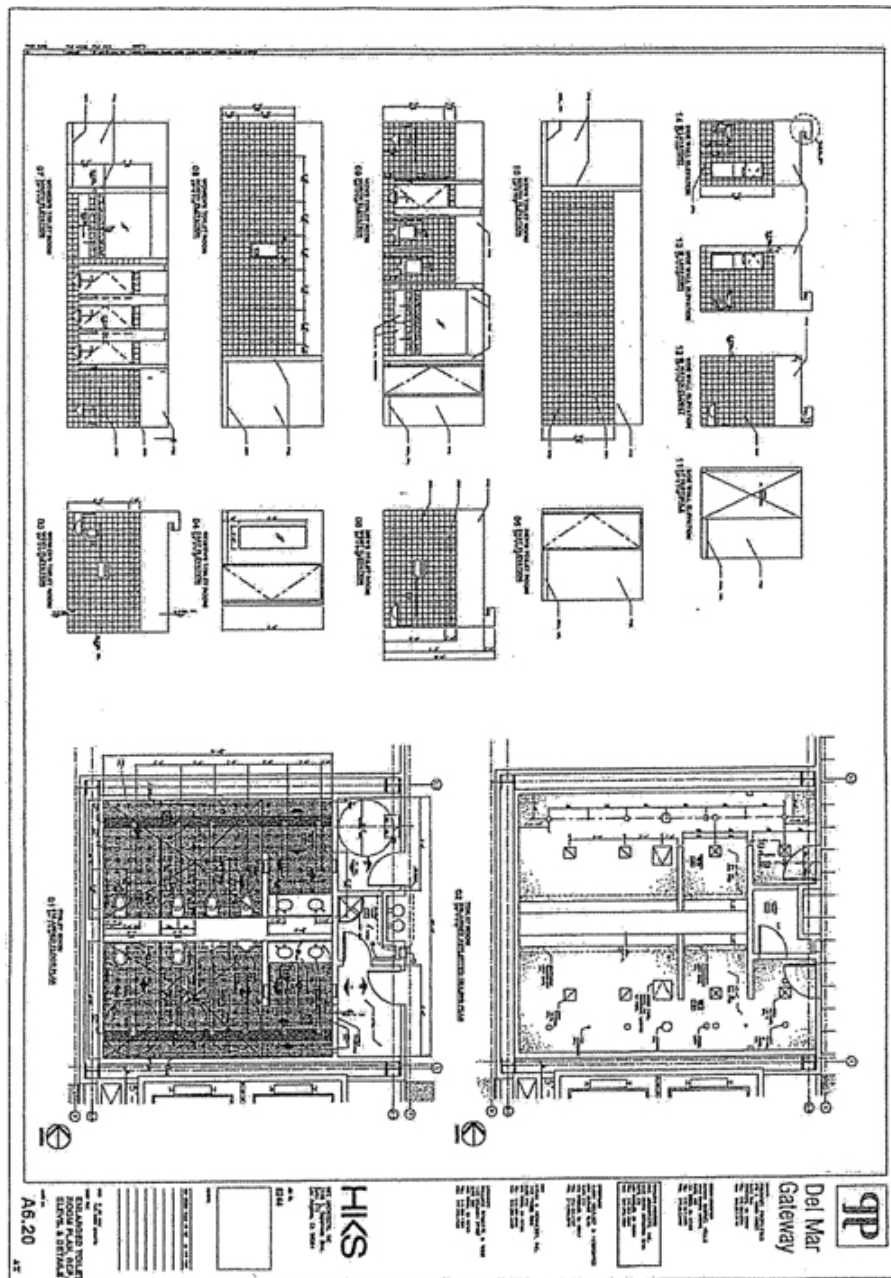
**EXHIBIT "B"**

**CONCEPTUAL PLANS FOR THE PROJECT**



**EXHIBIT "B"**

**CONCEPTUAL PLANS FOR THE PROJECT**



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**EXHIBIT B-1**

**LEGAL DESCRIPTION OF LAND**

Being a portion of Lot 1 of Pardee Visitor Center in the City of San Diego, County of San Diego, State of California according to Map thereof No. 11479 on file in the Office of the Recorder of said County and State, said portion more particularly described as follows:

Beginning at the most Northerly corner of said Lot 1, being a point on the arc of a 1061.00 foot radius curve concave Northeasterly, a radial line to said point bears South 53°07'09" West, being also a point on the Westerly Right-of-way of El Camino Real; thence Southeasterly along the Northeasterly boundary of said Lot 1 and said curve through a central angle of 10°32'32" an arc distance of 195.22 feet; thence tangent to said curve South 47°25'23" East 59.03 feet; thence leaving said boundary and said Right-of- way South 45°47'07" West 230.85 feet; thence South 44°12'53" East 5.56 feet; thence South 45°47'07" West 67.93 feet; thence South 09°07'49" East 47.41 feet; thence South 24°54'39" East 23.16 feet; thence South 01°24'24" West 114.12 feet to a point on the boundary of said Lot 1; thence along the boundary of said lot the following courses: North 88°38'17" West 1.67 feet; South 01°21'43" West 35.00 feet; North 88°38'17" West 302.50 feet; South 09°30'00" East 260.00 feet; South 37°13'42" East 205.57 feet; South 12°59'03" East 51.31 feet; south 46°03'17" East 154.36 feet; South 56°31'19" West 11.72 feet to the beginning of a tangent 25.00 foot radius curve concave Northerly; Westerly along the arc of said curve through a central angle of 77°25'24" a distance of 33.78 feet; North 46°03'17" West 127.41 feet to the beginning of a tangent 25.00 foot radius curve concave Northeasterly; Northwesterly along the arc of said curve through a central angle of 67°22'48" a distance of 29.40 feet to the beginning of a reverse 40.00 foot radius curve concave Southwesterly; Northwesterly along the arc of said curve through a central angle of 129°40'12" a distance of 90.53 feet; North 18°20'41" West 10.19 feet to the beginning of a non-tangent 107.50 foot radius curve concave Northeasterly, to which a radial line bears South 15°41'13" East; Northwesterly along the arc of said curve through a central angle of 64°04'26" a distance of 120.22 feet; North 41°36'47" West 15.81 feet; South 48°23'13" West 10.00 feet; North 41°36'47" West 40.76 feet, North 20°22'29" West 88.15 feet to the beginning of a non-tangent 1048.85 foot radius curve concave Northeasterly, to which a radial line bears South 68°05'57" West; Northwesterly along the arc of said curve through a central angle of 17°10'17" a distance of 314.34 feet; North 04°40'46" West 180.00 feet; and North 53°07'09" East 624.88 feet to the Point of Beginning.

Containing 6.846 acres.

**EXHIBIT "B-1"** – Solo Page

**DEL MAR GATEWAY**  
[Brandes Investment Partners, L.P.]

**EXHIBIT "C"**

**WORK LETTER AGREEMENT  
[ALLOWANCE]**

This WORK LETTER AGREEMENT ("**Agreement**") supplements the Office Lease (the "**Lease**") dated September , 1999, executed concurrently herewith, by and between PRENTISS PROPERTIES ACQUISITION PARTNERS, L.P., a Delaware limited partnership ("**Landlord**"), and BRANDES INVESTMENT PARTNERS, L.P., a California limited partnership ("**Tenant**"), covering certain premises described in the Lease (the "**Premises**"). All terms not defined herein shall have the same meaning as set forth in the Lease.

**1. Construction of Building.**

At Landlord's sole cost, Landlord shall construct, through its contractor, the Parking Facility and the "Building Shell" pursuant to those certain base building plans dated June 15, 1999, prepared by HKS Architects as Project No. 6244 (the "**Base Building Plans**"), which Building shell shall include the following: (a) finished concrete floor; (b) unfinished ceilings on tenant space; (c) finished core area, including elevators, toilet rooms, electrical rooms, telephone rooms, janitorial closets, freight vestibule areas, exit stairs and mechanical shaft; (d) dry wall (taped and finished, not painted) around surfaces of core walls, which dry wall shall include stud backing, drywall adapter, fire safing, and insulation; (e) primary heating, ventilating and air conditioning service to the edge of the Building core on each floor of the Premises, including providing exhausting of all toilet rooms, electrical rooms, telephone rooms, janitorial closets and exit stairs (not including branch distribution and controls); (f) primary sprinkler system, main distribution loops, primary loop piping and distribution piping on an open-plan, unoccupied basis on each floor; (g) life safety systems as required by code for the Building shell; and (h) elevator lobbies. The elevators and the items described in clauses (e), (f) and (g) above may be collectively referred to in the Lease as the "**Central Systems.**" Landlord agrees the elevators, toilet rooms, ground floor lobby areas, and such other areas built-out by Landlord that are generally intended for use and occupancy by Tenant and its employees and invitees shall be built-out in a first-class manner, using materials, fixtures, and finishes which are consistent with a "Class A" office building in the Comparison Area and of equal or greater quality than those contained in that project in the vicinity of the Building known as "Executive Center Del Mar." Furthermore, without limiting the foregoing, Landlord agrees that the design and finishes of the elevator lobbies on floors that are to be fully leased to Tenant shall be subject to Tenant's reasonable approval as to materials and color schemes, such that the same coordinate reasonably with the design and finishes of Tenant's Premises. Tenant shall notify Landlord of Tenant's approval (or disapproval, with specific reasons), of Landlord's proposed design and finishes for the elevator lobbies to be located on floors fully-leased to Tenant within ten (10) Business Days following Landlord's submitting to Tenant proposed design plans and drawings. Tenant's failure to so notify Landlord within said ten (10) Business Day period shall be deemed Tenant's approval of Landlord's proposed design and finish scheme. The Building Shell shall be constructed so as to bear a minimum "live load" of at least sixty (60) pounds per square foot and twenty (20) pounds per square foot partition load. The Building Shell shall also include a one hundred (100) ton HVAC chiller ("**Chiller**"), which Chiller shall, in Landlord's sole discretion, be primarily used by Landlord to provide excess HVAC service to the Building in accordance with the terms of this Lease.

**2. Construction Plans for Premises.**

All plans and drawings required by this Paragraph shall be prepared in accordance with the schedule provided in Paragraph 7 below.

2.1 Tenant shall retain an architect (which architect shall be subject to Landlord's reasonable prior written approval) (the "**Tenant's Architect**") to prepare, for Landlord's approval, preliminary space plans sufficient to convey the architectural design of the Premises, including preliminary partition layout and reflective ceiling plans ("**Tenant's Design Development Drawings**"). Tenant's Design Development Drawings shall be furnished to

Landlord on or before the due date specified in Section 7(ii) of this Agreement. If Landlord shall disapprove of any portion of Tenant's Design Development Drawings, Landlord shall advise Tenant of such revisions, and reasons therefor, as are reasonably required by Landlord for the purpose of obtaining approval. Tenant shall then submit to Landlord for Landlord's approval, a redesign of Tenant's Design Development Drawings, incorporating the revisions requested by Landlord and such modifications thereof as are suggested by Tenant, said modifications to be subsequently approved by Landlord prior to Tenant's submission of Final Plans. Landlord and Tenant shall work in good faith to resolve any disagreements regarding the contents of Tenant's Design Development Drawings. Notwithstanding the foregoing, any disapproval by Landlord of any portion of Tenant's Design Development Drawings shall be for good cause limited to the following: (i) lack of compliance with applicable laws, ordinances, or codes; (ii) material and adverse impact on the appearance of the exterior of the Building; (iii) material and adverse impact on the operation of the Central Systems or the structural integrity of the Building; or (iv) lack of material compliance with the standards of the National Board of Fire Underwriters. All submittals, approvals, and revisions of or to Tenant's Design Development Drawings shall be made in accordance with the schedule set forth in Section 7 below.

2.2 Based on Tenant's Design Development Drawings which have been approved by Landlord, Tenant shall cause Tenant's Architect to prepare complete architectural plans, drawings and specifications and complete engineered mechanical, structural and electrical working drawings for the Premises showing the subdivision, layout, finish and decoration work (including carpeting and other floor coverings) desired by Tenant (collectively, **"Final Plans"**; the work shown thereon being called the **"Leasehold Improvements"**) and in such form and such detail as may be reasonably required by Landlord; provided, however, that Tenant shall be required to use at least one (1) of the following engineers, Syska & Hennessy, McFarlane & Associates or Michael Wall Engineers, for those portions of the Final Plans pertaining to the electrical, mechanical, lifesafety and plumbing systems. The Final Plans shall: (i) comply with all applicable laws and ordinances, and the rules and regulations of all governmental authorities having jurisdiction; (ii) comply with all applicable insurance regulations; and (iii) include locations and complete dimensions. Any items shown on the Final Plans which are not included in the Base Building Plans shall be deemed to constitute Leasehold Improvements unless otherwise expressly provided in the Lease. Tenant's Final Plans shall be furnished to Landlord on or before the due date specified in Section 7(vi) of this Agreement for the approval of Landlord. The approval/disapproval process for the Final Plans shall be as provided in Subparagraph 2.1 above for approval by Landlord of Tenant's Design Development Drawings and in accordance with Paragraph 7 hereof (and Landlord shall have approval rights over the same as provided in Subparagraph 2.1 above). Except as otherwise provided in the Final Plans or in this Exhibit "C", the Leasehold Improvements depicted therein shall be consistent with the standards set forth in Schedule 1 attached hereto (the **"Building Standards"**), as such Building Standards may be changed by Landlord from time to time after the date hereof, in Landlord's reasonable, good faith discretion; provided, however, that any changes to the Building Standards which materially and adversely affect the build-out of the Premises, the Building or the Project and which are not required by any governmental authority or applicable law shall be subject to Tenant's prior reasonable approval; provided, however, no such changes (except if required by any governmental authority or applicable law) shall reduce the quality of the Premises, the Building, or the Project.

2.3 If the Final Plans or any amendment thereof or supplement thereto shall, due to the original design of the Premises as depicted in Tenant's Design Development Drawings, require changes in the Building shell, then, provided that such changes are not necessary due to the failure of the Building to be designed and constructed in accordance with applicable laws, codes, and ordinances, the increased cost of the Building shell work caused by such changes shall be charged against the Allowance or shall be promptly paid by Tenant if the Allowance has been expended. Notwithstanding the foregoing, Tenant shall not be liable pursuant to this subparagraph 2.3 directly or indirectly (i.e., through deduction from the Allowance) for the cost of any changes to the Building unless Landlord has first provided Tenant with advance written notice of such required changes and Tenant has not, within ten (10) Business Days of receipt of such notice, notified Landlord of its modification of Tenant's Design Development Drawing in such a manner as to render such changes to the Building Shell unnecessary.



2.4 Tenant's Design Development Drawings and the Final Plans are sometimes referred to herein as the **"Construction Drawings."** Tenant and Tenant's Architect shall verify, in the field, the dimensions and conditions as shown on the relevant portions of the Base Building Plans, and Tenant and Tenant's Architect shall be solely responsible for the same, and Landlord shall have no responsibility in connection therewith. Landlord's review of the Construction Drawings as set forth in this Agreement, shall be for its sole purpose and shall not imply Landlord's review of the same, or obligate Landlord to review the same, for quality, design, code compliance or other like matters. Accordingly, notwithstanding that any Construction Drawings are reviewed by Landlord or its space planner, architect, engineers and consultants, and notwithstanding any advice or assistance which may be rendered to Tenant by Landlord or Landlord's space planner, architect, engineers, and consultants, Landlord shall have no liability whatsoever in connection therewith and shall not be responsible for any omissions or errors contained in the Construction Drawings.

2.5 On or before the due date specified in Paragraph 7(xii), Tenant shall deliver to Landlord all applicable building permits necessary to allow "Contractor," as that term is defined in Section 4 of this Agreement, to commence and fully complete the construction of the Leasehold Improvements (collectively, the **"Permits"**) and in connection therewith, Tenant shall coordinate with Landlord in order to allow Landlord, at Landlord's option, to take part in all phases of the permitting process, and shall supply Landlord, as soon as possible, with all plan check numbers and dates of submittal. Notwithstanding the foregoing, Tenant hereby agrees that neither Landlord nor Landlord's consultants shall be responsible for obtaining any building permit for the Premises and that the obtaining of the same shall be Tenant's responsibility; provided, however, that Landlord shall, in any event, cooperate with Tenant in executing permit applications and performing other ministerial acts reasonably necessary to enable Tenant to obtain any such permit.

### **3. Allowance for Work.**

3.1 Tenant shall receive from Landlord an allowance (the **"Allowance"**) of [ ] per square foot of Usable Area of the Premises (94,865 square feet of Usable Area), i.e., [ ] [ ], which Allowance shall be used solely for the design, engineering and permitting fees, materials procurement, telephone and data cabling systems, construction management fees, and installation of the Leasehold Improvements and other aspects of the Work Cost as hereinafter defined. Subject to Article 10 of the Lease, all items of the Leasehold Improvements, whether or not the cost thereof is covered by the Allowance, shall become the property of Landlord upon expiration or earlier termination of the Lease and shall remain on the Premises at all times during the Term of this Lease. The immediately preceding sentence shall not limit Tenant's rights to remove furniture, removable fixtures (e.g., file cabinets), and the hardware elements of Tenant's Security System from the Premises upon expiration or earlier termination of the Lease so long as such removal is performed in accordance with, and subject to, the Lease. Tenant shall be entitled to no payment, credit or rent reduction for any part of the Allowance not used by Tenant as provided herein.

3.2 Prior to the commencement of any Leasehold Improvements, Landlord shall submit to Tenant a written statement of Work Cost (as hereinafter defined) of all Leasehold improvements, which written statement shall be based on the Final Plans priced on a line item basis and shall contain the bids from the contractors described in Paragraph 4 below. Thereupon Tenant shall either approve the statement or disapprove specific items and submit to Landlord revisions of Final Plans to reflect the deletion of and/or substitution for such disapproved items. Submission and approval of the written statement of Work Cost shall proceed in accordance with the schedule provided in Paragraph 7 below. Upon Tenant's approval of said statement, such approved statement to be hereinafter known as the **"Work Cost Statement,"** Landlord shall have the right to purchase materials and to commence the construction of the items included in said Work Cost Statement pursuant to Paragraph 4 hereof. To the extent the Work Cost Statement exceeds the Allowance, Tenant shall be liable for and shall pay to Landlord within ten (10) Business Days after Landlord's invoice therefor, but no earlier than sixty (60) days prior to Landlord's commencing of construction of the Leasehold Improvements (except for costs pertaining to prestock of non-standard materials or materials requiring a lead time of more than sixty (60) days, all of which costs shall be paid within such ten (10) Business Day period), the

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**DEL MAR GATEWAY**  
[Brandes Investment Partners, L.P.]

estimated excess costs for the Leasehold Improvements. To the extent that the Work Cost exceeds the amount reflected on the Work Cost Statement due to changes requested by Tenant or any governmental entity, Tenant agrees to pay to Landlord such excess (except to the extent the Allowance is still available) within ten (10) Business Days after invoice therefor (less any sums previously paid by Tenant for such excess pursuant to the Work Cost Statement). In no event will more than [ ] of the Usable Area of the Premises of the Allowance be used, in the aggregate, to pay for (i) any items for which Tenant has received an allowance from Landlord (pursuant to the other terms and provisions of this Lease), and (ii) Tenant's furniture, artifacts, equipment, Tenant's Security System, telephone systems and/or any other item of personal property which is not affixed to the Premises.

Landlord shall maintain, for at least six (6) months after the Commencement Date, complete and accurate books and records of expenditures for the actual Work Cost in accordance with generally accepted accounting principles. Tenant, at any time within six (6) months after the Commencement Date and upon at least fifteen (15) days' prior written notice to Landlord, may cause an audit to be made of all such books and records relating to the actual Work Cost. Such audit shall be conducted at Landlord's offices in Southern California. If any such audit discloses that Landlord reported to Tenant material erroneous expenditures which were not in fact made, or reported material erroneous amounts of any expenditure or of the expenditures in the aggregate, then, in addition to all other remedies which Tenant may have pursuant to this Lease or at law or in equity, Landlord shall be obligated, upon demand of Tenant, to pay to Tenant the actual, documented and reasonable cost incurred by Tenant in causing such audit to be performed, plus any amounts in excess of the Allowance paid by Tenant toward Work Cost beyond what Landlord actually expended; provided, however, that to the extent Landlord disputes the results of Tenant's audit, then such dispute shall be resolved through binding arbitration pursuant to the rules and procedures of the American Arbitration Association; provided further, however, in no event shall Landlord be responsible for the costs of the audit unless the audit is finally determined to reveal that such material, erroneous expenditures/amounts are in excess of [ ]

3.3 Until Tenant approves the Work Cost Statement and pays any excess costs to Landlord as contemplated in Subparagraph 3.2 above, Landlord shall be under no obligation to perform the installation of the items of the Leasehold Improvements.

#### **4. Construction.**

Following Landlord's approval of the Final Plans but prior to Landlord's submission to Tenant of the written statement of Work Cost, a contractor who shall construct the Leasehold Improvements shall be selected pursuant to the following procedure. The Final Plans shall be submitted by Landlord to the following contractors: (i) Swinerton & Walberg, (ii) Burger, (iii) Johnson & Jennings, (iv) Bycor and (v) Roel. Each such contractor shall submit a sealed, fixed price contract bid (on such bid form as Landlord shall designate) to construct the Leasehold Improvements. In the event that any of the foregoing contractors decline to bid on the construction of the Leasehold Improvements, the following contractor, Rudolph & Sletten, shall be allowed to bid on the construction of the Leasehold Improvements. Each contractor shall be notified in the bid package of the time schedule for construction of the Leasehold Improvements. Each contractor shall competitively bid all major trade subcontracts pertaining to the Final Plans pursuant to a competitive bidding procedure implemented by Landlord; provided, however, that the subcontractors utilized by contractor shall be subject to Landlord's reasonable approval and the bidding instructions shall provide that as to work affecting the structure of the Project and/or the systems and equipment of the Project, Landlord shall be entitled (in its sole and absolute (but good faith) discretion) to designate the subcontractors. The bids shall be submitted promptly to Landlord and a reconciliation shall be performed by Landlord to adjust inconsistent or incorrect assumptions so that a like-kind comparison can be made. The bids, as reconciled, shall be included in the statement of Work Cost. Within seven (7) days after the deadline reasonably established by Landlord for receipt of bids, Tenant shall, at the time Tenant approves the written statement of Work Cost, select a contractor who states that it will be able to meet Landlord's construction schedule; provided, however, that (a) the contractor selected by Tenant shall be subject to Landlord's reasonable approval, and (b) Landlord shall have the right to separately designate the contractor (from the list set forth above) so long as the contractor selected by

Landlord has been approved by Tenant (which approval shall not be unreasonably withheld, conditioned or delayed) and agrees it will be able to meet Landlord's construction schedule and so long as Landlord agrees to pay, subject to Tenant's obligations hereunder, the difference (if any) between the bid submitted by Landlord's designated contractor and the contractor selected by Tenant pursuant to the immediately preceding sentence, but only to the extent the total Work Cost was also increased solely on account of such bid difference. The contractor selected may be referred to herein as the **"Contractor"**. Landlord shall enter into a construction contract with the Contractor, the terms of which construction contract shall be substantially consistent with industry custom and practice. Promptly upon the commencement of the Leasehold Improvements, Landlord shall furnish Tenant with a schedule setting forth the projected completion dates therefor and showing the deadlines for any actions required to be taken by Tenant during such construction, and Landlord may from time to time during the prosecution of the Leasehold Improvements modify or amend such schedule due to delays encountered by Landlord. Without limiting Landlord's obligations and Tenant's rights and remedies set forth elsewhere in this Lease, Landlord shall make a reasonable effort to meet such schedule (as the same may be modified or amended). Landlord shall cooperate with Tenant's construction manager (if any) in a commercially reasonable manner to coordinate the construction of the Building shell with preparation for construction of the Leasehold Improvements. Landlord acknowledges and agrees that Tenant's designated construction consultant may participate in any construction meeting(s) between Landlord and Tenant.

**5. Work Cost.**

**"Work Cost"** means: (i) all design and engineering fees incurred by Tenant or Landlord in connection with the preparation of the preliminary space plans and Final Plans; (ii) governmental agency plan check, permit and other fees; (iii) sales and use taxes; (iv) Title 24 fees; (v) testing and inspecting costs; (vi) the actual costs and charges for material and labor, contractor's profit, overhead and general conditions incurred by Landlord in having the Leasehold Improvements constructed; (vii) all other costs to be expended by Landlord in the construction of the Leasehold Improvements, including those costs incurred by Landlord for construction of elements of the Leasehold Improvements in the Premises, which construction was performed by Landlord during the construction of the Building Shell for reasons of economics) and which construction is for the benefit of tenants [examples of such construction would include wall construction, column enclosures and painting outside of the core of the Building, ceiling hanger wires and window treatment]; (viii) Tenant's Monument Signage; (ix) Tenant's Security System (subject to the limitation on expenditures for Tenant's Security System described in Subparagraph 3.2 above) and (x) an administration fee for Landlord of two percent (2%) of the total Work Cost specified in (i) through (ix) above; provided, however, that in no event will the sum of Landlord's administration fee and contractor's profit, overhead, and general conditions exceed ten percent (10%) of the total Work Cost specified in (i) through (ix) above (exclusive of contractor's profit, overhead and general conditions). Notwithstanding anything to the contrary contained herein, except as provided in Paragraph 3.2 above, in no event shall the Work Cost include any costs or expenses relating to Landlord's causing the Building Shell to be constructed.

**6. Elevator.**

Landlord shall, consistent with its obligations to other tenants then in occupancy in the Building, make an elevator available to Tenant in connection with initial decorating, furnishing and moving into the Premises.

**7. Schedule.**

Preparation and approval of all plans and drawings and the Work Cost Statement shall proceed as indicated below and each action shall be completed on or before the date herein specified:

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**DEL MAR GATEWAY**  
[Brandes Investment Partners, L.P.]

	<u>Action</u>	<u>Responsibility</u>	<u>Due Date</u>
(i)	Delivery to Landlord of Tenant's Design Development Drawings	Tenant	November 29, 1999
(ii)	Delivery to Tenant of written notice approving or disapproving Tenant's Design Development Drawings	Landlord	December 8, 1999
(iii)	Delivery to Landlord, if necessary, of redesign of Tenant's Design Development Drawings	Tenant	January 7, 2000
(iv)	Delivery to Tenant of written notice of final approval of Tenant's Design Development Drawings	Landlord	January 13, 2000
(v)	Delivery to Landlord of Final Plans.	Tenant	January 24, 2000
(vi)	Delivery to Tenant of written notice approving or disapproving Final Plans	Landlord	January 28, 2000
(vii)	Delivery to Landlord, if necessary, of redesign of Final Plans	Tenant	February 3, 2000
(viii)	Delivery to Tenant of written notice of final approval of Final Plans	Landlord	February 9, 2000
(ix)	Delivery to Tenant of written statement of Work Cost	Landlord	March 8, 2000
(x)	Delivery to Landlord of written notice of final approval of Work Cost Statement	Tenant	March 20, 2000
(xi)	Delivery to Landlord of building permits	Tenant	March 21, 2000

In the event that either party fails to meet any of the aforesaid deadlines set forth in this Section 7 above, the date by which the other party is obligated to respond shall be delayed by the number of days of such failing party's delay. Furthermore, whether or not a delay in Landlord's anticipated schedule for commencing or completing the Building Shell and/or the Leasehold Improvements qualifies as a Tenant Delay pursuant hereto, Landlord shall notify Tenant of any changes or delays in Landlord's schedule for the construction of the Building, the Leasehold Improvements, or the balance of the Project.

#### **8. Delays.**

Except as otherwise set forth in Section 3.1 of the Lease, the Term of the Lease shall not commence until Landlord has substantially completed all work to be performed by Landlord in this Work Letter Agreement as provided in Section 3.1 of the Lease; provided, however, that if Landlord shall be actually delayed in substantially completing said work as a result of any of the below-stated reasons (collectively, "**Tenant Delays**") then Landlord shall be deemed to have completed the subject task by the date on which, but for the Tenant Delay, Landlord would have completed the same. No Tenant Delay shall be deemed to have occurred unless Landlord provide written notice to Tenant that Tenant has missed the applicable deadline for performance of the subject task, stating the length of the actual delay in Landlord's compliance with its obligations hereunder caused by such Tenant Delay. The following shall constitute grounds for Landlord claiming of a Tenant Delay pursuant to the foregoing:

(i) Tenant's failure to complete any action item on or before the due date which is the responsibility of Tenant (except to the extent such failure is due to Landlord's failure to meet a specific deadline), or

(ii) Tenant's changes to the Final Plans after the final approval date in Subparagraph 7(ix) above, or

(iii) Any delay of Tenant in making payment to Landlord for Tenant's share of the Work Cost, or

(iv) Tenant's request for materials, finishes or other installations that require a lead time beyond that required for Building Standard materials, finishes or installations.

As soon as reasonably possible following the Commencement Date, Landlord shall provide to Tenant a reasonably particularized statement of the net number of Tenant Delays, and, provided that Landlord provided Tenant of notice of Tenant's failure to meet the applicable deadline as provided in this Section 8 above and so long as any such Tenant Delay actually caused a delay in completing the work to be performed by Landlord pursuant to this Agreement, Tenant shall pay to Landlord, as Additional Rent under this Lease, the product of the per diem Base Rent times the number of days of such net Tenant Delays, such payment to be made within thirty (30) days of receipt of the invoice from Landlord together with said particularized statement.

#### **9. Punch-List Items.**

Within twenty-one (21) days of Substantial Completion of the entire Premises, Tenant shall provide to Landlord one (1) detailed punch-list of unfinished items of the Leasehold Improvements. Upon receipt of the punch-list, Landlord shall, at Landlord's sole cost and expense, proceed diligently to remedy such items in a professional and workmanlike manner (provided, however, that any unfinished items on such punch-list that materially and adversely affect the conduct of Tenant's business for the Permitted Use shall be remedied by Landlord within three (3) Business Days after Landlord's receipt of the punch-list or such additional period of time as is reasonably necessary to remedy such items), taking reasonable care in order to minimize only material and adverse interference with the operation of Tenant's business from the Premises; provided, however, that (i) Tenant shall be responsible, at Tenant's sole cost and expense, for the remediation of any items on the punch-list caused by Tenant's acts or omissions and (ii) this Paragraph 9 shall not be deemed to constitute a waiver by Tenant of any warranty rights that may be afforded to Tenant by the Contractor, subcontractors and/or any manufacturers.

#### **10. Early Entry.**

Provided that Tenant and its agents will not, in Landlord's sole discretion, interfere with the Contractor's work in the Building and the Premises and subject to the terms hereof, Landlord shall allow Tenant access to the Premises prior to the date of Substantial Completion of the Leasehold Improvements for the purpose of Tenant installing equipment or trade fixtures (including Tenant's data and telephone equipment, transmission cables and lines, and interior permanent and non-permanent improvements) in the Premises only. Landlord shall provide Tenant with sixty (60) days' advance written notice of Landlord's good-faith anticipated date of Substantial Completion of the Leasehold Improvements. Prior to Tenant's entry into the Premises as permitted by the terms of this Paragraph 10, Tenant shall submit a schedule to Landlord and the Contractor, for their reasonable approval, which schedule shall detail the anticipated timing and purpose of Tenant's entry. Without limiting the foregoing, Tenant's senior management, construction manager and other designated representatives shall have the right, upon reasonable advance written notice to Landlord, to enter the Premises during the construction of the Leasehold Improvements to observe the progress thereof and to facilitate Tenant's plans for fixturing and using the Premises. Tenant shall hold Landlord harmless from and indemnify, protect and defend Landlord against any loss or damage to the Building or Premises and against injury to any persons caused by Tenant's actions pursuant to this Paragraph 10.

**11. Moving Allowance.**

Landlord hereby agrees to reimburse Tenant for costs (“**Moving Costs**”) up to One and 50/100 Dollars (\$1.50) per square foot of Usable Area in the Premises that Tenant actually incurs in relocating from Tenant’s premises covered under the Existing Sublease and lease(s) for office space in San Diego County in existence as of the date hereof by and between Tenant and the landlord of such lease(s) (or, to the extent applicable, from Tenant’s temporary space) to the Premises (“**Moving Allowance**”). Landlord shall reimburse Tenant for Moving Costs actually incurred by Tenant within thirty (30) day after the later of (i) Landlord’s receipt of reasonably particularized invoices evidencing Tenant’s Moving Costs and (ii) the Commencement Date.

**12. UPS System Allowance.**

Landlord shall provide to tenant an allowance (the “**UPS System Allowance**”) in an amount up to [ ] for the costs relating to the purchase and installation by Tenant of an uninterrupted power supply system (“**UPS System**”) for the Premises in a location in the Building or the Project to be mutually agreed upon by Landlord and Tenant. The UPS System Allowance shall be disbursed by Landlord in accordance with the general terms, conditions, and procedures set forth in Section 26.3(A) of the Lease). Except as otherwise expressly provided in the Lease, Tenant shall be entitled to no credit for any unused portion of the UPS System Allowance. Tenant’s right to install, replace, repair, remove, operate and maintain the UPS System shall be subject to Article 10 of the Lease and shall be subject to all governmental laws, rules and regulations. Landlord makes no representation that such laws, rules and regulations permit such installation and operation. All costs of installation, operation and maintenance of the UPS System and any necessary related equipment (including, without limitation, costs of obtaining any necessary permits and connections to the Building’s electrical system) shall be borne by Tenant. In connection with the operation of the UPS System, Landlord shall, upon Tenant’s written request sent to Landlord (if at all) within thirty (30) days after the full execution and delivery of this Lease, increase the capacity of Landlord’s emergency diesel generator used in the Project to accommodate the operation of the UPS System; provided, however; that (i) Tenant agrees to pay to Landlord any and all costs incurred by Landlord in increasing the capacity of the diesel generator to accommodate the UPS System including, but not limited to, the additional costs of any such increased capacity generator in excess of the costs of the generator that would have been installed by Landlord in the Project if such generator did not have to accommodate the UPS System, as well as any permitting costs, increased maintenance costs and all other costs incurred by Landlord in having Landlord’s diesel generator accommodate the UPS System, all of which costs shall be paid by Tenant to Landlord within ten (10) days of Landlord’s submittal to Tenant of a reasonably particularized invoice evidencing any such increased costs (provided, however, that Landlord acknowledges and agrees that Tenant may apply the UPS System Allowance toward the costs described in this subsection (i)), (ii) Tenant acknowledges and agrees that in no event shall Landlord be liable to Tenant in any manner whatsoever for any failure of Landlord’s emergency diesel generator, and (iii) Tenant shall install a supplementary battery power system to operate the UPS System.

**13. Approvals.**

Any approvals to be given by either Landlord or Tenant shall be given within the time period specified in this Exhibit “C” for the giving or withholding of such approval. Failure of the party having approval rights over the subject item to grant or deny such approval within the specified time frame shall be deemed such party’s approval thereof.

**14. Pooling of Allowances.**

Notwithstanding anything to the contrary contained in the Lease but except as otherwise provided in Article 26 of the Lease, in the event that Tenant does not expend the Allowance, the Moving Allowance, and/or the UPS System Allowance (but specifically not including any Option Term Refurbishment Allowance, the Seventh Year Refurbishment Allowance, or any allowance available to Tenant under Sections 28.5 and 29.4 of the Lease) on the item for which the Allowance, the Moving Allowance and/or the UPS System Allowance is designated, Tenant shall have the right, upon prior written notice to Landlord, to utilize such unused portion of any

such allowance for any costs incurred or amounts expended by Tenant for the items covered by the Allowance, the Moving Allowance and/or the UPS System Allowance and which exceed the amount of the allowance designated for such item. For example, if the Moving Allowance is [ ] per square foot of Usable Area of the Premises, and Tenant expended and was reimbursed only for [ ] per square foot of Usable Area of the Premises, Tenant would have the right to apply said [ ] excess toward costs incurred by Tenant in installing the UPS System, thereby effectively increasing the amount of said UPS System Allowance by [ ] per Usable Area of the Premises.

TENANT:

BRANDES INVESTMENT PARTNERS,  
L.P.,  
a California limited partnership

By: /s/ Glenn R. Carlson  
Name: Glenn R. Carlson  
Title: Managing Partner

By: /s/ Greg S. Houck  
Name: Greg S. Houck  
Title: Operations Officer

LANDLORD:

PRENTISS PROPERTIES ACQUISITION  
PARTNERS, L.P., a Delaware limited  
partnership

By: Prentiss Properties I, Inc.,  
Its: General Partner

By: /s/ Christopher M. Hipps  
Name: Christopher M. Hipps  
Title: Senior Vice President

By: /s/ J. Kevan Dilbeck  
Name: J. Kevan Dilbeck  
Title: Senior Vice President

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**SCHEDULE 1 TO EXHIBIT “C”**

**BUILDING STANDARDS**

Those Building Standards dated August 9, 1999 for the Tenant Improvements, and June 15, 1999, for the Building, prepared by HKS Architects.

EXHIBIT “C” - Page 10

**DEL MAR GATEWAY**  
[Brandes Investment Partners, L.P.]



**EXHIBIT “D”**

**FORM OF COMMENCEMENT NOTICE**

This Commencement Notice is delivered this     day of     , 199     , by Prentiss Properties Acquisition Partners, L.P., a Delaware limited partnership (“**Landlord**”) to     , a     (“**Tenant**”), pursuant to the provisions of Section 3.3 of that certain Lease Agreement (the “**Lease**”) dated     , 199     , by and between Landlord and Tenant covering certain space in the Building known as     . All terms used herein with their initial letter capitalized shall have the meaning assigned to such terms in the Lease.

**W I T N E S S E T H:**

1. The Building, the Premises, the Parking Facility, and all other improvements required to be constructed and furnished by Landlord in accordance with the terms of the Lease have been satisfactorily completed by the Landlord and accepted by the Tenant.
2. The Premises have been delivered to, and accepted by, the Tenant, subject to the completion of “punch list” items.
3. The Commencement Date of the Lease is the     day of     , 199     , and the Expiration Date is the     day of     , 199     ,
4. The Premises consist of     square feet of Net Rentable Area, including     square feet on the fourth floor,     square feet on the fifth floor,     square feet on the sixth floor,     square feet on the seventh floor, and     square feet on the eighth floor of the Building. The Building consists of an aggregate of     square feet of Net Rentable Area.
5. The Base Rent is \$     per annum, payable in monthly installments of \$     , subject, however, to the provisions of the Lease relating to adjustments of Tenant’s Operating Costs Payment.
6. Remittance of the foregoing payments shall be made on the first day of each month in accordance with the terms and conditions of the Lease at the following address:

Prentiss Properties Acquisition Partners, L.P.

\_\_\_\_\_  
\_\_\_\_\_

IN WITNESS WHEREOF, this instrument has been duly executed by Landlord as of the date first written above.

LANDLORD:

Prentiss Properties Acquisition Partners, L.P., a  
a Delaware limited partnership

By:     Prentiss Properties I, Inc., general partner

By:     **[SAMPLE ONLY; NOT FOR  
EXECUTION]**

Name:\_\_\_\_\_

Title:\_\_\_\_\_

**EXHIBIT “D”** – Solo Page

**DEL MAR GATEWAY**  
[Brandes Investment Partners, L.P.]

**EXHIBIT “E”**

**FORM OF TENANT’S LETTER OF CREDIT**

Prentiss Properties Acquisition Partners, L.P.  
970 West 190th Street, Suite 550  
Torrance, California 90502  
Attention: Mr. Chris Hipps

Ladies and Gentlemen:

We hereby establish in your favor, for the account of Brandes Investment Partners, L.P., a California limited partnership (“**Applicant**”), our Irrevocable Letter of Credit and authorize you to draw on us at sight the aggregate amount of One Million Dollars (\$1,000,000.00) (“**Stated Amount**”).

Funds under this Letter of Credit are available to Prentiss Properties Acquisition Partners, L.P. (“**Beneficiary**”).

Any and all of the sums hereunder may be drawn down at any time and from time to time from and after the date hereof by Beneficiary when accompanied by this Letter of Credit and a written certification signed by an authorized signatory of Beneficiary certifying that such sums are due and owing to Beneficiary as a result of a default by Applicant with respect to any provision of that certain Lease Agreement dated September , 1999 (“**Lease**”) by and between Beneficiary, as Landlord, and Brandes Investments Partners, L.P., as Tenant, together with a notarized certification by any such individual representing that such individual is authorized by Beneficiary to take such action on behalf of Beneficiary. The sums drawn by Beneficiary under this Letter of Credit shall be payable upon demand without necessity of notice to the Applicant. Partial drawings shall be permitted.

Subject to our receipt of a written authorization signed by an authorized signatory of Beneficiary, the Stated Amount of this Letter of Credit shall be reduced to the following amounts on the following dates (“**Adjustment Dates**”):

<u>Adjustment Dates</u>	<u>Tenant LC Stated Amount</u>
Commencement Date:	[ ]
Last day of the month in which the twelve (12) month anniversary of the Commencement Date occurs:	[ ]
Last day of the month in which the twenty-four (24) month anniversary of the Commencement Date occurs:	[ ]
Last day of the month in which the thirty-six (36) month anniversary of the Commencement Date occurs:	[ ]
Last day of the month in which the forty-eight (48) month anniversary of the Commencement Date occurs:	[ ]
Last day of the month in which the sixty (60) month anniversary of the Commencement Date occurs:	[ ]

Last day of the month in which the seventy-two (72) month anniversary of the Commencement Date occurs: [                    ]

Last day of the month in which the eighty-four (84) month anniversary of the Commencement Date occurs and continuing, subject to Section 25.26 of the Lease, for the balance of the Term (including any Option Term (if any)): [                    ]

This Letter of Credit is transferable in its entirety. Should a transfer be desired, such transfer will be subject to the return to us of this Letter of Credit, together with written instructions.

The amount of each draft must be endorsed on the reverse hereof by the negotiating bank. We hereby agree that this Letter of Credit shall be duly honored upon presentation and delivery of the certification specified above.

This Letter of Credit shall expire on                   ,                    (“**Expiry Date**”). This Letter of Credit shall constitute a direct draw credit and you shall not be required to give notice or make any prior demand or presentment to Tenant with respect to the payment of any sum as to which a draw is made hereunder.

Notwithstanding the above expiration of this Letter of Credit, the term of this Letter of Credit shall be automatically renewed for successive, additional one (1) year periods unless, at least thirty (30) days prior to any such date of expiration, the undersigned shall give written notice to Beneficiary, by certified mail, return receipt requested and at the address set forth above or at such other address as may be given to the undersigned by Beneficiary, that this Letter of Credit will not be renewed,

This Letter of Credit is governed by the Uniform Customs and Practice for Documentary Credits (1993 Revision), International Chamber of Commerce Publication 500.

Very truly yours,  
(Name of Issuing Bank)

By:\_\_\_\_\_

**EXHIBIT “F”**

**FORM OF SUBORDINATION, NON-DISTURBANCE AND ATTORNMENT AGREEMENT**

THIS NONDISTURBANCE, ATTORNMENT AND SUBORDINATION AGREEMENT made this      day of      1999, by and between SOCIETE GENERALE, a French banking corporation acting through its Southwest Agency (the “**Lender**”), and BRANDES INVESTMENT PARTNERS, L.P., a California limited partnership (“**Tenant**”), whose address is Brandes Investment Partners, L.P., 12750 High Bluff Drive, San Diego, California 92130-2083, Attention: Greg Houck.

**W I T N E S S E T H**

WHEREAS, Tenant is the Owner of the tenant’s interest under that certain lease dated September      , 1999 (as the same has been or may be amended, modified or otherwise supplemented from time to time, the “**Lease**”) between PRENTISS PROPERTIES ACQUISITION PARTNERS, L.P., a Delaware limited partnership, as landlord (“**Landlord**”), and Tenant; and

WHEREAS, Lender has made, or intends to make, a loan to Landlord which is or will be secured, inter alia, by the lien of a certain Deed of Trust, Security Agreement, Assignment of Rents, and Financing Statement executed or to be executed by Landlord for the benefit of Lender (as the same may be amended, modified or Supplemented from time to time, the “**Mortgage**”), encumbering, inter alia, the Landlord’s interest in the property more particularly described in Exhibit A attached hereto (the “**Property**”); and

WHEREAS, Lender has agreed upon certain conditions to grant certain rights of non-disturbance to Tenant in consideration for Tenant’s obligations contained herein;

NOW, THEREFORE, in consideration of the premises and the mutual execution of this Agreement by the parties, Lender and Tenant hereby agree as follows:

1. Subordination. The Lease now is and at all times shall continue to be subject and subordinate in each and every respect to the Mortgage and to the lien of the Mortgage and to any and all increases, renewals, modifications, amendments, supplements, extensions, substitutions, and replacements of the Mortgage, including, without limitation, amendments which increase the amount of the indebtedness secured thereby.

2. Nondisturbance. So long as no default exists under the Lease or this Agreement beyond any applicable grace or cure period, the Lease shall not be terminated, nor shall Tenant’s possession of the premises demised under the Lease or other rights and options thereunder be disturbed in any foreclosure action or proceeding instituted under or in connection with the Mortgage unless such right would have existed if the Mortgage had not been made.

3. Attornment. If the interest of Landlord under the Lease shall be transferred to (a) Lender or Lender’s nominee or designee, (b) any assignee or transferee from Lender or Lender’s nominee or designee, or (c) any other person or entity as may become the owner of Landlord’s interest by purchase at foreclosure or by deed in lieu of foreclosure or otherwise (any such party described in clause (a), (b) or (c) above, the “**Successor Landlord**”), Tenant shall be bound to Successor Landlord under all of the terms, covenants and conditions of the Lease for the balance of the term thereof remaining and any extensions or renewals thereof which may be effected in accordance with any option therefor in the Lease, with the same force and effect as if Successor Landlord were the landlord under the Lease, provided that the provisions of the Mortgage shall govern with respect to the disposition of any casualty insurance proceeds or condemnation awards and no Successor Landlord shall be:

(a) liable for any act or omission of any prior lessor or landlord; or

(b) subject to any offsets or defenses which Tenant might have against any prior lessor or landlord other than the offset rights expressly provided to Tenant under Section 3.8C and Section 9.5 of the Lease; or

(c) bound by any rent or additional rent which Tenant might have paid to any prior lessor or landlord more than one month prior to accrual of such rent and all such prepaid rent and additional rent shall remain due and owing without regard to such prepayment; or

(d) bound by any (i) Material Modification (as hereinafter defined) made without Lender’s prior written consent, or (ii) cancellation of the Lease or surrender of the premises demised under the Lease (other than pursuant to a right expressly provided in the Lease) made without Lender’s prior written consent; or

(e) responsible for the making of repairs in or to the Property in the case of damage or destruction of the Property or any part thereof due to fire or other casualty or by reason of condemnation; or

(f) obligated to complete any construction work required to be done by any prior lessor or landlord or to reimburse Tenant for the cost of any construction work done by Tenant other than in respect of the Allowance pursuant to Section 3 of Exhibit "C" to the Lease.

As used herein, the term "Material Modification" shall mean any amendment or modification of the Lease, in each case whether applicable to the initial term or any extended term of the Lease and whether applicable to the initial premises or any expansion or preferential right space under the Lease which (i) reduces the Base Rent or proportionate share of Operations Cost obligations of Tenant (on a per rentable square foot basis) or defers the timing of payment of any such rental obligations; (ii) results in a reduction in the size of the demised premises; (iii) results in a delay of the commencement date or otherwise affects the term of the Lease; (iv) increases the amount or accelerates the timing of payment of any allowance being provided by Landlord or increases or accelerates the performance of any construction maintenance or operational obligations of Landlord; (v) reduces the Security Deposit (except as expressly contemplated by the Lease); (vi) increases the offset rights, penalties or remedies available to Tenant for a Landlord default; or (vii) amends the provisions of the Lease pertaining to Tenant default, assignment and subletting, casualty and condemnation, or providing rights to, or for the benefit of, any lender, mortgagee, or Successor Landlord. As between Lender and Tenant, Lender shall be deemed to have approved any request for consent to a Material Modification if Lender shall fail to approve or disapprove such request within ten (10) business days after receipt of such request in writing, provided such written request contains the following statement in bold and all capital letters: "IF LENDER FAILS TO APPROVE OR DISAPPROVE THIS REQUEST FOR A MATERIAL MODIFICATION OF THE LEASE WITHIN TEN (10) BUSINESS DAYS OF RECEIPT HEREOF, LENDER SHALL BE DEEMED TO HAVE APPROVED SUCH REQUEST."

Tenant hereby attorns to Successor Landlord and agrees to promptly execute and deliver any instrument that Successor Landlord may reasonably request to evidence such attornment, provided, however, that such attornment shall be effective and self-operative upon Successor Landlord's succeeding to the interest of Landlord under the Lease without the execution of any further instruments.

#### 4. Covenants of Tenant.

(a) Tenant agrees for the benefit of Lender that so long as the Mortgage remains a lien upon the Property, Tenant will not without Lender's consent:

- (i) pay any rent more than one (1) month in advance of accrual;
- (ii) surrender the tenant's estate under the Lease other than pursuant to a right expressly provided in the Lease;
- (iii) consent to any Material Modification of the terms of the Lease; or
- (iv) consent to termination of the Lease by the landlord thereunder other than pursuant to a right expressly provided in the Lease.

(b) If any default of Landlord under the Lease would give Tenant the right, immediately or after notice or lapse of a period of time or both, to cancel or terminate the Lease or to claim a partial or total eviction or constructive eviction, Tenant shall not exercise such right until:

- (i) Tenant has given written notice of such act or omission to Landlord and, simultaneously, or as soon thereafter as possible, to Lender, and
- (ii) Landlord shall have failed to cure the same within the time limits set forth in the Lease: and
- (iii) Lender shall have failed to remedy such act or omission:
  - (A) in the case of any act or omission which is capable of being remedied without possession of the Property, within the cure period available to Landlord under the Lease plus sixty (60) days, and
  - (B) in the case of any act or omission which is not capable of being remedied without possession of the Property, within sixty (60) days following the date on which such possession is obtained by Lender.

#### 5. Representations and Warranties. Tenant represents to Lender that:

- (a) The Lease is in full force and effect and has not been modified.
- (b) [Intentionally omitted.]
- (c) No rent has been paid under the Lease more than one month in advance of accrual.

(d) To the best knowledge of Tenant on the date of this Agreement there exists no default or event of default by Landlord or the undersigned under the Lease and no event has occurred which, with the giving of notice, lapse of time or both, would constitute a default or event of default by Landlord under the Lease, and Tenant has no present charge, lien, claim, or right of offset under the Lease or otherwise, against rents or other charges due or to become due under the Lease.

6. Limited Liability.

(a) Except as specifically provided in this Agreement, Lender shall not, by virtue of this Agreement, the Mortgage or any other instrument to which Lender may be a party, be or become subject to any liability or obligation to Tenant whether under the Lease or otherwise.

(b) All obligations of a Successor Landlord under the Lease and this Agreement shall continue only so long as such Successor Landlord owns the Property and in the event of any such sale, conveyance, assignment or transfer by such Successor Landlord of its interest in the Property, such Successor Landlord shall be and hereby is entirely freed and relieved of all covenants and obligations under this Agreement and the Lease accruing from and after the date of such sale, conveyance, assignment or transfer. The partners, shareholders, directors, officers and principals, direct and indirect, of any Successor Landlord (collectively the “**Exculpated Parties**”) shall not be liable for the performance of such Successor Landlord’s obligations under this Agreement and the Lease. Tenant shall look solely to the current Successor Landlord to enforce any Successor Landlord’s obligations under this Agreement and the Lease for any obligations accruing during such Successor Landlord’s period of ownership of the Property and shall not seek any damages against any of the Exculpated Parties. The liability of any Successor Landlord for its obligations under this Agreement and the Lease shall be limited to such Successor Landlord’s interest in the Property and Tenant shall not look to any other property or assets of such Successor Landlord or the property or assets of any of the Exculpated Parties in seeking either to enforce such Successor Landlord’s obligations or to satisfy a judgment for such Successor Landlord’s failure to perform such obligations.

7. Direct Payments to Lender. Tenant agrees that after Lender gives notice to Tenant stating that a default has occurred under the Mortgage or under the loan documents delivered in connection with the Mortgage and that rent under the Lease should be paid to Lender, Tenant will pay to Lender, or in accordance with the directions of Lender, as and when due, all rent, additional rent and other monies due and to become due to Landlord under the Lease. Landlord hereby authorizes Tenant to make all payments as provided for in this paragraph.

8. Successors and Assigns.

(a) This Agreement shall be binding upon and inure to the benefit of (i) Lender and its successors and assigns, including any transferee or assignee of Lender of the Mortgage, (ii) any Successor Landlord, and (iii) Tenant and its successors and assigns as holders of the interest of the tenant under the Lease.

(b) The term “Landlord” as used in this Agreement shall be deemed to include the present landlord under the Lease and such landlord’s successors in interest under the Lease. The term “Tenant” as used in this Agreement, shall be deemed to include the present tenant under the Lease and such Tenant’s successor’s in interest under the Lease.

9. Choice of Law. This Agreement shall be governed by and construed in accordance with the laws of the State of California.

10. Non-Waiver. No indulgence, waiver election or non-election by the Lender under the Mortgage or any other loan documents associated with the Mortgage shall affect this Agreement.

11. Notices. Any notices or communications given under this Agreement shall be in writing and shall be deemed to be properly given when and if delivered in person or on the first business day after being deposited for overnight delivery with Federal Express or a comparable express overnight delivery system or five (5) days after being sent by registered or certified mail, return receipt requested, postage prepaid, addressed to (a) Lender, at Societe Generale, 2001 Ross Avenue, Suite 4900, Dallas, Texas 75201, Attention: Jeff Schultz, with a copy thereof to Lender’s counsel, Locke Liddell & Sapp LLP, 2200 Ross Avenue, Suite 2200, Texas 75201, Attention: Thomas P. Arnold, (b) Tenant, prior to Tenant’s occupancy of the premises, at Brandes Investment Partners, L.P., 12750 High Bluff Drive, San Diego, California 92130-2083, Attention: Greg Houck, and to the premises address after Tenant’s occupancy of premises, or (c) Landlord at Prentiss Properties Acquisition Partners, L.P., 3890 West Northwest Highway, Suite 400, Dallas, Texas 75220, Attention: Mike Ernst, or as to each party, to such other address as the party may designate by a notice given in accordance with the requirements contained in this paragraph, provided that if the identity of Lender, Tenant or Landlord shall have changed, any notice designating a new address shall be signed by the previous Lender, Tenant or Landlord, as the case may be.

12. No Oral Modifications. This Agreement contains the entire agreement between the parties hereto and cannot be changed, modified, waived or canceled except by agreement in writing executed by the party against whom enforcement of such change, modification, waiver or cancellation is sought.

13. Interpretation. Whenever used herein, the singular number shall include the plural, the plural the singular, and the use of any gender shall include all genders, as the sense of the context may permit.

14. Counterparts. This instrument may be executed in multiple counterparts, all of which shall be deemed originals and with the same effect as if all parties hereto had signed the same document. All of such counterparts shall be construed together and shall constitute one instrument, but in making proof, it shall only be necessary to produce one such counterpart. Signature and acknowledgment pages may be detached from the counterparts and attached to a single copy of this document to physically form one document, which may be recorded.

15. Captions. The captions contained in this Agreement are for convenience only and shall in no way enlarge or limit the scope or meaning of the various and several paragraphs.

16. Superseding Lease. In the event of any conflict between the terms of this Agreement and the terms of the Lease, the terms of this Agreement shall prevail.

EXHIBIT "F" - Page 4

**DEL MAR GATEWAY**  
[Brandes Investment Partners, L.P.]

IN WITNESS WHEREOF, Lender and Tenant have executed the foregoing agreement as of the day and year first hereinabove written.

LENDER:

SOCIETE GENERALE, a French banking corporation  
acting through its Southwest Agency

By:

Name:

Title:

TENANT:

BRANDES INVESTMENT PARTNERS, L.P.,  
a California limited partnership

By:

Name:

Title:

By:

Name:

Title:

Acknowledged and Agreed to By:

PRENTISS PROPERTIES ACQUISITION  
PARTNERS, L.P., a Delaware limited  
partnership

By:   Prentiss Properties I, Inc.,  
a Delaware corporation,  
Its: General Partner

By:

Name:

Title:

By:

Name:

Title:



THE STATE OF TEXAS                   §  
   §     ss.  
COUNTY OF DALLAS                 §

I, \_\_\_\_\_, a Notary Public for the County and State aforesaid, certify that \_\_\_\_\_, personally came before me this day and acknowledged the due execution of the foregoing instrument on behalf of SOCIETE GENERALE, a French banking corporation acting through its Southwest Agency, for the purposes therein stated.

Witness my hand and official seal this     day of \_\_\_\_\_, 1999.

[NOTARIAL SEAL]

NOTARY PUBLIC, State and County aforesaid

My Commission Expires:

THE STATE OF TEXAS                   §  
   §     ss  
COUNTY OF DALLAS                 §

I, \_\_\_\_\_, a Notary Public for the County and State aforesaid, certify that \_\_\_\_\_, personally came before me this day and acknowledged the due execution of the foregoing instrument on behalf of SOCIETE GENERALE, a French banking corporation acting through its Southwest Agency, for the purposes therein stated.

Witness my hand and official seal this     day of \_\_\_\_\_, 1999.

[NOTARIAL SEAL]

NOTARY PUBLIC, State and County aforesaid

My Commission Expires:

THE STATE OF TEXAS                   §  
   §     as  
COUNTY OF DALLAS                 §

I, \_\_\_\_\_, a Notary Public for said County and State, do hereby certify that \_\_\_\_\_ of Prentiss Properties I, Inc., a Delaware Corporation, personally appeared before me this day and acknowledged the due execution of the foregoing instrument on behalf of Prentiss Properties I, Inc., the General Partner of PRENTISS PROPERTIES ACQUISITION PARTNERS, L.P., a Delaware limited partnership, for the purposes and uses therein set forth.

Witness my hand and official seal this     day of \_\_\_\_\_, 1999.

[NOTARIAL SEAL]

NOTARY PUBLIC, State and County aforesaid

My Commission Expires:

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**EXHIBIT “A”**  
**TO**  
**NONDISTURBANCE, ATTORNMENT AND SUBORDINATION AGREEMENT**

LEGAL DESCRIPTION OF PROPERTY

[to be provided]

**EXHIBIT “A”** TO EXHIBIT “F” - Page 7

**DEL MAR GATEWAY**  
[Brandes Investment Partners, L.P.]

**EXHIBIT "G"**

**FORM OF LANDLORD'S LETTER OF CREDIT**

Brandes Investment Partners, L.P.

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Attention: Greg Houck

Mr. Houck:

We hereby establish in favor of Brandes Investment Partners, L.P., a California limited partnership ("**Beneficiary**"), for the account of Prentiss Properties Acquisition Partners, L.P., a Delaware limited partnership ("**Applicant**"), our Irrevocable Letter of Credit and authorize Beneficiary, subject to the terms hereof to draw on us the aggregate amount of    ("**Stated Amount**").

Any and all of the sums hereunder may be drawn down at any time and from time to time from and after the date hereof by Beneficiary when accompanied by this Letter of Credit and a written certification signed by an authorized signatory of Beneficiary certifying that such sums are due and owing to Beneficiary as a result of the occurrence of a Draw Event (as defined in Section 3.8 of that certain Lease Agreement dated September 1, 1999 ("**Lease**") by and between Beneficiary, as Tenant, and Applicant, as Landlord), together with a notarized certification by any such individual representing that such individual is authorized by Beneficiary to take such action on behalf of Beneficiary. The sums drawn by Beneficiary under this Letter of Credit shall be payable to Beneficiary fifteen (15) days after written notice ("**Draw Notice**") to the Applicant, which Draw Notice shall be sent by us to Applicant concurrently with Beneficiary's presentment and delivery of this Letter of Credit and the notarized certification to us, unless we receive from Applicant, on or before the expiration of such fifteen (15) day period, a notice, acknowledged by Beneficiary, that the amount(s) previously requested to be drawn by Beneficiary pursuant to such Draw Notice have been paid by Applicant to Beneficiary, in which case the Stated Amount shall be deemed reduced by the amount(s) so paid by Applicant to Beneficiary. Partial drawings shall be permitted, with the Stated Amount being reduced, without amendment, by the amounts drawn hereunder and/or deemed reduced by direct payment of any amounts by Applicant to Beneficiary as indicated in the acknowledgment notice (if any). This Letter of Credit is not transferable and may not be assigned, pledged or otherwise transferred by Beneficiary, by operation of law or otherwise except that Beneficiary may transfer its rights hereunder to any successor or assign of Beneficiary's entire interest in the Lease as and to the extent permitted thereunder.

The amount of each draft must be endorsed on the reverse hereof by the negotiating bank. We hereby agree that this Letter of Credit shall be duly honored upon presentation and delivery of the certification specified above and satisfaction of the other terms and conditions hereof.

Subject to the terms of the Lease, this Letter of Credit shall expire on December 31, 2000 ("**Expiry Date**"), subject to extension as provided in the Lease.

This Letter of Credit is governed by the Uniform Customs and Practice for Documentary Credits (1993 Revision), International Chamber of Commerce Publication 500.

Very truly yours,

(Name of Issuing Bank)

By: \_\_\_\_\_

\*TO BE EQUAL TO [ ] OF NET RENTABLE AREA IN THE INITIAL PREMISES BUT IN NO EVENT TO EXCEED [ ] [ ]

EXHIBIT “G” - Page 2

**DEL MAR GATEWAY**  
[Brandes Investment Partners, L.P.]

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**EXHIBIT “H”**

**ELECTRICAL SPECIFICATIONS**

Those Electrical Specifications dated July 13, 1999, prepared by Syska & Hennessey, Inc.

EXHIBIT “H” – Solo Page

**DEL MAR GATEWAY**  
[Brandes Investment Partners, L.P.]

**RIDER NO. 1**

**RULES AND REGULATIONS**

The rules and regulations set forth below shall supplement the Lease, but in the event that any such rules or regulations conflict with or contradict any of the provisions of the Lease, the Lease shall govern and supersede the subject rule or regulation.

1. No sign, advertisement, name or notice shall be installed or displayed (a) on any part of the outside or, to the extent outside of the Premises, inside of the Building, or (b) within the Premises but visible from the outside of the Building, without the prior written consent of Landlord. Landlord shall have the right to remove, at Tenant's expense and without notice, any sign installed or displayed in violation of this rule. All approved signs or lettering on doors and walls shall be printed, painted, affixed or inscribed at the expense of Tenant by a person approved by Landlord, using materials and in a style and format approved by Landlord.

2. Tenant shall not place anything or allow anything to be placed near the glass of any window, door, partition or wall which may appear unsightly from outside the Premises. No awnings or other projection shall be attached to the outside walls of the Building without the prior written consent of Landlord. No curtains, blinds, shades or screens shall be attached to or hung in, or used in connection with, any window or door of the Premises, other than as provided by Landlord and approved by Tenant pursuant to the Lease, without the prior written consent of Landlord.

3. Tenant shall not unreasonably obstruct any sidewalks, halls, passages, exits, entrances, elevators, escalators or stairways of the Building. The halls, passages, exits, entrances, elevators, escalators and stairways are not for the general public, and Landlord shall in all cases retain the right to control and prevent access thereto of all persons whose presence in the judgment of Landlord would be prejudicial to the safety, character, reputation and interests of the Building and its tenants; provided, that nothing herein contained shall be construed to prevent such access to persons with whom any tenant normally deals in the ordinary course of its business, unless such persons are engaged in illegal activities. Landlord acknowledges and agrees that Tenant shall have the right to use the stairwells of the Building within or serving the Premises. Except as otherwise expressly provided in the Lease, neither Tenant nor any employee, invitee, agent, licensee or contractor of Tenant shall go upon or be entitled to use any portion of the roof of the Building.

4. The directory of the Building will be provided exclusively for the display of the name and location of tenants (and such tenant's principals, partners, officers, and employees) only, and Landlord reserves the right to exclude any other names therefrom.

5. All cleaning and janitorial services for the Building and the Premises shall be provided exclusively through Landlord or Landlord's janitorial contractors in accordance with the provisions of Article 7 of the Lease. No person or persons other than those approved by Landlord shall be employed by Tenant or permitted to enter the Building for the purpose of cleaning the same. Tenant shall not cause any unnecessary labor by carelessness or indifference to the good order and cleanliness of the Premises. Landlord shall not in any way be responsible to Tenant for loss of property on the Premises, however occurring, or for any damage to Tenant's property by the janitors or any other employee or any other person, unless such loss occurs due to the gross negligence or willful misconduct of any such janitor, employee, or other person and such loss is not covered by any insurance maintained, or required to be maintained, by Tenant under the Lease.

6. Landlord will furnish Tenant, free of charge, with four keys to each entry door lock in the Premises. Additionally, Landlord will furnish Tenant, free of charge, with four after-hours access cards. Landlord may impose a reasonable charge for any additional keys, and/or access cards. Tenant may not make or have made additional keys, and Tenant shall not alter or install a new or additional entry lock into the Premises without providing Landlord with a replacement key for the same, and Tenant shall not install any lock or bolt on any window of the Premises.

Tenant, upon termination of its tenancy, shall deliver to Landlord the keys of all doors which have been furnished to or otherwise procured by Tenant, and, in the event of loss of any keys, shall pay Landlord the cost of replacing the same or of changing the lock or locks opened by such lost key if Landlord shall deem it reasonably necessary to make such change.

7. No machines other than standard office machines, such as typewriters and calculators, photo copiers, computers and word processors, and vending machines permitted by the Lease, shall be used in the Premises without the approval of Landlord.

8. Other than deliveries to Tenant of equipment, supplies, materials, fixtures, and/or furniture to the extent such deliveries and items are consistent with general office use of space, Tenant shall not move or cause to be moved into the Premises any furniture, freight, or equipment which, due to the volume of such moving, may cause a material interruption with the operation of any other office tenant's business in the Building without prior notice to Landlord and any such moving of significant amounts thereof into or out of the Building shall be done at such time as Landlord may reasonably designate, but in all events Tenant shall have the right to cause such moving to be performed on weekends or after 6:00 P.M. on any weekday, subject to scheduling by Landlord with other tenants. Upon Tenant's prior written request and subject to scheduling by Landlord with other tenants, Landlord shall temporarily designate and allocate to Tenant, for Tenant's temporary exclusive use, a freight elevator to enable Tenant to move any large quantities of equipment, supplies, materials, fixtures, and/or furniture, into or out of the Premises as Tenant may desire to the extent otherwise permitted under the Lease.

9. Tenant shall not place a load upon any floor of the Premises which exceeds the load per square foot which such floor was designated to carry and which is allowed by law; provided, however, that nothing herein shall limit Tenant's right to use the Premises for normal office use as required for an investment advisory firm. Landlord shall have the right to reasonably prescribe the weight, size and position of all equipment, materials, furniture or other property brought into the Building. Heavy objects, if such objects are considered necessary by Tenant, as determined by Landlord, shall stand on such platforms as determined by Landlord to be necessary to properly distribute the weight. Business machines and mechanical equipment which cause noise or vibration that may be transmitted to the structure of the Building or to any space therein to such a degree as to be objectionable to Landlord or to any tenants in the Building, shall be placed and maintained by Tenant, at Tenant's expense, on vibration eliminators or other devices sufficient to eliminate noise or vibration. Landlord will not be responsible for loss of, or damage to, any such equipment or other property from any cause, and all damage done to the Building by maintaining or moving such equipment or other property shall be repaired at the expense of Tenant.

10. Tenant shall not use or keep in the Premises any kerosene, gasoline or inflammable or combustible fluid or material other than those limited quantities necessary for the operation or maintenance of office equipment. Tenant shall not use or permit to be used in the Premises any foul or noxious gas or substance, or permit or allow the Premises to be occupied or used in a manner offensive or objectionable to Landlord or other occupants of the Project by reason of noise, odors or vibrations, nor shall Tenant bring into or keep in or about the Premises any birds or animals.

11. Except as otherwise provided in the Lease and except for portable office fans, Tenant shall not use any method of heating or air-conditioning other than that supplied by Landlord.

12. Tenant shall not waste electricity, water or air-conditioning and agrees to cooperate fully with Landlord to assure the most effective operation of the Building's heating and air-conditioning and to comply with any governmental energy-saving rules, laws or regulations of which Tenant has actual notice; and shall not adjust controls other than room thermostats installed for Tenant's use. Tenant shall keep corridor doors closed to the extent required by fire department codes or regulations.

13. Landlord reserves the right to exclude from the Building between the hours of 6:00 p.m. and 8:00 a.m. of such other hours as may be established from time to time by Landlord, and on

weekends and legal holidays, any person unless that person is known to the person or employee in charge of the Building and has a pass or is properly identified as an employee, customer, client, agent, contractor, or invitee of Tenant. Landlord shall not be liable for damages for any error with regard to the admission to or exclusion from the Building of any person. Tenant shall be responsible for all persons for whom it requests passes and shall be liable to Landlord for all acts of such persons. Landlord reserves the right to prevent access to the Building in case of invasion, mob, riot, public excitement or other commotion by closing the doors or by other appropriate action.

14. Tenant shall use commercially reasonable efforts to entirely shut off all water faucets or other water apparatus, and, except with regard to Tenant's computers and other equipment which reasonably require electricity on a 24-hour basis, all electricity, gas or air outlets, when the same are not in use by Tenant.

15. The toilet rooms, toilets, urinals, wash bowls and other apparatus shall not be used for any purpose other than that for which they were constructed, and no foreign substances of any kind whatsoever shall be thrown therein.

16. Tenant shall not sell, or permit the sale at retail, of newspapers, magazines, periodicals, theater tickets, or any other goods or merchandise to the general public in or on the Premises. Tenant shall not make any room-to-room solicitation of business from other tenants in the Project. Tenant shall not use the Premises for any business or activity other than that specifically provided for in the Lease.

17. Except as otherwise provided in the Lease, Tenant shall not install any radio or television antenna, loudspeaker or other device on the roof or exterior walls of the Building. Tenant shall not interfere with radio or television broadcasting or reception from or in the Building or elsewhere.

18. Except as expressly permitted in the Lease, Tenant shall not mark, drive nails, screw or drill into the partitions, window mullions, woodwork or plaster, or in any way deface the Premises or any part thereof, except to install normal wall hangings and to anchor furniture, cabinets, fixtures, or other equipment in the Premises. Tenant shall repair any damage resulting from noncompliance under this rule.

19. Tenant shall not install, maintain or operate in the Building (but shall be entitled to do so in the Premises to the extent consistent with general office use of space) any vending machines without the prior written consent of Landlord.

20. Canvassing, soliciting and distribution of handbills or any other written material, and peddling in and around the Project or the Building are expressly prohibited, and each tenant shall cooperate to prevent same.

21. Landlord reserves the right to exclude or expel from the Project and/or the Building any person who, in Landlord's judgment, is intoxicated or under the influence of liquor or drugs or who is in violation of any of the Rules and Regulations of the Project or Building.

22. Tenant shall store all its trash and garbage within its Premises. Tenant shall not place in any trash box or receptacle any material which cannot be disposed of in the ordinary and customary manner of trash and garbage disposal. All garbage and refuse disposal shall be made in accordance with directions reasonably issued from time to time by Landlord.

23. The Premises shall not be used for the storage of merchandise held for sale to the general public, or for lodging or for manufacturing of any kind. No cooking shall be done or permitted by Tenant on the Premises, except that use by Tenant of Underwriters' Laboratory-approved equipment for brewing coffee, tea, hot chocolate and similar beverages shall be permitted and the use of a microwave shall be permitted, provided that such equipment and use is in accordance with all applicable federal, state, county and city laws, codes, ordinances, rules and regulations.



24. Tenant shall not use in any space, or in the public halls of the Building, any hand trucks except those equipped with rubber tires and side guards, or such other material-handling equipment as Landlord may approve. Tenant shall not bring any other vehicles of any kind into the Building.
25. Tenant shall not use the name of the Project or Building in connection with, or in promoting or advertising, the business of Tenant, except for Tenant's address.
26. Tenant agrees that it shall comply with all reasonable fire and security regulations that may be issued from time to time by Landlord, and Tenant also shall provide Landlord with the name of a designated responsible employee to represent Tenant in all matters pertaining to such fire or security regulations. Tenant shall cooperate reasonably with Landlord in all matters concerning fire and other emergency procedures.
27. Except as otherwise expressly provided in the Lease, Tenant assumes any and all responsibility for protecting its Premises from theft, robbery and pilferage. Such responsibility shall include keeping doors locked and other means of entry to the Premises closed.
28. Landlord may waive any one or more of these Rules and Regulations for the benefit of Tenant or any other tenant, but no such Waiver by Landlord shall be construed as a waiver of such Rules and Regulations in favor of Tenant or any other such tenant, nor prevent Landlord from thereafter enforcing any such Rules and Regulations against any and all of the tenants in the Building; provided, however, that Landlord shall not waive the same on behalf of any other tenant if such waiver will materially and adversely impair Tenant's rights to use the Premises, the Building, and the Project as provided in this Lease.
29. Intentionally Omitted.
30. Landlord reserves the right to make such other and reasonable Rules and Regulations as, in its judgment, may from time to time be needed for safety, security, care and cleanliness of the Project and/or Building and for the presentation of good order therein. Tenant agrees to abide by all such reasonable Rules and Regulations herein stated and any additional rules and regulations which are adopted, provided the same do not materially and adversely impair Tenant's rights to use the Premises, the Building, and the Project as provided in this Lease.
31. Tenant shall be responsible for the observance of all of the foregoing rules by Tenant's employees, agents, clients, customers, invitees or guests.
32. Tenant shall not lay linoleum, tile, carpet or other similar floor covering so that the same shall be affixed to the floor of the Premises in any manner except by a paste, or other material which may easily be removed with water, the use of cement or other similar adhesive materials being expressly prohibited. The method of affixing any such linoleum, tile, carpet or other similar floor covering shall be subject to the approval of Landlord. The reasonable, out-of-pocket expense of repairing any damage resulting from a violation of this rule shall be borne by Tenant.

#### **PARKING RULES AND REGULATIONS**

In addition to the parking provisions contained in the Lease, the following rules and regulations shall apply with respect to the use of the Building's parking facilities.

1. All responsibility for damage to or loss of vehicles is assumed by the parker and Landlord shall not be responsible for any such damage or loss by water, fire, defective brakes, the act or omissions of others, theft, or for any other cause, unless such damage or loss is due to the gross negligence or willful misconduct of Landlord or its contractors, agents, or employees and such damage or loss is not covered by insurance maintained or required to be maintained by Tenant hereunder or maintained by the owner of the vehicle.
2. Tenant shall not park or permit its employees to park in any parking areas designated by Landlord as areas for parking by visitors to the Project. Except to the extent reasonably

necessary in connection with Tenant's business conducted from the Premises, Tenant shall not leave or allow vehicles to be left in the parking areas overnight. Tenant shall not park any vehicles in the parking areas other than automobiles, motorcycles, motor driven or non-motor driven bicycles or four-wheeled trucks.

3. Parking stickers or any other device or form of identification supplied by Landlord as a condition of use of the parking facilities shall remain the property of Landlord. Such parking identification device must be displayed as requested and may not be mutilated in any manner. The serial number of the parking identification device may not be obliterated. Devices are not transferable and any device in the possession of an unauthorized holder will be void.

4. Except as provided above, no overnight or extended term storage of vehicles shall be permitted.

5. Vehicles must be parked entirely within painted stall lines of a single parking stall.

6. All directional signs and arrows must be observed.

7. The speed limit within all parking areas shall be five (5) miles per hour.

8. Parking is prohibited: (a) in areas not striped for parking; (b) in aisles; (c) where "no parking" signs are posted; (d) on ramps; (e) in cross-hatched areas; and (f) in reserved spaces and in such other areas as may be designated by Landlord or Landlord's parking operator.

9. Loss or theft of parking identification devices must be reported to the Management Office immediately, and a lost or stolen report must be filed by the Tenant or user of such parking identification device at the time. Landlord has the right to exclude any vehicle from the parking facilities that does not have an identification device.

10. Any parking identification devices reported lost or stolen found on any unauthorized car will be confiscated and the illegal holder will be subject to prosecution.

11. Washing, waxing, cleaning or servicing of any vehicle in any area not specifically reserved for such purpose is prohibited.

12. The parking operators, managers or attendants are not authorized to make or allow any exceptions to these rules and regulations.

13. If the Lease terminates for any reason whatsoever, Tenant's right to park in the parking facilities shall terminate concurrently therewith.

14. Tenant agrees to sign a parking agreement with Landlord or Landlord's parking operator within five (5) days of request, which agreement shall provide the manner of payment of monthly parking fees and otherwise be consistent with the Lease and these rules and regulations.

15. Landlord reserves the right to refuse the sale or use of monthly stickers or other parking identification devices to any tenant or person who willfully refuse to comply with these rules and regulations and all city, state or federal ordinances, laws or agreements.

16. Landlord reserves the right to establish and change parking fees (except as otherwise provided in the Lease), and to modify and/or adopt such other reasonable and non-discriminatory rules and regulations for the parking facilities as it deems necessary for the operation of the parking facilities. Landlord may refuse to permit any person who violates these rules to park in the parking facilities.

**FIRST AMENDMENT TO LEASE**  
**(Del Mar Gateway)**

THIS FIRST AMENDMENT TO LEASE (“**First Amendment**”) is made and entered into as of the     day of March, 2002, by and between PRENTISS PROPERTIES ACQUISITION PARTNERS, L.P., a Delaware limited partnership (“**Landlord**”) and BRANDES INVESTMENT PARTNERS, L.P., a California limited partnership (“**Tenant**”).

**R E C I T A L S:**

A. Landlord and Tenant entered into that certain Lease Agreement dated as of September 8, 1999, whereby Landlord leased to Tenant and Tenant leased from Landlord certain office space located in that certain building located and addressed at 11988 El Camino Real, San Diego, California (the “**Building**”).

B. By this First Amendment, Landlord and Tenant desire to expand the Existing Premises (as defined below) and to otherwise modify the Lease as provided herein.

C. Unless otherwise defined herein, capitalized terms as used herein shall have the same meanings as given thereto in the Lease.

NOW, THEREFORE, in consideration of the foregoing recitals and the mutual covenants contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree as follows:

**A G R E E M E N T:**

1. The Existing Premises. Landlord and Tenant hereby agree that pursuant to the Lease, Landlord currently leases to Tenant and Tenant currently leases from Landlord that certain office space in the Building containing 106,181 square feet of Net Rentable Area (94,865 square feet of Usable Area) consisting of the entire fourth (4<sup>th</sup>), fifth (5<sup>th</sup>), sixth (6<sup>th</sup>), seventh (7<sup>th</sup>) and eighth (8<sup>th</sup>) floors of the Building (the “**Existing Premises**”), as outlined on Exhibit “A” to the Lease.

2. Expansion of the Existing Premises. That certain space located on the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 350, as outlined on the floor plan attached hereto as Exhibit “A” and made a part hereof, may be referred to herein as the “**Expansion Space**.” Landlord and Tenant hereby stipulate that the Expansion Space contains 4,192 square feet of Net Rentable Area and 3,517 square feet of Usable Area. Subject to satisfaction of the Condition Precedent described in Section 12 below and effective as of the date (“**Expansion Commencement Date**”) that is the earlier of thirty (30) days after (a) the date Tenant, or anyone claiming by, through or under Tenant (excluding Tenant’s contractors, construction managers, designers, or other persons entering the Expansion Space in connection with Tenant’s anticipated occupancy thereof in accordance with the terms hereof), occupies all or any portion of the Expansion Space for the purpose of the conduct of Tenant’s (or such other person’s) business therein, and (b) the date the Condition Precedent is satisfied, Tenant shall lease from Landlord and Landlord shall lease to Tenant the Expansion Space. Accordingly, effective upon the Expansion Commencement Date, the Existing Premises shall be increased to include the Expansion Space. Landlord and Tenant hereby agree that such addition of the Expansion Space to the Existing Premises shall, effective as of the Expansion Commencement Date, increase the number of rentable square feet leased by Tenant in the Building to a total of 110,373 square feet of Net Rentable Area (98,382 square feet of Usable Area). Effective as of the Expansion Commencement Date, all references to the “Premises” shall mean and refer to the Existing Premises as expanded by the Expansion Space.

3. Term and Monthly Base Rent for the Expansion Space. The Term for Tenant’s lease of the Expansion Space (“**Expansion Space Term**”) shall commence on the Expansion Commencement Date and shall expire co-terminously with Tenant’s lease of the Existing

Premises. During the Expansion Space Term, Tenant shall pay, as monthly Base Rent for the Expansion Space, the same monthly Base Rent (on a per square foot Net Rentable Area basis) as is then payable by Tenant for the Existing Premises under the Lease (and subject to the same increases in monthly Base Rent as provided in Section 1.1M of the Basic Lease Provisions of the Lease (on a per square foot basis based on the square feet of Net Rentable Area in the Expansion Space)).

4. Tenant's Share and Base Year. Notwithstanding anything to the contrary in the Lease, during the Expansion Space Term, Tenant's Share of any increase in Operating Costs for the Premises (including the Existing Premises and the Expansion Space) shall be 67.45% and the Base Year for the Expansion Space shall be the calendar year 2000. The Base Year for the Existing Premises shall remain the calendar year 2000.

5. Condition of Expansion Space and Refurbishment Allowance.

5.1. Condition of Expansion Space. Tenant hereby agrees to accept the Expansion Space in its "as-is" condition and Tenant hereby acknowledges that Landlord, except as otherwise expressly provided below, shall not be obligated to provide or pay for any improvement work or services related to the improvement of the Expansion Space. Tenant also acknowledges that Landlord has made no representation or warranty regarding the condition of the Expansion Space. Notwithstanding the foregoing, Tenant's acceptance of the Expansion Space shall not in any way limit or otherwise diminish (i) Landlord's repair and maintenance obligations under the Lease or (ii) any express representations, warranties, liabilities, and obligations of Landlord under the Lease pertaining to the Premises (and, to the extent applicable, the Expansion Space).

5.2. Refurbishment Allowance.

5.2.1 Refurbishment of Expansion Space. Notwithstanding anything to the contrary contained herein, Tenant shall be entitled, throughout the Expansion Space Term, to renovate the then-existing tenant improvements in the Expansion Space in accordance with this Section 5.2 and otherwise in accordance with the terms and provisions of Article 10 of the Lease. In connection therewith, Tenant shall be entitled to a one-time tenant refurbishment allowance (the "**Refurbishment Allowance**") in an amount up to, but not exceeding, [ ] per square foot of Usable Area of the Expansion Space (i.e., up to [ ] xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx based on 3,517 square feet of Usable Area in the Expansion Space) for the costs relating to the design and construction of certain renovations to the then-existing tenant improvements in the Expansion Space (the "**Refurbished Improvements**"); provided however, in no event will more than [ xx ] Dollars (\$[ ]) per square foot of the Usable Area of the Expansion Space of the Allowance be used, in the aggregate, to pay for Tenant's furniture, artifacts, equipment, Tenant's Security System, telephone systems and/or any other item of personal property which is not affixed to the Expansion Space (collectively, the "**Special Improvement Cost Items**"). In no event shall Landlord be obligated to make disbursements under this Section 5.2 in a total amount which exceeds the Refurbishment Allowance. Landlord expressly acknowledges that Tenant may elect to renovate the Expansion Space at any time during the Expansion Space Term and may do so as part of a larger project to renovate the Expansion Space together with other space on the third (3<sup>rd</sup>) floor of the Building to which Tenant may obtain possessory rights. Accordingly, Landlord agrees that Tenant may apply the entire Refurbishment Allowance toward such larger renovation without being required to specifically allocate the Refurbishment Allowance to the renovation of the Expansion Space itself (provided that Tenant's right to receive the Refurbishment Allowance shall nevertheless be subject to the provisions of Section 5.2.1.2(B) below). In connection with Tenant's performance of the Refurbished Improvements in the Expansion Space, Tenant shall, after satisfaction of the Condition Precedent, have access to the Expansion Space; provided, however, that Tenant acknowledges and agrees that any such entry into and occupancy of the Expansion Space or any portion thereof by Tenant or any person or entity working for or on behalf of Tenant shall be deemed to be subject to all of the terms, covenants, conditions and provisions of the Lease (as modified by this First Amendment), excluding only the covenant to pay Rent (until the occurrence of the Expansion Commencement Date). Tenant further acknowledges and agrees that Landlord shall not be liable for any injury, loss or damage which may occur to any of Tenant's work made in or about the Expansion Space in connection with such entry or to any property placed therein prior to the Expansion Commencement Date, the same being at Tenant's sole risk and liability, except to the extent that any such injury, loss, or

damage results from the negligence or willful misconduct of Landlord or Landlord's contractors, agents, or employees (in which case Landlord shall be responsible to the extent such damage or injury is not covered by insurance required to be carried by Tenant under the Lease or actually carried by Tenant). Subject to Article 10 of the Lease, all items of the Refurbished Improvements, whether or not the cost thereof is covered by the Refurbishment Allowance, shall become the property of Landlord upon expiration or earlier termination of the Lease and shall remain on the Expansion Space at all times during the Term of the Lease. The immediately preceding sentence shall not limit Tenant's rights to remove furniture, removable fixtures (e.g., file cabinets), and the hardware elements of Tenant's Security System from the Expansion Space upon expiration or earlier termination of the Lease so long as such removal is performed in accordance with, and subject to, the Lease.

5.2.1.1 Refurbishment Allowance Items. The Refurbishment Allowance shall be disbursed by Landlord following completion of the Refurbished Improvements for the following items and costs only (collectively, the "**Refurbishment Allowance Items**");

(A) Payment of the fees of the architect and engineer(s) retained by Tenant (if any), and payment of the fees incurred by, and the cost of documents and materials supplied by, Landlord and Landlord's consultants in connection with the review of the plans and specifications prepared for the Refurbished Improvements, including preliminary space plans, finish plans and specifications, and architectural and engineering plans and specifications (including "as-built" drawings) (collectively, the "**Refurbishment Drawings**");

(B) The payment of plan check, permit and license fees relating to construction of the Refurbished Improvements (including permits or fees required by the City of San Diego and other applicable jurisdictions);

(C) The cost of construction of the Refurbished Improvements, including, without limitation, testing and inspection costs, trash removal costs, and contractors' fees, labor fees and general conditions, together with the cost of the Special Improvement Cost Items;

(D) The cost of any changes in the Central Systems of the Building and/or the Building Shell when such changes are required by the Refurbishment Drawings, such cost to include all direct architectural and/or engineering fees and expenses incurred in connection therewith;

(E) The cost of any changes to the Refurbishment Drawings or Refurbished Improvements required by applicable laws and building codes;

(F) Sales and use taxes and Title 24 fees; and

(G) Landlord's Supervision Fee (as defined below).

5.2.1.2 Disbursement of Refurbishment Allowance. Provided that Tenant is not in default on any of its obligations under the Lease (as modified by this First Amendment) beyond any applicable notice and cure periods, upon completion of the Refurbished Improvements, Landlord shall make a disbursement of the Refurbishment Allowance for Refurbishment Allowance Items for the benefit of Tenant and shall authorize the release of monies for the benefit of Tenant as follows.

(A) Disbursement. Tenant shall deliver to Landlord: (i) a request for payment of Tenant's general contractor ("**Contractor**"), which Contractor shall be retained by Tenant and shall be subject to Landlord's reasonable prior written approval, and which request shall be approved by Tenant, in a form to be provided by Landlord; (ii) invoices from all subcontractors, laborers, materialmen and suppliers used by Tenant in connection with the Refurbished Improvements (such subcontractors, laborers, materialmen and suppliers, and the Contractor may be known collectively as "**Tenant's Agents**"), for labor rendered and materials delivered to the Premises for the Refurbished Improvements; (iii) executed unconditional mechanics' lien releases from all of Tenant's Agents which shall comply with the appropriate provisions, as reasonably determined by Landlord, of California Civil Code Section 3262(d) and either Section 3262(d)(3) or Section 3262(d)(4); and (iv) all other information

reasonably requested by Landlord. Tenant's request for payment shall be deemed Tenant's acceptance and approval of the work furnished and/or the materials supplied as set forth in Tenant's payment request. Promptly thereafter, assuming Landlord receives all of the applicable information described in items (i) through (iv), above, Landlord shall deliver a check made payable to Tenant in payment of the amounts so requested by Tenant (but in no event to exceed the amount of the Refurbishment Allowance), provided that Landlord does not dispute any request for payment based on non-compliance of any work with the Refurbishment Drawings, or due to any substandard work. Landlord's payment of such amounts shall not be deemed Landlord's approval or acceptance of the work furnished or materials supplied as set forth in Tenant's payment request.

(B) Other Terms. Landlord shall only be obligated to make disbursements from the Refurbishment Allowance to the extent costs are incurred by Tenant for Refurbishment Allowance Items. In no event shall Tenant be entitled to any credit for any unused portion of the Refurbishment Allowance. All drafts of the Refurbishment Drawings shall be subject to Landlord's prior written approval, which approval shall not be unreasonably withheld. In addition, all of Tenant's Agents shall be subject to Landlord's prior written approval (which approval shall not be unreasonably withheld), except that subcontractors of Landlord's selection shall be retained by the Contractor to perform all lifesafety, mechanical, electrical, plumbing, structural and heating, ventilation and air conditioning work so long as such subcontractors are cost competitive and are reasonably available to perform such work. Notwithstanding anything in this Section 5.2 to the contrary, in no event will Tenant be entitled to receive any portion of the Refurbishment Allowance for Refurbished Improvements that have not been completed on or before January 1, 2006 (and only if Tenant has complied with the requirements of Section 5.2.1.2A above on or before such date).

5.2.1.3 No Rent Abatement. Tenant acknowledges that the work to be performed by Tenant pursuant to this Section 5.2 above shall, subject to Section 5.2.1.2(B) above, be performed during the Lease Term and/or Expansion Space Term, that Tenant shall be entitled to (but shall not be obligated to) conduct business throughout the course of construction of such renovations and that Tenant shall not be entitled to any abatement of rent, nor shall Tenant be deemed to be constructively evicted from the Premises, as a result of the construction of such renovations.

5.2.1.4 Landlord Supervision Fee. Tenant shall pay to Landlord a construction supervision and management fee (the "**Landlord's Supervision Fee**") in an amount equal to the product of (i) two percent (2%) and (ii) the costs incurred by Tenant to design and construct the Refurbished Improvements.

6. Parking. Effective as of the Expansion Commencement Date and continuing throughout the Expansion Space Term, Landlord hereby grants to Tenant a license to use an additional fifteen (15) Parking Permits, consisting of twelve (12) additional unreserved Parking Permits and three (3) additional reserved Parking Permits for use in the Building's parking facility. Tenant's use of such additional Parking Permits shall be in accordance with, and subject to, all provisions of Article 6 of the Lease.

7. Commencement Notice. Landlord may deliver to Tenant a Commencement Notice in a form substantially similar to that attached hereto as Exhibit "B" and made a part hereof at any time after the Expansion Commencement Date. Tenant agrees to execute and return to Landlord said Commencement Notice within five (5) days after Tenant's receipt thereof.

8. Brokers. Each party represents and warrants to the other that, except for Prentiss Properties Management, L.P. ("**Landlord's Broker**") no broker, agent or finder negotiated or was instrumental in negotiating or consummating this First Amendment. Each party further agrees to defend, indemnify and hold harmless the other party from and against any claim for commission or finder's fee by any entity (other than Landlord's Broker) who claims or alleges that they were retained or engaged by the first party or at the request of such party in connection with this First Amendment.

9. Signage. Landlord shall, following Tenant's written request and at Tenant's sole cost and expense, provide identifying signage for Tenant's lease of the Expansion Space pursuant to Section 25.22.B of the Lease.

10. Signing Authority. Landlord and Tenant hereby represent and warrant to the other that Tenant and Landlord (as the case may be) is a duly formed and existing entity qualified to do business in the state of California and that Tenant and Landlord (as the case may be) has full right and authority to execute and deliver this First Amendment and that each person signing on behalf of Tenant and Landlord (as the case may be) is authorized to do so.

11. Condition Precedent. Landlord and Tenant acknowledge and agree that, as of the date hereof, the Expansion Space is presently occupied by Council Travel (“**Existing Tenant**”) pursuant to that certain lease dated September 12, 2000 by and between Landlord and Existing Tenant (as amended, the “**Existing Lease**”). Landlord and Tenant acknowledge and agree that the effectiveness of this First Amendment is subject to (i) the rejection of such Existing Lease in the Chapter 11 bankruptcy proceeding by such Existing Tenant, (ii) approval of such rejection and the subsequent termination of such Existing Lease by the court having jurisdiction over such bankruptcy proceeding, and (iii) the vacation, surrender and delivery of the Expansion Space by the Existing Tenant to Landlord when and as required by Landlord and/or the court having jurisdiction over such bankruptcy proceeding (collectively, the “**Condition Precedent**”). Landlord and Tenant acknowledge and agree that in the event the Condition Precedent is not satisfied on or before that date which is one hundred eighty (180) days after the date hereof, then either Landlord or Tenant shall have the right to terminate this First Amendment (but not the Lease) by providing written notice to the other party. Landlord and Tenant hereby further acknowledge and agree that no termination of this First Amendment pursuant to this Section 11 shall in any way impair, affect or otherwise diminish Tenant’s ongoing rights of “first negotiation” under Article 29 of the Lease with respect to the Expansion Space or any other portion of the First Negotiation Space.

12. No Superior Rights. Landlord hereby represents and warrants to Tenant that, except for the Existing Tenant under the Existing Lease (including any successor-in-interest in such Existing Tenant’s rights under the Existing Lease), no person or entity has any rights to lease, sublease, license, or otherwise use, occupy, or control the Expansion Space which are prior to or senior to those of Tenant pursuant to the right of first negotiation set forth in Article 29 of the Lease, and subject to the rights of the Existing Tenant under the Existing Lease, Landlord has the right and authority to lease the Expansion Space to Tenant pursuant to this First Amendment.

13. No Further Modification. Except as set forth in this First Amendment, all of the terms and provisions of the Lease shall apply with respect to the Expansion Space and shall remain unmodified and in full force and effect.

IN WITNESS WHEREOF, this First Amendment has been executed as of the day and year first above written.

LANDLORD

PRENTISS PROPERTIES ACQUISITION  
PARTNERS, L.P., a Delaware limited partnership

By: Prentiss Properties I, Inc.  
a Delaware corporation  
general partner

By: /s/ Deborah Street  
Name: Deborah Street  
Title: Vice President

By: /s/ J. Kevan Dilbeck  
Name: J. KEVAN DILBECK  
Title: SENIOR VICE PRESIDENT

*[Signatures continued on next page.]*

TENANT

BRANDES INVESTMENT PARTNERS, L.P.,  
a California limited partnership

By: /s/ Greg Houck  
Name: Greg Houck  
Title: Managing Director—Operations

By: /s/ Glenn Carlson  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_





**EXHIBIT "B"**

**FORM OF COMMENCEMENT NOTICE**

This Commencement Notice is delivered this            day of            ,            , by Prentiss Properties Acquisition Partners, L.P., a Delaware limited partnership ("**Landlord**") to Brandes Investment Partners, L.P., a California limited partnership ("**Tenant**"), pursuant to the provisions of Section 7 of that certain First Amendment to Lease (the "**First Amendment**") dated March            , 2002, by and between Landlord and Tenant pertaining to certain space in the Building located and addressed at 11988 El Camino Real, San Diego, California. All terms used herein with their initial letter capitalized shall have the meaning assigned to such terms in the Lease.

Gentlemen:

In accordance with the above-mentioned First Amendment, we wish to advise and/or confirm as follows:

1. The Expansion Space have been delivered to, and accepted by, the Tenant.
2. The Expansion Space Commencement Date of Tenant's lease of the Expansion Space is the            day of            ,            .
3. The Expansion Space consists of 4,192 square feet of Net Rentable Area (3,517 square feet of Usable Area).
4. The initial monthly Base Rent for the Expansion Space is            Dollars (\$            ).

5. Remittance of the foregoing payments shall be made on the first day of each month in accordance with the terms and conditions of the Lease at the following address:

Prentiss Properties Acquisition Partners, L.P.  
P. O. Box 100555  
Pasadena, California 91189-0555

6. Tenant's Share (based on the total square feet of Net Rentable Area in the Premises (including the Existing Premises and the Expansion Space)) is 67.45%.

IN WITNESS WHEREOF, this instrument has been duly executed by Lessor as of the date first written above.

LESSOR:

PRENTISS PROPERTIES ACQUISITION  
PARTNERS, L.P., a Delaware limited partnership

By:    Prentiss Properties I, Inc.  
         a Delaware corporation  
         general partner

By: \_\_\_\_\_  
Print Name: \_\_\_\_\_  
Print Title: \_\_\_\_\_

By: \_\_\_\_\_  
Print Name: \_\_\_\_\_  
Print Title: \_\_\_\_\_

Exhibit "B"

## COMMENCEMENT NOTICE

This Commencement Notice is delivered this     day of June, 2002, by Prentiss Properties Acquisition Partners, L.P., a Delaware limited partnership (“**Landlord**”) to Brandes Investment Partners, L.P., a California limited partnership (“**Tenant**”), pursuant to the provisions of Section 7 of that certain First Amendment to Lease (the “**First Amendment**”) dated April 4, 2002, by and between Landlord and Tenant pertaining to certain Expansion Space in the Building located and addressed at 11988 El Camino Real, San Diego, California (in connection with that certain lease dated September 9, 1999 by and between Landlord and Tenant (the “**Lease**”). All terms used herein with their initial letter capitalized shall have the meaning assigned to such terms in the Lease (as modified by the First Amendment).

In accordance with the above-referenced First Amendment, Landlord and Tenant hereby confirm as follows:

1. The Expansion Space has been delivered to, and accepted by, the Tenant in “as is” condition.

2. The Expansion Commencement Date of Tenant’s lease of the Expansion Space is the 1st day of July, 2002, and the Expiration Date is the 14th day of September, 2011.

3. The Expansion Space consists of 4,192 square feet of Net Rentable Area (3,517 square feet of Usable Area), and shall increase the number of rentable square feet leased by Tenant in the Building to a total of 110,501 square feet of Net Rentable Area (98,182 square feet of Usable Area).

4. The initial monthly Base Rent for the Expansion Space is [       ] [       xxxxx       ] Dollars (\$[       xxxxx       ] subject, however, to the same increases in monthly Base Rent as provided in Section 1.1M of the Basic Lease Provisions of the Lease, and to the provisions of the Lease relating to adjustments of Tenant’s Operating Cost Payment.

5. Remittance of the foregoing payments shall be made on the first day of each month in accordance with the terms and conditions of the Lease at the following address:

Prentiss Properties Acquisition Partners, L.P.  
P. O. Box 100555  
Pasadena, California 91189-0555

6. Tenant’s Share (based on the total square feet of Net Rentable Area in the Premises including the Existing Premises and the Expansion Space)) is 67.39%.

LANDLORD:

PRENTISS PROPERTIES ACQUISITION  
PARTNERS, L.P., a Delaware limited partnership

By: Prentiss Properties I, Inc.  
a Delaware corporation  
general partner

By: /s/ Deborah Street  
Print Name: Deborah Street  
Print Title: Vice President

By: /s/ J. Kevan Dilbeck  
Print Name: J. KEVAN DILBECK  
Print Title: SENIOR VICE PRESIDENT

TENANT:

BRANDES INVESTMENT PARTNERS, L.P.,  
a California limited partnership

By: /s/ Greg Houck  
Print Name: GREG HOUCK  
Print Title: DIRECTOR OF OPERATIONS

By: /s/ Glenn Carlson  
Print Name: GLENN CARLSON  
Print Title: MANAGING DIRECTOR

**THIRD AMENDMENT TO LEASE**  
**(Del Mar Gateway)**

THIS THIRD AMENDMENT TO LEASE (“**Third Amendment**”) is made and entered into as of the     day of July, 2002, by and between PRENTISS PROPERTIES ACQUISITION PARTNERS, L.P., a Delaware limited partnership (“**Landlord**”) and BRANDES INVESTMENT PARTNERS, L.P., a California limited partnership (“**Tenant**”).

**R E C I T A L S:**

A. Landlord and Tenant entered into that certain Lease Agreement dated as of September 8, 1999 (“**Original Lease**”), as amended by (i) that certain First Amendment to Lease dated as of April 4, 2002, by and between Landlord and Tenant (“**First Amendment**”), and (ii) that certain Commencement Notice dated as of June 10, 2002, by and between Landlord and Tenant (“**Second Amendment**”), whereby Landlord leased to Tenant and Tenant leased from Landlord certain office space located in that certain building located and addressed at 11988 El Camino Real, San Diego, California (the “**Building**”). The Original Lease, as amended by the First Amendment and the Second Amendment, may be referred to herein as the “**Lease**”.

B. By this Third Amendment, Landlord and Tenant desire to expand the Existing Premises (as defined below) and to otherwise modify the Lease as provided herein.

C. Unless otherwise defined herein, capitalized terms as used herein shall have the same meanings as given thereto in the Lease.

NOW, THEREFORE, in consideration of the foregoing recitals and the mutual covenants contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree as follows:

**A G R E E M E N T:**

1. The Existing Premises. Landlord and Tenant hereby agree that pursuant to the Lease, Landlord currently leases to Tenant and Tenant currently leases from Landlord that certain office space in the Building containing 110,501 square feet of Net Rentable Area (98,182 square feet of Usable Area) consisting of (i) the entire fourth (4<sup>th</sup>), fifth (5<sup>th</sup>), sixth (6<sup>th</sup>), seventh (7<sup>th</sup>) and eighth (8<sup>th</sup>) floors of the Building, as outlined on Exhibit “A” to the Lease, and (ii) a portion of the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 350, as outlined on Exhibit “A” to the First Amendment (collectively, the “**Existing Premises**”).

2. Expansion of the Existing Premises. That certain space located on the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 360, as outlined on the floor plan attached hereto as Exhibit “A” and made a part hereof, may be referred to herein as the “**Suite 360 Expansion Space**.” Landlord and Tenant hereby stipulate that the Suite 360 Expansion Space contains 2,826 square feet of Net Rentable Area and 2,371 square feet of Usable Area. Subject to satisfaction of the Condition Precedent described in Section 11 below and effective as of August 1, 2002 (“**Suite 360 Expansion Commencement Date**”), Landlord shall lease to Tenant and Tenant shall lease from Landlord the Suite 360 Expansion Space. Accordingly, effective upon the Suite 360 Expansion Commencement Date, the Existing Premises shall be increased to include the Suite 360 Expansion Space. Landlord and Tenant hereby agree that such addition of the Suite 360 Expansion Space to the Existing Premises shall, effective as of the Suite 360 Expansion Commencement Date, increase the number of rentable square feet leased by Tenant in the Building to a total of 113,327 square feet of Net Rentable Area (100,553 square feet of Usable Area). Effective as of the Suite 360 Expansion Commencement Date, all references to the “Premises” shall mean and refer to the Existing Premises as expanded by the Suite 360 Expansion Space.

3. Term and Monthly Base Rent for the Suite 360 Expansion Space. The Term for Tenant’s lease of the Suite 360 Expansion Space (“**Suite 360 Expansion Space Term**”) shall

commence on the Suite 360 Expansion Commencement Date and shall expire co-terminously with Tenant’s lease of the Existing Premises. During the Suite 360 Expansion Space Term, Tenant shall pay, in accordance with the provisions of this Section 3, monthly Base Rent for the Suite 360 Expansion Space (in addition to the Rent payable by Tenant for the Existing Premises) as follows:

<u>Months of Suite 360 Expansion Space Term</u>	<u>Annual Base Rent</u>	<u>Monthly Installment of Base Rent</u>	<u>Monthly Base Rent per Rentable Square Foot of Suite 360 Expansion Space</u>
8/1/02 - 9/14/02:	[ ]	[ ]	[ ]
9/15/02 - 9/14/03:	[ ]	[ ]	[ ]
9/15/03 - 9/14/04:	[ ]	[ ]	[ ]
9/15/04 - 11/7/04:	[ ]	[ ]	[ ]
11/8/04 - 9/14/05	[ ]	[ ]	[ ]
9/15/05 - 9/14/06:	[ ]	[ ]	[ ]
9/15/06 - 9/14/07:	[ ]	[ ]	[ ]
9/15/07 - 9/14/08:	[ ]	[ ]	[ ]
9/15/08 - 9/14/09:	[ ]	[ ]	[ ]
9/15/09 - 9/14/10:	[ ]	[ ]	[ ]
9/15/10 - 9/14/11:	[ ]	[ ]	[ ]

4. Tenant’s Share and Base Year. Notwithstanding anything to the contrary in the Lease, during the Suite 360 Expansion Space Term, Tenant’s Share of any increase in Operating Costs for the Premises (including the Existing Premises and the Suite 360 Expansion Space) shall be 69.11% and the Base Year for the Suite 360 Expansion Space shall be the calendar year 2000.

5. Condition of Suite 360 Expansion Space and Suite 360 Refurbishment Allowance.

5.1. Condition of Suite 360 Expansion Space. Tenant hereby agrees to accept the Suite 360 Expansion Space in its “as-is” condition and Tenant hereby acknowledges that Landlord, except as otherwise expressly provided below, shall not be obligated to provide or pay for any improvement work or services related to the improvement of the Suite 360 Expansion Space. Tenant also acknowledges that Landlord has made no representation or warranty regarding the condition of the Suite 360 Expansion Space. Notwithstanding the foregoing, Tenant’s acceptance of the Suite 360 Expansion Space shall not in any way limit or otherwise diminish (i) Landlord’s repair and maintenance obligations under the Lease or (ii) any express representations, warranties, liabilities, and obligations of Landlord under the Lease pertaining to the Premises (and, to the extent applicable, the Suite 360 Expansion Space).

5.2. Suite 360 Refurbishment Allowance.

5.2.1 Refurbishment of Suite 360 Expansion Space. In the event Tenant desires to renovate the then-existing tenant improvements in the Suite 360 Expansion Space, then the same shall be performed in accordance with the terms and provisions of Article 10 of the Lease; provided, however, that Landlord acknowledges and agrees that Tenant shall, after November 1, 2004, be entitled to a one-time tenant refurbishment allowance (the “**Suite 360 Refurbishment Allowance**”) in an amount up to, but not exceeding, [ ] Dollars (\$[ ]) per square foot of Usable Area of the Suite 360 Expansion Space (i.e., up to [ ] [ ] (“[ ]) based on 2,371 square feet of Usable Area in the Suite 360 Expansion pace for the costs relating to the design and construction of certain renovations to the then-existing tenant improvements in the Suite 360 Expansion Space (the “**Suite 360 Refurbished Improvements**”); provided further, however, in no event will more than [ ] Dollars (\$[ ]) per square foot of the Usable Area of the Suite 360 Expansion Space of tie Suite 360 Refurbishment Allowance be used, in the aggregate, to pay for Tenant’s furniture, artifacts, equipment, Tenant’s Security System, telephone systems and/or any other item of personal property which is not affixed to the Suite 360 Expansion Space (collectively, the “**Suite 360 Special Improvement Cost Items**”). In no event shall Landlord be obligated to make disbursements under this Section 5.2 prior to November 1, 2004 (even if the Suite 360 Refurbished Improvements are completed prior to such date) nor in a total amount

which exceeds the Suite 360 Refurbishment Allowance. Landlord expressly acknowledges that Tenant may elect to renovate the Suite 360 Expansion Space at any time during the Suite 360 Expansion Space Term and may do so as part of a larger project to renovate the Suite 360 Expansion Space together with other space on the third (3<sup>rd</sup>) floor of the Building to which Tenant may obtain possessory rights. Accordingly, Landlord agrees that Tenant may, after November 1, 2004 (but not sooner), apply the entire Suite 360 Refurbishment Allowance toward such larger renovation performed after November 1, 2004 without being required to specifically allocate the Suite 360 Refurbishment Allowance to the renovation of the Suite 360 Expansion Space itself (provided that Tenant's right to receive the Suite 360 Refurbishment Allowance shall nevertheless be subject to the provisions of Section 5.2.1.2 below). Subject to Article 10 of the Lease, all items of the Suite 360 Refurbished Improvements, whether or not the cost thereof is covered by the Suite 360 Refurbishment Allowance, shall become the property of Landlord upon expiration or earlier termination of the Lease and shall remain in the Suite 360 Expansion Space at all times during the Term of the Lease. The immediately preceding sentence shall not limit Tenant's right to remove furniture, removable fixtures (e.g., file cabinets), and the hardware elements of Tenant's Security System from the Suite 360 Expansion Space upon expiration or earlier termination of the Lease so long as such removal is performed in accordance with, and subject to, the Lease.

5.2.1.1 Suite 360 Refurbishment Allowance Items. The Suite 360 Refurbishment Allowance shall be disbursed by Landlord following completion of the Suite 360 Refurbished Improvements for the following items and costs only (collectively, the "**Suite 360 Refurbishment Allowance Items**"), but in no event sooner than November 1, 2004:

(A) Payment of the fees of the architect and engineer(s) retained by Tenant (if any), and payment of the fees incurred by, and the cost of documents and materials supplied by, Landlord and Landlord's consultants in connection with the review of the plans and specifications prepared for the Suite 360 Refurbished Improvements, including preliminary space plans, finish plans and specifications, and architectural and engineering plans and specifications (including "as-built" drawings) (collectively, the "**Suite 360 Refurbishment Drawings**");

(B) The payment of plan check, permit and license fees relating to construction of the Suite 360 Refurbished Improvements (including permits or fees required by the City of San Diego and other applicable jurisdictions);

(C) The cost of construction of the Suite 360 Refurbished Improvements, including, without limitation, testing and inspection costs, trash removal costs, and contractors' fees, labor fees and general conditions, together with the cost of the Suite 360 Special Improvement Cost Items;

(D) The cost of any changes in the Central Systems of the Building and/or the Building Shell when such changes are required by the Suite 360 Refurbishment Drawings, such cost to include all direct architectural and/or engineering fees and expenses incurred in connection therewith;

(E) The cost of any changes to the Suite 360 Refurbishment Drawings or Suite 360 Refurbished Improvements required by applicable laws and building codes;

(F) Sales and use taxes and Title 24 fees;

(G) The cost of Tenant's furniture, artifacts, Tenant's Security System, and other personal property, up to the limit set forth in Section 5.2.1 of this Third Amendment above; and

(H) Landlord's Supervision Fee (as defined below).

5.2.1.2 Disbursement of Suite 360 Refurbishment Allowance. Provided that Tenant is not in default on any of its obligations under the Lease (as modified by this Third Amendment) beyond any applicable notice and cure periods, upon completion of the Suite 360 Refurbished Improvements (but in no event sooner than November 1, 2004), Landlord shall make a disbursement of the Suite 360 Refurbishment Allowance for Suite 360

Refurbishment Allowance Items for the benefit of Tenant and shall authorize the release of monies for the benefit of Tenant as follows.

(A) Disbursement. Tenant shall deliver to Landlord: (i) a request for payment of Tenant's general contractor ("**Contractor**"), which Contractor shall be retained by Tenant and shall be subject to Landlord's reasonable prior written approval, and which request shall be approved by Tenant, in a form to be provided by Landlord; (ii) invoices from all subcontractors, laborers, materialmen and suppliers used by Tenant in connection with the Suite 360 Refurbished Improvements (such subcontractors, laborers, materialmen and suppliers, and the Contractor may be known collectively as "**Tenant's Agents**"), for labor rendered and materials delivered to the Premises for the Suite 360 Refurbished Improvements; (iii) executed unconditional mechanics' lien releases from all of Tenant's Agents which shall comply with the appropriate provisions, as reasonably determined by Landlord, of California Civil Code Section 3262(d) and either Section 3262(d)(3) or Section 3262(d)(4) (provided, however, if Tenant is unable to obtain all such releases, Landlord shall be entitled to delay the payment of the Suite 360 Refurbishment Allowance for a period of ninety (90) days following Tenant's completion of the Suite 360 Refurbished Improvements, subject to the Building being free of mechanic's liens resulting from Tenant's performance of the Suite 360 Refurbished Improvements); and (iv) all other information reasonably requested by Landlord. Tenant's request for payment shall be deemed Tenant's acceptance and approval of the work furnished and/or the materials supplied as set forth in Tenant's payment request. Promptly thereafter, assuming Landlord receives all of the applicable information described in items (i) through (iv) above, Landlord shall deliver a check made payable to Tenant in payment of the amounts so requested by Tenant (but in no event to exceed the amount of the Suite 360 Refurbishment Allowance), provided that Landlord does not dispute any request for payment based on non-compliance of any work with the Suite 360 Refurbishment Drawings, or due to any substandard work. Landlord's payment of such amounts shall not be deemed Landlord's approval or acceptance of the work furnished or materials supplied as set forth in Tenant's payment request.

(B) Other Terms. Landlord shall only be obligated to make disbursements from the Suite 360 Refurbishment Allowance to the extent costs are incurred by Tenant for Suite 360 Refurbishment Allowance Items. In no event shall Tenant be entitled to any credit for any unused portion of the Suite 360 Refurbishment Allowance. All drafts of the Suite 360 Refurbishment Drawings shall be subject to Landlord's prior written approval, which approval shall not be unreasonably withheld. In addition, all of Tenant's Agents shall be subject to Landlord's prior written approval (which approval shall not be unreasonably withheld), except that subcontractors of Landlord's selection shall be retained by the Contractor to perform all lifesafety, mechanical, electrical, plumbing, structural and heating, ventilation and air conditioning work so long as such subcontractors are cost competitive and are reasonably available to perform such work. Notwithstanding anything in this Section 5.2 to the contrary, in no event will Tenant be entitled to receive any portion of the Suite 360 Refurbishment Allowance for Suite 360 Refurbished Improvements that have not been completed on or before January 1, 2006 (and only if Tenant has complied with the requirements of Section 5.2.1.2A above on or before such date).

5.2.1.3 No Rent Abatement. Tenant acknowledges that the work to be performed by Tenant pursuant to this Section 5.2 above shall, subject to Section 5.2.1.2(B) above, be performed during the Suite 360 Expansion Space Term, that Tenant shall be entitled to (but shall not be obligated to) conduct business throughout the course of construction of such renovations and that Tenant shall not be entitled to any abatement or rent, nor shall Tenant be deemed to be constructively evicted from the Premises, as a result of the construction of such renovations.

5.2.1.4 Landlord Supervision Fee. Without limiting the other terms and conditions of Article 10 of the Lease, Tenant shall pay to Landlord a construction supervision and management fee (the "**Landlord's Supervision Fee**") in an amount equal to the product of (i) two percent (2%) and (ii) the costs incurred by Tenant to design and construct the Suite 360 Refurbished Improvements.

6. Parking. Effective as of the Suite 360 Expansion Commencement Date and continuing throughout the Suite 360 Expansion Space Term, Landlord hereby grants to Tenant a license to use an additional ten (10) Parking Permits, consisting of seven (7) additional unreserved Parking Permits and three (3) additional reserved Parking Permits for use in the



Building's parking facility. Tenant's use of such additional Parking Permits shall be in accordance with, and subject to, all of the terms, conditions and provisions of Article 6 of the Lease.

7. Commencement Notice. Landlord may deliver to Tenant a Commencement Notice in a form substantially similar to that attached hereto as Exhibit "B" and made a part hereof at any time after the Suite 360 Expansion Commencement Date. The Commencement Notice shall be conclusive and binding on Tenant as to all matters set forth therein unless within ten (10) days following delivery of such Commencement Notice. Tenant contests any of the matters contained therein by notifying Landlord in writing of Tenant's objections.

8. Brokers. Each party represents and warrants to the other that, except for Prentiss Properties Management, L.P. ("**Landlord's Broker**") no broker, agent or finder negotiated or was instrumental in negotiating or consummating this Third Amendment. Each party further agrees to defend, indemnify and hold harmless the other party from and against any claim for commission or finder's fee by any entity (other than Landlord's Broker) who claims or alleges that they were retained or engaged by the first party or at the request of such party in connection with this Third Amendment.

9. Signage. Landlord shall, following Tenant's written request and at Tenant's sole cost and expense, provide identifying signage for Tenant's lease of the Suite 360 Expansion Space pursuant to Section 25.22.B of the Lease.

10. Signing Authority. Landlord and Tenant hereby represent and warrant to the other that Tenant and Landlord (as the case may be) is a duly formed and existing entity qualified to do business in the state of California and that Tenant and Landlord (as the case may be) has full right and authority to execute and deliver this Third Amendment and that each person signing on behalf of Tenant and Landlord (as the case may be) is authorized to do so.

11. Condition Precedent. Landlord and Tenant acknowledge and agree that, as of the date hereof, the Suite 360 Expansion Space is presently leased and occupied by GMAC Commercial Mortgage Corporation, a California corporation ("**Existing Tenant**") pursuant to that certain lease dated May 22, 2000 by and between Landlord and Existing Tenant (as amended, the "**Existing Lease**"). Landlord and Tenant acknowledge and agree that the effectiveness of this Third Amendment is subject to (i) the full execution and delivery between Landlord and Existing Tenant of a lease termination agreement pertaining to such Existing Lease in form and substance acceptable to Landlord in Landlord's sole and absolute discretion, and (ii) the vacation, surrender and delivery of the Suite 360 Expansion Space by the Existing Tenant to Landlord when and as required by Landlord (collectively, the "**Condition Precedent**"). Landlord and Tenant acknowledge and agree that the August 1, 2002 Suite 360 Expansion Commencement Date shall be deemed extended by one (1) day for each day of delay in satisfaction of the Condition Precedent beyond July 31, 2002; provided, however, that in the event the Condition Precedent is not satisfied on or before that date which is one hundred eighty (180) days after the date hereof, then either Landlord or Tenant shall have the right to terminate this Third Amendment (but not the Lease) by providing written notice to the other party. Landlord and Tenant hereby further acknowledge and agree that no termination of this Third Amendment pursuant to this Section 11 shall in any way impair, affect or otherwise diminish Tenant's ongoing rights of "first negotiation" under Article 29 of the Lease with respect to the Suite 360 Expansion Space or any other portion of the First Negotiation Space.

12. No Superior Rights. Landlord hereby represents and warrants to Tenant that, except for the Existing Tenant under the Existing Lease (including any successor-in-interest in such Existing Tenant's rights under the Existing Lease), no person or entity has any rights to lease, sublease, license, or otherwise use, occupy, or control the Suite 360 Expansion Space which are prior to or senior to those of Tenant pursuant to the right of first negotiation set forth in Article 29 of the Lease, and subject to the rights of the Existing Tenant under the Existing Lease, Landlord has the right and authority to lease the Suite 360 Expansion Space to Tenant pursuant to this Third Amendment.

13. No Further Modification. Except as set forth in this Third Amendment, all of the terms and provisions of the Lease shall apply with respect to the Suite 360 Expansion Space and shall remain unmodified and in full force and effect.

LANDLORD

PRENTISS PROPERTIES ACQUISITION  
PARTNERS, L.P., a Delaware limited partnership

By: Prentiss Properties I, Inc.  
a Delaware corporation  
general partner

By: /s/ Deborah Street  
Name: Deborah Street  
Title: Vice President

By: /s/ J. Kevan Dilbeck  
Name: J. KEVAN DILBECK  
Title: SENIOR VICE PRESIDENT

TENANT

BRANDES INVESTMENT PARTNERS, L.P.,  
a California limited partnership

By: /s/ Glenn Carlson  
Name: Glenn Carlson  
Title: Co-CEO

By: /s/ Gary Iwamura  
Name: Gary Iwamura  
Title: Director - Finance

EXHIBIT "A"

OUTLINE OF SUITE 360 EXPANSION SPACE

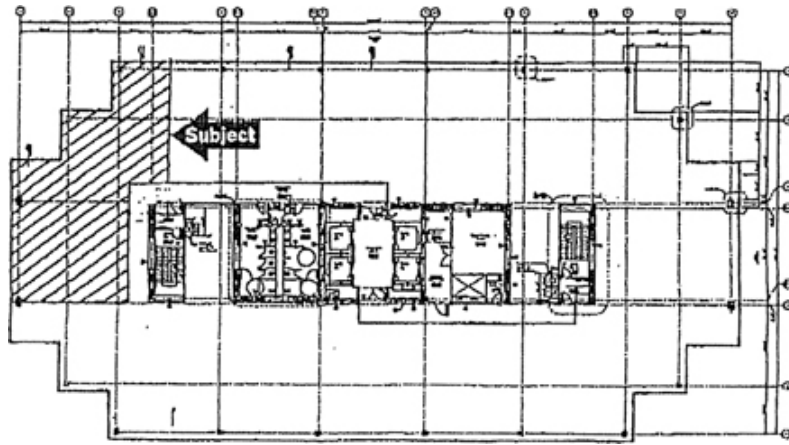


Exhibit "A"

**EXHIBIT “B”**

## FORM OF COMMENCEMENT NOTICE

This Commencement Notice is delivered this     day of     ,     , by Prentiss Properties Acquisition Partners, L.P., a Delaware limited partnership (“**Landlord**”) to Brandes Investment Partners, L.P., a California limited partnership (“**Tenant**”), pursuant to the provisions of Section 7 of that certain Third Amendment to Lease (the “**Third Amendment**”) dated July     , 2002, by and between Landlord and Tenant pertaining to certain space in the Building located and addressed at 11988 El Camino Real, San Diego, California. All terms used herein with their initial letter capitalized shall have the meaning assigned to such terms in the Lease (as amended by the Third Amendment).

Gentlemen:

In accordance with the above-mentioned Third Amendment, we wish to advise and/or confirm as follows:

1. The Suite 360 Expansion Space have been delivered to, and accepted by, the Tenant.
2. The Suite 360 Expansion Space Commencement Date of Tenant's lease of the Suite 360 Expansion Space is the      day of      , 2002.
3. The Expansion Space consists of 2,826 square feet of Net Rentable Area (2,371 square feet of Usable Area).
4. The initial monthly Base Rent for the Suite 360 Expansion Space is      xx Dollars (\$      ).
5. Remittance of the foregoing payments shall be made on the first day of each month in accordance with the terms and conditions of the Lease at the following address:

Prentiss Properties Acquisition Partners, L.P.  
P. O. Box 100555  
Pasadena, California 91189-0555

6. Tenant's Share (based on the total square feet of Net Rentable Area in the Premises (including the Existing Premises and the Suite 360 Expansion Space)) is 69.11%.

IN WITNESS WHEREOF, this instrument has been duly executed by Lessor as of the date first written above.

LESSOR:

PRENTISS PROPERTIES ACQUISITION  
PARTNERS, L.P., a Delaware limited partnership

By: Prentiss Properties I, Inc.  
a Delaware corporation  
general partner

By: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Print Title: \_\_\_\_\_

By: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Print Title: \_\_\_\_\_

Exhibit "B"

**FOURTH AMENDMENT TO LEASE**  
**(Del Mar Gateway)**

THIS FOURTH AMENDMENT TO LEASE ("Fourth Amendment") is made and entered into as of the     day of October, 2002, by and between PRENTISS PROPERTIES ACQUISITION PARTNERS, L.P., a Delaware limited partnership ("**Landlord**") and BRANDES INVESTMENT PARTNERS, LLC, a Delaware limited liability company ("**Tenant**").

**R E C I T A L S:**

A. Landlord and Brandes Investment Partners, L.P., a California limited partnership ("**Original Tenant**") entered into that certain Lease Agreement dated as of September 8, 1999 ("**Original Lease**"), as amended by (i) that certain First Amendment to Lease dated as of April 4, 2002, by and between Landlord and Original Tenant ("**First Amendment**"), (ii) that certain Commencement Notice dated as of June 10, 2002, by and between Landlord and Original Tenant ("**Second Amendment**"), and (iii) that certain Third Amendment to lease dated as of July 25 2002, by and between Landlord and Original Tenant ("**Third Amendment**"), whereby Landlord leased to Tenant and Tenant leased from Landlord certain office space located in that certain building located and addressed at 11988 El Camino Real, San Diego, California (the "**Building**"). The Original Lease, as amended by the First Amendment, the Second Amendment and the Third Amendment, may be referred to herein as the "**Lease**". Tenant is successor-in-interest in the Lease to Original Tenant by way of merger.

B. By this Fourth Amendment, Landlord and Tenant desire to expand the Existing Premises (as defined below) and to otherwise modify the Lease as provided herein.

C. Unless otherwise defined herein, capitalized terms as used herein shall have the same meanings as given thereto in the Lease.

NOW, THEREFORE, in consideration of the foregoing recitals and the mutual covenants contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree as follows:

**A G R E E M E N T:**

1. The Existing Premises. Landlord and Tenant hereby agree that pursuant to the Lease, Landlord currently leases to Tenant and Tenant currently leases from Landlord that certain office space in the Building containing 113,327 square feet of Net Rentable Area (100,553 square feet of Usable Area) consisting of (i) the entire fourth (4<sup>th</sup>), fifth (5<sup>th</sup>), sixth (6<sup>th</sup>), seventh (7<sup>th</sup>) and eighth (8<sup>th</sup>) floors of the Building, as outlined on Exhibit "A" to the Lease, (ii) a portion of the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 350, as outlined on Exhibit "A" to the First Amendment, and (iii) a portion of the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 360, as outlined on Exhibit "A" to the Third Amendment (collectively, the "**Existing Premises**").

2. Expansion of the Existing Premises. That certain space located on the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 300, as outlined on the floor plan attached hereto as Exhibit "A" and made a part hereof, may be referred to herein as the "**Suite 300 Expansion Space**." Landlord and Tenant hereby stipulate that the Suite 300 Expansion Space contains 8,657 square feet of Net Rentable Area and 7,263 square feet of Usable Area. Subject to satisfaction of the Condition Precedent described in Section 11 below and effective as of January 15, 2003 ("**Suite 300 Expansion Commencement Date**"), Landlord shall lease to Tenant and Tenant shall lease from Landlord the Suite 300 Expansion Space. Accordingly, effective upon the Suite 300 Expansion Commencement Date, the Existing Premises shall be increased to include the Suite 300 Expansion Space. Landlord and Tenant hereby agree that such addition of the Suite 300 Expansion Space to the Existing Premises shall, effective as of the Suite 300 Expansion Commencement Date, increase the number of rentable square feet leased by

3. **Term and Monthly Base Rent for the Suite 300 Expansion Space.** The Term for Tenant's lease of the Suite 300 Expansion Space ("**Suite 300 Expansion Space Term**") shall commence on the Suite 300 Expansion Commencement Date and shall expire co-terminously with Tenant's lease of the Existing Premises. During the Suite 300 Expansion Space Term, Tenant shall pay, in accordance with the provisions of this Section 3, monthly Base Rent for the Suite 300 Expansion Space (in addition to the Rent payable by Tenant for the Existing Premises) as follows:

4. Tenant's Share and Base Year. Notwithstanding anything to the contrary in the Lease, during the Suite 300 Expansion Space Term, Tenant's Share of any increase in Operating Costs for the Premises (including the Existing Premises and the Suite 300 Expansion Space) shall be 74.40% and the Base Year for the Suite 300 Expansion Space shall be the calendar year 2000.

5.1. Condition of Suite 300 Expansion Space. Tenant hereby agrees to accept the Suite 300 Expansion Space in its “as-is” condition and Tenant hereby acknowledges that Landlord, except as otherwise expressly provided below, shall not be obligated to provide or pay for any improvement work or services related to the improvement of the Suite 300 Expansion Space. Tenant also acknowledges that Landlord has made no representation or warranty regarding the condition of the Suite 300 Expansion Space. Notwithstanding the foregoing, Tenant’s acceptance of the Suite 300 Expansion Space shall not in any way limit or otherwise diminish (i) Landlord’s repair and maintenance obligations under the Lease or (ii) any express representations, warranties, liabilities, and obligations of Landlord under the Lease pertaining to the Premises (and, to the extent applicable, the Suite 300 Expansion Space).

5.2.1 Refurbishment of Suite 300 Expansion Space. In the event Tenant desires to renovate the then-existing tenant improvements in the Suite 300 Expansion Space, then the same shall be performed in accordance with the terms and provisions of Article 10 of the Lease; provided, however, that Landlord acknowledges and agrees that Tenant shall, after December 1, 2004, be entitled to a one-time tenant refurbishment allowance (the “**Suite 300 Refurbishment Allowance**”) in an amount up to, but not exceeding, xxxxxxxx (xxxxx per square foot of Usable Area of the Suite 300 Expansion Space (i.e., up to xxxxxxxxxxxxxxxxxxxxxxxx xxxxxxxxxxxxxxxxxxxxxxxxxxxx (\$xxxxxxx) based on 7,263 square feet of Usable Area in the Suite 300 Expansion Space) for the costs relating to the design and construction of certain renovations to the then-existing tenant improvements in the Suite 300 Expansion Space (the “**Suite 300 Refurbished Improvements**”); provided further, however, in no event will more than xxxxxxxx dollars xxxxx per square foot of the Usable Area of the Suite 300 Expansion Space of the Suite 300 Refurbishment Allowance be used, in the aggregate, to pay for Tenant’s furniture, artifacts, equipment, Tenant’s Security System, telephone systems and/or any

other item of personal property which is not affixed to the Suite 300 Expansion Space (collectively, the “**Suite 300 Special Improvement Cost Items**”). In no event shall Landlord be obligated to make disbursements under this Section 5.2 prior to December 1, 2004 (even if the Suite 300 Refurbished Improvements are completed prior to such date) nor in a total amount which exceeds the Suite 300 Refurbishment Allowance. Landlord expressly acknowledges that Tenant may elect to renovate the Suite 300 Expansion Space at any time during the Suite 300 Expansion Space Term and may do so as part of a larger project to renovate the Suite 300 Expansion Space together with other space on the third (3<sup>rd</sup>) floor of the Building to which Tenant may obtain possessory rights. Accordingly, Landlord agrees that Tenant may, after December 1, 2004 (but not sooner), apply the entire Suite 300 Refurbishment Allowance toward such larger renovation performed after December 1, 2004 without being required to specifically allocate the Suite 300 Refurbishment Allowance to the renovation of the Suite 300 Expansion Space itself (provided that Tenant’s right to receive the Suite 300 Refurbishment Allowance shall nevertheless be subject to the provisions of Section 5.2.1.2 below). Subject to Article 10 of the Lease, all items of the Suite 300 Refurbished Improvements, whether or not the cost thereof is covered by the Suite 300 Refurbishment Allowance, shall become the property of Landlord upon expiration or earlier termination of the Lease and shall remain in the Suite 300 Expansion Space at all times during the Term of the Lease. The immediately preceding sentence shall not limit Tenant’s right to remove furniture, removable fixtures (e.g., file cabinets), and the hardware elements of Tenant’s Security System from the Suite 300 Expansion Space upon expiration or earlier termination of the Lease so long as such removal is performed in accordance with, and subject to, the Lease.

5.2.1.1 **Suite 300 Refurbishment Allowance Items**. The Suite 300 Refurbishment Allowance shall be disbursed by Landlord following completion of the Suite 300 Refurbished Improvements for the following items and costs only (collectively, the “**Suite 300 Refurbishment Allowance Items**”), but in no event sooner than December 1, 2004:

(A) Payment of the fees of the architect and engineer(s) retained by Tenant (if any), and payment of the fees incurred by, and the cost of documents and materials supplied by, Landlord and Landlord’s consultants in connection with the review of the plans and specifications prepared for the Suite 300 Refurbished Improvements, including preliminary space plans, finish plans and specifications, and architectural and engineering plans and specifications (including “as-built” drawings) (collectively, the “**Suite 300 Refurbishment Drawings**”);

(B) The payment of plan check, permit and license fees relating to construction of the Suite 300 Refurbished Improvements (including permits or fees required by the City of San Diego and other applicable jurisdictions);

(C) The cost of construction of the Suite 300 Refurbished Improvements, including, without limitation, testing and inspection costs, trash removal costs, and contractors’ fees, labor fees and general conditions, together with the cost of the Suite 300 Special Improvement Cost Items;

(D) The cost of any changes in the Central Systems of the Building and/or the Building Shell when such changes are required by the Suite 300 Refurbishment Drawings, such cost to include all direct architectural and/or engineering fees and expenses incurred in connection therewith;

(E) The cost of any changes to the Suite 300 Refurbishment Drawings or Suite 300 Refurbished Improvements required by applicable laws and building codes;

(F) Sales and use taxes and Title 24 fees;

(G) The cost of Tenant’s furniture, artifacts, Tenant’s Security System, and other personal property, up to the limit set forth in Section 5.2.1 of this Fourth Amendment above; and

(H) Landlord’s Supervision Fee (as defined below).

5.2.1.2 Disbursement of Suite 300 Refurbishment Allowance. Provided that Tenant is not in default on any of its obligations under the Lease (as modified by this Fourth Amendment) beyond any applicable notice and cure periods, upon completion of the Suite 300 Refurbished Improvements (but in no event sooner than December I, 2004), Landlord shall make a disbursement of the Suite 300 Refurbishment Allowance for Suite 300 Refurbishment Allowance items for the benefit of Tenant and shall authorize the release of monies for the benefit of Tenant as follows.

(A) Disbursement. Tenant shall deliver to Landlord: (i) a request for payment of Tenant's general contractor ("**Contractor**"), which Contractor shall be retained by Tenant and shall be subject to Landlord's reasonable prior written approval, and which request shall be approved by Tenant, in a form to be provided by Landlord; (ii) invoices from all subcontractors, laborers, materialmen and suppliers used by Tenant in connection with the Suite 300 Refurbished Improvements (such subcontractors, laborers, materialmen and suppliers, and the Contractor may be known collectively as "**Tenant's Agents**"), for labor rendered and materials delivered to the Premises for the Suite 300 Refurbished Improvements; (iii) executed unconditional mechanics' lien releases from all of Tenant's Agents which shall comply with the appropriate provisions, as reasonably determined by Landlord, of California Civil Code Section 3262(d) and either Section 3262(d)(3) or Section 3262(d)(4) (provided, however, if Tenant is unable to obtain all such releases, Landlord shall be entitled to delay the payment of the Suite 300 Refurbishment Allowance for a period of ninety (90) days following Tenant's completion of the Suite 300 Refurbished Improvements, subject to the Building being free of mechanic's liens resulting from Tenant's performance of the Suite 300 Refurbished Improvements); and (iv) all other information reasonably requested by Landlord. Tenant's request for payment shall be deemed Tenant's acceptance and approval of the work furnished and/or the materials supplied as set forth in Tenant's payment request. Promptly thereafter, assuming Landlord receives all of the applicable information described in items (i) through (iv), above, Landlord shall deliver a check made payable to Tenant in payment of the amounts so requested by Tenant (but in no event to exceed the amount of the Suite 300 Refurbishment Allowance), provided that Landlord does not dispute any request for payment based on non-compliance of any work with the Suite 300 Refurbishment Drawings, or due to any substandard work. Landlord's payment of such amounts shall not be deemed Landlord's approval or acceptance of the work furnished or materials supplied as set forth in Tenant's payment request.

(B) Other Terms. Landlord shall only be obligated to make disbursements from the Suite 300 Refurbishment Allowance to the extent costs are incurred by Tenant for Suite 300 Refurbishment Allowance Items. In no event shall Tenant be entitled to any credit for any unused portion of the Suite 300 Refurbishment Allowance. All drafts of the Suite 300 Refurbishment Drawings shall be subject to Landlord's prior written approval, which approval shall not be unreasonably withheld. In addition, all of Tenant's Agents shall be subject to Landlord's prior written approval (which approval shall not be unreasonably withheld), except that subcontractors of Landlord's selection shall be retained by the Contractor to perform all lifesafety, mechanical, electrical, plumbing, structural and heating, ventilation and air conditioning work so long as such subcontractors are cost competitive and are reasonably available to perform such work. Notwithstanding anything in this Section 5.2 to the contrary, in no event will Tenant be entitled to receive any portion of the Suite 300 Refurbishment Allowance for Suite 300 Refurbished Improvements that have not been completed on or before January 1, 2006 (and only if Tenant has complied with the requirements of Section 5.2.1.2A above on or before such date).

5.2.1.3 No Rent Abatement. Tenant acknowledges that the work to be performed by Tenant pursuant to this Section 5.2 above shall, subject to Section 5.2.1.2(B) above, be performed during the Suite 300 Expansion Space Term, that Tenant shall be entitled to (but shall not be obligated to) conduct business throughout the course of construction of such renovations and that Tenant shall not be entitled to any abatement of rent, nor shall Tenant be deemed to be constructively evicted from the Premises, as a result of the construction of such renovations.

5.2.1.4 Landlord Supervision Fee. Without limiting the other terms and conditions or Article 10 of the Lease, Tenant shall pay to Landlord a construction supervision and management fee (the "**Landlord's Supervision Fee**") in an amount equal to the product of (i) two percent (2%) and (ii) the costs incurred by Tenant to design and construct the Suite 300 Refurbished Improvements.



6. Parking. Effective as of the Suite 300 Expansion Commencement Date and continuing throughout the Suite 300 Expansion Space Term, Landlord hereby grants to Tenant a license to use an additional thirty (30) Parking Permits, consisting of twenty-six (26) additional unreserved Parking Permits and four (4) additional reserved Parking Permits for use in the Building's parking facility. Tenant's use of such additional Parking Permits shall be in accordance with, and subject to all of the terms, conditions and provisions of Article 6 of the Lease.

7. Commencement Notice. Landlord may deliver to Tenant a Commencement Notice in a form substantially similar to that attached hereto as Exhibit "B" and made a part hereof at any time after the Suite 300 Expansion Commencement Date. The Commencement Notice shall be conclusive and binding on Tenant as to all matters set forth therein unless within ten (10) days following delivery of such Commencement Notice. Tenant contests any of the matters contained therein by notifying Landlord in writing of Tenant's objections.

8. Brokers. Each party represents and warrants to the other that, except for Prentiss Properties Management, L.P. ("**Landlord's Broker**") no broker, agent or finder negotiated or was instrumental in negotiating or consummating this Fourth Amendment. Each party further agrees to defend, indemnify and hold harmless the other party from and against any claim for commission or finder's fee by any entity (other than Landlord's Broker) who claims or alleges that they were retained or engaged by the first party or at the request of such party in connection with this Fourth Amendment.

9. Signage. Landlord shall, following Tenant's written request and at Tenant's sole cost and expense, provide identifying signage for Tenant's lease of the Suite 300 Expansion Space pursuant to Section 25.22.B of the Lease.

10. Signing Authority. Landlord and Tenant hereby represent and warrant to the other that Tenant and Landlord (as the case may be) is a duly formed and existing entity qualified to do business in the state of California and that Tenant and Landlord (as the case may be) has full right and authority to execute and deliver this Fourth Amendment and that each person signing on behalf of Tenant and Landlord (as the case may be) is authorized to do so.

11. Condition Precedent. Landlord and Tenant acknowledge and agree that, as of the date hereof, the Suite 300 Expansion Space is presently leased and occupied by Heritage Golf Group, Inc., a Delaware corporation ("**Existing Tenant**") pursuant to that certain lease dated March 30, 2000, by and between Landlord and Existing Tenant (as amended, the "**Existing Lease**"). Landlord and Tenant acknowledge and agree that the effectiveness of this Fourth Amendment is subject to (i) the full execution and delivery between Landlord and Existing Tenant of a lease termination agreement pertaining to such Existing Lease in form and substance acceptable to Landlord in Landlord's sole and absolute discretion, and (ii) the vacation, surrender and delivery of the Suite 300 Expansion Space by the Existing Tenant to Landlord when and as required by Landlord (collectively, the "**Condition Precedent**"). Landlord and Tenant acknowledge and agree that the January 15, 2003 Suite 300 Expansion Commencement Date shall be deemed extended by one (1) day for each day of delay in satisfaction of the Condition Precedent beyond January 14, 2003; provided, however, that in the event the Condition Precedent is not satisfied on or before that date which is one hundred eighty (180) days after the date hereof, then either Landlord or Tenant shall have the right to terminate this Fourth Amendment (but not the Lease) by providing written notice to the other party. Landlord and Tenant hereby further acknowledge and agree that no termination of this Fourth Amendment pursuant to this Section 11 shall in any way impair, affect or otherwise diminish Tenant's ongoing rights of "first negotiation" under Article 29 of the Lease with respect to the Suite 300 Expansion Space or any other portion of the First Negotiation Space.

12. No Superior Rights. Landlord hereby represents and warrants to Tenant that, except for the Existing Tenant under the Existing Lease (including any successor-in-interest in such Existing Tenant's rights under the Existing Lease), no person or entity has any rights to lease, sublease, license, or otherwise use, occupy, or control the Suite 300 Expansion Space which are prior to or senior to those of Tenant pursuant to the right of first negotiation set forth in Article 29 of the Lease, and subject to the rights of the Existing Tenant under the Existing Lease, Landlord has the right and authority to lease the Suite 300 Expansion Space to Tenant pursuant to this Fourth Amendment.

13. No Further Modification. Except as set forth in this Fourth Amendment, all of the terms and provisions of the Lease shall apply with respect to the Suite 300 Expansion Space and shall remain unmodified and in full force and effect.

IN WITNESS WHEREOF, this Fourth Amendment has been executed as of the day and year first above written.

LANDLORD

PRENTISS PROPERTIES ACQUISITION  
PARTNERS, L.P., a Delaware limited partnership

By:    Prentiss Properties I, Inc.  
          a Delaware corporation  
          general partner

By:    /s/ Deborah Street  
          Print Name: Deborah Street  
          Print Title: Vice President

By:    /s/ J. Kevan Dilbeck  
          Print Name: J. Kevan Dilbeck  
          Print Title: Senior Vice President

TENANT

BRANDES INVESTMENT PARTNERS, LLC, a  
Delaware limited liability company

By:    /s/illegible  
          Print Name: \_\_\_\_\_  
          Print Title: \_\_\_\_\_

By:    /s/ Gary Iwamura  
          Print Name: Gary Iwamura  
          Print Title: Director - Finance

EXHIBIT "A"

OUTLINE OF SUITE 300 EXPANSION SPACE

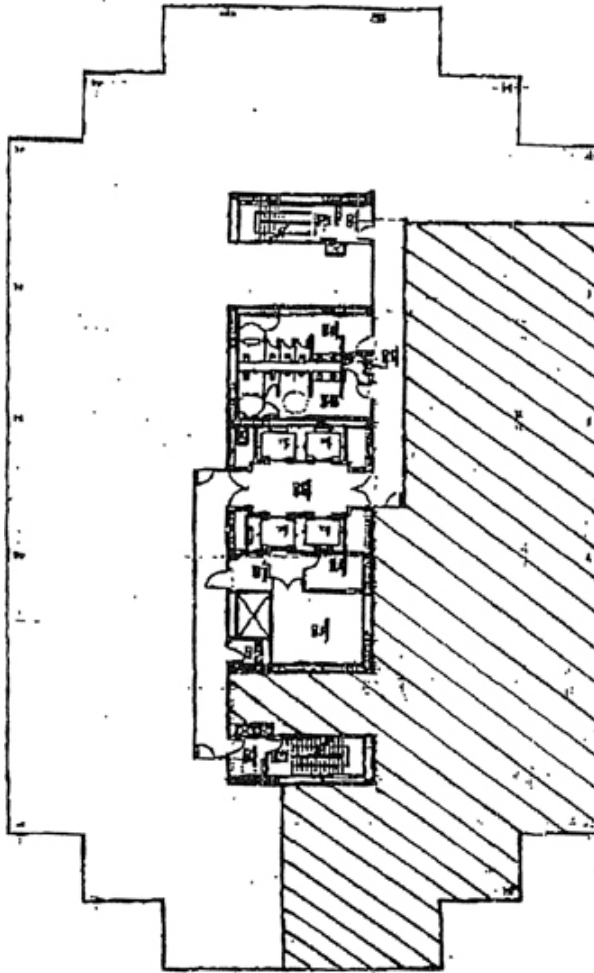


EXHIBIT "A"

**EXHIBIT "B"**

**FORM OF COMMENCEMENT NOTICE**

This Commencement Notice is delivered this \_\_\_\_\_ day of \_\_\_\_\_, by Prentiss Properties Acquisition Partners, L.P., a Delaware limited partnership ("**Landlord**") to Brandes Investment Partners, LLC, a Delaware limited liability company ("**Tenant**"), pursuant to the provisions of Section 7 of that certain Fourth Amendment to Lease (the "**Fourth Amendment**") dated September \_\_\_\_\_, 2002, by and between Landlord and Tenant pertaining to certain space in the Building located and addressed at 11988 El Camino Real, San Diego, California. All terms used herein with their initial letter capitalized shall have the meaning assigned to such terms in the Lease (as amended by the Fourth Amendment).

Gentlemen:

In accordance with the above-mentioned Fourth Amendment, we wish to advise and/or confirm as follows:

1. The Suite 300 Expansion Space have been delivered to, and accepted by, the Tenant.
2. The Suite 300 Expansion Space Commencement Date of Tenant's lease of the Suite 300 Expansion Space is the \_\_\_\_\_ day of \_\_\_\_\_, 2002.
3. The Expansion Space consists of 8,657 square feet of Net Rentable Area (7,263 square feet of Usable Area).
4. The initial monthly Base Rent for the Suite 300 Expansion Space is \_\_\_\_\_ xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx Dollars (\$ \_\_\_\_\_).

5. Remittance of the foregoing payments shall be made on the first day of each month in accordance with the terms and conditions of the Lease at the following address:

Prentiss Properties Acquisition Partners, L.P.  
P. O. Box 100555  
Pasadena, California 91189-0555

6. Tenant's Share (based on the total square feet of Net Rentable Area in the Premises (including the Existing Premises and the Suite 300 Expansion Space)) is 74.40%.

IN WITNESS WHEREOF, this instrument has been duly executed by Lessor as of the date first written above.

LESSOR:

PRENTISS PROPERTIES ACQUISITION  
PARTNERS, L.P., a Delaware limited partnership

By: Prentiss Properties I, Inc.  
a Delaware corporation  
general partner

By: \_\_\_\_\_

\_\_\_\_\_  
Print Name: \_\_\_\_\_

\_\_\_\_\_  
Print Title: \_\_\_\_\_

By: \_\_\_\_\_

\_\_\_\_\_  
Print Name: \_\_\_\_\_

\_\_\_\_\_  
Print Title: \_\_\_\_\_

EXHIBIT "B"

**FIFTH AMENDMENT TO LEASE**  
**(Del Mar Gateway)**

THIS FIFTH AMENDMENT TO LEASE ("**Fifth Amendment**") is made and entered into as of the \_\_\_\_\_ day of June, 2003, by and between PRENTISS PROPERTIES ACQUISITION PARTNERS, L.P., a Delaware limited partnership ("**Landlord**") and BRANDES INVESTMENT PARTNERS, LLC, a Delaware limited liability company ("**Tenant**").

**R E C I T A L S:**

A. Landlord and Brandes Investment Partners, L.P., a California limited partnership ("**Original Tenant**") entered into that certain Lease Agreement dated as of September 8, 1999 ("**Original Lease**"), as amended by (i) that certain First Amendment to Lease dated as of April 4, 2002, by and between Landlord and Original Tenant ("**First Amendment**"), (ii) that certain Commencement Notice dated as of June 10, 2002, by and between Landlord and Original Tenant ("**Second Amendment**"), (iii) that certain Third Amendment to lease dated as of July 23, 2002, by and between Landlord and Original Tenant ("**Third Amendment**"), and (iv) that certain Fourth Amendment to Lease dated as of November 5, 2002 by and between Landlord and Tenant ("**Fourth Amendment**"), whereby Landlord leased to Tenant and Tenant leased from Landlord certain office space located in that certain building located and addressed at 11988 El Camino Real, San Diego, California (the "**Building**"). The Original Lease, as amended by the First Amendment, the Second Amendment, the Third Amendment and the Fourth Amendment, may be referred to herein as the "**Lease**". Tenant is successor-in-interest in the Lease to Original Tenant by way of merger.

B. By this Fifth Amendment, Landlord and Tenant desire to expand the Existing Premises (as defined below) and to otherwise modify the Lease as provided herein.

C. Unless otherwise defined herein, capitalized terms as used herein shall have the same meanings as given thereto in the Lease.

NOW, THEREFORE, in consideration of the foregoing recitals and the mutual covenants contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree as follows:

**A G R E E M E N T:**

1. **The Existing Premises.** Landlord and Tenant hereby agree that pursuant to the Lease, Landlord currently leases to Tenant and Tenant currently leases from Landlord that certain office space in the Building containing 121,984 square feet of Net Rentable Area (107,816 square feet of Usable Area) consisting of (i) the entire fourth (4<sup>th</sup>), fifth (5<sup>th</sup>) sixth (6<sup>th</sup>), seventh (7<sup>th</sup>) and eighth (8<sup>th</sup>) floors of the Building, as outlined on Exhibit "A" to the Lease, (ii) a portion of the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 350, as outlined on Exhibit "A" to the First Amendment, (iii) a portion of the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 360, as outlined on Exhibit "A" to the Third Amendment, and (iv) a portion of the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 300, as outlined on Exhibit "A" to the Fourth Amendment (collectively, the "**Existing Premises**").

2. **Expansion of the Existing Premises.** That certain space located on the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 340, as outlined on the floor plan attached hereto as Exhibit "A" and made a part hereof, may be referred to herein as the "**Suite 340 Expansion Space**." Landlord and Tenant hereby stipulate that the Suite 340 Expansion Space contains 1,472 square feet of Net Rentable Area and 1,235 square feet of Usable Area. Subject to satisfaction of the Condition Precedent described in Section 11 below and subject to Tenant's beneficial occupancy rights set forth in Section 3.1 below, effective as of June 15, 2003 ("**Suite 340 Expansion Commencement Date**"), Landlord shall lease to Tenant and Tenant shall lease from Landlord the Suite 340 Expansion Space. Accordingly, effective upon the

Suite 340 Expansion Commencement Date, the Existing Premises shall be increased to include the Suite 340 Expansion Space. Landlord and Tenant hereby agree that such addition of the Suite 340 Expansion Space to the Existing Premises shall, effective as of the Suite 340 Expansion Commencement Date, increase the number of rentable square feet leased by Tenant in the Building to a total of 123,456 square feet of Net Rentable Area (109,051 square feet of Usable Area). Effective as of the Suite 340 Expansion Commencement Date, all references to the “Premises” shall mean and refer to the Existing Premises as expanded by the Suite 340) Expansion Space.

### 3. Term and Monthly Base Rent for the Suite 340 Expansion Space.

3.1. Term for Suite 340 Expansion Space. The Term for Tenant’s lease of the Suite 340 Expansion Space (“**Suite 340 Expansion Space Term**”) shall commence on the Suite 340 Expansion Commencement Date and shall expire co-terminously with Tenant’s lease of the Existing Premises. Notwithstanding anything to the contrary contained herein, Tenant shall, subject to satisfaction of the Condition Precedent on or before the Suite 340 Expansion Space Commencement Date, have the right to occupy the Suite 340 Expansion Space during the period commencing as of June 9, 2003 but prior to the Suite 340 Expansion Commencement Date (the “**Beneficial Occupancy Period**”), provided that all of the terms and conditions of the Lease (as modified by this Fifth Amendment) shall apply during the Beneficial Occupancy Period (if any), except that Tenant’s obligation to pay monthly Base Rent and Tenant’s Share of any increase in Operating Costs shall not apply during the Beneficial Occupancy Period.

3.2. Monthly Base Rent For Suite 340 Expansion Space. During the Suite 340 Expansion Space Term, Tenant shall pay, in accordance with the provisions of this Section 3.2, monthly Base Rent for the Suite 340 Expansion Space (in addition to the Rent payable by Tenant for the Existing Premises) as follows:

Months of Suite 340 Expansion Space Term	Annual Base Rent	Monthly Installment of Base Rent	Monthly Base Rent per Rentable Square Foot of Suite 340 Expansion Space
6/15/03 - 9/14/04	[ ]	[ ]	[ ]
9/15/04 - 9/14/05	[ ]	[ ]	[ ]
9/15/05 - 9/14/06	[ ]	[ ]	[ ]
9/15/06 - 9/14/07	[ ]	[ ]	[ ]
9/15/07 - 9/14/08	[ ]	[ ]	[ ]
9/15/08 - 9/14/09	[ ]	[ ]	[ ]
9/15/09 - 9/14/10	[ ]	[ ]	[ ]
9/15/10 - 9/14/11	[ ]	[ ]	[ ]

4. Tenant’s Share and Base Year. Notwithstanding anything to the contrary in the Lease, during the Suite 340 Expansion Space Term, Tenant’s Share of any increase in Operating Costs for the Premises (including the Existing Premises and the Suite 340 Expansion Space) shall be 75.29%. The Base Year for the Suite 340 Expansion Space shall be the calendar year 2000.

### 5. Condition of Suite 340 Expansion Space and Suite 340 Refurbishment Allowance.

5.1. Condition of Suite 340 Expansion Space. Tenant hereby agrees to accept the Suite 340 Expansion Space in its “as-is” condition and Tenant hereby acknowledges that Landlord, except as otherwise expressly provided below, shall not be obligated to provide or pay for any improvement work or services related to the improvement of the Suite 340 Expansion Space. Tenant also acknowledges that Landlord has made no representation or warranty regarding the condition of the Suite 340 Expansion Space. Notwithstanding the foregoing, Tenant’s acceptance of the Suite 340 Expansion Space shall not in any way limit or otherwise diminish (i) Landlord’s repair and maintenance obligations under the Lease or (ii) any express representations, warranties, liabilities, and obligations of Landlord under the Lease pertaining to the Premises (and, to the extent applicable, the Suite 340 Expansion Space).

## 5.2. Suite 340 Refurbishment Allowance.

5.2.1 Refurbishment of Suite 340 Expansion Space. In the event Tenant desires to renovate the then-existing tenant improvements in the Suite 340 Expansion Space, then the same shall be performed in accordance with the terms and provisions of Article 10 of the Lease; provided, however, that Landlord acknowledges and agrees that Tenant shall be entitled to a one-time tenant refurbishment allowance (the “**Suite 340 Refurbishment Allowance**”) in an amount up to, but not exceeding, xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx (\$xxxxxxxxxxx for the costs relating to the design and construction of certain renovations to the then-existing tenant improvements in the Suite 340 Expansion Space (the “**Suite 340 Refurbished Improvements**”)); provided further, however, in no event will more than xxxxxxxxxxxxxxxxxxxxxxxxxxxx (\$xxxxxxx) of the Suite 340 Refurbishment Allowance be used, in the aggregate, to pay for Tenant’s furniture, artifacts, equipment, Tenant’s Security System, telephone systems and/or any other item of personal property which is not affixed to the Suite 340 Expansion Space (collectively, the “**Suite 340 Special Improvement Cost Items**”). In no event shall Landlord be obligated to make disbursements under this Section 5.2 in a total amount which exceeds the Suite 340 Refurbishment Allowance. Landlord expressly acknowledges that Tenant may elect to renovate the Suite 340 Expansion Space at any time during the Suite 340 Expansion Space Term and may do so as part of a larger project to renovate the Suite 340 Expansion Space together with other space on the third (3<sup>rd</sup>) floor of the Building to which Tenant may obtain possessory rights. Accordingly, Landlord agrees that Tenant may apply the entire Suite 340 Refurbishment Allowance toward such larger renovation without being required to specifically allocate the Suite 340 Refurbishment Allowance to the renovation of the Suite 340 Expansion Space itself (provided that Tenant’s right to receive the Suite 340 Refurbishment Allowance shall nevertheless be subject to the provisions of Section 5.2.1.2 below). Subject to Article 10 of the Lease, all items of the Suite 340 Refurbished Improvements, whether or not the cost thereof is covered by the Suite 340 Refurbishment Allowance, shall become the property of Landlord upon expiration or earlier termination of the Lease and shall remain in the Suite 340 Expansion Space at all times during the Term of the Lease. The immediately preceding sentence shall not limit Tenant’s right to remove furniture, removable fixtures (e.g., file cabinets), and the hardware elements of Tenant’s Security System from the Suite 340 Expansion Space upon expiration or earlier termination of the Lease so long as such removal is performed in accordance with, and subject to, the Lease.

5.2.1.1 Suite 340 Refurbishment Allowance Items. The Suite 340 Refurbishment Allowance shall be disbursed by Landlord following completion of the Suite 340 Refurbished Improvements for the following items and costs only (collectively, the “**Suite 340 Refurbishment Allowance Items**”):

(A) Payment of the fees of the architect and engineer(s) retained by Tenant (if any), and payment of the fees incurred by, and the cost of documents and materials supplied by, Landlord and Landlord’s consultants in connection with the review of the plans and specifications prepared for the Suite 340 Refurbished Improvements, including preliminary space plans, finish plans and specifications, and architectural and engineering plans and specifications (including “as-built” drawings) (collectively, the “**Suite 340 Refurbishment Drawings**”);

(B) The payment of plan check, permit and license fees relating to construction of the Suite 340 Refurbished Improvements (including permits or fees required by the City of San Diego and other applicable jurisdictions);

(C) The cost of construction of the Suite 340 Refurbished Improvements, including, without limitation, testing and inspection costs, trash removal costs, and contractors’ fees, labor fees and general conditions, together with the cost of the Suite 340 Special Improvement Cost Items;

(D) The cost of any changes in the Central Systems of the Building and/or the Building Shell when such changes are required by the Suite 340 Refurbishment Drawings, such cost to include all direct architectural and/or engineering fees and expenses incurred in connection therewith:

(E) The cost of any changes to the Suite 340 Refurbishment Drawings or Suite 340 Refurbished Improvements required by applicable laws and building codes;

(F) Sales and use taxes and Title 24 fees; and

(G) The cost of Tenant's furniture, artifacts, Tenant's Security System, and other personal property, up to the limit set forth in Section 5.2.1 of this Fourth Amendment above.

5.2.1.2 Disbursement of Suite 340 Refurbishment Allowance. Provided that Tenant is not in default on any of its obligations under the Lease (as modified by this Fifth Amendment) beyond any applicable notice and cure periods, upon completion of the Suite 340 Refurbished Improvements, Landlord shall make a disbursement of the Suite 340 Refurbishment Allowance for Suite 340 Refurbishment Allowance Items for the benefit of Tenant and shall authorize the release of monies for the benefit of Tenant as follows.

(A) Disbursement. Tenant shall deliver to Landlord: (i) a request for payment of Tenant's general contractor ("**Contractor**"), which Contractor shall be retained by Tenant and shall be subject to Landlord's reasonable prior written approval, and which request shall be approved by Tenant, in a form to be provided by Landlord; (ii) invoices from all subcontractors, laborers, materialmen and suppliers used by Tenant in connection with the Suite 340 Refurbished Improvements (such subcontractors, laborers, materialmen and suppliers, and the Contractor may be known collectively as "**Tenant's Agents**"), for labor rendered and materials delivered to the Premises for the Suite 340 Refurbished Improvements; (iii) executed unconditional mechanics' lien releases from all of Tenant's Agents which shall comply with the appropriate provisions, as reasonably determined by Landlord, of California Civil Code Section 3262(d) and either Section 3262(d)(3) or Section 3262(d)(4) (provided, however, if Tenant is unable to obtain all such releases, Landlord shall be entitled to delay the payment of the Suite 340 Refurbishment Allowance for a period of ninety (90) days following Tenant's completion of the Suite 340 Refurbished Improvements, subject to the Building being free of mechanic's liens resulting from Tenant's performance of the Suite 340 Refurbished Improvements); and (iv) all other information reasonably requested by Landlord. Tenant's request for payment shall be deemed Tenant's acceptance and approval of the work furnished and/or the materials supplied as set forth in Tenant's payment request. Promptly thereafter, assuming Landlord receives all of the applicable information described in items (i) through (iv), above, Landlord shall deliver a check made payable to Tenant in payment of the amounts so requested by Tenant (but in no event to exceed the amount of the Suite 340 Refurbishment Allowance), provided that Landlord does not dispute any request for payment based on non-compliance of any work with the Suite 340 Refurbishment Drawings, or due to any substandard work. Landlord's payment of such amounts shall not be deemed Landlord's approval or acceptance of the work furnished or materials supplied as set forth in Tenant's payment request.

(B) Other Terms. Landlord shall only be obligated to make disbursements from the Suite 340 Refurbishment Allowance to the extent costs are incurred by Tenant for Suite 340 Refurbishment Allowance Items. In no event shall Tenant be entitled to any credit for any unused portion of the Suite 340 Refurbishment Allowance. All drafts of the Suite 340 Refurbishment Drawings shall be subject to Landlord's prior written approval, which approval shall not be unreasonably withheld. In addition, all of Tenant's Agents shall be subject to Landlord's prior written approval (which approval shall not be unreasonably withheld), except that subcontractors of Landlord's selection shall be retained by the Contractor to perform all lifesafety, mechanical, electrical, plumbing, structural and heating, ventilation and air conditioning work so long as such subcontractors are cost competitive and are reasonably available to perform such work. Notwithstanding anything in this Section 5.2 to the contrary, in no event will Tenant be entitled to receive any portion of the Suite 340 Refurbishment Allowance for Suite 340 Refurbished improvements that have not been completed on or before December 31, 2003 (and only if Tenant has complied with the requirements of Section 5.2.1.2A above on or before such date).

5.2.1.3 No Rent Abatement. Tenant acknowledges that the work to be performed by Tenant pursuant to this Section 5.2 above shall, subject to Section 5.2.1.2(B) above, be performed during the Suite 340 Expansion Space Term, that Tenant shall be entitled to (but shall not be obligated to) conduct business throughout the course of construction of such



renovations and that Tenant shall not be entitled to any abatement of Rent, nor shall Tenant be deemed to be constructively evicted from the Premises, as a result of the construction of such renovations.

6. Parking. Effective as of the Suite 340 Expansion Commencement Date and continuing throughout the Suite 340 Expansion Space Term, Landlord hereby grants to Tenant a license to use an additional six (6) Parking Permits, consisting of five (5) additional unreserved Parking Permits and one (1) additional reserved Parking Permit for use in the Building's parking facility. Tenant's use of such additional Parking Permits shall be in accordance with, and subject to, all of the terms, conditions and provisions of Article 6 of the Lease.

7. Commencement Notice. Landlord may deliver to Tenant a Commencement Notice in a form substantially similar to that attached hereto as Exhibit "B" and made a part hereof at any time after the Suite 340 Expansion Commencement Date. The Commencement Notice shall be conclusive and binding on Tenant as to all matters set forth therein unless within ten (10) days following delivery of such Commencement Notice. Tenant contests any of the matters contained therein by notifying Landlord in writing of Tenant's objections.

8. Brokers. Each party represents and warrants to the other that, except for Prentiss Properties Management, L.P. ("**Landlord's Broker**") and Goldman Ferguson Partners ("**Tenant's Broker**") no broker, agent or finder negotiated or was instrumental in negotiating or consummating this Fifth Amendment. Each party further agrees to defend, indemnify and hold harmless the other party from and against any claim for commission or finder's fee by any entity (other than Landlord's Broker and Tenant's Broker) who claims or alleges that they were retained or engaged by the first party or at the request of such party in connection with this Fifth Amendment.

9. Signage. Landlord shall, following Tenant's written request and at Tenant's sole cost and expense, provide identifying signage for Tenant's lease of the Suite 340 Expansion Space pursuant to Section 25.22.B of the Lease.

10. Signing Authority. Landlord and Tenant hereby represent and warrant to the other that Tenant and Landlord (as the case may be) is a duly formed and existing entity qualified to do business in the State of California and that Tenant and Landlord (as the case may be) has full right and authority to execute and deliver this Fifth Amendment and that each person signing on behalf of Tenant and Landlord (as the case may be) is authorized to do so.

11. Condition Precedent. Landlord and Tenant acknowledge and agree that, as of the date hereof, the Suite 340 Expansion Space is presently leased and occupied by Nagra USA, Inc., a New York corporation ("**Existing Tenant**") pursuant to that certain lease dated March 6, 2000, by and between Landlord and Existing Tenant (as amended, the "**Existing Lease**"). Landlord and Tenant acknowledge and agree that the effectiveness of this Fifth Amendment is subject to (i) the full execution and delivery between Landlord and Existing Tenant of a lease termination agreement pertaining to such Existing Lease in form and substance acceptable to Landlord in Landlord's sole and absolute discretion, and (ii) the vacation, surrender and delivery of the Suite 340 Expansion Space by the Existing Tenant to Landlord when and as required by Landlord (collectively, the "**Condition Precedent**"). Landlord and Tenant acknowledge and agree that the June 15, 2003 Suite 340 Expansion Commencement Date shall be deemed extended by one (1) day for each day of delay in satisfaction of the Condition Precedent beyond June 14, 2003; provided, however, that in the event the Condition Precedent is not satisfied on or before that date which is one hundred eighty (180) days after the date hereof, then either Landlord or Tenant shall have the right to terminate this Fifth Amendment (but not the Lease) by providing written notice to the other party. Landlord and Tenant hereby further acknowledge and agree that no termination of this Fifth Amendment pursuant to this Section 11 shall in any way impair, affect or otherwise diminish Tenant's ongoing rights of "first negotiation" under Article 29 of the Lease with respect to the Suite 340 Expansion Space or any other portion of the First Negotiation Space.

12. No Superior Rights. Landlord hereby represents and warrants to Tenant that, except for the Existing Tenant under the Existing Lease (including any successor-in-interest in such Existing Tenant's rights under the Existing Lease), no person or entity has any rights to lease, sublease, license, or otherwise use, occupy, or control the Suite 340 Expansion Space which are prior to or senior to those of Tenant pursuant to the right of first negotiation set forth

in Article 29 of the Lease, and subject to the rights of the Existing Tenant under the Existing Lease, Landlord has the right and authority to lease the Suite 340 Expansion Space to Tenant pursuant to this Fifth Amendment.

13. No Further Modification. Except as set forth in this Fifth Amendment, all of the terms and provisions of the Lease shall apply with respect to the Suite 340 Expansion Space and shall remain unmodified and in full force and effect.

IN WITNESS WHEREOF, this Fifth Amendment has been executed as of the day and year first above written.

LANDLORD

PRENTISS PROPERTIES ACQUISITION  
PARTNERS, L.P., a Delaware limited partnership

By: Prentiss Properties I, Inc.  
a Delaware corporation  
general partner

By: \_\_\_\_\_  
Name \_\_\_\_\_  
Title: \_\_\_\_\_

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

TENANT

BRANDES INVESTMENT PARTNERS, LLC, a  
Delaware limited liability company

By: /s/Gary Iwamura  
Name: Gary Iwamura  
Title: Director Finance

By: /s/ Charles M. Branch  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

EXHIBIT "A"

OUTLINE OF SUITE 340 EXPANSION SPACE

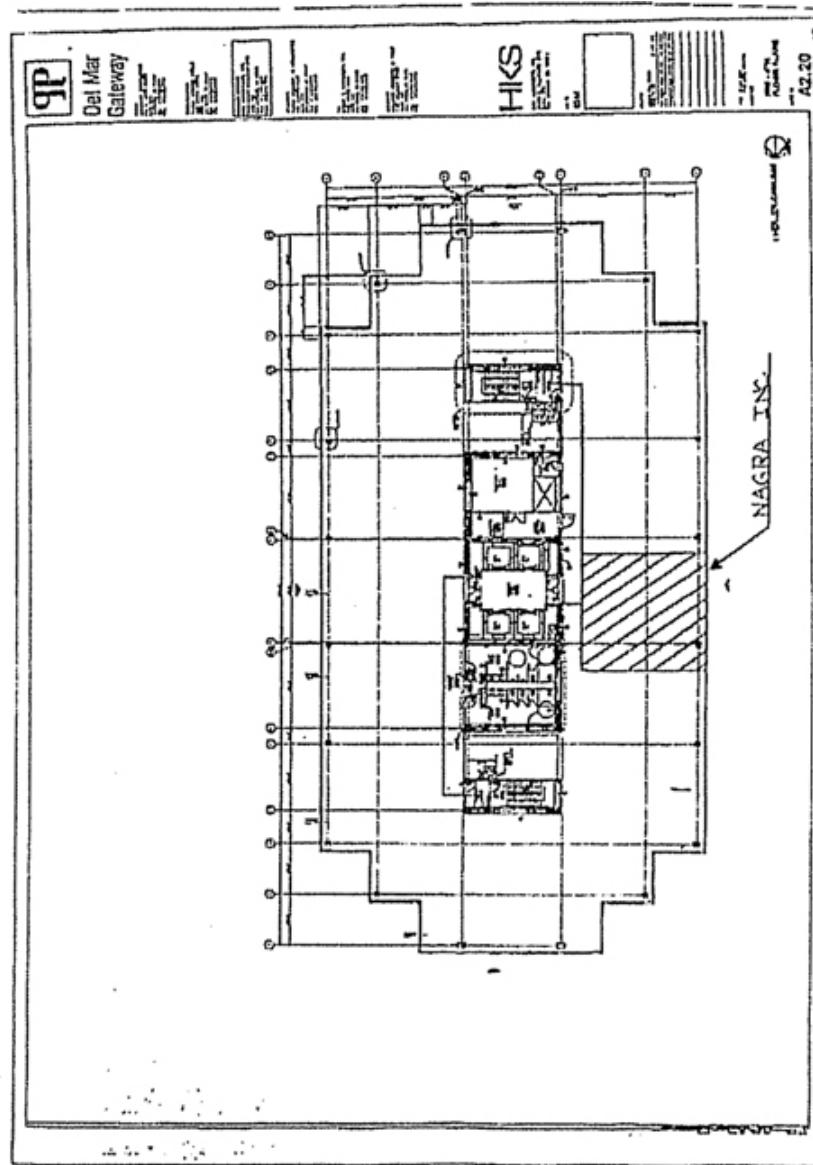


EXHIBIT "A"

**FORM OF COMMENCEMENT NOTICE**

This Commencement Notice is delivered this      day of      ,      , by Prentiss Properties Acquisition Partners, L.P., a Delaware limited partnership (“**Landlord**”) to Brandes Investment Partners, LLC, a Delaware limited liability company (“**Tenant**”), pursuant to the provisions of Section 7 of that certain Fifth Amendment to Lease (the “**Fifth Amendment**”) dated June      , 2003, by and between Landlord and Tenant pertaining to certain space in the Building located and addressed at 11988 El Camino Real, San Diego, California. All terms used herein with their initial letter capitalized shall have the meaning assigned to such terms in the Lease (as amended by the Fifth Amendment).

Gentlemen:

In accordance with the above-mentioned Fourth Amendment, we wish to advise and/or confirm as follows:

- [illegible]

5. Remittance of the foregoing payments shall be made on the first day of each month in accordance with the terms and conditions of the Lease at the following address:

Prentiss Properties Acquisition Partners, L.P.  
P. O. Box 100555  
Pasadena, California 91189-0555

6. Tenant's Share (based on the total square feet of Net Rentable Area in the Premises (including the Existing Premises and the Suite 340 Expansion Space)) is 75.29%.

IN WITNESS WHEREOF, this instrument has been duly executed by Lessor as of the date first written above.

LESSOR: PRENTISS PROPERTIES ACQUISITION

LESSOR: PRENTISS PROPERTIES ACQUISITION  
PARTNERS, L.P., a Delaware limited partnership

By: Prentiss Properties I, Inc.  
a Delaware corporation  
general partner

By: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Print Title: \_\_\_\_\_

By: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Print Title: \_\_\_\_\_

EXHIBIT "B"

**SIXTH AMENDMENT TO LEASE**  
**(Del Mar Gateway)**

THIS SIXTH AMENDMENT TO LEASE (“**Sixth Amendment**”) is made and entered into as of the 17<sup>th</sup> day of November, 2004, by and between PRENTISS PROPERTIES ACQUISITION PARTNERS, L.P., a Delaware limited partnership (“**Landlord**”) and BRANDES INVESTMENT PARTNERS, L.P., a Delaware limited partnership (“**Tenant**”).

**R E C I T A L S:**

A. Landlord and Brandes Investment Partners, L.P., a California limited partnership (“**Original Tenant**”) entered into that certain Lease Agreement dated as of September 8, 1999 (“**Original Lease**”), as amended by (i) that certain First Amendment to Lease dated as of April 4, 2002, by and between Landlord and Original Tenant (“**First Amendment**”), (ii) that certain Commencement Notice dated as of June 10, 2002, by and between Landlord and Original Tenant (“**Second Amendment**”), (iii) that certain Third Amendment to lease dated as of July 25, 2002, by and between Landlord and Original Tenant (“**Third Amendment**”), (iv) that certain Fourth Amendment to Lease dated as of November 5, 2002 by and between Landlord and Brandes Investment Partners, LLC (“**BIP**”) (Original Tenant’s successor-in-interest in the Lease by way of merger) (“**Fourth Amendment**”), and (v) that certain Fifth Amendment to Lease dated as of June 5, 2003, by and between Landlord and BIP (“**Fifth Amendment**”), whereby Landlord leased to Tenant and Tenant leased from Landlord certain office space located in that certain building located and addressed at 11988 El Camino Real, San Diego, California (the “**Building**”). The Original Lease, as amended by the First Amendment, the Second Amendment, the Third Amendment, the Fourth Amendment and the Fifth Amendment, may be referred to herein as the “**Lease**”. Tenant is BIP’s successor-in-interest in the Lease by name change.

B. By this Sixth Amendment, Landlord and Tenant desire to expand the Existing Premises (as defined below) and to otherwise modify the Lease as provided herein.

C. Unless otherwise defined herein, capitalized terms as used herein shall have the same meanings as given thereto in the Lease.

NOW, THEREFORE, in consideration of the foregoing recitals and the mutual covenants contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree as follows:

**A G R E E M E N T:**

1. The Existing Premises. Landlord and Tenant hereby agree that pursuant to the Lease, Landlord currently leases to Tenant and Tenant currently leases from Landlord that certain office space in the Building containing 121,984 square feet of Net Rentable Area (107,816 square feet of Usable Area) consisting of (i) the entire fourth (4<sup>th</sup>), fifth (5<sup>th</sup>), sixth (6<sup>th</sup>), seventh (7<sup>th</sup>) and eighth (8<sup>th</sup>) floors of the Building, as outlined on Exhibit “A” to the Lease, (ii) a portion of the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 350, as outlined on Exhibit “A” to the First Amendment, (iii) a portion of the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 360, as outlined on Exhibit “A” to the Third Amendment, (iv) a portion of the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 300, as outlined on Exhibit “A” to the Fourth Amendment, and (v) a portion of the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 340, as outlined on Exhibit “A” to the Fifth Amendment (collectively, the “**Existing Premises**”).

2. Expansion of the Existing Premises. That certain space located on the third (3<sup>rd</sup>) floor of the Building commonly known as Suite 320, as outlined on the floor plan attached hereto as Exhibit “A” and made a part hereof, may be referred to herein as the “**Suite 320 Expansion Space**.” Landlord and Tenant hereby stipulate that the Suite 320 Expansion Space contains 4,177 square feet of Net Rentable Area and 3,504 square feet of Usable Area. Effective as of October 1, 2004 (“**Suite 320 Expansion Commencement Date**”), Landlord shall lease to Tenant

and Tenant shall lease from Landlord the Suite 320 Expansion Space. Accordingly, effective upon the Suite 320 Expansion Commencement Date, the Existing Premises shall be increased to include the Suite 320 Expansion Space. Landlord and Tenant hereby agree that such addition of the Suite 320 Expansion Space to the Existing Premises shall, effective as of the Suite 320 Expansion Commencement Date, increase the number of square feet leased by Tenant in the Building to a total of 127,633 square feet of Net Rentable Area (112,555 square feet of Usable Area). Effective as of the Suite 320 Expansion Commencement Date, all references to the “Premises” shall mean and refer to the Existing Premises as expanded by the Suite 320 Expansion Space.

3. Term and Monthly Base Rent for the Suite 320 Expansion Space.

3.1. Term for Suite 320 Expansion Space. The Term for Tenant’s lease of the Suite 320 Expansion Space (“**Suite 320 Expansion Space Term**”) shall commence on the Suite 320 Expansion Commencement Date and shall expire co-terminously with Tenant’s lease of the Existing Premises.

3.2. Monthly Base Rent For Suite 320 Expansion Space. During the Suite 320 Expansion Space Term, Tenant shall pay, in accordance with the provisions of this Section 3.2, monthly Base Rent for the Suite 320 Expansion Space (in addition to the Rent payable by Tenant for the Existing Premises) as follows:

Months of Suite 320 Expansion Space Term	Annual Base Rent	Monthly Installment of Base Rent	Monthly Base Rent per Rentable Square Foot of Suite 320 Expansion Space
10/01/04 – 9/14/05	[       ]	[       ]	[       ]
9/15/05 – 9/14/06	[       ]	[       ]	[       ]
9/15/06 – 9/14/07	[       ]	[       ]	[       ]
9/15/07 – 9/14/08	[       ]	[       ]	[       ]
9/15/08 – 9/14/09	[       ]	[       ]	[       ]
9/15/09 – 9/14/10	[       ]	[       ]	[       ]
9/15/10 – 9/14/11	[       ]	[       ]	[       ]

4. Tenant’s Share and Base Year. Notwithstanding anything to the contrary in the Lease, during the Suite 320 Expansion Space Term, Tenant’s Share of any increase in Operating Costs for the Premises (including the Existing Premises and the Suite 320 Expansion Space) shall be 77.80%. The Base Year for the Suite 320 Expansion Space shall be the calendar year 2000.

5. Condition of Suite 320 Expansion Space and Suite 320 Refurbishment Allowance.

5.1. Condition of Suite 320 Expansion Space. Tenant hereby agrees to accept the Suite 320 Expansion Space in its “as-is” condition and Tenant hereby acknowledges that Landlord, except as otherwise expressly provided below, shall not be obligated to provide or pay for any improvement work or services related to the improvement of the Suite 320 Expansion Space. Tenant also acknowledges that Landlord has made no representation or warranty regarding the condition of the Suite 320 Expansion Space. Notwithstanding the foregoing, Tenant’s acceptance of the Suite 320 Expansion Space shall not in any way limit or otherwise diminish (i) Landlord’s repair and maintenance obligations under the Lease or (ii) any express representations, warranties, liabilities, and obligations of Landlord under the Lease pertaining to the Premises (and, to the extent applicable, the Suite 320 Expansion Space).

5.2. Suite 320 Refurbishment Allowance.

5.2.1 Refurbishment of Suite 320 Expansion Space. In the event Tenant desires to renovate the then-existing tenant improvements in the Suite 320 Expansion Space, then the same shall be performed in accordance with the terms and provisions of Article 10 of the Lease; provided, however, that Landlord acknowledges and agrees that Tenant shall be entitled to a one-time tenant refurbishment allowance (the “**Suite 320 Refurbishment Allowance**”) in an amount up to, but not exceeding, xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx (\$xxxxxx for the costs relating to the design and construction of certain renovations to the then-existing tenant improvements in the Suite 320 Expansion Space (the “**Suite 320 Refurbished Improvements**”).

In no event shall Landlord be obligated to make disbursements under this Section 5.2 in a total amount which exceeds the Suite 320 Refurbishment Allowance. Landlord expressly acknowledges that Tenant may elect to renovate the Suite 320 Expansion Space at any time during the Suite 320 Expansion Space Term and may do so as part of a larger project to renovate the Suite 320 Expansion Space together with other space on the third (3<sup>rd</sup>) floor of the Building to which Tenant may obtain possessory rights. Accordingly, Landlord agrees that Tenant may apply the entire Suite 320 Refurbishment Allowance toward such larger renovation without being required to specifically allocate the Suite 320 Refurbishment Allowance to the renovation of the Suite 320 Expansion Space itself (provided that Tenant's right to receive the Suite 320 Refurbishment Allowance shall nevertheless be subject to the provisions of Section 5.2.1.2 below). Subject to Article 10 of the Lease, all items of the Suite 320 Refurbished Improvements, whether or not the cost thereof is covered by the Suite 320 Refurbishment Allowance, shall become the property of Landlord upon expiration or earlier termination of the Lease and shall remain in the Suite 320 Expansion Space at all times during the Term of the Lease. The immediately preceding sentence shall not limit Tenant's right to remove furniture, removable fixtures (e.g., file cabinets), and the hardware elements of Tenant's Security System from the Suite 320 Expansion Space upon expiration or earlier termination of the Lease so long as such removal is performed in accordance with, and subject to, the Lease:

5.2.1.1 Suite 320 Refurbishment Allowance Items. The Suite 320 Refurbishment Allowance shall be disbursed by Landlord following completion of the Suite 320 Refurbished Improvements for the following items and costs only (collectively, the "**Suite 320 Refurbishment Allowance Items**"):

(A) Payment of the fees of the architect and engineer(s) retained by Tenant (if any), and payment of the fees incurred by, and the cost of documents and materials supplied by, Landlord and Landlord's consultants in connection with the review of the plans and specifications prepared for the Suite 320 Refurbished Improvements, including preliminary space plans, finish plans and specifications, and architectural and engineering plans and specifications (including "as-built" drawings) (collectively, the "**Suite 320 Refurbishment Drawings**");

(B) The payment of plan check, permit and license fees relating to construction of the Suite 320 Refurbished Improvements (including permits or fees required by the City of San Diego and other applicable jurisdictions);

(C) The cost of construction of the Suite 320 Refurbished Improvements, including, without limitation, testing and inspection costs, trash removal costs, and contractors' fees, labor fees and general conditions;

(D) The cost of any changes in the Central Systems of the Building and/or the Building Shell when such changes are required by the Suite 320 Refurbishment Drawings, such cost to include all direct architectural and/or engineering fees and expenses incurred in connection therewith;

(E) The cost of any changes to the Suite 320 Refurbishment Drawings or Suite 320 Refurbished Improvements required by applicable laws and building codes; and

(F) Sales and use taxes and Title 24 fees.

5.2.1.2 Disbursement of Suite 320 Refurbishment Allowance. Provided that Tenant is not in default on any of its obligations under the Lease (as modified by this Sixth Amendment) beyond any applicable notice and cure periods, upon completion of the Suite 320 Refurbished Improvements, Landlord shall make a disbursement of the Suite 320 Refurbishment Allowance for Suite 320 Refurbishment Allowance Items for the benefit of Tenant and shall authorize the release of monies for the benefit of Tenant as follows.

(A) Disbursement. Tenant shall deliver to Landlord: (i) a request for payment of Tenant's general contractor ("**Contractor**"), which Contractor shall be retained by Tenant and shall be subject to Landlord's reasonable prior written approval, and which request shall be approved by Tenant, in a form to be provided by Landlord; (ii) invoices from all subcontractors, laborers, materialmen and suppliers used by Tenant in connection with

the Suite 320 Refurbished Improvements (such subcontractors, laborers, materialmen and suppliers, and the Contractor may be known collectively as “**Tenant’s Agents**”), for labor rendered and materials delivered to the Premises for the Suite 320 Refurbished Improvements; (iii) executed unconditional mechanics’ lien releases from all of Tenant’s Agents which shall comply with the appropriate provisions, as reasonably determined by Landlord, of California Civil Code Section 3262(d) and either Section 3262(d)(3) or Section 3262(d)(4) (provided, however, if Tenant is unable to obtain all such releases, Landlord shall be entitled to delay the payment of the Suite 320 Refurbishment Allowance for a period of ninety (90) days following Tenant’s completion of the Suite 320 Refurbished improvements, subject to the Building being free of mechanic’s liens resulting from Tenant’s performance of the Suite 320 Refurbished Improvements); and (iv) all other information reasonably requested by Landlord. Tenant’s request for payment shall be deemed Tenant’s acceptance and approval of the work furnished and/or the materials supplied as set forth in Tenant’s payment request. Promptly thereafter, assuming Landlord receives all of the applicable information described in items (i) through (iv), above, Landlord shall deliver a check made payable to Tenant in payment of the amounts so requested by Tenant (but in no event to exceed the amount of the Suite 320 Refurbishment Allowance), provided that Landlord does not dispute any request for payment based on non-compliance of any work with the Suite 320 Refurbishment Drawings, or due to any substandard work. Landlord’s payment of such amounts shall not be deemed Landlord’s approval or acceptance of the work furnished or materials supplied as set forth in Tenant’s payment request.

(B) Other Terms. Landlord shall only be obligated to make disbursements from the Suite 320 Refurbishment Allowance to the extent costs are incurred by Tenant for Suite 320 Refurbishment Allowance Items. In no event shall Tenant be entitled to any credit for any unused portion of the Suite 320 Refurbishment Allowance. All drafts of the Suite 320 Refurbishment Drawings shall be subject to Landlord’s prior written approval, which approval shall not be unreasonably withheld. In addition, all of Tenant’s Agents shall be subject to Landlord’s prior written approval (which approval shall not be unreasonably withheld), except that subcontractors of Landlord’s selection shall be retained by the Contractor to perform all lifesafety, mechanical, electrical, plumbing, structural and heating, ventilation and air conditioning work so long as such subcontractors are cost competitive and are reasonably available to perform such work. Notwithstanding anything in this Section 5.2 to the contrary, in no event will Tenant be entitled to receive any portion of the Suite 320 Refurbishment Allowance for Suite 320 Refurbished Improvements that have not been completed on or before June 30, 2005 (and only if Tenant has complied with the requirements of Section 5.2.1.2A above on or before such date).

5.2.1.3 No Rent Abatement. Tenant acknowledges that the work to be performed by Tenant pursuant to this Section 5.2 above shall, subject to Section 5.2.1.2(B) above, be performed during the Suite 320 Expansion Space Term, that Tenant shall be entitled to (but shall not be obligated to) conduct business throughout the course of construction of such renovations and that Tenant shall not be entitled to any abatement of Rent, nor shall Tenant be deemed to be constructively evicted from the Premises, as a result of the construction of such renovations.

6. Parking. Effective as of the Suite 320 Expansion Commencement Date and continuing throughout the Suite 320 Expansion Space Term, Landlord hereby grants to Tenant a license to use an additional fifteen (15) Parking Permits, consisting of twelve (12) additional unreserved Parking Permits and three (3) additional reserved Parking Permit for use in the Building’s parking facility. Tenant’s use of such additional Parking Permits shall be in accordance with, and subject to, all of the terms, conditions and provisions of Article 6 of the Lease.

7. Brokers. Each party represents and warrants to the other that, except for Prentiss Properties Management, L.P. (“**Landlord’s Broker**”) and Goldman Ferguson Partners (“**Tenant’s Broker**”) no broker, agent or finder negotiated or was instrumental in negotiating or consummating this Sixth Amendment. Each party further agrees to defend, indemnify and hold harmless the other party from and against any claim for commission or finder’s fee by any entity (other than Landlord’s Broker and Tenant’s Broker) who claims or alleges that they were retained or engaged by the first party or at the request of such party in connection with this Sixth Amendment.



8. Signage. Landlord shall, following Tenant's written request and at Tenant's sole cost and expense, provide identifying signage for Tenant's lease of the Suite 320 Expansion Space pursuant to Section 25.22.B of the Lease.

9. Signing Authority. Landlord and Tenant hereby represent and warrant to the other that Tenant and Landlord (as the case may be) is a duly formed and existing entity qualified to do business in the State of California and that Tenant and Landlord (as the case may be) has full right and authority to execute and deliver this Sixth Amendment and that each person signing on behalf of Tenant and Landlord (as the case may be) is authorized to do so.

10. No Further Modification. Except as set forth in this Sixth Amendment, all of the terms and provisions of the Lease shall apply with respect to the Suite 320 Expansion Space and shall remain unmodified and in full force and effect.

IN WITNESS WHEREOF, this Sixth Amendment has been executed as of the day and year first above written.

LANDLORD:

PRENTISS PROPERTIES ACQUISITION  
PARTNERS, L.P., a Delaware limited partnership

By: Prentiss Properties I, Inc.  
a Delaware corporation  
general partner

By: /s/ Christopher B. Mahon

Name: Christopher B. Mahon

Title: Senior Vice President

By: /s/ Deborah Street

Name: Deborah Street

Title: Vice President

TENANT:

BRANDES INVESTMENT PARTNERS, L.P., a  
Delaware limited partnership

By: /s/ illegible

Name: illegible

Title: Chief Executive Officer

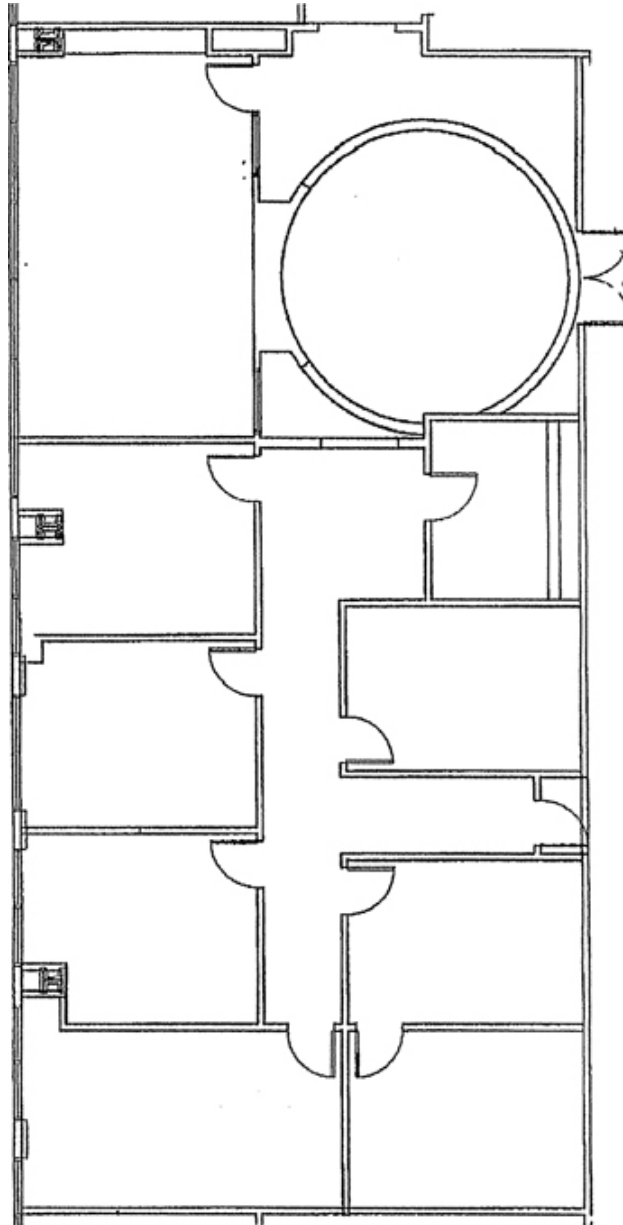
By: /s/ Gary Iwamura

Name: Gary Iwamura

Title: Director - Finance

EXHIBIT "A"

OUTLINE OF SUITE 320 EXPANSION SPACE



**SEVENTH AMENDMENT TO LEASE**  
**(Del Mar Gateway)**

THIS SEVENTH AMENDMENT TO LEASE (this “**Amendment**”) is made and entered into as of February 2, 2011 by and between **COGNAC DEL MAR OWNER I LLC**, a Delaware limited liability company (“**Landlord**”), and **BRANDES INVESTMENT PARTNERS, L.P.**, a Delaware limited partnership (“**Tenant**”).

**R E C I T A L S:**

A. Prentiss Properties Acquisition Partners, L.P., a Delaware limited partnership (“**Original Landlord**”), and Brandes Investment Partners, L.P., a California limited partnership (“**Original Tenant**”) entered into that certain Lease Agreement dated as of September 8, 1999 (“**Original Lease**”), as amended by (i) that certain First Amendment to Lease dated as of April 4, 2002, by and between Original Landlord and Original Tenant (“**First Amendment**”), (ii) that certain Commencement Notice dated as of June 10, 2002, by and between Original Landlord and Original Tenant (“**Second Amendment**”), (iii) that certain Third Amendment to lease dated as of July 25, 2002, by and between Original Landlord and Original Tenant (“**Third Amendment**”), (iv) that certain Fourth Amendment to Lease dated as of November 5, 2002 by and between Original Landlord and Brandes Investment Partners, LLC (“**BIP**”) (Original Tenant’s successor-in-interest in the Lease by way of merger) (“**Fourth Amendment**”), (v) that certain Fifth Amendment to Lease dated as of June 5, 2003, by and between Original Landlord and BIP (“**Fifth Amendment**”), and (vi) that certain Sixth Amendment to Lease dated as of November 17, 2004, by and between Original Landlord and Tenant (Tenant is BIP’s successor-in-interest in the Lease by name change) (the “**Sixth Amendment**”), whereby Landlord leased to Tenant and Tenant leased from Landlord certain office space located in that certain building located and addressed at 11988 El Camino Real, San Diego, California (the “**Building**”). The Original Lease, as amended by the First Amendment, the Second Amendment, the Third Amendment, the Fourth Amendment, the Fifth Amendment and the Sixth Amendment, may be referred to herein as the “**Lease**”. Landlord is Original Landlord’s successor in interest in the Lease by assignment. Capitalized terms used herein without definition shall have the meanings set forth for such terms in the Lease.

B. The office space in the Building leased by Landlord to Tenant under the Lease contains 127,633 square feet of Net Rentable Area (112,555 square feet of Usable Area) consisting of (i) the entire fourth (4<sup>th</sup>), fifth (5<sup>th</sup>), sixth (6<sup>th</sup>), seventh (7<sup>th</sup>) and eighth (8<sup>th</sup>) floors of the Building, as outlined on Exhibit “A” to the Lease (collectively, the “**Remainder Premises**”), and (ii) the entire third (3<sup>rd</sup>) floor of the Building as outlined on Exhibit “A” to each of the First Amendment, Third Amendment, Fourth Amendment, Fifth Amendment and Sixth Amendment (the “**Third Floor**”).

C. Landlord and Tenant now desire to amend the Lease to, among other things, extend the Term and provide for the surrender of the Third Floor, subject to the terms and conditions set forth herein.

## A G R E E M E N T:

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Landlord and Tenant, hereby agree as follows:

1. **Capitalized Terms.** Capitalized terms used herein without definition shall have the meanings set forth for such terms in the Lease.

2. **Surrender of Third Floor.** On or before September 14, 2011, Tenant shall surrender the entire Third Floor to Landlord in accordance with the terms and conditions of the Lease applicable to the surrender of the Premises upon the expiration or earlier termination of the Term; provided, however, that Tenant shall not be required to pay Landlord a termination penalty in consideration of the early termination of the Lease with respect to the Third Floor; and provided, further, however, that Tenant's obligation to remove fixtures and equipment (other than its personal property) shall be limited to removing the fixtures and equipment described on Exhibit A attached hereto and patching any openings created in connection with the installation of such fixtures and equipment and repairing any damage caused by the removal of such fixtures and equipment. The date on which Tenant surrenders the entire Third Floor to Landlord in accordance with the foregoing is referred to herein as the "**Surrender Date.**" On the Surrender Date, (a) the Third Floor shall no longer be consider a part of the Premises, (b) monthly Base Rent shall no longer be payable with respect to the Third Floor for the period from and after the Surrender Date, (c) Tenant's Share of any increase in Operating Costs for the Premises with respect to the period from and after the Surrender Date shall be 64.70% (i.e., 104, 470 square feet of Net Rentable Area in the Remainder Premises divided by 161,465 square feet of Net Rentable Area, in the Building), (c) Tenant's license to use Parking Permits shall be limited to four hundred fifty (450) Parking Permits, consisting of three hundred forty-one (341) unreserved Parking Permits and up to one hundred nine (109) reserved Parking Permits for use in the Building's parking facility, and (d) except as expressly set forth in the Lease or this Amendment (including, without limitation, year end reconciliation of Operating Costs for the Third Floor for calendar year 2011), Tenant shall have no further rights with respect to the Third Floor and Landlord and Tenant shall have no further obligations to one another with respect to the Third Floor.

3. **Remainder Premises.** Landlord and Tenant agree that the Remainder Premises contain 104,470 square feet of Net Rentable Area and 94,665 square feet of Usable Area and the Building contains 161,465 square feet of Net Rentable Area and 146,311 square feet of Usable Area. Notwithstanding anything to the contrary in the Lease, the terms "Remainder Premises" and "Premises" shall, from and after the Surrender Date, mean and refer to the same leased premises.

4. **Expansion Option.** The Expansion Option is void and of no further force or effect and Article 28 of the Lease is amended and restated in its entirety to read as follows "ARTICLE 28 INTENTIONALLY OMITTED."

5. **Right of First Negotiation.** Tenant's rights under Article 29 of the Lease with respect to the Third Floor or any portion thereof shall be subject and subordinate to the leasing of

the Third Floor or any portion thereof by Perkins Coie LLP, or its successor and assigns under that certain Office Lease dated May 12, 2010, between Landlord and Perkins Coie LLP, a Washington limited liability partnership, as the same may have been or may be amended, modified or restated (the “**Perkins Lease**”), whether or not such leasing is implemented or effectuated in accordance with the Perkins Lease or otherwise. Section 29.4 of the Lease is amended and restated in its entirety to read as follows: “29.4 Intentionally Omitted.”

6. **Extension of Term.** Effective as of the date hereof, the Term of the Lease shall be extended to September 30, 2021, and the period from September 15, 2011 (the “**Renewal Term Commencement Date**”) to and including September 30, 2021, shall be referred to herein as the “**Renewal Term.**”

7. **Monthly Base Rent.** Notwithstanding anything to the contrary in the Lease, during the Renewal Term, Monthly Base Rent for the Premises is as follows:

<u>Months in Renewal Term</u>	<u>Monthly Base Rent</u>	<u>Approximate Monthly Base Rent Per Rentable Square Foot</u>
09/15/11 – 09/30/13	[     ]	[     ]
10/01/13 – 09/30/15	[     ]	[     ]
10/01/15 – 09/30/17	[     ]	[     ]
10/01/17 – 09/30/19	[     ]	[     ]
10/01/19 – 09/30/21	[     ]	[     ]

Notwithstanding the foregoing, so long as no Event of Default exists, Monthly Base Rent for the period commencing September 15, 2011 through May 14, 2012 shall be abated (collectively, the “**Rental Abatement**”); provided, however, that if this Lease is terminated in connection with an Event of Default (including, without limitation, a rejection of this Lease in connection with a bankruptcy), the unamortized portion of the Rental Abatement as of the date of the occurrence of the event giving rise to such Event of Default (i.e., the Rental Abatement shall be fully amortized in equal monthly installments over the Term, of the Lease) shall be immediately due and payable by Tenant to Landlord.

8. **Base Year.** Notwithstanding anything to the contrary in the Lease, with respect to the Renewal Term, the Base Year shall be the calendar year 2011.

9. **Controllable Operating Costs.** Effective as of the Renewal Term Commencement Date, Section 5.2C of the Lease is amended and restated as follows: “As used herein, “Controllable Operating Costs” means all Operating Costs (as grossed up pursuant to Section 5.3) excluding costs for (i) utilities, (ii) governmental requirements, (iii) union wages and labor costs, (iv) insurance, (v) uninsured loss, costs, deductibles and expenses incurred due to casualty, (vi) Taxes, (vii) governmental fees, (viii) association dues, (ix) Landlord’s property management fee (so long as Landlord’s property management fee is based upon or limited to a percentage of gross revenues from the Building), and (x) other Operating Costs not within the reasonable control of Landlord. Notwithstanding anything to the contrary contained herein, Controllable Operating Costs shall be deemed not to have increased by more than five percent (5%) per annum, compounded annually, since the end of the Base Year.

10. **Taxes.** If there is a “change in ownership”, as defined in California Revenue and Taxation Code Sections 60-62, of the Building or a refinancing of any debt secured by the Building or an improvement to the Project not required by the terms of the Lease, as amended hereby, effectuated by Landlord from and after the Renewal Term Commencement Date and prior to December 31, 2013 (a “**Change in Ownership**”), so long as no Event of Default exists, prior to December 31, 2013 increases in Taxes as a result of a Change in Ownership shall be limited to Allowable Increase in Taxes (the “**Prop 13 Protection**”). As used herein, the term “**Allowable Increase in Taxes**” means a two percent (2%) per annum increase on Taxes in effect during the Base Year compounded annually, increased by any typical and customary assessments, by any upward reassessment resulting from a widespread change in California law or by anything other than a Change of Ownership, but not decreased after the Base Year by any reduction in Taxes resulting from any tax contest, whether pursuant Proposition 8 or otherwise; provided, however, that if a Change in Ownership results in an increase in Taxes (above the Taxes then being used to calculate the Allowable Increase in Taxes), from and after the date of such Change in Ownership, such two percent (2%) per annum increase in Taxes shall be calculated with respect to such increased Real Property Taxes and Assessments. The Prop 13 Protection shall apply only to (a) calculating Taxes for the period between the Base Year and December 31, 2013 and shall not be applicable during or with respect to the period after December 31, 2013, and (b) from and after December 31, 2013. Taxes shall be the Taxes actually incurred by Landlord with respect to such period (including any increase in Taxes due to a Change of Ownership occurring prior to December 31, 2013). If Landlord nonetheless desires to have Taxes increase due to a Change in Ownership for the period prior to December 31, 2013, Landlord shall have the right to make a payment to Tenant equal to the estimated discounted present value (employing an annual interest rate equal to the nearest-maturity U.S. Government Treasury Note, plus 250 basis points) of the Compensable Increase in Taxes and upon making such payment, Taxes shall be deemed to have increased as of the date of such Change in Ownership. As used herein, the term the term “**Compensable Increase in Taxes**” means an increase in Taxes resulting from such Change in Ownership in excess of the Allowable Increase in Taxes applicable to the period from the date of the Change in Ownership through December 31, 2013.

11. **Condition of Premises and Refurbishment Allowance.**

11.1 **Condition of Premises.** Except as described in Section 11.2 below, Tenant hereby agrees to accept the Premises in its “as-is” condition, and Tenant hereby acknowledges that Landlord shall not be obligated to provide or pay for any improvement work or services related to the improvement of the Premises. Tenant also acknowledges that neither Landlord nor any agent of Landlord has made any representation or warranty regarding the condition of all or any portion of the Premises. The foregoing shall not in any way limit or otherwise diminish (i) Landlord’s repair and maintenance obligations under the Lease or (ii) any express representations, warranties, liabilities, and obligations of Landlord under the Lease pertaining to the Premises.

11.2 **Refurbishment Allowance.**

(i) **Refurbishment.** If Tenant is to perform restoration work to the Third Floor to the extent required by the terms of the Lease (the “**Restoration Improvements**”)

or desires to renovate the then-existing Leasehold Improvements in the Remainder Premises, then the same shall be performed in accordance with the terms and provisions of Article 10 of the Lease, all applicable laws and consistent with the Building Standards and Tenant shall pay all costs associated with the foregoing; provided, however, that Landlord acknowledges and agrees that Tenant shall be entitled to a one-time tenant refurbishment allowance (the “**Refurbishment Allowance**” in an amount up to but not exceeding xx  
xx for the costs relating to the design and construction of certain renovations to the then-existing Leasehold Improvements in the Remainder Premises (the “**Refurbished Improvements**”) and the Restoration Improvements and the costs to move Tenant’s personal property from the Third Floor to the Remainder Premises. In no event shall Landlord be obligated to make disbursements under this Section 11.2 prior to September 15, 2011 or in a total amount which exceeds the Refurbishment Allowance. Subject to Article 10 of the Lease, all items of the Refurbished Improvements, whether or not the cost thereof is covered by the Refurbishment Allowance, shall become the property of Landlord upon expiration or earlier termination of the Lease and shall remain in the Remainder Premises at all times during the Term of the Lease. The immediately preceding sentence shall not limit Tenant’s right to remove furniture, removable fixtures (e.g., file cabinets), and the hardware elements of Tenant’s Security System from the Remainder Premises upon expiration or earlier termination of the Lease so long as such removal is performed in accordance with, and subject to, the Lease.

(6) The construction cost payable to third parties incurred in connection with the restoration of the Third Floor, to the extent required by the Lease; and

(7) The moving costs payable to third parties incurred to relocate Tenant's personal, property from the Third Floor to the Remainder Premises.

(iii) **Disbursement of Refurbishment Allowance.** Provided that no Event of Default exists, from and after the Renewal Term Commencement Date and upon completion of the Refurbished Improvements, provided that Tenant submits a request for disbursement of the Refurbishment Allowance satisfying the requirements of this Section 11.2 on or before December 31, 2012 (the "**Outside Date**"), Landlord shall make disbursements of the Refurbishment Allowance for the Refurbishment Allowance Items for the benefit of Tenant and shall authorize the release of monies for the benefit of Tenant as follows.

(1) **Disbursement.** Tenant shall deliver to Landlord and such disbursement request shall include: (i) a request for payment of Tenant's general contractor ("**Contractor**"), which Contractor shall be retained by Tenant and shall be subject to Landlord's reasonable prior written approval, and which request shall be approved by Tenant, in a form to be provided by Landlord; (ii) Contractor's certification of the percentage of completion of the Refurbished Improvements (to the extent reasonably practicable under the circumstances) and the Restoration Improvements and the unpaid Costs (as hereinafter defined), (iii) invoices from all subcontractors, laborers, materialmen and suppliers used by Tenant in connection with the Refurbished Improvements, the Restoration Improvements and the moving of Tenant's personal property from the Third Floor to the Remainder Premises (such subcontractors, laborers, materialmen and suppliers, and the Contractor may be known collectively as "**Tenant's Agents**"), for labor rendered and materials delivered to the Premises for the Refurbished Improvements or to the Third Floor for the Restoration Improvements in the full amount of the portion of the Refurbishment Allowance requested to be disbursed; (iv) evidence satisfactory to Landlord that the percentage completion of the Refurbished Improvements and the Restoration Improvements certified by Contractor as being complete have been completed, that the Costs certified by Contractor as being unpaid are the unpaid Costs, that Costs set forth in the Disbursement Request have been paid in full and the cost of moving Tenant's personal property from the Third Floor to the Remainder Premises has been paid for in full (collectively, the "**Costs**"), (v) executed unconditional mechanics' lien releases from all of Tenant's Agents which shall comply with the appropriate provisions, as reasonably determined by Landlord, of California Civil Code Section 3262(d) and either Section 3262(d)(3) or Section 3262(d)(4); provided, however, that if Tenant is unable, despite using commercially reasonable efforts, to deliver one (and only one) such lien waiver for a potential lien claim of no more than xxxxxxxx and the potential lien claim has been paid in full and the potential lienor with respect to such lien claim has no right to lien the Premises, the Building or the Project (and by submitting for or accepting disbursement for the same, Tenant shall be deemed to have represented and warranted the foregoing to Landlord and to have agreed to indemnify and defend Landlord from and against any loss, cost or expense incurred by Landlord in connection therewith) and Landlord shall have reasonably determined the same (without limitation on the generality of the foregoing, if Landlord's title insurer is unwilling to insure over the potential lien claim. Landlord's determination shall be deemed to be reasonable), assuming all other conditions to disbursement have been satisfied, Landlord shall disburse the amount of the single, potential lien claim (i.e.,



not more than xxxxxxxx, and if a lien is filed against the Premises, the Building or the Project in connection with such potential lien claim, Tenant shall immediately bond over and cause such lien to be discharged of record, and (vi) all other information reasonably requested by Landlord (including such information as Landlord may reasonably require to determine whether the Costs which remain unpaid). Tenant's request for payment shall be deemed Tenant's acceptance and approval of the work furnished and/or the materials supplied as set forth in Tenant's payment request. Promptly thereafter, assuming Landlord receives all of the applicable information described in items (i) through (vi), above, Landlord shall deliver a check made payable to Tenant in payment of the amounts so requested by Tenant (but in no event to exceed the amount of the Refurbishment Allowance), provided that Landlord does not dispute any request for payment based on noncompliance of any work with the Refurbishment Drawings, or due to any substandard work or other non-compliance with the Lease. Landlord's payment of such amounts shall not be deemed Landlord's approval or acceptance of the work furnished or materials supplied as set forth in Tenant's payment request. Notwithstanding anything to the contrary contained herein, Landlord shall not be required to disburse that portion of the Refurbishment Allowance equal to the amount of Costs which Landlord reasonably determines have not been paid in full until such time as payment in full is established to Landlord's reasonable satisfaction.

(2) **Other Terms.** Landlord shall only be obligated to make disbursements from the Refurbishment Allowance to the extent costs are incurred by Tenant for Refurbishment Allowance Items. Notwithstanding anything to the contrary contained herein and notwithstanding that the Refurbishment Allowance has not been fully disbursed, in no event shall Landlord be obligated to make more than three (3) disbursements of the Refurbishment Allowance for the Refurbishment Allowance Items (i.e., such disbursement limitation shall not apply to the application of the Applied Allowance to Monthly Base Rent). In no event shall Tenant be entitled to any credit for any unused portion of the Refurbishment Allowance; provided, however, that as of the date that Tenant has satisfied the conditions described in clause (1) above for the costs of the Refurbishment Allowance Items sought by Tenant, the Refurbished Improvements and the Restoration Improvements have been completed and paid for in full (and clause (1)(v) above has been satisfied with respect thereto) and Tenant is entitled to no further disbursement of the Refurbishment Allowance, so long as no Event of Default exists at the time of the application described in the following clause, from and after the Renewal Term Commencement Date, the lesser of the undisbursed portion of the Refurbishment Allowance and the, sum of xxxxxx shall be applied to the Monthly Base Rent next coming due (collectively, the "**Applied Allowance**"); provided, however, that if this Lease is terminated in connection with an Event of Default (including, without limitation, a rejection of this Lease in connection with a bankruptcy), the unamortized portion of the Applied Allowance actually applied to Monthly Base Rent as of the date of the occurrence of the event giving rise to such Event of Default (i.e., the Applied Allowance shall be fully amortized in equal monthly installments from the date the Applied Allowance is applied to Monthly Base Rent until the end of the Term) shall be immediately due and payable by Tenant to Landlord. All drafts of the Refurbishment Drawings shall be subject to Landlord's prior written approval, which approval shall not be unreasonably withheld. Landlord may enter the Premises from time to time to inspect the construction of the Refurbished Improvements and the Restoration Improvements; provided, however, that such inspection shall be for Landlord's benefit only and shall not be deemed Landlord's approval or acceptance of the work or give rise to any liability in Landlord. In addition, all of Tenant's Agents shall be subject to Landlord's prior written approval (which



Lease, other than the Refurbishment Allowance set forth in Section 11, above have been paid to or waived by Tenant and, except with respect to the Refurbishment Allowance set forth in Section 11 above, no further Refurbishment Allowance is payable or will be paid to Tenant under the Lease; provided, however, that the foregoing is not intended to exclude and shall not exclude the consideration of tenant allowances in the determination of the “fair market rental rate” in connection with the Option Term. Article 26 of the Lease is amended and restated in its entirety to read as follows: “ARTICLE 26 INTENTIONALLY OMITTED.”

13. **Parking.** Notwithstanding anything to the contrary contained in the Lease, including, without limitation, Article 6 of the Lease, as of the earlier of the Surrender Date and the Renewal Term Commencement Date, Tenant’s license to use Parking Permits shall be limited to four hundred fifty (450) Parking Permits, consisting of three hundred forty-one (341) unreserved Parking Permits and up to one hundred nine (109) reserved Parking Permits for use in the Building’s parking facility, subject to the other terms and conditions of the Lease, as amended hereby. Commencing October 1, 2013, Tenant shall pay to Landlord xxxxxxxxxxxxxxxxxxxx xxxxxxxx per each full or partial month for each reserved Parking Permit licensed to Tenant (provided that Tenant shall not be obligated to license a minimum number of reserved Parking Permits), which amount shall constitute rent under the Lease and shall be paid in the same manner and at the same time as the payment of Monthly Base Rent and shall subject to the same terms and conditions applicable to the failure to pay Monthly Base Rent in the time and manner required under the Lease.

14. **Consent to Judicial Reference.** If and to the extent that Section 25.24 of the Lease is determined by a court of competent jurisdiction to be unenforceable or is otherwise not applied by any such court, each of Landlord and Tenant hereby consents and agrees that (a) any and all disputes described in said Section 25.24 (each a “**Dispute**” and collectively, the “**Disputes**”) shall be heard by a referee in accordance with the general reference provisions of California Code of Civil Procedure Section 638, sitting without a jury in the County of San Diego, California, (b) such referee shall bear and determine all of the issues in any Dispute (whether of fact or of law), including issues pertaining to a “provisional remedy” as defined in California Code of Civil Procedure Section 1281.8, including without limitation, entering restraining orders, entering temporary restraining orders, issuing temporary and permanent injunctions and appointing receivers, and shall report a statement of decision; provided that, if during the course of any Dispute, any party desires to seek such a “provisional remedy” at a time when a referee has not yet been appointed or is otherwise unavailable to hear the request for such provisional remedy, then such party may apply to the San Diego County Superior Court for such provisional relief, and (c) pursuant to California Code of Civil Procedure Section 644(a), judgment may be entered upon the decision of such referee in the same manner as if the Dispute had been tried directly by a court. The parties shall use their respective commercially reasonable and good faith efforts to agree upon and select such referee, provided that such referee must be a retired California state or federal judge, and further provided that if the parties cannot agree upon a referee, the referee shall be appointed by the Presiding Judge of the San Diego County Superior Court. Each party hereto acknowledges that this consent and agreement is a material inducement to enter into this Amendment and all other agreements and instruments provided for herein or therein, and that each will continue to be bound by and to rely on this consent and agreement in their related future dealings. The parties shall share the cost of the referee and reference proceedings equally; provided that, the referee may award attorneys’ fees and reimbursement of

the referee and reference proceeding fees and costs to the prevailing party, whereupon all referee and reference proceeding fees and charges will be payable by the non-prevailing party (as so determined by the referee). Each party hereto further warrants and represents that it has reviewed this consent and agreement with legal counsel of its own choosing, or has had an opportunity to do so, and that it knowingly and voluntarily gives this consent and enters into this agreement having had the opportunity to consult with legal counsel. This consent and agreement is irrevocable, meaning that it may not be modified either orally or in writing, and this consent and agreement shall apply to any subsequent amendments, renewals, supplements, or modifications to the Lease or any other agreement or document entered into between the parties in connection with the Lease. In the event of litigation, this Amendment may be filed as evidence of either or both parties' consent and agreement to have any and all Disputes heard and determined by a referee under California Code of Civil Procedure Section 638.

15. **ERISA.** To induce Landlord to enter into this Amendment, and in order to enable The Prudential Insurance Company of America ("**Prudential**") to satisfy its compliance with the Employee Retirement Income Security Act of 1974, as amended, Tenant represents and warrants to Landlord and Prudential that: (i) neither Tenant nor any of its affiliates (within the meaning of Part VI(c) of Prohibited Transaction Exemption 84-14 granted by the U.S. Department of Labor ("**PTE 84-14**")) has the authority to appoint or terminate Prudential as investment manager of the plan assets involved in the transaction subject to the Lease or to negotiate the terms of any management agreement with Prudential with respect to any such plan assets involved such transaction; (ii) the transaction evidenced by the Lease, as amended by this Amendment, is not specifically excluded by Part 1(b) of PTE 84-14; (iii) the undersigned is not a related party of Prudential (as defined in VI(h) of PTE 84-14, and (iv) the terms of the Lease, as amended by this Amendment, have been negotiated and determined at arm's length, as such terms would be negotiated and determined by unrelated parties. Tenant acknowledges and agrees that as a condition to the requirement or effectiveness of any assignment or sublease or consent to assignment or sublease by Landlord pursuant to Article 8 of the Lease, Tenant shall cause the transferee to reaffirm, on behalf of such transferee the representations of this Section 15 and Section 16, and it shall be reasonable for Landlord to refuse to consent to an assignment of the Lease in the absence of such reaffirmation.

16. **Anti-Terrorism Representations.**

16.1 Tenant is not, and shall not knowingly during the Term of the Lease, as amended by this Amendment, become, a person or entity with whom Landlord is restricted from doing business under the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001, H. R. 3162, Public Law 107-56 (commonly known as the "**USA Patriot Act**") and Executive Order Number 13224 on Terrorism Financing, effective September 24, 2001 and regulations promulgated pursuant thereto (collectively, "**Anti-Terrorism Laws**"), including without limitation persons and entities named on the Office of Foreign Asset Control Specially Designated Nationals and Blocked Persons List (collectively, "**Prohibited Persons**").

16.2 To the best of its actual knowledge, Tenant is not knowingly engaged currently in any transactions or dealings. or otherwise associated with, any Prohibited Persons in connection with the use or occupancy of the Premises. Tenant will not, during the Term of the

Lease, as amended by this Amendment, engage in any transactions or dealings, or be otherwise associated with, any Prohibited Persons in connection with the use or occupancy of the Premises.

17. Miscellaneous.

(a) Entire Agreement. This Amendment embodies the entire understanding between Landlord and Tenant with respect to its subject matter and can be changed only by an instrument in writing signed by Landlord and Tenant.

(b) Counterparts. This Amendment may be executed in counterparts, including facsimile counterparts, each of which shall be deemed an original, but all of which, together, shall constitute one and the same Amendment.

(c) Brokers. Tenant represents that it has not had any dealings with any real estate broker, finder or intermediary with respect to this Amendment, other than Unire Real Estate Group, Inc. and Cassidy Turley|BRE Commercial (collectively, “**Landlord’s Broker**”) and Jones Lang LaSalle Brokerage, Inc., representing Tenant (“**Tenant’s Broker**”). Any commissions or fees payable to Landlord’s Broker or Tenant’s Broker with respect to this Amendment (other than in connection with the exercise of any Option) shall be paid by Landlord pursuant to its separate agreements with Landlord’s Broker and Tenant’s Broker; provided, however, that xxxxxxxx of the xxxxxxxx commission paid to Tenant’s Broker shall be repaid by Tenant to Landlord by Tenant paying to Landlord the sum of xxxxxx each month of the Renewal Term (the “**Monthly Brokerage Fee Payments**”). The Monthly Brokerage Fee Payments shall be paid at the same time and in the same manner as Monthly Base Rent, shall constitute additional rent under this Lease, as amended hereby, and shall be payable during each month of the Renewal Term notwithstanding the Rental Abatement. Upon any termination of the Lease, as amended hereby, Tenant shall immediately pay to Landlord the sum of xxxxxxxx less the aggregate Monthly Brokerage Fee Payments paid to Landlord (and not recovered from Landlord in any bankruptcy proceedings). Each party represents and warrants to the other, that no other broker, agent or finder (a) negotiated or was instrumental in negotiating or consummating this Amendment on its behalf, and (b) is or might be entitled to a commission or compensation in connection with this Amendment. Tenant shall indemnify, protect, defend (by counsel reasonably approved in writing by Landlord) and hold Landlord harmless from and against any and all claims, judgments, suits, causes of action, damages, losses, liabilities and expenses (including attorneys’ fees, and court costs) resulting from any breach by Tenant of the foregoing representation, including, without limitation, any claims that may be asserted against Landlord by any broker, agent or finder undisclosed by Tenant herein. Landlord shall indemnify, protect, defend (by counsel reasonably approved in writing by Tenant) and hold Tenant harmless from and against any and all claims, judgments, suits, causes of action, damages, losses, liabilities and expenses (including attorneys’ fees and court costs) resulting from any breach by Landlord of the foregoing representation, including, without limitation, any claims that may be asserted against Tenant by any broker, agent or finder undisclosed by Landlord herein. The foregoing indemnities shall survive the expiration or earlier termination of this Amendment.

(d) Defaults. Tenant hereby represents and warrants to Landlord that, as of the date of this Amendment, Tenant is in full compliance with all terms, covenants and conditions of the Lease and that there are no breaches or defaults under the Lease by Landlord or

Tenant, and that Tenant knows of no events or circumstances which, given the passage of time, would constitute a breach or default under the Lease by either Landlord or Tenant.

(e) Authority. Landlord and Tenant hereby represent and warrant to the other that Tenant and Landlord (as the case may be) is a duly formed and existing entity qualified to do business in the State of California and that Tenant and Landlord (as the case may be) has full right and authority to execute and deliver this Amendment and that each person signing on behalf of Tenant and Landlord (as the case may be) is authorized to do so.

(f) Reaffirmation of Obligations. Landlord and Tenant each hereby acknowledges and reaffirms all of its obligations under the Lease, as such Lease has been amended by this Amendment, and agrees that any reference made in any other document to the Lease shall mean the Lease as amended pursuant to this Amendment. Except as expressly provided herein, the Lease remains unmodified and in full force and effect. The Lease shall remain in full force and effect and binding upon the parties hereto and the Premises except as otherwise addressed herein. Any breach of this Amendment, including any exhibit hereto, shall constitute a breach and default under the Lease.

(g) Miscellaneous. Time is of the essence in this Amendment and the Lease and each and all of their respective provisions. The agreements, conditions and provisions herein contained shall apply to and, bind the heirs, executors, administrators, successors and assigns of the parties hereto. If any provisions of this Amendment or the Lease shall be determined to be illegal or unenforceable, such determination shall not affect any other provision of the Lease or this Amendment and all such other provisions shall remain in full force and effect. If there is any inconsistency between the provisions of this Amendment and the other provisions of the Lease, the provisions of this Amendment shall control with respect to the subject matter of this Amendment. This Amendment constitutes a part of the Lease and is incorporated by this reference.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date and year first set forth above.

**LANDLORD:**

**COGNAC DEL MAR OWNER I LLC**, a  
Delaware limited liability company

By: The Prudential Insurance company of  
American, a New Jersey corporation

By: /s/Jeffrey Mills  
Jeffrey Mills, Vice President

**TENANT:**

**BRANDES INVESTMENT PARTNERS, L.P.**, a  
Delaware limited partnership

By: /s/ Gary Iwamura

Name: Gary Iwamura

Title: Director—Finance

By: /s/ Glenn R. Carlson

Name: Glenn R. Carlson

Title: Chief Executive Officer

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**Exhibit A**

**Fixtures and Equipment Removal Items**

1. FM200 system
2. Speakers in ceiling
3. All electrical floor whips for workstations
4. All tenant specific signage
5. All equipment related to access control system serving the third floor
6. All data and phone cabling in ceiling and walls
7. Video equipment and screen in conference room.



**ADDENDUM ONE**

**TENANT'S RIGHT OF FIRST OFFER FOR ADDITIONAL SPACE**

This Addendum (the "Addendum") is incorporated as a part of that certain Sublease dated as of May , 2014 (the "Sublease"), by and between Brandes Investment Partners, L.P., a Delaware limited partnership ("Landlord"), and Celladon Corporation, a Delaware corporation ("Tenant"), for the leasing of those certain premises consisting of approximately 10,908 rentable square feet located on a portion of the sixth floor of Landlord's premises in the building commonly known as Del Mar Gateway located at 11988 El Camino Real, San Diego, California 92130 (the "Subleased Premises"). Any capitalized terms used herein and not otherwise defined herein shall have the meaning ascribed to such terms as set forth in the Sublease.

1. **Right of First Offer.** During the Sublease Term, Tenant shall have an ongoing right of first offer ("First Offer Right") to sublease any space on the sixth floor of the building contiguous to the Premises (the "First Offer Space"), which may become available for sublease as provided herein below. For purposes hereof, the First Offer Space shall become available for sublease only when and if Landlord decides to begin marketing such space for sublease to third party tenants and, in any event, before Landlord executes a lease for such space to any tenant.

2. **Terms and Conditions.** From time to time during the Sublease Term, when any portion of the First Offer Space will or has become available for lease to third party tenants (e.g., other than existing occupant) as provided above, Landlord shall give Tenant written notice (the "First Offer Notice") as set forth in this Addendum. Any such Landlord's First Offer Notice delivered by Landlord in accordance with the provisions of Section 1 above shall set forth the anticipated date upon which the First Offer Space will be available for sublease by Tenant and shall set forth Landlord's proposed economic terms and conditions (i.e., base rent, tenant improvement allowance, free rent, if any) (collectively, the "Terms"). As of the commencement of the First Offer Space term (assuming Tenant timely delivers to Landlord the Tenant's Election Notice in accordance with Section 3 below), Landlord shall deliver to Tenant possession of the First Offer Space in its then existing condition and state of repair, "AS IS", without any obligation of Landlord to remodel, improve or alter the First Offer Space, to perform any other construction or work of improvement upon the First Offer Space, or to provide Tenant with any construction or refurbishment allowance (except as may be included in the Terms). Tenant will receive 4 parking passes for every 1,000 rentable square feet of the First Offer Space that Tenant subleases in accordance with this Addendum. Tenant acknowledges that no representations or warranties of any kind, express or implied, respecting the condition of the First Offer Space or the Building have been made by Landlord or any agent of Landlord to Tenant, except as expressly set forth herein. Tenant further acknowledges that neither Landlord nor any of Landlord's agents, representatives or employees have made any representations as to the suitability or fitness of the First Offer Space for the conduct of Tenant's business, or for any other purpose. Any exception to the foregoing provisions must be made by express written agreement signed by both parties.

3. **Procedure for Acceptance.** On or before the date which is five (5) days after Tenant's receipt of any Landlord's First Offer Notice (the "Election Date"), Tenant shall deliver written notice to Landlord ("Tenant's Election Notice") pursuant to which Tenant shall have the

right to elect either to: (i) expand the Subleased Premises to include the entire First Offer Space described in the First Offer Notice upon the Terms specified in Landlord's First Offer Notice and otherwise on all the terms and conditions of the Sublease; or (ii) refuse to sublease such First Offer Space identified in the First Offer Notice. If Tenant does not respond in writing to Landlord's First Offer Notice by the Election Date, Tenant shall be deemed to have elected not to sublease the First Offer Space. If Tenant refuses (or is deemed to have refused) to lease the First Offer Space within the five (5) day period set forth above, Landlord shall be free to lease the First Offer Space to a third party. The Right of First Offer granted herein shall terminate as to a particular First Offer Space upon the failure by Tenant to exercise its Right of First Offer with respect to such Offer Space as offered by Landlord but shall remain in effect for any subsequent availability of all or any portion of the remaining First Offer Space; provided, however, that if after Tenant's failure to exercise the Right of First Offer as to a particular First Offer Space Landlord leases such space, then upon the expiration of the term of such lease Tenant's Right of First Offer shall again apply to such space other than with respect to any renewal or extension with the tenant to whom Landlord leases such space after Tenant's initial or previous failure to exercise the Right of First Offer.

4. Sublease of First Offer Space. If Tenant timely exercises this First Offer Right as set forth herein, Tenant shall provide Landlord a non-refundable deposit, equivalent to the first two month's Base Monthly Rent for the First Offer Space and the parties shall have ten (10) business days after Landlord receives Tenant's Election Notice and deposit from Tenant in which to execute an amendment to the Sublease adding such First Offer Space to the Subleased Premises on all of the terms and conditions as applicable to the initial Premises, as modified to reflect the terms and conditions as set forth above except that the commencement date of the First Offer Space shall be the date of its delivery to Tenant if such date is later than the date set forth in the First Offer Notice. Notwithstanding anything to the contrary contained herein, Tenant must elect to exercise its First Offer Right provided herein, if at all, with respect to all of the space offered by Landlord to Tenant in Landlord's First Offer Notice, and Tenant may not elect to sublease only a portion thereof.

5. Limitations on, and Conditions to, First Offer Right. Notwithstanding anything in the foregoing to the contrary, at Landlord's option, and in addition to all of Landlord's remedies under the Sublease, at law or in equity, the First Offer Right hereinabove granted to Tenant shall not be deemed to be properly exercised if any of the following events occur or any combination thereof occur: (i) Tenant is then in default of the performance of any of the covenants, conditions or agreements to be performed under the Sublease, or Tenant has been in default of the performance of any particular covenant, condition or agreement to be performed under the Sublease on more than three (3) separate occasions; and/or (ii) on the scheduled commencement date for Tenant's sublease of the First Offer Space, Tenant is in default under the Sublease; and/or (iii) Tenant has assigned its rights and obligations under all or part of the Sublease or Tenant has subleased all or part of the Subleased Premises; and/or (iv) Tenant has failed to exercise properly this First Offer Right in a timely manner in accordance with the provisions of this Addendum; and/or (v) if the Sublease has been terminated earlier, pursuant to the terms and provisions of the Sublease; and/or (vi) Tenant has exercised the right to terminate this Sublease early as described in Section II.D above). In addition, Tenant's First Offer Right to sublease the First Offer Space is personal to the original Tenant executing the Sublease, and may not be assigned or exercised, voluntarily or involuntarily, by or to, any person or entity other than the

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original Tenant, and shall only be available to and exercisable by Tenant when the original Tenant is in actual and physical possession of the entire Premises.

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EXHIBIT F

TENANT IMPROVEMENT PLANS

[Attached]

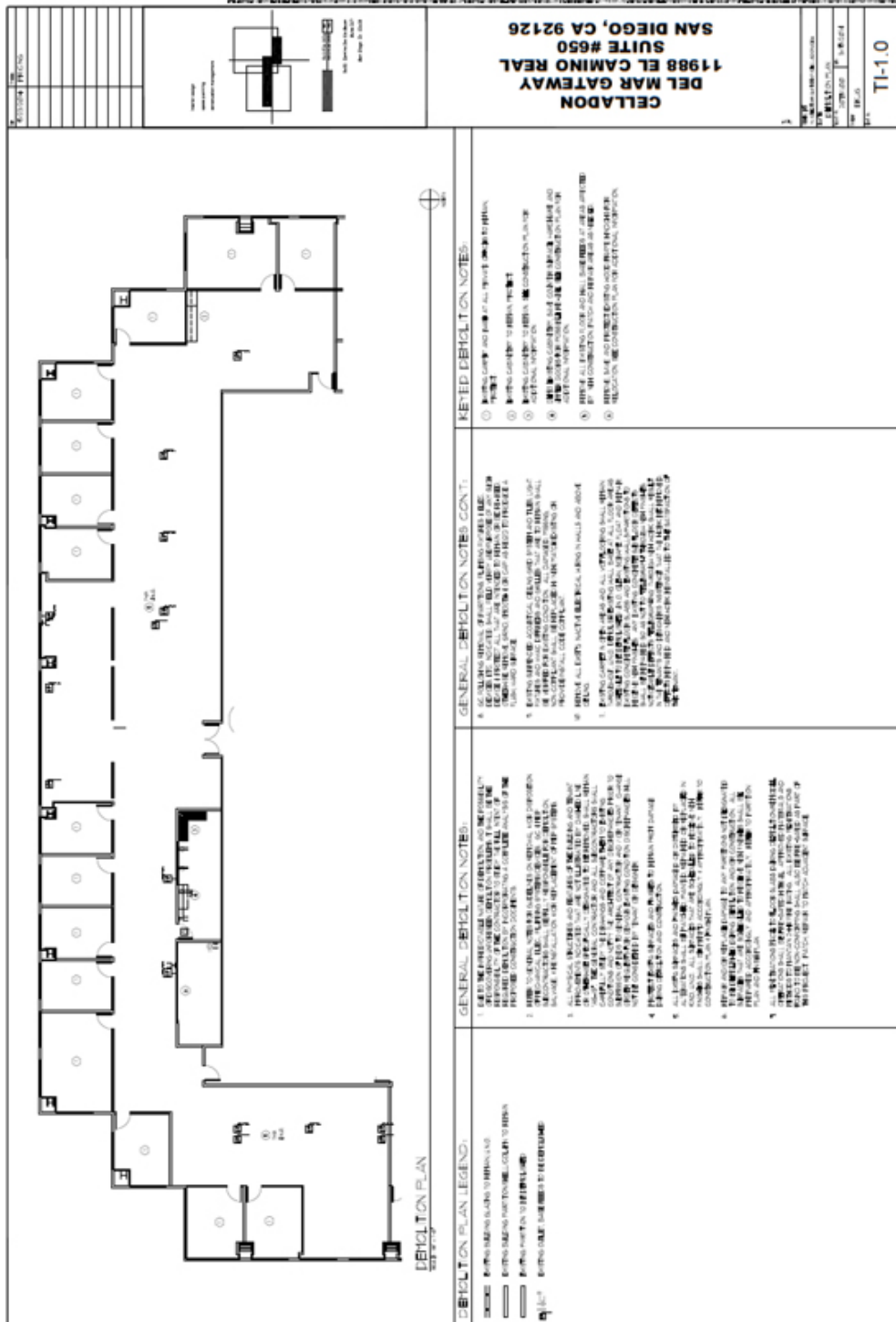
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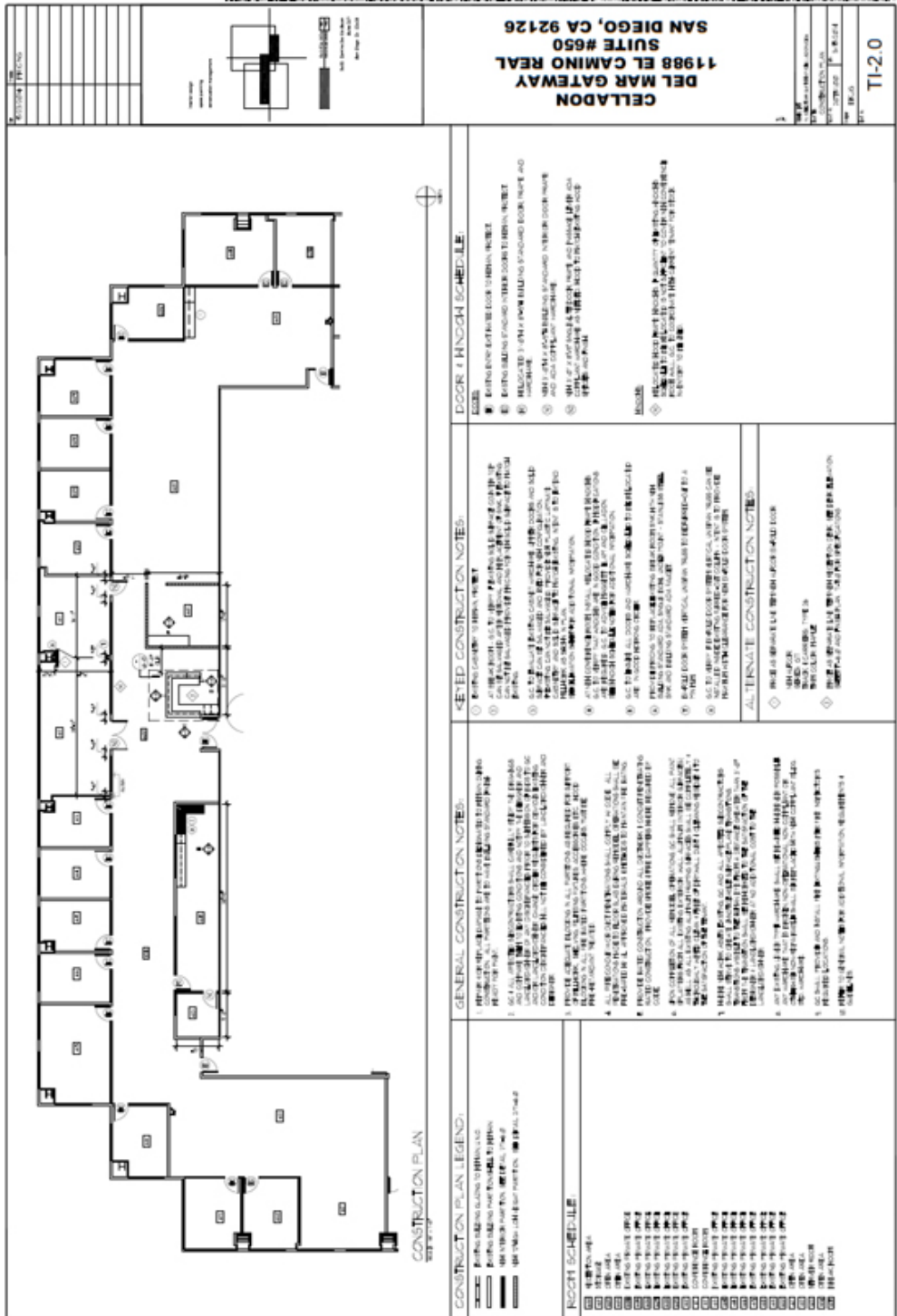




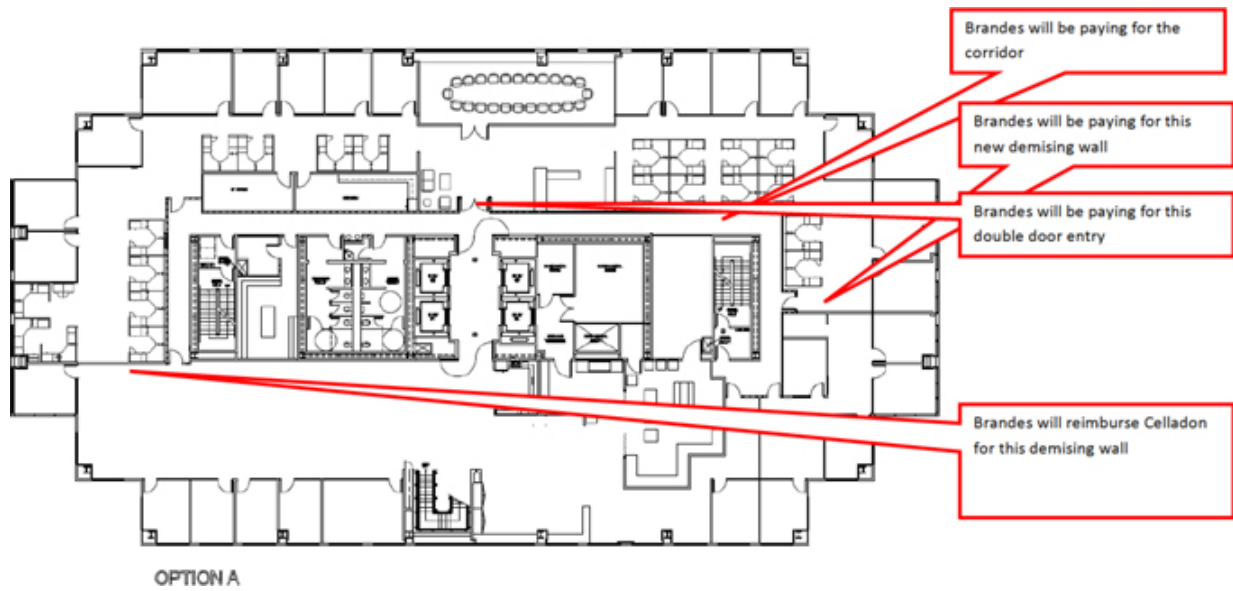






EXHIBIT G

LANDLORD WORK







May 28, 2014

Paul Cleveland

**Re: Employment Terms**

Dear Paul:

On behalf of Celladon Corporation (the "**Company**"), I am pleased to offer you employment at the Company on the terms set forth in this letter agreement (the "**Agreement**").

**1. Employment Position and Duties**

You will be employed as the Company's President & Chief Financial Officer and you will report to the Chief Executive Officer of the Company. You shall perform the duties of such position as are customary, as specified in the Bylaws of the Company, and as may be required by the Chief Executive Officer of the Company or the Board of Directors of the Company (or any authorized committee thereof) (the "**Board**").

During your employment with the Company, you will devote your full-time best efforts and business time and attention to the business of the Company. Your employment relationship with the Company shall also be governed by the general employment policies and practices of the Company (except that if the terms of this Agreement differ from or are in conflict with the Company's general employment policies or practices, this Agreement will control), and you will be required to abide by the general employment policies and practices of the Company. The Company reserves the right to change your position, duties, reporting relationship, work location, and the Company's general employment policies and procedures, from time to time in its discretion.

**2. Base Salary and Employee Benefits**

Your base salary will be paid at the rate of \$29,641.66 per month (an annual rate of \$355,700), less payroll deductions and withholdings. You will be paid your base salary on a semi-monthly basis, on the Company's normal payroll schedule. As an exempt salaried employee, you will be required to work the Company's normal business hours, and such additional time as appropriate for your work assignments and positions. You will not be eligible for overtime premiums.

As a regular, full-time employee, you will be eligible to participate in the Company's standard employee benefits, pursuant to the terms and conditions of the benefit plans and the applicable Company policies. Subject to change, the Company currently provides group medical, dental and vision care insurance, a life, AD&D, long-term and short-term disability insurance program, a life insurance cash subsidy, a health reimbursement arrangement and a 401(k) plan. The Company may change its compensation and benefits from time to time in its discretion. In addition to the Company's annual holiday schedule, you will accrue at a rate of 15 days per year of paid time off, including both vacation and sick leave, subject to a maximum accrual of 240 hours. This allowance is subject to the Company's policies with respect to accrual of, including limitations on the maximum permitted accrual of, paid time off and is subject to change in accordance with changes in Company policy.

**3. Annual Performance Bonus**

As President, you will be eligible to earn an annual performance bonus (including for the full year in which this Agreement becomes effective) pursuant to the Company's annual incentive bonus plan, with the target amount of such bonus equal to 35% of your annual base salary. The bonus, if any, will be based upon the Board's assessment of your performance and the Company's attainment of targeted goals as set by the Board in its sole discretion. Bonus payments, if any, will be subject to applicable payroll deductions and withholdings. Following the close of each calendar year, the Board will determine whether you have earned a performance bonus, and the



amount of any performance bonus, based on the set criteria. No amount of the annual bonus is guaranteed, and you must be an employee in good standing through the end of the applicable bonus determination period to earn and be eligible to receive a bonus; no partial or prorated bonuses will be provided (except as provided in Section 6 below). In all events, any earned bonus will be paid not later than March 15 of the year following the year in which your right to such amount became vested. Your base salary and bonus eligibility will be reviewed on an annual or more frequent basis by the Board, and are subject to change in the discretion of the Board. For the avoidance of doubt, all references in this agreement to the Board shall include any authorized committee of the Board.

#### 4. Stock Options and Employee Stock Purchase Plan

Contingent on your commencement of employment, you will be granted a stock option under the Company's 2013 Equity Incentive Plan to purchase 277,500 shares of the Company's common stock. The stock option will have an exercise price equal to the closing price of the Company's common stock on the Nasdaq Stock Market on the date of grant. The stock option will vest with respect to 25% of the shares subject to the option on the one year anniversary of your commencement of employment and in equal monthly installments thereafter over the next three years, subject to your continued service to the Company.

You will be eligible to participate in and receive additional stock option or equity award grants under the Company's equity incentive plans from time to time in the discretion of the Board, and in accordance with the terms and conditions of such plans. In addition, you will be eligible to participate in our employee stock purchase plan and purchase our common stock at a discount thereunder. Any stock options or other equity awards that have been previously granted to you by the Company will continue to be governed in all respects by the terms of the applicable grant notices, award agreements and plan documents.

#### 5. At-Will Employment Relationship

Your employment relationship is at will. You may terminate your employment with the Company at any time and for any reason whatsoever simply by notifying the Company. Likewise, the Company may terminate your employment at any time, with or without Cause (as defined below), and with or without advance notice. Your employment at-will status can only be modified in a written agreement approved by the Board and signed by you and a duly authorized member of the Board.

#### 6. Severance Benefits.

In the event your employment with the Company is terminated for any reason, you will be entitled to all of your earned compensation and benefits or otherwise as required by law through the date of termination (the "**Accrued Amounts**"). For the avoidance of doubt, you shall not be entitled to any additional compensation or benefits in the event your employment is terminated for Cause, due to your resignation without Good Reason, upon your death or upon your disability. If your employment terminates due to an Involuntary Termination (as defined below), you will be eligible to receive the additional compensation and benefits described in Section 6(a) and 6(b).

**(a) Involuntary Termination other than in Connection with a Change in Control.** If at any time (i) the Company terminates your employment without Cause (as defined below and other than as a result of your death or disability), or (ii) you resign for Good Reason (as defined below), and provided in any case such termination constitutes a "separation from service", as defined under Treasury Regulation Section 1.409A-1(h)) (a "**Separation from Service**") (such termination described in (i) or (ii), an "**Involuntary Termination**"), you shall be entitled to receive the following severance benefits, subject in all events to your compliance with Section 6(c) below:

**(i)** You shall receive severance pay in the form of continuation of your base salary in effect (ignoring any decrease that forms the basis for your resignation for Good Reason, if applicable) on the effective date of your Involuntary Termination for the first nine (9) months (the "**Severance Period**") after the date of such termination; and

(ii) If you are eligible for and timely elect to continue your health insurance coverage under the Company's group health plans under the Consolidated Omnibus Budget Reconciliation Act of 1985 or the state equivalent ("**COBRA**") following your termination date, the Company will pay the COBRA group health insurance premiums for you and your eligible dependents until the earliest of (A) the close of the Severance Period, (B) the expiration of your eligibility for the continuation coverage under COBRA, or (C) the date when you become eligible for substantially equivalent health insurance coverage in connection with new employment or self-employment. For purposes of this Section, references to COBRA premiums shall not include any amounts payable by you under a Section 125 health care reimbursement plan under the U.S. Internal Revenue Code. Notwithstanding the foregoing, if at any time the Company determines, in its sole discretion, that it cannot pay the COBRA premiums without potentially incurring financial costs or penalties under applicable law (including, without limitation, Section 2716 of the Public Health Service Act), then regardless of whether you elect continued health coverage under COBRA, and in lieu of providing the COBRA premiums, the Company will instead pay you on the last day of each remaining month of the Severance Period, a fully taxable cash payment equal to the COBRA premiums for that month, subject to applicable tax withholdings (such amount, the "**Health Care Benefit Payment**"). The Health Care Benefit Payment shall be paid in monthly installments on the same schedule that the COBRA premiums would otherwise have been paid and shall be equal to the amount that the Company would have otherwise paid for COBRA premiums, and shall be paid until the earlier of (i) expiration of the Severance Period or (ii) the date you voluntarily enroll in a health insurance plan offered by another employer or entity.

(b) **Involuntary Termination in Connection with a Change in Control.** In the event that your Involuntary Termination occurs within the three (3) months prior to, or twelve (12) months following the consummation of a Change in Control and subject in all events to your compliance with Section 6(c) below, then you shall be entitled to the benefits provided above in Section 6(a), except that:

(i) The Severance Period for purposes of continued salary and COBRA benefits shall be twelve (12) months, rather than nine (9) months; you shall receive a lump sum payment of your target bonus for the year of termination; and in addition,

(ii) The vesting of all of your outstanding stock options and other equity awards that are subject to time-based vesting requirements shall accelerate in full such that all such equity awards shall be deemed fully vested as of the date of your Involuntary Termination.

(c) **Conditions and Timing for Severance Benefits.** The severance benefits set forth in Sections 6(a) and 6(b) above are expressly conditioned upon: (i) your continuing to comply with your obligations under your Confidential Information Agreement (as defined in Section 8 below); and (ii) you signing and not revoking a general release of legal claims in the form attached hereto as **EXHIBIT A** or a substantially similar form provided that, for the avoidance of doubt, such form will include a commitment from you to comply with your continuing obligations under your Confidential Information Agreement, but will not include a noncompetition provision and will not include a release of any rights or claims for indemnification you may have pursuant to any written indemnification agreement with the Company to which you are a party, the Company's bylaws, or applicable law (the "**Release**") within the applicable deadline set forth therein and permitting the Release to become effective in accordance with its terms, which must occur no later than the Release Deadline (as defined in Section 7 below). The salary continuation payments described in Sections 6(a) and 6(b) will be paid in substantially equal installments on the Company's regular payroll schedule and subject to standard deductions and withholdings over the Severance Period following termination; *provided, however*, that no payments will be made prior to the effectiveness of the Release. On the effective date of the Release, the Company will pay you the salary continuation payments that you would have received on or prior to such date in a lump sum under the original schedule but for the delay while waiting for the effectiveness of the release, with the balance of the cash severance being paid as originally scheduled. Bonus payments described in Section 6(b) will be paid in a lump sum cash payment, subject to standard deductions and withholdings on the effective date of the Release.

(d) **Definitions.** For purposes of this Agreement:

(i) "**Cause**" means the occurrence of any of the following events, conditions or actions: (1) your conviction of any felony or your conviction of any crime involving fraud or dishonesty; (2) your

participation (whether by affirmative act or omission) in any material fraud, material act of dishonesty or other material act of misconduct against the Company; (3) your willful and habitual neglect of your duties, provided you have been given written notice of such neglect and, if curable, a reasonable opportunity to cure, not to exceed thirty (30) days; (4) your material violation of any fiduciary duty or duty of loyalty owed to the Company; (5) your breach of any material term of any material contract between you and the Company which has a material adverse effect on the Company; (6) your knowing violation of any material Company policy which has a material adverse effect on the Company; or (7) your knowing violation of state or federal law in connection with the performance of your job which has a material adverse effect on the Company.

(ii) **“Change in Control”** shall have the meaning set forth in the Company’s 2013 Equity Incentive Plan.

(iii) **“Good Reason”** means your resignation from employment with the Company (or successor to the Company, if applicable) due to any of the following actions taken by the Company (or successor to the Company, if applicable) without your prior written consent thereto: (1) a material reduction in your base salary, which the parties agree is a reduction of at least 10% of your base salary (unless pursuant to a salary reduction program applicable generally to the Company’s similarly situated employees); (2) a material reduction in your authority, duties or responsibilities; (3) a material reduction in the authority, duties, or responsibilities of the supervisor to whom you are required to report, including a requirement that you report to a corporate officer or employee instead of reporting directly to the Board; (4) a relocation of your principal place of employment to a place that increases your one-way commute by more than fifty (50) miles as compared to your then-current principal place of employment immediately prior to such relocation (excluding regular travel in the ordinary course of business); provided that if your principal place of employment is your personal residence, this clause (4) shall not apply. *Notwithstanding the foregoing*, in order to resign for Good Reason, you must (i) provide written notice to the Company within thirty (30) days after the first occurrence of the event giving rise to Good Reason setting forth the basis for your resignation, (ii) allow the Company at least sixty (60) days from receipt of such written notice to cure such event, and (iii) if such event is not reasonably cured within such period, your resignation from all positions you then hold with the Company is effective not later than thirty (30) days after the expiration of the cure period.

## 7. Tax Provisions.

(a) **Section 409A.** Notwithstanding anything in this Agreement to the contrary, the following provisions apply to the extent severance benefits provided herein are subject to the provisions of Section 409A of the Internal Revenue Code of 1986, as amended (the **“Code”**) and the regulations and other guidance thereunder and any state law of similar effect (collectively **“Section 409A”**). Severance benefits shall not commence until you have a Separation from Service. Each installment of severance benefits is a separate “payment” for purposes of Treasury Regulations Section 1.409A-2(b)(2)(i), and the severance benefits are intended to satisfy the exemptions from application of Section 409A provided under Treasury Regulations Sections 1.409A-1(b)(4), 1.409A-1(b)(5) and 1.409A-1(b)(9). However, if such exemptions are not available and you are, upon Separation from Service, a “specified employee” for purposes of Section 409A, then, solely to the extent necessary to avoid adverse personal tax consequences under Section 409A, the timing of the severance benefits payments shall be delayed until the earlier of (i) six (6) months and one day after your Separation from Service, or (ii) your death.

You shall receive severance benefits only if you execute and return to the Company the Release within the applicable time period set forth therein and permit such Release to become effective in accordance with its terms, which date may not be later than sixty (60) days following the date of your Separation from Service (such latest permitted date, the **“Release Deadline”**). If the severance benefits are not covered by one or more exemptions from the application of Section 409A and the Release could become effective in the calendar year following the calendar year in which your Separation from Service occurs, the Release will not be deemed effective any earlier than the Release Deadline. None of the severance benefits will be paid or otherwise delivered prior to the effective date of the Release. Except to the minimum extent that payments must be delayed because you are a “specified employee” or until the effectiveness of the Release, all amounts will be paid as soon as practicable in accordance with the schedule provided herein and in accordance with the Company’s normal payroll practices.

The severance benefits are intended to qualify for an exemption from application of Section 409A or comply with its requirements to the extent necessary to avoid adverse personal tax consequences under Section 409A, and any ambiguities herein shall be interpreted accordingly.

**(b) Section 280G.** If any payment or benefit you will or may receive from the Company or otherwise (a “**280G Payment**”) would (i) constitute a “parachute payment” within the meaning of Section 280G of the Code, and (ii) but for this sentence, be subject to the excise tax imposed by Section 4999 of the Code (the “**Excise Tax**”), then any such 280G Payment pursuant to this Agreement or otherwise (a “**Payment**”) shall be equal to the Reduced Amount. The “**Reduced Amount**” shall be either (x) the largest portion of the Payment that would result in no portion of the Payment (after reduction) being subject to the Excise Tax or (y) the largest portion, up to and including the total, of the Payment, whichever amount (i.e., the amount determined by clause (x) or by clause (y)), after taking into account all applicable federal, state and local employment taxes, income taxes, and the Excise Tax (all computed at the highest applicable marginal rate), results in your receipt, on an after-tax basis, of the greater economic benefit notwithstanding that all or some portion of the Payment may be subject to the Excise Tax. If a reduction in a Payment is required pursuant to the preceding sentence and the Reduced Amount is determined pursuant to clause (x) of the preceding sentence, the reduction shall occur in the manner (the “**Reduction Method**”) that results in the greatest economic benefit for you. If more than one method of reduction will result in the same economic benefit, the items so reduced will be reduced pro rata (the “**Pro Rata Reduction Method**”).

Notwithstanding the foregoing, if the Reduction Method or the Pro Rata Reduction Method would result in any portion of the Payment being subject to taxes pursuant to Section 409A that would not otherwise be subject to taxes pursuant to Section 409A, then the Reduction Method and/or the Pro Rata Reduction Method, as the case may be, shall be modified so as to avoid the imposition of taxes pursuant to Section 409A as follows: (A) as a first priority, the modification shall preserve to the greatest extent possible, the greatest economic benefit for you as determined on an after-tax basis; (B) as a second priority, Payments that are contingent on future events (e.g., being terminated without cause), shall be reduced (or eliminated) before Payments that are not contingent on future events; and (C) as a third priority, Payments that are “deferred compensation” within the meaning of Section 409A shall be reduced (or eliminated) before Payments that are not deferred compensation within the meaning of Section 409A.

Unless you and the Company agree on an alternative accounting firm, the accounting firm engaged by the Company for general tax compliance purposes as of the day prior to the effective date of the change of control transaction triggering the Payment shall perform the foregoing calculations. If the accounting firm so engaged by the Company is serving as accountant or auditor for the individual, entity or group effecting the change of control transaction, the Company shall appoint a nationally recognized accounting firm to make the determinations required hereunder. The Company shall bear all expenses with respect to the determinations by such accounting firm required to be made hereunder. The Company shall use commercially reasonable efforts to cause the accounting firm engaged to make the determinations hereunder to provide its calculations, together with detailed supporting documentation, to you and the Company within fifteen (15) calendar days after the date on which your right to a 280G Payment becomes reasonably likely to occur (if requested at that time by you or the Company) or such other time as requested by you or the Company.

If you receive a Payment for which the Reduced Amount was determined pursuant to clause (x) of the first paragraph of this Section 7(b) and the Internal Revenue Service determines thereafter that some portion of the Payment is subject to the Excise Tax, you shall promptly return to the Company a sufficient amount of the Payment (after reduction pursuant to clause (x) of the first paragraph of this Section 7(b) so that no portion of the remaining Payment is subject to the Excise Tax. For the avoidance of doubt, if the Reduced Amount was determined pursuant to clause (y) in the first paragraph of this Section 7(b), you shall have no obligation to return any portion of the Payment pursuant to the preceding sentence.

## **8. Compliance With Employee Confidentiality and Inventions Assignment and Company Policies**

As a condition of employment, you will be required to execute and comply with the Company’s standard Employee Confidentiality and Inventions Assignment attached hereto as **EXHIBIT B** (the “**Confidential**

**Information Agreement**”), which prohibits unauthorized use or disclosure of the Company’s proprietary information, among other obligations. In addition, you will be expected to abide by the Company’s rules and policies, as may be changed from time to time within the Company’s sole discretion.

## **9. Protection of Third Party Information**

In your work for the Company, you are expected not to use or disclose any confidential information, including trade secrets, of any former employer or other person to whom you have an obligation of confidentiality. Rather, you are expected to use only that information which is generally known and used by persons with training and experience comparable to your own, which is common knowledge in the industry or otherwise legally in the public domain, or which is otherwise provided or developed by the Company. You agree that you will not bring onto Company premises, or use in the performance of your duties, any unpublished documents or property belonging to any former employer or other person to whom you have an obligation of confidentiality. You hereby represent that you have disclosed to the Company any contract you have signed that may restrict your activities on behalf of the Company.

## **10. Outside Activities**

Throughout your employment with the Company, you may engage in civic and not-for-profit activities so long as such activities do not interfere with the performance of your duties hereunder or present a conflict of interest with the Company. Subject to the restrictions set forth herein and with the prior written consent of the Board, you may serve as a director of other corporations and may devote a reasonable amount of your time to other types of business or public activities not expressly mentioned in this paragraph. The Board may rescind its consent to your service as a director of all other corporations or participation in other business or public activities, if the Board, in its sole discretion, determines that such activities compromise or threaten to compromise the Company’s business interests or conflict with your duties to the Company.

During your employment by the Company, except on behalf of the Company, you will not directly or indirectly serve as an officer, director, stockholder, employee, partner, proprietor, investor, joint venture, associate, representative or consultant of any other person, corporation, firm, partnership or other entity whatsoever that competes with the Company (or is planning or preparing to compete with the Company), anywhere in the world, in any line of business engaged in (or planned to be engaged in) by the Company; provided, however, that you may purchase or otherwise acquire up to (but not more than) one percent (1%) of any class of securities of any enterprise (but without participating in the activities of such enterprise) if such securities are listed on any national or regional securities exchange.

## **11. Dispute Resolution**

To ensure the rapid and economical resolution of disputes that may arise in connection with your employment with the Company, you and the Company agree that any and all disputes, claims, or causes of action, in law or equity, including but not limited to statutory claims, arising from or relating to the enforcement, breach, performance, or interpretation of this Agreement, your employment with the Company, or the termination of your employment from the Company, shall be resolved, to the fullest extent permitted by law, by final, binding and confidential arbitration conducted before a single arbitrator by JAMS, Inc (“**JAMS**”) or its successor, under JAMS’ then applicable rules and procedures for employment disputes (which can be found at <http://www.jamsadr.com/rules-clauses/>, and which will be provided to you on request). The arbitration shall take place in the county (or comparable governmental unit) in which you were last employed by the Company, as determined by the arbitrator; provided that if the arbitrator determines there will be an undue hardship to you to have the arbitration in such location, the arbitrator will choose an alternative appropriate location. You and the Company each acknowledge that by agreeing to this arbitration procedure, you waive the right to resolve any such dispute through a trial by jury or judge or administrative proceeding. You will have the right to be represented by legal counsel at any arbitration proceeding. The arbitrator shall: (a) have the authority to compel adequate discovery for the resolution of the dispute and to award such relief as would otherwise be available under applicable law in a court proceeding; and (b) issue a written statement signed by the arbitrator regarding the disposition of each claim and the relief, if any, awarded as to each claim, the reasons for the award, and the

arbitrator's essential findings and conclusions on which the award is based. The arbitrator, and not a court, shall also be authorized to determine whether the provisions of this section apply to a dispute, controversy, or claim sought to be resolved in accordance with these arbitration procedures. The Company shall pay all arbitration fees and costs in excess of the administrative fees that you would be required to incur if the dispute were filed or decided in a court of law. Nothing in this Agreement is intended to prevent either you or the Company from obtaining injunctive relief in court to prevent irreparable harm pending the conclusion of any such arbitration.

## **12. Miscellaneous**

This Agreement, together with your Confidential Information Agreement, forms the complete and exclusive statement of your employment agreement with the Company. It supersedes any other agreements or promises made to you by anyone, whether oral or written. Changes in your employment terms, other than those changes expressly reserved to the Company's or Board's discretion in this Agreement, require a written modification approved by the Board and signed by a duly authorized member of the Board or the Chief Executive Officer of the Company. This Agreement will bind the heirs, personal representatives, successors and assigns of both you and the Company, and inure to the benefit of both you and the Company, their heirs, successors and assigns. If any provision of this Agreement is determined to be invalid or unenforceable, in whole or in part, this determination shall not affect any other provision of this Agreement and the provision in question shall be modified so as to be rendered enforceable in a manner consistent with the intent of the parties insofar as possible under applicable law. This Agreement shall be construed and enforced in accordance with the laws of the State of California without regard to conflicts of law principles. Any ambiguity in this Agreement shall not be construed against either party as the drafter. Any waiver of a breach of this Agreement, or rights hereunder, shall be in writing and shall not be deemed to be a waiver of any successive breach or rights hereunder. This Agreement may be executed in counterparts which shall be deemed to be part of one original, and facsimile signatures shall be equivalent to original signatures.

Please sign and date this Agreement and return it to me as soon as practicable if you wish to accept continued employment at the Company under the terms described above. I would be happy to discuss any questions that you may have about these terms.

The Board looks forward to your favorable reply and to a productive and enjoyable work relationship.

Sincerely,

/s/ Krisztina Zsebo  
**Krisztina Zsebo, Ph.D.**  
President and Chief Executive Officer

**Understood and Accepted:**

/s/ Paul Cleveland  
**Paul Cleveland**

May 28, 2014  
Date

EXHIBIT A

RELEASE AGREEMENT  
(To be signed on or after the Separation Date)

**1. Consideration.** I understand that my position with Celladon Corporation (the “**Company**”) terminated effective \_\_\_\_\_, 201\_\_\_\_ (the “**Separation Date**”). The Company has agreed that if I timely sign, date and return this Release Agreement (“**Release**”), and I do not revoke it, the Company will provide me with certain severance benefits pursuant to the terms and conditions of that certain Letter Agreement between myself and the Company dated \_\_\_\_\_, 2014 (the “**Employment Agreement**”), and any agreements incorporated therein by reference. I understand that I am not entitled to such severance benefits unless I timely sign this Release and allow it to become effective.

**2. General Release.** In exchange for the consideration to be provided to me under the Employment Agreement that I am not otherwise entitled to receive, I hereby generally and completely release, acquit and forever discharge the Company and its parent, subsidiary, and affiliated entities, and investors, along with its and their predecessors and successors and their respective directors, officers, employees, shareholders, stockholders, partners, agents, attorneys, insurers, affiliates and assigns (collectively, the “**Released Parties**”), of and from any and all claims, liabilities and obligations, both known and unknown, that arise from or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date that I sign this Release (collectively, the “**Released Claims**”). The Released Claims include, but are not limited to: **(a)** all claims arising out of or in any way related to my employment with the Company, or the termination of that employment; **(b)** all claims related to my compensation or benefits from the Company, including salary, bonuses, commissions, other incentive compensation, vacation pay and the redemption thereof, expense reimbursements, fringe benefits, stock, stock options, or any other ownership or equity interests in the Company; **(c)** all claims for breach of contract, wrongful termination, and breach of the implied covenant of good faith and fair dealing; **(d)** all tort claims, including but not limited to claims for fraud, defamation, emotional distress, and discharge in violation of public policy; and **(e)** all federal, state, and local statutory claims, including but not limited to claims for discrimination, harassment, retaliation, attorneys’ fees, penalties, or other claims arising under the federal Civil Rights Act of 1964 (as amended), the federal Americans with Disabilities Act of 1990 (as amended), the federal Age Discrimination in Employment Act of 1967 (as amended) (the “**ADEA**”), the federal Family and Medical Leave Act (“**FMLA**”), the California Labor Code (as amended), and the California Fair Employment and Housing Act (as amended).

**3. Excluded Claims.** Notwithstanding the foregoing, the following are not included in the Released Claims (the “**Excluded Claims**”): **(a)** any rights or claims for indemnification I may have pursuant to any written indemnification agreement with the Company to which I am a party, the Company’s bylaws, or applicable law; and **(b)** any rights which are not waivable as a matter of law. In addition, nothing in this Release prevents me from filing, cooperating with, or participating in any investigation or proceeding before the Equal Employment Opportunity Commission, the Department of Labor, the California Department of Fair Employment and Housing, or any other government agency, except that I hereby waive my right to any monetary benefits in connection with any such claim, charge, investigation or proceeding. I hereby represent and warrant that, other than the Excluded Claims, I am not aware of any claims I have or might have against any of the Released Parties that are not included in the Released Claims.

**4. ADEA Waiver.** I acknowledge that I am knowingly and voluntarily waiving and releasing any rights I may have under the ADEA (“**ADEA Waiver**”). I also acknowledge that the consideration given for the ADEA Waiver is in addition to anything of value to which I was already entitled. I further acknowledge that I have been advised by this writing, as required by the ADEA, that: **(a)** my ADEA Waiver does not apply to any rights or claims that arise after the date I sign this Release; **(b)** I should consult with an attorney prior to signing this Release; **(c)** I have twenty-one (21) days to consider this Release (although I may choose to voluntarily sign it sooner); **(d)** I have seven (7) days following the date I sign this Release to revoke the ADEA Waiver; and **(e)** the ADEA Waiver will not be effective until the date upon which the revocation period has expired unexercised, which will be the eighth day after I sign this Release.



**5. Section 1542 Waiver.** In giving the general release herein, which includes claims which may be unknown to me at present, I acknowledge that I have read and understand Section 1542 of the California Civil Code, which reads as follows: **“A general release does not extend to claims which the creditor does not know or suspect to exist in his or her favor at the time of executing the release, which if known by him or her must have materially affected his or her settlement with the debtor.”** I hereby expressly waive and relinquish all rights and benefits under that section and any law of any other jurisdiction of similar effect with respect to my release of claims, including but not limited to any unknown or unsuspected claims herein.

**6. Other Agreements and Representations.** I further agree: **(a)** not to voluntarily (except in response to legal compulsion) assist any third party in bringing or pursuing any proposed or pending litigation, arbitration, administrative claim or other formal proceeding against the Company, its parent or subsidiary entities, investors, affiliates, officers, directors, employees or agents; **(b)** to cooperate fully with the Company, by voluntarily (without legal compulsion) providing accurate and complete information, in connection with the Company’s actual or contemplated defense, prosecution, or investigation of any claims or demands by or against third parties, or other matters, arising from events, acts, or failures to act that occurred during the period of my employment by the Company; and **(c)** I hereby acknowledge and reaffirm my continuing obligations under the terms of my Confidential Information Agreement (as defined in the Employment Agreement). In addition, I hereby represent that I have received all the leave and leave benefits and protections for which I am eligible, pursuant to FMLA, the California Family Rights Act, or any applicable law or Company policy, and I have not suffered any on-the-job injury for which I have not already filed a workers’ compensation claim.

This Release, together with the Confidential Information Agreement, constitutes the complete, final and exclusive embodiment of the entire agreement between the Company and me with regard to the subject matter hereof. I am not relying on any promise or representation by the Company that is not expressly stated herein. This Release may only be modified by a writing signed by both me and a duly authorized officer of the Company.

**UNDERSTOOD AND AGREED:**

\_\_\_\_\_  
**PAUL CLEVELAND**

Date: \_\_\_\_\_

## EMPLOYEE CONFIDENTIALITY AND INVENTIONS ASSIGNMENT AGREEMENT

In consideration of my employment or continued employment by CELLADON CORPORATION (“Company”), and the compensation now and hereafter paid to me, I hereby agree as follows:

## 1. CONFIDENTIALITY.

**1.1 Nondisclosure; Recognition of Company’s Rights.** At all times during my employment and thereafter, I will hold in confidence and will not disclose, use, lecture upon, or publish any of Company’s Confidential Information (defined below), except as such use is required in connection with my work for Company, or unless the Chief Executive Officer (the “CEO”) of Company expressly authorizes in writing such disclosure or publication. I will obtain the CEO’s written approval before publishing or submitting for publication any material (written, oral, or otherwise) that relates to my work at Company and/or incorporates any Confidential Information. I hereby assign to Company any rights I have or acquire in any and all Confidential Information and recognize that all Confidential Information shall be the sole and exclusive property of Company and its assigns.

**1.2 Confidential Information.** The term “Confidential Information” shall mean any and all confidential knowledge, data or information related to Company’s business or its actual or demonstrably anticipated research or development, including without limitation (a) tangible and intangible information relating to compounds, biological materials, cell lines, samples of assay components, media and/or cell lines and procedures and formulations for producing any such assay components, media and/or cell lines, formulations, products, ideas, processes, know-how, inventions, developments, designs, techniques, formulas, works of authorship, methods, developmental or experimental work, clinical data, test data, improvements, discoveries and trade secrets; (b) information regarding products, plans for research and development, marketing and business plans, budgets, financial statements, contracts, prices, suppliers, licensors, licensees and customers; (c) information regarding the skills and compensation of Company’s employees, contractors, and any other service providers of Company; and (d) the existence of any business discussions, negotiations, or agreements between Company and any third party.

**1.3 Third Party Information.** I understand, in addition, that Company has received and in the future will receive from third parties confidential or proprietary information (“Third Party Information”) subject to a duty on Company’s part to maintain the confidentiality of such information and to use it only for certain limited purposes. During the term of my employment and thereafter, I will hold Third Party Information in strict confidence and will not disclose to anyone (other than Company personnel who need to know such information in connection with their work for Company) or use, except in connection with my work for Company, Third Party Information, unless expressly authorized by an officer of Company in writing.

**1.4 No Improper Use of Information of Prior Employers and Others.** I represent that my employment by Company does not and will not breach any agreement with any former employer, including any noncompete agreement or any agreement to keep in confidence information acquired by me in confidence or trust prior to my employment by Company. I further represent that I have not entered into, and will not enter

into, any agreement, either written or oral, in conflict herewith. During my employment by Company, I will not improperly use or disclose any confidential information or trade secrets of any former employer or other third party to whom I have an obligation of confidentiality, and I will not bring onto the premises of Company or use any unpublished documents or any property belonging to any former employer or other third party to whom I have an obligation of confidentiality, unless consented to in writing by that former employer or person. I will use in the performance of my duties only information that is generally known and used by persons with training and experience comparable to my own, is common knowledge in the industry or otherwise legally in the public domain, or is otherwise provided or developed by Company.

## 2. INVENTIONS.

**2.1 Inventions and Intellectual Property Rights.** As used in this Agreement, the term “Invention” means any inventions (whether or not patentable), ideas, concepts, information, materials, processes, data, programs, know-how, improvements, discoveries, developments, designs, artwork, formulae, other copyrightable works, and techniques and all Intellectual Property Rights therein. The term “Intellectual Property Rights” means all trade secrets, patent rights, copyrights, trademarks and other intellectual property rights recognized by the laws of any jurisdiction or country.

**2.2 Prior Inventions.** I agree that I will not incorporate, or permit to be incorporated, Prior Inventions (defined below) in any Company Inventions (defined below) without Company’s prior written consent. I have disclosed on **Exhibit A** a complete list of all Inventions that I have, or I have caused to be, alone or jointly with others, conceived, developed, or reduced to practice prior to the commencement of my employment by Company, in which I have an ownership interest or which I have a license to use, and that I wish to have excluded from the scope of this Agreement (collectively referred to as “Prior Inventions”). If no Prior Inventions are listed in **Exhibit A**, I warrant that there are no Prior Inventions. If, in the course of my employment with Company, I incorporate a Prior Invention into a Company Invention, I hereby grant Company a non-exclusive, perpetual, fully-paid and royalty-free, irrevocable and worldwide license, with rights to sublicense through multiple levels of sublicensees, to reproduce, make derivative works of, distribute, publicly perform, and publicly display in any form or medium, whether now known or later developed, make, have made, use, sell, have sold, import, offer for sale, and exercise any and all present or future rights in, such Prior Invention.

**2.3 Assignment of Company Inventions.** Subject to the section titled “Government or Third Party” and except for Prior Inventions listed in **Exhibit A** and Inventions that I can prove qualify fully under the provisions of California Labor Code section 2870, I hereby assign and agree to assign in the future (when any such Inventions or Intellectual Property Rights are first reduced to practice or first fixed in a tangible medium, as applicable) to Company all my right, title, and interest in and to any and all Inventions (and all Intellectual Property Rights with respect thereto) made, conceived, reduced to practice, or learned

by me, either alone or with others, during the period of my employment by Company ("**Company Inventions**").

**2.4 Obligation to Keep Company Informed.** During the period of my employment and for one (1) year thereafter, I will promptly and fully disclose to Company in writing (a) all Inventions authored, conceived, or reduced to practice by me, either alone or with others, including any that might be covered under California Labor Code section 2870, and (b) all patent applications filed by me or in which I am named as an inventor or co-inventor.

**2.5 Government or Third Party.** I also agree to assign all my right, title, and interest in and to any particular Company Invention to a third party, including without limitation the United States, as directed by Company.

**2.6 Enforcement of Intellectual Property Rights and Assistance.** During the period of my employment and thereafter, I will assist Company in every proper way to obtain and enforce United States and foreign Intellectual Property Rights relating to Company Inventions in all countries. In the event Company is unable to secure my signature on any document needed in connection with such purposes, I hereby irrevocably designate and appoint Company and its duly authorized officers and agents as my agent and attorney in fact, which appointment is coupled with an interest, to act on my behalf to execute and file any such documents and to do all other lawfully permitted acts to further such purposes with the same legal force and effect as if executed by me.

**3. RECORDS.** I agree to keep and maintain adequate and current records (in the form of notes, sketches, drawings and in any other form that is required by Company) of all Inventions made by me during the period of my employment by Company, which records shall be available to, and remain the sole property of, Company at all times.

**4. ADDITIONAL ACTIVITIES.** I agree that (a) during the term of my employment by Company, I will not, without Company's express written consent, engage in any employment or business activity that is competitive with, or would otherwise conflict with my employment by, Company, and (b) for the period of my employment by Company and for one (1) year thereafter, I will not, either directly or indirectly, solicit or attempt to solicit any employee, independent contractor, or consultant of Company to terminate his, her or its relationship with Company in order to become an employee, consultant, or independent contractor to or for any other person or entity.

**5. RETURN OF COMPANY PROPERTY.** Upon termination of my employment or upon Company's request at any other time, I will deliver to Company all of Company's property, equipment, and documents, together with all copies thereof, and any other material containing or disclosing any Company Inventions, Third Party Information or Confidential Information of Company and certify in writing that I have fully complied with the foregoing obligation. I agree that I will not copy, delete, or alter any information contained upon my Company computer before I return it to Company. I further agree that any property situated on Company's premises and owned by Company is subject to inspection by Company personnel at any time with or without notice. Prior to leaving, I will cooperate with Company in attending an exit interview and completing and signing Company's termination statement.

**6. NOTIFICATION OF NEW EMPLOYER.** In the event that I leave the employ of Company, I hereby consent to the notification of my new employer of my rights and obligations

under this Agreement, by Company's providing a copy of this Agreement or otherwise.

## **7. GENERAL PROVISIONS.**

**7.1 Governing Law and Venue.** This Agreement and any action related thereto will be governed, controlled, interpreted, and defined by and under the laws of the State of California, without giving effect to any conflicts of laws principles that require the application of the law of a different state. I hereby expressly consent to the personal jurisdiction and venue in the state and federal courts for the county in which Company's principal place of business is located for any lawsuit filed there against me by Company arising from or related to this Agreement.

**7.2 Severability.** If any provision of this Agreement is, for any reason, held to be invalid or unenforceable, the other provisions of this Agreement will be unimpaired and the invalid or unenforceable provision will be deemed modified so that it is valid and enforceable to the maximum extent permitted by law.

**7.3 Survival.** This Agreement shall survive the termination of my employment and the assignment of this Agreement by Company to any successor-in-interest or other assignee and be binding upon my heirs and legal representatives.

**7.4 Employment.** I agree and understand that nothing in this Agreement shall confer any right with respect to continuation of employment by Company, nor shall it interfere in any way with my right or Company's right to terminate my employment at any time, with or without cause and with or without advance notice.

**7.5 Notices.** Each party must deliver all notices or other communications required or permitted under this Agreement in writing to the other party at the address listed on the signature page, by courier, by certified or registered mail (postage prepaid and return receipt requested), or by a nationally-recognized express mail service. Notice will be effective upon receipt or refusal of delivery. If delivered by certified or registered mail, any such notice will be considered to have been given five (5) business days after it was mailed, as evidenced by the postmark. If delivered by courier or express mail service, any such notice shall be considered to have been given on the delivery date reflected by the courier or express mail service receipt. Each party may change its address for receipt of notice by giving notice of such change to the other party.

**7.6 Injunctive Relief.** I acknowledge that, because my services are personal and unique and because I will have access to the Confidential Information of Company, any breach of this Agreement by me would cause irreparable injury to Company for which monetary damages would not be an adequate remedy and, therefore, will entitle Company to injunctive relief (including specific performance). The rights and remedies provided to each party in this Agreement are cumulative and in addition to any other rights and remedies available to such party at law or in equity.

**7.7 Waiver.** Any waiver or failure to enforce any provision of this Agreement on one occasion will not be deemed a waiver of any other provision or of such provision on any other occasion.

**7.8 Export.** I agree not to export, directly or indirectly, any U.S. technical data acquired from Company or any products utilizing such data, to countries outside the United

States, because such export could be in violation of the United States export laws or regulations.

**7.9 Entire Agreement.** The obligations pursuant to sections of this Agreement titled “Confidentiality” and “Inventions” shall apply to any time during which I was previously employed, or am in the future employed, by Company as an independent contractor if no other agreement governs nondisclosure and assignment of inventions during such period.

This Agreement shall be effective as of the first day of my employment with Company.

**EMPLOYEE:**

**I ACKNOWLEDGE THAT I HAVE READ AND UNDERSTAND THIS AGREEMENT AND HAVE BEEN GIVEN THE OPPORTUNITY TO DISCUSS IT WITH INDEPENDENT LEGAL COUNSEL.**

\_\_\_\_\_  
*(Signature)*

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

This Agreement is the final, complete and exclusive agreement of the parties with respect to the subject matters hereof and supersedes and merges all prior communications between us with respect to such matters. No modification of or amendment to this Agreement, or any waiver of any rights under this Agreement, will be effective unless in writing and signed by me and an authorized representative of Company. Any subsequent change or changes in my duties, salary or compensation will not affect the validity or scope of this Agreement.

**CELLADON CORPORATION:**

**ACCEPTED AND AGREED:**

\_\_\_\_\_  
*(Signature)*

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Address: 12760 High Bluff Drive, Suite 240  
San Diego, CA 92130  
Attention: Chief Executive Officer  
Facsimile: 858-964-0974

**EXHIBIT A**

**INVENTIONS**

**1. Prior Inventions Disclosure.** The following is a complete list of all Prior Inventions:

- ☐ None
- ☐ See immediately below:
- 
- 

**2. Limited Exclusion Notification.**

**THIS IS TO NOTIFY** you in accordance with Section 2872 of the California Labor Code that the foregoing Agreement between you and Company does not require you to assign or offer to assign to Company any Invention that you develop entirely on your own time without using Company's equipment, supplies, facilities or trade secret information, except for those Inventions that either:

- a. Relate at the time of conception or reduction to practice to Company's business, or actual or demonstrably anticipated research or development; or
- b. Result from any work performed by you for Company.

To the extent a provision in the foregoing Agreement purports to require you to assign an Invention otherwise excluded from the preceding paragraph, the provision is against the public policy of this state and is unenforceable.

This limited exclusion does not apply to any patent or Invention covered by a contract between Company and the United States or any of its agencies requiring full title to such patent or Invention to be in the United States.



May 30, 2014

Elizabeth Reed

**Re: Employment Terms**

Dear Elizabeth:

On behalf of Celladon Corporation (the “**Company**”), I am pleased to offer you employment at the Company on the terms set forth in this letter agreement (the “**Agreement**”). Pending your acceptance by signing below, as of your employment start date, June 9, 2014, this Agreement will supersede in its entirety the Consulting Agreement between you and the Company dated February 25, 2014 (the “**Consulting Agreement**”), as provided in Section 12 below.

**1. Employment Position and Duties**

You will be employed as the Company’s Vice President, General Counsel and you will report to the Chief Executive Officer of the Company (and/or the President of the Company, if separately designated in the future). You shall perform the duties of such position as are customary, as specified in the Bylaws of the Company, and as may be required by the Chief Executive Officer of the Company (and/or the President of the Company, if separately designated in the future) or the Board of Directors of the Company (or any authorized committee thereof) (the “**Board**”).

During your employment with the Company, you will devote your full-time best efforts and business time and attention to the business of the Company. Your employment relationship with the Company shall also be governed by the general employment policies and practices of the Company (except that if the terms of this Agreement differ from or are in conflict with the Company’s general employment policies or practices, this Agreement will control), and you will be required to abide by the general employment policies and practices of the Company. The Company reserves the right to change your position, duties, reporting relationship, work location, and the Company’s general employment policies and procedures, from time to time in its discretion.

**2. Base Salary and Employee Benefits**

Your base salary will be paid at the rate of \$22,916.66 per month (an annual rate of \$275,000), less payroll deductions and withholdings. You will be paid your base salary on a semi-monthly basis, on the Company’s normal payroll schedule. As an exempt salaried employee, you will be required to work the Company’s normal business hours, and such additional time as appropriate for your work assignments and positions. You will not be eligible for overtime premiums.

As a regular, full-time employee, you will be eligible to participate in the Company’s standard employee benefits, pursuant to the terms and conditions of the benefit plans and the applicable Company policies. Subject to change, the Company currently provides group medical, dental and vision care insurance, a life, AD&D, long-term and short-term disability insurance program, a life insurance cash subsidy, a health reimbursement arrangement and a 401(k) plan. The Company may change its compensation and benefits from time to time in its discretion. In addition to the Company’s annual holiday schedule, you will accrue at a rate of 15 days per year of paid time off, including both vacation and sick leave, subject to a maximum accrual of 240 hours. This allowance is subject to the Company’s policies with respect to accrual of, including limitations on the maximum permitted accrual of, paid time off and is subject to change in accordance with changes in Company policy.

### 3. Annual Performance Bonus

As Vice President, General Counsel, you will be eligible to earn an annual performance bonus (including for the full year in which this Agreement becomes effective) pursuant to the Company's annual incentive bonus plan, with the target amount of such bonus equal to 30% of your annual base salary. The bonus, if any, will be based upon the Board's assessment of your performance and the Company's attainment of targeted goals as set by the Board in its sole discretion. Bonus payments, if any, will be subject to applicable payroll deductions and withholdings. Following the close of each calendar year, the Board will determine whether you have earned a performance bonus, and the amount of any performance bonus, based on the set criteria. No amount of the annual bonus is guaranteed, and you must be an employee in good standing through the end of the applicable bonus determination period to earn and be eligible to receive a bonus; no partial or prorated bonuses will be provided (except as provided in Section 6 below). In all events, any earned bonus will be paid not later than March 15 of the year following the year in which your right to such amount became vested. Your base salary and bonus eligibility will be reviewed on an annual or more frequent basis by the Board, and are subject to change in the discretion of the Board. For the avoidance of doubt, all references in this agreement to the Board shall include any authorized committee of the Board.

### 4. Stock Options and Employee Stock Purchase Plan

Contingent on your commencement of employment, you will be granted a stock option under the Company's 2013 Equity Incentive Plan to purchase 65,000 shares of the Company's common stock. The stock option will have an exercise price equal to the closing price of the Company's common stock on the Nasdaq Stock Market on the date of grant. The stock option will vest with respect to 25% of the shares subject to the option on the one year anniversary of your commencement of employment and in equal monthly installments thereafter over the next three years, subject to your continued service to the Company.

You will be eligible to participate in and receive additional stock option or equity award grants under the Company's equity incentive plans from time to time in the discretion of the Board, and in accordance with the terms and conditions of such plans. In addition, you will be eligible to participate in our employee stock purchase plan and purchase our common stock at a discount thereunder. Any stock options or other equity awards that have been previously granted to you by the Company will continue to be governed in all respects by the terms of the applicable grant notices, award agreements and plan documents.

### 5. At-Will Employment Relationship

Your employment relationship is at will. You may terminate your employment with the Company at any time and for any reason whatsoever simply by notifying the Company. Likewise, the Company may terminate your employment at any time, with or without Cause (as defined below), and with or without advance notice. Your employment at-will status can only be modified in a written agreement approved by the Board and signed by you and a duly authorized member of the Board.

### 6. Severance Benefits.

In the event your employment with the Company is terminated for any reason, you will be entitled to all of your earned compensation and benefits or otherwise as required by law through the date of termination (the "**Accrued Amounts**"). For the avoidance of doubt, you shall not be entitled to any additional compensation or benefits in the event your employment is terminated for Cause, due to your resignation without Good Reason, upon your death or upon your disability. If your employment terminates due to an Involuntary Termination (as defined below), you will be eligible to receive the additional compensation and benefits described in Section 6(a) and 6(b).

**(a) Involuntary Termination other than in Connection with a Change in Control.** If at any time (i) the Company terminates your employment without Cause (as defined below and other than as a result of your death or disability), or (ii) you resign for Good Reason (as defined below), and provided in any case such termination constitutes a "separation from service", as defined under Treasury Regulation Section 1.409A-1(h)) (a

“**Separation from Service**”) (such termination described in (i) or (ii), an “**Involuntary Termination**”), you shall be entitled to receive the following severance benefits, subject in all events to your compliance with Section 6(c) below:

(i) You shall receive severance pay in the form of continuation of your base salary in effect (ignoring any decrease that forms the basis for your resignation for Good Reason, if applicable) on the effective date of your Involuntary Termination for the first nine (9) months (the “**Severance Period**”) after the date of such termination; and

(ii) If you are eligible for and timely elect to continue your health insurance coverage under the Company’s group health plans under the Consolidated Omnibus Budget Reconciliation Act of 1985 or the state equivalent (“**COBRA**”) following your termination date, the Company will pay the COBRA group health insurance premiums for you and your eligible dependents until the earliest of (A) the close of the Severance Period, (B) the expiration of your eligibility for the continuation coverage under COBRA, or (C) the date when you become eligible for substantially equivalent health insurance coverage in connection with new employment or self-employment. For purposes of this Section, references to COBRA premiums shall not include any amounts payable by you under a Section 125 health care reimbursement plan under the U.S. Internal Revenue Code. Notwithstanding the foregoing, if at any time the Company determines, in its sole discretion, that it cannot pay the COBRA premiums without potentially incurring financial costs or penalties under applicable law (including, without limitation, Section 2716 of the Public Health Service Act), then regardless of whether you elect continued health coverage under COBRA, and in lieu of providing the COBRA premiums, the Company will instead pay you on the last day of each remaining month of the Severance Period, a fully taxable cash payment equal to the COBRA premiums for that month, subject to applicable tax withholdings (such amount, the “**Health Care Benefit Payment**”). The Health Care Benefit Payment shall be paid in monthly installments on the same schedule that the COBRA premiums would otherwise have been paid and shall be equal to the amount that the Company would have otherwise paid for COBRA premiums, and shall be paid until the earlier of (i) expiration of the Severance Period or (ii) the date you voluntarily enroll in a health insurance plan offered by another employer or entity.

(b) **Involuntary Termination in Connection with a Change in Control.** In the event that your Involuntary Termination occurs within the three (3) months prior to, or twelve (12) months following the consummation of a Change in Control and subject in all events to your compliance with Section 6(c) below, then you shall be entitled to the benefits provided above in Section 6(a), except that:

(i) The Severance Period for purposes of continued salary and COBRA benefits shall be twelve (12) months, rather than nine (9) months; you shall receive a lump sum payment of your target bonus for the year of termination; and in addition,

(ii) The vesting of all of your outstanding stock options and other equity awards that are subject to time-based vesting requirements shall accelerate in full such that all such equity awards shall be deemed fully vested as of the date of your Involuntary Termination.

(c) **Conditions and Timing for Severance Benefits.** The severance benefits set forth in Sections 6(a) and 6(b) above are expressly conditioned upon: (i) your continuing to comply with your obligations under your Confidential Information Agreement (as defined in Section 8 below); and (ii) you signing and not revoking a general release of legal claims in the form attached hereto as **EXHIBIT A** or a substantially similar form provided that, for the avoidance of doubt, such form will include a commitment from you to comply with your continuing obligations under your Confidential Information Agreement, but will not include a noncompetition provision and will not include a release of any rights or claims for indemnification you may have pursuant to any written indemnification agreement with the Company to which you are a party, the Company’s bylaws, or applicable law (the “**Release**”) within the applicable deadline set forth therein and permitting the Release to become effective in accordance with its terms, which must occur no later than the Release Deadline (as defined in Section 7 below). The salary continuation payments described in Sections 6(a) and 6(b) will be paid in substantially equal installments on the Company’s regular payroll schedule and subject to standard deductions and withholdings over the Severance Period following termination; *provided, however*, that no payments will be made prior to the effectiveness of the Release. On the effective date of the Release, the Company will pay you the salary



continuation payments that you would have received on or prior to such date in a lump sum under the original schedule but for the delay while waiting for the effectiveness of the release, with the balance of the cash severance being paid as originally scheduled. Bonus payments described in Section 6(b) will be paid in a lump sum cash payment, subject to standard deductions and withholdings on the effective date of the Release.

**(d) Definitions.** For purposes of this Agreement:

**(i) “Cause”** means the occurrence of any of the following events, conditions or actions: (1) your conviction of any felony or your conviction of any crime involving fraud or dishonesty; (2) your participation (whether by affirmative act or omission) in any material fraud, material act of dishonesty or other material act of misconduct against the Company; (3) your willful and habitual neglect of your duties, provided you have been given written notice of such neglect and, if curable, a reasonable opportunity to cure, not to exceed thirty (30) days; (4) your material violation of any fiduciary duty or duty of loyalty owed to the Company; (5) your breach of any material term of any material contract between you and the Company which has a material adverse effect on the Company; (6) your knowing violation of any material Company policy which has a material adverse effect on the Company; or (7) your knowing violation of state or federal law in connection with the performance of your job which has a material adverse effect on the Company.

**(ii) “Change in Control”** shall have the meaning set forth in the Company’s 2013 Equity Incentive Plan.

**(iii) “Good Reason”** means your resignation from employment with the Company (or successor to the Company, if applicable) due to any of the following actions taken by the Company (or successor to the Company, if applicable) without your prior written consent thereto: (1) a material reduction in your base salary, which the parties agree is a reduction of at least 10% of your base salary (unless pursuant to a salary reduction program applicable generally to the Company’s similarly situated employees); (2) a material reduction in your authority, duties or responsibilities; (3) a material reduction in the authority, duties, or responsibilities of the supervisor to whom you are required to report, including a requirement that you report to a corporate officer or employee instead of reporting directly to the Board; (4) a relocation of your principal place of employment to a place that increases your one-way commute by more than fifty (50) miles as compared to your then-current principal place of employment immediately prior to such relocation (excluding regular travel in the ordinary course of business); provided that if your principal place of employment is your personal residence, this clause (4) shall not apply. *Notwithstanding the foregoing*, in order to resign for Good Reason, you must (i) provide written notice to the Company within thirty (30) days after the first occurrence of the event giving rise to Good Reason setting forth the basis for your resignation, (ii) allow the Company at least sixty (60) days from receipt of such written notice to cure such event, and (iii) if such event is not reasonably cured within such period, your resignation from all positions you then hold with the Company is effective not later than thirty (30) days after the expiration of the cure period.

## **7. Tax Provisions.**

**(a) Section 409A.** Notwithstanding anything in this Agreement to the contrary, the following provisions apply to the extent severance benefits provided herein are subject to the provisions of Section 409A of the Internal Revenue Code of 1986, as amended (the “**Code**”) and the regulations and other guidance thereunder and any state law of similar effect (collectively “**Section 409A**”). Severance benefits shall not commence until you have a Separation from Service. Each installment of severance benefits is a separate “payment” for purposes of Treasury Regulations Section 1.409A-2(b)(2)(i), and the severance benefits are intended to satisfy the exemptions from application of Section 409A provided under Treasury Regulations Sections 1.409A-1(b)(4), 1.409A-1(b)(5) and 1.409A-1(b)(9). However, if such exemptions are not available and you are, upon Separation from Service, a “specified employee” for purposes of Section 409A, then, solely to the extent necessary to avoid adverse personal tax consequences under Section 409A, the timing of the severance benefits payments shall be delayed until the earlier of (i) six (6) months and one day after your Separation from Service, or (ii) your death.

You shall receive severance benefits only if you execute and return to the Company the Release within the applicable time period set forth therein and permit such Release to become effective in accordance with its terms, which date may not be later than sixty (60) days following the date of your Separation from Service (such latest permitted date, the **“Release Deadline”**). If the severance benefits are not covered by one or more exemptions from the application of Section 409A and the Release could become effective in the calendar year following the calendar year in which your Separation from Service occurs, the Release will not be deemed effective any earlier than the Release Deadline. None of the severance benefits will be paid or otherwise delivered prior to the effective date of the Release. Except to the minimum extent that payments must be delayed because you are a “specified employee” or until the effectiveness of the Release, all amounts will be paid as soon as practicable in accordance with the schedule provided herein and in accordance with the Company’s normal payroll practices.

The severance benefits are intended to qualify for an exemption from application of Section 409A or comply with its requirements to the extent necessary to avoid adverse personal tax consequences under Section 409A, and any ambiguities herein shall be interpreted accordingly.

**(b) Section 280G.** If any payment or benefit you will or may receive from the Company or otherwise (a **“280G Payment”**) would (i) constitute a “parachute payment” within the meaning of Section 280G of the Code, and (ii) but for this sentence, be subject to the excise tax imposed by Section 4999 of the Code (the **“Excise Tax”**), then any such 280G Payment pursuant to this Agreement or otherwise (a **“Payment”**) shall be equal to the Reduced Amount. The **“Reduced Amount”** shall be either (x) the largest portion of the Payment that would result in no portion of the Payment (after reduction) being subject to the Excise Tax or (y) the largest portion, up to and including the total, of the Payment, whichever amount (i.e., the amount determined by clause (x) or by clause (y)), after taking into account all applicable federal, state and local employment taxes, income taxes, and the Excise Tax (all computed at the highest applicable marginal rate), results in your receipt, on an after-tax basis, of the greater economic benefit notwithstanding that all or some portion of the Payment may be subject to the Excise Tax. If a reduction in a Payment is required pursuant to the preceding sentence and the Reduced Amount is determined pursuant to clause (x) of the preceding sentence, the reduction shall occur in the manner (the **“Reduction Method”**) that results in the greatest economic benefit for you. If more than one method of reduction will result in the same economic benefit, the items so reduced will be reduced pro rata (the **“Pro Rata Reduction Method”**).

Notwithstanding the foregoing, if the Reduction Method or the Pro Rata Reduction Method would result in any portion of the Payment being subject to taxes pursuant to Section 409A that would not otherwise be subject to taxes pursuant to Section 409A, then the Reduction Method and/or the Pro Rata Reduction Method, as the case may be, shall be modified so as to avoid the imposition of taxes pursuant to Section 409A as follows: (A) as a first priority, the modification shall preserve to the greatest extent possible, the greatest economic benefit for you as determined on an after-tax basis; (B) as a second priority, Payments that are contingent on future events (e.g., being terminated without cause), shall be reduced (or eliminated) before Payments that are not contingent on future events; and (C) as a third priority, Payments that are “deferred compensation” within the meaning of Section 409A shall be reduced (or eliminated) before Payments that are not deferred compensation within the meaning of Section 409A.

Unless you and the Company agree on an alternative accounting firm, the accounting firm engaged by the Company for general tax compliance purposes as of the day prior to the effective date of the change of control transaction triggering the Payment shall perform the foregoing calculations. If the accounting firm so engaged by the Company is serving as accountant or auditor for the individual, entity or group effecting the change of control transaction, the Company shall appoint a nationally recognized accounting firm to make the determinations required hereunder. The Company shall bear all expenses with respect to the determinations by such accounting firm required to be made hereunder. The Company shall use commercially reasonable efforts to cause the accounting firm engaged to make the determinations hereunder to provide its calculations, together with detailed supporting documentation, to you and the Company within fifteen (15) calendar days after the date on which your right to a 280G Payment becomes reasonably likely to occur (if requested at that time by you or the Company) or such other time as requested by you or the Company.

If you receive a Payment for which the Reduced Amount was determined pursuant to clause (x) of the first paragraph of this Section 7(b) and the Internal Revenue Service determines thereafter that some portion of the Payment is subject to the Excise Tax, you shall promptly return to the Company a sufficient amount of the Payment (after reduction pursuant to clause (x) of the first paragraph of this Section 7(b) so that no portion of the remaining Payment is subject to the Excise Tax. For the avoidance of doubt, if the Reduced Amount was determined pursuant to clause (y) in the first paragraph of this Section 7(b), you shall have no obligation to return any portion of the Payment pursuant to the preceding sentence.

## **8. Compliance With Employee Confidentiality and Inventions Assignment and Company Policies**

As a condition of employment, you will be required to execute and comply with the Company's standard Employee Confidentiality and Inventions Assignment attached hereto as **EXHIBIT B** (the "**Confidential Information Agreement**"), which prohibits unauthorized use or disclosure of the Company's proprietary information, among other obligations. In addition, you will be expected to abide by the Company's rules and policies, as may be changed from time to time within the Company's sole discretion.

## **9. Protection of Third Party Information**

In your work for the Company, you are expected not to use or disclose any confidential information, including trade secrets, of any former employer or other person to whom you have an obligation of confidentiality. Rather, you are expected to use only that information which is generally known and used by persons with training and experience comparable to your own, which is common knowledge in the industry or otherwise legally in the public domain, or which is otherwise provided or developed by the Company. You agree that you will not bring onto Company premises, or use in the performance of your duties, any unpublished documents or property belonging to any former employer or other person to whom you have an obligation of confidentiality. You hereby represent that you have disclosed to the Company any contract you have signed that may restrict your activities on behalf of the Company.

## **10. Outside Activities**

Throughout your employment with the Company, you may engage in civic and not-for-profit activities so long as such activities do not interfere with the performance of your duties hereunder or present a conflict of interest with the Company. Subject to the restrictions set forth herein and with the prior written consent of the Board, you may serve as a director of other corporations and may devote a reasonable amount of your time to other types of business or public activities not expressly mentioned in this paragraph. The Board may rescind its consent to your service as a director of all other corporations or participation in other business or public activities, if the Board, in its sole discretion, determines that such activities compromise or threaten to compromise the Company's business interests or conflict with your duties to the Company.

During your employment by the Company, except on behalf of the Company, you will not directly or indirectly serve as an officer, director, stockholder, employee, partner, proprietor, investor, joint venture, associate, representative or consultant of any other person, corporation, firm, partnership or other entity whatsoever that competes with the Company (or is planning or preparing to compete with the Company), anywhere in the world, in any line of business engaged in (or planned to be engaged in) by the Company; provided, however, that you may purchase or otherwise acquire up to (but not more than) one percent (1%) of any class of securities of any enterprise (but without participating in the activities of such enterprise) if such securities are listed on any national or regional securities exchange.

## **11. Dispute Resolution**

To ensure the rapid and economical resolution of disputes that may arise in connection with your employment with the Company, you and the Company agree that any and all disputes, claims, or causes of action, in law or equity, including but not limited to statutory claims, arising from or relating to the enforcement, breach, performance, or interpretation of this Agreement, your employment with the Company, or the termination of your

employment from the Company, shall be resolved, to the fullest extent permitted by law, by final, binding and confidential arbitration conducted before a single arbitrator by JAMS, Inc (“**JAMS**”) or its successor, under JAMS’ then applicable rules and procedures for employment disputes (which can be found at <http://www.jamsadr.com/rules-clauses/>, and which will be provided to you on request). The arbitration shall take place in the county (or comparable governmental unit) in which you were last employed by the Company, as determined by the arbitrator; provided that if the arbitrator determines there will be an undue hardship to you to have the arbitration in such location, the arbitrator will choose an alternative appropriate location. You and the Company each acknowledge that by agreeing to this arbitration procedure, you waive the right to resolve any such dispute through a trial by jury or judge or administrative proceeding. You will have the right to be represented by legal counsel at any arbitration proceeding. The arbitrator shall: (a) have the authority to compel adequate discovery for the resolution of the dispute and to award such relief as would otherwise be available under applicable law in a court proceeding; and (b) issue a written statement signed by the arbitrator regarding the disposition of each claim and the relief, if any, awarded as to each claim, the reasons for the award, and the arbitrator’s essential findings and conclusions on which the award is based. The arbitrator, and not a court, shall also be authorized to determine whether the provisions of this section apply to a dispute, controversy, or claim sought to be resolved in accordance with these arbitration procedures. The Company shall pay all arbitration fees and costs in excess of the administrative fees that you would be required to incur if the dispute were filed or decided in a court of law. Nothing in this Agreement is intended to prevent either you or the Company from obtaining injunctive relief in court to prevent irreparable harm pending the conclusion of any such arbitration.

## **12. Miscellaneous**

This Agreement, together with your Confidential Information Agreement, forms the complete and exclusive statement of your employment agreement with the Company. It supersedes the Consulting Agreement (as of June 9, 2014) and any other agreements or promises made to you by anyone, whether oral or written, except for any outstanding stock option or other equity award agreement previously entered into between you and the Company. Changes in your employment terms, other than those changes expressly reserved to the Company’s or Board’s discretion in this Agreement, require a written modification approved by the Board and signed by a duly authorized member of the Board or the Chief Executive Officer of the Company. This Agreement will bind the heirs, personal representatives, successors and assigns of both you and the Company, and inure to the benefit of both you and the Company, their heirs, successors and assigns. If any provision of this Agreement is determined to be invalid or unenforceable, in whole or in part, this determination shall not affect any other provision of this Agreement and the provision in question shall be modified so as to be rendered enforceable in a manner consistent with the intent of the parties insofar as possible under applicable law. This Agreement shall be construed and enforced in accordance with the laws of the State of California without regard to conflicts of law principles. Any ambiguity in this Agreement shall not be construed against either party as the drafter. Any waiver of a breach of this Agreement, or rights hereunder, shall be in writing and shall not be deemed to be a waiver of any successive breach or rights hereunder. This Agreement may be executed in counterparts which shall be deemed to be part of one original, and facsimile signatures shall be equivalent to original signatures.

Please sign and date this Agreement and return it to me as soon as practicable if you wish to accept employment at the Company under the terms described above. I would be happy to discuss any questions that you may have about these terms.

The Board looks forward to your favorable reply and to a continued productive and enjoyable work relationship.

Sincerely,

/s/ Krisztina Zsebo  
**Krisztina Zsebo, Ph.D.**  
President and Chief Executive Officer

**Understood and Accepted:**

/s/ Elizabeth Reed  
**Elizabeth Reed**

May 30, 2014  
Date

**RELEASE AGREEMENT**  
**(To be signed on or after the Separation Date)**

**1. Consideration.** I understand that my position with Celladon Corporation (the “**Company**”) terminated effective \_\_\_\_\_, 201 (the “**Separation Date**”). The Company has agreed that if I timely sign, date and return this Release Agreement (“**Release**”), and I do not revoke it, the Company will provide me with certain severance benefits pursuant to the terms and conditions of that certain Letter Agreement between myself and the Company dated \_\_\_\_\_, 2014 (the “**Employment Agreement**”), and any agreements incorporated therein by reference. I understand that I am not entitled to such severance benefits unless I timely sign this Release and allow it to become effective.

**2. General Release.** In exchange for the consideration to be provided to me under the Employment Agreement that I am not otherwise entitled to receive, I hereby generally and completely release, acquit and forever discharge the Company and its parent, subsidiary, and affiliated entities, and investors, along with its and their predecessors and successors and their respective directors, officers, employees, shareholders, stockholders, partners, agents, attorneys, insurers, affiliates and assigns (collectively, the “**Released Parties**”), of and from any and all claims, liabilities and obligations, both known and unknown, that arise from or are in any way related to events, acts, conduct, or omissions occurring at any time prior to and including the date that I sign this Release (collectively, the “**Released Claims**”). The Released Claims include, but are not limited to: **(a)** all claims arising out of or in any way related to my employment with the Company, or the termination of that employment; **(b)** all claims related to my compensation or benefits from the Company, including salary, bonuses, commissions, other incentive compensation, vacation pay and the redemption thereof, expense reimbursements, fringe benefits, stock, stock options, or any other ownership or equity interests in the Company; **(c)** all claims for breach of contract, wrongful termination, and breach of the implied covenant of good faith and fair dealing; **(d)** all tort claims, including but not limited to claims for fraud, defamation, emotional distress, and discharge in violation of public policy; and **(e)** all federal, state, and local statutory claims, including but not limited to claims for discrimination, harassment, retaliation, attorneys’ fees, penalties, or other claims arising under the federal Civil Rights Act of 1964 (as amended), the federal Americans with Disabilities Act of 1990 (as amended), the federal Age Discrimination in Employment Act of 1967 (as amended) (the “**ADEA**”), the federal Family and Medical Leave Act (“**FMLA**”), the California Labor Code (as amended), and the California Fair Employment and Housing Act (as amended).

**3. Excluded Claims.** Notwithstanding the foregoing, the following are not included in the Released Claims (the “**Excluded Claims**”): **(a)** any rights or claims for indemnification I may have pursuant to any written indemnification agreement with the Company to which I am a party, the Company’s bylaws, or applicable law; and **(b)** any rights which are not waivable as a matter of law. In addition, nothing in this Release prevents me from filing, cooperating with, or participating in any investigation or proceeding before the Equal Employment Opportunity Commission, the Department of Labor, the California Department of Fair Employment and Housing, or any other government agency, except that I hereby waive my right to any monetary benefits in connection with any such claim, charge, investigation or proceeding. I hereby represent and warrant that, other than the Excluded Claims, I am not aware of any claims I have or might have against any of the Released Parties that are not included in the Released Claims.

**4. ADEA Waiver.** I acknowledge that I am knowingly and voluntarily waiving and releasing any rights I may have under the ADEA (“**ADEA Waiver**”). I also acknowledge that the consideration given for the ADEA Waiver is in addition to anything of value to which I was already entitled. I further acknowledge that I have been advised by this writing, as required by the ADEA, that: **(a)** my ADEA Waiver does not apply to any rights or claims that arise after the date I sign this Release; **(b)** I should consult with an attorney prior to signing this Release; **(c)** I have twenty-one (21) days to consider this Release (although I may choose to voluntarily sign it sooner); **(d)** I have seven (7) days following the date I sign this Release to revoke the ADEA Waiver; and **(e)** the ADEA Waiver will not be effective until the date upon which the revocation period has expired unexercised, which will be the eighth day after I sign this Release.

**5. Section 1542 Waiver.** In giving the general release herein, which includes claims which may be unknown to me at present, I acknowledge that I have read and understand Section 1542 of the California Civil Code, which reads as follows: **“A general release does not extend to claims which the creditor does not know or suspect to exist in his or her favor at the time of executing the release, which if known by him or her must have materially affected his or her settlement with the debtor.”** I hereby expressly waive and relinquish all rights and benefits under that section and any law of any other jurisdiction of similar effect with respect to my release of claims, including but not limited to any unknown or unsuspected claims herein.

**6. Other Agreements and Representations.** I further agree: **(a)** not to voluntarily (except in response to legal compulsion) assist any third party in bringing or pursuing any proposed or pending litigation, arbitration, administrative claim or other formal proceeding against the Company, its parent or subsidiary entities, investors, affiliates, officers, directors, employees or agents; **(b)** to cooperate fully with the Company, by voluntarily (without legal compulsion) providing accurate and complete information, in connection with the Company’s actual or contemplated defense, prosecution, or investigation of any claims or demands by or against third parties, or other matters, arising from events, acts, or failures to act that occurred during the period of my employment by the Company; and **(c)** I hereby acknowledge and reaffirm my continuing obligations under the terms of my Confidential Information Agreement (as defined in the Employment Agreement). In addition, I hereby represent that I have received all the leave and leave benefits and protections for which I am eligible, pursuant to FMLA, the California Family Rights Act, or any applicable law or Company policy, and I have not suffered any on-the-job injury for which I have not already filed a workers’ compensation claim.

This Release, together with the Confidential Information Agreement, constitutes the complete, final and exclusive embodiment of the entire agreement between the Company and me with regard to the subject matter hereof. I am not relying on any promise or representation by the Company that is not expressly stated herein. This Release may only be modified by a writing signed by both me and a duly authorized officer of the Company.

**UNDERSTOOD AND AGREED:**

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**ELIZABETH REED**

Date: \_\_\_\_\_

## EXHIBIT B

### EMPLOYEE CONFIDENTIALITY AND INVENTIONS ASSIGNMENT AGREEMENT

In consideration of my employment or continued employment by CELLADON CORPORATION (“Company”), and the compensation now and hereafter paid to me, I hereby agree as follows:

#### 1. CONFIDENTIALITY.

**1.1 Nondisclosure; Recognition of Company’s Rights.** At all times during my employment and thereafter, I will hold in confidence and will not disclose, use, lecture upon, or publish any of Company’s Confidential Information (defined below), except as such use is required in connection with my work for Company, or unless the Chief Executive Officer (the “CEO”) of Company expressly authorizes in writing such disclosure or publication. I will obtain the CEO’s written approval before publishing or submitting for publication any material (written, oral, or otherwise) that relates to my work at Company and/or incorporates any Confidential Information. I hereby assign to Company any rights I have or acquire in any and all Confidential Information and recognize that all Confidential Information shall be the sole and exclusive property of Company and its assigns.

**1.2 Confidential Information.** The term “Confidential Information” shall mean any and all confidential knowledge, data or information related to Company’s business or its actual or demonstrably anticipated research or development, including without limitation (a) tangible and intangible information relating to compounds, biological materials, cell lines, samples of assay components, media and/or cell lines and procedures and formulations for producing any such assay components, media and/or cell lines, formulations, products, ideas, processes, know-how, inventions, developments, designs, techniques, formulas, works of authorship, methods, developmental or experimental work, clinical data, test data, improvements, discoveries and trade secrets; (b) information regarding products, plans for research and development, marketing and business plans, budgets, financial statements, contracts, prices, suppliers, licensors, licensees and customers; (c) information regarding the skills and compensation of Company’s employees, contractors, and any other service providers of Company; and (d) the existence of any business discussions, negotiations, or agreements between Company and any third party.

**1.3 Third Party Information.** I understand, in addition, that Company has received and in the future will receive from third parties confidential or proprietary information (“Third Party Information”) subject to a duty on Company’s part to maintain the confidentiality of such information and to use it only for certain limited purposes. During the term of my employment and thereafter, I will hold Third Party Information in strict confidence and will not disclose to anyone (other than Company personnel who need to know such information in connection with their work for Company) or use, except in connection with my work for Company, Third Party Information, unless expressly authorized by an officer of Company in writing.

**1.4 No Improper Use of Information of Prior Employers and Others.** I represent that my employment by Company does not and will not breach any agreement with any former employer, including any noncompete agreement or any agreement to keep in confidence information acquired by me in confidence or trust prior to my employment by Company. I

further represent that I have not entered into, and will not enter into, any agreement, either written or oral, in conflict herewith. During my employment by Company, I will not improperly use or disclose any confidential information or trade secrets of any former employer or other third party to whom I have an obligation of confidentiality, and I will not bring onto the premises of Company or use any unpublished documents or any property belonging to any former employer or other third party to whom I have an obligation of confidentiality, unless consented to in writing by that former employer or person. I will use in the performance of my duties only information that is generally known and used by persons with training and experience comparable to my own, is common knowledge in the industry or otherwise legally in the public domain, or is otherwise provided or developed by Company.

#### 2. INVENTIONS.

**2.1 Inventions and Intellectual Property Rights.** As used in this Agreement, the term “Invention” means any inventions (whether or not patentable), ideas, concepts, information, materials, processes, data, programs, know-how, improvements, discoveries, developments, designs, artwork, formulae, other copyrightable works, and techniques and all Intellectual Property Rights therein. The term “Intellectual Property Rights” means all trade secrets, patent rights, copyrights, trademarks and other intellectual property rights recognized by the laws of any jurisdiction or country.

**2.2 Prior Inventions.** I agree that I will not incorporate, or permit to be incorporated, Prior Inventions (defined below) in any Company Inventions (defined below) without Company’s prior written consent. I have disclosed on **Exhibit A** a complete list of all Inventions that I have, or I have caused to be, alone or jointly with others, conceived, developed, or reduced to practice prior to the commencement of my employment by Company, in which I have an ownership interest or which I have a license to use, and that I wish to have excluded from the scope of this Agreement (collectively referred to as “Prior Inventions”). If no Prior Inventions are listed in **Exhibit A**, I warrant that there are no Prior Inventions. If, in the course of my employment with Company, I incorporate a Prior Invention into a Company Invention, I hereby grant Company a non-exclusive, perpetual, fully-paid and royalty-free, irrevocable and worldwide license, with rights to sublicense through multiple levels of sublicensees, to reproduce, make derivative works of, distribute, publicly perform, and publicly display in any form or medium, whether now known or later developed, make, have made, use, sell, have sold, import, offer for sale, and exercise any and all present or future rights in, such Prior Invention.

**2.3 Assignment of Company Inventions.** Subject to the section titled “Government or Third Party” and except for Prior Inventions listed in **Exhibit A** and Inventions that I can prove qualify fully under the provisions of California Labor Code section 2870, I hereby assign and agree to assign in the future (when any such Inventions or Intellectual Property Rights are first reduced to practice or first fixed in a tangible medium, as applicable) to Company all my right, title, and interest in and to



any and all Inventions (and all Intellectual Property Rights with respect thereto) made, conceived, reduced to practice, or learned by me, either alone or with others, during the period of my employment by Company (“**Company Inventions**”).

**2.4 Obligation to Keep Company Informed.** During the period of my employment and for one (1) year thereafter, I will promptly and fully disclose to Company in writing (a) all Inventions authored, conceived, or reduced to practice by me, either alone or with others, including any that might be covered under California Labor Code section 2870, and (b) all patent applications filed by me or in which I am named as an inventor or co-inventor.

**2.5 Government or Third Party.** I also agree to assign all my right, title, and interest in and to any particular Company Invention to a third party, including without limitation the United States, as directed by Company.

**2.6 Enforcement of Intellectual Property Rights and Assistance.** During the period of my employment and thereafter, I will assist Company in every proper way to obtain and enforce United States and foreign Intellectual Property Rights relating to Company Inventions in all countries. In the event Company is unable to secure my signature on any document needed in connection with such purposes, I hereby irrevocably designate and appoint Company and its duly authorized officers and agents as my agent and attorney in fact, which appointment is coupled with an interest, to act on my behalf to execute and file any such documents and to do all other lawfully permitted acts to further such purposes with the same legal force and effect as if executed by me.

**3. RECORDS.** I agree to keep and maintain adequate and current records (in the form of notes, sketches, drawings and in any other form that is required by Company) of all Inventions made by me during the period of my employment by Company, which records shall be available to, and remain the sole property of, Company at all times.

**4. ADDITIONAL ACTIVITIES.** I agree that (a) during the term of my employment by Company, I will not, without Company’s express written consent, engage in any employment or business activity that is competitive with, or would otherwise conflict with my employment by, Company, and (b) for the period of my employment by Company and for one (1) year thereafter, I will not, either directly or indirectly, solicit or attempt to solicit any employee, independent contractor, or consultant of Company to terminate his, her or its relationship with Company in order to become an employee, consultant, or independent contractor to or for any other person or entity.

**5. RETURN OF COMPANY PROPERTY.** Upon termination of my employment or upon Company’s request at any other time, I will deliver to Company all of Company’s property, equipment, and documents, together with all copies thereof, and any other material containing or disclosing any Company Inventions, Third Party Information or Confidential Information of Company and certify in writing that I have fully complied with the foregoing obligation. I agree that I will not copy, delete, or alter any information contained upon my Company computer before I return it to Company. I further agree that any property situated on Company’s premises and owned by Company is subject to

inspection by Company personnel at any time with or without notice. Prior to leaving, I will cooperate with Company in attending an exit interview and completing and signing Company’s termination statement.

**6. NOTIFICATION OF NEW EMPLOYER.** In the event that I leave the employ of Company, I hereby consent to the notification of my new employer of my rights and obligations under this Agreement, by Company’s providing a copy of this Agreement or otherwise.

## **7. GENERAL PROVISIONS.**

**7.1 Governing Law and Venue.** This Agreement and any action related thereto will be governed, controlled, interpreted, and defined by and under the laws of the State of California, without giving effect to any conflicts of laws principles that require the application of the law of a different state. I hereby expressly consent to the personal jurisdiction and venue in the state and federal courts for the county in which Company’s principal place of business is located for any lawsuit filed there against me by Company arising from or related to this Agreement.

**7.2 Severability.** If any provision of this Agreement is, for any reason, held to be invalid or unenforceable, the other provisions of this Agreement will be unimpaired and the invalid or unenforceable provision will be deemed modified so that it is valid and enforceable to the maximum extent permitted by law.

**7.3 Survival.** This Agreement shall survive the termination of my employment and the assignment of this Agreement by Company to any successor-in-interest or other assignee and be binding upon my heirs and legal representatives.

**7.4 Employment.** I agree and understand that nothing in this Agreement shall confer any right with respect to continuation of employment by Company, nor shall it interfere in any way with my right or Company’s right to terminate my employment at any time, with or without cause and with or without advance notice.

**7.5 Notices.** Each party must deliver all notices or other communications required or permitted under this Agreement in writing to the other party at the address listed on the signature page, by courier, by certified or registered mail (postage prepaid and return receipt requested), or by a nationally-recognized express mail service. Notice will be effective upon receipt or refusal of delivery. If delivered by certified or registered mail, any such notice will be considered to have been given five (5) business days after it was mailed, as evidenced by the postmark. If delivered by courier or express mail service, any such notice shall be considered to have been given on the delivery date reflected by the courier or express mail service receipt. Each party may change its address for receipt of notice by giving notice of such change to the other party.

**7.6 Injunctive Relief.** I acknowledge that, because my services are personal and unique and because I will have access to the Confidential Information of Company, any breach of this Agreement by me would cause irreparable injury to Company for which monetary damages would not be an adequate remedy and, therefore, will entitle Company to injunctive relief (including

specific performance). The rights and remedies provided to each party in this Agreement are cumulative and in addition to any other rights and remedies available to such party at law or in equity.

**7.7 Waiver.** Any waiver or failure to enforce any provision of this Agreement on one occasion will not be deemed a waiver of any other provision or of such provision on any other occasion.

**7.8 Export.** I agree not to export, directly or indirectly, any U.S. technical data acquired from Company or any products utilizing such data, to countries outside the United States, because such export could be in violation of the United States export laws or regulations.

**7.9 Entire Agreement.** The obligations pursuant to sections of this Agreement titled “Confidentiality” and “Inventions” shall apply to any time during which I was previously employed, or am in the future employed, by Company as an independent contractor if no other agreement governs nondisclosure and assignment of inventions during such period. This Agreement is the final, complete and exclusive agreement of the parties with respect to the subject matters hereof and supersedes and merges all prior communications between us with respect to such matters. No modification of or amendment to this Agreement, or any waiver of any rights under this Agreement, will be effective unless in writing and signed by me and an authorized representative of Company. Any subsequent change or changes in my duties, salary or compensation will not affect the validity or scope of this Agreement.

This Agreement shall be effective as of the first day of my employment with Company.

**EMPLOYEE:**

**I ACKNOWLEDGE THAT I HAVE READ AND UNDERSTAND THIS AGREEMENT AND HAVE BEEN GIVEN THE OPPORTUNITY TO DISCUSS IT WITH INDEPENDENT LEGAL COUNSEL.**

\_\_\_\_\_  
(Signature)

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

**CELLADON CORPORATION:**

**ACCEPTED AND AGREED:**

\_\_\_\_\_  
(Signature)

By: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Address: 12760 High Bluff Drive, Suite 240  
San Diego, CA 92130  
Attention: Chief Executive Officer  
Facsimile: 858-964-0974

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**EXHIBIT A**

**INVENTIONS**

**1. Prior Inventions Disclosure.** The following is a complete list of all Prior Inventions:

- ☐ None
- ☐ See immediately below:
- 
- 

**2. Limited Exclusion Notification.**

**THIS IS TO NOTIFY** you in accordance with Section 2872 of the California Labor Code that the foregoing Agreement between you and Company does not require you to assign or offer to assign to Company any Invention that you develop entirely on your own time without using Company's equipment, supplies, facilities or trade secret information, except for those Inventions that either:

- a. Relate at the time of conception or reduction to practice to Company's business, or actual or demonstrably anticipated research or development; or
- b. Result from any work performed by you for Company.

To the extent a provision in the foregoing Agreement purports to require you to assign an Invention otherwise excluded from the preceding paragraph, the provision is against the public policy of this state and is unenforceable.

This limited exclusion does not apply to any patent or Invention covered by a contract between Company and the United States or any of its agencies requiring full title to such patent or Invention to be in the United States.

Consent of Independent Registered Public Accounting Firm

We consent to the reference to our firm under the caption “Experts” in the Registration Statement (Form S-1) and related Prospectus of Celladon Corporation for the registration of shares of its common stock and to the incorporation by reference therein of our report dated March 31, 2014, with respect to the consolidated financial statements of Celladon Corporation included in its Annual Report (Form 10-K) for the year ended December 31, 2013, filed with the Securities and Exchange Commission.

/s/ Ernst & Young LLP

San Diego, California  
July 29, 2014